

2018 Bond Election Advisory Task Force: Open Space Working Group

City of

Water Quality Protection Lands Program August 23, 2017

Presentation Overview

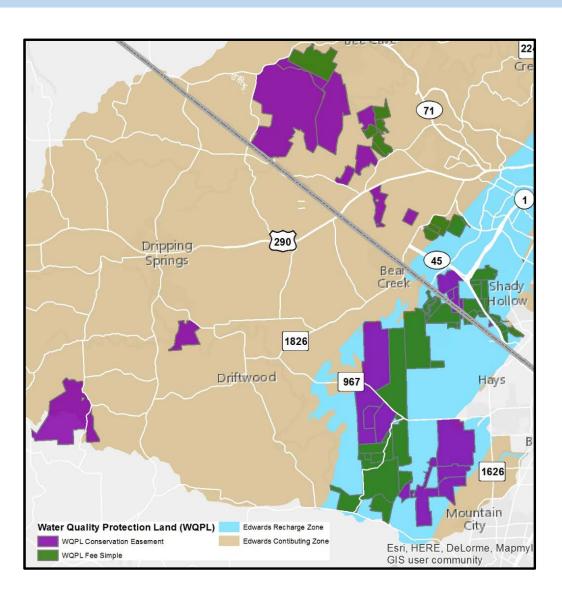
- What is a Conservation Easement?
- How are Water Quality Protection Lands managed? (AWU)
 - Fee Simple
 - Conservation Easements
- Topics for Upcoming Working Group meetings

Types of Water Quality Protection Lands

Fee Simple38% WQPL land area

ConservationEasement

62% WQPL land area



Conservation Easements

A Conservation Easement (CE) is a restriction landowners voluntarily place on specified uses of their property to protect natural, productive, or cultural features.

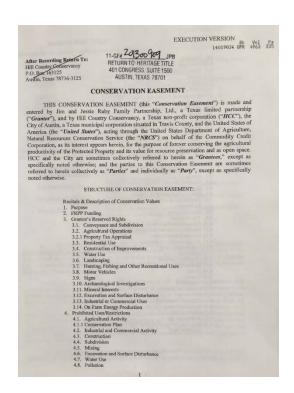
- It is a legal agreement between the landowner(s) and "holder" of the easement
- The CE determines types of land uses to continue and those to restrict
- Landowner retains legal title to the property
- The CE is perpetual

Internal Revenue Service (IRS) Code

- Protects relatively natural habitats of fish, wildlife or plants
- Preserves open space including farms, ranches or forests
- Preserves land for public outdoor recreation or education
- Preserves historically important land or certified historic structures

Conservation Easement Elements

- Purpose
- Grantor's Reserved Rights
- Prohibited Uses/Restrictions
- Rights of USA
- Rights of Grantee
- Exhibits:
 - Existing improvements
 - Development plan
 - Environmental features/buffers
 - No development zone
 - Management plan
 - Animal unit table



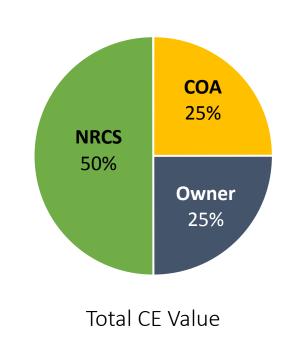
Conservation Easement (CE) Typical Funding Breakdown Example

Example Scenario:

Typical Funding Percentages

Total Fac Cimple Value

| iotal ree simple value | 100% |
|------------------------|----------------|
| Total CE Value | 50% Fee |
| NRCS Contribution | 50% CE |
| COA Contribution | 25% CE |
| Owner Contribution | 25% CE |



Fee Simple value is typically 2x Conservation Easement value

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CE Funding Breakdown Example: Compared to Fee Simple Value

Example Scenario:

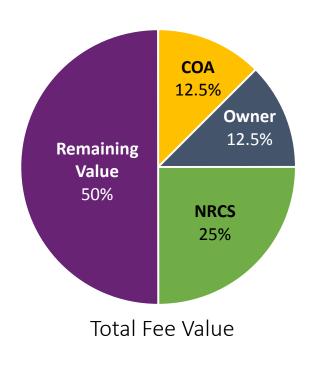
Typical Funding Percentages

| Total Fee Simple Value | 100% |
|-------------------------------|----------------|
| Total CE Value | 50% Fee |
| | |

NRCS Contribution 25% Fee

COA Contribution 12.5% Fee

Owner Contribution 12.5% Fee



Fee Simple value is typically 2x Conservation Easement value

Conservation Easement (CE) Funding Breakdown Example

Example Scenario:

~750 acre Conservation Easement

Total Fee Simple Value Total CE Value

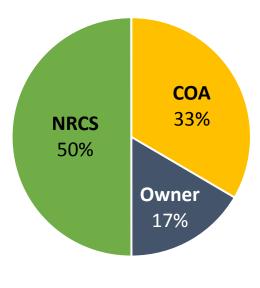
NRCS Contribution
COA Contribution
Owner Contribution

\$10,830,000 \$5,980,000

\$2,990,000

\$2,000,000

\$ 990,000



Total CE Value

CE Funding Breakdown Example: Compared to Fee Simple Value

Example Scenario:

~750 acre Conservation Easement

Total Fee Simple Value Total CE Value

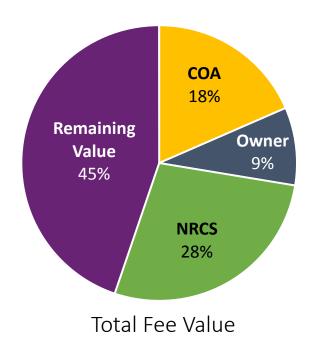
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COA Contribution
Owner Contribution

\$10,830,000 \$5,980,000

\$2,990,000

\$2,000,000

\$ 990,000



Coming to a Working Group near you...

Next week potential discussion topics:

- Case Studies:
 - Past Transactions
 - Development avoided
- Revisit development & WQPL acquisitions over time
- Tracing the aquifer (dye trace studies)

Future meetings:

- Similar programs in other communities
- BEATF criteria spreadsheet

Questions?

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