





**Purchasing Service Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 53  
AGENDA DATE: Thu 12/16/2004  
PAGE: 2 of 3**

**BID TABULATION**  
IFB No. DC04100045

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
<b>MasTec North America, Inc. Austin, Texas</b>	<b>\$5,609,522.63</b>
<b>Austin Traffic Signal Construction Round Rock, Texas</b>	<b>\$8,957,589.59</b>

**SUBCONTRACTOR PARTICIPATION BREAKDOWN**

<b><u>Prime Participation (Non-MBE/WBE)</u></b>	<b><u>\$4,418,847.63</u></b>	<b><u>78.78%</u></b>
<b><u>MBE Subcontractor Participation</u></b>	<b><u>\$667,000.00</u></b>	<b><u>11.89%</u></b>
<b><u>African-American</u></b>	<b><u>\$56,000.00</u></b>	<b><u>1.0%</u></b>
BMW Trucking (Hauling), Austin, TX	\$10,000.00	0.18%
Safe Zone, Inc. (Traffic Control), Austin, TX	46,000.00	0.82%
<b><u>Hispanic</u></b>	<b><u>\$474,000.00</u></b>	<b><u>8.45%</u></b>
Personnel Store (Laborers), Austin, TX	\$474,000.00	8.45%
<b><u>Asian-American</u></b>	<b><u>\$137,000.00</u></b>	<b><u>2.44%</u></b>
Ben Quest (Fuel, Oil), Austin, TX	\$137,000.00	2.44%
<b><u>Native-American</u></b>	<b><u>\$0.00</u></b>	<b><u>0%</u></b>
<b><u>WBE Subcontractor Participation</u></b>	<b><u>\$374,300.00</u></b>	<b><u>6.67%</u></b>
Lone Star Ready Mix (Ready Mix Concrete), Austin, TX	\$3,000.00	0.053%
McGray & McGray Land Surveyors (Surveying), Austin, TX	\$3,000.00	0.053%
Arrow Oil Co. (Fuel, Oil), Austin, TX	\$317,000.00	5.65%
Fuquay, Inc. (Erosion Control), Austin, TX	\$51,300.00	0.91%
<b><u>Non-Certified Subcontractor Participation</u></b>	<b><u>\$149,375.00</u></b>	<b><u>2.66%</u></b>
Contractors Asphalt (Street Repairs & Maint), Round Rock, TX	\$65,000.00	1.16%
McKinney Drilling Co. (Caisson Shafts), Buda, TX	\$78,375.00	1.40%
United Cable Networks (Road Boring), Round Rock, TX	\$6,000.00	0.10%



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**PRICE ANALYSIS**

- a. Adequate competition.
- b. Twenty-two notices were sent including eleven MBEs. Eight solicitations were issued including three MBEs and two WBEs. Two bids were received. M/WBEs did not respond.
- c. Price comparison of like units between this contract and the previous service agreement established in July 11, 2003 reflect a 12.52% overall increase in cost.

**APPROVAL JUSTIFICATION**

- a. Low bid.
- b. Austin Energy concurs with the recommended award.
- c. Advertised on the Internet.

**CIP BUDGET  
Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**

12/16/2004

**WHERE ON AGENDA:**

Resolution

**DEPARTMENT:**

Austin Energy

**SUBJECT:** AAuthorize execution of a 12-month service agreement with MASTEC NORTH AMERICA, INC., Austin, TX for underground transmission/distribution construction and maintenance service in an amount not to exceed \$5,609,522.63, with four 12-month extension options in an amount not to exceed \$5,609,522.63 per extension option, for a total agreement amount not to exceed \$28,047,613.15.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Transmission**  
Project Authorization:      2004-2005 Approved Capital Budget

Current Appropriation	\$ 131,475,734.00	
Unencumbered Balance		\$ 9,178,157.60
Amount of This Action		<u>(1,363,230.00)</u>
Remaining Balance		<u>\$ 7,814,927.60</u>

Use of Remaining Balance:

Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

Use of Any Remaining Funds After Completion of Project:

No remaining funds anticipated at this time.

Director, Planning and Budget

Signature: 

Date: 11/23/04

**CIP BUDGET**  
**Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

12/16/2004  
Resolution  
Austin Energy

**SUBJECT:** Authorize execution of a 12-month service agreement with MASTEC NORTH AMERICA, INC., Austin, TX for underground transmission/distribution construction and maintenance service in an amount not to exceed \$5,609,522.63, with four 12-month extension options in an amount not to exceed \$5,609,522.63 per extension option, for a total agreement amount not to exceed \$28,047,613.15.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Distribution**  
Project Authorization:      2004-2005 Approved Capital Budget

Current Appropriation	\$ 215,597,444.00	
Unencumbered Balance		\$ 31,746,775.91
Amount of This Action		<u>(3,685,770.00)</u>
Remaining Balance		<u>\$ 28,061,005.91</u>

**Use of Remaining Balance:**

Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

**Use of Any Remaining Funds After Completion of Project:**

No remaining funds anticipated at this time.

Director, Planning and Budget

Signature



Date:

11/23/04