

Thursday, September 28, 2006

🖫 + Back 📇 Print

### **Public Works RECOMMENDATION FOR COUNCIL ACTION**

### **ITEM No. 40**

Subject: Approve a resolution adopting taxicab franchise evaluation criteria to select a new taxicab franchise.

Amount and Source of Funding: The taxicab permit fee of \$400 per year per permit is a revenue source.

Fiscal Note: There is not unanticipated fiscal impact. A fiscal note is not required.

### Additional Backup Material (click to open) D Resolution

- **D EXHIBIT A**
- **D** EVALUATION MATRIX

For More Information: Morris Poe, 974-1562; Laura Bohl, 974-7064.

Boards and Commission Action: Recommended by the Urban Transportation Commission.

Prior Council Action: 08/24/06 approved ordinance 2006-0824-16 changing the method for selection of a new taxicab franchise from a lottery selection process to a criteria based selection process.

On August 24, 2006 the City Council approved an ordinance revising the City Code by changing the method for the selection of a new taxicab franchise from a lottery selection process to a criteria based selection process.

Attachment "A" includes the proposed criteria for the selection of a new taxicab franchise developed through a joint effort of the Urban Transportation Commission Ground Transportation Subcommittee and the Public Works Department with stakeholder input. The Urban Transportation Commission considered the proposed criteria on September 11, 2006 and unanimously (7-0-1 absent) voted to recommend approval.

### **RESOLUTION NO.** 20060928-

The City Council of the City of Austin approves the Taxi Franchise Evaluation Criteria attached to this resolution as Exhibit "A" to select a new taxicab franchise.

ADOPTED:, 2006	ATTEST: Shirley A. Gentry City Clerk

### Exhibit "A" TAXICAB FRANCHISE EVALUATION/SELECTION CRITERIA

**Qualifying Items:** Financial Resources, Criminal History, Equipment, and Service Plan items are considered to be qualifying items: Applicants are encouraged to familiarize themselves with the requirements of the City Code regarding taxicab service. Any applicant that fails to meet the minimum standards for any of these items will be dropped from further consideration.

Financial Resources Item: 1. Minimum standards for insurance met?

**No** – Application will not be evaluated.

Yes – Evaluation of application will continue.

Following information attached:

- Certificate of Insurance.
- \_\_\_\_ Certificate of Self Insurance
- Letter from insurance agency verifying coverage will be provided.

2. Financial report meets minimum standard?

**No** – Application will not be evaluated. **Yes** – Evaluation of application will continue.

Following information attached:

- \_\_\_\_\_Audited financial report.
- \_\_\_\_ Operating Budget.
- \_\_\_\_ Start-up Budget.
- Credit Score\*.
  - Financing/Investment Arrangement.
    - \*If an applicant (company) does not have an established credit score, then the applicant shall provide the individual credit score for each principal of the business, i.e., owner, partner, officer, or director, etc. The credit score must be verified as accurate by the CPA providing the financial report.

3. Business organization documentation minimum standard met?

No – Application will not be evaluated. Yes – Evaluation of application will continue.

Following information attached:

- Articles of Incorporation
- Assumed Name Certificate
- \_\_\_ Other

	4. Minimum standard regarding outstanding judgments met?
	<b>No</b> – Application will not be evaluated. <b>Yes</b> – Evaluation of application will continue.
	<ul> <li>Following information attached:</li> <li>List of outstanding judgments.</li> <li>Statements certifying no outstanding judgments exist from applicant (company), and each principal of the business, i.e., owner, partner, director, officer, etc.</li> </ul>
Criminal History Item:	Review of criminal history is acceptable?
	<b>No</b> – Application will not be evaluated. <b>Yes</b> – Evaluation of application will continue.
	Following information attached: Certified record of criminal history for each principal of the business, i.e., owner, partner, officer, or director, etc.
Equipment Item:	1. Vehicle minimum standards met?
	<b>No</b> – Application will not be evaluated. <b>Yes</b> – Evaluation of application will continue.
	Following information attached: Description of proposed vehicles. Number of proposed vehicles
	2. Taximeter minimum standard met?
	No – Application will not be evaluated. Yes- Evaluation of application will continue.
	Following information attached: Description of proposed taximeter.
	3. Facility minimum standard met?
	<b>No</b> – Application will not be evaluated. <b>Yes</b> – Evaluation of application will continue.
	Following information attached: Description of facility. Location of facility.

`

Service Plan:	Service plan minimum standard met?
	<b>No</b> – Application will not be evaluated. <b>Yes</b> – Evaluation of application will continue.
	Following information attached:
	Description of proposed service plan.
ę	following information will be ranked ("1" representing the each area, "2" representing the second strongest response in each

strongest response in each area, "2" representing the second strongest response in each area, etc.) to determine the most qualified applicant overall that proposes to provide the best taxicab service to the citizens and quests of the City of Austin. Applicants are encouraged to thoroughly describe each item to provide the evaluation team with a clear understanding of the applicant's proposal.

### **Financial plan**

**Related experience** 

Equipment: vehicles, dispatch, facility, maintenance Applicants will be ranked on their financial ability to provide the proposed service. An applicant's level of capitalization, liquidity, credit score, established financing arrangements, and overall financial business plan as described in the previous financial report will be considered.

Applicants will be ranked on the following criteria (listed in order of importance):

- 1. Managing a taxi business.
- 2. Other experience in the taxi business.
- 3. Managing other transportation system.
- 4. General management experience.

Applicants shall provide a resume for each owner, partner, director, officer, key staff member that will participate in the daily operation of the business, etc. Each resume should be not more than three (3) pages.

Applicants will be ranked on the proposed equipment and facility to be used to provide the service, and maintenance plans for equipment. Applicants shall provide the body style(s) and age of vehicles proposed to be used for service and any features of the equipment that may exceed minimum standards. A thorough description of taximeters and dispatch/communication equipment is to be provided, including any features of the equipment that may exceed minimum standards. The franchise terminal facility shall be described including an explanation of how the facility will adequately serve the needs of the business (pictures may be submitted). Also, any plans for equipment maintenance shall be described, in house or contracted.

Training plan	<ul> <li>Applicants will be ranked on the following criteria: <ol> <li>Driver training plan for compliance with City Code requirements.</li> <li>Defensive driver training plan.</li> <li>Americans with Disabilities Act training for drivers.</li> <li>Knowledge of the City (as required to transport customers to their destinations).</li> </ol> </li> <li>Applicants shall submit an outline for each training plan, the number of hours of training each driver will receive in each topic, and plans for retraining/refresher training.</li> </ul>
Service plan	<ul> <li>Applicants will be ranked on the following criteria: <ol> <li>24 hour/7 days a week citywide dispatch system and verification of customer pick-up.</li> <li>24 hour/7 days a week citywide deployment strategy: where and when.</li> <li>Reservation system.</li> </ol> </li> <li>Applicants will provide a detailed description of the dispatch plan and an explanation of how the system will work, including a method to verify customer pick-up.</li> <li>Applicants will describe where and when vehicles will be deployed and how this plan will be monitored and modified to adjust to changes in customer demand.</li> </ul>
	Applicants will describe a proposed reservation system and how the system will be monitored to ensure service promised to customers.
<b>Reporting systems</b>	<ul> <li>Applicants will describe the methods to be implemented to provide the following information and to ensure the information is accurate.</li> <li>1. Revenue and expense report.</li> <li>2. Statistical report including fleet data for total miles, total paid miles, total fares, total number of trips, etc.</li> <li>3. Accessible service statistical report.</li> <li>4. Vehicle replacement report.</li> <li>5. Vehicle accident report.</li> </ul>
Security plan	<ul> <li>Applicants will describe plans and be ranked on the following criteria:</li> <li>1. Driver screening and selection.</li> <li>2. Driver security.</li> <li>3. Customer security.</li> <li>5. Emergency equipment in each vehicle.</li> </ul>

•

Service to special needs customers

,

Applicants will provide a plan to provide citywide dispatch service 24 hours a day / seven days a week to customers with special needs including mobility impaired, etc. The plan will include information regarding accessible vehicles and method for achieving equivalent service per ADA.

,

Page 1 of 1

### Public Works Department Evaluation of Taxicab Franchise Qualifications

.

.

		Qualifyir	Qualifying Items			!	Rå	Ranking Items					
	[Yes or No]	[Yes or No]	[Yes or No]	[Yes or No]									
Applicant Firm (or Joint Venture)	Financial Resource Item	Criminal History Item	Equipment Item	Service Plan	Financial Resources	Related Experience	Equipment: vehicles, dispatch,	Training Plan	Service Plan	Reporting Systems	Security Plan	Service to Special Needs	TOTAL
	(met all min. Standards)	(met all min. Standards)	(met all min. Standards)	(met all min. Standards)	-		facility, maintenance					Customers	
4													
								•					
			,							·			

TaxicabMatrix

.

Page 1 of 1

# Public Works Department Evaluation of Consultant Qualifications

Received:

Project:

# **EVALUATION MATRIX**

Project Manager:

.

Σ.		A	4	A	4	4	⊲	4	A	Þ			
RANK	#N/A	#N/A	A/N#	#N/A	A/N#	A/N#	W/A	#N/A	#N/A	#N/A	#N/A	#N/A	A/N#
AVERAGE SCORES													
TOTAL POINTS	0	0	0	0	0	0	0	0	0	0	0	0	. 0
Evaluator #7				-									
Evaluator #6								<u>.</u>				1	
Evaluator #5													
Evaluator #4													
Evaluator #3													
Evaluator #2							-						
Evaluator #1	-												
Firm (or Joint Venture)													

9/12/2006