



**Purchasing Modification
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 39
AGENDA DATE: Thu 12/15/2005
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SUBJECT: Authorize execution of Amendment No. 10 to the contract with SKILLPOINT ALLIANCE, Austin, TX, to add three 12-month extension options for the continuation of the Community Technology and Training Center Program in an amount not to exceed \$278,100 per extension option, for a revised total contract amount not to exceed \$2,554,300.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$278,100 is available in the Fiscal Year 2005-2006 Approved Sustainability Fund of the Finance and Administrative Services Department. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT: for Economic Growth and **AUTHORIZATION:** Vickie Schubert
Redevelopment Services;

FOR MORE INFORMATION CONTACT: Rosemary Ledesma, Supervising Sr. Buyer/974-2011

PRIOR COUNCIL ACTION: 9/3/98-Approved original contract with two 12-month extension options; 9/27/01-Approved additional year and increased total contract amount; 10/24/02-Approved three additional years and increased total contract amount.

BOARD AND COMMISSION ACTION: 4/9/97-Austin Telecommunications Commission adopted the CTTC (fka TPI). Reviewed and recommended for award to Skillpoint Alliance (fka CATF) by the Telecommunications Commission on 5/27/98.

PURCHASING: N/A

MBE / WBE: This contract was awarded in compliance with Chapter 2-9 of the City code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

In October, 2002, City Council approved the execution of a 12-month service agreement with two 12-month extension options with the Capital Area Training Foundation (CATF), now Skillpoint Alliance, to operate a computer lab at Austin Independent School District, otherwise known as the Community Technology Training Centers (CTTC). Currently, community residents can receive the services at labs located at Travis High School and Reagan High School. Through previous actions, the City Council approved continuation of the services for four additional years of this program.

The purpose of this action is to amend the service agreement to add three 12-month option periods for continuing the program for years 8 through 10.

The CTTC program offers short and long-term classes designed to bring individuals into the digital age through technology training. The CTTC program provides computers and technology training in two geographical areas of Austin where computers and technology training are greatly needed. Because of the extra computers provided to these schools through this program, more high school students are able to



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learn technology skills. During the evening hours, these same classes are offered to adults. New technology skills increase their employability and expand the workforce skills in Austin that are important to a vibrant economy.

Skillpoint Alliance has leveraged over \$2,500,000 of in-kind contributions of classroom space, hardware, software and custodial services from AISD and has received private sector cash support from the Michael and Susan Dell Foundation, Dell Connected Communities, Department of Education, Southwestern Bell, WorkSource, 21st Century Grant (TEA), Travis County, and the Greater Austin Chamber of Commerce. In addition, they have received in-kind contributions from Microsoft Corporation, 3M, Advanced Consumer Services Inc. AMD, Collective Technologies, Inflow Data Center, Moore Computing and Shield Networks.

Skillpoint Alliance has worked closely with the City of Austin in creating, developing and enhancing the CTTC program. Not only has this close collaboration helped Skillpoint Alliance become a nationally recognized best practices model of technology training (the Ford Foundation gave it this national best practices recognition), but it has also resulted in a reduction in the cost per person trained. The City's expectation is that this amendment will allow Skillpoint Alliance to continue to find ways to make the program even more effective and efficient, such as with continued reduction of cost per person trained; currently estimated to be \$300. It will also allow Skillpoint Alliance to continue the kind of successful technology training for the Austin community that has made it a nationally recognized best practices model of technology training.

Contract Summary

<u>Action</u>	<u>Description</u>	<u>Council Approved Amounts</u>
Original Contract	12-month original contract with two 12-month extension options - \$200,000 per extension option	\$200,000
Amendment No. 1	Executed 1st extension option \$125,000 (negotiated amount)	\$200,000
Amendment No. 2	Added new performance measures to scope	\$0
Amendment No. 3	Administrative increase for 1st extension option in an amount of \$45,000	
Amendment No. 4	Executed 2nd extension option and increased contract amount for added responsibilities and additional equipment for a second lab at Reagan High School	\$270,000
Amendment No. 5	Added an additional extension option to	\$270,000



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continue the program for the fourth year

Amendment No. 6	Added three extension options to continue the program for years 5, 6 and 7 - \$270,000 per extension option; and executed 4th. extension option	\$270,000
Amendment No. 7	Executed 5th extension option \$241,294 (negotiated amount)	\$270,000
Amendment No. 8	Executed 6th extension option \$241,294 (negotiated amount)	\$270,000
Amendment No. 9	Name change to Skillpoint Alliance	\$0
Proposed Amendment No. 10	To add three 12-month extension options to continue the Program for years 8, 9, and 10 - \$278,100 per extension option	\$834,300
Revised Total Contract Amount		\$2,554,300