TO: Mayor & City Council

FROM: Greg Canally, Deputy Chief Financial Officer gdc

DATE: April 16th, 2014

SUBJECT: Item #26 on April 17th Council Agenda – Local Preference Policy

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Item #26 on this week's Council Agenda is to approve a contract with Stuart C. Irby Co., and Techline, Inc., for ropes, cords and slings for use by Austin Energy and Austin Water Utility. Stuart C. Irby Co. of Buda, Texas was the lowest bid for line items 11 and 13 (3 feet and 9 feet continuous type slings).

The second lowest bid for line items 11 and 13 was from Techline, Inc. of Austin, Texas. Because their bid for those items was within 3% of the lowest bid, the Council may choose to invoke the City's local preference policy and select Techline, Inc.'s bid for line items 11 and 13. If Council chooses to invoke the policy, a motion should be stated as follows in order for the record to reflect the appropriate findings.

Motion:
"I move to authorize award and execution of two 36-month requirements supply agreements for the purchase of rope, cords and slings for Austin Energy and the Austin Water Utility with: STUART C. IRBY CO. in an amount not to exceed $51,591 with three 12-month extension options in an amount not to exceed $17,197 per extension option, for a total contract amount not to exceed $103,182; and with TECHLINE INC. in an amount not to exceed $55,158, with three 12-month extension options in an amount not to exceed $18,386 per extension option, for a total contract amount not to exceed $110,316, based on the fact that the local bidder offers the City the best combination of contract price and additional economic development opportunities for the City created by the contract award, including the employment of residents of the City and increased tax revenues to the City."

Please contact Yolanda Miller, Deputy Purchasing Officer if you have any questions.

xc: Marc A. Ott, City Manager
Yolanda Miller, Deputy Purchasing Officer
Gregory Miller, Attorney Senior, Law Department
Greg Mezaros, Director, Austin Water Utility
Larry Weis, General Manager, Austin Energy