



Thursday, May 25, 2006

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**Purchasing Service Agreement  
RECOMMENDATION FOR COUNCIL ACTION**

#45

**Subject:** Authorize award and execution of contracts with SANOFI PASTEUR, Swiftwater PA, for influenza vaccine in an amount not to exceed \$109,890.40, and with PHYSICIAN SALES AND SERVICE, Georgetown, TX, for influenza vaccine in an amount not to exceed \$168,523.20.

**Amount and Source of Funding:** Funding is available in the Approved Operating Budgets of the following departments: Health and Human Services Department, \$109,890.40; Community Care Services Department, \$121,824; Employee Benefits Fund, \$35,532; Austin Fire Department, \$7,614; Emergency Medical Services Department, \$2,538; Public Safety and Emergency Management Department, \$1,015.20.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**Additional Backup Material**

(click to open)

Sanofi Pasteur/Physicians  
Sales Itemization

**For More Information:** Lynn Mueller, Senior Management Analyst, 972-4011

**Purchasing Language:** Public Health and Safety Need

These purchases will provide influenza vaccine for the upcoming 2006-2007 flu season. The vaccine will be administered at clinics operated by the Community Care Services Department (CCSD), Health and Human Services Department (HHSD), Human Resources Department (HRD), Austin Fire Department (AFD), Emergency Medical Services Department (EMS), and the Public Safety and Emergency Management Department (PSEM).

In prior years, the City's influenza vaccine was ordered via State of Texas contracts. This year, however, the new state contract had not been awarded on the date that vaccine orders began to be accepted by Sanofi Pasteur, the City's traditional vaccine supplier. The City has purchased the vaccine from Sanofi Pasteur in the past because it is the only manufacturer whose vaccine can be administered to infants under four years of age. Sanofi Pasteur is the sole source for the Fluzone vaccine. It is not available through distributors.

For public health and safety reasons, it was imperative that the City immediately place its reservations when it became apparent that there was unprecedented demand for the 2006-2007 influenza vaccine. Due to overwhelming demand for this vaccine, Sanofi Pasteur actually pre-booked its entire season of influenza vaccine on the first day they began accepting reservations. The City was able to place a reservation for only 1,000 vials of the 2,660 needed vials of vaccine with Sanofi Pasteur. The City was able to reserve the remaining 1660 needed vials with Physicians Sales and Service after taking emergency bids from three Chiro vaccine distributors. The Chiro manufactured vaccine can be administered to children four years of age and up.

Having multiple sources of influenza vaccine will afford the City some measure of protection should there be an interruption in the vaccine manufacturing process which destroys a single manufacturer's entire vaccine supply. However, even though reservations for vaccine have been placed with two different vaccine manufacturer's on the City's behalf, there is no absolute guarantee that any or all of the requested doses can be supplied.

This purchase of influenza vaccine will allow CCSD and HHSD flu clinics to immunize approximately 22,000 high-risk patients early in the flu season. Patients receiving the flu vaccine will include the elderly, homeless, immuno-depressed, and low-income children. Vaccine purchased for HRD, AFD, EMS, and PSEM will be made available to approximately 4,600 City employees who are either at high risk of complications from influenza or who serve as first-responders with a primary health-care focus. Shipments will be scheduled during the flu season.

The Sanofi Pasteur vaccine (Fluzone) is available only through the manufacturer. The cost is \$109.89 per 10-dose vial. The City has placed a reservation with the manufacturer for 1000 vials.

The Chiron vaccine (Fluvirin) is available through distributors. The City received three bids from Chiron distributors and has placed a reservation with the lowest bidder for 1660 vials. The lowest bid received is \$101.52 per 10-dose vial.

These procurements are made under Section 252.022 (a) (2) of the Local Government Code as necessary to preserve or protect the public health or safety of the municipality's residents.

**AGENDA DATE:**  
**CITY OF AUSTIN**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: Sanofi Pasteur and Physicians Sales and Service**

Itemization of the total purchase of 26,600 doses of vaccine in a total amount of \$278,413.60 is as follows:

<u>Vendor</u>	<u>Department./Doses</u>	<u>Total Price</u>
Sanofi Pasteur	HHSD/10,000	\$109,890.40
Swiftwater, PA		
Physicians Sales	CCSD/12,000	\$121,824.00
And Service,	HRD/3,500	\$ 35,532.00
Georgetown, TX	AFD/750	\$ 7,614.00
	EMS/250	\$ 2,538.00
	PSEM/100	\$ 1,015.20
	<b>Total</b>	<b>\$168,523.20</b>