Thursday, May 25, 2006

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Small & Minority Business Resources RECOMMENDATION FOR COUNCIL ACTION

Subject: Approve an ordinance adopting a new Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Commodities Procurement Program) to establish a procurement program for commodities.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

Additional Backup Material (click to open) No Attachments Available

For More Information: Jeffrey Travillion, Sr., Director, 974-7607; Karen Kennard, First Assistant City Attorney, 974-2177 Prior Council Action: December 15, 2005 Council approved extension of the sunset deadline to June 30, 2006. Boards and Commission Action: Recommended by the MBEWBE Citizens Advisory Committee

Chapter 2-9, Subchapter D Commodities

The City's Minority-Owned and Women-Owned Business Enterprise Procurement Program Is scheduled to sunset on June 30, 2006. The current ordinance, Chapter 2-9 of the City Code, covers all city procurements related to construction, professional services, non-professional services, and commodities.

In 2005, the City Council engaged a consultant to conduct an updated study to determine the continued need for the MBE-WBE Program. Based on the evidence from this study, the city's MBE-WBE program is still needed. The evidence from the study indicates that absent this program, minority-owned and women-owned business enterprises would be underutilized on City contracts relative to their availability.

The 2005 study found that the MBE-WBE ordinance is narrowly tailored to address the identified current effects of past discrimination and private sector discrimination in the City's marketplace.

Additionally while reviewing the current ordinance, it was determined that establishing separate programs for each procurement sector would:

- (1) increase the ease and flexibility of administration of each program; and
- (2) help tailor each program more narrowly to the goals each program attempts to achieve

The proposed changes will separate the current ordinance into four (4) separate ordinances tracking the City's procurement categories. The new ordinances are:

Chapter 2-9-A Construction

Chapter 2-9-B Professional Services

Chapter 2-9-C Non-professional Services

Chapter 2-9-D Commodities

The new Chapter 2-9-D establishes a Minority-Owned and Women-Owned Business Enterprise Program In the city with respect to commodity procurements.

Section 2-9D-1 Findings are revised to update the history of the ordinance's legal justification by adding findings indicating that the city obtained an updated study to determine whether the MBE/WBE program was still needed, and to determine whether the program could be more narrowly tailored.

This new ordinance establishing a MBE/WBE Procurement Program related to the procurement of Commodities is added to provide narrow tailoring of the program to achieve its goals.

Commodities are defined to include goods, supplies, or equipment provided or supplied under a Contract by a Contractor to a City of Austin Contract Awarding Authority or to a City of Austin User Department.

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Additional Ordinance changes are the same as described in Chapter 2-9-A.

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ORDINANCE NO.

AN ORDINANCE AMENDING THE CITY CODE TO ADD CHAPTER 2-9D
RELATING TO THE MINORITY-OWNED AND WOMEN-OWNED BUSINES
PROCUREMENT PROGRAM.

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:

PART 1. The City Code is amended to add Chapter 2-9D to read:

CHAPTER 2-9D. MINORITY-OWNED AND WOMEN-OWNED BUSINESS ENTERPRISE PROCUREMENT PROGRAM: COMMODITIES.

ARTICLE 1. GENERAL PROVISIONS.

§ 2-9D-1 FINDINGS.

The city council hereby adopts the following findings:

- (A) The City of Austin regularly enters into contracts for the procurement of goods and commodities of many kinds. Through its procurement activities, the City has a subtantial impact upon the economy of the Austin area.
- (B) In 1987, the Economic Development Commission of the City was directed by the city council to review the City's policies and experiences relating to contracting opportunities for minority- and women-owned business enterprises with the City and to suggest revised policies and procedures, if determined necessary.
- (C) The Economic Development Commission, through its Small Business and Minority Entrepreneurship Committee, held meetings with representatives of various City departments as well as with interested individuals and organizations, conducted a public hearing and took statements from numerous members of the public.
- (D) The Commission found significant disparities between the number of MBEs and WBEs and City contracts awarded to, or subcontracted to, MBEs and WBEs.
- (E) The city council found that these disparities resulted from discriminatory practices, thereby impairing the competitive position of MBEs and WBEs with the City.

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- (F) As a result of the work of the Economic Development Commission in 1987, the city council passed an affirmative action program to address the City's role in perpetuating the disparities found in the pattern of contract and subcontract awards to MBEs and WBEs.
- (G) In 1989, the U.S. Supreme Court, in the case styled City of Richmond v. J.A. Croson Co., held that a local government may redress race discrimination in its contracting activities if it can demonstrate through relevant evidence a compelling governmental interest sought to be remedied, and that the remedies adopted are narrowly tailored to promote that interest.
- (H) In response to Croson, in 1992 the city council engaged a consultant to study the City's history and contracting practices, the availability of MBEs and WBEs in the City's marketplace, and any disparities in the City's utilization of such businesses. The study was completed in September 1993, and revealed a history in the Austin area of de jure and continuing defacto racial and gender discrimination in the City's marketplace. Further, disparities were found between ready, willing and able MBEs and WBEs and the value of contracts they received from the City.
- (I) After receipt of the study, the City conducted a series of public hearings at which additional statistical and other evidence of discriminatory practices and acts against MBHs and WBEs was presented.
- (J) The city council appointed a community-based Disparity Study Ordinance Committee to review the studies and the law, and to draft programmatic changes to the current ordinance. The committee met over several months and recommended certain changes to the current ordinance.
- (K) Based on the evidence provided, the city council determined that:
 - (1) Prior to the adoption of the City's 1987 ordinance, there were disparities between the number of qualified MBEs and WBEs ready, willing and able to perform services on City contracts and the number of such businesses actually engaged by the City or the City's prime contractors.
 - (2) Despite the implementation of the 1987 ordinance, disparities in the utilization of MBEs and WBEs on City contracts continued to exist.
 - (3) Although the City has undertaken since 1990 a variety of innovative race and gender-neutral technical assistance, insurance and bonding programs, race- and gender-neutral programs alone have not been sufficient to remedy the effects of discrimination.

- (4) The evidence continues to demonstrate that MBEs and WBEs have been underutilized in contracting opportunities on City contracts as a result of private sector discrimination.
- (5) The existence of an exclusionary network in public contracting and other systemic barriers has excluded otherwise qualified MBEs and WBEs from receipt of contracts.
- discrimination in its own contracting practices, discrimination exists in private companies that contract on public projects. As a result of this discrimination, the City has been in the past a passive participant in a system of discrimination and, in the absence of programs to eliminate disparity in utilization, would continue to be a passive participant in such a system.
- (L) The City engaged a consultant to conduct an updated study of availability of minority- and women-owned firms within the Austin area. The 2003 study indicates that there continue to be minority- and women-owned firms available to perform the work of City contracts and subcontracts.
- (M) In 2003, the City examined valious availability and disparity studies conducted for Texas covernments. These studies indicate that minority- and women-owned businesses suffer discrimination in access to opportunities in the State of Texas.
- (N) In 2005, he City engaged a consultant to conduct a further updated study to assess the continued need for this program and whether the program can be more narrowly tailored to meet such need.
- (O) Based on the evidence from the 2005 study, the City determined that:
 - (1) Despite the Gity's efforts to create equal opportunities in its marketplace, the evidence indicates that, absent the programs authorized under this ordinance, MBEs and WBEs would be underutilized on City contracts relative to their availability.
 - (2) As set forth in the 2005 study, race- and gender-neutral approaches alone are inadequate to remedy the lingering effects of past discrimination in the City's marketplace.
 - (3) The 2005 study found that the ordinance is narrowly tailored to address the identified current effects of past discrimination and private sector discrimination in the City's marketplace. The study also found

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time and as extended by ordinances of the City of Austin enacted subsequent thereto.

- (10) CITY MANAGER. The person serving as the chief administrative and executive officer of the City, as appointed and serving under Art. V, Section 1 of the Austin City Charter (or any successor provision) and includes his or her designee.
- (11) CITY MARKETPLACE. The geographic and procurement areas in which the City contracts on an annual basis.
- (12) COMMERCIALLY USEFUL FUNCTION. A Firm is responsible for the execution of a distinct element of the work of the Contract and carries out its responsibilities by actually performing, managing, and supervising the work involved, or fulfilling its responsibilities as Joint Venturer. To determine whether a Firm is performing a Commercially Useful Function, the City will evaluate the amount of work subcontracted, normal industry practices and other relevant factors. In determining whether a MBE/WBE Firm is performing a Commercially Useful Function, the following considerations shall be counted:
 - (a) A MBE/WBE performs a Confinercially Useful Function when it is responsible for the work of the Contract and is carrying out its responsibilities by actually performing, managing, and supervising the work involved. To perform a Commercially Useful Function, the MBE/WBE must also be responsible, with respect to materials and supplies used on the Contract, for negotiating price, determining quality and quantity, ordering the material, and installing (where applicable) and paying for the material itself. The determination that a MBE/WBE is performing a Commercially Useful Function will be determined by the amount of work subcontracted, normal industry practices, whether the amount the Firm is to be paid under the Contract is commensurate with the work it is actually performing, and other relevant factors.
 - (b) A MBE/WBE does not perform a Commercially Useful Function if its role is limited to that of an extra participant in a transaction, Contract, or project through which funds are passed in order to obtain the appearance of MBE/WBE participation.
 - (c) Generally, if a MBE/WBE does not perform or exercise responsibility for at least 30 percent of the total cost of its Contract with its own work force, or the MBE/WBE subcontracts a greater portion of the work of a Contract than would be expected on the basis of normal

- (e) other groups, or other individuals, found by the Director pursuant to rule, to be Socially and Economically Disadvantaged, and to have suffered actual social and economic discrimination and decreased opportunities to compete in the City's Marketplace or to do business with the City; and
- (f) for purposes of contracts funded by other sources, groups found to be eligible for the designation of DBE by such governmental sources.
- OWNED, MANAGED AND INDEPENDENTLY CONTROLLED. A Business Enterprise or Firm is Owned, Managed and Independently Controlled if one or more Minority Persons or Women who own the requisite interest in or assets of a business applying for certification possess the customary incidents of such ownership, including an equivalent interest in profit and loss, and have contributed an equivalent percentage of capital or equipment and Expertise to the business. Ownership shall be measured as though not subject to the community property interest of a spouse, if both spouses certify in writing that the nonparticipating spouse relinquishes control over his or her community property interest in the subject business (but by doing so is not required to transfer ownership interest or to characterize the property as the separate property of the spouse). The ownership and control of the Firm shall be real, substantial, and continuing and shall go beyond the pro forma ownership of the Firm as reflected in its winership documents.
- (35) PROGRAM. The Minority-Owned and Women-Owned Business Enterprise Procurement Program as authorized by this chapter.
- (36) PROPOSAL. A complete, properly signed response to a Solicitation that, if accepted, would bind the Proposer to perform the resultant Contract.
- (37) PROPOSER. A person, Business Enterprise or Firm that submits a Proposal in response to a Solicitation. A Proposer may be represented by an agent if such agent provides evidence demonstrating the agent's authority.
- (38) REGULAR DEALER. A Firm that owns, operates, or maintains a store, warehouse, or other establishment in which the materials, supplies, articles or equipment of the general character described by the specifications and required under the Contract are bought, kept in stock, and regularly sold or leased to the public in the usual course of business. To be a Regular Dealer, the Firm must be an established, regular business that engages, as its principal business and under its own name, in the purchase and sale or lease of the products in question. A person may be a Regular Dealer in such bulk items as petroleum products, steel, cement, gravel, stone, or asphalt without

owning, operating, or maintaining a place of business if the person both owns and operates distribution equipment for the products. Any supplementing of Regular Dealers' own distribution equipment shall be by a long-term lease agreement and not on an ad hoc or Contract-by-Contract basis. Packagers, Brokers, manufacture representatives, or other persons who arrange or expedite transactions are not Regular Dealers.

- (39) SIGNIFICANT LOCAL BUSINESS PRESENCE. A Firm has a Significant Local Business Presence if it has an established place of business in the Austin Metropolitan Statistical Area at which one or more of its employees is regularly based. Such place of business must have a substantial role in the MBE's/WBE's performance of a Commercially Useful Function. A location utilized solely as a post office box, mail drop or telephone message center or any combination thereof, with no other substantial work function, shall not be construed to constitute a Significant Local Business Presence.
- (40) SOCIALLY DISADVANTAGED. A Minority Person or Woman is Socially Disadvantaged if he or she has been subjected to racial, ethnic or gender prejudice or cultural bias within American society because of his or her identity as a member of a group and without regard to individual qualities. Social Disadvantage must item from circumstances beyond the individual's control.
- (41) SOLICITATION. A solicitation means, as the case may be, an invitation for Bids, a request for Proposals, a request for qualifications, a request for quotations, or such other request as defined by the City.
- (42) SUBCONSULTANT. A person, Firm or Business Enterprise providing professional or nonprofessional services to a prime Consultant if such professional or nonprofessional services are procured or used in fulfillment of the prime Consultant's obligations arising from a Contract with the City, and including every level of subconsulting required to fulfill a Contract with the City.
- (43) SUBCONTRACTOR. Any person or Business Enterprise providing goods, labor or services to a Contractor if such goods, labor or services are procured or used in fulfillment of the Contractor's obligations arising from a Contract with the City. Subcontractor includes every level of subcontracting required to fulfill a Contract with the City.
- (44) SUBGOALS. The targeted levels established by the city council for the annual aggregate participation of each group of Minority Persons and Women with respect to Commodities procurement, or the targeted levels for the participation of each group of Minority Persons and Women as project

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rendering decisions on whether Good Faith Efforts have been sufficient.

1 2 3	(6)	Working with User Departments to monitor Contracts to ensure prompt payments to MBEs, WBEs, and DBEs and compliance with participation Goals and commitments.
4 5 6	(7)	Establishing project participation Goals and/or Subgoals in accordance with Section 2-9D-19 (Establishment of MBE/WBE Participation Levels for Individual Contracts in Commodities Procurement).
7 8 9	(8)	Receiving, reviewing, and acting upon complaints and suggestions concerning the Program, and reporting violations of this chapter when such violations occur as provided in Section 2-9D-25 (Sanctions).
10 11 12	(9)	Providing staff support and reports to the MBE/WBE Advisory Committee and forwarding its recommendations to the City Manager, city council and City departments to further the policies and objectives of the Program.
13 14	· · · (10)	Reporting the availability of MBEs, WBEs, and DBEs certified by the City to perform Contracts for the City.
15	Source: 199	2 Code Section 5-7-10; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.
16	6 A AT 11	DUTTEE OF EDIANCE AND ADMINISTRATIVE CEDINCES
16 17	8 2-9D-11 DEPARTM	DUTIES OF FINANCE AND ADMINISTRATIVE SERVICES
17	DEPARTM	
18	The F	ry chasing Office of the Finance and Administrative Services Department
19		ne following duties and responsibilities with regard to the Program:
20	(1)	Maintaining records of:
21		(a) the dollar amounts of awards of prime Contracts to MBEs, WBEs, and
22		DBEs;
23		(b) the actual dollar amounts paid under subcontracts awarded to MBEs,
24		WBEs, and DBEs compared to total dollars paid on Contracts. These
25		payments shall be measured against projected payments or Goals;
26		(c) the total annual expenditures to MBEs, WBEs, and DBEs as a
27		percentage of the total expenditures on all Contracts awarded by the
28		City;
29		(d) monthly reports for all procurements valued in excess of \$5,000,
30		which shall include, at a minimum:
31 32		(i) the number of Contracts and subcontracts awarded to MBEs, WBEs, and DBEs;

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- (E) Only a Firm that is managed and controlled by a Socially and Economically Disadvantaged person(s) may be certified as a MBE/WBE.
 - (1) A Firm must not be subject to any formal or informal restrictions that limit the customary discretion of the Socially and Economically Disadvantaged owner(s). There can be no restrictions through corporate charter provisions, by-law provisions, contracts or any other formal or informal devices that prevent the Socially and Economically Disadvantaged owner(s), without the cooperation or vote of any non-Socially and Economically Disadvantaged person, from making any business decision of the Firm, including the making of obligations or the dispersing of funds.
 - (2) The Socially and Economically Disadvantaged owner(s) must possess the power to direct or cause the direction of the management and policies of the Firm and to make day-to-day as well as long-term decisions on management, policy, operations and work.
 - (3) The Socially and Economically Disadvantaged owner(s) may delegate various areas of the management or daily operations of the Firm to persons who are not Socially and Economically Disadvantaged. Such delegations of authority must be revocable, and the Socially and Economically Disadvantaged owner(s) must retain the power to hire and fire any such person. The Socially and Economically Disadvantaged owner(s) must actually exercise control over the Firm's operations, work, management and policy.
 - (4) The Socially and Economically Disadvantaged owner(s) must have an overall understanding of, and managerial and technical competence, experience and expertise, directly related to the Firm's operations and work. The Socially and Economically Disadvantaged owner(s) must have the ability to intelligently and critically evaluate information presented by other participants in the Firm's activities and to make independent decisions concerning the Firm's daily operations, work, management, and policymaking.
 - (5) If state law or City ordinance requires the owner(s) to have a particular license or other credential to own and/or control a certain type of Firm, then the Socially and Economically Disadvantaged owner(s) must possess the required license or credential. If state law or City ordinance does not require that the owner posses the license or credential, the fact that the owner(s) lacks such license or credential is

- (J) In lieu of conducting its own certifications, DSMBR by rule may accept formal certifications of WBEs and MBEs by other entities as meeting the requirements of this chapter, provided that DSMBR determines that the certification standards of such entities are comparable to those of the City. DSMBR should strive to coordinate certification activities with other agencies to implement a universal certification process.
- (K) The certification status of all MBEs and WBEs shall be reviewed on an annual basis by DSMBR or its designee, as approved by city council. The annual review may be conducted through examination of a sworn affidavit of continuing eligibility (including all such attachments as may be required by rule) submitted by the Business Enterprise or Firm seeking certification. MBEs and WBEs are required to seek recertification upon the third anniversary of their initial certification and upon the third anniversary of all subsequent certifications. Failure of the Firm to seek recertification by filing the necessary documentation with DSMBR within 60 calendar days from the date of receipt of written notification from DSMBR shall result in decertification of the Firm.
- (L) The Director may move to decertify a Business Enterprise that does not continuously meet the criteria set form in this section.
- (M) The Director may move to decertify a certified MBE/WBE that repeatedly fails to respond to requests for quotations from Bidders/Proposers who timely solicit participation on a Contract, that repeatedly fails to attend relevant pre-Bid conferences, or that repeatedly fails to honor quotations in bad faith.
- (N) Decertification by another agency shall create a prima facie case for decertification by the City. The challenged entity shall then have the burden of proving that the City certification should be maintained.

Source: 1992 Code Section, 5-7-16; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-16 PROCEDURE FOR APPEALING AND PROTESTING ADVERSE DECISION.

- (A) A Firm that is subject to an Adverse Decision, or has received written notice from the Director or other City official of intent to impose an Adverse Decision, is entitled to appeal such Adverse Decision as set forth herein.
 - (1) Within seven calendar days of the date the Firm receives notice of intent to impose an Adverse Decision, the Firm must file written notice of intent to appeal. Failure to file a written notice of intent

- presumption that the challenged party is eligible shall remain in effect until the Director makes the final determination.
- (B) The challenge shall be made in writing to the Director and shall include all information relied upon by the challenging party.
- (C) The Director shall notify the challenged party in writing that the eligibility of his or her Firm has been challenged. This notice shall identify the challenging party and summarize the grounds for the challenge. The notice may also require the challenged party to provide the Director, within a reasonable time, any information requested to permit the Director to evaluate the eligibility of the Firm.
- (D) The provisions of Section 2-9D-16 Procedure for Appealing and Protesting Adverse Decision) shall apply to challenges to certification.

Source: 1992 Code Section 5-7-18; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-18 PROGRAM REVIEW.

- (A) The Annual Participation Goals shall be expressed as a cumulative Goal for all groups of Minority Persons composed of annual Subgoals for each group of Minority Persons, and a separate Goal for Women, and such participation Goals shall be set for in in Section 259D-3 Establishment of Program). The Annual Participation Goals shall be based on the availability of MBEs and WBEs in the City's Marketplace as required by federal and state laws, and shall be expressed as percentages for each group of Minority Persons and Women under each type of Contract. Project participation Goals and Subgoals may be established based on the availability of certified Firms to perform the work of the Confract. Participation Goals shall be reviewed by DSMBR on at least a bicfinial basis for continued relevance, narrow tailoting, and applicability.
- (B) The city council shall receive an annual report from the City Manager detailing the City's performance under this chapter, department by department, for the preceding fiscal year. The report shall contain the utilization of MBEs and WBEs based on the audited financial records for the preceding fiscal year, and provide the percentages of MBEs and WBEs on the City's list of certified vendors.
- (C) The city council will review this report and the City's progress towards eliminating discrimination in its contracting activities and Marketplace and revise the Program as necessary to meet legal and Program requirements.

 As new evidence becomes available to the City, the city council may revise

- (4) When a MBE/WBE subcontracts part of the work of its Contract to another Firm, the value of the subcontracted work may be counted toward Goals only if the MBE/WBE Subcontractor is itself a MBE/WBE. Work that a MBE/WBE subcontracts to a non-MBE/non-WBE Firm does not count toward MBE/WBE Goals.
- (5) If a Subcontractor contracts part of its work to a MBE/WBE Firm, the value of that work may be counted toward MBE/WBE Goals. Work that a MBE/WBE Subcontractor contracts to another MBE/WBE Firm shall not be counted twice towards the Goal.
- (B) When a MBE/WBE performs as a participant in a Joint Venture, only the portion of the total dollar value of the Contract equal to the distinct, clearly defined portion of the work of the Contract that the MBE/WBE performs with its own forces and for which it is at risk shall be counted towards MBE/WBE Goals.
- (C) Only expenditures to a MBE/WBE Contractor that is performing a Commercially Useful Function shall be counted.
- (D) When a MBE/WBE is presumed not to be performing a Commercially Useful Function as provided in this section, the MBE/WBE may present evidence to rebut this presumption. DSMBR may determine that the Firm is performing a Commercially Useful Function given the type of work involved and normal industry practices.
- (E) Expenditures with MBEs/WBEs for materials or supplies shall be counted toward MBE/WBE Goals as follows:
 - (1) If the materials or supplies are obtained from a MBE/WBE Manufacturer or Regular Dealer, 100 percent of the cost of the materials or supplies toward MBE/WBE Goals shall be counted.
 - (2) With respect to materials or supplies purchased from a MBE/WBE that is neither a Manufacturer nor a Regular Dealer, count the entire amount of fees or commissions charged for assistance in the procurement of the materials and supplies, or fees or transportation charges for the delivery of materials or supplies required on a job site, toward MBE/WBE Goals only if the payment of such fees are a customary industry practice and such fees are reasonable and not excessive as compared with fees customarily allowed for similar services. Do not count any portion of the cost of the materials and supplies themselves toward MBE/WBE Goals, however.

- (F) If a Firm ceases to be a certified MBE/WBE during a Contract, the dollar value of work performed under a Contract with that Firm after it has ceased to be certified shall not be counted.
- (G) In determining achievement of MBE/WBE Goals, the participation of a MBE/WBE Subcontractor shall not be counted until the amount being counted toward the Goal has been paid to the MBE/WBE.

Source: 1992 Code Section 5-7-21; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-21 PRE-AWARD COMPLIANCE PROCEDURES.

- (A) In all Solicitations for which a Goal has been established for Contracts, the City shall indicate its Goals and/or Subgoals for the use of MBEs/WBEs. All Solicitation and Contract documents for which a Goal or Subgoals have been established shall contain: 1) a description of this chapter and Program; 2) the requirements related to achieving the Goals or Subgoals; 3) if Goals or Subgoals are not achieved, the requirement of documentation of the Bidder's/Proposer's Good Faith Efforts, including the Good Faith Efforts of Minority Persons and Women Bidders/Proposers, to achieve the Goals or Subgoals. When the City has established Subgoals Bidders/Proposers who do not achieve each of the Subgoals must document Good Faith Efforts to achieve the Subgoals that were not thet.
- (B) Achievement of Goals or Subgoals or documentation of Good Faith Efforts applies to every Contract for which Goals or Subgoals are established. The rules shall prescribe an accelerated and simplified procedure for Contracts solicited and awarded on an emergency basis. The Bidder/Proposer shall submit a compliance plan detailing its achievement of the Goals or Subgoals or it. Good Faith Efforts to meet the Goals or Subgoals. The MBE/WBE lists provided by the City to a Bidder/Proposer shall establish the minimum universe from which a Bidder/Proposer may solicit Subcontractors to meet the Goals or Subgoals. The compliance plan shall be due at the time set out in the Solicitation documents, which time shall not be less than four hours after the deadline for submission of Bids.
- (C) Any agreement between a Bidder/Proposer and a MBE/WBE in which the Bidder/Proposer requires that the MBE/WBE not provide subcontracting quotations to other Bidders/Proposers is prohibited.
- (D) MBE and WBE Subcontractors must be competitive with non-MBE/non-WBE Subcontractors on price, quality, and delivery. MBEs and WBEs shall respond to relevant requests for quotations.

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- (E) Where the Bidder/Proposer cannot achieve the Goals or Subgoals, its compliance plan shall document its Good Faith Efforts to achieve the Goals or Subgoals. DSMBR will determine whether the Bidder/Proposer has made such Good Faith Efforts. In making this determination, DSMBR will consider, at a minimum, the Bidder/Proposer's efforts to do the following:
 - Soliciting through reasonable and available means the interest of (1) MBEs/WBEs with a Significant Local Business Presence who have the capability to perform the work of the Contract. The Bidder must solicit this interest within sufficient time to allow the MBEs/WBEs to respond to the Solicitation. The Bidder/Rroposer must take appropriate steps to follow up initial Solicitations with interested MBEs/WBEs. The Bidder/Proposer must state a specific and verifiable reason for not contacting each certified Firm with a Significant Local Business Presence: For some Contracts, based on criteria to be determined by DSMBR in consultation with the User Department and set forth by rule pursuant to Section 2-9D-6 (Adoption of Rules), DSMBR shall make the initial contact with MBEs, WBEs and DBEs, as the case may be, in which case a Bidder/Proposer's efforts under this Subsection (E)(1) shall not be considered.
 - Providing interested MBEs/WBEs with adequate information about the plans, specifications, and requirements of the Contract, including addenda, in a timely manner to assist them in responding to a Solicitation.

Negotiating in good faith with interested MBEs/WBEs that (3)have submitted Bids to the Bidder/Proposer. A MBE/WBE that has submitted a Bid to a Bidder/Proposer but has not been contacted within five business days of submission of the Bid may contact DSMBR to request a meeting with the Bidder/Proposer. DSMBR will schedule a meeting between the MBE/WBE and the Bidder/Proposer to facilitate negotiation. If such a meeting does not occur and the MBE/WBE submitting the Bid to the Bidder/Proposer is not selected, the Bidder/Proposer must explain the reason for not selecting the MBE/WBE and provide written documentation supporting the stated reason. Written documentation of negotiation may include the names, addresses, and telephone numbers of MBEs/WBEs that were considered; a description of the information provided regarding the plans and specifications for the work selected for subcontracting; and evidence as to why

- (2) Making efforts to assist interested MBEs/WBEs in obtaining bonding, lines of credit, or insurance as required by the City or Contractor.
- (3) Making efforts to assist interested MBEs/WBEs in obtaining necessary equipment, supplies, materials, or related assistance or services.
- (4) Effectively using the services of Minority Person/Women community organizations; Minority Person/Women Contractors groups; local, state, and federal Minority Person/Women business assistance offices; and other organizations to provide assistance in the recruitment and placement of MBEs, WBEs and/or DBEs. It is the Bidder/Proposer's responsibility to seek guidance from DSMBR on any questions regarding compliance with this section.
- (5) In determining whether a Bidder/Proposer has made Good Faith Efforts, the performance of other Bidders/Proposers in meeting the Contract may be considered. For example, when other Bidders/Proposers meet the Goals or Subgoals, it may be reasonably questioned whether, with additional reasonable efforts, the apparent successful Bidder/Proposer could have met the Goals or Subgoals. Similarly, if the apparent successful Bidder/Proposer fails to meet the Goals, but meets or exceeds the average MBE/WBE participation obtained by other Bidders/Proposers, this may be evidence that the apparent successful Bidder/Proposer made Good Faith Efforts.
- (G) The Director shall review the compliance plan prior to award, including the scope of work and the letters of intent from any MBE/WBE Subcontractors within a reasonable time so as not to unduly delay award of the Contract.
 - the Goals or Subgoals have been achieved, then the Contract
 Awarding Authority, with the concurrence of the Director, shall recommend award to the city council. For all competitively Bid projects, signed letter(s) of intent between the certified low Bidder and the MBE and/or WBE Subcontractor(s) must be received by the Contract Awarding Authority within three business days of notification of the status as certified low Bidder. For procurements conducted through the request for Proposal or request for qualifications process, no later than after final execution of a professional or nonprofessional services agreement but before the issuance of a notice to proceed, the successful Proposer must deliver signed subcontracts between itself and the MBE and/or WBE

- Subcontractor(s) and/or Subconsultant(s) for the scope of work reflected in the Proposal as awarded.
- (2) In the event the applicable Goal(s) or Subgoals have not been achieved, then the Director shall evaluate the Bidder's/Proposer's Good Faith Efforts to achieve those Goals or Subgoals as documented in the compliance plan. The Director shall evaluate the compliance plan based on the criteria established in Subsection (E) of this section. The Director may request clarification in writing of items listed in the compliance plan, provided such clarification shall not include the opportunity to augment listed MBE/WBE participation or Good Faith Efforts.
- (3) If the Director finds that a Bidder/Proposer did not make sufficient Good Faith Efforts, the Director shall communicate his finding to the Contract Awarding Authority or other appropriate City official. The Director shall recommend to the Contract Awarding Authority that the Bid/Proposal be rejected based on failure to comply with this chapter. The Contract Awarding Authority may reject the Bid/Proposal as not in compliance with this chapter, or may advise the City Manager of additional considerations which may form the basis for accepting the Bid/Proposal as being in the best overall interest of the Program and the City.
- (4) If the Contract Awarding Authority finds that the Bid/Proposal does not comply with this chapter, a Bidder/Proposer may request a protest hearing. The City Manager has the authority to make the final decision, subject to council action, if required. In determining whether campliance with this section has been met, the City Manager may determine that the effort of the Bidder/Proposer substantially complies with the purpose of this chapter and such determination is in the best interest of the Program and the City.
- (H) The rejection of Bids/Proposals in conformance with this section does not affect the ability of the Contract Awarding Authority to continue to evaluate and consider the remaining Bids/Proposals that achieve the Goals or Subgoals or demonstrate Good Faith Efforts and to develop a recommendation to city council for award of the Contract.
- (I) The City purchasing officer may waive minor informalities in the compliance plan. A minor informality is one that does not affect the competitiveness of the Bid/Proposal.

Source: 1992 Code Section 5-7-22; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

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- Upon award of a Contract by the city council that includes Goals or (A) Subgoals that are met, the Goals or Subgoals become covenants of performance by the Contractor in favor of the City.
- The following schedules shall apply: (B)
 - For Commodities procurement Contracts, the Contractor must present (1) a work schedule that includes when the MBE/WBE Subcontractors shall be utilized at the job site. This schedule is due on or before the meeting with the project manager.
 - For professional and nonprofessional services Contracts, the **(2)** Contractors or Consultants, as the case may be, must present a written schedule of when the MBE/WBE Subcontractors shall be utilized on the project. This written schedule is due on or before execution of the Contract for services, when the final scope of work is determined.
- All Contractors shall provide Subcontractor payment information to the (C) Contract Awarding Authority with each request for payment submitted to the City. The Director shall monitor Subcontractor participation during the course of the Contract and shall have reasonable access to all Contractrelated documentation held by the Contractor, as established by rule.
- All Consultants shall provide Subconsultant payment information to the **(D)** Contract Awarding Authority with each request for payment submitted to the City. The Director shall monitor Subconsultant participation during the course of the Contract and shall have reasonable access to all Contractrelated documentation held by the prime Consultant, as established by rule.
- Prior to Contract closeout by the Contract Awarding Authority, project **(E)** manager, or Contract manager, the Director shall evaluate the Contractor's fulfillment of the contracted Goals or Subgoals, taking into account all approved substitutions, terminations and changes to the Contract's scope of work. Should the Director find the Contractor to have fulfilled the contracted Goals, the Director shall so state in writing to the Contractor, the Contract Awarding Authority, and the project or Contract manager. Should the Director find the Contractor has not fulfilled the contracted Goals or Subgoals, the Director shall provide the reasons for such conclusion and recommend an appropriate Adverse Decision in writing to the Purchasing Office with copies to the Contractor, the Contract Awarding Authority, the project manager, and/or the Contract manager.

(F) Notice of appeal from an Adverse Decision under Subsection (E) must be filed within 14 calendar days from the date of receipt of the finding with the Purchasing Office, including any written documentation to demonstrate how the Contractor or Consultant, as the case may be, has complied with the contracted Goals or Subgoals. The Purchasing Office shall hold a hearing within 15 calendar days of receipt of notice of appeal on whether the Contractor or Consultant has complied with the contracted Goals or Subgoals. The Contract Awarding Authority, the project or Contract manager, the Director, and the Contractor or Consultant shall participate. The Purchasing Office shall make a funding in writing within 15 calendar days after the close of the hearing date, along with a recommendation for resolution of the Adverse Decision if appropriate.

Source: 1992 Code Section 5-7-23; Ord. 031204 9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-23 POST-SUBMISSION CHANGES TO THE COMPLIANCE PLAN.

- (A) The Contractor cannot make changes to the compliance plan or substitute MBE/WBE Subcontractors listed in the compliance plan without the prior written approval of the Director. Unauthorized changes or substitutions shall be a violation of this chapter, and may constitute grounds for rejection of the Bid or Proposal or cause termination of the executed Contract for breach, and/or subject the Bidder/Proposer to Contract penalties or other sanctions.
- (B) All requests for changes or substitutions of the Subcontractors listed in the compliance plan shall be made to the Director in writing, and shall clearly and fully set forth the basis for the request. A Contractor shall not substitute a Subcontractor or perform the work designated for a Subcontractor in the compliance plan with its own forces unless and until the Director approves such substitution in writing. A Contractor shall not allow a substituted Subcontractor to begin work until both the Director and the City's project manager overseeing the completion of the Contract have approved the substitution.
- (C) The facts supporting the request must not have been known nor reasonably should have been known by the parties prior to the submission of the compliance plan. Bid shopping is prohibited. The Contractor must meet with the Subcontractor and negotiate with the Subcontractor to resolve the problem. If requested by either party, the City shall facilitate such a meeting. Where there has been a mistake or disagreement about the scope of work, the MBE/WBE can be substituted only where an agreement cannot be reached for a reasonable price for the correct scope of work.

Responsible Att'y: Kennard

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If a competitive agreement considering price, quality and delivery cannot be reached with such Subcontractor, the Contractor shall make Good Faith Efforts to obtain other MBE/WBE substitutes so as to meet the Goals or Subgoals, in conformance with Section 2-9D-21 (*Pre-Award Compliance Procedures*). If the Goals or Subgoals cannot be reached and Good Faith Efforts have been made to meet the Goals, the Contractor may substitute with a non-MBE/non-WBE.

(I) If a Contractor plans to hire a Subcontractor on any scope of work that was not previously disclosed in the compliance plan, the Contractor shall obtain the approval of the Director to modify the compliance plan and must make Good Faith Efforts to ensure that MBEs or WBBs have a fair opportunity to Bid on the new scope of work.

Source: 1992 Code Section 5-7-24; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-24 POST-AWARD CHANGES TO THE SCOPE OF WORK.

- (A) Changes to the Contract shall be documented by the Contract Awarding Authority at the time they arise, to establish the reasons for the change and to document resulting changes in the applicable Goals for the Contract.
- (B) It is the duty of the Contractor to fulfill the Goals or to make Good Faith Efforts to fulfill the Goals for that changed Contract.
- (C) For professional and nonprofessional services Contracts, when there is a change to the scope of work which requires new, additional services beyond the services originally required to accomplish the project, then it is the duty of the Proposer to fulfill the applicable contracted Goals or Subgoals or to make Good Faith Efforts to fulfill the applicable contracted Goals or Subgoals for that change? Changes to the scope of work which do not alter the type of services as originally required to accomplish the project may be undertaken using the Subconsultants, Subcontractors and suppliers already under Contract to the Proposer.

Source: 1992 Code Section 5-7-25; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.

§ 2-9D-25 SANCTIONS.

- (A) The following violations of this chapter are unlawful and may result in sanctions:
 - (1) providing false or misleading information to the City in connection with an application for or challenge to certification, recertification or decertification as a MBE/WBE;

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1 2 3	(G) Where appropriate and lawful, the City may by Contract impose a fixed sum as a penalty to be paid by the Bidder/Proposer for an unexcused failure to meet the Goals or Subgoals or to otherwise comply with the Program.
4 5 6	(H) In addition to other sanctions available to the City, the violation of any provision of this chapter may be included as an incident of breach in each Contract.
7 8	(I) For federally funded contracts administered pursuant to federal regulations, sanctions may be imposed as provided therein.
9	Source: 1992 Code Section 5-7-26; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.
10	§ 2-9D-26 SUNSET PROVISION.
11 12	This chapter of the Code expires at the close of business December 31, 2010, unless prior to that date the city council votes to reauthorize the Program.
13	Source: 1992 Code Section 5-7-27; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.
14	§ 2-9D-27 INTERPRETATION.
15 16 17 18	Nothing in this chapter is intended nor should it be construed, in the interpretation of this chapter or its application, as authorizing violations of the competitive Bidding statutes and professional services solicitation statutes promulgated by the Texas legislature of federal constitutional standards as enunciated by the U.S. Supreme Court. Source: 1992 Code Section 5-7-28; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.
20	§ 2-9D-28 SEVERABILITY.
21 22	If any section, subsection, clause, or provision of this chapter is held to be invalid by a court of competent jurisdiction, the remainder of this chapter shall not be affected by
23	such invalidity.
24	Source: 1992 Code Section 5-7-29; Ord. 031204-9; Ord. 031204-25; Ord. 031211-11.
25	PART 2. This ordinance takes effect on, 2006.

, 2006	§ § §
	Will Wynn Mayor
APPROVED: David Allan Smith City Attorney	ATTEST: Shirley A. Gentry City Clerk