



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 29
AGENDA DATE: Thu 10/20/2005
PAGE: 1 of 2

SUBJECT: Authorize execution of a 12-month supply agreement with CARUS CHEMICAL COMPANY, Peru, IL for the purchase of liquid phosphate in an amount not to exceed \$146,000, with two 12-month extension options in an amount not to exceed \$146,000 per extension option, for a total agreement amount not to exceed \$438,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$133,833.33 is included in the Fiscal Year 2005-2006 Approved Operating Budget of the Austin Water Utility. Funding for the remaining one month of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT:for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Stephen T. Aden, Supervising Senior Buyer/974-2021

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Low bid of six bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract establishes an annual supply agreement for liquid phosphate for the Austin Water Utility Ullrich Water Treatment Plant (WTP). Liquid phosphate will be used in the treatment of the City's municipal water supply for corrosion control, scale prevention, iron and manganese stabilization and hardness stabilization at the Ullrich WTP. This product complies with the National Sanitation Foundation Standard 60 which governs the use of direct and indirect additives for the treatment of drinking water.

In the past, Ullrich WTP used sodium hexametaphosphate, which is a product similar to liquid phosphate but in dry form. This product was stored in 50 pound bags at the plant and had to be mixed manually and applied to the water. As part of the expansion of this facility, storage tanks and feeding equipment necessary for the use of the liquid phosphate were added to the facility, thereby avoiding the manual mixing and application process of the dry form.

MBE/WBE Solicited: 0/0

MBE/WBE Bid: 0/0



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**BID TABULATION
IFB # SA05100084A
(50,000 Gallons – Liquid Phosphate)**

<u>VENDOR</u>	<u>UNIT PRICE</u>	<u>TOTAL BID</u>
CARUS CHEMICAL CO. PERU, IL	\$2.92	\$146,000
Shannon Chemical Corp. Malvern, PA	\$3.07	\$153,500
Water Utility Chemicals, Inc. Caldwell, TX	\$3.22	\$161,000
ChemPoint.com Velleve, WA	\$3.37	\$168,500
Calci Quest Inc. Belmont, NC	\$3.55	\$183,000
Altivia Corporation Houston, TX	\$10.64	\$532,000

A complete bid tabulation is available in the Purchasing Office

PRICE ANALYSIS

- Adequate competition.
- Seven solicitations were issued. There are no known MBE/WBE firms listed for this commodity code. Six bids were received.
- This is the first purchase of this product; therefore, there is no bid history available.

APPROVAL JUSTIFICATION

- Low bid.
- The Austin Water Utility concurs with the recommended award herein.
- Advertised in the Austin American-Statesman and Internet.