



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 35  
AGENDA DATE: Thu 12/15/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with BACOU-DALLOZ PROTECTIVE APPAREL, LTD., Montreal, Quebec, Canada, for the purchase of fire fighting bunker coats and pants for use by the Austin Fire Department in an amount not to exceed \$260,543.52, with two 12-month extension options in an amount not to exceed \$260,543.52 per extension option, for a total agreement amount not to exceed \$781,630.56.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$195,407.54 is included in the Fiscal Year 2005-2006 Approved Operating Budget of the Austin Fire Department. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:**for Fire;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Sydney Ceder, Buyer II/974-2035

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid of four bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract establishes a reliable source for the annual supply of bunker coats and pants worn by fire fighting personnel to provide protection during structural fire fighting operations or where there is a threat of fire. It is also necessary to provide bunker gear to protect fire fighters when certain physical hazards are likely to be encountered; such as during non-fire related rescue operations, emergency medical operations, and/or victim extrication. The bunker gear is made of fire and moisture retardant material known as Nomex and Kevlar and is designed to protect the fire fighter from heat and flame during fire fighting operations.

MBE/WBE Solicited: 1/3

MBE/WBE Bid: 0/0



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**BID TABULATION  
IFB #SC05100086  
Firefighting Bunker Gear**

<b><u>Vendor</u></b>	<b><u>Total Price of 9 Items</u></b>
<b>Bacou Dalloz Protective Apparel, LTD Montreal, Ontario, Canada</b>	<b>\$260,543.52</b>
<b>NAFECO/Wilson Fire New Braunfels, Texas</b>	<b>\$295,704.00</b>
<b>Fire Protection Service, Inc. Houston, Texas</b>	<b>\$304,784.00</b>
<b>Lion Apparel DeSoto, Texas</b>	<b>\$315,144.00</b>

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- Thirty notices were sent, including one MBE and three WBEs. Five solicitations were issued. Four bids were received with no MBEs/WBEs responding. One "No Bid" was received.
- The pricing offered represents an approximate 18% increase in the unit price from the last contract awarded October 2003. This is due to specification changes and market increases. The specification changes include bunker gear to be manufactured with a "drag rescue device". This device allows an injured firefighter to be dragged by a fellow firefighter by a ring that is manufactured into the jackets and pants.

**APPROVAL JUSTIFICATION**

- Low bid.
- Austin Fire Department and Finance and Administrative Services Department, Materials Management Division concur with the recommended award.
- Advertised in the Austin American-Statesman and Internet.