



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 19  
AGENDA DATE: Thu 09/01/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a contract with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for the purchase of one truck-mounted 150-foot aerial device in an amount not to exceed \$552,861.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2004-2005 Approved Capital Budget of Austin Energy.

**FISCAL NOTE:** A fiscal note is attached.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Austin Energy;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Rick Fudge, Deputy Purchasing Officer/974-2033

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bid of five bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract is for the purchase of one truck-mounted 150-foot aerial device. The truck chassis is manufactured by International and the body is manufactured by Bronto Skylift. The aerial device will be assigned to the Austin Energy, Overhead Transmission Division. This truck is necessary to support crews to construct and maintain electrical transmission lines. Most of this work is performed on high towers fabricated of structural steel members that are located in rough terrain, which requires long reach capability and lifting capacity. The flatbed body is equipped with various tool boxes and tie downs to accommodate the transport of hardware, insulators, and tools utilized in daily operations.

This truck will replace an existing 1984-year model truck and meets the Fleet Officer's eligibility criteria for replacement. The Service Center Manager has inspected the truck to be replaced and determined that the mileage or hours of use cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

There are currently no manufacturers supplying gasoline engines for this size truck chassis. The truck is powered by a diesel engine that meets the Federal Environmental Protection Agency (EPA) guidelines for emissions. To legally sell the engines, the engine manufacturer must meet the incremental requirements established by the EPA for each year model. The City is buying diesel with the lowest sulfur content available on the market. There are no alternative fuel options for the application.

**MBE/WBE: solicited: 0/0**

**MBE/WBE bid: 0/0**



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**BID TABULATION  
IFB # RF05100043  
Truck-Mounted 150-Foot  
Material Handling Aerial Device**

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
<b>Longhorn International Trucks LTD, Austin, Texas</b>	<b>\$552,861</b>
<b>Freightliner of Austin, Austin, Texas</b>	<b>\$567,341</b>
<b>Grande Truck Center, San Antonio, Texas</b>	<b>\$699,127</b>
<b>Time Manufacturing – Versalift Southwest, Waco, Texas</b>	<b>\$723,053</b>
<b>Rush Truck Center - Austin, Buda, Texas</b>	<b>\$804,145</b>

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Twenty-five notices were sent. There are no MBE/WBEs available for this commodity. Nine solicitations were issued. Five bids were received.
- c. This is the first purchase of a new aerial device of this type; therefore, there is no bid history available.

**APPROVAL JUSTIFICATION**

- a. Low bidder.
- b. Austin Energy concurs the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.

**CIP BUDGET**  
**Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

9/1/2005  
Resolution  
Austin Energy

**SUBJECT:** Authorize execution of a contract with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for the purchase of one truck-mounted 150-foot aerial device in an amount not to exceed \$552,861.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Transmission**  
Project Authorization:      2004-2005 Approved Capital Budget

Current Appropriation	\$ 131,475,734.00	
Unencumbered Balance		\$ 1,313,675.40
Amount of This Action		<u>(552,861.00)</u>
 Remaining Balance		 <u>\$ 760,814.40</u>

**Use of Remaining Balance:**

Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

**Use of Any Remaining Funds After Completion of Project:**

No remaining funds anticipated at this time.

Director, Planning and Budget

Signature: 

Date: 8/16/05