



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 12
AGENDA DATE: Thu 08/25/2005
PAGE: 1 of 3**

SUBJECT: Authorize execution of a 12-month supply agreement with SECURITY SAFETY & SUPPLY INC., Houston, TX, for the purchase of traffic cones for the Austin Water Utility in an amount not to exceed \$55,850, with two 12-month extension options in an amount not to exceed \$55,850 per extension option, for a total contract amount not to exceed \$167,550.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$4,654 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Austin Water Utility. Funding for the remaining 11 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT:for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Stephen T. Aden, Supervising Senior Buyer, 974-2021.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of 11 bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontract opportunities were identified; therefore, no goals were established for this solicitation.

This contract establishes an annual supply agreement to provide traffic cones for Austin Water Utility (AWU). The traffic cones will be inventoried at the Utility's Central Stores and will be issued on an as needed basis to the Austin Water Utility's field crews. This product complies with the Texas Department of Transportation's manual on Uniform Traffic Control Devices.

MBE/WBE Solicited: 2/4

MBE/WBE Bid: 3/0



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**BID TABULATION
IFB #SA05100050
(5,000 Traffic Cones)**

<u>VENDOR</u>	<u>UNIT PRICE</u>	<u>TOTAL BID</u>
Security Safety & Supply Inc. Houston, TX	\$11.17	\$55,850.00
Comade Inc. Irvine, CA	\$11.17	\$55,850.00*
Wenzel Wenzel & Assoc. Inc. (WBE/FR) New Braunfels, TX	\$11.20	\$56,000.00
Alamo Iron Works San Antonio, TX	\$11.45	\$57,250.00
Roadrunner Traffic Supply Ft. Worth, TX	\$12.75	\$63,750.00
Central Texas Barricade Inc. (WBE/FH) Bastrop, TX	\$13.30	\$66,500.00
Globe Electric Co. (WBE/FR) Houston, TX	\$13.48	\$67,400.00
AAA Fire & Safety Equipment Austin, TX	\$13.50	\$67,500.00
Utilicor Mansfield, TX	\$14.69	\$73,450.00
Renco Supply Inc. Pflugerville, TX	\$16.45	\$82,250.00
Centerline Supply Grand Prairie, TX	\$10.78	\$53,900.00**

* Although the unit prices were equal, Comade Inc. offered a 10-14 day delivery where Security Safety & Supply Inc. offered a 3 day delivery.

** Centerline Supply's product did not meet specifications.



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PRICE ANALYSIS

- a. Adequate competition.
- b. Eighty-Six notices were issued, including 2 MBE and 4 WBE firms. Eleven solicitations were issued including 3 WBEs firms. No MBE firms requested a bid package. Eleven bids were received.
- c. The pricing offered represents a 17% increase from the last contract awarded May 2002. This can be attributed to the rising fuel and manufacturing costs.

APPROVAL JUSTIFICATION

- a. Low bidder meeting specifications.
- b. The Austin Water Utility concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.