		APPLICATION (	CHECKLIST/INFORMATION FORM				
DEVE	LOPER : HTG Akins Developer, LL		OWNER: HTG Akins, LLC				
PROJ	JECT : Akins East		FUNDING CYCLE DEADLINE: May 1, 2020				
FEDE	RAL TAX ID NO: TBD		DUNS NO: TBD				
PRO.	JECT ADDRESS: 3417 E. MLK Blvd		PROGRAM: RHDA				
CONT	ACT NAME : Val DeLeon		AMOUNT REQUESTED: \$3,500,000				
CONT	ACT ADDRESS AND PHONE: 7035	<b>Bee Caves Roa</b>	d, Suite 203 Austin, TX 78746 (512) 417-0985				
		APPLICATI	ONTABS	INITIALS			
A 1	EXECUTIVE SUMMARY/PROJECT	PROPOSAL		MR			
A 2	PROJECT SUMMARY FORM MR						
A 3	PROJECTTIMELINE			MR			
A 4	DEVELOPMENT BUDGET			MR			
A 5	OPERATING PRO FORMA			MR			
A 6	SCORING SHEET		- 10 To 10 T	MR			
		ATTACHME	NTTABS				
1	ENTITY INFORMATION	1.a.	Detailed listing of developer's experience	MR			
		1.b.	Certificate of Status	MR			
		1.c.	Statement of Confidence	MR			
ا ا							
2	PRINCIPALS INFORMATION	2.a. 2.b.	Resumes of principals Resumes of development team	MR MR			
		2.b. 2.c.	Resumes of development team  Resumes of property management team	MR MR			
		2.6.	Resumes of property management team	MIK			
3	FINANCIAL INFORMATION	3.a.	Federal IRS Certification	MR			
		3.b.	<u>CertifiedFinancialAudit</u>	N/A			
		3.c.	Board Resolution	N/A			
l i		3.d.	Financial Statements	MR			
		3.e.	Funding commitment letters.	MR			
4	PROJECT INFORMATION	4.a.	Market Study	MR			
		4.b.	Good Neighbor Policy	MR			
		4.c.	SMART Housing Letter	MR			
i i		4.d.	MOU with ECHO	N/A			
		4.e.	Resident Services	MR			
5	PROPERTY INFORMATION	5.a.	Appraisal	MR			
		5.b.	Property Maps	MR			
		5.c.	Zoning Verification Letter	MR			
		5.d,	Proof of Site control	MR			
		5.e.	Phase I ESA	MR			
-	1: 1/1 1 1: 1:	5.f.	SHPO	N/A			
The	• •		d in this application and the exhibits attached hereto a	are true and correct.			
	SIGNATURE OF APPLICANT	signea/unaatea	submissions will not be considered.  DATE AND TIME STAMP OF RECEIPT				
	SIGNATURE OF APPLICANT		DATE AND THE STAMP OF RECEIPT				
	PRINTED NAME	-4					
	Matthew Rieger						
	TITLE OF APPLICANT		Received 5-1-2020 EM				
		- 11					
	Manager of Managing Member	1 1 6					
	DATE OF SUBMISSION	-Mi					



### **Table of Contents**

#### **RHDA Application**

- 1. Executive Summary
- 2. Applicant Information Form
- 3. Project Summary Form
- 4. Development Schedule
- 5. Development Cost Schedule
- 6. Operating Pro Forma

#### **TAB 1:**

- 1. Applicant Entity
  - a. Introduction
  - b. Certificate of Status
  - c. Applicant Capacity
  - d. Statement of Confidence
  - e. Financial Capacity

#### **TAB 2:**

- 2. Development Team
  - a. List of Persons or Entities Anticipated to be Involved in the Project
  - b. City of Austin Certified MBE/WBE N/A
  - c. Curriculum Vitae of all Members of the Development Team

#### **TAB 3:**

- 3. Property Management Team
  - a. Curriculum Vitae for the Property Management Team
  - b. Compliance Reports issued by NHCD N/A
  - c. Compliance Letters for Developments Outside the City of Austin

#### **TAB 4**:

- 4. Project Proposal
  - a. Project Description
  - b. Market Assessment
  - c. City of Austin Good Neighbor Policy
  - d. S.M.A.R.T. Housing
  - e. MOU with ECHO N/A
  - f. General Services



#### TAB 5:

- 5. Property
  - a. Map of the Property
  - b. Real Estate Appraisal
  - c. Zoning Verification Letter
  - d. Proof of Site Control
  - e. Phase I Environmental Assessment
  - f. State Historical Preservation Officer Consultation N/A



May 1, 2020

James May Neighborhood Housing & Community Development 1000 East 11<sup>th</sup> Street, 2<sup>nd</sup> Floor Austin, TX 78702

RE: Executive Summary – Akins East

Akins East is a proposed new construction development for active seniors aged 55 and older located at 3417 E. MLK Blvd. The development site is located on 6.28 acres of vacant land currently owned by the St. James Baptist Church.

Akins East will be 181 units of one- and two-bedroom units comprised of one multi-story elevator served building and three, six-plex buildings. The development will serve seniors earning 30%, 50%, 60% of the area median income, with some units reserved at market rents.

Akins East units will feature all hard surface flooring, energy star premium appliance packages, a fitness center, and amenity space for social gatherings and supportive services.

We are pleased to present the following application for Rental Housing Development Assistance funding which gives a comprehensive evaluation of the development site, development team members, and the capacity to make Akins East a reality.

We look forward to working with the City of Austin to help achieve the city's goal of providing more affordable housing in the city. If you have any questions, please feel free to contact Val DeLeon at <a href="mailto:valentind@htgf.com">valentind@htgf.com</a> or (512) 417-0985.

#### INSTRUCTIONS FOR APPLICATION SUBMISSION - UPDATED NOVEMBER 2019

All the tabs in the workbook need to be filled out for a complete application.

The Application Checklist/Information Form should be placed on top of the packet followed by the Executive Summary / Project Proposal.

The contents of the HDA Application Packet should be named and arranged in the order of the tabs mentioned in the application checklist info form.

A colored separator sheet between the tabs is preferred.

Each item on the application checklist info form should be initialed by the applicant confirming the inclusion of each attachment and the checklist signed off by the applicant prior to submission.

A physical copy of the application and a scanned pdf version are to be submitted by mail/in person and email respectively.

The mailing address for the printed and signed copy to be delivered is:

Department of Neighborhood Housing and Community Development

1000 East 11th Street, Ste 200

Austin, Texas 78702

Attn: James May

Community Development Manager

If you are interested in applying for RHDA funds, please read the RHDA Program Guidelines here: <a href="http://www.austintexas.gov/sites/default/files/files/311/RHDA\_Guidelines.pdf">http://www.austintexas.gov/sites/default/files/files/311/RHDA\_Guidelines.pdf</a>

OHDA program guidelines are available here:

http://www.austintexas.gov/sites/default/files/files/0HDA\_Guidelines\_2018-19.pdf

A copy of all the maps generated for the project address needs to be submitted with the application. Map series and instructions are available here.

https://austin.maps.arcgis.com/apps/MapSeries/index.html?appid=f4aa2b13f1664280ba55075f68e4c375

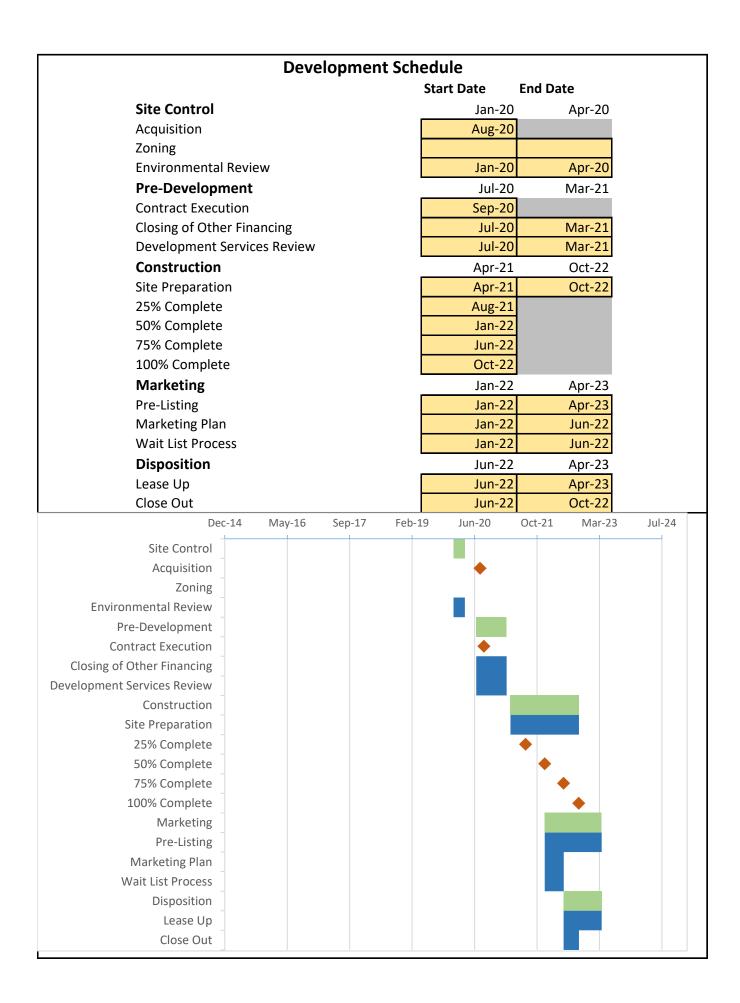
Applications can be submitted all around the year but will be reviewed for funding on a quarterly basis. The application calendar for FY19-20 is available here.

http://www.austintexas.gov/sites/default/files/files/RHDA\_0HDA\_19-20\_Application\_Calendar\_.pdf

If you have any questions about the application, please contact:

James May512-974-3192james.may@austintexas.govEllis Morgan512-974-3121ellis.morgan@austintexas.govDeepa Vasan512-974-3572deepa.vasan@austintexas.gov

Project Summary F	orm							
1) Project Name 2) Project Type 3) New Construction or Rehabilitation?								
Akins East Mixed-Income New Construction								
4) Location Description (Acreage, side of street, distance from intersection) 5) Mobility Bond Corridor								
4) Location Description (Acreage, side of street, distance from intersection)  3417 E. MLK Blvd  5) Mobility Bond Corrido  East MLK/FM 969								
3417 E. MILK BIVO East MILK/FIVI 969								
6) Census Tract	Affordability F	Period						
21.09	District 1		SIMS EL		45 years			
10) Type of Structur	re	11) <b>Occu</b>	pied?	12) <b>How</b>	will funds be ι	ısed?		
Multi-family		No		Acquisition	and Pre-deve	lopmen		
	13) Sun	nmary of Rental	Unite by MELL	evel				
		One	Two Three		Four (+)			
Income Level	Efficiency	Bedroom	Bedroom	Bedroom	Bedroom	Total		
Up to 20% MFI						0		
Up to 30% MFI		8	7			15		
Up to 40% MFI						0		
Up to 50% MFI		38	20			58		
Up to 60% MFI		33	39			72		
Up to 80% MFI						0		
Up to 120% MFI						0		
No Restrictions		23	13			36		
Total Units	0	102	79	0	0	181		
	14) Sum	nmary of <b>Units f</b>	or Sale at MFI I	_evel				
Income Level	Efficiency	One	Two	Three	Four (+)	Total		
Up to 60% MFI						0		
Up to 80% MFI						0		
Up to 120% MFI						0		
No Restrictions Total Units	0	0	0	0	0	0		
Total Offics	0	U	0	0	0	U		
		s and Priorities			T.			
	tiative	# of Ur		Initiative		of Units		
Accessible Units for Accessibl	, ,		Cont	inuum of Care	Units	4		
		l.						
Use the City of Aust	-	-						
16) Is the property wi	thin 1/2 mile of an	Imagine Austi	n Center or Co	orridor?	Yes			
17) Is the property wi	thin 1/4 mile of a l	High-Frequenc	y Transit Stop	? Ye	es			
18) Is the property wi		•	Yes	<u></u>				
			Yes					
	<ul><li>19) The property has Healthy Food Access?</li><li>20) Estimated Sources and Uses of funds</li></ul>							
20) Estimated Source	Sources	uilus		<u>Use</u> :	s			
	Debt Debt	15,037,278		Acquisition		00,000		
Third Pa	13,948,600				23,580			
	381,656							
Deferred Development	oper Fee	698,717		Sit Amenities				
	Other			Building Costs				
Previous AHFO			Co	ontractor Fees				
Current AHFC	Request	3,500,000		Soft Costs				
			_	Financing		04,924		
	Total *	22 FCC 054	D	eveloper Fees		51,334		
	Total \$	33,566,251		Total	\$ 33,50	66,251		



	Devel	opment Budg	get
		Requested AHFC	Description
	Total Project Cost	Funds	Description
Pre-Development			
Appraisal	12,000		
Environmental Review	12,000		
Engineering	75,000		
Survey	20,000		
Architectural	540,000		
Subtotal Pre-Development Cost	\$659,000	\$0	
Acquisition			
Site and/or Land	6,200,000	3,500,000	
Structures			
Other (specify)			
Subtotal Acquisition Cost	\$6,200,000	\$3,500,000	
Construction			
nfrastructure	123,580		
Site Work	3,150,000		
Demolition			
Concrete	400,000		
Masonry	700,000		
Rough Carpentry	550,000		
Finish Carpentry	3,300,000		
Waterproofing and Insulation	1,100,000		
Roofing and Sheet Metal	500,000		
Plumbing/Hot Water	600,000		
HVAC/Mechanical	600,000		
Electrical	1,200,000		
Doors/Windows/Glass	1,100,000		
Lath and Plaster/Drywall and Acoustical			
Γiel Work	250,000		Equipment
Soft and Hard Floor			
Paint/Decorating/Blinds/Shades	300,000		Conveying Systems
Specialties/Special Equipment	250,000		
Cabinetry/Appliances	250,000		
Carpet	·		
Other (specify)	1,026,420		Structured Parking
Construction Contingency	1,078,000		
Subtotal Construction Cost		\$0	
Soft & Carrying Costs			
_egal	60,000		
Audit/Accounting	25,000		
Title/Recordin	95,000		
Architectural (Inspections)	50,000		
Construction Interest	1,150,625		
Construction Period Insurance	250,808		
Construction Period Taxes	100,000		
Relocation	100,000		
Marketing	150,000		
Davis-Bacon Monitoring	75,000		
Other (specify)	8,272,818		Developer fee, contractor fee, other inelgible costs
Subtotal Soft & Carrying Costs		\$0	
Sastotal Soft & Callying Costs	710,223,231	<b>3</b> 0	
TOTAL PROJECT BUDGET	\$33,566,251	\$3,500,000	

#### 15 Year Rental Housing Operating Pro Forma (RHDA)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rental income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
POTENTIAL GROSS ANNUAL RENTAL INCOME	\$2,170,548	\$2,213,959	\$2,258,238	\$2,303,403	\$2,349,471	\$2,594,006	\$2,863,992
Secondary Income	\$43,440	\$44,309	\$45,195	\$46,099	\$47,021	\$51,915	\$57,318
POTENTIAL GROSS ANNUAL INCOME	\$2,213,988	\$2,258,268	\$2,303,433	\$2,349,502	\$2,396,492	\$2,645,921	\$2,921,310
Provision for Vacancy & Collection Loss	-\$166,049	-\$169,370	-\$172,757	-\$176,213	-\$179,737	-\$198,444	-\$219,098
Rental Concessions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS ANNUAL INCOME	\$2,047,939	\$2,088,898	\$2,130,676	\$2,173,289	\$2,216,755	\$2,447,477	\$2,702,212
EXPENSES							
General & Administrative Expenses	\$50,200	\$51,706	\$53,257	\$54,855	\$56,501	\$65,500	\$75,932
Management Fee	\$100,890	\$102,908	\$104,966	\$107,065	\$109,207	\$120,573	\$133,122
Payroll, Payroll Tax & Employee Benefits	\$263,622	\$271,531	\$279,677	\$288,067	\$296,709	\$343,967	\$398,752
Repairs & Maintenance	\$173,000	\$178,190	\$183,536	\$189,042	\$194,713	\$225,726	\$261,678
Electric & Gas Utilities	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275	\$65,239	\$75,629
Water, Sewer & Trash Utilities	\$70,079	\$72,181	\$74,347	\$76,577	\$78,875	\$91,437	\$106,001
Annual Property Insurance Premiums	\$95,000	\$97,850	\$100,786	\$103,809	\$106,923	\$123,953	\$143,696
Property Tax	\$170,000	\$175,100	\$180,353	\$185,764	\$191,336	\$221,811	\$257,140
Reserve for Replacements	\$54,300	\$55,929	\$57,607	\$59,335	\$61,115	\$70,849	\$82,134
Other Expenses	\$44,879	\$46,225	\$47,612	\$49,040	\$50,512	\$58,557	\$67,884
TOTAL ANNUAL EXPENSES	\$1,071,970	\$1,103,120	\$1,135,185	\$1,168,191	\$1,202,166	\$1,387,612	\$1,601,968
NET OPERATING INCOME	\$975,969	\$985,778	\$995,491	\$1,005,099	\$1,014,589	\$1,059,865	\$1,100,244
DEBT SERVICE	•	•	•				
First Deed of Trust Annual Loan Payment	\$811,224	\$811,224	\$811,224	\$811,224	\$811,224	\$811,224	\$811,224
Second Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Third Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL NET CASH FLOW	\$164,745	\$174,554	\$184,267	\$193,875	\$203,365	\$248,641	\$289,020
CUMULATIVE NET CASH FLOW	\$164,745	\$339,299	\$523,566	\$717,440	\$920,806	\$2,050,821	\$3,394,974
Debt Coverage Ratio	1.20	1.22	1.23	1.24	1.25	1.31	1.36

#### **Projected Affordability Data for Home Sales (OHDA)**

	Unit Model 1	Unit Model 2	Unit Model 3	Unit Model 4	Unit Model 5	Unit Model 6	Unit Model 7
Number of Units	0	0	0	0	0	0	0
Number of Bedrooms	0	0	0	0	0	0	0
Square Footage	0	0	0	0	0	0	0
Anticipated Sale Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Borrower Contribution	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Homebuyer Subsidy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Principal Amount of Mortgage	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Anticipated Interest Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Monthly Principal Amount	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Monthy Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Estimated Monthly Taxes	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Estimated Monthly Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL Estimated PITI	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Project Name	Akins East	
Project Type	Mixed-Income	
Council District	District 1	
Census Tract Prior AHFC Funding	21.09 \$0	
Current AHFC Funding Request Amount	\$3,500,000	
Estimated Total Project Cost	\$33,566,251	
High Opportunity	No	
High Displacement Risk	YES	
High Frequency Transit	Yes	
Imagine Austin	Yes	
Mobility Bond Corridor	East MLK/FM 969	
SCORING ELEMENTS		Description
UNITS		
< 20% MFI	0	# of rental units at < 20% MFI
< 30% MFI	15	# of rental units at < 30% MFI
District Goal	2.12%	% of annual goal reached with units
High Opportunity	0.00%	% of annual goal reached with units
Displacement Risk	3.52%	% of annual goal reached with units
High Frequency Transit	5.47%	% of annual goal reached with units
Imagine Austin Geographic Dispersion	5.47% 0.00%	% of annual goal reached with units % of annual goal reached with units
Geographic Dispersion  Mobility Bond Corridor	17.67%	% of annual goal reached with units % of annual goal reached with units
SCORE	7	% of Goals * 20
< 40% MFI	0	# of rental units at < 40% MFI
< 50% MFI	58	# of rental units at < 50% MFI
District Goal	8.19%	% of annual goal reached with units
High Opportunity	0.00%	% of annual goal reached with units
Displacement Risk	13.62%	% of annual goal reached with units
High Frequency Transit	21.15%	% of annual goal reached with units
Imagine Austin	21.15%	% of annual goal reached with units
Geographic Dispersion	0.00%	% of annual goal reached with units
Mobility Bond Corridor	68.32%	% of annual goal reached with units
SCORE	20	% of Goals * 15
< 60% MFI	0	# of units for purchase at < 60% MFI
< 80% MFI	0	# of units for purchase at < 80% MFI
District Goal	0.00%	% of annual goal reached with units
High Opportunity	0.00%	% of annual goal reached with units
Displacement Risk High Frequency Transit	0.00%	% of annual goal reached with units % of annual goal reached with units
Imagine Austin	0.00%	% of annual goal reached with units
Geographic Dispersion	0.00%	% of annual goal reached with units
Mobility Bond Corridor	0.00%	% of annual goal reached with units
SCORE	0	% of Goals * 15
Unit Score	27	MAXIMUM SCORE = 350
INITIATIVES AND PRIORITIES		
Continuum of Care	4	Total # of units provided up to 100 per year
Continuum of Care Continuum of Care Score	4 0	Total # of units provided up to 100 per year (total CoC Units/100 + HF Units/50)*20
	0 Yes	
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score	0 Yes 0	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units	0 Yes 0 27	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units	0 Yes 0 27	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units	0 Yes 0 27 0	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score	0 Yes 0 27 0 0 0	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade	0 Yes 0 27 0 0 7	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score	0 Yes 0 27 0 0 7 88 3	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ecc
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade	0 Yes 0 27 0 0 7 88 3	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4 Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ecmobiltiy and sensory units
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units Non-PSH, Non-Voucher Under 20% MFI	0 Yes 0 27 0 0 7 88 3	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ec mobility and sensory units Total units under 20% MFI
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units	0 Yes 0 27 0 0 0 7 88 3 14	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4 Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ecmobiltiy and sensory units
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units Non-PSH, Non-Voucher Under 20% MFI Accessibility Score	0 Yes 0 27 0 0 7 88 3 14 0	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ecmobility and sensory units Total units under 20% MFI Accessible Unit/Total Units * 20
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units Non-PSH, Non-Voucher Under 20% MFI Accessibility Score Metro Access Service	0 Yes 0 27 0 0 7 88 3 14 0 4 Yes	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ec mobility and sensory units Total units under 20% MFI Accessible Unit/Total Units * 20 Within 3/4 mile of fixed route transit
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units Non-PSH, Non-Voucher Under 20% MFI Accessibility Score Metro Access Service Accessibility Weighted Score	0 Yes 0 27 0 0 7 88 3 14 0 4 Yes	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ec mobility and sensory units Total units under 20% MFI Accessible Unit/Total Units * 20 Within 3/4 mile of fixed route transit Housing Stability, Health, Mobility, Community Institutions
Continuum of Care Score Access to Healthy Food Continuum of Care Weighted Score 2 Bedroom Units 3 Bedroom Units 4 Bedroom Units Multi-Generational Housing Score TEA Grade Multi-Generational Housing Weighted Score Accessible Units Non-PSH, Non-Voucher Under 20% MFI Accessibility Score Metro Access Service Accessibility Weighted Score Initiatives and Priorities Score	0 Yes 0 27 0 0 7 88 3 14 0 4 Yes	(total CoC Units/100 + HF Units/50)*20 Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion Total Affordable 2 Bedroom units Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units Multi-bedroom Unit/Total Units * 20 Elementary School Rating from TEA Educational Attainment, Environment, Community Institutions, Social Cohesion, Ec mobility and sensory units Total units under 20% MFI Accessible Unit/Total Units * 20 Within 3/4 mile of fixed route transit Housing Stability, Health, Mobility, Community Institutions
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District	Total Affordable Units	High Opportunity Areas	High Displacement Risk	High Frequency Transit/Imagine Austin	Geographic Dispersion
District 1	7086	87	4257	2742	0
District 2	4492	0	2392	2100	0
District 3	6295	0	4980	1315	0
District 4	3105	49	1120	1018	918
District 5	4473	973	756	1289	1454
District 6	8590	4165	0	1388	3037
District 7	6651	2265	771	2316	1300
District 8	7217	2781	0	928	3507
District 9	3635	676	724	1055	1180
District 10	8456	4005	0	848	3604
Total	60000	15001	15000	14999	15000



# 1. Applicant Entity



# a. Introduction



b. Certificate of Status



## CERTIFICATE OF FILING OF

HTG Akins, LLC File Number: 803547205

The undersigned, as Secretary of State of Texas, hereby certifies that a Certificate of Formation for the above named Domestic Limited Liability Company (LLC) has been received in this office and has been found to conform to the applicable provisions of law.

ACCORDINGLY, the undersigned, as Secretary of State, and by virtue of the authority vested in the secretary by law, hereby issues this certificate evidencing filing effective on the date shown below.

The issuance of this certificate does not authorize the use of a name in this state in violation of the rights of another under the federal Trademark Act of 1946, the Texas trademark law, the Assumed Business or Professional Name Act, or the common law.

Dated: 02/14/2020

Effective: 02/14/2020



Ruth R. Hughs Secretary of State

Dial: 7-1-1 for Relay Services Document: 946775600002



c. Applicant Capacity

# As of April 2020 RESUME for Matthew Rieger



Matthew Rieger – President and CEO of HTG 3225 Aviation Ave, 6th Floor Coconut Grove, FL 33133

Matthew Rieger is President and CEO of Housing Trust Group (HTG), an award-winning, full-service developer of multifamily residential communities whose real estate transactions have exceeded \$2 billion in commercial, land and residential developments across Florida, the Southeastern U.S. and Arizona. HTG has developed nearly 6,000 units of multifamily housing, including affordable, workforce, student housing, and market-rate for rent and for sale communities, and is the leading developer of affordable housing in the State of Florida.

Prior to joining Housing Trust Group, Matthew served as an attorney at a large law firm, where he was involved in over \$1 billion worth of transactions including acquisitions, development, re-financings, and joint ventures in the United States and abroad. As President and CEO of HTG since 2011, he has focused on expanding HTG's capacity and development pipeline, bringing greater awareness to the issue of affordable and workforce housing, and working alongside industry leaders, public officials and legislators to shape policy that benefits working-class communities and families. In 2017, he was elected to serve on the Board of Directors of the Coalition of Affordable Housing Providers, a strategic alliance of non-profit and for-profit developers and professional service providers dedicated to providing safe and affordable housing to Floridians.

A native of Miami and third-generation Floridian, Matthew holds a Juris Doctorate from Nova Southeastern University and a Bachelors of Arts degree in Geography from the University of Florida. He is an active member of the Florida Bar Association and American Bar Association, and is involved with a number of charities including Habitat for Humanity, The First Tee and Wade's World Foundation.

The sole member of Rieger Holdings, LLC is Matthew Rieger as Trustee of the Matthew Rieger Trust dated 2/28/17 and Rieger Holdings, LLC is Manager-Managed and Matthew Rieger is the Manager.

#### As of April 2020 RESUME for Randy Rieger

#### Randy Rieger – Chairman and Founder of HTG

3225 Aviation Ave, 6th Floor Coconut Grove, FL 33133



Randy Rieger is the Founder and Chairman of Housing Trust Group, a multi-faceted real estate development company that develops, owns, and manages properties throughout the southeastern United States. The company and its related entities, including RER Family Partnership, Ltd. and RER Family, LLC, specialize in the development of multi-family rental communities, affordable multi-family rentals, multi-family student housing communities, commercial developments and multi-family housing sales. Housing Trust Group has been involved in the development, ownership and management of several thousand units nationwide.

Prior to forming Housing Trust Group, for some 25 years, Mr. Rieger served as Vice President, then as Managing General Partner, of Royal Palm Beach Colony, L.P. The company was a large publicly held real estate development company listed on the American Stock Exchange and was actively involved in the development of numerous large-scale communities in Western Palm Beach County, Florida. Under Mr. Rieger's leadership, Royal Palm Beach Colony, L.P. developed the Village of Royal Palm Beach, and nearly 10,000 surrounding acres.

Mr. Rieger also has extensive experience in Broward County. In 2002, Mr. Rieger completed a 150 unit affordable family development in the City of Ft. Lauderdale and a 316 unit rehabilitation development in Dania Beach. From 2002 through 2008, Mr. Rieger acquired and entitled over 100 Acres of land in Miramar for residential and commercial development.



### **Profile of Principals and Key Personnel**



Matthew Rieger President and CEO, Housing Trust Group

Matthew Rieger is President and CEO of Housing Trust Group (HTG), an award-winning, full-service developer of multifamily residential communities whose real estate transactions have exceeded \$2 billion in commercial, land and residential developments across Florida, the Southeastern U.S., and Arizona. Prior to joining Housing Trust Group, Matthew served as an attorney at a large law firm, where he was

involved in over \$1 billion worth of transactions including acquisitions, development, re-financings, and joint ventures in the United States and abroad. As President and CEO of HTG since 2011, he has focused on expanding HTG's capacity and development pipeline, bringing greater awareness to the issue of affordable and workforce housing and working alongside industry leaders, public officials and legislators to shape policy that benefits working-class communities and families. In 2017, he was elected to serve on the Board of Directors of the Coalition of Affordable Housing Providers, a strategic alliance of non-profit and for-profit developers and professional service providers dedicated to providing safe and affordable housing to Floridians. A native of Miami and third-generation Floridian, Matthew holds a Juris Doctorate from Nova Southeastern University and a Bachelors of Arts degree in Geography from the University of Florida. He is an active member of the Coalition of Affordable Housing Providers, the Florida Bar Association and American Bar Association, and is involved several charities including Habitat for Humanity, The First Tee, Mourning Family Foundation and Wade's World Foundation.



Randy Rieger Chairman and Founder, Housing Trust Group

Randy Rieger is the Founder and Chairman of Housing Trust Group. Prior to forming Housing Trust Group, for some 25 years, Mr. Rieger served as Vice President, then as Managing General Partner, of Royal Palm Beach Colony, L.P. The company was a large publicly held real estate development company listed on the American Stock Exchange and was actively involved in the development of numerous large-scale

communities in Western Palm Beach County, Florida. Under Mr. Rieger's leadership, Royal Palm Beach Colony, L.P. developed the Village of Royal Palm Beach and nearly 10,000 surrounding acres.





#### Karen Weller Chief Financial Officer, Housing Trust Group

Karen Weller has more than 25 years of experience in accounting, finance, treasury, and operations. Prior to joining Housing Trust Group, she served as VP, Accounting for The Related Group, a large developer of condo, market-rate rental, and affordable housing in South Florida. Karen has experience with both privately held and publicly traded companies in the real estate and hospitality sectors. While at LNR Property, Karen participated in structuring complex commercial mortgage-backed

securitizations, subordinated commercial mortgage loans, and public debt offerings. Karen is a Certified Public Accountant, Certified Treasury Professional, and also holds a Chartered Professional Accountant designation from Canada. She graduated with a Bachelor of Commerce from the University of Calgary, and spent some time with Deloitte & Touche, where she was able to take advantage of their international secondment program to work in the Caribbean and Central Europe before making a permanent home in South Florida.



#### Max Cruz Executive Vice President of Development, Housing Trust Group

Max Cruz oversees the Development department of Housing Trust Group, responsible for overseeing multifamily real estate development of affordable housing and market rate communities. Max Cruz has over 19 years of real estate and development experience. Over the course of his career, he has entitled, developed, and overseen construction of over 3,200 rental homes across Florida and closed on over \$500 million

of rental financing. He has also overseen the development of over 2,300 for-sale homes and \$136 Million of for-sale financing. Prior to joining Housing Trust Group, he was a Vice President of Development for the Related Group's luxury market rate division responsible for all aspects of real estate development from entitlement to completion. Before Related, Mr. Cruz was the Vice President of Development and Finance for the Cornerstone Group for over 12 years. At Cornerstone, he was responsible for not only the development of the communities but all aspects of their financing. Mr. Cruz graduated from Florida International University with a Bachelors Degree in Finance.

#### **Quinn Gormley**

#### **Executive Vice President of National Development, Housing Trust Group**

Quinn Gormley is the Executive Vice President of National Development for the Housing Trust Group. He has over 23 years of commercial real estate development experience, principally centered on affordable housing, tax oriented investments and economic development. He has extensive experience in commercial development risk analysis, due diligence and structured financing. He is a strategic thinker who has structured financing for conventional and tax exempt revenue bond transactions. In additional to various forms of debt facilities Quinn has provided transaction advisory on housing credit investments, historic tax credit investments, public housing (Rental Assistance, HOPE VI, RAD), HOME/CDBG/CDBG-DR, and new market tax credit investments. Through his diverse and unique experience within the industry, he has successfully provided multi-level oversight on the development and initial operation on over 6,000 units of multi-family and single family affordable housing.



#### Val DeLeon

#### Vice Presdient Development, Texas, Housing Trust Group

Val DeLeon has over twelve years of affordable housing experience in Texas. Val spent six years at the Texas Department of Housing and Community Affairs (TDHCA) in the Multifamily Finance Department. Most recently, Val worked for a boutique real estate development company in Austin, Texas where he project managed the development of over 700 units of affordable housing throughout Texas.

#### Mario Robaina

#### Senior Vice President of Finance, Housing Trust Group

Mario Robaina has over 20 years of experience in Finance in Real Estate, Investment Banking, and Private Equity. At HTG, Mr. Robaina has been primarily responsible for structuring, modeling, underwriting, negotiating and closing of a variety of multi-family 9% and 4% LIHTC developments. In addition, he has been involved as the Asset Manager of a portion of HTG's Operating Portfolio. Prior to joining HTG in 2015, he closed over \$1 billion in all manner of new construction, redevelopment and refinancing real estate transactions including multi-family for sale, market rate rental, LIHTC rental, commercial, office and industrial developments. Mr. Robaina received his Bachelors of Science in Industrial Engineering from Stanford University and holds an MBA from the University of Miami focusing on Finance and Management.

#### Al Hernandez

#### Senior Vice President of Finance, Housing Trust Group

Al has 30 years of experience in the finance and accounting sectors for private and public companies. Prior to joining Housing Trust Group, he was the Chief Financial Officer of The Easton Group, a commercial real estate broker, property owner, and manager. Previously he was the Chief Accounting Officer for The Related Group, the largest multifamily condominium and apartment builder in the country. He started his accounting career with General Development Corporation as a senior accountant. Al is a Certified Public Accountant and holds a Bachelor of Business Administration Degree in Accounting from Florida International University.

#### **Humberto Del Valle "Bert"**

#### **Executive Vice President of Construction, Housing Trust Group**

Bert Del Valle is a General Contractor with over twenty-five years of experience in both residential and commercial/industrial construction. Responsible for over \$200 million dollars in development and construction projects. Proficient in scheduling, coordinating, and team building, through all facets of construction from land acquisition/development to obtaining the Certificate of Occupancy. Bert holds a Bachelor's degree in Finance from Florida International University, as well as a General Contractors License, Master Plumbing License, and Real Estate Broker's License in the State of Florida.



c. Statement of Confidence



#### c. Statement of Confidence

We have included two letters from The Lakeland Housing Authority in Florida and Riviera Beach Housing Authority. With the recent work from home regulations in the State of Florida, there has been a slight delay in obtaining additional correspondence from city officials that have been inundated with COVID-19 related work.

We hope that the attached letters and references will suffice until Florida municipalities have the bandwidth to provide a statement.



## BOARD OF COMMISSIONERS

Michael A. Pimentel
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Rev. Richard Richardson **Vice-Chairman** 

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Judy Mas Commissioner

Benjamin J. Stevenson **Executive Director** 

430 Hartsell Ave Lakeland, FL 33815

**MAIN OFFICE** 

Phone: (863) 687-2911 Fax: (863) 413-2976

www.LakelandHousing.org

July 2, 2019

Terril Bates
Chief Financial Officer
The Housing Authority of the City of Daytona Beach
211 North Ridgewood Avenue, #300
Daytona Beach, FL 32114

RE: Letter of Reference for Bryan Finnie and Housing Trust Group

Dear Ms. Bates:

Please be advised that Lakeland Housing Authority has worked with Bryan Finnie and Housing Trust Group (HTG) on affordable housing development projects in the state of Florida. Specifically, HTG served as our Developer Partner on the multi-phased redevelopment of one of our public housing communities. So, I can confirm HTG is an experienced and viable affordable housing developer that has worked successfully with public housing authorities, non-profits and private sector partners to create quality affordable housing developments.

If you have any questions regarding this letter of reference, please feel free to contact me.

Sincerely,

Benjamin Stevenson Executive Director

#### **BOARD OF COMMISSIONERS**

Delvin M. Thomas

Jeffery B. Jackson Vice Chairman

Jessica Thurmond Commissioner

Horace L. Towns Commissioner

Glen L. Spiritis
Commissioner

John W. Hurt
Executive Director



July 15, 2019

Ms. Terrill Bates Chief Financial Officer The Housing Authority of the City of Daytona Beach 211 North Ridgewood Avenue, Suite #300 Daytona Beach, FL 32114

RE: Housing Trust Group

Dear Ms. Bates:

The Riviera Beach Housing Authority has worked with the Housing Trust Group (HTG) over the past four (4) years to develop Multifamily Affordable Housing here in the State of Florida. Specifically, we have partnered in the development of a 101-Unit Senior Community due to be completed in September 2019 and in process of development of a 79-Unit family development to close in the 1<sup>st</sup> Quarter 2020.

HTG is an experienced and viable Affordable Housing Developer that has successfully developed Affordable Housing with Housing Authorities, Non-Profits and Private-Sector Partners.

Sincerely,

John W. Hurt Executive Director



e. Financial Capacity



#### e. Financial Capacity:

Since our inception in 1997, HTG has developed more than 7,000 units of multi-family housing, often working closely with local governments throughout the states of Florida and Arizona. HTG is also beginning to venture into developing affordable housing in the state of Texas. HTG's Principals and staff members maintain extensive experience in developing and operating developments of equivalent scale and structure to the proposed development concept.

HTG has over 22 years of experience in partnering with local municipalities, public housing authorities and nonprofit organizations to provide quality affordable housing and resident services. Our continued success is derived from our ability to develop unique partnerships with both the private and public sectors and duplicating these strategies throughout the States of Florida, Arizona and Texas. The development team's experience, track record, and strong relationships with trusted, long term financial partners continually allow HTG to secure the most competitive terms within debt and equity markets.

HTG is the preeminent affordable housing development company in the State of Florida. HTG provides the best service to our clients and partners. We strive to be dynamic and flexible in order to most effectively deliver the best results. HTG's fully integrated platform includes development, finance, accounting, legal, construction, compliance, construction management, property management and asset management. This allows us to provide a superior level of service to our partners and stakeholders, which is critical to working together to create new communities.

HTG has developed and is currently developing six (6) mixed-financed developments. In addition, HTG's key staff have been directly involved in the development of several other public housing redevelopments. Our team members also have a long and established history with HUD's multitude of housing programs and subsidy. We have successfully completed developments with HUD under the Section 202, Hope VI, Green Retrofit, RAD and FHA-insured mortgage programs [221(d)(4) and 223(f)], as well as operating subsidies such as Annual Contributions Contract and Project-Based Rental Assistance.

Attached you will find a full list of HTG's experience in developing multi-family communities both affordable and market rate and mixed-financed developments. Also attached are financial statements that prove adequate reserves or lines of credit available. HTG is primarily funded by an affiliated company of its principals, HTG Affordable, LLC ("HTGA"), which was formed for the purpose of developing affordable and mixed income housing. A copy of HTG's 2016 and 2017 audited financials and 2018 certified financials are attached. A copy of HTGA's 2016 certified financials as well as 2017 and 2018 audited financials are also attached.

A summary of HTG's mixed-financed and phased developments is as follows:

Twin Lakes Estates- Phase I consists of 100-units built-in one 3-story building. Developed in partnership between HTG and the Lakeland Housing Authority ("LHA"), this 4% LIHTC development will provide housing for low and very low-income seniors. The total project costs of the development are \$17,000,000. Other financing sources include tax-exempt bonds, a SAIL loan from FHFC and an AHP Grant from the



Federal Home Loan Bank. In addition, LHA provided 80 project-based vouchers and 10 ACC units as part of the mixed-finance application. The building will have the following common areas: computer/reading room, community room with a catering area, theater room, and a picnic pavilion with a grill in the courtyard. In all Twin Lakes will consist of 3 phases with approximately 300 units total.

Heron Estates Senior is a senior new construction, mid-rise development and is the first phase of a multiphase development. The property is situated on approximately 7 acres of land leased by HTG from the Riviera Beach Housing Authority ("RBHA)". The project's financing structure consists of multi-family bonds, 4% tax credits, RHA low-cost financing, a SAIL loan from FHFC, and a Palm Beach County subordinate direct loan. The financing structure was supplemented by 50 Section 8 project-based vouchers, ACC units, and the successful completion of a HUD mixed-finance financing application. The total project cost is \$23,800,0000. This project is the epitome of how HTG can work with a housing authority on an implementation strategy that is beneficial to all involved. The City of Riviera Beach receives new housing units on its tax rolls, the housing authority accesses new units, and benefits from a \$1,000,000-dollar capitalized land payment at closing which supports its sustainability efforts without losing control of the property.

Covenant Villas consists of a partnership between HTG and the Palm Beach County Housing Authority, which involves the rehabilitation of a 144-unit development comprised of 18 garden-style residential buildings located in Belle Glade, Palm Beach County. Covenant Villas Apartments involved the acquisition and substantial rehabilitation of a 144-unit garden-style project with a clubhouse, daycare and other amenities. The total development costs are \$23,000,000. HTG was able to couple the 9% tax credits with a loan from Palm Beach County, as well as Section 8 project-based voucher rental assistance from the Palm Beach Housing Authority.

Isles of Pahokee II is a 129-unit apartment community currently being developed in partnership between HTG and the Pahokee Housing Authority. The property is designated public housing and is set aside for heads of households aged 55 and over earning at or below 60 percent and 33 percent of the Palm Beach County area median income (AMI). The Pahokee Housing Authority is providing seller financing and the Annual Contributions Contract. Other funding sources include 9% tax credits; HOME loan funding from Palm Beach County; and a construction loan from Chase Bank. The total development costs are \$18,400,000.

Courtside Apartments was developed with funding from the SEOPW CRA. Courtside Apartments is an 84-unit new construction, mid-rise development (6-story residential building) for families that was awarded the 2017 Best Family Affordable Housing Development in the nation by Affordable Housing Finance Magazine. The development is in Miami's historic Overtown district in the SEOPW CRA, on the grounds of the Miami-Dade County-owned Culmer Neighborhood Center. It is the first phase of a three-phase development of affordable/workforce rental housing to be developed at the Culmer Center.

Green Cay Village is another mixed-use multiphase development built by HTG. Ideally located in Boynton Beach, Florida this residential community consists of 260 units and includes 100 townhomes and 160, two and three-bedroom condominiums. The condominiums are situated in three-story buildings with



elevators and the townhomes consist of 1 and 2 stories with garages. The interior finishes have stainless steel appliances, granite, and tile in each unit. Exterior amenities include a tot lot, splash area, oversized resort-style pool, fitness center, playground, and playroom along with walking trails throughout the community.



# c. MBE/WBE N/A



3. Property Management Team



# a. Curriculum Vitae Property Management Team



### Multi-family property revitalization requires the calibration of three primary levers

#### Levers in the Property Turnaround and Value Enhancement



- Revenue Enhancement
- Expense Reduction

- Implement strict tenant screen screening policies to improve tenant profile
- ▶ Establish onsite preventative maintenance and review schedules
- Increase property manager awareness and accountability
- Know, understand and target your market
- Understand state and federal regulations
- ▶ Invest to improve curb appeal and support rental increases
- ▶ Reduce payroll and make employees accountable
- ▶ Implement real time back office systems
- Leverage corporate buying power and expertise



Property disposition

In addition to property management,
Sandalwood offers a number of other services to meet the needs of its clients

Re-capitalization of assets
Bankruptcy navigation and turnaround
Re-financing assistance
Work-out service
Tax re-syndication
Turnaround receivership
New and existing construction management
Inspection preparation for REAC and housing authorities
Property development and redevelopment
Replacement General Partner
Capital markets/debt placement
Acquisition assistance and due diligence
Sale contract negotiation



brokers, lenders, title agents, and property owners to find underperforming multi-family, retail and office properties that can be turned around in the experienced hands of Sandalwood professionals. Bryan is responsible for analyzing all aspects of property acquisition and new third-party management opportunities. During property takeovers, he manages the due diligence process - liaising with appraisers, vendors and managing all inspections and physical property tours. Since 2010, he has facilitated the purchase and management takeover of seven properties valued at over \$35 million and with cash-on-cash returns exceeding 20 percent. Before joining Sandalwood in 2007, much of Bryan's fortitude and strength of character was developed as an Airborne Ranger in the U.S. Special Operation from 2002 to 2005. During that time, he was deployed 4 times to Iraq and Afghanistan. He is a graduate of Airborne and Ranger School where he received an award for leadership. He holds a Bachelor of Business Administration from Austin's St. Edward's University, where he graduated Summa Cum Laude.

Sterling Shorb – Director of Resident Operations

\*Please find attached list of properties currently managed by Sandalwood in the state of Texas.



### **Managed Properties**

<b>Property Name</b>	Address	State	City	Zip	Units	LIHTC	Management	Occupied
Courtyards of Kirnwood	2600 Bolton Boone Dr.	TX	DeSoto	75115	198	✓	2014	95%
Primrose at Johnson Creek	815 Seniour Circle Dr.	TX	Arlington	76010	140	✓	2014	95%
Douglas Landing	2347 Douglas St #5	TX	Austin	78741	96	✓	2013	90%
Birchwood Apartments	4829 Coles Manor Pl	TX	Dallas	75204	276	✓	2014	98%
Country Park Apartments	1606 East McKinney St	TX	Denton	76209	120	✓	2011	98%
Casa Quintana	905 N Avenue J	TX	Freeport	77541	100	✓	2014	97%
Plainview Vistas	2224, 1401 W 33rd St	TX	Plainveiw	79072	76	✓	2018	96%
Townhomes at Doublecreek	2500 Louis Henna Boulevard	TX	Round Rock	78664	160	✓	2012	91%
Monticello Manor	5518 Culebra Road	TX	San Antonio	78228	154	✓	2012	98%
Tignoi Villas	1527 W Sunshine Dr.	TX	San Antonio	78228	140	✓	2018	96%
Country Oaks Apartments	1951 Aquarena Springs Drive	TX	San Marcos	78666	160	✓	2011	99%
				Total	1620			



# b. Compliance Reports NHCD N/A



# c. Compliance Reports Outside the City of Austin

# Scoring

### Texas Department of Housing And Community Affairs

### **REAC Scoring for Birchwood Apartments**

4829 Coles Manor Dallas, TX 75204

Printed on: January 03, 2018

Page 1

Scoring Summary							
Areas	Possible Points	Points Scored					
Site	16.6	16.6					
Building Exteriors	17.7	17.7					
Building Systems	22.8	22.8					
Building Common Areas	.1	.1					
Units	42.8	38.3					
Inspection Total	100	96					

### Halls/Corridors/Stairs

Ded. Pts Building/Unit Name	Inspectable Item	Deficiency	Item Weight	Criticality Level	Severity Level
0.006 Bldg 29	Stairs	Broken/Missing Hand Railing	10%	2.25	1

### Units

Ded. Pts	Building/Unit Name	Inspectable Item	Deficiency	Item Weight	Criticality Level	Severity Level
0.097 B	ldg 1 / 1201	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
	ldg 1 / 1201	Ceiling	Mold/Mildew/Water Stains/Water Damage	4%	1.25	0.25
0.006 B	ldg 1 / 1201	Walls	Peeling/Needs Paint	4%	0.5	0.25
0.097 B	ldg 10 / 10203	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.097 B	ldg 11 / 11204	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.006 B	ldg 12 / 12101	Ceiling	Peeling/Needs Paint	4%	0.5	0.25
0.097 B	ldg 13 / 13204	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.006 B	ldg 13 / 13204	Walls	Peeling/Needs Paint	4%	0.5	0.25
0.097 B	ldg 15 / 15204	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.006 B	ldg 15 / 15204	Walls	Peeling/Needs Paint	4%	0.5	0.25
0.097 B	ldg 16 / 16302	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.006 B	ldg 16 / 16302	Walls	Peeling/Needs Paint	4%	0.5	0.25
0.097 B	ldg 17 / 17201	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.097 B	ldg 18 / 18205	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.026 B	ldg 18 / 18205	Walls	Damaged	4%	2.25	0.25
0.859 B	ildg 19 / 19202	Health & Safety	Emergency Fire Exits - Emergency/Fire Exits Blocked/Unusable	15%	5	1
0.859 B	ldg 19 / 19202	Bathroom	Plumbing - Clogged Drains	15%	5	1
0.097 B	ldg 20 / 20303	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.097 B	ldg 24 / 24201	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.859 B	sldg 26 / 26103	Health & Safety	Emergency Fire Exits - Emergency/Fire Exits Blocked/Unusable	15%	5	1
0.116 B	ldg 26 / 26103	Doors	Damaged Surface (Holes/Paint/Rusting)	4.5%	2.25	1
0.029 B	ldg 26 / 26103	Windows	Inoperable/Not Lockable	4.5%	2.25	0.25
0.129 B	ldg 27 / 27201	Bathroom	Plumbing - Leaking Faucet/Pipes	15%	3	0.25
0.387 B	ldg 6 / 6201	Health & Safety	Infestation - Insects	15%	2.25	1
0.097 B	ldg 6 / 6201	Outlets/Switches	Missing/Broken Cover Plates	4%	2.25	0.25
0.006 B	ldg 6 / 6201	Walls	Damaged/Deteriorated Trim	4%	0.5	0.25
0.097 B	ldg 7 / 7203	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25

# **List of Deficiencies**

### Texas Department of Housing And Community Affairs List of Deficiencies Found

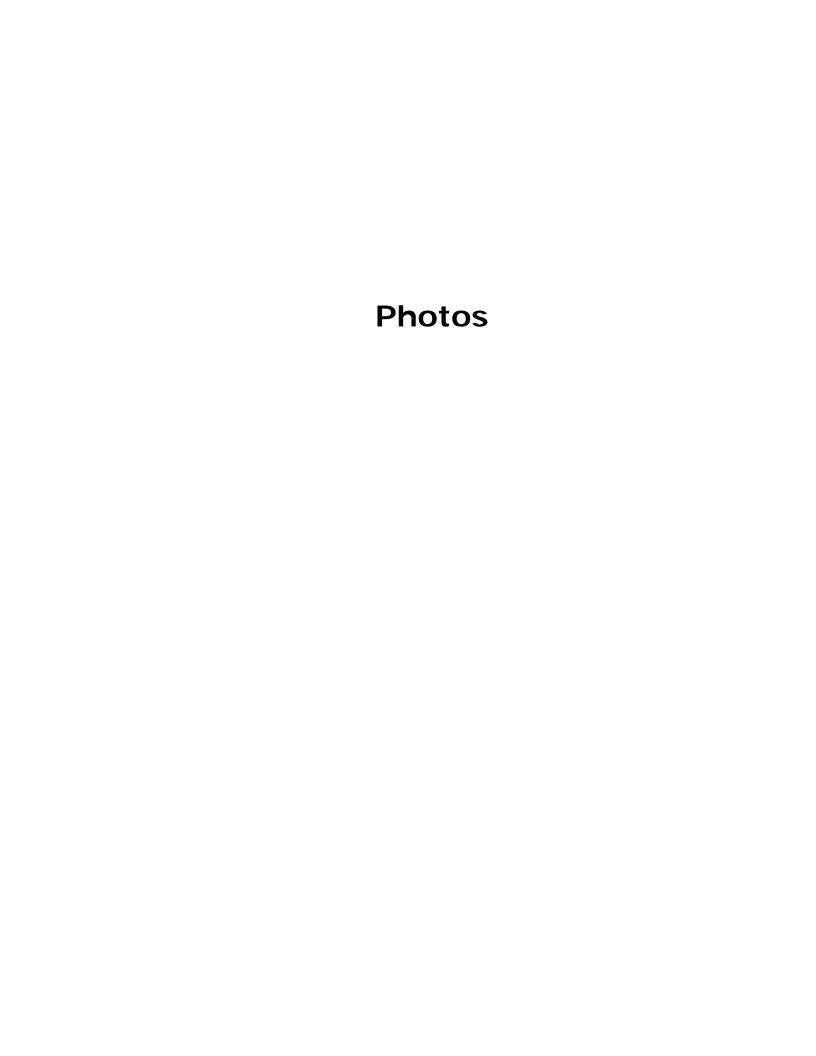
### Printed On: January 03, 2018

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Unit: 13204					Bull
	hon				
	HICH	Refrigerator-Missing/Damaged/Inoperable	L1		Bottom
Wa		Peeling/Needs Paint	L1		Hall
Building: Bldg 1		•			
Unit: 15204					
Hea	alth & Safety	Hazards - Tripping		L3	Cable cord
Kito	hen	Refrigerator-Missing/Damaged/Inoperable	L1		Bottom
Wa	lls	Peeling/Needs Paint	L1		
Building: Bldg 1	6				
Unit: 16302					
	hen	Refrigerator-Missing/Damaged/Inoperable	L1		Bottom
	oke Detector	Missing/Inoperable		L3	Missing (RDI)
Wa		Peeling/Needs Paint	L1		Bdr and liv
Building: Bldg 1	7				
Unit: 17201	hen	Refrigerator-Missing/Damaged/Inoperable	L1		Bottom
Building: Bldg 1		Nemgerator-wissing/Damaged/inoperable	LI		Bottom
Unit: 18205	O				
	hen	Refrigerator-Missing/Damaged/Inoperable	L1		Bottom
Wa		Damaged	L1		Hall
Building: Bldg 1	9	Ç			
Unit: 19202					
Bat	hroom	Plumbing - Clogged Drains		L3	Bath 1
Hea	alth & Safety	Emergency Fire Exits - Emergency/Fire Exits		L3	Bdr 2 (RDI)
		Blocked/Unusable			
Building: Bldg 2					
Unit: 2302	ala Dataataa	Mississus			Hall (DDI)
	oke Detector	Missing/Inoperable		L3	Hall (RDI)
Building: Bldg 2 Unit: 20303	U				
	hen	Refrigerator-Missing/Damaged/Inoperable	L1		Gasket
Building: Bldg 2		. to high rate. This only, but had out in operable	Li		545.00
Unit: 22203	_				
	oke Detector	Missing/Inoperable		L3	Hall (RDI)
Building: Bldg 2		<b>.</b>			• •
Unit: 23202					
	oke Detector	Missing/Inoperable		L3	Bdr 1. 2 and 3 (RDI)
Building: Bldg 2	4				
Unit:					
Health &	•				0
	alth & Safety	Hazards - Tripping		L3	Stairs
Unit: 24201	h	Defeirements Mississ/Dr.			Carlot
	hen e	Refrigerator-Missing/Damaged/Inoperable	L1		Gasket
Building: Bldg 2 Unit: 26103	U				

### Texas Department of Housing And Community Affairs List of Deficiencies Found

### Printed On: January 03, 2018

Inspectable Area Inspectable Item	Deficiency	7	7	က	Comments
Doors	Damaged Surface (Holes/Paint/Rusting)	_		L3	Bath 2
Health & Safety	Emergency Fire Exits - Emergency/Fire Exits Blocked/Unusable			L3	Bdr 1, 2 window (RDI)
Smoke Detector	Missing/Inoperable			L3	Bdr 3 (RDI)
Windows	Inoperable/Not Lockable	L1			Bdr 1 right window (RDI)
Building: Bldg 27					
Unit: 27201					
Bathroom	Plumbing - Leaking Faucet/Pipes	L1			Bath 1
Smoke Detector	Missing/Inoperable			L3	Hall (RDI)
Building: Bldg 29					
Unit:					
Halls/Corridors/Stairs					
Stairs	Broken/Missing Hand Railing			L3	Missing lag bolt (RDI)
Building: Bldg 6					
Unit: 6201					
Health & Safety	Infestation - Insects			L3	Roaches kitchen
Outlets/Switches	Missing/Broken Cover Plates	L1			Bath 1
Walls	Damaged/Deteriorated Trim	L1			Trim
Building: Bldg 7					
Unit: 7203					
Kitchen	Refrigerator-Missing/Damaged/Inoperable	L1			Gasket





### TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

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April 23, 2018

Wayne Tai Texas Birchwood Apartments, L.P. Centennial, CO Wayne.tai@bethesdaholdings.com (512) 475-2299 enrique.trejo@tdhca.state.tx.us

CMTS: 1477

**RE:** Birchwood Apartments

Dear Mr. Tai:

Greg Abbott

GOVERNOR

The Texas Department of Housing and Community Affairs has received and reviewed documentation of corrective action submitted in response to the on-site physical inspection of Birchwood Apartments conducted on December 20, 2017.

The development has made all repairs and corrections required. Please note that although the deficiencies listed were mitigated, only a sample of units was inspected for the purposes of the report. It is the owner's responsibility to maintain compliance property wide. The Department may select a sample of units to re-inspect in order to verify that corrective action has been completed.

This letter addresses only deficiencies noted during the physical inspection. Other findings may have resulted from other reviews. Please contact the appropriate lead monitor for additional information concerning other reviews.

The development's Compliance period has ended and notice of violations is no longer supplied to the IRS. The extended use period for the development remains in effect for an additional 15 years after expiration of the compliance period. The Department will continue to monitor for compliance with all restrictions in the LURA as required in §10TAC10.623.

If you have any questions, please feel free to contact me at (512) 475-2299, toll free in Texas at (800) 643-8204, or email enrique.trejo@tdhca.state.tx.us.

Sincerely,

Enrique H. Trejo

Enrique H. Trejo Inspection Specialist

[EHT]

cc: Amber Gooden, Sandalwood Management USA LP amber.gooden@sandalwoodmgt.com



Site	Area	Bldg Name	Bldg Unit Name	Inspectable Item	Bldg Common Item	Deficiency	Level	Note	Completed Date	Completed By
					-		14	Doth 1		
Birchwood Apartments	Unit	Bldg 1	1201	Ceiling		Mold/Mildew/Water Stains/Water Damage	L1	Bath 1	01/19/18	Javier
Birchwood Apartments	Unit	Bldg 1	1201	Kitchen		Refrigerator-Missing/Damaged/Inoperable L:		Gasket	02/26/18	Javier
Birchwood Apartments	Unit	Bldg 1	1201	Walls		Peeling/Needs Paint	L1	Bdr 3	02/16/18	Javier
Birchwood Apartments	Unit	Bldg 10	10203	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Gasket	02/22/18	Javier
Birchwood Apartments	Unit	Bldg 11	11204	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Gasket	02/19/18	Javier
Birchwood Apartments	Unit	Bldg 12	12101	Ceiling		Peeling/Needs Paint	L1	Bath	02/21/1/	Javier
Birchwood Apartments	Unit	Bldg 13	13204	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Bottom	02/22/18	Javier
Birchwood Apartments	Unit	Bldg 13	13204	Walls		Peeling/Needs Paint	L1	Hall	02/20/18	Javier
Birchwood Apartments	Unit	Bldg 15	15204	Health & Safety		Hazards - Tripping	L3	Cable cord	02/14/18	Javier
Birchwood Apartments	Unit	Bldg 15	15204	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Bottom	02/28/18	Javier
	Unit	Bldg 15	15204	Malle			L1		03/07/18	Javier
Birchwood Apartments	Offic	Didg 15	13204	walls		Peeling/Needs Paint	LI			
Birchwood Apartments	Unit	Bldg 16	16302	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Bottom	02/14/18	Javier
Birchwood Apartments	Unit	Bldg 16	16302	Smoke Detector		Missing/Inoperable	L3	Missing (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 16	16302	Walls		Peeling/Needs Paint	L1	Bdr and liv	01/31/18	Edmundo
Birchwood Apartments	Unit	Bldg 17	17201	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Bottom	01/29/18	Edmundo
Birchwood Apartments	Unit	Bldg 18	19205	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Bottom	02/23/18	Javier
						The migeratur-iviissing Damageu/moperable				
Birchwood Apartments	Unit	Bldg 18	18205	Walls		Damaged	L1	Hall	02/16/18	Javier
Birchwood Apartments	Unit	Bldg 19	19202	Bathroom		Plumbing - Clogged Drains	L3	Bath 1	01/16/18	Javier
Birchwood Apartments	Unit	Bldg 19	19202	Health & Safety		Emergency Fire Exits - Emergency/Fire Exits Blocked/Unusable	L3	Bdr 2 (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 2	2302	Smoke Detector		Missing/Inoperable	L3	Hall (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 20	20303	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Gasket	02/23/18	Javier
Birchwood Apartments	Unit	Bldg 22	22203	Smoke Detector		Missing/Inoperable	L3	Hall (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 23	23202	Smoke Detector		Missing/Inoperable	L3	Bdr 1. 2 and 3 (RDI)	12/20/17	Staff
Birchwood Apartments	Common Areas	Bldg 24		Health & Safety	Health & Safety	Hazards - Tripping	L3	Stairs	01/23/18	Five Star
Birchwood Apartments	Unit	Bldg 24	24201	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Gasket	03/08/18	Edmundo
Birchwood Apartments	Unit	Bldg 26	26103	Doors		Damaged Surface (Holes/Paint/Rusting)	L3	Bath 2	02/16/18	Javier

CM15 14//
Birchwood Apartments

	1		1	ı		T		1		
Birchwood Apartments	Unit	Bldg 26	26103	Health & Safety		Emergency Fire Exits - Emergency/Fire Exits Blocked/Unusable	L3	Bdr 1, 2 window (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 26	26103	Smoke Detector		Missing/Inoperable	L3	Bdr 3 (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 26	26103	Windows		Inoperable/Not Lockable	L1	Bdr 1 right window (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 27	27201	Bathroom		Plumbing - Leaking Faucet/Pipes	L1	Bath 1	02/08/18	Javier
Birchwood Apartments	Unit	Bldg 27	27201	Smoke Detector		Missing/Inoperable	L3	Hall (RDI)	12/20/17	Staff
Birchwood Apartments	Common Areas	Bldg 29		Halls/Corridors/Stairs	Stairs	Broken/Missing Hand Railing	L3	Missing lag bolt (RDI)	12/20/17	Staff
Birchwood Apartments	Unit	Bldg 6	6201	Health & Safety		Infestation - Insects	L3	Roaches kitchen	01/02/18	Pest Control
Birchwood Apartments	Unit	Bldg 6	6201	Outlets/Switches		Missing/Broken Cover Plates	L1	Bath 1	02/14/18	Javier
Birchwood Apartments	Unit	Bldg 6	6201	Walls		Damaged/Deteriorated Trim	L1	Trim	02/14/18	Javier
Birchwood Apartments	Unit	Bldg 7	7203	Kitchen		Refrigerator-Missing/Damaged/Inoperable	L1	Gasket	02/15/18	Javier



### TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

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August 20, 2018

Writer's direct phone # (512) 475 -3821 Email: Cara.Pollei@tdhca.state.tx.us

Joel Ospovat Country Park Apartments, LP Austin, TX joel@sandalwoodmgt.com

RE: Country Park Apartments

CMTS ID: 1264

Dear Mr. Ospovat:

The Texas Department of Housing and Community Affairs ("Department") has completed a monitoring review of Country Park Apartments. This review was performed to determine if the development is in compliance with the requirements of the Low-Income Housing Tax Credit ("LIHTC") program.

**Deadline:** This notice begins the corrective action period. You must supply all requested documentation no later than **November 18, 2018**, the last day of the corrective action period. The attached Monitoring and Findings Reports have been prepared to explain the Department's findings of noncompliance and to detail required corrective action. A response to this letter and these reports must be provided to and received by the Department prior to **November 18, 2018**.

How you must respond: If you have already submitted documentation for review, that documentation has not been reviewed or assessed prior to this letter and report. Please review this report against any and all submissions by you to ensure that all issues in this letter were appropriately and fully addressed and that the documentation you have submitted substantiates this, then either upload confirmation that you are satisfied with your response or submit a revised and updated response and supporting materials prior to **November 18, 2018**.

If you do not understand how to complete the corrective action, please contact us as soon as possible so that you can correct matters before the deadline; staff can refer you to resources for additional training and technical assistance. If it is not possible to provide the requested documentation by the corrective action deadline, correct as much as you can and submit a corrective action plan detailing how and when the remaining issues will be resolved.

Upload your corrective action to the Electronic Document Attachment system using the development's Compliance Monitoring and Tracking System ("CMTS") account. For instructions on how to use the attachment system, please see *Attaching Documents to CMTS* found on the Department's website. To access, on the home page, select "Support and Services" tab; then select "Compliance". From the



submenu, select "Online Reporting". Unless specifically directed by the Compliance Monitor indicated below, TDHCA will not accept submissions via email, fax, or mail.

How TDHCA will review: It is critical that you understand that this process requires each party, you and the Department, to perform its role timely and independently. The Department provides its monitoring results, you respond prior to the end of the corrective action date and include in your response documentation to support the appropriateness and completeness of the corrective actions taken, and then, after the corrective action date, the Department's Compliance staff reviews your response and supportive materials. We do not provide interim reviews or feedback because it is an important part of your responsibility to ensure that the response and supporting materials are timely and sufficient.

Your submission will be reviewed one time, after the end of the corrective action period, at which time the Department will determine whether or not the submitted materials sufficiently document that you have corrected the cited instances of noncompliance. Noncompliance not corrected and documented as such during the corrective action period will be taken into consideration prior to any future funding or awards from the Department. To be considered corrected within the corrective action period, documentation evidencing the correction must be received by **November 18, 2018**, the end of the corrective action period.

If your response is incomplete: Failure to submit complete and satisfactory corrections on or before the corrective action deadline will result in a referral to the Department's Enforcement Committee. Please see 10TAC §2.302 for a listing of specific penalty amounts.

Please extend our thanks to your onsite staff for their hospitality and cooperation extended during our monitoring visit. If you have any questions about this monitoring report, please contact Cara Pollei toll free in Texas at (800) 643-8204, directly at (512)475-3821, or email: Cara.Pollei@tdhca.state.tx.us.

Sincerely,

Digitally signed by Cara Pollei Date: 2018.08.20 15:06:08 -05'00'

Cara Pollei Compliance Monitor

### **Monitoring Report**

Country Park Apartments LIHTC File: 94138 CMTS ID: 1264

The Texas Department of Housing and Community Affairs completed an on-site monitoring review of Country Park Apartments on August 15, 2018. Cara Pollei and Lucy Weber represented the Department. Amber Green represented the development.

### The review resulted in two findings of noncompliance:

- 1. Noncompliance with tenant selection requirements described in §10.610 of this subchapter: affecting the Tenant Selection Plan and units 2107 and 8115
- 2. Noncompliance with lease requirements described in §10.613 of this subchapter: affecting unit 2107

### During the exit interview, the following Technical Assistance was provided:

- Per 10TAC §10.617(f)(4), Development owners must all applicants to submit applications via mail or at the Development or leasing office; if the Development is electronically equipped, the Development may also allow applications to be submitted via email, website form (with prior Department approval), or fax. The Affirmative Marking Plan and Tenant Selection Criteria must be updated to include these options for application. Applicants must be properly screened to determine household eligibility regarding income, assets and student status. A unit is considered out of compliance if the owner fails to screen and/or verify these items. To ensure eligibility, all questions on the application must be properly completed, leaving no blanks, and must be signed and dated by all adult applicants. The Development may use the online application previously approved by the Department; however, the applications must be signed by the applicants and a supplemental application must be completed in order to properly screen for income and assets.
- During the onsite monitoring review, it was noted that white-out has been used while completing documentation in an effort to correct information. If an error is made by management, or an applicant or tenant makes an error when completing documentation, white-out must not be used. Instead, the erroneous item should be crossed out and initialed.
- The Department observed some households that had assets listed on their check stubs; however, they did not disclose them as an asset, nor were the assets verified. The Department suggests putting a policy in place to ensure that all assets accessible by the applicant or resident are being disclosed at the time of move-in.

### Files reviewed:

2105	2107	4212	4115	6101
6103	7109	8115	9204	10204

### Files spot checked:

### Additional tips and links for future reference:

- Join Our Email List: The Department recommends signing up for the Email list to receive updates regarding important compliance rule and form changes. Sign up at the "Join our Email List" link in the left column of the TDHCA homepage at <a href="http://www.tdhca.state.tx.us/">http://www.tdhca.state.tx.us/</a>.
- Compliance Monitoring Rules: These rules change periodically and you are responsible for staying apprised of any and all updates. The rules are published on the Secretary of State website at: <a href="http://texreg.sos.state.tx.us/public/readtacsext.ViewTAC?tac.view=5&ti=10&pt=1&ch=10&sch=F&rl=Y.">http://texreg.sos.state.tx.us/public/readtacsext.ViewTAC?tac.view=5&ti=10&pt=1&ch=10&sch=F&rl=Y.</a>
- Compliance Forms are available at: <a href="http://www.tdhca.state.tx.us/pmcomp/forms.htm">http://www.tdhca.state.tx.us/pmcomp/forms.htm</a>
- Income and Rent Limits are published at least annually at: http://www.tdhca.state.tx.us/pmcomp/irl/index.htm
- Frequently asked questions and answers are available at: <a href="http://www.tdhca.state.tx.us/pmcomp/compFaqs.htm">http://www.tdhca.state.tx.us/pmcomp/compFaqs.htm</a>
- Ownership transfer: If you are contemplating a sale, transfer, or exchange of the Development or the structure of the owning entity, you are required to receive pre-approval from TDHCA. Procedures are outlined in the Ownership Transfer section of the Post Award Activities Manual at: <a href="http://www.tdhca.state.tx.us/asset-management/pca-manual.htm">http://www.tdhca.state.tx.us/asset-management/pca-manual.htm</a>.

## TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

Property ID # 1264
Property Country Park Apartments
Address 1606 E Mckinney St, Denton, TX-76209

**Last Desk Review Date:** 

Last Onsite Review Date: 08/15/18 Program(s): LIHTC File # 94138

Occupancy as of 07/20/18

PROGRAM: ALL FILE#

PROGRAM: LIHTC FILE# 94138

PROPERTY FINDINGS

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 06/01/2018 Current Status Uncorrected - Not Correction Date

Reportable to IRS

Reason The submitted Written Policies and Procedures (as required per 10TAC §10.610) for the Development do not appear to meet

the requirements of the rule. Please see attached a copy of the rule that highlights the areas in question.

Corrective Action Submit revised written policies and procedures that comply with this subchapter. For additional resource, watch the "2015 Tenant

Selection Criteria Webinar Video" found here: http://www.tdhca.state.tx.us/pmcomp/presentations.htm.

**Potential Administrative** 

**Penalty** 

### **UNIT FINDINGS**

**Unit** # 2107 **Bldg.** # 2 **BIN** # TX9401276

Finding Noncompliance with lease requirements described in §10.613 of this subchapter

Noncompliance Date 08/13/2018 Current Status Uncorrected - Not Correction Date

Reportable to IRS

**Reason** The following provisions are required to be included in the lease or in a lease addendum: 1) that evictions or terminations of

tenancy for other than good cause are prohibited [10.613(a)]; and 2) Owners are prohibited from locking out or threatening to

lock out any Development resident, except by judicial process, unless the exclusion is necessary for the purpose of

performing repairs or construction work, or in cases of emergency. Owners are further prohibited from seizing or threatening

to seize the personal property of a resident except by judicial process unless the resident has abandoned the premises

[10.613(f)]. These provisions were not included in the lease or found on a lease addendum in the resident file.

**Corrective Action**Have the household execute the appropriate lease addendum and submit the executed addendum to the Department for

review.

**Potential Administrative** 

**Penalty** 

# TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

PROGRAM: LIHTC FILE# 94138

Continued

**UNIT FINDINGS** 

**Unit** # 2107 **Bldg.** # 2 **BIN** # TX9401276

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 08/13/2018 Current Status Corrected - Not Reportable Correction Date 08/17/2018

to IRS

Reason Effective April 24, 2016, the Tenant Selection Criteria under which an applicant was screened must be included in the

household's file. The Tenant Selection Criteria was not found in the resident file.

**Corrective Action** A certification from the owner citing compliance with §10.610 was received, no further action required.

**Potential Administrative** 

**Penalty** 

**Unit** # 8115 **Bldg.** # 8 **BIN** # TX9401282

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 07/07/2016 Current Status Corrected - Not Reportable Correction Date 08/17/2018

to IRS

Reason Effective April 24, 2016, the Tenant Selection Criteria under which an applicant was screened must be included in the

household's file. The Tenant Selection Criteria was not found in the resident file.

Corrective Action A certification from the owner citing compliance with §10.610 was received, no further action required.

**Potential Administrative** 

Penalty

<u>TITLE 10</u> COMMUNITY DEVELOPMENT

PART 1 TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

<u>CHAPTER 10</u> UNIFORM MULTIFAMILY RULES
<u>SUBCHAPTER F</u> COMPLIANCE MONITORING

§10.610 WRITTEN POLICIES AND PROCEDURES

### §10.610. Written Policies and Procedures

- (a) The purpose of this section is to outline policies and/or procedures that are required to have written documentation.
  - (1) Owners must inform applicants/tenants in writing, at the time of application or other action described in this section, that such policies/procedures are available, and that the Owner will provide copies upon request to applicants/tenants or their representatives.
  - (2) The Owner must have all policies and related documentation required by this section available in the leasing office or wherever applications are taken.
  - (3) All policies must have an effective date. Any changes require a new effective date.
  - (4) In general, policies cannot be applied retroactively. Tenants who already reside in the development or applicants on the wait list at the time new or revised tenant selection criteria are applied and who are otherwise in good standing under the lease or wait list, must not receive notices of termination or non-renewal based solely on their failure to meet the new or revised tenant selection criteria or be passed over on the wait list. However, criteria related to program eligibility may be applied retroactively when a market development receives a new award of tax credits, federal or state funds and a household is not eligible under the new program requirements, or when prior criteria violate federal or state law.
- (b) Tenant Selection Criteria. Owners must maintain written Tenant Selection Criteria. The criteria under which an applicant was screened must be included in the household's file.
  - (1) The criteria must include:
    - (A) Requirements that determine an applicant's basic eligibility for the property, including any preferences, restrictions, and any other tenancy requirements. The tenant selection criteria must specifically list:
      - (i) The income and rent limits;
      - (ii) When applicable, restrictions on student occupancy and any exceptions to those restrictions; and,
      - (iii) Fees and/or deposits required as part of the application process.
    - (B) Applicant screening criteria, including what is screened and what scores or findings would result in ineligibility.
      - (i) The screening criteria must avoid the use of vague terms such as "elderly," "bad credit," "negative rental history," "poor housekeeping," or "criminal history" unless terms are clearly defined within the criteria made available to applicants.

- (ii) Applicants must be provided the names of any third party screening companies upon request.
- (C) Occupancy Standards. If fewer than 2 persons (over the age of 6) per bedroom for each rental unit are required for reasons other than those directed by local building code or safety regulations, a written justification must be provided.
- (D) The following statements:
  - (i) The Development will comply with state and federal fair housing and antidiscrimination laws; including, but not limited to, consideration of reasonable accommodations requested to complete the application process.
  - (ii) Screening criteria will be applied in a manner consistent with all applicable laws, including the Texas and Federal Fair Housing Acts, the Federal Fair Credit Reporting Act, program guidelines, and the Department's rules.
  - (iii) Specific animal, breed, number, weight restrictions, pet rules, and pet deposits will not apply to households having a qualified service/assistance animal(s).
- (E) Notice to applicants and current residents about Violence Against Women Reauthorization Act of 2013 ("VAWA") protections.
- (F) Specific age requirements if the Development is operating as Housing for Older Persons under the Housing for Older Persons Act of 1995 as amended (HOPA), or as required by federal funds to have an Elderly Preference, and in accordance with a LURA.
- (2) The criteria must not:
  - (A) Include preferences for admission, unless such preference is:
    - (i) Allowed for under program rules; or,
    - (ii) The property receives Federal assistance and has received written approval from HUD, USDA, or VA for such preference.
  - (B) Exclude an individual or family from admission to the Development solely because the household participates in the HOME Tenant Based Rental Assistance Program, the housing choice voucher program under Section 8, United States Housing Act of 1937 (42 U.S.C. §1-437), or other federal, state, or local government rental assistance program. If an Owner adopts a minimum income standard for households participating in a voucher program, it is limited to the greater of a monthly income of 2.5 times the household's share of the total monthly rent amount or \$2,500 annually; or,
  - (C) In accordance with VAWA, deny admission on the basis that the applicant has been a victim of domestic violence, dating violence, sexual assault, or stalking.
- (3) If the Development is funded with HOME, Multifamily Direct Loan funds used as HOME match, NHTF, or NSP funds, in accordance with 24 CFR §93.356 and 24 CFR §92.359, the criteria may have a preference for persons who have experienced domestic violence, dating violence, sexual assault, or stalking.
- (c) Reasonable Accommodations Policy. Owners must maintain a written Reasonable Accommodations policy. The policy must be maintained at the Development. Owners are responsible for ensuring that

their employees and contracted third party management companies are aware of and comply with the reasonable accommodation policy.

- (1) The policy must provide:
  - (A) Information on how an applicant or current resident with a disability may request a reasonable accommodation; and,
  - (B) A timeframe (not to exceed 14 calendar days) in which the Owner will respond to a request.
- (2) The policy must not:
  - (A) Require a household to make a reasonable accommodation request in writing;
  - (B) Require a household to provide specific medical or disability information other than the disability verification that may be requested to verify eligibility for reasonable accommodation or special needs set aside program;
  - (C) Exclude a household with person(s) with disabilities from admission to the Development because an accessible unit is not currently available; or,
  - (D) Require a household to rent a unit that has already been made accessible.
- (d) Wait List Policy. Owners must maintain a written wait list policy, regardless of current unit availability. The policy must be maintained at the Development.
  - (1) The policy must include procedures the Development uses in:
    - (A) Opening, closing, and selecting applicants from the wait list;
    - (B) How preferences are applied; and,
    - (C) Procedures for prioritizing applicants needing accessible units in accordance with 24 CFR §8.27 and Chapter 1, Subchapter B of this title.
  - (2) Developments with additional rent and occupancy restrictions must maintain a waiting list for their lower rent restricted units. Unless otherwise approved at application, underwriting and cost certification, all unit sizes must be available at the lower rent limits. The wait list policy for Developments with lower rent restricted units must address how the waiting list for their lower rent restricted units will be managed. The policy must not give a preference to prospective applicants over existing households. However, a Development may, but is not required to, prioritize existing households over prospective applicants.
- (e) Denied Application Policies. Owners must maintain a written policy regarding procedures for denying applications.
  - (1) The policy must address the manner by which rejections of applications will be handled, including timeframes and appeal procedures, if any.
  - (2) Within seven (7) days after the determination is made to deny an application, the owner must provide any rejected or ineligible applicant that completed the application process a written notification of the grounds for rejection. The written notification must include:
    - (A) The specific reason for the denial and reference the specific leasing criteria upon which the denial is based;

- (B) Contact information for any third parties that provided the information on which the rejection was based and information on the appeals process, if one is used by the Development. A grievance procedure is required for HOME Developments that are owned by Community Housing Development Organizations, and Developments that lease units under the Department's Section 811-PRA program; and,
- (C) The TDHCA form based on HUD form 5380 "Notice of Occupancy Rights under the Violence Against Women Act" and the HUD form 5382 "Certification of Domestic Violence, Dating Violence, Sexual Assault, or Stalking and Alternate Documentation."
- (3) The Development must keep a log of all denied applicants that completed the application process to include:
  - (A) Basic household demographic and rental assistance information, if requested during any part of the application process;
  - (B) The specific reason for which an applicant was denied, the date the decision was made; and,
  - (C) The date the denial notice was mailed or hand-delivered to the applicant.
- (4) A file of all rejected applications must be maintained the length of time specified in the applicable program's recordkeeping requirements and include:
  - (A) A copy of the written notice of denial; and,
  - (B) The Tenant Selection Criteria policy under which an applicant was screened.
- (f) Non-renewal and/or Termination Notices. Owners must maintain a written policy regarding procedures for providing households non-renewal and termination notices.
  - (1) The owner must provide in any non-renewal or termination notice, a specific reason for the termination or non-renewal.
  - (2) The notification must:
    - (A) Be delivered as required under applicable program rules;
    - (B) Include the TDHCA form based on HUD form 5380 "Notice of Occupancy Rights under the Violence Against Women Act" and the HUD form 5382 "Certification of Domestic Violence, Dating Violence, Sexual Assault, or Stalking and Alternate Documentation." To avoid providing applicants and residents with duplicate information, TDHCA administered Developments layered with other federal funds are permitted to amend the TDHCA VAWA forms to incorporate requirements of other funders. However, none of the information included in the TDHCA created form may be omitted;
    - (C) State how a person with a disability may request a reasonable accommodation in relation to such notice; and,
    - (D) Include information on the appeals process if one is used by the property.
- (g) Unit Transfer Policies. Owners must maintain a written policy regarding procedures for households to request a unit transfer. The policy must address the following:
  - (1) How security deposits will be handled for both the current unit and the new unit;
  - (2) How transfers related to a reasonable accommodation will be addressed; and,

- (3) For HTC Developments, how transfers will be handled with regard to the multiple building project election on IRS Form(s) 8609 line 8(b) and accompanying statements in accordance with §10.616 of this subchapter, concerning Household Unit Transfer Requirements for All Programs.
- (h) At the time of application Owners must provide each adult in the household the TDHCA form based on HUD form 5380 "Notice of Occupancy Rights under the Violence Against Women Act" and the HUD form 5382 "Certification of Domestic Violence, Dating Violence, Sexual Assault, or Stalking and Alternate Documentation." To avoid providing applicants and residents with duplicate information, TDHCA administered Developments layered with other federal funds are permitted to amend the TDHCA VAWA forms to incorporate requirements of other funders. However, none of the information included in the TDHCA created form may be omitted.
- (i) No later than June 14, 2017, HOME, NHTF, NSP, 811 PRA, and state HOME match, Development Owners with contracts dated on or after December 16, 2016, must individualize for their Development and then adopt the TDHCA form based on HUD Form 5381 "Model Emergency Transfer Plan for Victims of Domestic Violence, Dating Violence, Sexual Assault or Stalking" or request from the Department to use another Federal program's Emergency Transfer Plan.



### **TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS**

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February 7, 2019

Writer's direct phone # (512) 475 -3292 Email: lucy.weber@tdhca.state.tx.us

1264

Joel Ospovat
Country Park Apartments, LP
Austin, TX
Email address

**RE:** Country Park Apartments

Dear Mr. Ospovat:

The Texas Department of Housing and Community Affairs (Department) received documentation on November 7, 2018 addressing the noncompliance identified during the monitoring review conducted at Country Park Apartments on August 15, 2018. Corrective action was due on November 18, 2018.

The documentation submitted was sufficient to correct the noncompliance related to Noncompliance with tenant selection requirements described in §10.610 of this subchapter, Noncompliance with lease requirements described in §10.613 of this subchapter affecting unit 2107 and Noncompliance with tenant selection requirements described in §10.610 of this subchapter affecting units 2107 and 8115. Please see attached Finding Report for details.

If you have any questions, please contact Lucy Weber toll free in Texas at (800) 643-8204, directly at (512) 475-3292 or email: lucy.weber@tdhca.state.tx.us.

Sincerely,

Jycyleber

Digitally signed by Lucy Weber Date: 2019.02.07 08:00:04 -06'00'

CMTS ID:

Lucy Weber Compliance Monitor



## TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

Property ID # 1264
Property Country Park Apartments
Address 1606 E Mckinney St, Denton, TX-76209

Last Desk Review Date:

Last Onsite Review Date: 08/15/18 Program(s): LIHTC File # 94138

Occupancy as of 07/20/18

PROGRAM: ALL FILE#

PROGRAM: LIHTC FILE# 94138

PROPERTY FINDINGS

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 06/01/2018 Current Status Corrected - Not Reportable Correction Date 11/07/2018

to IRS

Reason The submitted Written Policies and Procedures (as required per 10TAC §10.610) for the Development do not appear to meet

the requirements of the rule. Please see attached a copy of the rule that highlights the areas in question.

Corrective Action Submit revised written policies and procedures that comply with this subchapter. For additional resource, watch the "2015 Tenant

Selection Criteria Webinar Video" found here: http://www.tdhca.state.tx.us/pmcomp/presentations.htm.

**Potential Administrative** 

**Penalty** 

**UNIT FINDINGS** 

**Unit** # 2107 **Bldg.** # 2 **BIN** # TX9401276

Finding Noncompliance with lease requirements described in §10.613 of this subchapter

Noncompliance Date 08/13/2018 Current Status Corrected - Not Reportable Correction Date 09/28/2018

to IRS

**Reason** The following provisions are required to be included in the lease or in a lease addendum: 1) that evictions or terminations of

tenancy for other than good cause are prohibited [10.613(a)]; and 2) Owners are prohibited from locking out or threatening to

lock out any Development resident, except by judicial process, unless the exclusion is necessary for the purpose of

performing repairs or construction work, or in cases of emergency. Owners are further prohibited from seizing or threatening

to seize the personal property of a resident except by judicial process unless the resident has abandoned the premises

[10.613(f)]. These provisions were not included in the lease or found on a lease addendum in the resident file.

**Corrective Action**Have the household execute the appropriate lease addendum and submit the executed addendum to the Department for

review.

**Potential Administrative** 

**Penalty** 

# TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

PROGRAM: LIHTC FILE# 94138

Continued

**UNIT FINDINGS** 

**Unit** # 2107 **Bldg.** # 2 **BIN** # TX9401276

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 08/13/2018 Current Status Corrected - Not Reportable Correction Date 08/17/2018

to IRS

Reason Effective April 24, 2016, the Tenant Selection Criteria under which an applicant was screened must be included in the

household's file. The Tenant Selection Criteria was not found in the resident file.

Corrective Action A certification from the owner citing compliance with §10.610 was received, no further action required.

**Potential Administrative** 

**Penalty** 

**Unit** # 8115 **Bldg.** # 8 **BIN** # TX9401282

Finding Noncompliance with tenant selection requirements described in §10.610 of this subchapter

Noncompliance Date 07/07/2016 Current Status Corrected - Not Reportable Correction Date 08/17/2018

to IRS

Reason Effective April 24, 2016, the Tenant Selection Criteria under which an applicant was screened must be included in the

household's file. The Tenant Selection Criteria was not found in the resident file.

Corrective Action A certification from the owner citing compliance with §10.610 was received, no further action required.

**Potential Administrative** 

Penalty



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Tom H. Gann
J.B. Goodwin

January 24, 2018

Writer's direct phone # (512) 475 -3695 Email: cherie.shearfield@tdhca.state.tx.us

1264

CMTS ID:

Joel Ospovat Country Park Apartments, LP Austin, TX debra@sandalwoodmgt.com

RE: Country Park Apartments

1

Dear Mr. Ospovat:

A review of the Uniform Physical Condition Standards (UPCS) inspection, performed by the Department's contractor on December 12, 2017, has been completed. A copy of the report is included for your review. The inspection resulted in violations of UPCS protocols (referred to in the Department's Rules 10TAC §10.621).

**Deadline:** This notice begins the corrective action period. You must supply all requested documentation no later than **April 24, 2018**, the last day of the corrective action period. The attached List of Deficiencies Found has been prepared to explain the Department's finding of noncompliance and to detail required corrective action. A response to this letter and report must be provided to and received by the Department prior to **April 24, 2018**.

How you must respond: If you have already submitted documentation for review, that documentation has not been reviewed or assessed prior to this letter and report. Please review this report against any and all submissions by you to ensure that all issues in this letter were appropriately and fully addressed and that the documentation you have submitted substantiates this, then either upload confirmation that you are satisfied with your response or submit a revised and updated response and supporting materials prior to April 24, 2018.

When all deficiencies listed in the List of Deficiencies Found section of the report are corrected, provide documentation of work completed. Acceptable documentation includes: copies of work orders (listing the deficiency, action taken or repairs made to correct the deficiency, date of corrective action, and signature of the person responsible for the correction), invoices (from vendors, etc.), or other proof of correction. Photographs are not required but may be submitted if labeled and only in support of a work order or invoice. In order to expedite the closeout process, it is important that the documentation of work completed is arranged and submitted in the same order as on the List of Deficiencies Found.

If you do not understand how to complete the corrective action, please contact us as soon as possible so that you can correct matters before the deadline; staff can refer you to resources for additional training and technical assistance. If it is not possible to provide the requested documentation by the corrective action deadline, correct as much as you can and submit a corrective action plan detailing how and when the remaining issues will be resolved.



Country Park Apartments January 24, 2018 Page 2

Upload your corrective action to the Electronic Document Attachment system using the development's Compliance Monitoring and Tracking System ("CMTS") account. For instructions on how to use the attachment system, please see *Attaching Documents to CMTS* found on the Department's website. To access, on the home page, select "Support and Services" tab; then select "Compliance". From the submenu, select "Online Reporting". Unless specifically directed by the Compliance Monitor indicated below, TDHCA will not accept submissions via email, fax, or mail.

How TDHCA will review: It is critical that you understand that this process requires each party, you and the Department, to perform its role timely and independently. The Department provides its inspection results, you respond prior to the end of the corrective action date and include in your response documentation to support the appropriateness and completeness of the corrective actions taken. After the corrective action date, the Department's Compliance staff reviews your response and supportive materials. We do not provide interim reviews or feedback because it is an important part of your responsibility to ensure that the response and supporting materials are submitted complete and on time.

Your submission will be reviewed one time, after the end of the corrective action period, at which time the Department will determine whether or not the submitted materials sufficiently document that you have corrected the cited instances of noncompliance. Noncompliance not corrected and documented as such during the corrective action period will be taken into consideration prior to any future funding or awards from the Department. To be considered corrected within the corrective action period, documentation evidencing the correction must be received by **April 24**, **2018**, the end of the corrective action period.

If your response is incomplete: Failure to submit complete and satisfactory corrections on or before the corrective action deadline will result in a referral to the Department's Enforcement Committee. Please see 10TAC §2.302 for a listing of specific penalty amounts.

The development's Compliance period has ended and notice of violations is no longer supplied to the IRS. The extended use period for the development remains in effect for an additional 15 years after expiration of the compliance period. The Department will continue to monitor for compliance with all restrictions in the LURA as required in §10TAC 10.623.

Please extend our thanks to your onsite staff for their hospitality and cooperation extended during the inspection. If you have any questions about this inspection report, please contact us toll free in Texas at (800) 643-8204, directly at (512) 475-3695, or email: cherie.shearfield@tdhca.state.tx.us.

Sincerely,

C.M. Shearfield Inspection Specialist

# Scoring

### Texas Department of Housing And Community Affairs

### **REAC Scoring for Country Park Apartments**

1606 McKinney St Denton, TX 76209

Printed on: January 03, 2018

Page 1

Scoring Summary								
Areas	Possible Points	Points Scored						
Site	16.6	12.2						
Building Exteriors	17.7	16.3						
Building Systems	22.8	22.8						
Building Common Areas	.0	.0						
Units	42.8	38.9						
Inspection Total	100	90						

### Site

Ded. Pts	Building/Unit Name	Inspectable Item	Deficiency	Item Weight	Criticality Level	Severity Level
4.449		Fencing and Gates	Holes/Missing Section/Damaged/Falling/Leaning (Security, Safety)	g 10%	3	1

### **Bldg Exterior**

Ded. Pts Building/Unit Name	Inspectable Item	Deficiency	Item Weight	Criticality Level	Severity Level
0.220 Bldg 2	Walls	Missing/Damaged Caulking/Mortar	14.9%	3	0.25
0.408 Bldg 6	Roofs	Missing/Damaged Components from Downspout/Gutter	18.4%	2.25	0.5
0.816 Bldg 7	Health & Safety	Hazards - Sharp Edges	18.4%	2.25	1

### Units

Ded. Pts	Building/Unit Name	Inspectable Item	Deficiency	Item Weight	Criticality Level	Severity Level
0.288	Bldg 10 / 10103	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 11 / 11111	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 2 / 2206	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 2 / 2206	Doors	Damaged Surface (Holes/Paint/Rusting)	4.5%	2.25	1
0.240	Bldg 2 / 2206	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.288	Bldg 3 / 3107	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.240	Bldg 3 / 3107	Kitchen	Refrigerator-Missing/Damaged/Inoperable	15%	2.25	0.25
0.288	Bldg 4 / 4109	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 5 / 5212	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 6 / 6105	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 7 / 7113	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.267	Bldg 7 / 7113	Kitchen	Dishwasher/Garbage Disposal - Inoperable	15%	1.25	0.5
0.288	Bldg 8 / 8202	Doors	Damaged Hardware/Locks	4.5%	2.25	1
0.288	Bldg 9 / 9208	Doors	Damaged Hardware/Locks	4.5%	2.25	1

# **List of Deficiencies**

### Texas Department of Housing And Community Affairs List of Deficiencies Found

### Printed On: January 03, 2018

Inspectable Area Inspectable Item	Deficiency	<u> 51</u>	8	က	Comments
Country Park Apartments 1606 McKinney St Denton, TX 76209	Deficiency		_		Comments
Building:					
Unit: Fencing and Gates	Holes/Missing Section/Damaged/Falling/Leaning (Security, Safety)			L3	Front gate not working properly; will not close
Building: Bldg 10	(cooding, calcily)				
Unit: 10103 Doors	Damaged Hardware/Locks			L3	Front door spring and bath door
Smoke Detector	Missing/Inoperable			L3	Hall (RDI)
Building: Bldg 11					( = 1)
Unit: 11111					
Doors	Damaged Hardware/Locks			L3	Front door spring
Building: Bldg 2 Unit:					
Building Exterior					
Walls	Missing/Damaged Caulking/Mortar	L1			•
Unit: 2206	Democratic Confess (Halas/Deigh/Doching)				Dath 4
Doors Doors	Damaged Surface (Holes/Paint/Rusting) Damaged Hardware/Locks			L3 L3	Bath 1 Front door
Kitchen	Refrigerator-Missing/Damaged/Inoperable	L1		LJ	Bottom
Building: Bldg 3	Kenigerator-wissing/Damaged/inoperable	LI			Bollom
Unit: 3107					
Doors	Damaged Hardware/Locks			L3	Bdt dr latch, Front door spring
Kitchen	Refrigerator-Missing/Damaged/Inoperable	L1			Bottom
Building: Bldg 4					
Unit: 4109					
Doors	Damaged Hardware/Locks			L3	Spring load door
Building: Bldg 5 Unit: 5212					
Doors	Damaged Hardware/Locks			L3	Front door
Building: Bldg 6	Banagea Haraware/Looks			LO	Tion door
Unit:					
Building Exterior Roofs	Missing/Damaged Components from		L2		Downspout
10013	Downspout/Gutter		LZ		Bownspout
Unit: 6105					
Doors	Damaged Hardware/Locks			L3	Front door spring hindges
Building: Bldg 7 Unit:					
Building Exterior					
Health & Safety	Hazards - Sharp Edges			L3	Elbow
Unit: 7113					
Doors	Damaged Hardware/Locks			L3	Spring load hindge
Kitchen	Dishwasher/Garbage Disposal - Inoperable		L2		Disposal (RDI)
Building: Bldg 8					
Unit: 8202	Damaged Hardware/Looks			12	fDONT.
Doors Building: Bldg 9	Damaged Hardware/Locks			L3	fRONT
Unit: 9208					
Doors	Damaged Hardware/Locks			L3	Front door spring
Smoke Detector	Missing/Inoperable			L3	Bdr 3 (RDI)

## **Exigent and Fire Safety Hazards**



### NOTIFICATION OF EXIGENT AND FIRE SAFETY HAZARDS OBSERVED 12/20/2017 Inspection Date: TDHCA Number: 940-243-0007 Property Name: Property Phone: 02.48º Property Address: JP 30 V Property City: Zip: PART 1: EXIGENT HEALTH AND SAFETY HAZARDS Air Quality Emergency Equipment/Fire Exits/Fire Escapes A-Propane/Natural Gas/Methane Gas Detected D-- Emergency/Fire Exits/Blocked/Unusable Fire Escapes E-- Blocked Egress/Ladders Electrical Hazards B-Exposed Wires/Open Panels Gas/Oil Hot Water Heater/Gas/Oil HVAC C-- Water Leaks On or Near Electrical Equipment F-- Carbon Monoxide Hazard - Gas/Oil Fired Unit -Missing / Misaligned Chimney \*\* The Texas Department of Housing and Community Affairs requires all exigent hazards be mitigated immediately. A certification of correction is to be filed with the Department within 72 hours of the date of the inspection. During this inspection the following items were observed and noted as Exigent Health and Safety hazards which require immediate attention. Item DU or CHECK DEFECT TYPE(s) (See list below) COMMENT(s) Number Bldg. CA Certificate\*\* Location Location 1 2 3 4 5 \* Reserved for Agency use. PART 2: FIRE SAFETY HAZARD Emergency Equipment/Fire Exits/Fire Escapes **Smoke Detectors** G-- Window Security Bars Prevent Egress I -- Missing/Inoperative H-Fire Extinguishers Expired During this inspection the following items were observed and noted as Fire Safety hazards which require immediate attention: Item DU or Site or CHECK DEFECT TYPE(s) (See list below) COMMENT(s) Number Bldg. CA Certificate\*\* Location Location 1 10 10103 5mo 1a CX 2 90ce 3 \*\* Reserved for Agency use. Other Health and Safety Concerns Not Defined In Above Matrix. 1 2 NAME OF OWNER / AGENT'S REPRESENTATIVE (Please print legibly) INSPECTOR NAME (Print) OWNER / AGENT'S REPRESENTATIVE Date: 18/20/2017



## Checklists



#### Common Use Checklist

1264	Country Park Apts. BLE ROUTE	Wednesday, December 20	0, 2017	FHA Y	′es N	۷o	
	ast one accessible route is a continuous	unobstructed path through the develo	ppment (with	FH [	✓ [es		
	cess The accessible route connects all one of each amenity.	ouildings containing UFAS and/or FH-o	covered units	1 1 1.0	es [		
Route Width The accessible route has a minimum clear width of 36" (not reduced by obstructions, vegetation, parked cars).  Stair/Ramp alternative Stairs that are installed along the accessible route also provide a ramp as an							
alternative w	alternative Stairs that are installed alor ay to get between levels. BLE PARKING	g the accessible route also provide a r	ramp as an	FH 1.7	es [		
ACCESSII	BLE PARKING				7 1		
	Parking Spaces A minimum of 2% of page spaces for mobility units.	arking spaces for covered units and/or	a minimum	2.23	☑		
	Parking Signs All accessible parking showing the symbol of accessibility. The			2 20	☑ [ es		
	h All designated parking spaces are at ide which can be shared between two s		ccess aisle	0.00	☑ [ es		
Access Aisl entrance.	e Accessible parking space aisles are p	art of the accessible route to the buildi	ng or facitlity				
	ace Types If the development provides ) at least one of each type is designated		garage,	0.00	☑ [ es		
	menities If parking spaces ae available ignated as accessible.	at common and public use amenities	then one		es [		
COVERED	D UNITS' PRIMARY ENTRY DO	DR					
operable with	es Doors requiring passage that are par h a shape that is easy to grip with one h f the wrist. FHA only, all entry doors on a	and and does not require tight graspin	g, pinching,	FH 3.3	✓ [ es		
COMMON	USE DOORS						
operable with	es Doors requiring passage that are par h a shape that is easy to grip with one h f the wrist (including screen doors).			FH 3.3	☑ [ es		
COMMON	USE FACILITIES						
require tight	<b>psal facilities</b> (at least one) is provided grasping, pinching, twisting of the wrist 48" if only a front approach is possible			2.16	es [		
	se Laundry Facilities starting 2002 and and clothes dryer(s) that are front loadin		ng	N/A [			
Rent Collec	tion Slots slots less than 54" for side re	ach approach.		FH 2.12	<u>J</u> s [		
	A covered unit/building is any residential unit or common use amenity on the ground floor and/or served by an elevator. Townhouse or multi-story residential units with one primary entrance are NOT required to meet the Fair Housing Act.						

Common Use Checklist Updated March 2011t



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Greg Abbott GOVERNOR

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May 16, 2018

Writer's direct phone # 512-463-0172 Email:chad.farquhar@tdhca.state.tx.us

Joel Ospovat Country Park Apartments, LP Austin, TX debra@sandalwoodmgt.com

RE: Country Park Apartments

CMTS ID: 1

1264

Dear Mr. Ospovat:

The Texas Department of Housing and Community Affairs (Department) has received and reviewed the corrective action submitted in response to the physical inspection of Country Park Apartments conducted on December 12, 2017.

Country Park Apartments has made all repairs and corrections required. Please note that although the identified deficiencies have been mitigated, only a sample of units was inspected for the purposes of the report. It is the owner's responsibility to maintain compliance property wide. The Department may select a sample of units to re-inspect in order to verify that corrective actions have been completed.

This letter addresses only deficiencies noted during the physical inspection. Other findings may have resulted from other reviews. Please contact the appropriate lead monitor for additional information concerning other reviews.

The development's Compliance period has ended and notice of violations is no longer supplied to the IRS. The extended use period for the development remains in effect for an additional 15 years after expiration of the compliance period. The Department will continue to monitor for compliance with all restrictions in the LURA as required in §10TAC 10.623.

If you have any questions regarding the inspection or UPCS, please contact me at (512) 463-0172, toll-free in Texas at (800) 643-8204, or email: chad.farquhar@tdhca.state.tx.us.

Sincerely,

Chad Farquhar

Digitally signed by Chad Farquhar Date: 2018.05.16 13:22:08 -05'00'

Chad Farquhar Inspection Specialist



#### Country Park Apartments #1264 UPCS Inspection 12-12-2017

Area	Bldg	Unit	Inspectable Item	Deficiency	Level	Note	Date Complete:	Completed By:	
Site			Fencing and Gates	Holes/Missing Section/Damaged/Falling/Leaning (Security, Safety)	L3	Front gate not working properly; will not close	411712018	Orion Gate	
Unit	Bldg 10	-	Doors	Damaged Hardware/Locks	L3	Front door spring and bath door	4/11/2018	JOSE TAYERA	
Unit	Bldg 10	10103	Smoke Detector	Missing/Inoperable	L3	Hall (RDI)	12/12/2017	verified by Inspector	
Unit	Bldg 11	11111	Doors	Damaged Hardware/Locks	L3	Front door spring	4/11/2018	JOSE TAYERA	3
Building Exterior	Bldg 2		Walls	Missing/Damaged Caulking/Mortar			4-10-go18	Guiterrez Painting	2
Unit	Bldg 2	2206	Doors		L3	Front door	4-13-18	Jose Tavena	
Unit	Bldg 2	2206	Doors	Damaged Surface (Holes/Paint/Rusting)	L3	Bath 1	4-13-18	JOSETAVERO	5
Unit	Bldg 2	2206	Kitchen	Refrigerator- Missing/Damaged/Inoperable	L1	Bottom	4-13-18	Toke Tailorg	5
Unit	Bldg 3	3107	Doors		L3	Bdt dr latch, Front door spring	4-13-18	JOSE TAYOUR	1
Unit	Bldg 3	3107	Kitchen	Refrigerator- Missing/Damaged/Inoperable	L1	Bottom	4-13-18	Jose Tavera	
Unit	Bldg 4	4109	Doors		L3	Spring load door	4-13-18	JoseTarera	~
Unit	Bldg 5	5212	Doors		L3 .	Front door	4-13-18	Jose Tarera	-
Building Exterior	Bldg 6		Roofs	Missing/Damaged Components from Downspout/Gutter	L2	Downspout	2-9-18	CollingDallace	
Unit	Bldg 6	6105	Doors	Damaged Hardware/Locks	L3	Front door spring hindges	4-12-18	Tose Tarera	
Building Exterior	Bldg 7	ŭ 2	Health & Safety	Hazards - Sharp Edges	L3		4-20-18	Jose Tavera	
Unit	Bldg 7	7113	Doors	Damaged Hardware/Locks	L3	Spring load	4-12-18	Jose Tarera	- )

#### Country Park Apartments #1264 UPCS Inspection 12-12-2017

	Dishwasher/Garbage Disposal -		
Unit Bldg 7 7113 Kitchen	Inoperable L2 Disposal (RDI)	12/12/2017 verified by Inspector	
Unit Bldg 8 8202 Doors	Damaged Hardware/Locks L3 fRONT	4-12-18 JOSE TAVERA	13 _
			Til :
Unit Bldg 9 9208 Doors	Damaged Hardware/Locks L3 Front door spring	H-12-18 JOSETAVERA	14
Unit Bldg 9 9208 Smoke Detector	Missing/Inoperable L3 Bdr 3 (RDI)	12/12/2017 verified by Inspector	



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June 18, 2018

Writer's direct phone # (512)475 -3067 Email: nicole.martinez@tdhca.state.tx.us

Wayne Tai Casa Quintana, Ltd. Los Angeles, TX wayne.tai@bethesdaholdings.com

RE: Casa Quintana CMTS ID: 1609

Dear Mr. Tai:

The Texas Department of Housing and Community Affairs ("Department") has completed a monitoring review of Casa Quintana. This review was performed to determine if the development is in compliance with the requirements of the Housing Tax Credit program.

**Deadline:** This notice begins the corrective action period. You must supply all requested documentation no later than **September 16, 2018**, the last day of the corrective action period. The attached Monitoring and Findings Reports have been prepared to explain the Department's finding of noncompliance and to detail required corrective action. Please note, the noncompliance cited has been corrected and no further action is required; however, if there is any information you would like considered, please submit by **September 16, 2018**. The review will remain open until the end of the corrective action period.

Please upload any documentation you would like considered to the Electronic Document Attachment system using the development's Compliance Monitoring and Tracking System (CMTS) account. For instructions on how to use the attachment system, please see *Attaching Documents to CMTS* found on the Department's website. To access, on the home page, select "Support and Services" tab; then select "Compliance". From the submenu, select "Online Reporting".

Please extend our thanks to your onsite staff for their hospitality and cooperation extended during our monitoring visit. If you have any questions about this monitoring report, please contact nicole martinez toll free in Texas at (800) 643-8204, directly at (512)475-3067, or email: nicole.martinez@tdhca.state.tx.us.

Sincerely,

Nicole Martinez Compliance Monitor



#### **Monitoring Report**

Casa Quintana HTC File: 96149 CMTS ID: 1609

The Texas Department of Housing and Community Affairs completed an on-site monitoring review of Casa Quintana on May 4, 2018. Nicole Martinez and Julie Staten represented the Department.

#### The review resulted in 1 finding of noncompliance:

1. Failure to collect data required by 10.612(b)(1) and/or 10.612(b)(2): affecting unit 2201

#### Files reviewed:

303 704 1201 2001 2201

#### Additional tips and links for future reference:

- Join Our Email List: The Department recommends signing up for the Email list to receive updates regarding important compliance rule and form changes. Sign up at the "Join our Email List" link in the left column of the TDHCA homepage at <a href="http://www.tdhca.state.tx.us/">http://www.tdhca.state.tx.us/</a>.
- Compliance Monitoring Rules: These rules change periodically and you are responsible for staying apprised of any and all updates. The rules are published on the Secretary of State website at: http://texreg.sos.state.tx.us/public/readtacsext.VienTAC?tac\_vien=5&ti=10&pt=1&ch=10&sch=F&rl=Y.
- Compliance Forms are available at: <a href="http://www.tdhca.state.tx.us/pmcomp/forms.htm">http://www.tdhca.state.tx.us/pmcomp/forms.htm</a>
- Income and Rent Limits are published at least annually at: http://www.tdhca.state.tx.us/pmcomp/irl/index.htm
- Frequently asked questions and answers are available at: <a href="http://www.tdhca.state.tx.us/pmcomp/compFags.htm">http://www.tdhca.state.tx.us/pmcomp/compFags.htm</a>
- Ownership transfer: If you are contemplating a sale, transfer, or exchange of the Development or the structure of the owning entity, you are required to receive pre-approval from TDHCA. Procedures are outlined in the Ownership Transfer section of the Post Award Activities Manual at: <a href="http://www.tdhca.state.tx.us/asset-management/pca-manual.htm">http://www.tdhca.state.tx.us/asset-management/pca-manual.htm</a>.

#### Printed Date 06/13/18 Page 1 of 1

## TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

Property ID # 1609
Property Casa Quintana
Address 905 N Avenue J, Freeport, TX-77541

Last Desk Review Date:

Last Onsite Review Date: 05/04/18 Program(s): LIHTC File # 96149

**Occupancy as of** 04/25/18

PROGRAM: ALL FILE#

**UNIT FINDINGS** 

**Unit** # 2201 **Bldg.** # 21 **BIN** # TX9600951

Finding Failure to collect data required by §10.612(b)(1) and/or §10.612(b)(2)

Noncompliance Date 04/01/2018 Current Status Corrected - Not Reportable Correction Date 04/10/2018

to IRS

Reason Per the 10TAC §10.612, owners of Housing Tax Credit developments must collect and maintain current data on each

household, annually, that includes the number of household members, age, ethnicity, race, and disability status. In addition owners must also collect and maintain current student status data for each low income household. This information must be collected within 120 days before the anniversary date of the household's move in or initial designation. The household

occupied the unit on April 1, 2016 and Annual data collection was completed on April 10, 2018 (after onsite notification.)

**Corrective Action** Corrected, no further action required.

**Potential Administrative** 

**Penalty** 

PROGRAM: LIHTC FILE# 96149



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December 20, 2018

Writer's direct phone # (512) 475 -0281 Email: julie.staten@tdhca.state.tx.us

Wayne Tai Casa Quintana, Ltd. Los Angeles, California wayne.tai@bethesdaholdings.com

RE: Casa Quintana CMTS ID: 1609

Dear Mr. Tai:

The Texas Department of Housing and Community Affairs ("Department") received documentation on April 10, 2018 addressing the noncompliance identified during the monitoring review conducted at Casa Quintana on May 4, 2018. Corrective action was due on September 16, 2018. All noncompliance was corrected prior to the issuance of monitoring letter and no further action was required. As the corrective action period has ended, review is considered closed. Please see attached Findings Report for details.

If you have any questions, please contact Julie Staten toll free in Texas at (800) 643-8204, directly at (512) 475-0281 or email: julie.staten@tdhca.state.tx.us.

Sincerely,

Julie Digitally signed by Julie Staten Date: 2018.12.20 11:27:43 -06'00'

Julie Staten

**Compliance Monitor** 



#### Printed Date 12/20/18 Page 1 of 1

## TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS COMPLIANCE REVIEW DETAIL FINDINGS AND CORRECTIVE ACTION

By program

Property ID # 1609
Property Casa Quintana
Address 905 N Avenue J, Freeport, TX-77541

Last Desk Review Date:

Last Onsite Review Date: 05/04/18 Program(s): LIHTC File # 96149

**Occupancy as of** 04/25/18

PROGRAM: ALL FILE#

**UNIT FINDINGS** 

**Unit** # 2201 **Bldg.** # 21 **BIN** # TX9600951

Finding Failure to collect data required by §10.612(b)(1) and/or §10.612(b)(2)

Noncompliance Date 04/01/2018 Current Status Corrected - Not Reportable Correction Date 04/10/2018

to IRS

Reason Per the 10TAC §10.612, owners of Housing Tax Credit developments must collect and maintain current data on each

household, annually, that includes the number of household members, age, ethnicity, race, and disability status. In addition owners must also collect and maintain current student status data for each low income household. This information must be collected within 120 days before the anniversary date of the household's move in or initial designation. The household

occupied the unit on April 1, 2016 and Annual data collection was completed on April 10, 2018 (after onsite notification.)

**Corrective Action** Corrected, no further action required.

**Potential Administrative** 

**Penalty** 

PROGRAM: LIHTC FILE# 96149



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April 20, 2018

Writer's direct phone # (512) 475-0207 Email: manuel.pena@tdhca.state.tx.us

Wayne Tai Casa Quintana, Ltd. Los Angeles, CA wayne.tai@bethesdaholdings.com

RE: Casa Quintana CMTS ID: 1609

Dear Mr. Tai:

A review of the Uniform Physical Condition Standards (UPCS) inspection, performed by the Department's contractor on March 20, 2018, has been completed. A copy of the report is included for your review. The inspection resulted in violations of UPCS protocols (referred to in the Department's Rules 10TAC §10.621).

**Deadline:** This notice begins the corrective action period. You must supply all requested documentation no later than **July 19, 2018**, the last day of the corrective action period. The attached List of Deficiencies Found has been prepared to explain the Department's findings of noncompliance and to detail required corrective action. A response to this letter and report must be provided to and received by the Department no later than **July 19, 2018**.

How you must respond: As a result of the UPCS Score of 76 or higher, copies of work orders (listing the deficiency, action taken or repairs made to correct the deficiency, date of corrective action, and signature of the person responsible for the correction), invoices (from vendors, etc.), *are not* required at this time. When all deficiencies are corrected, update the Deficiency Report with the date that each deficiency was corrected and the party responsible for correcting; and, complete the attached Owner Certification of Corrected Noncompliance. Upload the completed Deficiency Report and Certification to the Electronic Document Attachment system using the development's Compliance Monitoring and Tracking System ("CMTS") account no later than July 19, 2018.

For instructions on how to use the attachment system, please see *Attaching Documents to CMTS* found on the Department's website. To access, on the home page, select "Support and Services" tab; then select "Compliance". From the submenu, select "Online Reporting". Unless specifically directed by the Compliance Monitor indicated below, TDHCA will not accept submissions via email, fax, or mail.



If you do not understand how to complete the corrective action, please contact us as soon as possible so that you can correct matters before the deadline; staff can refer you to resources for additional training and technical assistance. If it is not possible to provide the requested documentation by the corrective action deadline, correct as much as you can and submit a corrective action plan detailing how and when the remaining issues will be resolved.

How TDHCA will review: It is critical that you understand that this process requires each party, you and the Department, to perform its role timely and independently. The Department provides its inspection results, you respond prior to the end of the corrective action date and include in your response documentation to support the appropriateness and completeness of the corrective actions taken. After the corrective action date, the Department's Compliance staff reviews your response and supportive materials. We do not provide interim reviews or feedback because it is an important part of your responsibility to ensure that the response and supporting materials are submitted complete and on time.

Your submission will be reviewed one time, after the end of the corrective action period, at which time the Department will determine whether or not the submitted materials sufficiently document that you have corrected the cited instances of noncompliance. Noncompliance not corrected and documented as such during the corrective action period will be taken into consideration prior to any future funding or awards from the Department. To be considered corrected within the corrective action period, documentation evidencing the correction must be received by **July 19, 2018**, the end of the corrective action period.

If your response is incomplete: Failure to submit complete and satisfactory corrections on or before the corrective action deadline will result in a referral to the Department's Enforcement Committee. Please see 10TAC §2.302 for a listing of specific penalty amounts.

The development's Compliance period has ended and notice of violations is no longer supplied to the IRS. The extended use period for the development remains in effect for an additional 15 years after expiration of the compliance period. The Department will continue to monitor for compliance with all restrictions in the LURA as required in §10TAC 10.623.

Please extend our thanks to your onsite staff for their hospitality and cooperation extended during the inspection. If you have any questions about this inspection report, please contact us toll free in Texas at (800) 643-8204, directly at (512) 475-0207 or email: manuel.pena@tdhca.state.tx.us

Sincerely,

Manuel Pena, Jr. Digitally signed by Manuel Pena, Jr. Date: 2018.04.20 14:46:50 -05'00'

Manuel Pena, Jr. Senior Inspection Specialist

## Texas Department of Housing And Community Affairs REAC Scoring for Casa Quintana

Printed on: March 27, 2018 Page 1

S	coring Summary	
Areas	Possible Points	Points Scored
Site	16.6	16.6
Building Exteriors	17.7	17.7
Building Systems	22.8	22.8
Building Common Areas	.0	.0
Units	42.8	34.0
Inspection Total	100	91

#### Units

Ded. Pts	Building/Unit Name	Inspectable Item	Deficiency	ltem Weight	Criticality Level	Severity Level
0.017	Bldg 15 / 1602	Ceiling	Peeling/Needs Paint	4%	0.5	0.25
2.600	Bldg 1 / 101	Bathroom	Plumbing - Clogged Drains	15%	5	1
1.170	Bldg 1 / 101	Health & Safety	Infestation - Insects	15%	2.25	1
1.170	Bldg 10 / 1102 sub no key 1103	Outlets/Switches	Missing/Broken Cover Plates	4%	2.25	1
0.468	Bldg 10 / 1102 sub no key 1103	Doors	Deteriorated/Missing Seals (Entry Only)	4.5%	3	1
1.734	Bldg 19 / 2001 sub no key 2003	Electrical	GFI Inoperable	10%	5	1
0.156	Bldg 21 / 2202	Laundry Area	Dryer Vent Missing/Damaged/Inoperable	2%	2.25	1
0.078	Bldg 21 / 2202	Walls	Damaged	4%	2.25	0.25
0.176	Bldg 4 / 402	Doors	Damaged Hardware/Locks	4.5%	2.25	0.5
1.170	Bldg 6 / 603	Health & Safety	Infestation - Insects	15%	2.25	1
0.078	Bldg 9 / 1003	Walls	Damaged	4%	2.25	0.25



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July 20, 2018

Writer's direct phone # (512) 475-0207 Email: manuel.pena@tdhca.state.tx.us

Wayne Tai Casa Quintana, Ltd. Los Angeles, CA wayne.tai@bethesdaholdings.com

RE: Casa Quintana CMTS ID: 1609

Dear Mr. Tai:

The Texas Department of Housing and Community Affairs (Department) has received and reviewed the corrective action submitted in response to the physical inspection of Casa Quintana conducted on March 20, 2018.

Casa Quintana has made all repairs and corrections required. Please note that although the identified deficiencies have been mitigated, only a sample of units was inspected for the purposes of the report. It is the owner's responsibility to maintain compliance property wide. The Department may select a sample of units to re-inspect in order to verify that corrective actions have been completed.

This letter addresses only deficiencies noted during the physical inspection. Other findings may have resulted from other reviews. Please contact the appropriate lead monitor for additional information concerning other reviews.

The development's Compliance period has ended and notice of violations is no longer supplied to the IRS. The extended use period for the development remains in effect for an additional 15 years after expiration of the compliance period. The Department will continue to monitor for compliance with all restrictions in the LURA as required in §10TAC 10.623.

If you have any questions regarding the inspection or the UPCS, please contact me at (512) 475-0207, toll-free in Texas at (800) 643-8204, or email: manuel.pena@tdhca.state.tx.us.

Sincerely,

Manuel Pena, Digitally signed by Manuel Pena, Jr.

Jr. Date: 2018.07.20 10:38:45

Manuel Pena, Jr.

Senior Inspection Specialist



C+: 0	Aros	Aros Rida Name	RIde Unit Name	Inspectable Item	Blde Common Item	Deficiency	Level	Note	Date Completed Completed By:
Site Caca Quintana	$\top$	Bldg 15		1602 Ceiling		Peeling/Needs Paint	17	Bath 2	3/23/2018 Contract labor
	i i		101	101 Bathroom		Plumbing - Clogged Drains	[]	Bath 1	3/20/2018 Contract labor
	1 1		101	101 Health & Safety		Infestation - Insects	[]	Kitchen roaches	3/28/2018 Envirotrol
Casa Quintana Unit Bldg 10	i i	Bldg 10	1102 sub no key 1103 Doors	Doors		Deteriorated/Missing Seals (Entry Only)	13	Front	3/20/2018 Leroy
Casa Quintana	1 1	Bldg 10	1102 sub no key 1103 Outlets/Switches	Outlets/Switches		Missing/Broken Cover Plates	[]	Living (RDI)	3/20/2018 Bruno
			2001 sub no key 2003	Electrical		GFI Inoperable	[]	Kitchen	3/20/2018 Bruno
Casa Quintana	- 1	Didg 13	COCC San on the tous	2200 Licetical		Dryer Vent Missing/Damaged/Inonerable	13	Vent	4/6/2018 Contract labor
Casa Quintana	nult 1	Unit Bldg 21	2022	2202 Lauliuly Alea		Damaged	11	Shower bath 2	6/9/2018 Dillon
Casa Quintana			402	402 Doors		Damaged Hardware/Locks	12		3/20/2018 Felipe
Casa Quintana	$\top$	-	603	603 Health & Safety		Infestation - Insects	E1	Kitchen	3/28/2018 Envirotrol
Casa Quintana			4000	11 111 000		Company	11	Hole in wall hall	6/16/2018 Contract labor



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Leo Vasquez, Member

July 2, 2019

Writer's direct phone # (512) 475 -0208 Email: erika.santa@tdhca.state.tx.us

Cathy Graugnard
Plainview Vistas, LP
San Antonio, TX
tigonivillas@uahmgt.com

RE: Plainview Vistas CMTS ID: 4073

Dear Ms. Graugnard:

The Texas Department of Housing and Community Affairs ("Department") has completed a monitoring review of Plainview Vistas. This review was performed to determine if the development is in compliance with the requirements of the Housing Tax Credit(HTC) program.

**Deadline:** This notice begins the corrective action period. You must supply all requested documentation no later than **September 30, 2019**, the last day of the corrective action period. The attached Monitoring and Findings Reports have been prepared to explain the Department's findings of noncompliance and to detail required corrective action. A response to this letter and these reports must be provided to and received by the Department prior to **September 30, 2019**.

How you must respond: If you have already submitted documentation for review, that documentation has not been reviewed or assessed prior to this letter and report. Please review this report against any and all submissions by you to ensure that all issues in this letter were appropriately and fully addressed and that the documentation you have submitted substantiates this, then either upload confirmation that you are satisfied with your response or submit a revised and updated response and supporting materials prior to **September 30, 2019**.

If you do not understand how to complete the corrective action, please contact us as soon as possible so that you can correct matters before the deadline; staff can refer you to resources for additional training and technical assistance. If it is not possible to provide the requested documentation by the corrective action deadline, correct as much as you can and submit a corrective action plan detailing how and when the remaining issues will be resolved.

Upload your corrective action to the Electronic Document Attachment system using the development's Compliance Monitoring and Tracking System ("CMTS") account. For instructions on



Plainview Vistas July 2, 2019 Page 2

how to use the attachment system, please see *Attaching Documents to CMTS* found on the Department's website. To access, on the home page, select "Support and Services" tab; then select "Compliance". From the submenu, select "Online Reporting". Unless specifically directed by the Compliance Monitor indicated below, TDHCA will not accept submissions via email, fax, or mail.

**How TDHCA will review:** It is critical that you understand that this process requires each party, you and the Department, to perform its role timely and independently. The Department provides its monitoring results, you respond prior to the end of the corrective action date and include in your response documentation to support the appropriateness and completeness of the corrective actions taken, and then, after the corrective action date, the Department's Compliance staff reviews your response and supportive materials. We do not provide interim reviews or feedback because it is an important part of your responsibility to ensure that the response and supporting materials are timely and sufficient.

Your submission will be reviewed one time, after the end of the corrective action period, at which time the Department will determine whether or not the submitted materials sufficiently document that you have corrected the cited instances of noncompliance. Noncompliance not corrected and documented as such during the corrective action period will be taken into consideration prior to any future funding or awards from the Department. To be considered corrected within the corrective action period, documentation evidencing the correction must be received by **September 30, 2019**, the end of the corrective action period.

If your response is incomplete: Failure to submit complete and satisfactory corrections on or before the corrective action deadline will result in a referral to the Department's Enforcement Committee. Please see 10TAC §2.302 for a listing of specific penalty amounts.

Section 42 of the Internal Revenue Code requires the Department to report all noncompliance under the HTC program to the Internal Revenue Service (IRS), even if the noncompliance is corrected. Form(s) 8823 (Notice of Noncompliance) will be mailed to the IRS, with a copy to the owner, after the corrective action deadline.

Please extend our thanks to your onsite staff for their hospitality and cooperation extended during our monitoring visit. If you have any questions about this monitoring report, please contact erika santa toll free in Texas at (800) 643-8204, directly at (512) 475-0208, or email: erika.santa@tdhca.state.tx.us.

Sincerely,

Digitally signed by Erika Santa Date: 2019.07.02 11:10:07

Erika Santa Compliance Monitor

#### **Monitoring Report**

Plainview Vistas HTC File: 04154 CMTS ID: 4073

The Texas Department of Housing and Community Affairs completed an on-site monitoring review of Plainview Vistas on May 23, 2019. Erika Santa, Sussette Kenney and Lucy Weber represented the Department. Diana Ybarra represented the development.

#### The review resulted in seven findings of noncompliance:

- 1. Development failed to meet additional state required rent and occupancy restrictions: affecting units 9, 12, 17, 29, 40, 49, 51, 69, 74
- 2. Gross rent exceeds the highest rent allowed under the LURA or other deed restriction: affecting units 15, 34, 62, 70, 76
- 3. Noncompliance with social service requirements
- 4. Noncompliance with utility allowance requirements described in §10.614 of this subchapter and/or Treasury Regulation 1.42-10
- 5. Noncompliance with tenant selection requirements described in §10.610 of this subchapter
- 6. Noncompliance related to Affirmative Marketing requirements described in §10.617
- 7. Project failed to meet minimum set aside requirement (20/50, 40/60, Average Income test): affecting units 15, 70

#### The following issues of non-compliance remain outstanding:

 No Evidence of, or failure to certify to, regular, continuous, and substantial participation in the development, operation and ownership of the project by a Historically Underutilized Business (HUB) cited August 14, 2013

#### During the exit interview, the following Technical Assistance was provided:

- The criteria indicates that guarantors are permitted, guarantors are not permitted in the Housing Tax Credit program, it is recommended the TSC clarify that there are additional market rate units that are not participating in the HTC program and may not reflect the same requirements.
- The Written Qualifying Criteria is unclear with regards to the application deposit referenced in the first paragraph. Developments with HOME, NHTF, NSP, Section 811 and/or TCAP RF units cannot collect an application deposit for units designated under these programs. Owners of HTC, TCAP and Exchange Developments are discouraged from collecting an application deposit. If an application deposit is collected it must soon after be converted into a refundable security deposit.

#### Files reviewed:

1	2	4	5	7
8	9	10	12	13
14	15	16	17	18
19	20	24	25	26
28	29	30	31	34

35	36	38	39	40
41	42	43	44	45
46	49	50	51	53
55	56	57	57	59
60	61	62	63	64
67	68	69	70	71
72	73	74	75	76

#### Additional tips and links for future reference:

- Join Our Email List: The Department recommends signing up for the Email list to receive updates regarding important compliance rule and form changes. Sign up at the "Join our Email List" link in the left column of the TDHCA homepage at <a href="http://www.tdhca.state.tx.us/">http://www.tdhca.state.tx.us/</a>.
- Compliance Monitoring Rules: These rules change periodically and you are responsible for staying apprised of any and all updates. The rules are published on the Secretary of State website at: <a href="http://texreg.sos.state.tx.us/public/readtac\$ext.ViewTAC?tac\_view=5&ti=10&pt=1&ch=10&sch=F&rl=Y.">http://texreg.sos.state.tx.us/public/readtac\$ext.ViewTAC?tac\_view=5&ti=10&pt=1&ch=10&sch=F&rl=Y.</a>
- Compliance Forms are available at: <a href="http://www.tdhca.state.tx.us/pmcomp/forms.htm">http://www.tdhca.state.tx.us/pmcomp/forms.htm</a>
- Income and Rent Limits are published at least annually at: <a href="http://www.tdhca.state.tx.us/pmcomp/irl/index.htm">http://www.tdhca.state.tx.us/pmcomp/irl/index.htm</a>
- Frequently asked questions and answers are available at: http://www.tdhca.state.tx.us/pmcomp/compFags.htm
- Ownership transfer: If you are contemplating a sale, transfer, or exchange of the Development or the structure of the owning entity, you are required to receive pre-approval from TDHCA. Procedures are outlined in the Ownership Transfer section of the Post Award Activities Manual at: http://www.tdhca.state.tx.us/asset-management/pca-manual.htm.



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November 13, 2019

Writer's direct phone # (512) 475 -3969 Email: Christopher.Alonzo@tdhca.state.tx.us

Cathy Graugnard Plainview Vistas, LP San Antonio, TX tigonivllas@sandalwoodmgt.com

RE: Plainview Vistas CMTS ID: 4073

Dear Ms. Graugnard:

The Texas Department of Housing and Community Affairs (Department) received documentation on September 27, 2019 addressing the noncompliance identified during the monitoring review conducted at Plainview Vistas on May 23, 2019. Corrective action was due on September 30, 2019.

The documentation submitted was sufficient to correct the noncompliance related to **Development failed to** meet additional state required rent and occupancy restriction affecting units: 9, 12, 17, 29, 40, 49, 51, 69, 74, Gross rent exceeds the highest rent allowed under the LURA or other deed restriction: affecting units 15, 34, 62, 70, 76, Noncompliance with social service requirements, Noncompliance with utility allowance requirements described in §10.614 of this subchapter and/or Treasury Regulation 1.42-10, Noncompliance with tenant selection requirements described in §10.610 of this subchapter, and Project failed to meet minimum set aside requirement (20/50, 40/60, Average Income test): affecting units 15, 70. Please see attached Finding Report for details.

The noncompliance related to **Noncompliance related to Affirmative Marketing requirements described in §10.617** has been dropped.

Section 42 of the Internal Revenue Code requires that the Department report all noncompliance under the Housing Tax Credit (HTC) program to the Internal Revenue Service (IRS), even if the noncompliance is corrected. Enclosed please find copies of the IRS forms 8823 (Notice of Noncompliance) that have been sent to the IRS reporting the corrected noncompliance.

If you have any questions, please contact Christopher Alonzo toll free in Texas at (800) 643-8204, directly at (512) 475-3969 or email: Christopher.Alonzo@tdhca.state.tx.us.

Sincerely,

Digitally signed by Chris Alonzo Date: 2019.11.13

Christopher Alonzo Compliance Monitor





## 4. Project Proposal



a. Project Description

Akins East is a proposed new construction multi-family, development for active seniors located at 3417 E. Martin Luther King Jr. Blvd. The development will be comprised of one multistory elevator served building, which will house most of the amenity space, and three, six-plex single story buildings. The development site is approximately 6.27 acres, with several heritage trees that will enhance natural beauty of the site.

Akins East will serve active seniors aged 55 and older at 30%, 50%, 60% average median income levels. Akins East will also feature several market rate units to serve. We will be providing various services to our residents such as: Notary services, tax preparations, health screenings, arts and crafts, and writing classes. We will also be providing a total of 14 fully accessible units for persons with mobility, sight or hearing disabilities, and 100% of the units can be adapted to accessible units. 4 of the units will be provided for Continuum of care and 4 of the units will be sensory impairment units.

Akins East falls within The East MLK Combined Neighborhood Plan which aims to accomplish a wide variety of goals that we believe Akins East will accomplish including but not limited to: Providing housing that helps maintain social and economic diversity of residents; Promoting development and enhancement of the neighborhood's major corridors; Promoting neighborhood friendly systems of transportation; Creating green spaces; and increasing the use of recreational amenities.

The total development cost of the project will be \$33,566,251. We will be requesting a total of \$3,500,000 of AHFC/RHDA funds to assist us in the development efforts. The remaining sources will be a \$21,910,000 in permanent debt, \$698,717 deferred developer fee, \$381,656 in S.M.A.R.T. Housing fee waivers, and \$13,948,600 of equity.

Akins East will meet S.M.A.R.T. Housing requirements by: Providing mixed-income housing by including dwelling units that are affordable for the required affordability period; Providing accessibility of more than three dwelling units by providing at least 10 percent of the dwelling units that comply with the accessibility requirements of the City's building code; Providing measures of a place's ease of access for people with disabilities; and location within a one-half mile walking distance of a local public transit route.



b. Market Assessment

## A Market Study of: AKINS EAST

3417 E. Martin Luther King Austin, Travis County, Texas 78721

Market Assessment: The Market Study Provided by Novogradac is provided and the following evaluations are considered. Please see page information below for further detail.

- i. Evaluate general demographic, economic, and housing conditions in the community, including:
  - 1. Identifying the target population(s) of the development, and area demographic makeup Page 26
  - 2. Evaluating overall economic conditions and trends Page 18
  - 3. General housing conditions and trends in the community Pages 39-45
- ii. Identify the geographic area Pages 8-14
- iii. Quantify the pool of eligible tenants Page 105
- iv. Analyze the competition Page 45
- v. Assess the market demand Page 113
- vi. Evaluate the effective demand and the capture rate Page 112
- vii. Estimate the absorption period Page 89



### **A MARKET STUDY OF:**

# AKINS EAST

#### A MARKET STUDY OF:

## **AKINS EAST**

3417 E. Martin Luther King Jr Boulevard Austin, Travis County, Texas 78721

Effective Date: Marh 2, 2020 Report Date: March 26, 2020

Prepared for: Katie Cutler HTG Texas Developer, LLC 3225 Aviation Avenue, 6th Floor Coconut Grove, FL 33133

#### And

Texas Department of Housing & Community Affairs (TDHCA) 221 East 11<sup>th</sup> Street Austin, Texas 78701

Prepared by: Novogradac Consulting LLP 6060 North Central Expressway, Fifth Floor Dallas, TX 75206





March 26, 2020

Katie Cutler HTG Texas Developer, LLC 3225 Aviation Avenue, 6th Floor Coconut Grove, FL 33133

And

Texas Department of Housing & Community Affairs (TDHCA) 221 East 11<sup>th</sup> Street Austin, Texas 78701

Re: Market Study for Akins East

Located at 3417 E. Martin Luther King Jr Boulevard

Austin, Travis County, TX 78721

Dear Ms. Cutler:

At your request, Novogradac Consulting LLP has performed a study of the rental market in the Austin, Travis County, Texas area relative to the above-referenced proposed new construction Low Income House Tax Credit (LIHTC)/market rate project known as Akins East (Subject).

The purpose of this market study is to assess the viability of the Subject, a proposed 181-unit senior (55+) LIHTC/market rate new construction multifamily development. Of the Subject's 181 one and two-bedroom units, 15 unit will be restricted to households earning 30 percent of the area median income (AMI), or less, 56 units will be restricted to households earning 50 percent of the AMI, or less, 72 units will be restricted to households making 60 percent of the AMI, or less, and 36 units will be unrestricted, market rate units.

The following report provides support for the findings of the study and outlines the sources of information and the methodologies used to arrive at these conclusions. Houston Leifester inspected the Subject site on March 2, 2020; this serves as the effective date of this report. The scope of this report includes the following:

- Inspection of the Subject, Comparable Properties and Neighborhood
- Project Description
- Delineation of the Market Area(s)
- Market Area Economy and Demographic Summary
- A Competitive Rental Market Analysis
- Demand Analysis
- Recommendations/Conclusions
- Photographs
- Market Analyst Qualifications

Akins East March 26, 2020 Page 2

This report contains, to the fullest extent possible and practical, explanations of the data, reasoning, and analyses that were used to develop the opinions contained herein. The depth of discussion contained in the report is specific to the needs of the client and the requirements of the TDHCA. The report and the conclusions are subject to the Assumptions and Limiting Conditions attached.

The National Council of Housing Market Analysts (NCHMA) is a professional organization chartered to promote the development of high quality market analysis for the affordable housing industry. Novogradac is a charter member of this organization. NCHMA has compiled model content standards for market studies. This report generally conforms to those standards. Any slight modifications or departures from those standards are considered incidental and result from client specific needs. Additionally, Novogradac is an approved Qualified Market Analyst as defined by THDCA.

HTG Texas Developer, LLC is the client of this report and TDHCA is granted full authority to rely on the findings of the report. Novogradac Consulting LLP is a disinterested party and will not materially benefit from the Development in any other way than receiving a fee for performing the Market Analysis, and the fee is in no way contingent upon the outcome of the Market Analysis.

The authors of this report certify that we are not part of the development team, owner of the Subject property, general contractor, nor are we affiliated with any member of the development team engaged in the development of the Subject property or the development's partners or intended partners. All persons who have a property interest in this report hereby must acknowledge that the Department may publish the full report on the Department's website, release the report in response to a request for public information and make other use of the report as authorized by law. All persons signing this report have read and understand the requirements of the Texas Department of Housing and Community Affairs (TDHCA) 2020 Real Estate Analysis Rules and Guidelines, which are the most recent available, particularly Section 11.303. Any person signing this Report acknowledges that the Department may publish the full report on the Department's website, release the report in response to a request for public information and make other use of the report as authorized by law.

Please do not hesitate to contact us if there are any questions regarding the report or if Novogradac Consulting LLP can be of further assistance. It has been our pleasure to assist you with this assignment.

Respectfully submitted, Novogradac Consulting LLP

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#### TABLE OF CONTENTS

I.	Summary Sheet	
II.	Assumptions And Limiting Conditions	4
III.	Project Description	7
	Description of the Site	8
	Description of the Improvements	11
IV.	Primary & Secondary Market Information	13
	Regional And Local Area Summary	14
	Economic Analysis	18
	Population, Household, And Income Trends	26
	Neighborhood Description	34
٧.	Supply Analysis	39
	Housing Stock Overview	40
	Interviews	40
	Survey of Comparable Properties	45
	Market Characteristics	88
	Reasonability of Rents	93
	Explanation of Adjustments & Property Characteristics	101
VI.	Demand Analysis	105
	Gross Demand From Existing Households – PMA	106
	Individual Unit Capture Rates	112
	All LIHTC Units - Gross Demand	113
	Relevant Supply	114
VII.	Effective Gross Income Analysis	116
	Potential Gross Income	117
	Effective Gross Income	118
VIII.	Conclusions	119
Add	endum A	Certification
Add	endum B	Demographic Reports
Add	endum C	Subject Property Photographs
Add	endum D	Qualifications of Consultants
hhA	endum F	Data Sources

# I. SUMMARY SHEET

	MARKET ANALYSIS SUMMARY													
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ovider:			ac Consultir	ng LLP							Date		3/2/2	
ontact:	Houst	on Le	itester								Phor	ne:	254-42	<u>3-108</u>
evelopm	nent:				Akins I	East			Target	Pop	ulation:		ser	nior
								Defin	ition of	Elde	rly Age:		5	5
e Locati	ion· [	.3	3417 E. Martin	Luther	r Kina Ir	Roulevard	1	City:	Aust	in		ounty:	Т	ravis
e Coord				tude	King 3i	. Doole vara		gitude	7 (03)			oomy.		10113
0 000.0				32909				977131	1	(de	cimal c	degree foi	mat)	
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	Primary Market Area (PMA) page <u>14</u> 17.6 Square Miles													
							SUS TI	RACTS	<i>-</i> 3					
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48	4530004	.02	48453000	9.01	4845	30021.07	4	84530021.12						
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48	4530008	.02	48453002	1.04	4845	30021.09		-						
				ELI	IGIBLE	HOUSEHO	LDS B	Y INCOME pag	je <u>_109</u>	_				
HH S	Size		1	7	2	3		4		5		6	7	<b>'</b> +
20%	Min													
AMGI	Max													
30%	Min		12,768	\$12,		\$15,336		\$15,336						
AMGI	Max	\$	19,890	\$22,	/10	\$25,560	)	\$28,380						
40% AMGI	Min												+	
50%	Max Min	\$	21,288	\$21,	288	\$25,560	<u> </u>	\$25,560						
AMGI	Max		33,150	\$37,	_	\$42,600		\$47,300					+	
60%	Min		25,560	\$25,		\$30,672		\$30,672						
AMGI	Max		39,780	\$45,		\$51,120		\$56,760						
70%	Min													
AMGI	Max													
80%	Min													
AMGI	Max													
AFFORDABLE HOUSING INV				ENTORY in PMA	page	<u>44</u>	_							
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						E HOUSING		# Developm	nents					СУ
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minute drive time ring. \*See footnote 1

Average occupancy of affordable housing in 20 minute drive time ring.

n/a %

	Other Affordable I	Developn	nents in P <i>l</i>	MA (continued)				
TDHCA#	Dev elopment	Status	Туре	Target Population	Comp Units	Total Units	Occupancy	*
18401	Pathways at Chalmers Courts South	in service	newconst	general	0	86	n/a	
16434	thinkEAST Apartments	in service	newconst	general	0	182	n/a	
15410	Aldrich 51	in service	newconst	general	0	240	n/a	
15408	The Reserve at Springdale	in service	newconst	general	0	292	n/a	
09130	M Station	in service	newconst	general	0	150	n/a	
04003	Villas on Sixth Street	in service	newconst	general	0	160	n/a	
N/A	The Jordan at Mueller	in service	newconst	general	0	132	n/a	
18420	Walnut Creek Apartments	in service	rehab	general	0	98	n/a	
10400	Elm Ridge Apartments	in service	rehab	general	0	130	n/a	
N/A	RBJ Tower	in service	rehab	senior	0	250	n/a	
N/A	Pathways at Booker T. Washington Terraces	in service	newconst	general	0	216	n/a	
16433	Oak Springs Villas	in service	newconst	general	0	50	n/a	
N/A	Manor House	in service	newconst	general	0	11	n/a	
N/A	Marshall Apartments	in service	newconst	general	0	100	n/a	
N/A	Mount Carmel Village	in service	newconst	general	0	100	n/a	
N/A	Lupine Terrace	in service	newconst	general	0	140	n/a	
N/A	Springdale Gardens	in service	newconst	general	0	100	n/a	
N/A	Franklin Gardens	in service	newconst	general	0	22	n/a	
N/A	Rosewood Senior Gardens	in service	newconst	senior	0	53	n/a	
N/A	East 12th Street Apartments	in service	newconst	general	0	11	n/a	

#### Note: For developments targeting Seniors, fill in Population and Household data for <u>both</u> the General population and the Senior population

#### PMA DEMOGRAPHIC DATA

	GENERAL								
current year	five year								
2019	2022	2024							
82.812	89.341	92.857							

SENIORS						
current year place-in-service five year						
2019	2022	2024				
17.748	19.757	20,838				

Households p. 27

Population p.

Total HH Renter HH Homeowner HH

26

31,773	34,421	35,847
16,859	18,661	19,632
14014	15.770	1/015

10,465	12,136	13,035
3,905	4,667	5,077
6,560	7,469	7,958

DEMAND CALCULATION p. 107

Program Only Restricted Assisted Units Units 145 199

Total Households

Only Restricted Units Min Income \$ 12,768 Max Income \$ 56,760 5,205 520 0

Subject Units Unstabilized Comparable Units

**RELEVANT SUPPLY** 

344

Potential Demand 10% External Demand

Other Demand

GROSS DEMAND 5,725

RELEVANT SUPPLY / GROSS DEMAND = GROSS CAPTURE RATE

See footnote 2

6.0%

11,310

Assisted

Units

0

Program

CAPTURE RATE BY AMGI BAND p. 114

\* include program only restricted units

AMGI Band Capture Rates	Demand	10% External Demand	Subject Units	Comp Units	Capture Rate
20% AMGI		0			
30% AMGI	1342	134	15	0	1.0%
40% AMGI		0			
50% AMGI	841	84	58	43	10.9%
60% AMGI	1,750	175	72	156	11.8%
70% AMGI		0			
80% AMGI		0			

#### CAPTURE RATE BY UNIT p. 113

\* include program only restricted units

SUBJECT UNIT MIX					
AMGI Level	Beds	Baths	Size (sqft)		
30%	1	1	725 - 1,125		
30%	2	2	1,062 - 1,475		
50%	1	1	725 - 1,125		
50%	2	2	1,062		
60%	1	1	725 - 1,125		
60%	2	2	1,062-1,153		
MKT	1	1	725 - 1,125		
MKT	2	2	1,100 - 1,475		

PROPOSED RENT		p.	105
Gross	Net	МА	RKET RENT
\$532	\$478	\$1,70	00 - \$1,975
\$639	\$568	\$2,10	00 - \$2,450
\$887	\$833	\$1,70	00 - \$1,975
\$1,065	\$994	٥,	\$2,100
\$1,065	\$1,011	\$1,70	00 - \$1,975
\$1,278	\$1,207	\$2,10	00 - \$2,175
\$1,065	\$1,065	\$1,70	00 - \$1,975
\$1,278	\$1,278	\$2,15	50 - \$2,450
			·

DEMAND by UNIT TYPE p. 113						
Demand	10% External Demand	Subject Units	Comp Units	Unit Capture Rate		
1,062	106	8	0	0.7%		
281	28	7	0	2.3%		
561	56	38	39	12.5%		
280	28	20	4	7.8%		
1,282	128	33	148	12.8%		
468	47	39	8	9.1%		
3,957	396	23	23	1.1%		
1,270	127	13	15	2.0%		
	0					
	0					
	0					
	0					
	0					
	0					
	0					
	0					

#### Footnotes:

- 1 This is only required for developments that will utilize the 15% GCR for Tax-Exempt Bond Developments rule §11.302(i)(1).
- 2 Program only restricted units include HTC and MDL restricted units. Assisted units include any unit that has a RAD, Section 8, PHU, or PBV associated with

# II. ASSUMPTIONS AND LIMITING CONDITIONS

#### **ASSUMPTIONS AND LIMITING CONDITIONS**

- 1. In the event that the client provided a legal description, building plans, title policy and/or survey, etc., the consultant has relied extensively upon such data in the formulation of all analyses.
- 2. The legal description as supplied by the client is assumed to be correct and the author assumes no responsibility for legal matters, and renders no opinion of property title, which is assumed to be good and merchantable.
- 3. All encumbrances, including mortgages, liens, leases, and servitudes, were disregarded in this valuation unless specified in the report. It was recognized, however, that the typical purchaser would likely take advantage of the best available financing, and the effects of such financing on property value were considered.
- 4. All information contained in the report which others furnished was assumed to be true, correct, and reliable. A reasonable effort was made to verify such information, but the author assumes no responsibility for its accuracy.
- 5. The report was made assuming responsible ownership and capable management of the property.
- 6. The sketches, photographs, and other exhibits in this report are solely for the purpose of assisting the reader in visualizing the property. The author made no property survey, and assumes no liability in connection with such matters. It was also assumed there is no property encroachment or trespass unless noted in the report.
- 7. The author of this report assumes no responsibility for hidden or unapparent conditions of the property, subsoil or structures, or the correction of any defects now existing or that may develop in the future. Equipment components were assumed in good working condition unless otherwise stated in this report.
- 8. It is assumed that there are no hidden or unapparent conditions for the property, subsoil, or structures, which would render it more or less valuable. No responsibility is assumed for such conditions or for engineering, which may be required to discover such factors.
- 9. The investigation made it reasonable to assume, for report purposes, that no insulation or other product banned by the Consumer Product Safety Commission has been introduced into the Subject premises. Visual inspection by the consultant did not indicate the presence of any hazardous waste. It is suggested the client obtain a professional environmental hazard survey to further define the condition of the Subject soil if they deem necessary.
- 10. A valuation estimate for a property is made as of a certain day. Due to the principles of change and anticipation the value estimate is only valid as of the date of valuation. The real estate market is non-static and change and market anticipation is analyzed as of a specific date in time and is only valid as of the specified date.
- 11. Possession of the report, or a copy thereof, does not carry with it the right of publication, nor may it be reproduced in whole or in part, in any manner, by any person, without the prior written consent of the author particularly as to value conclusions, the identity of the author or the firm with which he or she is connected. Neither all nor any part of the report, or copy thereof shall be disseminated to the general public by the use of advertising, public relations, news, sales, or other media for public communication without the prior written consent and approval of the consultant. Nor shall the consultant, firm, or professional organizations of which the consultant is a member be identified without written consent



of the consultant.

- 12. Disclosure of the contents of this report is governed by the Bylaws and Regulations of the professional appraisal organization with which the consultant is affiliated: specifically, the Appraisal Institute.
- 13. The author of this report is not required to give testimony or attendance in legal or other proceedings relative to this report or to the Subject unless satisfactory additional arrangements are made prior to the need for such services.
- 14. The opinions contained in this report are those of the author and no responsibility is accepted by the author for the results of actions taken by others based on information contained herein.
- 16. All applicable zoning and use regulations and restrictions are assumed to have been complied with, unless nonconformity has been stated, defined, and considered in the appraisal report.
- 17. It is assumed that all required licenses, permits, covenants or other legislative or administrative authority from any local, state, or national governmental or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.
- 18. On all appraisals, subject to satisfactory completion, repairs, or alterations, the appraisal report and value conclusions are contingent upon completion of the improvements in a workmanlike manner and in a reasonable period of time. A final inspection and value estimate upon the completion of said improvements should be required.
- 19. All general codes, ordinances, regulations or statutes affecting the property have been and will be enforced and the property is not subject to flood plain or utility restrictions or moratoriums, except as reported to the consultant and contained in this report.
- 20. The party for whom this report is prepared has reported to the consultant there are no original existing condition or development plans that would subject this property to the regulations of the Securities and Exchange Commission or similar agencies on the state or local level.
- 21. Unless stated otherwise, no percolation tests have been performed on this property. In making the appraisal, it has been assumed the property is capable of passing such tests so as to be developable to its highest and best use, as detailed in this report.
- 22. No in-depth inspection was made of existing plumbing (including well and septic), electrical, or heating systems. The consultant does not warrant the condition or adequacy of such systems.
- 23. No in-depth inspection of existing insulation was made. It is specifically assumed no Urea Formaldehyde Foam Insulation (UFFI), or any other product banned or discouraged by the Consumer Product Safety Commission has been introduced into the appraised property. The consultant reserves the right to review and/or modify this appraisal if said insulation exists on the Subject.
- 24. Acceptance of and/or use of this report constitute acceptance of all assumptions and the above conditions. Estimates presented in this report are not valid for syndication purposes.





### PROJECT DESCRIPTION

### **DESCRIPTION OF THE SITE**

The location of an apartment community can have a substantial negative or positive impact upon the performance, safety, and appeal of the project. The following site description will discuss the physical features of the site, as well as the layout, access issues, and traffic flow.

Identification:

Akins East (Subject) will be located at 3417 E. Martin Luther King Jr Boulevard in Austin, Travis County, Texas 78721. According to the Travis County Assessor's office, the Subject site is identified by a portion of Assessor's Parcel Number (APN) 204502. The development site is currently part of a larger parcel owned by and partially developed with St. James Missionary Baptist Church. The Subject site is located in Census Tract 484530021.09, which is a 2020 Qualified Census Tract. The Subject consists of undeveloped, vacant wooded land, and is accessible via the south side of E. Martin Luther King Jr Boulevard, as well as at the northern terminus of E. 17th Street.

Site Location:

The image on the following page was taken from Google Earth and details the boundaries of the Subject site.



Source: Google Earth, March 2020



Shape/Size:

The Subject site is irregular in shape. According to the developer, the Subject site is 6.27 acres, or approximately 273,121 square feet.

Zoning:

The Subject site is zoned SF-6-CO-NP, townhouse and condominium residence, and has qualified for the City of Austin's Affordability Unlocked Bonus Program. The 'Affordability Unlocked' Development Bonus Program waives or modifies some development restrictions in exchange for providing low and moderate-income housing. In return for setting aside at least half of a development's total units as affordable, bonuses include height and density increases, parking and compatibility waivers, and reductions in minimum lot sizes. Based on our understanding of Austin's Affordability Unlocked program. developments with the designation are not required to comply with Residential Design and Compatibility Standards except to maintain side setbacks as required by the base zoning district. As proposed, the Subject site will be developed to a density of approximately 28.9 units per acre. Based on our understanding of Austin's zoning ordinance and the Affordability Unlocked program, as well as the fact that the Subject will be required to obtain approval prior to construction, we believe the Subject represents a legal, conforming land use as proposed.

Flood Plain:

According to the FEMA Flood Map Service, community panel number number 48453C0465K, dated January 22, 2020, the Subject site is primarily located in Zone X, an area determined to be outside 100 and 500-year floodplains. However, there is also a creek which bisects the site in the northwest/southeasterly direction, which is designated as Flood Zone A and therefore is subject to inundation by the one percent annual chance flood event. None of the improvements are proposed to be developed within Zone A. Further analysis by Novogradac is beyond the scope of this report, and we assume the Subject maintains the applicable flood insurance.

**Topography:** 

The site features an undulating topography and generally slopes downward to the southeast.

**Utilities:** 

All major utilities are available at the site, including water, sewer, gas, electricity, telephone, and cable.

Visibility/Views:

The Subject site offers average visibility from Martin Luther King Jr Boulevard, and poor visibility from 17th Street. Views to the north of the Subject site consist of single-family homes in average to good condition. Views to the east of the Subject site consist of St. James Missionary Baptist Church in good condition, vacant, undeveloped land, and a water retention pond. Views to the south of the Subject site consist of Evergreen Cemetery and vacant, undeveloped land. Views to the west of the Subject site consist of single-family homes in fair to good condition. Overall, visibility and views are both considered average.

Access/Traffic Flow:

The Subject site is accessed via the south side of E. Martin Luther King Jr Boulevard and the eastern terminus of E. 17<sup>th</sup> Street. E.17<sup>th</sup> Street is a lightly traveled neighborhood street. E. Martin Luther King Jr Boulevard is a heavily traveled thoroughfare that provides direct access from the Subject site to N. Lamar Boulevard and IH 35 to the west, and US 183 to the east. IH 35 is a



major north-south interstate highway running from Laredo near the United States-Mexico border through San Antonio, Austin, Waco, Dallas, and beyond. Overall, access is considered good, while traffic flow is light/moderate/heavy.

Detrimental Influences: We are unaware of any detrimental influences that would affect the

marketability of the Subject site.

Ownership History: According to the Travis County Assessor's Office, current ownership the

Subject parcel is vested in St. James Missionary Baptist Church. As of the date of this report, purchase agreements were not provided and the sale

price is unknown.

**Conclusion:** The Subject site is considered to be in a good location for multifamily use and

is physically capable of supporting a variety of legally permissible uses.



#### **DESCRIPTION OF THE IMPROVEMENTS**

**Property Improvements:** The Subject is a proposed 181-unit LIHTC/market rate multifamily

development that will be restricted to senior (55+) households and will offer one and two-bedroom units in one four-story elevator-serviced midrise building, and three two-story eightplex townhouse-style buildings. Of the Subject's 181 units, 145 will be restricted to households earning 30, 50, and 60 percent of the area median income (AMI) or less, while the remaining 36

units will operate as unrestricted market rate units.

Number of Stories: The Subject will consist of one five-story elevator-serviced mid-rise building,

and three two-story eightplex townhouse-style buildings.

**Date of Construction:** The anticipated completion date for the Subject is October 2022.

Proposed Rents: The following table details the proposed unit mix, unit sizes, and the

proposed LIHTC and market rents.

#### **PROPOSED RENTS**

I KOI OSLD KLINIS						
Unit Type	Unit Size (SF)	Number of Units	Asking Rent	Utility Allowance (1)	Gross Rent	2019 LIHTC Maximum Allowable Gross Rent
			@30%			
1BR / 1BA	725	7	\$478	\$54	\$532	\$532
1BR / 1BA	1,125	1	\$478	\$54	\$532	\$532
2BR / 2BA	1,062	6	\$568	\$71	\$639	\$639
2BR / 2BA	1,475	1	\$568	\$71	\$639	\$639
			@50%			
1BR / 1BA	725	34	\$833	\$54	\$887	\$887
1BR / 1BA	1,125	4	\$833	\$54	\$887	\$887
2BR / 2BA	1,062	20	\$994	\$71	\$1,065	\$1,065
			@60%			
1BR / 1BA	725	30	\$1,011	\$54	\$1,065	\$1,065
1BR / 1BA	1,125	3	\$1,011	\$54	\$1,065	\$1,065
2BR / 2BA	1,062	21	\$1,207	\$71	\$1,278	\$1,278
2BR / 2BA	1,100	8	\$1,207	\$71	\$1,278	\$1,278
2BR / 2BA	1,153	10	\$1,207	\$71	\$1,278	\$1,278
			Market			
1BR / 1BA	725	19	\$1,065	N/A	N/A	N/A
1BR / 1BA	1,125	4	\$1,065	N/A	N/A	N/A
2BR / 2BA	1,100	8	\$1,278	N/A	N/A	N/A
2BR / 2BA	1,475	5	\$1,278	N/A	N/A	N/A
		181				

Notes (1) Source of Utility Allowance provided by the Developer.

As indicated in the previous table, all of the proposed LIHTC rents are set at the maximum allowable levels.



Community Amenities: The Subject's common area amenities will include a business center, a

community room, central laundry, clubhouse/meeting room, courtyard, elevators, exercise facility, on-site manager, service coordination, swimming

pool, a resident-run community garden and a theater room.

Unit Amenities: The Subject's unit amenities will include patios/balconies, drapes/blinds,

vinyl flooring, ceiling fans, central heating and air conditioning, coat closets, grab bars, hand rails, pull cords, walk-in closets, and washer/dryer connections. Kitchen appliances will include a refrigerator with icemaker,

range/oven, dishwasher, garbage disposal, and microwave.

**Resident Services:** The Subject will not offer any resident services.

Parking: The Subject will offer 135 garage space, 71 uncovered off-street parking

spaces, and uncovered off-street parking spaces, and 18 carport spaces, all of which will be included in the monthly rent. This equates to a parking ratio of approximately 1.2 spaces per unit, or approximately 224 parking spaces. Given the target tenancy, the proposed number of parking spaces appears

sufficient.

Utility Structure: Tenants will be responsible for all electric utility expenses, including electric

cooking, electric water heating, electric air conditioning and heating, and general electric expenses. The landlord will be responsible for water, sewer,

and trash expenses, in addition to all common area utility expenses.

Quality of Construction & deferred Maintenance:

We assume the property will be constructed in a timely manner consistent

with information provided, using good quality materials in a workmanlike

manner.

**Condition:** The Subject site will be in excellent condition upon completion.

Conclusion: Upon completion, we anticipate that the finished product of the Subject will

be superior to the majority of the existing multifamily housing stock in the market area in terms of quality. The Subject will not suffer from functional or

physical obsolescence and will provide good utility for its intended use.



## **DATA SOURCES**

Sources used in this study include data that is both written and oral, published and unpublished, and proprietary and non-proprietary. Real estate developers, housing officials, local housing and planning authority employees, property managers and other housing industry participants were interviewed. In addition, we conducted a survey of existing, comparable properties.

This report incorporates published data supplied by various agencies and organizations including:

- U.S. Census Bureau
- Bureau of Labor Statistics
- Bureau of Justice Statistics
- City of Austin
- Austin Housing Authority
- Austin Housing Authority Utility Allowance Schedule
- ESRI Demographics
- Ribbon Demographics
- Department of Housing and Urban Development (HUD)
- TDHCA 2020 Market Study Requirements
- TDHCA List of Funded Projects
- www.realtytrac.com
- CoStar



# c. City of Austin Good Neighbor Policy



April 30, 2020

Current Resident
East MLK Neighborhood Association
McKinley Heights Terrace

Dear Madame or Sir,

HTG Akins, LLC is in negotiations to purchase and develop 6.28 acres of land located at 3417 E. MLK Blvd, Austin, TX 78721 (Exhibit A). The proposed development, Akins East, will be a newly constructed multifamily development for active seniors aged 55 and older. Akins East will be comprised of three, sixplex single story buildings, and one, four-story building with attached structured parking (Exhibit B).

During this time of social distancing and working from home, HTG will host several zoom meetings to listen to neighborhood concerns and answer any questions you may have. Dates and times will be sent to membership of the East MLK Neighborhood Organization, McKinley Heights Terrace, and East MLK Neighborhood Contact team.

HTG is committed to keeping all through traffic on 17<sup>th</sup> Street limited to EMS and first responders. Traffic and residents will use the MLK access point which will be shared with the St. James Baptist Church. Additionally, we are in the process of identifying a forensic consultant to survey the site for any unmarked graves that may exist.

Our goal is to keep neighbors and stakeholders up to date on any and all development progress. If you have any questions about the process, or what is being proposed, please feel free to contact me directly at valentind@htgf.com or 512-417-0985.

Sincerely,

Valentin DeLeon



**Valentin DeLeon** 

Vice President of Development, Texas <a href="mailto:valentind@htgf.com">valentind@htgf.com</a>
O 786.536.9104 | D 512.417.0985

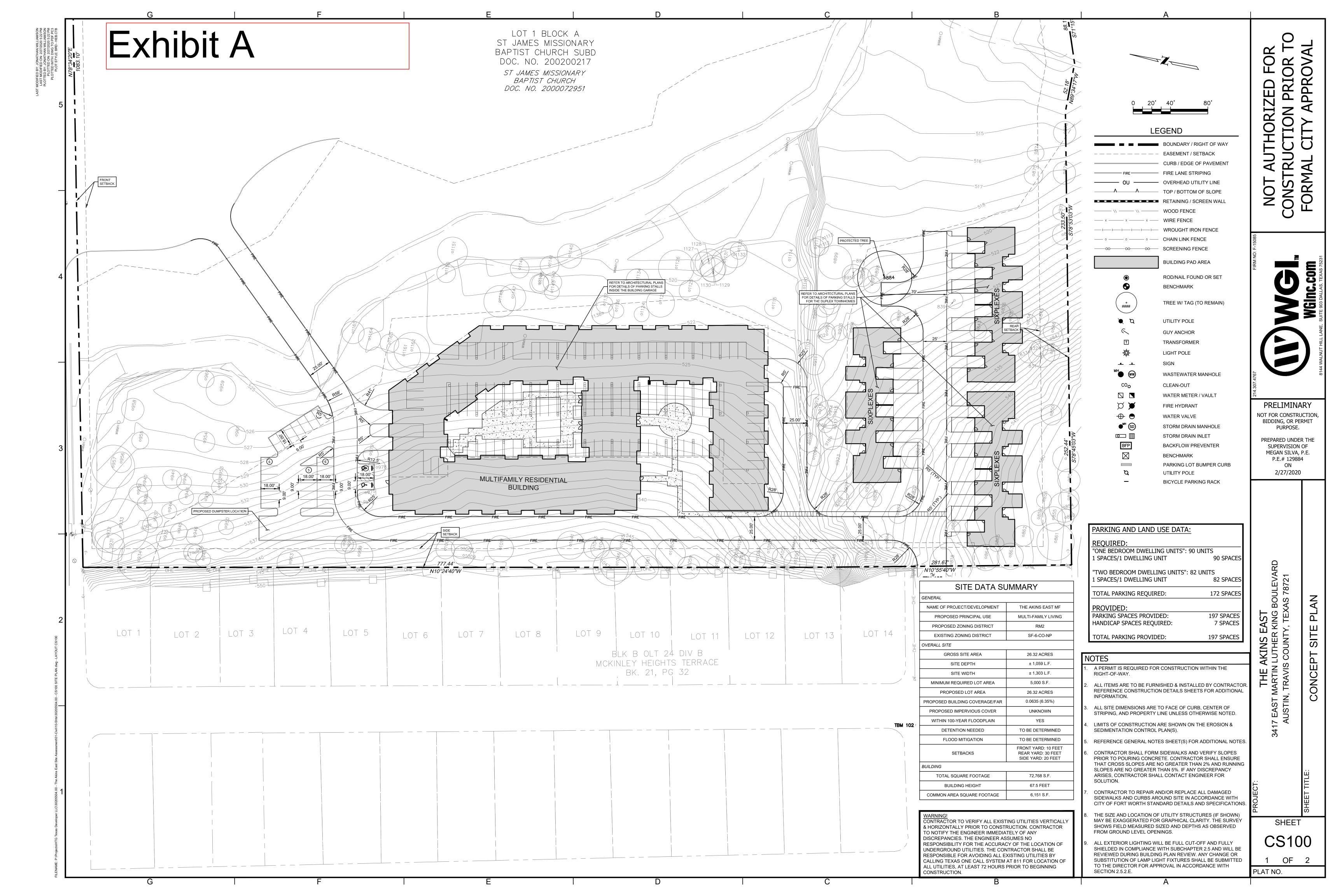
**Texas** 7035 Bee Caves Road | Suite 203

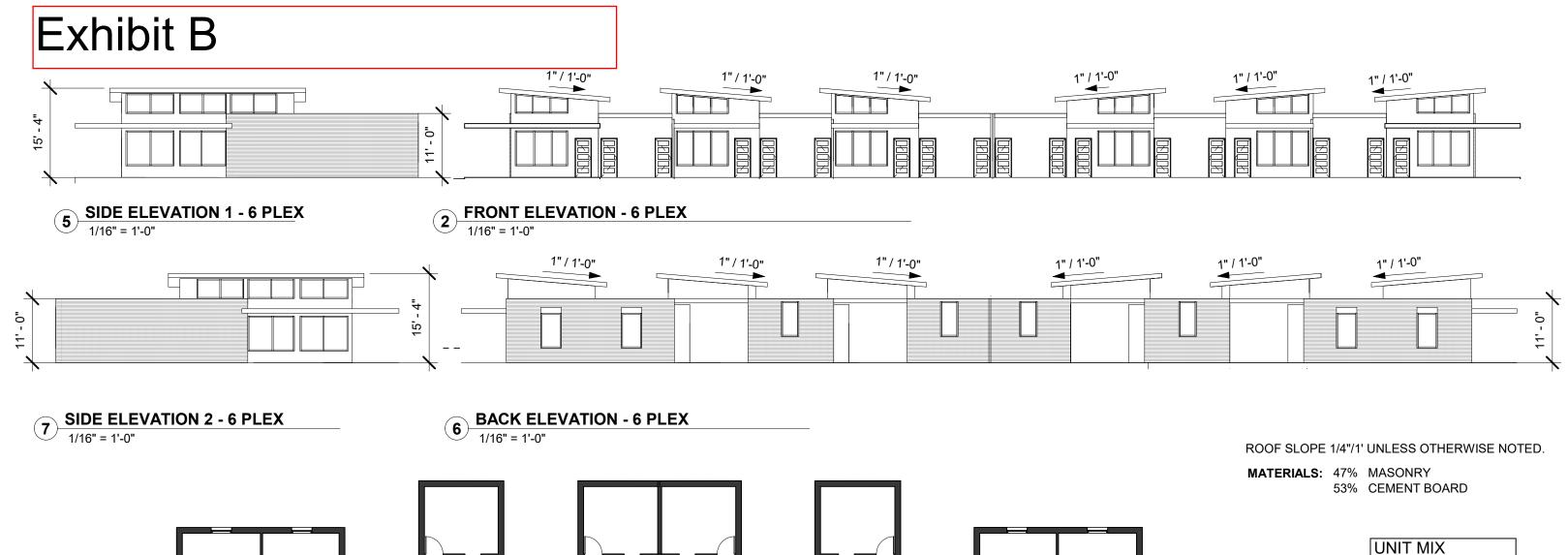
Austin, TX 78745

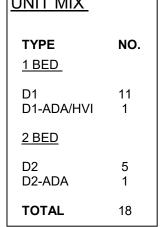
Florida 3225 Aviation Avenue | 6th Floor

Coconut Grove, FL 33133

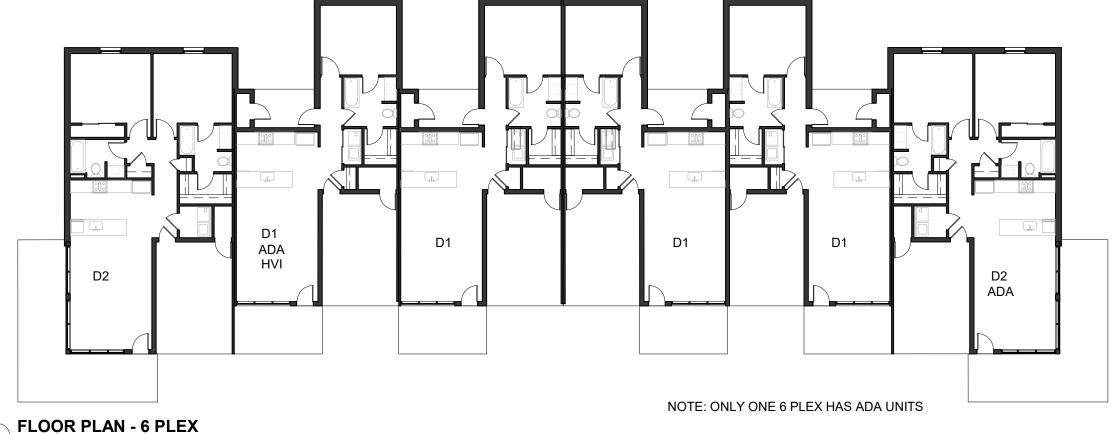
**Enclosures** 







6 PLEX SF			
		(x)3	
RENTABLE AREA	5,818 sf	17,454 sf	
UNIT PORCH	1,400 sf	4200 sf	
PARKING	1,420 sf	4260 sf	
TOTAL	8,638 sf	25,914 sf	



OVERLAND
PARTNERS | ARCHITECTS
203 E. Jones Ave | San Antonio, TX 78215

1/16" = 1'-0" Ref: 3 / A301



**AKINS EAST** 

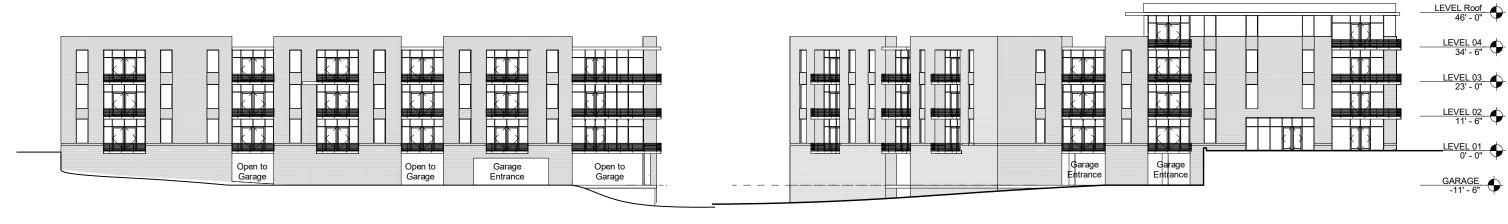
3417 E. MLK JR BLVD AUSTIN, TX

FLOOR PLAN 6 PLEX

A105

Scale: As indicated

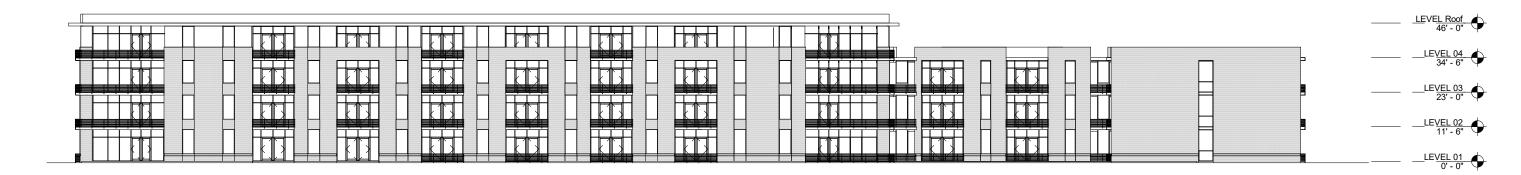
April 1, 2020



**SOUTH ELEVATION** 

1/32" = 1'-0"

NORTH ELEVATION 1/32" = 1'-0"



**WEST ELEVATION** 

1/32" = 1'-0" LEVEL 01 0' - 0" Open to Garage Open to Garage Open to Garage Open to Garage Open to Open to Open to Garage Garage Garage

3 EAST ELEVATION

1/32" = 1'-0"

ROOF SLOPE 1/4"/1' UNLESS OTHERWISE NOTED.

MATERIALS: 85% MASONRY

15% CEMENT BOARD

OVERLAND PARTNERS | ARCHITECTS 203 E. Jones Ave | San Antonio, TX 78215



**AKINS EAST** 

**BUILDING ELEVATIONS** 

A301

3417 E. MLK JR BLVD AUSTIN, TX

Scale: As indicated April 1, 2020

Akins East falls within The East MLK Combined Neighborhood Plan. HTG has reviewed the neighborhood plan and the plan goals. We believe Akins East will address the following stated goals of the plan: Providing housing that helps maintain social and economic diversity of residents; Promoting development and enhancement of the neighborhood's major corridors; Promoting neighborhood friendly systems of transportation; Creating green spaces; and increasing the use of recreational amenities.

#### Outreach

During the Tax Credit application cycle, the following Neighborhood Organizations were notified of the intent to apply for housing tax credits; The East MLK Combined Neighborhood Contact Team, East MLK Neighborhood Association, and the East Austin Conservancy. Public notifications were sent in January 2020.

We have been in direct contact with The East MLK Combined Neighborhood Plan, East MLK Neighborhood Association, and recently the McKinley Heights Terrace neighborhood about Akins East. Unfortunately, the recent COVID-19 restrictions have prevented direct contact with neighborhood groups, however we are in the process of coordinating several Zoom meetings with interested stakeholders and neighbors to address any concerns and answer any questions.

We have already worked with the neighbors on our site plan with regard to the traffic flow on 17<sup>th</sup> street. Pending site plan approval, we will ensure the 17<sup>th</sup> street entrance is reserved for emergency and first responder vehicles.

Additionally, HTG is in the process of identifying and engaging a forensic survey of the site to identify any unmarked graves that may exist on the site near the Evergreen Cemetery.

#### Collaboration

The purpose and intent of the coordinated Zoom meetings is to engage community stakeholders and collaborate on what Akins East will look and feel like. Akins East intends to fit into the fabric of the existing community and hopefully allow aging seniors the choice to age in place.



January 10, 2020

Mr. Jon Hagar Chairman East MLK Combined Neighborhood Plan Contact Team 5113 Provincial Drive Austin, TX 78724

Dear Mr. Hagar,

HTG Akins, LLC is making an application for Competitive 9% Housing Tax Credits and Multifamily Direct Loan Funds with the Texas Department of Housing and Community Affairs for Akins East, 3417 East MLK Blvd. Austin, TX 78721, Travis County. This proposed New Construction apartment community will be comprised of approximately 180 units of which 144 will be for low-income tenants. The residential density of the Development, i.e., the number of Units per acre is approximately 29.

In the spring, the Department will hold public hearings in various locations around the state to gather input on Competitive Housing Tax Credit applications. The hearing schedule along with contact information for written public comment will be posted on TDHCA's <u>Public Comment Center</u> website later this year.

An interested party or Neighborhood Organization can provide comments on any and all applications at each hearing, or can provide written comments to the Department by email at <a href="https://http

Texas Department of Housing and Community Affairs Public Comment - Multifamily Finance Division P.O. Box 13941 Austin, Texas 78711-3941

Note that in order for input on Competitive Housing Tax Credit applications to be included in the materials relating to presentation for awards to be provided to the Governing Board of the Texas Department of Housing and Community Affairs; such input must be received by the Department by 5:00 p.m., Austin local time, on June 19, 2020.

Sincerely,

Matthew Rieger

Representative of HTG Akins, LLC, Manager

mattr@htgf.com 305-860-8188



January 10, 2020

Mrs. Melonie F. Dixon
President
Martin Luther King Neighborhood Association
1602 Astor Place
Austin, TX 78721

Dear Mrs. Dixon,

HTG Akins, LLC is making an application for Competitive 9% Housing Tax Credits and Multifamily Direct Loan Funds with the Texas Department of Housing and Community Affairs for Akins East, 3417 East MLK Blvd. Austin, TX 78721, Travis County. This proposed New Construction apartment community will be comprised of approximately 180 units of which 144 will be for low-income tenants. The residential density of the Development, i.e., the number of Units per acre is approximately 29.

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Sincerely,

Matthew Rieger

Representative of HTG Akins, LLC, Manager

mattr@htgf.com 305-860-8188



d. S.M.A.R.T. Housing

# City of Austin



P.O. Box 1088, Austin, TX 78767 www.cityofaustin.org/ housing

## **Neighborhood Housing and Community Development Department**

February 24, 2020

S.M.A.R.T. Housing Certification HTG Akins, LLC – Akins East (Project ID 694)

To Whom It May Concern:

HTG Akins, LLC - (development contact: Val DeLeon: 786.536.9104 (m); valentind@htgf.com) is planning to develop a 181-unit, multi-family development at 3517 E M L King Blvd, Austin TX 78721, Travis County Appraisal District Property ID#204502. The project will be subject to a minimum 5-year affordability period after issuance of a certificate of occupancy, unless funding requirements are longer.

Neighborhood Housing and Community Development (NHCD) certifies the proposed project meets the S.M.A.R.T. Housing standards at the pre-submittal stage. Since 8% of the units (15 units) will serve households at or below 30% Median Family Income (MFI), 32% of the units (58 units) will serve households at or below 50% MFI; 39% of the units (72 units) will serve households at or below 60% MFI and the remaining 36 units will be market rate, the development will be eligible for 100% waiver of all fees listed in Land Development Code, Chapter 25-1-704, as amended or other fees waived under a separate ordinance except for Austin Water Utility (AWU) Capital Recovery Fees. This development is not fully in accordance with the requirements under the Texas Local Government Code, Chapter 395.16(g) and 42 U.S.C. Section 12745 (A)(1) as it relates to how housing qualifies as affordable housing and therefore the 36 market rate units will not be eligible to receive Austin Water Utility Capital Recovery Fee (CRF) waiver. The expected fee waivers include, but are not limited to, the following fees:

AWU Capital Recovery Fees

Building Permit Concrete Permit Electrical Permit Mechanical Permit Plumbing Permit Site Plan Review
Misc. Site Plan Fee
Construction Inspection
Subdivision Plan Review
Misc. Subdivision Fee
Zoning Verification

Land Status Determination Building Plan Review Parkland Dedication (by separate ordinance)

## Prior to issuance of building permits and starting construction, the developer must:

- Obtain a signed Conditional Approval from the Austin Energy Green Building Program stating that the plans and specifications for the proposed development meet the criteria for a Green Building Rating. (Contact Austin Energy Green Building: 512-482-5300 or greenbuilding@austinenergy.com).
- Submit plans demonstrating compliance with the required accessibility standards.

#### Before a Certificate of Occupancy will be granted, the development must:

- Pass a final inspection and obtain a signed Final Approval from the Green Building Program. (Separate from any other inspections required by the City of Austin or Austin Energy).
- Pass a final inspection to certify that the required accessibility standards have been met.
- An administrative hold will be placed on the building permit, until the following items have been completed: 1) the number of affordable units have been finalized and evidenced through a sealed letter from project architect and/or

engineer, 2) a Restrictive Covenant stating the affordability requirements and terms has been filed for record at the Travis County Clerk Office.

The applicant must demonstrate compliance with S.M.A.R.T. Housing standards after the after the certificate of occupancy has been issued or repay the City of Austin, in full, the fees waived for this S.M.A.R.T. Housing certification.

Please contact me by phone 512.974,3128 or by email at <a href="mailto:Sandra.harkins@austintexas.gov">Sandra.harkins@austintexas.gov</a> if you need additional information.

Sincerely,

Sandra Harkins, Project Coordinator

Neighborhood Housing and Community Development

Cc: Kristin Martinez, AE Mashell Smith, ORES Ellis Morgan, NHCD

Jonathan Orenstein, AWU

# **Akins East**

Presented by: Housing Trust Group

Val DeLeon

Vice President of Development, Texas

valentind@htgf.com

## S.M.A.R.T. Housing<sup>TM</sup> Application for Certification

# DEPARTMENT OF NEIGHBORHOOD HOUSING AND COMMUNITY DEVELOPMENT

APPLICATION FOR EXEMPTION FROM PAYMENT OF CAPITAL RECOVERY FEE, DEVELOPMENT REVIEW AND INSPECTION FEES, PARKLAND DEDICATION FEE, AND CERTAIN CONSTRUCTION INSPECTION FEES

I, the undersigned duly authorized representative of the owner of the proposed residential development called Akins East (the "Applicant"), the owner of the proposed residential development called Neighborhood Housing and Community Development Department (NHCD) as administrator of the City's S.M.A.R.T. Housing Make application to the Neighborhood Housing and Community Development Department (NHCD) as administrator of the City's S.M.A.R.T. Housing Make application to the Neighborhood Housing and Community Development Department (NHCD) as administrator of the City's S.M.A.R.T. Housing Make applicable fees, and I do hereby declare and represent as follows:  The Applicant intends to: Construct Junit Multi-family residential development to be located within the City of Austin, Texas, and desires that the City exempt the Development from payment of Capital Recovery Fees and other applicable fees in accordance with the S.M.A.R.T. Housing Make Quide (available at http://www.ctrvofaustm.org/dattc/sunarchim) and having read this document, hereby agrees to comply with all terms of the rules including meeting the minimum Green Building standards, the Accessibility and Visitability standards required by the S.M.A.R.T. Housing Mordinance, and the Transit-Oriented standards.  The Applicant has submitted herewith a completed copy of the S.M.A.R.T. Housing Application. To the best of the Applicant, if awarded the exemptions, hereby agrees to execute a contract with NHCD for the receipt of the exemptions. The Contract will contain such provisions as are necessary to carry out the requirements of the Programmatic exemption included in the Land Development Code.  Before issuance of the Certificate of Exemption, the Applicant may be asked to execute an agreement and restrictive covenant, surery bond, deed of trust, promissory note, or other binding restriction on land use that preserves affordability in accordance with applicable requirements.  Val Deleon Phone Email address Valentind@htgf con Title and Organization Phone Email add	12.42	O CENTINIT CONTROCTION INTO	3011014113135	-	
Construct a	the owner of the prop "Development") and desc Neighborhood Housing S.M.A.R.T. Housing <sup>TM</sup> residential units to be exc	posed residential development called Akins Entire in this S.M.A.R.T. Housing Application Community Development Department (Program in accordance with the program guempted from payment of Capital Recovery Fe	ion, do hereby make NHCD) as administ idelines for a total	(the e application to the rator of the City's of 180	
http://www.cityofaustin.org/ahtc/smart.htm) and having read this document, hereby agrees to comply with all terms of the rules including meeting the minimum Green Building standards, the Accessibility and Visitability standards required by the S.M.A.R.T. Housing™ Ordinance, and the Transit-Oriented standards.  The Applicant has submitted herewith a completed copy of the S.M.A.R.T. Housing™ Application. To the best of the Applicant's knowledge, the information contained therein is true and correct.  The Applicant, if awarded the exemptions, hereby agrees to execute a contract with NHCD for the receipt of the exemptions. The Contract will contain such provisions as are necessary to carry out the requirements of the Programmatic exemption included in the Land Development Code.  Before issuance of the Certificate of Exemption, the Applicant may be asked to execute an agreement and restrictive covenant, surety bond, deed of trust, promissory note, or other binding restriction on land use that preserves affordability in accordance with applicable requirements.  Please indicate the person who will on a regular basis provide income verification information to NHCD staff:  Name Title and Organization Phone Email address valentind@htgf con  If the unit does not meet income standards or other S.M.A.R.T. Housing™ standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	to be located within the C	Construct a unit Multi-family residently of Austin, Texas, and desires that the City exe	tial development empt the Developme		
The Applicant's knowledge, the information contained therein is true and correct.  The Applicant, if awarded the exemptions, hereby agrees to execute a contract with NHCD for the receipt of the exemptions. The Contract will contain such provisions as are necessary to carry out the requirements of the Programmatic exemption included in the Land Development Code.  Before issuance of the Certificate of Exemption, the Applicant may be asked to execute an agreement and restrictive covenant, surety bond, deed of trust, promissory note, or other binding restriction on land use that preserves affordability in accordance with applicable requirements.  Please indicate the person who will on a regular basis provide income verification information to NHCD staff:  Name  Title and Organization  Phone  Email address  Val DeLeon  VP of Development, HTG  Title and Organization The Email address valentind@htgf con  If the unit does not meet income standards or other S.M.A.R.T. Housing** standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	http://www.cityofaustin.c terms of the rules includi	rg/ahte/smart.htm) and having read this documing meeting the minimum Green Building stan	ment, hereby agrees dards, the Accessibi	to comply with all lity and Visitability	
exemptions. The Contract will contain such provisions as are necessary to carry out the requirements of the Programmatic exemption included in the Land Development Code.  Before issuance of the Certificate of Exemption, the Applicant may be asked to execute an agreement and restrictive covenant, surety bond, deed of trust, promissory note, or other binding restriction on land use that preserves affordability in accordance with applicable requirements.  Please indicate the person who will on a regular basis provide income verification information to NHCD staff:  Name  Title and Organization  Phone  Email address  Val DeLeon  VP of Development, HTG  786-536-9104  Valentind@htgf con  If the unit does not meet income standards or other S.M.A.R.T. Housing <sup>TM</sup> standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	The Applicant has submit best of the Applicant's known	tted herewith a completed copy of the <b>S.M.A.</b> owledge, the information contained therein is tru	R.T. Housing <sup>TM</sup> A	pplication. To the	
restrictive covenant, surety bond, deed of trust, promissory note, or other binding restriction on land use that preserves affordability in accordance with applicable requirements.  Please indicate the person who will on a regular basis provide income verification information to NHCD staff:  Name  Title and Organization  Phone  Email address  Val DeLeon  VP of Development, HTG  786-536-9104  Valentind@htgf.com  If the unit does not meet income standards or other S.M.A.R.T. Housing™ standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	exemptions. The Contra-	ct will contain such provisions as are necessar			
Name Title and Organization Phone Email address  Val DeLeon VP of Development, HTG 786-536-9104 valentind@htgf.com  If the unit does not meet income standards or other S.M.A.R.T. Housing™ standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	restrictive covenant, suret	y bond, deed of trust, promissory note, or oth			
Val DeLeon VP of Development, HTG 786-536-9104 valentind@htgf con  If the unit does not meet income standards or other S.M.A.R.T. Housing™ standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	Please indicate the person	who will on a regular basis provide income verif	ication information t	to NHCD staff:	
If the unit does not meet income standards or other <b>S.M.A.R.T. Housing<sup>TM</sup></b> standards, the Applicant will pay the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	Name	Title and Organization	Phone	Email address	
the waived fees to the respective City departments due the fees, including liquidated damages up to twice the	Val DeLeon	VP of Development, HTG	786-536-9104	valentind@htgf.c	on
loss of reasonably-priced dwelling units during the affordability period.  WITNESS MY HAND THIS 8 DAY OF January, 2020  BY: (NAME OF OWNER) Matthew Rieger  TITLE: Manager	the waived fees to the re- amount of fees waived to loss of reasonably-priced c	spective City departments due the fees, includi compensate the City for administrative costs inc welling units during the affordability period.	ng liquidated damag urred and any breacl	es up to twice the	
	3/				



## S.M.A.R.T. Housing<sup>TM</sup> Application for Certification

1. Name and contact information for the Applicant; i.e., the entity that currently has site control and will build the units for which exemption from payment of Capital Recovery Fees; development review and inspection fees; and certain subdivision construction inspection fees are requested (referred to hereinafter as the "Development").

	(referred to hereinafter as the "Development").				
	Name: Matthew Rieger	Telephone: (office) (305) 860-8188			
	Organization: HTG Akins, LLC	Fax:			
	Address and Zip:	Email:			
	3225 Aviation Ave., 6th Floor Coconut Grove, FL 33133	mattr@htgf.com			
2.	Form of Organization of the Applicant:				
<b>/</b>	Corporation Limited Partnership	General Partnership			
-	_ Sole Proprietor Nonprofit Corporation (.	list type: 501(c))			
3.		cers and indicate their titles. If the Applicant is a partners ( <b>Please attach</b> contact information for			
4.	Contact information for the representative of the Applicant, available for regular communic with staff regarding development issues, Visitability / Accessibility, Green Building compliance,				
	Name: Val DeLeon	Telephone: (office) (786) 536-9104			
	Organization: HTG	Fax:			
	Address and Zip:	Email:			
	7035 Bee Caves Road, Suite 203 Austin, TX 78746	valentind@htgf.com			
5.		erience of the Applicant or its principals, indicating d location of project. If a nonprofit, include name its.			
	(Attachment No. 2: Experience and/or track record of developer – may be omitted if Applicant has previously received exemptions under this program)				
6.	List of street addresses and/or description of description of the Development and, if a single-far	the Development site ( <u>Please attach</u> a legal mily project, a list of the lots, addresses, and Parcel			

Street Name (or intersection)

E. MLK Blvd.

Zip Code **78721** 

ID numbers). (Attachment No. 3)

Street #

3517

7.	Does the Applicant: Presently own the Development site? No Yes Have an option on the site? No Yes xpiration date 12/3/2020				
	Include copy of Title Commitment, Escrow Contract or other document sufficient to show site control. (Attachment No. 4). If the Applicant does <u>not</u> presently own the Development site, please describe any relationship that exists by virtue of common control or ownership between the Applicant and the present owner of the Development site. If none, please write "none."				
8.	Anticipated buildout schedule (as applicable):				
	For Single-Family Subdivisions: For Multi-Family or Mixed-Use Structures:				
	Final subdivision plat approval: Final subdivision plat approval: 09/04/2020				
	Complete subdivision improvements: Site Plan approval: 12/1/2020				
	Phase 1: Finish (# of) homes by (date) Phase 1: Finish (# of) 60 units by (date) 12/1/21				
	Phase 2: Finish (# of) homes by (date) Phase 2: Finish (# of) 60 units by (date) 6/1/21 Phase 3: Finish (# of) 60 units by (date) 12/1/22				
	Phase 3: Finish (# of) homes by (date) Phase 3: Finish (# of) 60 units by (date) 12/1/22				
9.	Has builder been selected? Yes ☐ No ✔ Company name				
	Has architect been selected? (if needed) Yes No Company name Overland Partners				
	Has engineer been selected? (if needed) Yes □ No ✓ Company name				
	For Single Family, will homes be: site-built manufactured or modular?				
	Note: Green Building standards require that units meet standards for all codes in effect in the City of Austin at the time of building permit submittal. For more information, call 512/974-6370.				
10.	<ul> <li>Please attach a map or diagram indicating:</li> <li>(a) The existing legal lot(s) or parcels where the Development is proposed to be built;</li> <li>(b) The Development's proximity to public transportation – this information is available at: <a href="http://www.capmetro.org">http://www.capmetro.org</a>.</li> <li>(c) If the Development is close to floodplains, pipelines, railroad tracks, or former landfill locations, the map or diagram should indicate this as well.</li> </ul>				
	(Attachment No. 5: Site Map with items listed above)				
11.	Will any of the following be required:  Variance or waiver (please describe)  Service extension  1704 determination  Subdivision  Annexation				
12.	Is a zoning change needed? No Yes, a change from (current zoning) to (proposed zoning)  Note: S.M.A.R.T. Housing <sup>TM</sup> policy requires applicants seeking a zoning change to offer to meet with surrounding neighborhood associations prior to filing a zoning application.  Contact S.M.A.R.T. Housing <sup>TM</sup> staff for details.				
13.	Is the property in a special district?   Mueller   UNO   VMU   Rainey   CBD or DMU  Note: Some special districts have affordability requirements in addition to S.M.A.R.T. Housing				
14.	Are you considering applying for gap financing from a NHCD/AHFC program? Yes No Note: Some NHCD/AHFC federal funding sources have environmental, labor, and monitoring requirements beyond S.M.A.R.T. Housing TM requirements.				

15. Indicate any loan guarantee, Bond Financing, Issuer of Bonds, Low Income Housing Tax Credit, down payment assistance, or other subsidy for which the Applicant has received a commitment, has made – or intends to make – application. If none, please write "none."

osidy / Bond / Tax Credit Source	Amount	Fund Commitment Status		
ising Tax Credit Equity	\$13,648,635	Pending		
manent Loan	\$14,090,000	Pending		
	7			
16. Indicate percentage and number of units to be rented or sold to moderate income (families with incomes at 80% of MFI or below), or very low income (50% of MFI or below).  8				
\$125,000, please exp	\$125,000, please explain in Attachment No. 6: Details of the Development.			
Please indicate any additional facilities to be included such as laundry, office or recreational facilities:  Akins East will feature on site laundry facilities, furnished community room, and fitness center, as well as arts and craft space.  19. Applicant understands that all reasonably-priced dwellings must be occupied by an income-eligit family for a period of five years from the date of initial occupancy (or, one year for single-family).				
homeownership units). It policy initiatives may to documentation of income Applicant hereby submits this required attachments to Neight Owner's Signature Enclosures: Attachment No.	Developments with some types of a require a longer affordability per compliance for the duration of the completed <b>S.M.A.R.T. Housing</b> borhood Housing and Community 1	Application for Certification with the Development for consideration.  January  January  January  Application for 200		

Attachment No. 3 - Legal Description and List of Lots and Addresses

Attachment No. 6 - Details of the Development (if necessary)

Attachment No. 4 - Proof of Site Control

Attachment No. 5 - Site Map



## **Neighborhood Housing and Community Development Department**

February 27, 2020

Marni Holloway Director of Multifamily Finance Texas Department of Housing and Community Affairs 221 East 11th Street Austin, Texas 78701

RE: TDHCA Application No. 20030 - Akins East

Dear Ms. Holloway:

I am writing to confirm the de minimis contribution of development funding by the City of Austin (the "City") for Housing Trust Group's proposed Austin Travis County Development – Akins East.

This project is eligible to have certain development fees waived through the City's S.M.A.R.T. Housing Ordinance. The ordinance allows full or partial fee waivers in developments in which a portion of the units are affordable for households who earn no more than 80% of the median family income.

Contingent upon the development's compliance with the City's S.M.A.R.T. Housing Ordinance, the fee waivers the City will provide are for a direct benefit of the project by reducing development costs approximately \$476,412.

Please contact Alex Radtke by phone 512.974.3173 or by email at <a href="mailto:alex.radtke@austintexas.gov">alex.radtke@austintexas.gov</a> if you need additional information.

Sincerely.

Regina M. Copid, Real Estate Manager

Neighborhood Housing and Community Development



# e. MOU with ECHO N/A



f. General Services

## **General Services**

Akins East will provide an array of supportive services for residents, and the Sandalwood Property management team is experienced in providing services for senior communities. Senior communities require that management be flexible in services provided in order to shift with resident needs and wants for services.

As the residency becomes clearer and an assessment of average age is obtained for Akins East, the property management team, in coordination with HTG will develop a menu of services to provide residents. A sample of menu supportive services to be contemplated include:

- Health Screenings
- Community Socials
- Coordinated Field trips in and around Austin
- Estate Planning
- Tax preparation
- Medicare and Social Security Assistance
- On site guided exercise (Zumba, yoga, tai chi)
- Art classes
  - Writing Classes
  - o Painting/Drawing

## Budget

The current operating budget allows for \$15,000 for resident services, with an anticipated growth rate of 2% annually. Property management will be tasked with identifying supportive service providers to contract with and coordinate resident participation.



# 5. Property

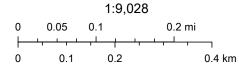


a. Maps of the Property

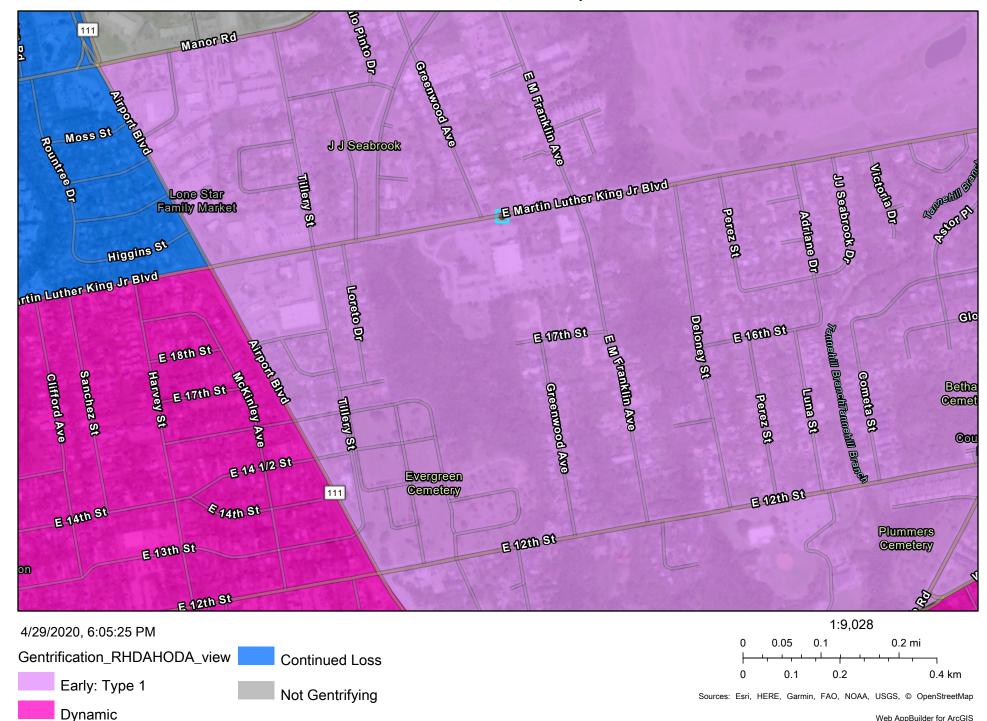


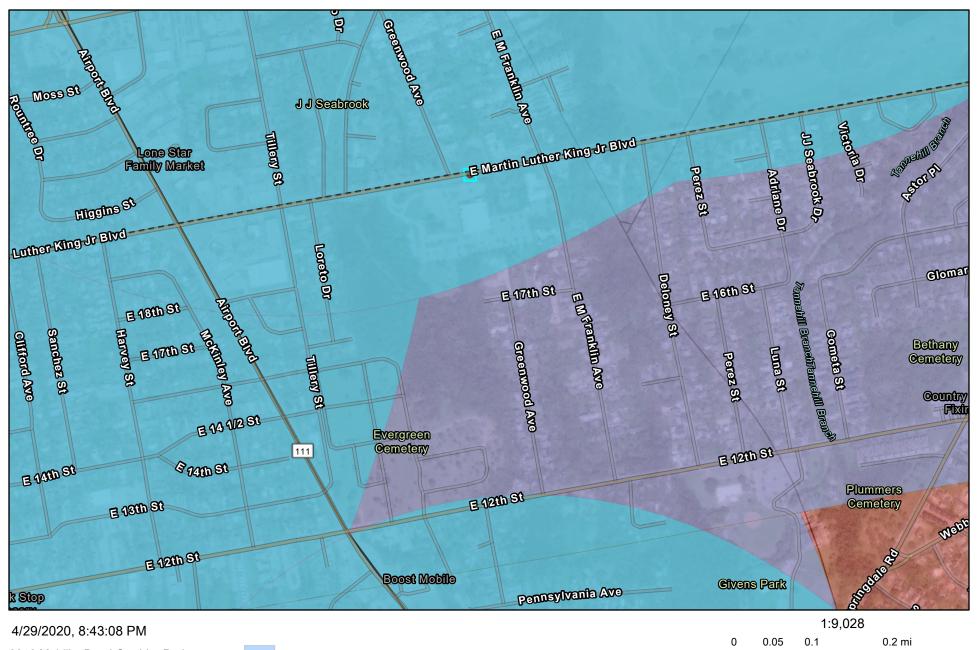
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**Emerging Opportunity** 



Sources: Esri, HERE, Garmin, FAO, NOAA, USGS, © OpenStreetMap

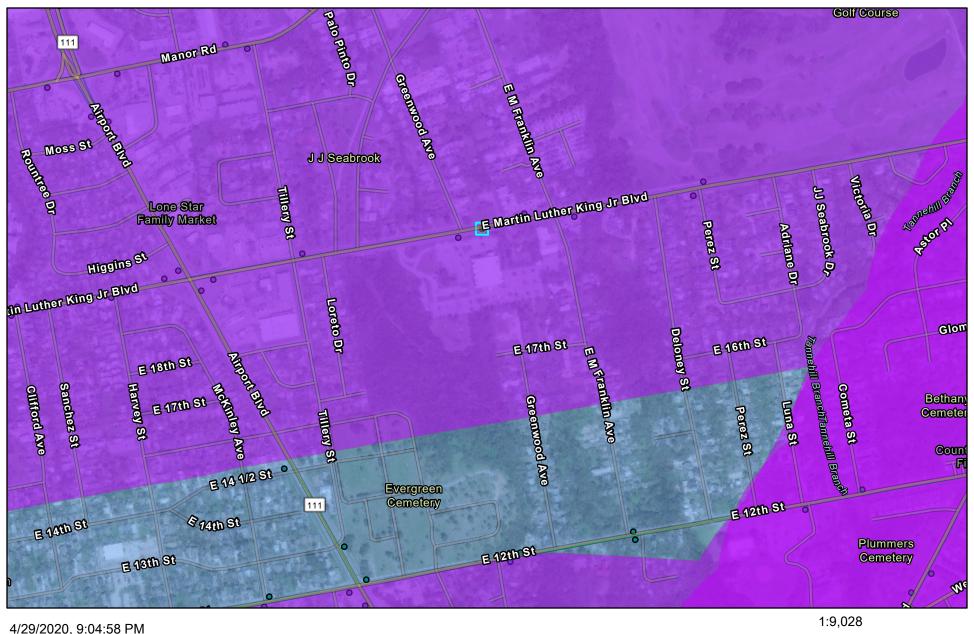






Imagine Austin Corridor: 1/2-Mile Buffer

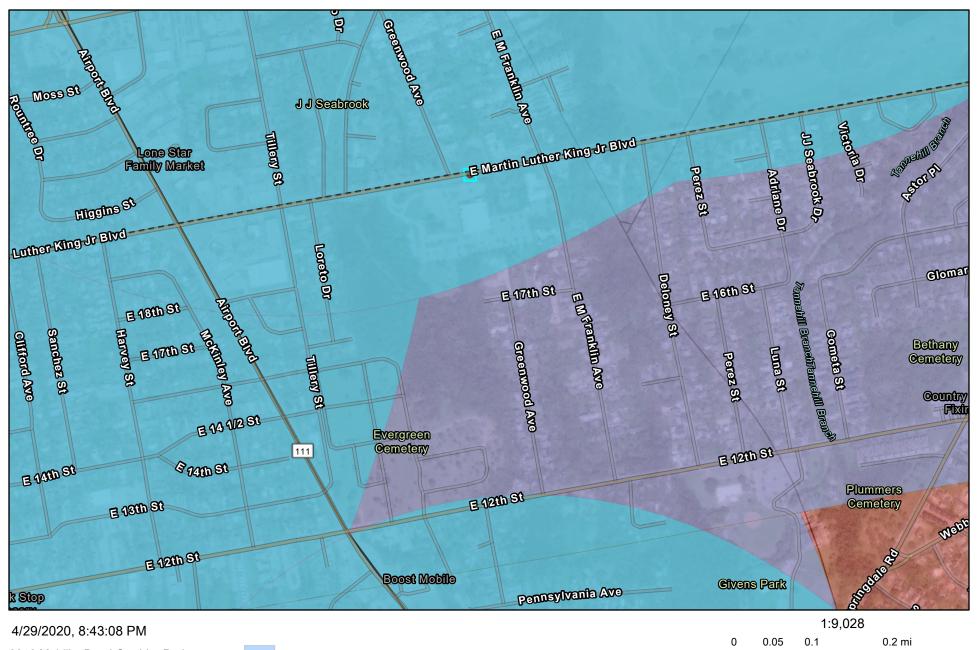
Veb AppBuilder for ArcGIS





Bus Routes

Web AppBuilder for ArcGIS





Imagine Austin Corridor: 1/2-Mile Buffer

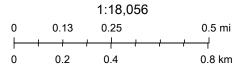
Veb AppBuilder for ArcGIS



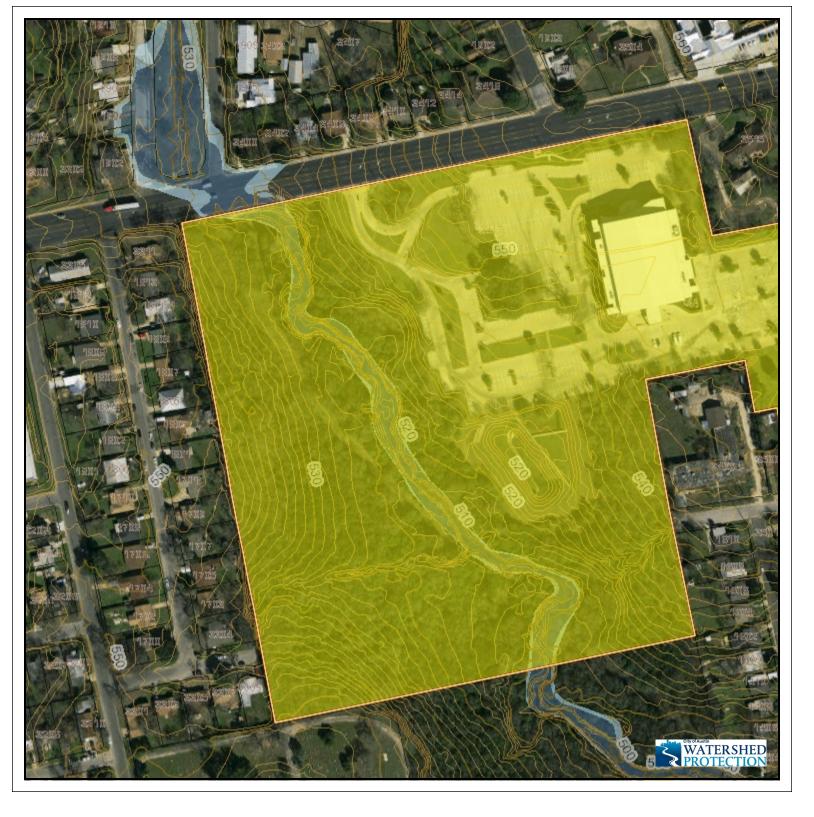
4/29/2020, 9:35:28 PM

Healthy Food

Healthy Food Retail Locations



Sources: Esri, HERE, Garmin, FAO, NOAA, USGS, © OpenStreetMap



# FEMA Floodplains

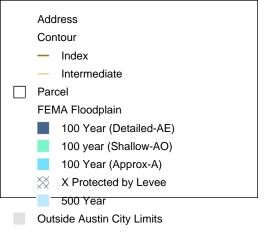
The City of Austin Watershed Protection Department produced this product for informationalpurposes. It is not intended for or suitable for legal, engineering, or surveying purposes. It does not represent an on-the-ground survey and represents only the approximate relative locations of property boundaries. No warranty is made by the City of Austin regarding specific accuracy or completeness. Final determination of the floodplain status for a property must be based on a topographic survey by a Texas registered professional. For regulatory purposes, 100-Year floodplain elevations must be determined from an engineering model created in accordance with the Drainage Criteria Manual and approved by the City of Austin.

0 200 400 Feet

4/29/2020

Prepared:







b. Real Estate Appraisal

#### A MARKET VALUATION OF:

## **AKINS EAST DEVELOPMENT**

### SITE

3417 E. Martin Luther King Jr Boulevard Austin, Travis County, Texas 78721

Effective Date: March 2, 2020 Report Date: April 28, 2020

Prepared for: Katie Cutler HTG Texas Developer, LLC 3225 Aviation Avenue, 6th Floor Coconut Grove, FL 33133

Prepared by: Novogradac Consulting LLP 6060 North Central Expressway, 5<sup>th</sup> Floor Dallas, TX 75206 214.236.0750





April 28, 2020

Katie Cutler HTG Texas Developer, LLC 3225 Aviation Avenue, 6th Floor Coconut Grove, FL 33133

Re: As Is Value of the Akins East development site

Located at 3417 E. Martin Luther King Jr Boulevard

Austin, Travis County, TX 78721

Dear Ms. Cutler:

We are pleased to present our findings with respect to the value of the above-referenced property, the Akins East ("Subject") development site. As requested, we provided our opinion of the fee simple as is market value of the site.

HTG Texas Developer, LLC is the client in this engagement. We understand that they will use this document for submission to TDHCA to obtain Low Income Housing Tax Credit (LIHTCs). Intended users are those transaction participants who are interested parties and have knowledge of the Section 42 LIHTC program. These could include local housing authorities and agencies, state allocating agencies, state lending authorities, LIHTC construction and permanent lenders, and LIHTC syndicators. As our client, HTG Texas Developer, LLC owns this report and permission must be granted from them before another third party can use this document. We assume that by reading this report another third party has accepted the terms of the original engagement letter including scope of work and limitations of liability. We are prepared to modify this document to meet any specific needs of the potential users under a separate agreement.

This valuation engagement was conducted in accordance with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, which standards incorporate the Uniform Standards of Professional Appraisal Practice (USPAP). We have prepared no other valuation or market study services with regard to the Subject property within the three-year period immediately preceding acceptance of this assignment; however, we are concurrently preparing a prelim market study for the Subject.

This report is intended to comply with the reporting requirements set forth under Standard Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice for a Summary Appraisal Report. As such, it presents limited discussions of the data, reasoning, and analyses that were used. Supporting documentation concerning the data, reasoning, and analyses is retained in the appraiser's work file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use as noted herein

The authors of this report certify that we are not part of the development team, owner of the Subject property, general contractor, nor are we affiliated with any member of the development team engaged in the development of the Subject property or the development's partners or intended partners. All persons who have a property interest in this report hereby must acknowledge that the Department may publish the full report on the Department's website, release the report in response to a request for public information and make other use of the report as authorized by law. All persons signing this report have read and understand the requirements of the Texas Department of Housing and Community Affairs (TDHCA) 2020 Real Estate Analysis

Rules and Guidelines, which are the most recent available, particularly Section 11.303. Any person signing this Report acknowledges that the Department may publish the full report on the Department's website, release the report in response to a request for public information and make other use of the report as authorized by law.

As a result of our investigation and analysis, it our opinion that, subject to the limiting conditions and assumptions contained herein, the estimated as is value of the site, of the fee simple interest, as of March 2, 2020, is:

#### SIX MILLION DOLLARS (\$6,000,000)

Please refer to the complete Assumptions and Limiting Conditions in the Addenda of this report.

Please do not hesitate to contact us if there are any questions regarding the report or if Novogradac Consulting LLP can be of further assistance. It has been our pleasure to assist you with this project.

Respectfully Submitted, Novogradac Consulting LLP

Rebecca S. Arthur, MAI

Partner

Rebecca.Arthur@novoco.com

913-312-4615

Texas State Certified General

Appraiser: TX1338818G

Houston Leifester Senior Analyst

Houston.Leifester@novoco.com

254-423-1086

Texas State Certified General

Appraiser: TX1380933G

#### TABLE OF CONTENTS

l.	Introduction			
II.	Area Description and Analysis			
	Primary Market Area			
	Economic Analysis			
	Neighborhood Description and Analysis			
III.				
IV.	Property Description			
٧.	Highest and Best Use			
		S		
VI.	<u> </u>			
VII.	Sales Comparison Approa	ch	3	
	Addendum A	Assumptions and Limiting Conditions, Certification		
	Addendum B	Qualifications of Consultants		
	Addendum C	Subject Photos		
	Addendum D	Purchase Agreement		

I.	INTRODUCTION

#### INTRODUCTION

#### **Property Identification**

The property appraised consists of an approximately 6.27-acre, 273,121-square foot site located at 3417 E. Martin Luther King Jr Boulevard in Austin, Travis County, Texas 78721. Photographs of the Subject are located in *Addendum C*.

#### **Legal Description**

The Subject site consists of a 6.27-acre portion of parcel number 204502, which totals approximately 26.308 acres.

#### **Ownership History**

According to the Travis County Assessor's Office, ownership was previously vested in St. James Missionary Baptist Church of Austin, Texas. According to the purchase agreement provided by the client, dated January 8, 2020, Housing Trust Group, LLC (buyer) will purchase a 6.27-acre portion of parcel number 204502 in an arm's length transaction for \$6,000,000 from St. James Missionary Baptist Church of Austin, Texas. (seller). Based on our as is value of \$6,000,000 the sale generally appears market oriented. There have been no other transfers of ownership in the past three years.

#### **Intended Use and User of the Appraisal**

HTG Texas Developer, LLC is the client in this engagement. We understand that they will use this document for inclusion in an application for low income housing tax credits (LIHTC). Intended users are those transaction participants who are interested parties and have knowledge of the Section 42 LIHTC program. These could include local housing authorities and agencies, state allocating agencies, state lending authorities, LIHTC construction and permanent lenders, and LIHTC syndicators. As our client, HTG Texas Developer, LLC owns this report and permission must be granted from them before another third party can use this document. We assume that by reading this report another third party has accepted the terms of the original engagement letter including scope of work and limitations of liability. We are prepared to modify this document to meet any specific needs of the potential users under a separate agreement. It should be noted that we are concurrently preparing a state application market study for the Subject.

#### **Property Interest Appraised**

The property rights appraised is the fee simple interest.

#### **Effective Date of Appraisal**

The effective date of the appraisal is March 2, 2020, which is also the date of the last inspection.

#### Scope of Appraisal

As part of this appraisal, we have completed the following steps to gather, confirm, and analyze the data:

- Physically inspected the Subject and the surrounding neighborhood.
- Collected factual information about the Subject and the surrounding market and confirmed that information with various sources.
- Collected and confirmed market information needed to consider all of the three traditional approaches to value yet only one, the sales comparison approach was considered relevant and developed for this report.
- Prepared a narrative appraisal report, setting forth the conclusion derived in this analysis as well as the information upon which the conclusions are based.



This report involves a complete appraisal of the subject and conforms to the requirements of the *Uniform Standards of Professional Appraisal Practice* (USPAP) and the Appraisal Institute. The sales comparison approach to value has been considered in this appraisal.

#### **Definition of Market Value**

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised and acting in what they consider their best interest;
- 3. A reasonable time is allowed for exposure in the open market;
- 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and.
- 5. The price represents normal considerations for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.1

#### **Compliance and Competency Provision**

The appraiser is aware of the compliance and competency provisions of USPAP, and within our understanding of those provisions, this report complies with all mandatory requirements, and the authors of this report possess the education, knowledge, technical skills, and practical experience to complete this assignment competently, in conformance with the stated regulations. Novogradac has completed four appraisals in Springdale, AR within the past three years.

#### **Unavailability of Information**

In general, all information necessary to develop an estimate of value of the Subject property was available to the appraisers.

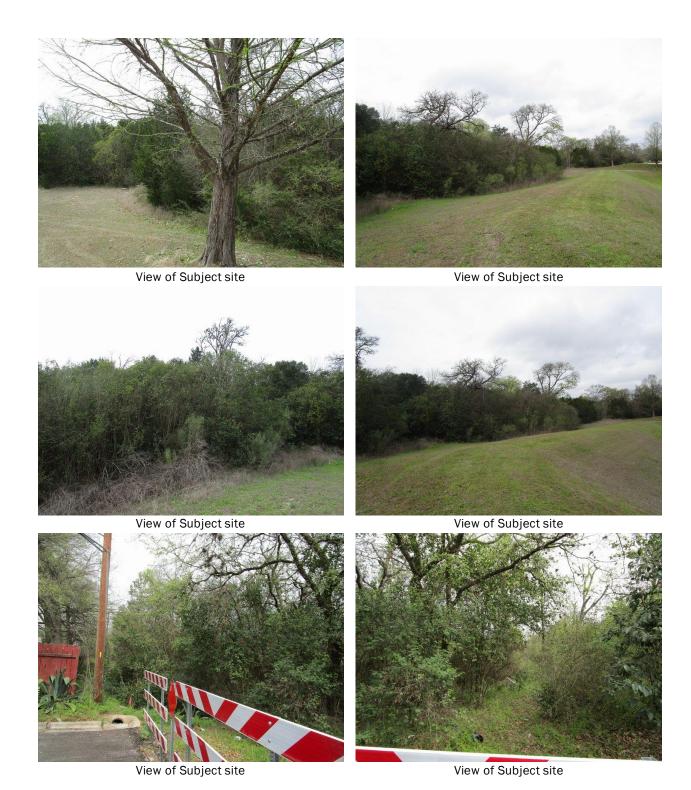
<sup>1 12</sup> C.F.R. Part 34.42(g); 55 Federal Register 34696, August 24, 1990.



\_

#### **ADDENDUM C**

**Subject Photos** 





E. Martin Luther King Boulevard facing west



E. Martin Luther King Boulevard facing east



Church land east of Subject site



Church land east of Subject site



Single-family homes west of Subject site



Single-family homes west of Subject site



Single-family homes north of Subject site



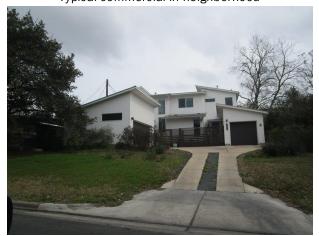
Single-family homes north of Subject site



Typical commercial in neighborhood



Mixed-use land use in neighborhood



Typical single-family land use in neighborhood



Park in Subject's neighborhood



c. Zoning Verification Letter



#### **CITY OF AUSTIN - ZONING VERIFICATION LETTER**

For questions concerning zoning compliance or any development criteria contact the Development Assistance Center of the City of Austin at (512) 974-6370.

This letter is to verify that the parcel listed is covered by the listed zoning classification on the date the letter was created.

#### **Party Requesting Verification**

Name: HTG Akins, LLC Mailing Address:

7035 Bee Caves Road, Suite 203

Austin, TX 78745

#### **Tax Parcel Identification Number**

Agency: TCAD

Parcel ID: 204502

#### **Zoning Classification(s)**

Find definitions at <a href="http://www.austintexas.gov/page/zoning-districts">http://www.austintexas.gov/page/zoning-districts</a>

SF-3-NP, SF-6-CO-NP

#### **Zoning Case Number(s)**

Look up case info at https://www.austintexas.gov/devreview/a\_queryfolder\_permits.jsp

C14-02-0142.003, C14-2016-0025

#### **Zoning Ordinance Number(s)**

Look up ordinances at <a href="http://austintexas.gov/edims/search.cfm">http://austintexas.gov/edims/search.cfm</a>

021107-Z-12C, 20160922-065

For Address Verification visit:

http://austintexas.gov/addressverification

To access zoning ordinance documentation visit:

http://austintexas.gov/edims/search.cfm

To access zoning overlay documentation (Land Development Code Chaper 25-2 Division 6) visit: http://austintexas.gov/department/austin-city-code-land-development-code http://austintexas.gov/department/zoning

This letter was produced by the City of Austin Communication Technology Management Department on behalf of the Planning and Development Review Department.

I, Stacy Meeks, of the Communications and Technology Management Department for the City of Austin, do hereby certify that the above information reflects the data and records on file in this office.

2/27/2020 204502



d. Proof of Site Control



# TEXAS ASSOCIATION OF REALTORS' COMMERCIAL CONTRACT - UNIMPROVED PROPERTY USE OF THIS FORM BY PERSONS WHO ARE NOT MEMBERS OF THE TEXAS ASSOCIATION OF REALTORS® IS NOT AUTHORIZED. CTEXAS ASSOCIATION OF REALTORS®, Inc. 2018

1.	PARTIES: Seller agrees to sell and convey to Buyer the Property described in Paragraph 2. Buyer agrees to buy the Property from Seller for the sales price stated in Paragraph 3. The parties to this contract are:  St. James Missionary Baptist Church of Austin, Texas Seller:
	Address: 3417 East MLK Blvd, Austin, Texas 78721
	Phone: E-mail: tjo
	Fax: Other: Other:  Housing Trust Group, LLC or its Permitted Assigns
	Buyer:
	3225 Aviation Avenue, 6th Floor Coconut Grove, FL 33133
	Address:
	Phone: 305-860-8188 E-mail: mattr@htgf.com
	Fax: Other:
2.	PROPERTY:
	A. "Property" means that real property situated in <u>Travis</u> County, Texas
	at 3417 East MLK Blvd. Austin, TX 78721 (address and that is legally described on the attached Exhibit or as follows:
	8 27 name of land, more or less, to be extrahed and dut One (1), Black "A" at \$1 JAMES MISSIONARY MATTES CHARGES SUPPORTED in Addition in Tients County, Texas, according to the map or plat their pol recorded in Doc. No 200200017 of the Plat Records of Texas County, Texas, and as configured part the inspection on Guitab's Call accorded and incorporated miss the Additional artifies at purposes.
	<ul> <li>B. Seller will sell and convey the Property together with:</li> <li>(1) all rights, privileges, and appurtenances pertaining to the Property, including Seller's right, title, and interest in any minerals, utilities, adjacent streets, alleys, strips, gores, and rights-of-way;</li> <li>(2) Seller's interest in all leases, rents, and security deposits for all or part of the Property; and</li> <li>(3) Seller's interest in all licenses and permits related to the Property.</li> </ul>
	(Describe any exceptions, reservations, or restrictions in Paragraph 12 or an addendum.)
	(If mineral rights are to be reserved an appropriate addendum should be attached.)
3.	SALES PRICE:
	A. At or before closing, Buyer will pay the following sales price for the Property:
	(1) Cash portion payable by Buyer at closing\$\$
	(2) Sum of all financing described in Paragraph 4
	(3) Sales price (sum of 3A(1) and 3A(2))—os
(TA	(3) Sales price (sum of 3A(1) and 3A(2)) ps



## e. Phase I Environmental Assessment



February 17, 2020

Texas Department of Housing and Community Affairs, a public and official department of the State of Texas 221 East 11<sup>th</sup> Street
Austin, Texas 78701

**Re**: Phase Engineering, Inc. Phase I Environmental Site Assessment (ESA) Report No. 202001171 3417 East Martin Luther King Jr. Boulevard, Austin, Travis County, Texas 78721

To Whom It May Concern,

This letter is to certify that the Phase I Environmental Site Assessment (the "Report") relating to the above referenced property completed by Phase Engineering, Inc. (the "Consultant") may be conveyed to and relied upon by Texas Department of Housing and Community Affairs as if the Report had originally been prepared for them.

The report fee is Phase Engineering, Inc.'s sole benefit and findings are not contingent on compensation from the client or its affiliates. Any person signing this report acknowledges that the Department may publish the full report on the Department's website, release the report in response to a request for public information and make other use of the report as authorized by law. Phase Engineering has read and understands the department rules regarding this report as found in 2020 Qualified Allocation Plan as codified in 10 Texas Administrative Code, Chapter 11, Subchapter D, Section 11.305: Environmental Site Assessment Rules and Guidelines.

Thank you for using the professional environmental services of Phase Engineering, Inc. If you should have any questions, please contact me at 713-476-9844.

Sincerely,

James C. Dismukes, P.E.

Jems Ar musker

President

Phase Engineering, Inc.

#### **TABLE OF CONTENTS**

1.0	Executive Summary	1
1.1	Site Summary	1
1.2	Project Summary	2
1.2.1	Data Gap Summary	3
1.3	Findings and Opinions	4
1.4	Conclusions	6
1.5	Recommendations	7
2.0	Introduction	8
2.1	Purpose of Assignment	8
2.2	Scope of Work	8
2.3	Significant Assumptions	8
2.4	Limitations and Exceptions of Assessment	9
2.5	Special Terms and Conditions	10
2.6	User Reliance	10
	Site Description	11
3.1	Subject Property Location and Description	11
3.2	Current Use of Subject Property	11
3.3	Current Uses of Adjoining Properties	11
3.4	Description of Onsite Structures, Roads and Other Improvements	11
3.4.1		11
3.4.2		11
3.4.3		11
	User Provided Information	13
4.1	User Responsibilities Information	13
4.2	Reason for Performing Phase I	14
	Records Review	15
5.1	Standard Environmental Record Sources, Federal, State & Tribal	15
5.2 5.3	Additional Environmental Record Sources	23 23
5.3 5.4	Physical Setting Sources Historical Use Information	26
5.4 5.4.1		27
_	1.1 Aerial Photographs	27
	1.2 Fire Insurance Maps	28
	1.3 Property Tax Files	28
	1.4 Land Title Records & Environmental Lien Searches	28
	1.5 USGS 7.5 Minute Topographic Map	28
	1.6 Local Street Directories	29
	1.7 Other Historical Records	30
	1.8 Prior Assessment Usage	31
5.4.2	<del>-</del>	31
5.4.3		31
	Site Reconnaissance	33
6.1	Objective	33
6.2	Observation, Methodology and Limiting Conditions	33
6.3	Frequency	33
6.4	Uses and Conditions	34
6.4.1	Surrounding Property Uses	34
6.5	Summary of Observations	35
	Interviews	37
7.1	Owner, Key Property Manager and / or Occupant Interviews	37
7.2	State and / or Local Agency Officials Interviews	37

8.0	Findings with Opinions	39
9.0	Conclusions	41
10.0	Recommendations	42
11.0	Deviations	43
11.1	Scope of Services	43
11.2	Client Constraints	43
12.0	Qualifications	44
13.0	Environmental Professional and Support Staff Statement(s)	45
14.0	Non-Scope Considerations	46
14.1	Asbestos-Containing Building Materials	46
14.2	Cultural and Historical Resources	47
14.3	Endangered Species	47
14.4	Lead-Based Paint	47
14.5	Lead in Drinking Water	48
14.6	Radon	48
14.7	FEMA Flood Insurance Rate Map	49
14.8	Wetlands	49
14.9	Vapor Encroachment Screening	49
14.10	Noise Study	51
14.11	Explosive Hazards	51
15.0	Common Acronyms	53

#### **TABLE OF APPENDICES**

APPENDIX I: CURRENT & HISTORICAL DOCUMENTATION

APPENDIX II: PHOTO GALLERY

APPENDIX III: OWNERSHIP & PUBLIC DOCUMENTATION

APPENDIX IV: REGULATORY INFORMATION

APPENDIX V: INTERVIEWS / ADDITIONAL INFORMATION

APPENDIX VI: LETTER OF ENGAGEMENT

APPENDIX VII: STATEMENT OF QUALIFICATIONS

APPENDIX VIII: REFERENCE SOURCES

#### 1.0 Executive Summary

#### 1.1 Site Summary

SITE SUMMARY			
Site Element	Comments		
Subject Property Address	3417 East Martin Luther King Jr. Boulevard, Austin, Travis		
	County, Texas 78721		
Current Use of Subject	Undeveloped land		
Property			
Legal Description	Lot 1, Block A out of the St James Missionary Baptist Church		
	Subdivision (per client provided title commitment)		
Current Owner	St James Missionary Baptist Church		
Current Uses of Adjoining	North: East Martin Luther King Jr. Boulevard, a public park and single		
Properties:	family residential property		
	East: Saint James Missionary Baptist Church, detention pond and		
	undeveloped land		
	South: Undeveloped land and Evergreen Cemetery		
	West: East 17th Street and single family residential property		
Site Reconnaissance Date	February 7, 2020		
Physical Setting			
Topography	Elevation: Approximately 515-550 feet above mean sea level (msl)		
	General Area Topographic Downgradient: Southeast		
Groundwater Flow Direction	Assumed to follow surface topography		
	(See Section 5.3 for more information)		
Depth to Groundwater	Approximately 13-20 feet below ground surface (bgs)		
Sub-Surface Geology	Alluvium (Qal)		
Underlying Aquifer(s)	Trinity Aquifer		
Near Surface Soils	HsD - Houston Black soils and Urban land, 0 to 8 percent slopes, Urban		
	land and Ferris soils, 10 to 15 percent slopes (UvE) and Travis soils and		
	urban land, 1 to 8 percent slopes (TuD)		

Historical Use Subject Property							
Year Range	Property Use(s)	Aerial Photos	Topo Maps	Fire Insurance Maps	Street Directories	Interviews	Regulatory Files / Prior Reports
1940s - 2020	Undeveloped land with a creek	~	•			~	

Historical Use Adjoining Properties			
Direction	Historical Use Description		
North Adjoining Property	East Martin Luther King Jr. Boulevard, Pershing Drive, a public park,		
	single family residential property and undeveloped land		
East Adjoining Property	Church property, detention pond, single family residential property and		
	undeveloped land		
South Adjoining Property	Evergreen Cemetery and undeveloped land		
West Adjoining Property	East 17th Street, single family residential property and undeveloped land		

#### REFERENCE SOURCES

- ASTM Practice E 1527-13.
- Site Sketch Maps: <a href="http://services.arcgisonline.com/arcgis/services">http://services.arcgisonline.com/arcgis/services</a>.
- Aerial Photographs: USDA AFPO NAIP ArcGIS Service of NC Imagery\_ http://gis.apfo.usda.gov/arcgis/services, USDA NRCS Geospatial Data Gateway\_ http://datagateway.nrcs.usda.gov, TNRIS Web Mapping Services http://www.tnris.org/wms and USGS Earth Explorer, http://edcsns17.cr.usgs.gov/EarthExplorer.
- Geologic Database of Texas compiled by the USGS, TWDB, BEG (2007)\_ <u>http://www.tnris.state.tx.us/datadownload/download.jsp</u>, and Geologic Units in Texas USGS Mineral Resources On-line Spatial Data <a href="http://tin.er.usgs.gov/geology/state/fips-unit.php?state=TX">http://tin.er.usgs.gov/geology/state/fips-unit.php?state=TX</a>.
- Soil Survey Staff. The Gridded Soil Survey Geographic (SSURGO) Database for Texas. United States Department of Agriculture, Natural Resources Conservation Service. Available online at <a href="http://datagateway.nrcs.usda.gov/">http://datagateway.nrcs.usda.gov/</a>. July 9, 2015 (FY2014 official release).
- Texas Major & Minor Aquifers Geodatabase (Updated December, 2006): Texas Water Development Board (TWDB) GIS Data, <a href="http://www.twdb.state.tx.us/mapping/gisdata">http://www.twdb.state.tx.us/mapping/gisdata</a>
- Texas Major & Minor Aquifers Geodatabase (Updated October, 2013): Texas Water Development Board (TWDB) GIS Data, http://www.twdb.state.tx.us/mapping/gisdata.
- FEMA NFHL (National Flood Hazard Layer) Web Map Service (WMS)
   https://hazards.fema.gov/gis/nfhl/services.
- The Railroad Commission of Texas, Geographic Information System Oil and Gas Well Digital Data Acquisition. Oil and gas well data and pipeline data were obtained from public records at the Railroad Commission of Texas (the Commission). http://www.rrc.state.tx.us.
- Groundwater Database and Submitted Drillers Reports Database from the (TWDB) Texas Water Development Board, GIS Data, <a href="http://www.twdb.state.tx.us/gwrd/waterwell/well\_info">http://www.twdb.state.tx.us/gwrd/waterwell/well\_info</a>, US Geological Survey NWIS Site Inventory for Texas: <a href="http://nwis.waterdata.usgs.gov/nwis/inventory">http://nwis.waterdata.usgs.gov/nwis/inventory</a>, and Public Water System Wells, TCEQ GIS Data: <a href="http://www.tceq.texas.gov/gis">http://www.tceq.texas.gov/gis</a>.
- AAI Environmental Data, 5524 Cornish Street, Houston, Texas 77007, <a href="http://aaidata.com/">http://aaidata.com/</a>
- Texas Commission on Environmental Quality (TCEQ) Central Registry Database Search. http://www12.tceq.state.tx.us/crpub/
- EPA Envirofacts Warehouse, <a href="http://www.epa.gov/enviro/facts/qmr.html">http://www.epa.gov/enviro/facts/qmr.html</a>
- EPA Enforcement & Compliance History Online (ECHO) <a href="http://www.epa-echo.gov/echo">http://www.epa-echo.gov/echo</a>



# f. State Historical Preservation Officer Consultation N/A