

A U S T I N C I T Y C O U N C I L
AGENDA

Thursday, August 24, 2006

[Back](#) [Print](#)**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION****ITEM No. 48**

Subject: Authorize award and execution of a contract through the U.S. Communities Government Purchasing Alliance with HAGEMeyer NORTH AMERICA, Charleston, SC, for the purchase of Mark 1 injector kits (nerve agent antidote kits for first responders) in an amount not to exceed \$157,920.

Amount and Source of Funding: Funding is available in the Fiscal Year 2005-2006 Major Medical Response System Grant fund.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

**Additional Backup
Material**

(click to open)

No Attachments Available

For More Information: Mick Osborne, Sr. Buyer
Specialist/974-2995

Purchasing Language: Cooperative Purchase.

This contract is for the purchase of 5,040 Mark 1 injector kits. These antidote kits are designed as self-protection for first responders who may unknowingly enter a scene involving a nerve agent attack or who may be targeted themselves. The antidote kit quickly reverses the effects of nerve agent exposure and minimizes the effects of the nerve agent on the responders.

The Mark 1 nerve agent antidote kits were purchased after September 11, 2001 due to the increased threat of a terrorist attack. These kits are made available to all front line responders of the Emergency Medical Services (EMS), Police and Fire Departments.

In addition to first responders, each EMS ambulance carries additional Mark 1 kits to treat approximately 10 victims of a nerve agent attack. Additional stock is carried on the Mass Casualty Incident trailers that are pre-deployed to major events or are sent to rapidly respond to an incident. In order to reduce morbidity and mortality, it is imperative that these antidote kits are rapidly available to the victims of a nerve agent attack, both the public as well as first responders. As our current stock will be expiring in 2006, this replacement order is required to maintain the current level of protection within the City of Austin.

This cooperative purchasing program was established as a national structure for local government agencies to make use of their collective purchasing power and is authorized under the provisions of the Interlocal Cooperation Act, Chapter 791, Texas Government Code.

The purchase price of each unit is \$11,830, which includes the trade-in allowance for the existing inventory. Under the terms of the contract, all maintenance, repair, and non-disposable accessories will be provided by Stryker at no additional charge to the City for a period of five years. The contract will reduce overtime expenditures related to in-house stretcher maintenance being performed by EMS staff and may also contribute to reducing future worker's compensation claims due the reduction in back injuries. Stryker has agreed to the firm bid pricing provided in the bid. MBE/WBE solicited: 1/1 MBE/WBE bid: 0/0

PRICE ANALYSIS a. Sole responsive bid. b. Twenty-eight notices were sent, including one MBE and one WBE. Three solicitations were issued. Two bids were received, with no response from the MBE/WBEs. c. This is the first purchase of this type ambulance stretcher; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION a. Sole responsive bid. b. The Purchasing Office concurs with the Emergency Medical Services Department's recommended award. c. Advertised in the Austin American-Statesman and on the Internet.

AGENDA DATE: 8/24/06
VENDOR NAME: Stryker

BID TABULATION
IFB NO. MO06300016
POWERED AMBULANCE STRETCHERS

<u>VENDOR</u>	<u>UNIT COST</u>	<u>TOTAL BID</u>
STRYKER Portage, MI	\$11,830	\$709,800
Ferno Washington Wilmington, OH	\$10,750	\$645,000 *

* Ferno Washington was non-responsive as they did not submit their bid on the forms provided with the solicitation.