

# AUSTIN CITY COUNCIL

## AGENDA



Thursday, November 02, 2006

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### Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

ITEM No. 22

**Subject:** Authorize award and execution of two 12-month requirements service agreements with PAMPERED LAWN AUSTIN, INC., Austin, TX, in an estimated amount not to exceed \$82,074, with two 12-month extension options in an estimated amount not to exceed \$82,074 per extension option, for a total estimated contract amount not to exceed \$246,222; and with WILLIAMSON LAND DEVELOPMENT (MBE/MB), Cedar Park, TX, in an estimated amount not to exceed \$85,924, with two 12-month extension options in an estimated amount not to exceed \$85,924 per extension option, for a total estimated contract amount not to exceed \$257,772, to provide ground maintenance services for various locations throughout the Austin Water Utility.

**Amount and Source of Funding:** Funding in the amount of \$167,998 is available in the Fiscal Year 2006-2007 Operating Budget of the Austin Water Utility. Funding for the remaining options will be contingent upon available funding in future budgets

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required

#### Additional Backup Material

(click to open)

Pampered Lawns\_  
Williamson Bid Tab

**For More Information:** Stephen Aden, Supervising Senior Buyer, 974-2021.

**Purchasing Language:** Lowest bids of eight bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) No subcontracting Opportunities were identified; therefore no goals were established for this solicitation

These contracts are to provide annual grounds maintenance services for various locations throughout the Austin Water Utility Areas include 41 Water Pump Stations, 45 Lift Stations; Webberville Service Center, Govalle Wastewater Treatment Plant; Walnut Creek Wastewater Treatment Plant, and South Austin Regional Wastewater Treatment Plant.

The contracts include labor, materials, and equipment to provide complete ground maintenance, such as mowing and trimming grass and vegetation, removal of trash, and tree and shrub trimming

MBE/WBE solicited: 22/6 MBE/WBE bid: 4/0

**PRICE ANALYSIS** a. Adequate competition b. One hundred eleven notices were sent including 21 MBEs and six WBEs Seventeen solicitations were issued. Eight bids were received, four MBEs c. The pricing offered represents a 14% increase to the contracts awarded in March and June 2005 This increase can be attributed to increases in fuel and labor rates

**APPROVAL JUSTIFICATION** a. Lowest bids per bid group b. The Purchasing Office concurs with Austin Water Utility's recommended award. c. Advertised in the Austin American-Statesman and on the Internet.

## Leonard Cohen

- 2001 -- Classic: Leonard Cohen
- 1994 -- Leonard Cohen followed by Christine Albert with Paul Glasse
- 1989 -- Leonard Cohen

**AGENDA DATE: 11/02/06**

**VENDOR NAME: Pampered Lawns Austin, Inc./Williamson Land Dev**

**BID TABULATION**

IFB No SA06300086

Grounds Maintenance - 6 Groups

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>	<b><u>TOTAL AWARD &amp; GROUPS</u></b>
<b>Amazing Scapes Austin, TX</b>	\$192,590	<b>\$31,080 (Group 4)*</b>
<b>Williamson Land Dev. (MBE/MB) Cedar Park, TX</b>	\$210,870	<b>\$85,924 (Groups 5 &amp; 6)</b>
Advanced Landscape (MBE/FH) Austin, TX	\$254,726	
<b>Pampered Lawns Austin Austin, TX</b>	\$315,174	<b>\$82,074 (Groups 1 thru 3)</b>
Red & White Greenery Georgetown, TX	\$318,580	
Cantu Contracting, Inc. (MBE/FH) San Antonio, TX	\$334,495	
Avery Lawn Care (MBE/MB) Round Rock, TX	\$429,985	
United Contractor Services Austin, TX	\$798,511	

\*Administrative award will be made to Amazing Scapes in an amount not to exceed \$31,000 for the Govalle Wastewater Treatment Plant, Group 4. Amazing Scapes did not bid on Groups 1 and 2.