



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 37  
AGENDA DATE: Thu 01/26/2006  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with NORTH AMERICAN VIDEO, INC. Brick, NJ for security system hardware in an amount not to exceed \$176,733, with two 12-month extension options in an amount not to exceed \$176,733 per extension option, for a total agreement amount not to exceed \$530,199.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$132,549.75 is available in the Fiscal Year 2005-2006 Approved Operating Budget of the Department of Aviation. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:**for Aviation;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Vikie DeLuyck, MSW, Senior Buyer/974-2003

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** Approved by Airport Advisory Commission

**PURCHASING:** Lowest bid of six bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement is for security system hardware related to the existing access control and alarm monitoring system and closed circuit television at Austin Bergstrom International Airport. The system was installed during the opening of the airport (May 1999) with new equipment. Some of the equipment now needs repair or replacement. This agreement is to provide replacement parts to the systems as needed.

There were 4 categories on the bid sheet: Category 1-Fiber related equipment such as fiber modules, transmitter, and receivers; Category 2-Card Readers; Category 3-Cameras; and Category 4-other equipment such as magnetic locks, door strikes, and power supply. North American Video was the lowest responsive bidder for Category One and Category Three.

An administrative award will be made to Turnkey Security for Category Two items in the amount of \$6,220 and TriStar Commercial for Category Four in the amount of \$5,510.

MBE/WBE solicited: 3/1

MBE/WBE bid: 1/0

RCA Serial#: 10673 Date: 01/26/06 Original: Yes

Disposition:

Published:

Adjusted version published:



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**BID TABULATION  
IFB No. VD06100018  
Security System Hardware  
(Four categories with 21 line items)**

| <b><u>Vendor</u></b>                        | <b><u>Category 1</u></b> | <b><u>Category 2</u></b> | <b><u>Category 3</u></b> | <b><u>Category 4</u></b> | <b><u>Total Bid</u></b> |
|---|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|
| North American Video<br>Brick, NJ           | \$67,908                 | \$7,280                  | \$108,825                | \$6,260                  | \$190,273               |
| Turnkey Security<br>(MBE/MH)<br>Manhaca, TX | \$91,596                 | \$6,220*                 | \$152,305                | \$8,625                  | \$258,746               |
| TriStar Commercial<br>Cedar Park, TX        | \$98,022                 | \$10,600                 | \$162,070                | \$5,510*                 | \$276,202               |
| ADT Security Services<br>Austin, TX         | \$102,000                | \$10,540                 | \$160,205                | \$6,445                  | \$279,412               |
| Security General Int'l<br>Austin, TX        | \$92,142                 | \$4,300**                | \$118,940**              | \$5,865                  | \$221,229               |
| Anixter, Inc.<br>Austin, TX                 | \$72,170                 | No Bid                   | \$111,949                | No Bid                   | \$262,427               |

\*Administrative awards.

\*\*Vendor did not bid brand name of product as required by the solicitation.

A complete bid tabulation is available in the Purchasing Office

**PRICE ANALYSIS**

- Adequate competition.
- Seventy-nine notices were sent, including three MBEs and one WBE. Eight solicitations were issued including one MBE. Six bids were received with one MBE responding. WBE did not respond. Two "No Bid's" were received.
- This is the first purchase for these replacement parts; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- Low bid.
- The Department of Aviation concurs with the recommended awards.
- Advertised in the Austin American-Statesman and Internet.