



Thursday, September 28, 2006

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**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**

ITEM No. 59

Subject: Authorize award and execution of two 12-month supply requirements contracts with AMERICAN TRAFFIC SUPPLY MATERIALS, INC., Orange Park, FL, for vinyl electronically cuttable film for traffic signs in an estimated amount not to exceed \$93,621.25, with two 12-month extension options in an estimated amount not to exceed \$93,621.25 per extension option, for a total estimated contract amount not to exceed \$280,864; and with 3M COMPANY, St. Paul, MN, for high intensity traffic sign sheeting in an estimated amount not to exceed \$88,285.90, with two 12-month extension options in an estimated amount not to exceed \$88,285.90 per extension option, for a total estimated contract amount not to exceed \$264,858, for the Public Works Department.

Amount and Source of Funding: Funding in the amount of \$181,907.15 is available in the Fiscal Year 2006-2007 Approved Operating Budget of the Public Works Department. Funding for the extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

Additional Backup Material

(click to open)

**AMER TRAFFIC-3M BID
TAB**

For More Information: R. C. Hernandez, Senior Buyer, 974-6434

Purchasing Language: Low bids of seven bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program.) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is to supply vinyl electronically cuttable film (Bid Group 1) and high intensity sheeting (Group 2) for the Department of Public Works & Transportation, Traffic Signals and Control Division for traffic sign maintenance on an as needed basis.

These materials along with metal sign blanks, make up new Austin street signs that are needed as an extension to the Sign Maintenance Program approved by the City Council in 1995. The primary objective of the Sign Maintenance Program is to replace the old City of Austin signs with new and more reflective signs. These signs read "No Parking Tow Away, 30 Minute Parking, Handicap, Parallel Parking, Passenger zone, etc." The Traffic Signals and Control Division requires those materials to provide cost effective preventive maintenance on the street signs of Austin.

MBE/WBE solicited: 0/4 MBE/WBE bid: 0/0

PRICE ANALYSIS a. Adequate competition. b. Sixty-eight notices were sent, including four WBEs. There are no MBEs available under this commodity. Fifteen solicitations were issued. Seven bids were received with no response from the WBEs. c. The price offered represents a 14% decrease from the last contract award October 2001.

APPROVAL JUSTIFICATION a. Low bidder per group. b. The Purchasing Office concurs with the Public Work's Department's recommended award. c. Advertised in the Austin American-Statesman and on the Internet.

AGENDA DATE: 9/28/06

VENDOR NAME: American Traffic & 3M Co

BID TABULATION

IFB No. RH06100110

SIGN FACE MATERIAL

(26 line items)

<u>Vendor</u>	<u>Cuttable Film Group 1</u>	<u>Sheeting Group 2</u>	<u>Total Price</u>
AMERICAN TRAFFIC ORANGE PARK, FL	\$93,621.25	No bid	\$93,621.25
3M Co. SAINT PAUL, MN	*\$90,456.25	\$88,285.90	\$168,742.15
Nippon Carbide Industries Rancho Dominguez, CA	No bid	\$107,680.15	\$107,680.15
Newman Signs Inc. Jamestown, ND	\$144,281.25	\$107,182.00	\$251,463.25
Municipal Supply Naples, FL	\$144,000.10	\$122,744.19	\$266,744.29
Roadrunner Traffic Supply Ft. Worth, TX	\$118,843.75	\$152,678.80	\$271,522.55
Hall Signs Inc. Bloomington, IN	\$266,993.10	\$146,190.15	\$273,183.25

*3M Company did not bid vinyl electronically cuttable film, Group 1, as required by the solicitation.

Bid tabulation is on file the Purchasing Office.