



TO: Mayor & City Council

FROM: Greg Canally, Deputy Chief Financial Officer *gdc*

DATE: April 16th, 2014

SUBJECT: Item #29 on April 17th Council Agenda – Local Preference Policy

Item #29 on this week's Council Agenda is to approve a contract with Brenntag Southwest for sodium hypochlorite for use at Austin Water Utility's South Austin Regional Wastewater Treatment Plant. Brenntag Southwest of Houston, Texas was the lowest bid.

The third lowest bid was from FTSI, Inc., of Austin, Texas. Because their bid was within 3% of the lowest bid, the Council may choose to invoke the City's local preference policy and select FSTI Inc.'s bid. If Council chooses to invoke the policy, a motion should be stated as follows in order for the record to reflect the appropriate findings.

Motion:

"I move to authorize the award and execution of an agreement with FTSI, Inc. of Austin, Texas for the purchase of sodium hypochlorite in amount not to exceed \$1,412,550 with two 12-month options in an amount not to exceed \$706,275 per extension option for a total contract amount not to exceed \$2,825,100, based on the fact that the local bidder offers the City the best combination of contract price and additional economic development opportunities for the City created by the contract award, including the employment of residents of the City and increased tax revenues to the City."

Please contact Yolanda Miller, Deputy Purchasing Officer if you have any questions.

xc: Marc A. Ott, City Manager
Yolanda Miller, Deputy Purchasing Officer
Gregory Miller, Attorney Senior, Law Department
Greg Mezaros, Director, Austin Water Utility