

**Purchasing Office
CITY OF AUSTIN**

**AGENDA #44
DATE: 4/20/2006**

**RECOMMENDATION FOR
COUNCIL ACTION**

Subject: Authorize execution of a 12-month supply agreement with TITLEIST and FOOTJOY WORLDWIDE, Fairhaven, MA, for the resale of Titleist and Footjoy Golf Supplies in an amount not to exceed \$150,000 with two 12-month extension options, in an amount not to exceed \$150,000 for a total agreement amount not to exceed \$450,000.

Amount and Source of Funding: Funding in the amount of \$75,000 is available in the Fiscal Year 2005-2006 Approved Operating Budget of the Parks and Recreation Department Golf Fund. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required. Revenue will be included in the Parks and Recreation Operating Budget.

Requesting Department:

For More Information: Cruz Banda, Buyer II/974-2133

Prior Council Action:

Boards and Commission Action:

Purchasing Language: Products for Resale

The City of Austin currently owns and operates two public golf courses with pro shops that sell various types of golf equipment to their customers. The City buys Titleist and FootJoy products at various percentage discounts based on the quantity and quality of the products purchased. Titleist and FootJoy products are stocked for resale at the golf course pro shops due to popularity and resale volume.

Acushnet Company, owner of the Titleist, Pinnacle, FootJoy and Cobra golf brands sells only to end-user retailers. The City Golf Course pro-shops have been established as a retailer for these products.

The resale of these products generates revenue for the Parks and Recreation Golf division.