



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 59
AGENDA DATE: Thu 12/16/2004
PAGE: 1 of 2

SUBJECT: Authorize execution of a contract with LONE STAR BMW TRIUMPH, Austin, TX, for the purchase of 20 police motorcycles in an amount not to exceed \$394,320.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2004-2005 Approved Vehicle Acquisition Fund of the Financial and Administrative Services Department.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Police; Financial and
Administrative Services - Fleet
Services;

**DIRECTOR'S
AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Rick Fudge, Supervising Sr. Buyer/974-2033

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: One bid received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of 20 replacement police motorcycles that will be assigned to the Austin Police Department (APD) for use in traffic enforcement. The City currently has 73 police motorcycles in the APD fleet. Motorcycles are used by police officers to run radar, investigate traffic accidents, and as traffic escorts for approximately 150 events per year that include parades, run fests, and political events. The motorcycles being requested will be used to improve response time over what is possible in pursuit sedans due to quicker speed and maneuverability.

The City has purchased ten of these type of police motorcycles since 2001. The motorcycles are equipped with certain design features that make it the safest motorcycle in production. The R1150RTP model is lighter and more maneuverable than other makes of police motorcycles without any loss of the heavy-duty performance from the 90 horsepower, 1130 cc twin piston engine. This motorcycle has an integral ABS braking system that provides 20% better braking performance and is not available on any other police motorcycle currently in production. The integral ABS brake system links the front and rear wheel brake circuits that will apply the optimum amount of braking power to each wheel according to individual wheel load. This equates to better stopping ability without skidding.

The motorcycles will replace 20 existing bikes that have been identified by Fleet Services as eligible for replacement since they have 60,000 miles of wear and are no longer able to provide reliable front-line service. The estimated delivery time for the motorcycles is 75 days.



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BID TABULATION

**Police Motorcycles – IFB# RF05100003
(Quantity – 20)**

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Price</u>
Lone Star BMW Triumph Austin, Texas	\$19,716	\$394,320

PRICE ANALYSIS

- a. Only bid received. This bike is equipped with the integral ABS braking system that is only provided by the manufacturer. The braking system on this motorcycle significantly reduces the possibility of skidding and loss of control for the rider; therefore, it offers the highest level of protection from injury or death to the rider and is necessary for health and safety reasons. In addition, it is lighter, faster and more maneuverable than other police bikes in production.
- b. Thirteen bids were issued with no MBE/WBEs available for this commodity. One bid was received. The bids were sent to dealers as well as other motorcycle manufacturers in order to get competition. Potential bidders stated that they could not provide a bid at this time.
- c. The bid price represents an approximate decrease of 2% from the last purchase made February 2004.

APPROVAL JUSTIFICATION

- a. Only bid received.
- b. APD and Fleet Services concur with recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.