



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 45  
AGENDA DATE: Thu 09/29/2005  
PAGE: 1 of 3**

**SUBJECT:** Authorize execution of a 12-month supply agreement with SHERWIN WILLIAMS COMPANY, Austin, TX for airfield traffic marking paint in an amount not to exceed \$47,811, with two 12-month extension options in an amount not to exceed \$47,811 per extension option, for a total agreement amount not to exceed \$143,433.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$47,811 is included in the Fiscal Year 2005-2006 Approved Operating Budget of the Department of Aviation. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:**for Aviation;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Vikie DeLuyck, MSW, Buyer II/974-2003

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bid of eight bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement will provide approximately 6,500 gallons of striping paint for use on Austin Bergstrom International Airport's runways, taxiways, aprons, public streets, parking lots and walkways. Black, white, yellow and red paint are used for these markings.

Airfield markings are repainted approximately every two months in order to comply with the Federal Aviation Administration regulations which require that markings be properly maintained to ensure clear visibility of all markings.

MBE/WBE Solicited: 0/1

MBE/WBE Bid: 0/0



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**BID TABULATION  
IFB # VD05100063  
Airport Traffic Striping Paint  
(4 Line Items)**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
<b>SHERWIN WILLIAMS CO. AUSTIN, TX</b>	<b>\$47,811</b>
Ennis Paint Ennis, TX	\$50,521
Kelly-Moore Paint Co. Austin, TX	\$51,840
Roadrunner Traffic Supply Ft. Worth, TX	\$53,047
All State Coatings Gladewater, TX	\$55,929
Centerline Supply Grand Prairie, TX	\$62,245
Pathmark Traffic Products San Marcos, TX	\$65,371
D-Potunimoi Enterprise Austin, TX	\$11,700*

\*D-Potunimoi was considered non-responsive since its bid was based on 1 gallon containers of paint rather than 5 gallon containers, as required in the specifications.

A complete bid tabulation is available in the Purchasing Office

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Forty-eight notices were sent, including no MBE and one WBE. Nine solicitations were issued. Eight bids were received with no MBE/WBE responding.
- c. The pricing offered represents a 6% increase from the last contract awarded April 1994.

**APPROVAL JUSTIFICATION**



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- a. Low bidder.
- b. The Department of Aviation concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and Internet.