| 2003-04 | Approved |
|---------|----------|
| 2004-05 | Approved |
| Change | |

Austin Convention Center Department

Convention Center Facilities

Exhibit Halls*

| Conventions | | |
|--|--------------------------|---------------------------------|
| Convention Center with exhibit halls 1-3, daily rental | \$13,150.00 max. per day | \$13,150.00 max. per day |
| | \$6,600.00 min. per day | \$6,600.00 min, per day |
| Convention Center with exhibit hall 1, daily rental | \$4,600.00 max. per day | \$4,600.00 max. per day |
| | \$2,300.00 min. por day | \$2,300.00 min. per day |
| Convention Center with exhibit hall 2, daily rental | \$3,400.00 max. per day | \$3,400.00 max. per day |
| | \$1,700.00 min. pcr day | \$1, 700.00 min. per day |
| Convention Center with exhibit hall 3, daily rental | \$5,150.00 max. per day | \$5,150.00 max. per day |
| | \$2,600.00 min. per day | \$2,600.00 min. per day |
| Convention Center with exhibit hall, 4-5 daily rental | \$12,600.00 max. per day | \$12,600.00 max per day |
| | \$6,300.00 min. per day | \$6,300.00 min per day |
| Convention Center with exhibit hall, 4, daily rental | \$8,300.00 max, per day | \$8,300.00 max per day |
| | \$4,150.00 min. per day | \$4,150.00 min per day |
| Convention Center with exhibit hall, 5, daily rental | \$4,300.00 max, per day | \$4,300.00 max per day |
| | \$2,150.00 min. per day | \$2.150.00 min per day |
| | | |

Exhibit Use

Charged at the Minimum Daily Rental per show day versus \$.20 per net square foot of exhibit space utilized up to the Maximum Daily Rental per day, whichever is greater. Aisles, food, and boverage or department concession space is not considered exhibit space. One (1) move-in or move-out is provided at no charge for each show day, not to exceed three (3) days at no charge. All other move-in and move-out days are charged at one-half (1/2) the Minimum Daily Rental.

General Session Use

Charged at the Minimum Daily Rental per show day plus one-half (1/2) the maximum equipment cost for the required set-up on the first day when used exclusively for a General Session. Subsequent days are charged at the Minimum Daily Rental. One move-in or move-out day is provided at no charge for each show day, not to exceed three (3) days at no charge.

A public address system is provided at no charge during event hours.

Food Functions (Banquets, Receptions, etc.)

Charged at the Minimum Daily Rental per show day and includes one head table for four (4), tables and chairs based on available inventory. Move-in/move-out days are charged one-half (1/2) the Minimum Daily Rental, not to exceed the number of show days.

Consumer shows, Trade shows, Conferences etc.

| Convention Center with exhibit hall, 4-5, daily rental | Convention Center with exhibit half 3, daily rental | | Convention Center with exhibit hall 2, daily rental | | Convention Center with exhibit half 1, daily rental | | Convention Center with exhibit halls 1-3, daily rental | |
|--|---|-------------------------|---|-------------------------|---|--------------------------|--|--|
| \$12,600.00 max. pcr day \$10,425.00 min. per day | \$5,150.00 maximum \$4,300.00 minimum | \$2,850.00 min. per day | \$3,400.00 max. per day | \$3,850.00 min. pcr day | \$4,600.00 max. pcr day | \$11,000.00 min. pcr day | \$13,150.00 max. per day | |
| \$12,600.00 max per day \$10,425.00 min per day | \$5,150.00 maximum \$4,300.00 minimum | \$2,850.00 min. pcr day | \$3,400.00 max. per day | \$3,850.00 min. per day | \$4,600.00 max. per day | \$11,000.00 min. per day | \$13,150.00 max. per day | |

| Convention Center with exhibit hall, 5, daily rental | Convention Center with exhibit hall, 4, daily rental | Convention Center with exhibit hall 4-5, daily rental | Convention Center with exhibit hall 3, daily rental | Convention Center with exhibit half 2, daily rental | Convention Center with exhibit hall 1, daily rental | | Stage Performance Rental Convention Center with exhibit halls 1-3, daily rental | | Convention Center with exhibit half, 5, daily rental | Consumer shows, Trade shows, Conferences etc. (continued) Convention Center with exhibit hall, 4, daily rental | Austin Convention Center Department | |
|--|--|---|--|---|--|-------------------------------|---|------------------------|--|--|-------------------------------------|------------------|
| \$6,000.00 max/stage perf. rental \$4,300.00 max daily rental | \$12,000.00 max/stage perf. rental \$8,300.00 max daily rental | \$18,000.00 max/stage perf. rental | \$6,750.00 max/stage porf. rental \$4,900.00 max. daily rental | \$4,500.00 max/stage perf. rental \$3,300.00 max, daily rental | \$6,000.00 max/stage perf. rental \$4,400.00 max. daily rental | \$12,600.00 max. daily rental | \$17,250.00 max/stage perf. rental | \$3,550.00 min per day | \$6,875.00 min per day \$4,300.00 max per day | \$8,300.00 max per day | | Approved 2003-04 |
| \$6,000.00 max/stage perf. rental \$4,300.00 max daily rental | \$12,000.00 max/stage perf. rental \$8,300.00 max daily rental | \$18,000.00 max/slage perf. rental | \$6,750.00 max/stage perf. rental \$4,900.00 max. daily rental | \$4,500.00 max/stage perf. rental \$3,300.00 max. daily rental | \$6,000.00 max/stage porf. rental \$4,400.00 max. daily rental | \$12,600.00 max. daily rental | \$17,250.00 max/stage perf. rental | \$3,550.00 min per day | \$6,875.00 min por day \$4.300,00 max per day | \$8,300.00 max per day | | Approved 2004-05 |
| | | | | | | | | | | | | Change |

EXPLDIT USE

Charged at the Minimum Daily Rental per show day versus \$.20 per net square foot of exhibit space utilized up to the Maximum Daily Rental per day, whichever is greater. Aisles and food, beverage or department concession space are not considered exhibit space. One (1) move-in or move-out is provided at no charge for every two show days, not to exceed two (2) days at no charge. All other move-in and move-out days are charged at one-half (1/2) the Maximum Daily Rental

A public address system is provided at no charge during event hours.

General Session or Exam Use

exclusively for a General Session. Subsequent days are charged at the Minimum Daily Rental. Move-in and move-out days are charged at one-half Charged at the Minimum Daily Rental per show day plus one-half (1/2) the Maximum Equipment Cost for the required set-up on the first day when used days are charged at the Maximum Daily Rental. (1/2) the Maximum Daily Rental, and may not exceed the total number of show days. Move-in and move-out days exceeding the total number of show

ood Function Use

Charged at the Minimum Daily Rontal per show day and includes one head table for four (4), tables and chairs based on available inventory. Move-in and move-out for food space or banquet use is charged one-half (1/2) the Maximum Daily Rental and may not exceed the number of show days

Ticketed Stage, Performance Use

Charged at the Maximum Daily Rental per show versus fifteen percent (15%) of the gross box office receipts per performance to the Maximum Stage Performance Rental, whichever is greater plus one-half (1/2) the maximum equipment cost for the required set-up. Box office settlement must be reconciled and paid the night of the event. The Department will require, in advance, a certified ticket manifest, approval of all licket sales procedures, and control of ticket sales receipts by a licensed/bonded ticketing company for purposes of determining rental fees due to the Department

Other Event Use

Charged at the Maximum Daily Rental per show day. Does not include equipment; equipment is charged accordingly. One (1) move-in or move-out is provided at no charge for each two (2) show days, not to exceed two (2) days at no charge. All other move-in and move-out days are charged at one-half (1/2) the Maximum Daily Rental

Change

| Meeting Room 10a Meeting Room 10b Meeting Room 10ab Meeting Room 11ab Meeting Room 11a Meeting Room 12ab Meeting Room 12ab Meeting Room 12a Meeting Room 13ab Meeting Room 13b Meeting Room 13b Meeting Room 14 Meeting Room 15 Meeting Room 16ab Meeting Room 16ab Meeting Room 16ab | Meeting Room 5abc Mcoting Room 6a Meeting Room 6b Meeting Room 6b Meeting Room 7 Meeting Room 8a Meeting Room 8b Meeting Room 8b Meeting Room 8b Meeting Room 9b Meeting Room 9c Meeting Room 9c Meeting Room 9abc | Austin Convention Center Department Meeting Space Conventions Meeting Room 1 Meeting Room 2 Meeting Room 3 Meeting Room 4a Meeting Room 4b Meeting Room 4bc Meeting Room 5a Meeting Room 5a Meeting Room 5c |
|---|--|--|
| \$125.00 /day \$200.00 /day \$325.00 /day \$200.00 /day \$100.00 /day \$100.00 /day \$425.00 /day \$200.00 /day \$225.00 /day \$200.00 /day \$100.00 /day \$100.00 /day \$200.00 /day \$200.00 /day \$200.00 /day \$2500.00 /day \$2500.00 /day | \$300.00 /day \$200.00 /day \$150.00 /day \$350.00 /day \$125.00 /day \$100.00 /day \$100.00 /day \$125.00 /day \$125.00 /day \$325.00 /day \$325.00 /day \$125.00 /day \$125.00 /day \$225.00 /day | Approved 2003-04 \$100.00 /day \$125.00 /day \$200.00 /day \$75.00 /day \$75.00 /day \$250.00 /day \$250.00 /day \$100.00 /day \$100.00 /day \$100.00 /day |
| \$125.00 /day \$200.00 /day \$325.00 /day \$325.00 /day \$400.00 /day \$400.00 /day \$425.00 /day \$200.00 /day \$200.00 /day \$200.00 /day \$100.00 /day \$100.00 /day \$100.00 /day \$200.00 /day \$300.00 /day \$300.00 /day \$450.00 /day \$450.00 /day | \$300.00 iday \$200.00 iday \$150.00 iday \$350.00 iday \$125.00 iday \$100.00 iday \$100.00 iday \$125.00 iday \$125.00 iday \$150.00 iday \$150.00 iday \$225.00 iday \$255.00 iday \$255.00 iday | Approved 2004-05 \$100.00 /day \$125.00 /day \$200.00 /day \$75.00 /day \$75.00 /day \$75.00 /day \$250.00 /day \$100.00 /day \$100.00 /day |

| 2003-04 | 2004-05 | Change |
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| | | |
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Austin Convention Center Department

| Austin Suite (permanent board set for 28) | Waller Creek Terrace Room | Mezzanine Room 16 | Mezzanine Room 15 | Mezzanine Room 14 | Mezzanine Room 13 | Mczzanine Room 12 | Mezzanine Room 11 | Mezzanine Room 10 | Mezzanine Room 9 | Mezzanine Room 8 | Mezzanine Room 7 | Mezzanine Room 6 | Mezzanine Room 5 | Mezzanine Room 2 | Mezzanine Room 1 | Meeting Room 19b | Meeting Room 19a | Meeting Room 19ab | Meeting Room 18d | Meeting Room 18c | Meeting Room 18b | Meeting Room 18a | Meeting Room 18abcd | Meeting Room 17b | Meeting Room 17a | Meeting Space (continued) |
|---|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------------|------------------|------------------|------------------|------------------|---------------------|------------------|------------------|---------------------------|
| \$450.00 /day | \$500.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$75.00 /day | \$75.00 /day | \$75.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$75.00 /day | \$100.00 /day | \$200.00 /day | \$225.00 /day | \$425,00 /day | \$200,00 /day | \$225,00 /day | \$225,00 /day | \$200,00 /day | \$850.00 /day | \$225.00 /day | \$250.00 /day | |
| \$450.00 /day | \$500.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$75.00 /day | S75.00 /day | \$75.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$100.00 /day | \$75.00 /day | \$100.00 /day | \$200.00 /day | \$225.00 /day | \$42 5.00 /day | \$200.00 /day | \$225.00 /day | \$225.00 /day | \$200.00 /day | \$850.00 /day | \$225.00 /day | \$250.00 /day | |

Use of meeting space for exhibits requires Director approval and must be contracted as such. Meeting and Mezzanine rooms may be included at no charge with the following Exhibit Hall use, based on available inventory:

Exhibit Hall 1 - 2 meeting rooms*

Exhibit Hall 2 - 1 meeting room*
Exhibit Hall 3 - 3 meeting rooms*

Exhibit Hall 4 - 4 meeting rooms*

Exhibit Hall 5 - 2 meeting rooms*

*Noto: as example, Meeting Room 4abc equals 3 meeting rooms

Additional meeting space is charged at the daily rate. Move-in/move-out days are charged at one-half (1/2) the daily rontal and may not exceed total number of show days. Equipment includes one head table for four (4) people, tables and chairs based on available inventory.

Use of the Austin Suite may be provided at no charge for Board Meetings held in conjunction with the use of Exhibit Hall space during the contracted time period. Included is a permanent board room table set for 28 people. Any other use of the Austin Suite is subject to the Daily Rental.

| Meeting Room 3 | Meeting Room 2 | Meeting Room 1 | Event Rales |
|----------------|----------------|----------------|-------------|
| \$400.00 /day | \$250.00 /day | \$200.00 /day | |
| \$400.00 /day | \$250.00 /day | \$200.00 /day | |

| Meeting Room 17b Meeting Room 18 Meeting Room 18a Meeting Room 18b Meeting Room 18c | Austin Convention Center Department Event Rates (continued) Meeting Room 4a Meeting Room 4b Meeting Room 4c Meeting Room 5a Meeting Room 5a Meeting Room 5a Meeting Room 5a Meeting Room 6a Meeting Room 6a Meeting Room 6a Meeting Room 8a Meeting Room 9a Meeting Room 9a Meeting Room 11a Meeting Room 11a Meeting Room 12 Meeting Room 12 Meeting Room 13 Meeting Room 13 Meeting Room 13 Meeting Room 13 Meeting Room 14 Meeting Room 13 Meeting Room 14 Meeting Room 16 | |
|--|---|---------------------|
| \$450.00 /day \$450.00 /day \$1,300.00 /day \$400.00 /day \$450.00 /day \$450.00 /day | \$200,00 /day \$150,00 /day \$150,00 /day \$500,00 /day | Approved 2003-04 |
| \$450.00 /day \$450.00 /day \$1,300.00 /day \$400.00 /day \$450.00 /day \$450.00 /day | \$200.00 /day \$150.00 /day \$150.00 /day \$500.00 /day \$200.00 /day \$200.00 /day \$200.00 /day \$250.00 /day | Approved 2004-05 |
| | | Change |

| Austin Suite | Waller Creek Terrace Room | Mczzanine Room 16 | Mezzanine Room 15 | Mezzanine Room 14 | Mezzanine Room 13 | Mezzanine Room 12 | Mezzanine Room 11 | Mczzanine Room 10 | Mezzanine Room 9 | Mezzanine Room 8 | Mezzanine Room 7 | Mezzanine Room 6 | Mezzanine Room 5 | Mezzanine Room 2 | Mezzanine Room 1 | Meeting Room 19b | Meeting Room 19a | Meeling Room 19 | Meeling Room 18d | Event Rales (continued) | Ausun Convention Center Department | Amatic Comments of the Comment | |
|---------------|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|------------------|-------------------------|------------------------------------|--|------------------|
| \$450.00 /day | \$700.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$150.00 /day | \$150.00 /day | \$150.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$150.00 /day | \$200.00 /day | \$400.00 /day | \$450.00 /day | \$850.00 /day | \$400.00 /day | | | | Approved 2003-04 |
| \$450.00 /day | \$700.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$150.00 /day | \$150.00 /day | \$150.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$200.00 /day | \$150.00 /day | \$200.00 /day | \$400.00 /day | \$450.00 /day | \$850.00 /day | \$400.00 /day | | | | Approved 2004-05 |
| | | | | | | | | | | | | | | | | | | | | | | | Change |

Use of meeting room space for exhibits requires Director's approval and must be contracted as such. One (1) mezzanine room for the purpose of a show office is provided at no charge with the use of each Exhibit Hall or Balfroom based on available inventory. Meeting Rooms, Mezzanine Rooms and Waller Creek Terrace Room are charged at the Daily Rontal per show day and include one head table for four (4) peoplo, tables and chairs based on available inventory. Move-in and move-out days are charged at one-half (1/2) the Daily Rental and may not oxceed total number of show days.

Ballroom

| Ballroom E | Bailroom D | Ballroom D-G | Ballroom C | Balfroom B | Ballroom A | Ballrooms A, B, and C | Maximum Stage Performance Rental | Ballroom G | Ballroom F | Ballroom E | Ballroom D | Ballroom D-G | Ballroom C | Ballroom B | Ballroom A | Ballrooms A, B, and C | Conventions & Event Rates |
|-----------------|-----------------|------------------|---------------|---------------|-----------------|-----------------------|----------------------------------|---------------|---------------|---------------|-----------------|-----------------|---------------|---------------|-----------------|-----------------------|---------------------------|
| \$1,250.00 /day | \$7,450.00 /day | \$11,200.00 /day | \$900.00 /day | \$850.00 /day | \$3,750.00 /day | \$5,500.00 /day | | \$800.00 /day | \$800.00 /day | \$800.00 /day | \$3,900.00 /day | \$6,300.00 /day | \$700.00 /day | \$700.00 /day | \$2,250.00 /day | \$3,650.00 /day | |
| \$1,250.00 /day | \$7,450.00 /day | \$11,200.00 /day | \$900.00 /day | \$850.00 /day | \$3,750.00 /day | \$5,500.00 /day | | \$800.00 /day | \$800.00 /day | \$800.00 /day | \$3,900.00 /day | \$6,300.00 /day | \$700.00 /day | \$700.00 /day | \$2,250.00 /day | \$3,650.00 /day | |

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| 2004-05 | Approved |
| Change | |

Austin Convention Center Department

| Ballroom G | Ballroom F | Maximum Stage Performance Rental (continued) |
|-----------------|-----------------|--|
| \$1,250.00 /day | \$1,250.00 /day | |
| \$1,250.00 /day | \$1,250.00 /day | |

Use of ballrooms for exhibits requires Director approval and must be contracted as such. Rental does not include equipment. Move-in/move-out days ar charged at one-half (1/2) the daily rental and may not exceed total number of show days.

General Session, Exam or Other Event Use

Charged at the Daily Rental per show day and includes one head table for four (4) people, tables and chairs based on available inventory. Move-in/move out days are charged at one-half (1/2) the daily rate, not to exceed the number of show days.

Food Functions (Banquels, Receptions, etc.)

Charged at the Daily Rental por show day and includes one head table for four (4) people, tables and drairs based on available inventory. Move-in/movout days are charged at one-half (1/2) the daily rate, not to exceed the number of show days.

Ticketed Stage, Performance Use

Charged at the Maximum Daily Rental per show versus fifteen percent (15%) of the gross box office receipts per performance to the Maximum Stage Performance Rental, whichever is greater plus one-half (1/2) the maximum equipment cost for the required set-up. Box office settlement must be edures,

Lester E

| reconciled and paid the night of the event. The Department will require, in advance, a certified ticket manifest, approval of all ticket sales proced and control of ticket sales receipts by a ticcnsed/bonded ticketing company for purposes of determining rental focs due to the Department. | ent will require, in advance, a certified to cketing company for purposes of determi | ket manifest, approval of all ticket sales proced ning rental fees due to the Department. |
|--|---|--|
| Access Card Replacement Charge Key Replacement Charge | \$15.00 cach \$65.00 each | \$15.00 each \$65.00 each |
| · E. Palmer Events Center | | |
| Conventions Events Center with exhibit halls, 1-2, daily rental | \$7,200.00 max per day | \$7,200.00 max pcr day |
| | \$3,600,00 min per day | \$3,600.00 min per day |
| events Center with exhibit hair 1, daily rental | \$4,600.00 max per day \$2,300.00 min ner day | \$2,300,00 min per day |
| Events Center with exhibit hall 2, daily rental | \$2,600.00 max per day | \$2,600.00 max per day |
| | \$1,300.00 min per day | \$1,300.00 min per day |
| Meeting Room 1 | \$125.00 per day | \$125.00 per day |
| Moeting Room 2 | \$125.00 per day | \$125.00 per day |
| Meeting Room 3 | \$ 125.00 per day | \$125.00 per day |
| Meeting Room 4 | \$125.00 per day | \$125.00 per day |
| Meeling Room 5 | \$125.00 per day | \$125.00 per day |
| Consumer Shows Trade Shows, Conferences, etc. | | |
| Events Center with exhibit nalls 1-2, daily rental | \$7,200.00 max per day \$5,400.00 min per day | \$7,200.00 max per day \$5,400.00 min per day |
| Events Center with exhibit hall 1, daily rental | \$4,600.00 max por day | \$4,600.00 max per day |
| | \$3,450.00 min per day | \$3,450.00 min per day |
| Events Center with exhibit hall 2, daily rental | \$2,600.00 max per day | \$2,600.00 max per day |
| | \$1,950.00 min per day | \$1,950.00 min per day |

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Austin Convention Center Department

one-half (1/2) the Minimum Daily Rental. A public address system is provided at no charge during event hours. Charged at the Minimum Daily Rental per show day versus twenty cents (\$.20) per net square foot of exhibit space utilized up to the Maximum Daily move-out is provided at no charge for each two show days, not to exceed two (2) days at no charge. All other move-in and move-out days are charged al Rental per day, whichever is greater. Aisles and food, beverage or department concession spaces are not considered exhibit space. One (1) move-in or

General Session Use

assessed retail value or comparable services in a convention center or like facility. The entity providing the food must enter into an outside caterer's agreement and comply with the terms therein. exclusively for a General Session. Subsequent days are charged at the Minimum Dally Rental. One move-in or move-out day is provided at no charge for Charged at the Minimum Daily Rental per show day plus one-half (1/2) of the maximum equipment cost for the required set-up on the first day when used catering fee is assessed on any food and beverage provided by an entity other than the in-house food and beverage service. The fee is based on the each show day, not to exceed three (3) days at no charge. A public address system is provided at no charge during event hours. A twenty percent (20%)

Food Functions (Banquets, Receptions, etc.)

of the in-house food and beverage management company. Move-in or move-out days are charged at one-half (1/2) the minimum daily rental, not to Charged at the Minimum Daily Rental per show day and includes one head table for four (4), tables and chairs based on available inventory with the use <u>providing the food must enter into an outside caterer's agreement and comply with the terms therein</u> house food and beverage service. The fee is based on the assessed retail value or comparable services in a convention center or like facility. The entity exceed the number of show days. A twenty percent (20%) catering fee is assessed on any food and beverage provided by an entity other than the in-

Mceting Room Use

| \$250.00 per day | \$250.00 per day | \$250.00 pcr day | \$250.00 per day | |
|------------------|------------------|------------------|------------------|------------------|
| \$250.00 per day |

General Session Use

expenses and are not included in meeting room rental rate. One (1) move-in or move-out day is charged at one-half (1/2) the daily rental rate. Charged at the Daily Rontal por show day and includes one (1) single-level head table for four (4) people. Equipment and services are additional

Food Function Use

Charged at daily rental rate, includes one (1) head table for four (4) people. Move-in and move-out days are charged at one-half (1/2) the daily rental rate,

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Events Center with exhibit hall 1, daily rental

Events Center with exhibit hall 2, daily rental

\$10,500.00 max/stage perf rental \$4,500.00 max/stage perf rental \$4,400.00 max daily rental \$6,000.00 max/slage perf rental \$3,300.00 max daily rental \$7,700.00 max daily rental \$10,500.00 max/stage perf rental

\$6,000.00 max/stage perf rental \$4,400.00 min/stage perf rental \$4,500.00 max/stage perf rental \$3,500.00 min/stage perf rental \$7,700.00 min/stage perf rental

Change

Approved Approved 2003-04 2004-05

Austin Convention Center Department

Stage Performance Rental (continued)

licketed Stage, Performance Use

agreement and comply with the terms therein. One (1) move-in or move-out day is provided at no charge for each show day, not to exceed three (3) days the assessed retail value or comparable services in a convention center or like facility. The entity providing the food must enter into an outside caterer's control of ticket sales receipts by a licensed/bonded tickoting company for purposes of determining rental fees due to the Department. A twenty percent Performance Rental, whichever is greater plus one-half (1/2) the maximum equipment cost for the required set-up. Box office settlement must be Charged at the Maximum Daily Rental per show versus fifteen percent (15%) of the gross box office receipts per performance to the Maximum Stage (20%) catering fee is assessed on any food and beverage provided by an entity other than the in-house food and beverage service. The fee is based on reconciled and paid the night of the event. The Department will require, in advance, a certified ticket manifest, approval of all ticket sales procedures, and at no charge.

Other Event Use

Charged at the Maximum Daily Rental per show day. Does not include equipment; equipment is charged accordingly. One (1) move-in or move-out day is provided at no charge for each two (2) show days, not to exceed two (2) days at no charge. All other move-in and move-out days are charged at onehalf (1/2) the Maximum Daily Rental. A twenty percent (20%) catering foe is assessed on any food and beverage provided by an entity other than the in nouse food and beverage service. The fee is based on the assessed retail value or comparable services in a convention center or like facility. The entity providing the food must enter into an outside caterer's agreement and comply with the terms therein.

General Information

reasonable amount of space (a 30' by 30' area not including seating) in each Exhibit Hall to provide food and beverage services to client and patrons includes heating, normal housekeeping services excluding the exhibit areas and property of others, i.e. aisle carpet, interior booth space and display Daily use is considered to be no earlier than 6AM and terminating no later than 11:59PM on the same day. Overtime charges may be assessed at excessive cleanup will be billed to the contractor along with a thirty percent (30%) administrative fee. The Department reserves the right to use a areas. Additional fees will be assessed for the disposal of excess refuse or display materials left in rental areas. Damages or costs associated with \$300.00 per hour after 12 midnight and before 6AM. A non-refundable application fcc of \$100.00 may be required to process the application. Rental Definitions of terms herein shall be consistent with definitions attached to the Department Booking Policy.

economic impact, hotel occupancy tax or substantial facility revenue; provided, however, that the total estimated receipts from all revenue sources must not be below the operating cost of cach area or facility used for an event. The Director may negotiate special rates, charges, fees and services for use of the Department facilities by events that rapresent significant local

rental does not include equipment. Food and beverage service is exclusive to the in-house food and beverage management company in the Palmer When an outside entity is utilized for food and beverage at the Lester E. Palmer Events Center, equipment and services are charged accordingly. Facility Events Center meeting rooms 1-5.

Short term rental of Palmer Events Center meeting rooms 1 - 5, without the rental of an exhibit hall is, available within a ninety (90) day window

Changes made within five (5) days of the event are subject to reset fees. All shows will be assessed the appropriate rental fee. Contract amendments issued within thirty (30) days of the event may be assessed labor fees

At the Austin Convention Center, all food and beverage is exclusive to the in-house food and beverage management company.

Requests received from Show Management twenty one (21) days or more from the first contract day for labor services, equipment, waste management services, audio recording services and utility services will be charged the listed rate (incentive rate). Requests received within twenty (20) days from the first contract day will be charged thirty percent more than the listed rate (Base rate).

Change

| tin Convention Center Department | |
|----------------------------------|---------------------|
| | Approved 2003-04 |
| | Approved 2004-05 |
| | Change |

Austin Convention Center Department

Outside Areas \$350.00 minimum/day/booth \$100.00 minimum/day/booth \$1.00 gross sq. ft. per day/booth \$350.00 minimum/day/booth \$100.00 minimum/day/booth \$1.00 gross sq. ft. per day/booth

Outside areas and pre-function space may not be used for exhibits unless the area is contracted as such and has prior approval by the Director. The Minimum Daily Rental is charged per booth versus \$1.00 per gross square foot per day, whichever is greater is charged. Pre-function space and lobbies are generally used for pedestrian traffic or registration; therefore, the Department may be unable to reserve on an exclusive basis.

| Network Services Technician | Security | Security, Safety and Usher Supervisor | General Labor | Emergency Medical Technician | Utility Services Technician | Labor Service Charges |
|-----------------------------|---------------|---------------------------------------|---------------|------------------------------|-----------------------------|-----------------------|
| \$65.00 /hour | \$18.00 /hour | \$25.00 /hour | \$25.00 /hour | \$25.00 /hour | \$40.00 /hour | |
| \$0.00 /hour | \$18.00 /hour | \$25.00 /hour | \$25.00 /hour | \$35.00 /hour | \$0.00 /hour | |
| Delete | | | | \$ 10.00 | Deleto | |

Credit will not be given for services ordered and not used. Unscheduled labor may be subject to overlime charges of one (1) and one-half (1/2) the regular rate. Final determination of the number and type of personnel required for an event will be made by the Department. A four (4) hour minimum may be charged unless otherwise specified. Charges will be made in one-half (1/2) hour increments after the initial four (4) hour minimum. Call-back charges will be a minimum of two (2) hours. Room resets beyond the initial set includes labor and additional equipment costs.

Equipment Rates

| Forklift | Upright Piano | Grand Piano | Traffic Cone/Barricade | Rope and Stanchion | Printed Signs | Stage Barricades | Rotractable Seating Risers with Chairs (Ex. Hall 5) | Staging | Marker Boards | Dance floor | Chairs | Tables |
|--|---------------------------|---------------------------|------------------------|--------------------|---------------|------------------|---|---------------------|---------------------------|-----------------------------------|------------------|-------------------|
| \$40.00 per hour + fees*** \$175.00 daily + fees*** | \$100.00 per day + fees** | \$200.00 per day + fees** | S25.00 per unit | \$25.00 per unit | \$25.00 each | \$25.00 per unit | \$1,500.00 | \$25.00 per section | \$40.00 per board | \$12.00 per section/\$500 | \$1.00 per event | \$10.00 per event |
| \$40.00 per hour + fees*** \$175.00 daily + fces*** | \$100.00 per day + fees** | \$200.00 per day + fees** | \$25.00 per unit | \$25.00 per unit | \$25.00 each | \$25.00 per unit | \$1,500.00 per unit | \$25.00 per section | \$40.00 per board/per usc | \$12.00 per section/\$500 maximum | \$1.00 per event | S10.00 per event |

| Event Related Scnding Faxes (International) Event Related Receiving Faxes | Event Related Copies (Black & White Only) Event Related Sending Faxes (Local) Event Related Sending Faxes (Long Distance, USA, Mexico and Canada.) | Recycling Fee (glass, aluminum, cardboard) Service Fees Lester E. Palmer Events Center Outside Catering Fee Patch Fees & Audio Recording Fee-Exhibit Halls Patch Fees & Audio Recording Fee-Ballroom Patch Fees & Audio Recording Fee-Mecting Rooms Novelty Fee (contractor sells) Novelty Fee (ACCD sells) * after deducting City and State sales tax | Equipment Rates (continued) Scissorlitt Genielift Freight Dollies Pallet Jacks Coat Rack Table Linens Table w. Skirt and Linen Plastic Water Station/Water Cooler Propane Tank (fuel) Propane Tank Replacement Sink (includes water, drain, installation) Additional Water Bottles Portable Seating Risers w/Chairs **Does not include moving and/or tuning costs. If outside vendor is utilized, a 30% administrative fee will be added to the total service cost. **"Includes first fuel tank. Does not include operator. Austin Skyline Set Rental Waste Management Fees Pallet Disposal Waste Compactor Service | |
|---|--|--|---|------------------|
| \$0.00 pcr page \$0.00 per page | \$0.00 per copy \$0.00 per page \$0.00 per page | \$35.00 per hour 20% assessed retail value (minimum value considered \$5) \$100.00 per area per day \$100.00 per area per day \$50.00 per area per day \$50.00 per area per day 25% of Gross Sales* | | Approved 2003-04 |
| \$2.50 per page \$1.00 per page | \$0.10 per copy \$1.00 per page \$2.00 per page | \$35.00 per hour 20% assessed retail value (minimum value considered \$5) \$100.00 per area per day \$50.00 per area per day \$50.00 per area per day 25% of Gross Sales* 35% of Gross Sales* | \$80.00 per hour + fees*** \$300.00 daily + fees*** \$150.00 daily + fees*** \$150.00 daily + fees*** \$25.00 each per day \$30.00 each per day \$30.00 each per day \$30.00 each per use \$40.00 each per use \$0.10 per gross sq. ft., plus labor \$25.00 per tank \$300.00 per tank \$300.00 per stink \$10.00 per sottle \$300.00 per set \$5,000.00 per set | Approved 2004-05 |
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Austin Convention Center Department

Electrical Equipment Rental

Power outlet is a single female plug capable of receiving one appliance. Services include connection at one point only.

Relocation of line will be an additional labor charge for disconnection and relocation.

| 130 AMP 140 AMP 150 AMP 160 AMP 170 AMP 180 AMP | 20 AMP 30 AMP 50 AMP 60 AMP 70 AMP 80 AMP 110 AMP 120 AMP | 208 Volts/ Single Phase Power Service 20 AMP 30 AMP 50 AMP 60 AMP 70 AMP 70 AMP 80 AMP 100 AMP 100 AMP | 120 Volt Outlets 0-1000 Watts (8 amps) 15 AMP 20 AMP 30 AMP | Meeting room wall outlets requested by show management, for their use, excluding ballroom outlets and outlets utilized for computer labs or exhibits. Spotlight w/ stand Multi-Outlet Strip (6 outlets) |
|---|--|--|---|--|
| \$700.00 \$760.00 \$825.00 \$900.00 \$960.00 \$1,025.00 \$1,0260.00 | \$175.00 \$220.00 \$300.00 \$375.00 \$330.00 \$400.00 \$440.00 \$500.00 \$500.00 \$500.00 | \$140.00 \$165.00 \$220.00 \$250.00 \$275.00 \$300.00 \$330.00 \$365.00 | \$25,00 per cord \$70,00 \$80,00 \$90,00 \$105,00 | \$150.00 per meeting room \$50.00 per event \$25.00 per outlet strip |
| \$760.00 \$760.00 \$825.00 \$900.00 \$960.00 \$1,025.00 \$1,090.00 | \$175.00 \$220.00 \$300.00 \$375.00 \$330.00 \$400.00 \$440.00 \$560.00 \$560.00 | \$140.00 \$165.00 \$220.00 \$250.00 \$275.00 \$300.00 \$300.00 \$365.00 | \$70.00 \$70.00 \$90.00 \$105.00 | \$150.00 per mooting room \$50.00 per event \$25.00 per outlet strip |

| MultiLine/Speakerphone | Modem Line | Long Distance Phone Line Voice Mail, Call Coverage Path & other Special Programming | Telephonc Services Local phone services, No long distance | Exhibitors must provide their own regulator or valve fittings. Licensed plumber required to connect. | Natural Gas | Additional Service | Waste Water | Water Additional Control | Additional Service | Air | 400 AMP | 390 AMP | 380 AMP | 370 AMP | 360 AMP | 350 AMP | 340 AMP | 330 AMP | 320 AMP | 310 AMP | 300 AMP | 290 AMP | 280 AMP | 270 AMP | 260 AMP | 250 AMP | 240 AMP | 230 AMP | 220 AMP | 210 AMP | 200 AMP | Electrical Equipment Rental (Continued) | Austin Convention Center Department | |
|---|---------------------------------------|---|---|---|-------------------------|------------------------|-------------------------|-----------------------------|------------------------|-------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---|-------------------------------------|---------------------|
| \$350.00 per installation plus labor | \$200.00 per connection plus labor | \$250.00 per line | \$200.00 per installation plus | | \$140.00 per connection | \$25,00 per connection | \$100.00 per connection | SAS OF POST CONTROLS | \$55.00 per connection | \$200.00 per connection | \$2,530.00 | \$2,460.00 | \$2,390.00 | \$2,315.00 | \$2,245.00 | \$2,170.00 | \$2,100.00 | \$2,030.00 | \$1,960.00 | \$1,890.00 | \$1,815.00 | \$1,750.00 | \$1,690.00 | \$1,620.00 | \$1,550.00 | \$1,490.00 | \$1,420.00 | \$1,350.00 | \$1,290.00 | \$1,220.00 | \$1,155.00 | | | Approved 2003-04 |
| \$0.00 per installation plus labor | \$200.00 per connection plus labor | \$250.00 per line \$50.00 per line | \$200.00 per installation plus labor | | \$140.00 per connection | \$25.00 per connection | \$100,00 per connection | \$130.00 per connection | \$55.00 per connection | \$200.00 per connection | \$2,530.00 | \$2,460.00 | \$2,390.00 | \$2,315.00 | \$2,245.00 | \$2,170.00 | \$2,100.00 | \$2,030.00 | \$1,960.00 | \$1,890.00 | \$1,815.00 | \$1,750.00 | \$1,690.00 | \$1,620.00 | \$1,550.00 | \$1,490.00 | \$1,420.00 | \$1,350.00 | \$1,290.00 | \$1,220.00 | \$1,155.00 | | | Approved 2004-05 |
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| g-Fiber Patch (MDF to IDF only) Fiber Patch Cable Rental (opti jack) ory 3 Patch) ory 6 Patch Ory 5 Patch Cable) ory 6 Patch Cable) ory 6 Patch Cable) vare vare vitch (22 port, 10/100) b Rental (8-24 port, 10MB) | nection stantemet Connection stantemet Service stemet Service stantemet Services | Telephone Services ISDN \$350.00 pcr connection plus usage Installation includes touch tone line, male RJ-11 jack & handset (\$50 deposit for set). Long distance charges are in addition to installation charges and will be billed after show closes. 25% Discount fee for utility service orders postmarked and received no later than 14 days prior to the services orders or any labor charges. Labor Mon Fri. 8:00 AM to 5:00 PM (Except holidays) Mon Fri. 4:30 PM - 8:00 AM, Saturday, Sunday, Holidays Charges will be in 1/2 hour increments. Minimum charge - 1 hour - 4 hours in the event of a call out. Satellite Downlink Service In-house Television Rebroadcast (point to point) Special Programming Base Show Rate - \$1,000 per day. Event programming sold by the hour. Network services | Approved Austin Convention Center Department Electrical Equipment Rental (continued) Long Distance Rate Per Minute Inside USA *\$0.25 above standard AT&T Direct Distance Sensitive Rates per minute. All calls rounded up to the nearest minute. Long Distance Rate Per Minute Outside USA *\$0.25 above standard AT&T Direct Distance Overseas Rates. All calls rounded up to the nearest minute. Directory Assistance Calls Digital Phone Service (Lines sold separately) Standard Analog Speaker Phone Polycom Type Conference Speaker Phone \$0.0 |
|---|---|---|--|
| \$400.00 \$400.00 \$400.00 \$400.00 \$50.00 each \$50.00 each \$300.00 \$300.00 \$25.00 \$300.00 \$50.00 \$50.00 \$500.00 each \$500.00 each \$300.00 each \$300.00 each | \$400.00 per IP \$400.00 per IP \$500.00 per IP \$0.00 per IP \$0.00 per IP \$0.00 per IP \$0.00 per IP \$0.00.00 \$3,000.00 \$0.00 \$3,000.00 \$3,000.00 \$3,000.00 \$50.00 per day | saso.00 per connection plus sage. Installation includes touch tone line, male RJ-11 jack & handset (\$50 deposit for set). Long distance charges are in addition to installation charges and will be billed after show closes. 25% Discount fee for utility service orders postmarked and received no later than 14 days prior to the event. Discount is not applicable to technical services orders or any labor charges. Mon Fri. 8:00 AM to 5:00 PM (Except holidays) Mon Fri. 4:30 PM - 8:00 AM, Saturday, Sunday, Holidays Charges will be in 1/2 hour increments. Minimum charge - 1 hour - 4 hours in the event of a call out. 15 Downlink Service 16 Department - 4 hours in the event of a call out. 17 Department - 5 Departme | Approved 2004-05 S0.25 per minute above AT&T rate Per minute above AT&T rate S0.25 per minute above AT&T rate |
| | Delele Now New | Z ev | Change New New New New New New |

| Technical Service Labor Rate MonFri. 8:00am-5:00pm (except holidays) MonFri. 4:30pm-8:00am Sat., Sun. & Holidays | Computer Hardware 17 Inch Data Monitor 1.2 GHz Computer (minimum) with Windows 2000 (minimum) | Austin Convention Center Department Electrical Equipment Renfal (continued) Ethernet Transceiver Converter-10 Base-T Ethernet Transceiver Converter-100 Base-T | Approved 2003-04 |
|--|---|---|------------------|
| \$100.00 per hour | \$175.00 per day | \$100.00 each | Approved 2003-04 |
| \$125.00 per hour | \$200.00 per day | \$200.00 each | |
| \$100.00 per hour | \$175.00 pcr day | \$0.00 each | Approved 2004-05 |
| \$125.00 per hour | \$200.00 per day | \$0.00 each | |
| | | Delete Delete | Change |

Parking Charges

Convention Center

only and cannot be reserved for any single event if multiple events are occurring in these facilities. Convention Center Garage and Expansion Garage The Austin Convention Center Department manages three parking garages, the Austin Convention Center Parking Garage (1100 spaces), Expansion Garage (6.855 spaces) expected to open January 2005, and the Palmer Events Center Parking Garage (1200 spaces). These garages are available for vehicle parking All interfacing, connecting, patching, or other means of utilizing the three communication subsystems (fiber optic, broad band, and unshielded twisted pair wire plants) are exclusive to the Austin Convention Center Department

| Company Color Calage and Expansion Calage | | |
|--|-------------|------------------|
| Daily - with in and out privileges | \$7.00 | \$7.00 |
| Per month (reserved) | \$150.00 | \$ 150.00 |
| Per month (non-reserved) | \$110.00 | \$110.00 |
| Palmer Events Center Garage | | |
| Daily-with in and out privileges | \$7.00 | \$7.00 |
| Per month (rcserved) | \$150.00 | \$ 150.00 |
| Per month (non-reserved) | \$110.00 | \$110.00 |
| Surface Parking Area | | |
| Per day (Monday-Friday, 8am to 5pm, no in and out privilege: | \$7.00 | \$7.00 |
| Per day (after hours and weckends) | \$7.00 | \$7.00 |
| Per day (Special events) | \$10.00 | \$10.00 |
| Surface Parking Lot (weekend, after hours, | \$2,000.00* | \$2,000.00* |
| and special events) *Plus Staffing Costs | | |
| | | |