



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27  
AGENDA DATE: Thu 11/17/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month service agreement with TEREX UTILITIES, San Antonio, TX, for the rental of truck-mounted crane and bucket aerial devices, in an amount not to exceed \$200,000, with two 12-month extension options in an amount to exceed \$200,000 per extension option, for a total agreement amount not to exceed \$600,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$183,333 is available in the Fiscal Year 2005-2006 Approved Operating Budget of Austin Energy. Funding for the remaining one month of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:**for Austin Energy; **AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** R.C. Hernandez, Senior Buyer, 974-6434

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid meeting specifications of three bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract provides for the rental of truck-mounted aerial devices in 42, 45, 55, 65, 90, 125, 150, and 170 foot classes (which describe the crane and bucket aerial equipment heights) as needed to supplement Austin Energy's current fleet. The equipment will be used by the Transmission & Distribution System Division for the maintenance, repair, storm restoration and installation of overhead lines for new transmission and distribution projects.

In recent years this type of contingency rental agreement has been very useful. This contract is recommended for the coming fiscal year and two subsequent years due to an increase in the number of capital projects and also to meet any unforeseen necessities or emergencies. The equipment contract will be used on an as needed basis.

MBE/WBE Sent: 2/1

MBE/WBE Bid: 0/0



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**BID TABULATION**

**Rental of Truck-Mounted Aerial Devices  
IFB No RH05300107  
(Estimated Annual Expenses - \$200,000)**

<b>Aerial Device Height</b>	<b>TEREX UTILITIES SAN ANTONIO, TX</b>	<b>Gobal Rental Co Birmingham, AL</b>	<b>Nesco Inc Bluffton, IN</b>
	<u>Monthly Price</u>	<u>Monthly Price</u>	<u>Monthly Price</u>
42 Foot	\$2,440	\$2,500	\$3,200
45 Foot	\$3,835	*3,300	\$3,900
55 Foot	\$3,690	*3,300	\$3,700
65 Foot	\$4,000	\$5,700	\$6,300
90 Foot	\$8,875	\$15,000	\$8,900
125 Foot	\$16,000	\$17,000	No Bid
150 Foot	\$21,000	No bid	No Bid
170 Foot	\$25,500	No Bid	No Bid

\*Global Rental did not meet the specifications as required by the solicitation for the 45-foot and 55-foot aerial devices

**PRICE ANALYSIS**

- a Adequate competition
- b Sixty-eight notices were sent including two MBEs and one WBE Seven solicitations were issued Three bids were received with no MBEs/WBE responding
- c The pricing offered represents an approximate increase of 6% from the last contract awarded December 2002 The increase in cost is a result of substantial increases in cost for labor, parts, and oil within in the past two years

**APPROVAL JUSTIFICATION**

- a Low bidder meeting specifications
- b Austin Energy concurs with the recommended award herein

RCA Serial# 100761 Date 11/17 05 Original Yes

Published Thu 11/10/2005

Disposition

Adjusted version published



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c. Advertised in the Austin American-Statesman and Internet.