AUSTIN HOUSING FINANCE CORPORATION

RENTAL HOUSING DEVELOPMENT ASSISTANCE (RHDA) PROGRAM

Program Guidelines for HOME Funds, CDBG, and Housing Trust Funds and Other Such Funding as May be Available for Rental Housing Development

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I. PURPOSE

The purpose of the Rental Housing Development Assistance (RHDA) Program (the "Program") is to:

- A. increase or maintain the community's supply of affordable rental housing for low-income households;
- B. increase the availability of transitional and permanent supportive housing for low-income households and persons with special needs; and
- C. assist the City of Austin in meeting its stated affordable housing goals and objectives.

II. DISCLAIMERS

- A. The Austin Housing Finance Corporation (AHFC) reserves the right to fund projects at a lower amount than requested, and the right to deny applications that do not coincide with the City's FY 2012-13 Action Plan goals and policy direction from the Austin City Council. The Program is under no obligation to consider or fund any proposed project that does not meet program requirements and assist in meeting the City's affordable housing policy goals and/or objectives.
- B. The City of Austin/AHFC reserves the right to determine project eligibility and the fund source to be used for any proposed project. Funding decisions will be based on a variety of factors, not just application scores. Other factors considered are:
 - the applicant's current workload;
 - 2. financial capacity;
 - 3. the project's potential for transformative impact on residents and the surrounding community,
 - 4. repayment of funds borrowed from AHFC; and
 - whether the request for funding is for a project that has previously or is currently receiving RHDA funds.

Additional consideration is given to how the RHDA Program can best maximize the effect of RHDA funding and leverages other funds.

- C. These RHDA Program Guidelines are not intended to address every circumstance that may be encountered in the development process, nor are they intended to be a verbatim restatement of all regulatory requirements. Omission of any federal or local regulatory requirements in these RHDA Program Guidelines does not relieve the City of Austin, AHFC, or the recipient of RHDA Program funds from their respective obligations as may be required by the funding source involved.
- D. Once a Loan Agreement has been executed between AHFC and a Borrower for the purpose of developing rental housing according to these RHDA Program Guidelines, if there is a conflict between these RHDA Program Guidelines and the project's Loan Agreement, the terms of the Loan Agreement shall prevail.
- E. RHDA Program guideline changes required as the result of federal, state or local regulatory or legal requirements may be implemented immediately by the NHCD Director/AHFC Treasurer.
- F. Revision to these RHDA Program Guidelines usually takes place once annually. However, additional revisions can be initiated by the NHCD Director/AHFC Treasurer at any time.

III. DEFINITIONS

The following definitions are utilized throughout these Program guidelines:

- "Accessible" means an individual dwelling unit, facility or a portion of a facility, when designed and constructed, can be approached, entered and/or used by individuals with physical disabilities.
- "Adaptable" means certain elements of a dwelling unit or facility can be added to, raised, lowered or altered to
 accommodate the needs of individuals with disabilities, or to accommodate the needs of persons with different types or
 degrees of disability.
- "Affordable Rent" or "Eligible Rent" means that the rent plus utilities paid by the tenant does not exceed rent limits as published by the Texas Department of Housing and Community Affairs (TDHCA) for the Austin-Round Rock-San Marcos, TX Metropolitan Statistical Area (MSA) according to household and unit size.

- "AHFC" means Austin Housing Finance Corporation, a Texas, public non-profit corporation organized and operated under Chapter 394, Texas Local Government Code.
- "CHDOs" or "Community Housing Development Organizations" means a type of non-profit, community-based service organization that has, as part of its mission, the development of affordable housing for low- to moderate-income households. The U. S. Department of Housing and Urban Development (HUD) requires that the organization meet certain requirements pertaining to its legal status, organizational structure, and relationship to other entities, capacity and experience. Further definition can be found at 24 CFR 92.300
- "Debt Coverage Ratio (DCR)" means the ratio of net operating income (NOI) to total debt service (DS) during a given time period (DCR = NOI ÷ DS). Developments where financing is structured so as not to have debt on the property will not have a debt coverage ratio that can be calculated.
- "Economic Feasibility" for a for-profit developer is defined as a project's ability to generate a minimum 10% return on equity to the investor(s) after all expenses and debt service have been paid; and "Economic Feasibility" for a non-profit organization is defined as a project in which projected returns are sufficient to reimburse actual expenses.
- "Eligible Costs" means project costs that can be paid with RHDA Program funds. Eligible costs include, but are not limited to, the costs or partial costs of acquisition and/or verifiable hard construction costs, reasonable soft costs, architectural and engineering fees, surveys, market studies and legal fees.
- "Eligible Household" means a household with a yearly income at or below 50% of the median family income (MFI) as published by TDHCA for the Austin-Round Rock-San Marcos, TX MSA.
- "Geographic Dispersion" means locations or areas that provide greater opportunity for families in terms of education, economic, mobility and transportation, health and environment, and neighborhood quality as described in "Geography of Opportunity: Austin Region" by the Kirwan Institute for the Study of Race and Ethnicity, Ohio State University, 2012. Please Note: As of this date, the 2012 Map for Austin has not been provided in a one-page PDF format as in the past. As soon as the map is available in that format, it will be posted online.
- "Median Family Income (MFI)" means, for a given locality, the dollar amount separating ½ of the households with higher incomes from ½ of the households with lower incomes. In other words, at the median income level, there is an equal amount of households earning more than the median income and an equal number earning less the median income. The median income is adjusted based on the number of persons in a household.
- "Net Operating Income" means rent revenues or other income generated by the property(ies) with the exception of any project proceeds resulting from the long-term lease or sale of the property(ies).
- "NOFA" means Notice Of Funding Availability. A NOFA refers to a process that informs the public that funding is available for a specific purpose and can be requested through an application process.
- "Non-profit Organization" means a not-for-profit non-sectarian organization that is certified by the Internal Revenue Service (IRS) as either a 501(c)(3) or a 501(c)(4) entity established for the purpose of benefiting low- and moderate-income individuals.
- "Permanent Supportive Housing" means housing for individuals or families headed by individuals that are:
 - 1. Chronically homeless as established in the HEARTH Act (Homeless Emergency Assistance and Rapid Transition to Housing Act (24 CFR, Part 577)
 - 2. Households that would otherwise meet the HUD definition of chronically homeless as above, but have been in an institution for over 90 days, including a jail, prison, substance abuse facility, mental health treatment facility, hospital or other similar facility,
 - 3. Unaccompanied youth or families with children defined as homeless under other federal statutes, including but not limited to the Runaway and Homeless Youth Act, who:
 - a. have experienced a long term period without living independently in permanent housing;
 - b. have experienced persistent instability as measured by frequent moves over such period; and
 - c. can be expected to continue in such status for an extended period of time because of chronic disabilities, chronic physical health or mental health conditions, substance addiction, histories of domestic violence or childhood abuse, the presence of a child or youth with a disability, or multiple barriers to employment.
 - 4. A single adult or household led by an adult "aging out of" or "under 22 years of age and aged out of" state custody of the foster care or juvenile probation system, where the head of household is homeless or at-risk of homelessness.
- "Program Income" means the gross income received by the grantee (City of Austin) or subgrantee (Austin Housing Finance Corporation) directly generated by a grant-supported activity, or earned only as a result of the grant agreement during the grant period. To be considered program income, the grantee or a subgrantee must receive the income.
- "Project Proceeds" means proceeds resulting from the long-term lease or sale of the property.
- "Rent Buy-Down Assistance" means financial assistance to facilitate occupancy of up to 10% of the total units in a high cost or "high-end" project by households with yearly incomes at or below 50% of MFI. The amount of assistance is determined by calculating the difference in the anticipated rent revenue generated by units occupied by households with

yearly incomes at or below 80% of MFI to the total rent revenue anticipated from units occupied by households with yearly incomes at or below 50% of MFI, according to the number of units for a required period.

In other words:

80% MFI Monthly Rent limit minus 50% MFI Monthly Rent limit; multiplied by the Number of Units to be Assisted [no more than 10% of total units]; multiplied by 12 Months; multiplied by the Number of Years rents will be "bought down"; = Rent Buy-Down Assistance Amount

- "Supportive Services" means services provided to persons with special needs which enable individuals to achieve a greater level of independence and/or self-sufficiency such as health services, housing counseling, employment counseling and referral, and other services as defined in federal regulations 24 CFR §882.802.
- "Transitional Housing Project" means a housing project that provides housing for up to 24 months and includes supportive services as defined above.
- "Very Low-Income Household" means a household whose gross income is at or below 50% of the MFI according to family size as published by TDHCA.

IV. FUNDING

Subject to the requirements and limitations of RHDA Program funding sources, the Program is expected to provide financing for the acquisition, rehabilitation, new construction, debt relief, or rent "buy-downs" for affordable rental housing projects. Financing is provided to both for-profit and non-profit developers, including CHDOs. The RHDA Program is administered on behalf of the City of Austin by AHFC using a variety of funding sources, including:

A. FEDERAL FUNDS

- 1. HOME (Home Investment Partnership Program);
- 2. CDBG (Community Development Block Grants);
- 3. NSP (Neighborhood Stabilization Program); and
- 4. HOME or CDBG Program Income.

B. NON-FEDERAL or LOCAL FUNDS

- 1. General Fund;
- 2. Housing Trust Fund;
- 3. Other local funding that may be available from time to time.

V. ELIGIBILITY

A. Organization in Good Standing

An organization in good standing is a for-profit or non-profit organization under one or more contracts or agreements with the City or AHFC which has in the past met or currently is in compliance with meeting minimum contractual and performance requirements. An organization must be considered in good standing as a condition for consideration for future or additional funding or to amend existing contractual conditions. To be considered in good standing, an organization must meet the following conditions on all City/AHFC contracts:

- 1. Not being in contractual default or currently owe funds to the City/AHFC because of disallowed or ineligible costs associated with past or current contracts or agreements, and
- 2. Be within 30 days current of all contractual performance measures and schedules, and
- 3. Be within 30 days current of all required program and financial reporting, and
- 4. Not have any outstanding or unresolved audit or monitoring findings from past contracts or agreements, and
- 5. Be compliant within 30 days in responding to or resolving any current monitoring findings, and
- 6. Meet all good standing organization conditions prior to execution of any current or future contracts or amendments.

Because of extenuating circumstances, a non-performing organization (not in good standing) may request consideration from the AHFC to provide a temporary good standing designation in order to allow the organization to receive further funding considerations or amend existing contract conditions. At its sole discretion, the AHFC may consider a temporary good standing designation for the organization to provide time until the compliance issues have been adequately and timely resolved by the organization. The AHFC may consider providing this temporary designation, if the non-performing organization provides documentation of the following:

- 1. Demonstrate the outstanding compliance issues are beyond reasonable expectations for immediate resolution, and
- Demonstrate the lack of needed funding or contractual actions would be significantly detrimental to the organization, and
- Provide an acceptable date specific action plan that delineates organization activities designed to resolve all outstanding
- 4. documented performance, financial or monitoring compliance issues.

Should the non-performing organization provide sufficient just cause as identified above, the AHFC may provide a temporary good standing designation. The AHFC, at its discretion, may withdraw the temporary designation if the organization fails to perform in accordance with the terms and/or timeframes agreed upon. A non-performing organization designation will eliminate the organization from any current or future consideration for funding or contract extensions. The AHFC is under no obligation to provide or extend temporary organization in good standing designations in which the contractor has consistently demonstrated its lack of adequate responsiveness to the outstanding compliance issues.

B. Eligible Projects

Eligible projects may include acquisition, rehabilitation, construction, debt relief, or "rent buy-down" projects for the development of affordable rental housing. For rehabilitation projects, funds may be used to make essential repairs or improvements to meet local code or federal housing quality standards (HQS), come into compliance with federal requirements of Section 504 or the Americans with Disabilities Act, abatement of lead based paint, abatement of asbestos, essential energy-related repairs or improvements, and repair or replacement of major housing systems in danger of failure. Facilities considered to be homeless shelters are not eligible.

Projects assisted must be operated and maintained on a long-term basis in accordance with these program guidelines and contractual requirements based on applicable federal and local regulations.

Minimum requirements for projects are as follows:

- 1. Located within the corporate City-limits of Austin.
- 2. Projects must consist of one (1) or more residential units.
- 3. Units must be used for residential purposes only.
- 4. New construction projects must be certified for and meet the City of Austin's S.M.A.R.T. HousingTM requirements.
- 5. Rehabilitation projects must have a minimum of one (1) condition that violates either the City's Housing Code or federal Housing Quality Standards (HQS).
- 6. As determined applicable by the AHFC, assisted units must be made available to households with Housing Choice Vouchers from the Housing Authority of the City of Austin.
- 7. The project must be owned, developed or sponsored by a for-profit or non-profit organization in good standing with the City of Austin/AHFC.
- 8. If applicable, projects must meet HUD Environmental Review requirements.
- 9. Loan Agreements of \$100,000 or more using RHDA funds must comply with HUD Section 3 Requirements throughout the development of the project.

The following project types or characteristics are preferred:

- 1. Permanent Supportive Housing Projects or Transitional Housing Projects as defined above.
- 2. Projects that address Geographic Dispersion of affordable housing, particularly those in Very High Opportunity areas or High Opportunity Areas according to the Opportunity Map.
- 3. Projects that meet the requirements of the City's Vertical Mixed-Use (VMU) Ordinance, or are in a Planned-Unit Development (PUD) or a Transit-Oriented Development (TOD).
- 4. Rehabilitation projects that preserve existing affordable rental units as described by the City's "Preserving Affordable Housing in Austin: A Platform for Action" completed in April 2008.

C. Eligible Costs

Through the Program, applicants may receive financing for acquisition, rehabilitation or new construction of rental housing projects. Funding may be used for:

- Hard Costs such as purchase or buy-down of rental units, acquisition of land for a specific project, acquisition of existing structures, site preparations or improvement including demolition, securing buildings, and construction materials and labor.
- 2. <u>Soft Costs</u> such as architectural and engineering fees (including specification and job progress inspections), financing costs, credit reports, title insurance, recording costs, transaction taxes, appraisals, environmental reviews, builders' or developers' fees, marketing costs, and management fees.

D. <u>Ineligible Costs</u>

While the following list of ineligible items is not intended to be all inclusive, RHDA funding may not be used for the repair or construction of:

wet bars; barbecue pits; bathhouses; burglar bars; carpeting for kitchen, bathrooms, or patios; window treatments (e.g. draperies, shades, curtains, mini blinds); driveways and parking lots (except repairs to existing); dumbwaiters; fireplaces (except repairs to existing); flower boxes; garage door openers; greenhouses; hot tubs or Jacuzzis; mobile homes; outdoor fireplaces or hearths; patios or decks (except repairs of existing); photo murals; swimming pools or swimming pool decks; television antennae; tennis courts; and permanently affixed kitchen appliances (appliances designed to be freestanding are acceptable).

Generally speaking, luxury items will be found ineligible, and AHFC reserves the right to disallow other project costs deemed non-essential to furthering the purpose of the project.

VI. LIMITS OF ASSISTANCE

A. Acquisition, Rehabilitation, New Construction, Debt Relief, and Rent Buy-down

Assistance is available in the amount of \$2,500,000 per project and the per-unit limits stated below, or other such amounts as the AHFC Board may authorize, for:

1. Acquisition of land for the development of affordable housing.

- a. Acquisitions must include existing units or vacant land that will facilitate the new construction of units. Assistance can be provided for the acquisition of land or existing rental properties, only if the acquisition price is equal to or less than the fair market value of the property. The applicant must demonstrate the fair market value of the property by supplying one of the following:
 - i. a pre-construction appraisal on the property to be acquired, conducted less than six months prior to receipt by AHFC;
 - ii. an appraisal for comparable properties within the same neighborhood, or
 - iii. a tax assessment (less than one year old) for the property or for comparable properties within the same neighborhood.

2. Acquisition of property to be rehabilitated and used for affordable housing.

- a. Property acquisition is described in the preceding Subsection VI.A.1. Rehabilitation costs for affordable rental units are limited to \$60,000 per unit which is inclusive of the \$2,500,000 total project assistance limit in Section VI.A. above.
- b. For rehabilitation projects, funds may be used to make repairs or improvements to the property such that the property will:
 - i. meet local code or federal housing quality standards (HQS);
 - come into compliance with federal requirements of Section 504 of the Rehabilitation Act of 1974, as amended,
 - iii. comply with the Americans with Disabilities Act,
 - iv. have been treated for identified lead-based paint hazards in properties constructed prior to 1978;
 - v. have had asbestos handled appropriately;
 - vi. have energy-saving repairs or improvements made and major housing systems repaired or replaced.

3. New construction of affordable housing.

- a. Hard and Soft Costs as defined previously will be limited to:
 - i. \$60,000 per unit in multi-unit structures, and
 - ii. \$80,000 per unit in single-unit structures.
- b. Each of these amounts is inclusive of the \$2,500,000 total project assistance limit in Section VI.A. above.

4. Debt Relief.

- In accordance with federal and state law, debt relief may be provided subject to the following:
 - Financing for debt relief is limited to \$60,000 per unit.
 - ii. Debt relief assistance will be limited to projects in which AHFC, or one of its subsidiary corporations, shall have an equity ownership and/or superior lien position, the terms of which will be negotiated prior to the approval of financing.
 - iii. Debt relief must facilitate the development or replacement of new or existing affordable rental housing units as determined necessary and feasible by the City/AHFC.

b. This amount is inclusive of the \$2,500,000 total project assistance limit in Section VI.A above.

5. Rent Buy-Down Assistance for Market-Rate Projects.

- a. Assistance is available to facilitate occupancy of up to 10% of the total units by households with yearly incomes at or below 50% of MFI in a high-cost or "high-end" project located in an area of High Opportunity or Very High Opportunity, according to the Kirwan Opportunity Map.
- b. The amount of assistance is determined by making the following calculation:
 - i. the difference between the anticipated <u>annual</u> rent revenue generated by units occupied by households with yearly incomes at or below 80% MFI and the anticipated <u>annual</u> rent revenue from units occupied by households with yearly incomes at or below 50% of MFI.
 - ii. multiply that result by the number of units to be assisted [no greater than 10% of total units in the development]
 - iii. multiply that result by the number of years of affordability required.
- c. This amount is inclusive of the \$2,500,000 total project assistance limit in Section VI.A above.
- **B.** <u>Developer Fee.</u> A Developer Fee is compensation to the developer for the time and risk involved to develop the project. It is typically based on the size of the project, the total development cost and the risk associated with the project. The maximum developer fee allowed by AHFC is 15% of total project costs. AHFC may require a lower percentage for the developer fee if the developer also holds an ownership stake in the project or stands to profit from managing the property.

VII. AFFORDABILITY REQUIREMENTS

A. Assisted Units

Projects may have a mix of RHDA-assisted and non-assisted units. The distinction between assisted and non-assisted units allows funds to be expended on mixed-income projects while targeting assistance to income-eligible households. At least 10% of all units in the project must be designated as RHDA-assisted. The applicant must designate in its project application the minimum number of RHDA-assisted units reserved for income-eligible households at required rent levels. Assisted units may be fixed or floating units.

B. Affordability Period

When RHDA funds are used to assist rental projects, income and rent restrictions apply to the RHDA-assisted units for a defined period of time called the "affordability period." A project's affordability period is enforced using a legally binding document, a "Restrictive Covenant Running with the Land" that will be filed for record in the Official Public Records of Travis County, Texas.

An Affordability Period will be established for each rental project assisted with RHDA funding based on the following criteria:

- 1. Federal or Non-Federal Funds, depending on the amount of subsidy per RHDA-assisted unit:
 - a. \$1,000 to \$15,000 per unit a period not less than 5 years
 - b. \$15,001 to \$40,000 per unit a period not less than 10 years
 - c. More than \$40,000 per unit a period of not less than 15 years
 - d. New Construction of Rental Housing using any amount per unit a period of not less than 20 years.

AHFC, at its discretion, may require a project to utilize a longer affordability period than those stated above. Affordability requirements and restrictions will remain in force throughout the Affordability Period regardless of transfer of ownership unless ownership of the property is transferred through foreclosure proceedings.

C. Income and Occupancy Requirements

Throughout the established Affordability Period, RHDA-assisted units in projects must be occupied by households with annual incomes as follows:

 All RHDA-assisted units must be occupied by households earning no more than 50% of the MFI for the Austin-Round Rock MSA.

1. Income Determination Method

The Applicant shall determine income eligibility of each household using the method established in 24 CFR Part 5, commonly referred to as the "Section 8" method of income determination. Guidance on determining whose income to count, what type of income must be included or is excluded, and the calculation of imputed income from assets is found in HUD's *Technical*

Guide to Determining Income and Allowances for the HOME Program, available from the AHFC or in PDF format from HUD's website, currently located at:

http://www.hud.gov/offices/cpd/affordablehousing/library/modelguides/2005/1780.pdf.

2. <u>Income Recertification Schedule</u>

Borrower shall adopt a schedule for annual recertification, a copy of which shall be provided to the AHFC/City, of tenant income either by recertifying income on the anniversary of the original income evaluation, at lease renewal, or on an annual schedule whereby all tenants are recertified during the same month. Borrower shall recertify income eligibility either by collecting source documentation as with the initial eligibility determination or by obtaining from each household a completed Tenant Information and Income Certification in the form of **Attachment 3** to this Exhibit. If the latter method is used, Borrower shall collect original source documentation for each tenant every sixth year during the Affordability Period.

3. Restrictive Covenant

A project's tenant income requirements for RHDA-assisted units will be enforced using the Restrictive Covenant Running with the Land.

D. Rent Limitations

Rents are to be strictly controlled during the Affordability Period. The owner is responsible for obtaining the Affordable Rent and Income from TDHCA. If the tenant pays any utilities, the maximum allowable rents must be reduced by the amount of the applicable utility allowance established annually by HUD for the Austin area. The current TDHCA-published income and rent limits, and utility allowances are included as **Attachments 1 & 2**, respectively.

- 1. <u>Temporary Exceptions</u>: Two temporary periods of noncompliance with the above occupancy and rent restrictions are acceptable. The exceptions are based on the principle that tenants should not be displaced if their income rises to a level higher than the eligible household income during the lease term. The temporary periods of acceptable noncompliance are as follows:
 - If the project is occupied at the time the RHDA-assistance is awarded to the project, existing tenants who earn more than 50% MFI must pay no more than 30% of their adjusted income in rent. Similarly, an existing tenant in the designated 50% MFI unit whose income rises to more than 50% MFI must pay no more than 30% of their adjusted income in rent, and only when the tenant chooses to leave or not renew the lease, the unit must then be rented to a new tenant who earns no more than the 50% MFI limit.
 - All new tenants must earn no more than 50% of MFI at initial certification. In the event that a tenant's household income increases above the 50% of MFI limit after initial occupancy, the rent must be adjusted at the annual recertification, to an amount at or below 30% of their adjusted income in rent and utilities.

E. Accessible and Adaptable Units

Assistance may not be used for the purpose of building or acquiring rental units that will not allow an AHFC determined portion of the units to be made accessible to persons with disabilities (townhouses, walk-ups, structures on impractical sites, etc.). Projects must contribute to increasing the number of accessible and/or adaptable units available to persons with disabilities through the following minimum requirements:

1. Rehabilitation Projects

- The greater of one (1) unit or 10% of all units rehabilitated must be made accessible for persons with mobility disabilities.
- In addition, the greater of one (1) unit or 2% of all units rehabilitated must also be made adaptable for persons with hearing and/or visual disabilities.

2. New Construction Projects

- The greater of one (1) unit or 10% of all new units constructed must be accessible to persons with mobility disabilities, and all other ground floor units constructed must be adaptable to accommodate the needs of persons with mobility disabilities.
- In addition, the greater of one (1) unit or 2% of all new units constructed must also be accessible to accommodate the needs of persons with hearing and/or visual disabilities.
- All projects receiving assistance must comply with accessibility design standards established by the City's S.M.A.R.T. HousingTM Ordinance.

3. <u>Distribution of Accessible Dwelling Units</u>

To the greatest extent possible, accessible dwelling units should be distributed on ground-floor units throughout the project and should be available in a sufficient range of sizes and amenities so that:

- an individual with disabilities' choice of dwelling units is comparable to that of other prospective tenants; and
- accessible dwelling units are not concentrated in one area of the property.

This should not be construed as a requirement to install an elevator for the sole purpose of allowing accessible units to be located above the ground floor.

4. Occupancy of Accessible Dwelling Units

Owners/managers of multifamily projects that have accessible units should ensure that information regarding the availability of accessible units reaches individuals with disabilities. In addition, owners/managers of multifamily projects that have accessible units should take non-discriminatory steps to maximize the utilization of accessible units by qualified individuals with disabilities whose disability requires the accessibility features of a particular unit. This can be done by maintaining a waiting list for accessible units and offering vacant accessible units to applicants in the following order:

- First, to a current occupant of another unit in the same property, or other comparable property within the owner's/manager's control, who has a disability requiring the accessibility features of the vacant unit and who currently occupies a unit that does not have those features.
- Second, to a qualified applicant on the waiting list who has a disability requiring the accessibility features of the vacant unit.
- Third, to a qualified applicant who does not have a disability requiring the accessibility features of the unit.; however,
 the owner/manager may incorporate language in the lease that the applicant will agree to move to a non-accessible
 unit when one becomes available.

VIII. PROJECT UNDERWRITING, DEVELOPER CAPACITY, FISCAL SOUNDNESS, AND ASSESSMENT OF MARKET NEED

- **A.** Project Underwriting. A project feasibility, underwriting, and compliance evaluation will be performed on each proposal as part of the initial application review process. If applicable, operating projections must generally meet HOME Subsidy Layering parameters outlined in HUD-CPD Notice 98-01.
- **B.** <u>Developer Capacity.</u> The developer must have the organizational capacity to implement the project. Developer capacity will be evaluated based on information demonstrating experience and skills as provided in the AHFC funding application.
 - 1. Experience. Factors to be considered include, but may not be limited to, the following types of experience:
 - a. Recent, Similar, and Successful experience;
 - b. Similar project location, size & scope;
 - c. Years of experience developing affordable (i.e., income-restricted) housing;
 - d. Managing affordable rental projects;
 - e. Using multiple funding sources;
 - f. Staffing; and
 - g. Previous working history with AHFC.
 - 2. <u>Skills</u>. Factors to be considered include, but may not be limited to, the following skills of the developer and the development team:
 - a. Project Management
 - b. Market Analysis
 - c. Site Selection & Control
 - d. Property Management
 - e. Planning and Construction
 - f. Design, Architecture, Engineering
 - g. Legal & Accounting
 - h. HOME funding rules
 - i. Other funding source rules (e.g. Low Income Housing Tax Credits)
- **C.** <u>Fiscal Soundness.</u> The Applicant will be asked to provide evidence of financial ability to implement the project. Applicants will be required to provide current financial statements and proof of sufficient reserves or a Line of Credit available, if necessary, to complete the project.
- **D.** <u>Market Need</u>. An analysis of the need for the type of proposed housing and the number of units being proposed in a project will be assessed by using one of the following methods:
 - 1. an assessment will be conducted "in-house" using available economic data from a variety of sources;
 - 2. AHFC may elect to contract with a professional or a company specializing in marketing analysis; or

3. AHFC may elect to review and verify a market analysis performed by others, such as a developer, development partner, or other funder (public or private).

IX. FINANCING

A. General

Assistance through the RHDA Program is provided primarily through loans made to the Applicant/Borrower. All loans are secured by a Deed of Trust or other acceptable collateral. Assistance generally will be non-recourse with recovery rights limited to the encumbered collateral and any income therefrom. Applications will be reviewed and underwritten and recommendations will be made as to eligibility, funding, terms and conditions. The amount of assistance will be determined on a case-by-case basis. Under no circumstances shall financing be used for any reason or cost other than for direct costs associated with and approved by the program

At its sole discretion, the AHFC may consider renegotiation of loan terms and conditions if by doing so increases the creation of the number of affordable rental housing units, and/or achieves a more favorable interest rate on any superior loan. Under no circumstances will the Program consider a request to renegotiate loan terms and conditions if equity is anticipated to be taken from the project that will not be used directly in the project itself or places AHFC in a lesser lien position without resulting in a reasonable and direct affordable housing benefit.

B. Grants

At its sole discretion, the AHFC may offer small grants of non-federal funds in amounts up to \$75,000 and subject to funding availability. Grant awards are considered on a case-by-case basis and are always needs-based. Grants are not available for projects that are considered completed. Although the grant itself will have no long-term monitoring requirement, grants will only be made for projects that will have a long-term monitoring requirement upon completion.

The following criteria must be met:

- need (the project has exhausted its AHFC funding) AND
- 2. an extraordinary circumstance exists OR
- 3. there is an unanticipated opportunity to improve a project's sustainability features (water conservation, energy-efficiency, mobility, connectivity, etc.)

If approved, a Grant Agreement will be executed with specific performance measures to be carried out.

C. Liens

AHFC shall place a lien on the property for which a loan has been made. The lien shall remain in effect until all loan terms and conditions have been fulfilled. A release of lien will be issued upon full repayment of the loan and/or fulfillment of all contractual terms. A Release of Lien shall not be provided in the event the borrower/developer fails to comply with the terms and conditions of the Loan Agreement.

As a condition of providing construction financing (as an example), a lender providing construction financing may require that AHFC subordinate its lien position until the construction loan is paid off. With few exceptions, AHFC will agree to Subordinate its lien position through the use of a Subordination Agreement executed by the Borrower, the Senior Lender/Lienholder, and AHFC.

D. Loans

1. Amortized Loans

The loan is fully-amortizing and requires repayment over terms up to forty (40) years or more at interest rates ranging from 0% per annum to rates that will typically be lower than market lending rates in effect at the time the loan is made, plus allowable fees. Interest rates and terms on RHDA loans are determined by cash flow projections for projects and can be negotiated within the parameters of RHDA underwriting criteria.

2. Deferred Payment Loans and Forgivable Deferred Payment Loans (DPLs)

Deferred payment loans (DPLs) and forgivable DPLs are available to applicants if the project is not "economically feasible" with financing that requires full or partial repayment while the applicant owns and operates the project. Subject to RHDA restrictions, DPLs are provided at interest rates ranging from 0% per annum to rates that will typically be lower than market lending rates in effect at the time the loan is made, plus allowable fees. The loan term may vary based on the funding source(s) used for the project, but typically will be for a period of twenty (20) years, forty (40) years, or ninety-nine (99) years. DPLs and

forgivable DPLs are contingent upon compliance with the terms and conditions of the loan agreement and deed restrictions for the required period. Should the property cease to be used as affordable housing during the loan term (or Affordability Period) as required under the Loan Agreement, the Note will remain in place until the sale, refinance, or other disposition of the property, at which time the principal, fees and any accrued interest will be due and payable.

E. Project Proceeds

If Borrower sells any portion of the subject property during the Affordability Period or acts as Lessor on a long-term lease for a RHDA-assisted property, a portion of the net proceeds on the sale or long-term lease would be considered Project Proceeds and must be tracked and handled according to the Project Proceeds requirements AHFC has established for the project. Net operating income generated from rent revenues or other income, with the exception of any project proceeds resulting from the long-term lease or sale of the property, is not considered Project Proceeds.

The AHFC Program Administrator may determine on a project-by-project basis whether the Borrower will be allowed to retain Project Proceeds on a given RHDA-assisted project. Any Project Proceeds that AHFC allows a Borrower to retain must be used for eligible or other housing activities to benefit families earning 50% or less than the adjusted MFI in effect for the Austin-Round Rock-San Marcos, TX MSA. Affordable housing activities may include: emergency repairs, project operating costs and reserves, operating expenses, and homebuyer counseling. Borrowers are subject to Project Proceed Reporting and Annual Risk Analysis to determine audit requirements for Project Proceeds.

X. APPLICATION PROCESS

Program assistance is made available through the review and evaluation of information outlined in the RHDA **Application for Rental Development Financing (Attachment 5)**. Projects are evaluated on a competitive basis according to the application evaluation criteria and established AHFC procurement policies and procedures in place at the time of Application. Subject to available funds, projects determined to be the most responsive Austin City Council policy directives, the current fiscal year's HUD Action Plan, and which meet other RHDA Program criteria may be selected and approved to receive assistance.

XI. REVIEW PROCESS

The Program will notify the applicant in writing of a decision to approve or disapprove any application. Unless provided in writing by the Program, no person or organization shall construe any discussions held with Program staff or written information provided to constitute an acceptable application or an obligation or commitment for funding.

A. AHFC Staff Review

Applications are given an initial review by a Single Point of Contact (SPOC) for completeness and to ensure the minimum threshold requirements are met. Applications must meet a minimum score in order to be considered further. However, submission of an application that meets or exceeds the minimum score is not a guarantee that the proposed project will be funded. Incomplete applications may be returned to the Applicant with deficiencies noted. In addition, the RHDA Program reserves the right to accept or reject in part or in whole any complete application.

Applications that meet the minimum threshold requirements are scored by a panel of management-level AHFC staff members knowledgeable in the development process. The panel is convened by the SPOC and uses the RHDA Scoring Criteria developed for the Program.

Applications that are likely to be recommended for funding will receive further consideration by a Project Review Team composed of NHCD and AHFC executive team and other key staff. The Project Review Team will discuss programmatic, regulatory, and administrative aspects of a proposed project before a final recommendation is made.

It may take up to 60 days from the date a complete application is accepted to determine whether the project may be recommended for funding or denied.

XII. PAYMENTS

Payments will be made to Developers/Owners for eligible project costs according to the conditions described in the AHFC Loan Agreement. Eligible project costs must be documented with each request for payment for the purpose of supporting the amount requested. AHFC will verify the work completed and determine the eligible amount to be paid..

The AHFC retains the right to withhold or temporarily suspend payments if the Borrower:

- A. has failed to perform on any existing loan (whether one or more) from AHFC in accordance with the terms and conditions of the Loan Agreement(s);
- B. is behind in submitting required, timely or incomplete reports, documents or information required or reasonably requested by AHFC,
- C. fails to comply with any RHDA loan agreement covenants; or
- D. has not resolved any outstanding monitoring findings or concerns identified by the AHFC within a specified time period.

At such time that the Borrower has adequately addressed the identified deficiencies, and in AHFC's sole discretion, AHFC may resume project payments.

The list above is not intended to be all-inclusive, and the terms and conditions of the Loan Agreement shall further describe penalties for non-performance or non-compliance by the Borrower.

XIII. REPORTING/RECORD KEEPING

Borrowers must maintain complete and accurate books of account and other records reflecting the results of the development of the property and shall furnish, or cause to be furnished, to AHFC:

- A. immediate notice of any material adverse change in the property's financial condition or business prospects or any lapse of coverage with respect to the Insurance Requirement;
- B. all reports required by the AHFC Loan Agreement and Statement of Work; and
- C. upon request of monitors, and at developer's expense, such other operating, financial, insurance coverage and credit information as may be reasonably requested with respect to the property.

The status of applications and recommendations will be updated regularly on the AHFC website, and through reports made to the Community Development Commission.

XIV. INITIAL OCCUPANCY

The Borrower must provide the necessary documentation to demonstrate that all applicable initial occupancy requirements have been met. The documentation will be submitted in a form as prescribed by the Loan Agreement. Initial occupancy documentation must support and include, but may not be limited to the following:

- A. Designation of floating or fixed units.
- B. Income determination of all tenants in accordable with Part 5 requirements and/or S.M.A.R.T. Housing[™] requirements (depending on use of HOME or CDBG funding).
- C. Submission of tenant roster.
- D. Identification of current Fair Market Rents and rents charged to occupying tenants.
- E. Identification and contact information of property manager or owner responsible for providing initial occupancy information and annual documentation submission.

XV. LONG TERM COMPLIANCE

RHDA assisted projects require long-term commitments by the owner/developer. Annual reporting to demonstrate compliance with the terms of the loan agreement will include:

- A. Federal Housing Quality Standards (HQS) inspection reports.
- B. Income determinations for applicable tenants prior to lease up;
- C. Appropriate/applicable rents charged under existing lease agreements; and
- D. Total number of designated affordable units is being properly operated/managed.

The Loan Documents will identify the specific annual submission requirements and the timeframe for submission. It is the responsibility of the Borrower to ensure that all long-term compliance submissions are complete and submitted in a timely manner. AHFC may provide notice in advance of the required submission date as a reminder. However, failure of the AHFC to notify the Borrower in advance of a submission date does not relieve the Borrower in any way of the long-term compliance responsibilities. Should the Borrower fail to produce the required long-term compliance documentation in a timely manner or as prescribed in the Loan Agreement, the AHFC may consider this an Event of Default as described in the Loan Agreement and may avail itself of the remedies as described in the Loan Agreement.

XVI. TENANT PROTECTIONS

A. Tenant Leases

- 1. Required Lease Provisions. Property owners must use HUD-required provisions in tenant leases.
 - a. Property owners must offer a lease term of at least 1 year, unless tenant and owner mutually agree to a shorter lease term.
 - b. An owner may not terminate the tenancy or refuse to renew the lease of a tenant of rental housing assisted except for:
 - i. serious or repeated violation of the terms of the lease;
 - ii. for violation of applicable federal, state or local laws; and
 - iii. for violations of the tenant lease agreement.

Any termination or refusal to renew must be preceded by not less than 30 days written notice from the owner specifying the grounds for action.

- 2. **Prohibited Lease Provisions.** Certain lease terms are prohibited, including the following:
 - a. Agreement to be sued. Agreement by the Tenant to be sued, to admit guilt, or agreement to a judgment in favor of the Landlord in a lawsuit brought in connection with the lease.
 - b. <u>Treatment of Property</u>. Agreement by the Tenant that the Landlord may take, hold, or sell personal property of household members without notice to the Tenant. This does not apply to an agreement by the Tenant concerning disposition of personal property remaining in the housing unit after the Tenant has vacated the unit. The Landlord may dispose of this personal property in accordance with State law.
 - c. Excusing the Landlord from responsibility. Agreement by the Tenant not to hold the Landlord or the Landlord's agents legally responsible for actions or failure to act, whether intentional or negligent.
 - d. Waiver of notice. Agreement by the Tenant that the Landlord may institute a lawsuit without notice to the Tenant.
 - e. <u>Waiver of legal proceedings</u>. Agreement by the Tenant that the Landlord may evict the Tenant or household members without instituting a civil court proceeding in which the Tenant has the opportunity to present a defense or before a court decision on the rights of the parties.
 - f. Waiver of jury trial. Agreement by the Tenant to waive any right to a jury trial.
 - g. <u>Waiver of right to appeal court decision</u>. Agreement by the Tenant to waive the Tenant's right to appeal or otherwise to challenge in court a decision in connection with the lease.
 - h. <u>Tenant chargeable with cost of legal actions regardless of outcome</u>. Agreement by the Tenant to pay attorney's fees or other legal costs of the Landlord even if the Tenant wins the court proceeding by the Landlord against the Tenant. The Tenant, however, may be obligated to pay costs if the Tenant loses.

The Lease Addendum, which spells out these prohibited lease terms, is included as **Attachment 4** must be attached to all leases signed for occupancy in the Project.

- **B.** Tenant Selection Policies and Procedures. Property owners must have written tenant selection procedures and policies that:
 - 1. Are consistent with the purpose of providing housing for very low- and low-income families;
 - 2. Are reasonable, and comply with applicable eligibility and acceptance requirements;
 - 3. Meet the housing needs of families and recipients of Housing Choice Voucher Program assistance (formerly "Section 8");
 - 4. Select tenants from a written waiting list in chronological order; and
 - 5. Give prompt written notification of rejection of an application for rental housing and the basis for the decision.

C. Property Standards

The owner must maintain the total project in compliance with federal Housing Quality Standards (HQS) and the City of Austin Building Code for the duration of the Affordability Period. The City of Austin will periodically inspect the property to ensure compliance with this requirement. Projects with one to four RHDA-assisted units must be inspected by the City of Austin or by a certified HQS inspector every three years within the Affordability Period or during the term of the Note with AHFC, whichever is longer. Projects of five (5) to twenty-five (25) RHDA-assisted units must be inspected every two years, and projects of 26 or more RHDA-assisted units will be inspected annually.

XVII. ADDITIONAL REQUIREMENTS

A. S.M.A.R.T. HousingTM

All new construction projects will be required to obtain S.M.A.R.T. HousingTM certification prior to loan application. S.M.A.R.T. HousingTM is not applicable to rehabilitation projects.

B. City of Austin Visitability Ordinance

All single-family, duplex and triplex dwellings newly constructed with financial assistance provided through AHFC must be visitable in accordance with the City of Austin Visitability Ordinance No. 981007-A.

C. City of Austin Good Neighbor Policy

In response to Austin City Council Resolution 20110113-040, a Good Neighbor Policy was developed to foster a broad community dialogue that includes stakeholders from neighborhoods to establish successful approaches for integrating low-income housing throughout the City. For more information, please see the City of Austin Good Neighbor Guidelines (Attachment 6).

Prior to submission of an RHDA Application for Rental Development Financing (Attachment 5), the developer must:

- 1. Research the applicable City of Austin Neighborhood Plan for the area in which the project is to be located. If no adopted neighborhood plan exists, then this step is omitted.
- 2. Using written notice by letter or by flyer, notify:
 - A. property owners with properties no less than 500 feet from the proposed development site; and
 - B. registered neighborhood organizations whose boundaries include the proposed development site.
- 3. Engage with neighborhood organizations whose boundaries include the proposed development site in order to provide current information about the project.
- 4. Appoint a Single Point of Contact (SPOC) to serve as the liaison for exchanging information.

Submit with the completed RHDA Application for Rental Development Financing:

- 1. The developer's communication plan for engaging stakeholders and neighborhood organizations.
- 2. Documentation of written notice provided to property owners and neighborhood organizations.
- 3. A signed City of Austin Good Neighbor Checklist
- **D.** "Section 3" Compliance. "Section 3" refers to Section 3 of the Housing and Urban Development Act of 1968, as amended, (12 U.S.C. 1701u).
 - 1. Section 3 becomes applicable for:
 - A. projects that receive over \$200,000 in RHDA funds, whether federal or non-federal funds, for the construction or rehabilitation of housing; and/or
 - B. projects where any contractor or subcontractor receives over \$100,000 in RHDA funds, whether federal or non-federal, for the construction or rehabilitation of housing.
 - 2. The purpose of Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) (Section 3) is to ensure that employment and other economic opportunities generated by certain HUD financial assistance shall, to the greatest extent feasible, and consistent with existing Federal, State and local laws and regulations, be directed to low- and very low-income persons, particularly those who are recipients of government assistance for housing, and to business concerns which provide economic opportunities to low- and very low-income persons.
 - 3. Because NHCD receives HUD funding, Section 3 requires NHCD to ensure that employment and other economic and business opportunities generated by the HUD funding will, to the greatest extent feasible, be directed to:
 - a. Qualified low- and very low-income persons residing in the metropolitan area.
 - i. "Qualified" means the prospective employee has the proper qualifications for the work to be performed.
 - ii. "Low-income persons" means families (including single persons) whose total household incomes are at or below 80 percent of the Median Family Income (See Appendix A) for the Austin-Round Rock-San Marcos, TX Metropolitan Statistical Area (MSA). (Hereafter referred to as "Section 3 Residents.")
 - iii. "Very-low income persons" means families (including single persons) whose total household incomes do not exceed 50 percent of the Median Family Income (See Appendix A) for the Austin-Round Rock-San Marcos, TX MSA. (Hereafter referred to as "Section 3 Residents.")
 - iv. "Metropolitan Area" means the 5-county Austin-Round Rock, San Marcos, and TX MSA which includes Bastrop, Caldwell, Hays, Travis, and Williamson counties.
 - b. Businesses that employ low- to very-low income persons;
 - i. "Businesses that employ low- to very low-income persons" means a business that has at least 30% of its employees who are Section 3 Residents as defined in Subsection 1(b) and 1(c) above, or those that within three years of the date of first employment with the business were Section 3 Residents. (Hereafter referred to as "Section 3 Businesses.")
 - c. Businesses that are owned by low- to very low-income persons;

- i. "Businesses Owned by low- to very-low income persons" means a business that is 51% or more owned by a Section 3 Resident as defined in Subsection 1(b) and 1(c) above. (Hereafter referred to as "Section 3 Businesses.")
- d. Businesses that provide evidence of a commitment to subcontract in excess of 25% of the dollar amount of all subcontracts to be awarded to businesses that meet the following qualifications:
 - i. "Businesses that provide evidence of a commitment to subcontract in excess of 25% of the dollar amount of all subcontracts to be awarded to businesses that meet the qualifications described in Subsections 3.b. and 3.c. (above) means businesses that provide a certification or actual proof that they have subcontracted or currently have subcontracts with businesses owned by Section 3 Residents as defined in Subsection 3.a.ii and 3.a.iii above. (Hereafter referred to as "Section 3 Businesses")

Guidance on how to comply with the requirements of Section 3 can be found in the Neighborhood Housing and Community Development Office's Section 3 Plan.

E. Environmental Review

AHFC may require the owner of a project to provide a Phase I Environmental Review prior to executing loan documents to ensure that no environmental hazards exist on or near the project site. For acquisition and/or rehabilitation of properties built prior to 1979, the project must include an inspection for asbestos prepared by a firm certified by the State of Texas.

F. Lead-Based Paint

All owners/developers using RHDA funds on a rental project are required to provide tenants of pre-1978 housing with the *Protect Your Family from Lead in Your Home* brochure and document receipt of the document. The Borrower is responsible for obtaining the brochure and the appropriate disclosure forms from AHFC.

If a Project has the potential for lead-based paint hazards, the owner/developer must ensure that the required procedures for testing of surfaces, completion of the rehab work, further testing and clearance examinations on the property are followed throughout the project, and that all personnel conducting those activities have obtained the appropriate state certifications to authorize their work. For any project involving non-exempt activities, the owner/developer must work closely with AHFC to design a detailed plan to abate the hazard.

G. Contractor Selection

Owners/developers shall provide to the AHFC/City construction specifications and costs estimates for work proposed. To ensure completeness, cost efficiency and market competitiveness, the AHFC/City will review the project specifications and associated costs that will be mutually agreed to by both parties. Owners/developers will select construction contractors most capable to complete the project in accordance with the approved specifications and costs. The AHFC/City will conduct on-site inspections at various intervals throughout the construction of the project to assure the project is completed as required.

H. Debarment and Suspension

Owners and contractors are prohibited from employing, awarding contracts, or funding any contractors or subcontractors that have been debarred, suspended, proposed for debarment, or placed on an ineligibility status by the federal government, or by the City of Austin. In addition, any owners who are debarred, suspended, proposed for debarment, or placed on an ineligibility status by the federal government will be prohibited from receiving RHDA funding. Developers are required to screen the status of all contractors and subcontractors by consulting the "System for Award Management" or "SAM" website at www.sam.gov.

I. Fair Housing Opportunity

The Borrower must comply with:

- 1. The requirements of the Fair Housing Act (42 U.S.C. 3601-20) and implementing regulations at 24 CFR part 100: Executive Order 11063, as amended, (Equal Opportunity in Housing) and implementing regulations at 24 CFR part 107; and Title VI of the Civil Rights Act of 1964 (42 U.S.C. 2000d) (non-discrimination in Federally Assisted programs) and implementing regulations issued at 24 CFR Part 1;
- 2. The prohibitions against discrimination on the basis of age under the Age Discrimination Act of 1975 (42 U.S.C. 6101-07) and implementing regulations at 24 CFR Part 146;
- 3. The prohibitions against discrimination against handicapped individuals under Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794) and implementing regulations at 24 CFR Part 8; and
- 4. The requirements of Executive Order 11246 (Equal Employment Opportunity) and the implementing regulations issued at 41 CFR Chapter 60.
- 5. The prohibitions against discrimination based on actual or perceived sexual orientation, gender identity or marital status under the requirements of the Equal Access to Housing Rule, also known as the Lesbian, Gay, Bisexual, or

Transgender (LGBT) Rule, published as additions and revisions to the non-discrimination provisions in 24 C.F.R. Part 5

J. Fair Housing in Marketing

In projects of five (5) or more units, project developers/owners/sponsors will be required to use affirmative fair housing marketing practices in soliciting tenants in determining eligibility and concluding all transactions. Each participating entity must affirmatively further fair housing in the same manner as a project that is required to comply with 24 CFR 92.351. These requirements include:

- 1. The City/AHFC will require the project owner to solicit applications for vacant units from persons in the housing market who are least likely to apply for the rehabilitated housing without benefit of special outreach effort.
- 2. Advertising for vacant units must include the equal housing opportunity logo or statement. Advertising median may include newspapers, radio, television, brochures, leaflets, etc.
- 3. The project owner must maintain a file containing all marketing efforts (i.e. copies of newspaper ads, memos of phone calls, copies of letter, etc.) to be available for inspection at least annually by the City/AHFC.
- 4. The project owner shall maintain a listing of all tenants residing in each unit at the time of requesting assistance throughout the entire compliance period.

Where an owner fails to follow the affirmative marketing requirements, corrective actions shall include extensive outreach efforts to appropriate contacts to achieve the occupancy goals or other sanctions the City/AHFC deems necessary.

K. Insurance Requirements

Project developers/owners shall obtain, maintain and keep in full force and effect insurance coverages for general liability, auto, and property hazard insurance in such amounts and in such manner as required by the AHFC's Loan Agreement. RHDA program funds may not be used in connection with the rehabilitation of a property located in an area identified by the Federal Emergency Management Agency (FEMA) as having special flood hazards unless flood insurance is obtained and maintained throughout the term of the loan.

L. Audit Requirements for Non-Profit Developers

Non-profit developers/owners must submit to the AHFC a complete set of audited financial statements and the auditor's opinion and management letters in accordance with 24 CFR 84.21, and the Single Audit Act of 1984, as amended, covering each fiscal year until the termination of this Loan Agreement. Developer must use the procedures outlined in the Loan Agreement for securing the audit.

M. Non-Discrimination

The City of Austin/AHFC is committed to compliance with the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973, as amended. Reasonable modifications and equal access to communications will be provided upon request. Please call 974-3100 (voice) or 974-3102 (TDD) for assistance. For a sign language interpreter, please call 974-3100 at least four to five days in advance. The City of Austin/AHFC does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs and activities.

XVIII. DEFAULT ACTIONS AND SANCTIONS

- A. The AHFC/City retains the right to determine, in its/their sole discretion, whether a default has taken place in a RHDA funded project. The AHFC may exercise default actions if the AHFC determines that the default or violation(s) of the terms and conditions of the executed agreement has or may take place by the developer of the developer project. A default or violation may be facilitated as a result of action or inaction taken by the project developer, organization, agency, contractor, individual or duly appointed representative of the developer or developer project. A default or violation may include, but not be limited to the following:
 - 1. Developer or developer's project fails to address adequately the applicable local, state or federal rules and/or regulations governing the acquisition, construction and/or initial occupancy requirements of the project, or
 - 2. Any breach of any provision contained in the loan document, or
 - 3. If RHDA Program funds are used for any purpose other than authorized in the RHDA Program contract, or
 - 4. The appropriate proportion of assisted-units are not maintained for the term of the loan, or
 - 5. There is a change in use of property prior to repayment of AHFC/City assistance without AHFC/City review and written approval, or
 - 6. Developer fails to respond to AHFC's, City of Austin's, HUD's, or IRS' requests for occupant and rental information during the life of the loan, or
 - 7. Property is not maintained in compliance with City of Austin Code of Ordinances and/or to federal Housing Quality Standards, or

- 8. Developer fails to comply with information submitted by the developer to the AHFC/City through the project selection process, or
- 9. Developer or developer's project violates local, state or federal law, or
- 10. Developer or developer's project fails to maintain adequate documentation in support of project requirements.
- **B.** Default sanctions available to AHFC may include, but not be limited any one or any combination of the following:
 - 1. Call the project note due and payable in accordance with the terms and conditions of the note;
 - 2. Call the note due and payable for the full amount of the AHFC funds provided to the project;
 - 3. Temporarily suspend the project until corrective action is taken;
 - 4. Terminate the agreement and associated documents with the project;
 - 5. Request a review or investigation by local or federal authorities if applicable;
 - 6. Debar the project organization or individual from consideration of any future funding opportunities from the AHFC.

According to the terms of the Loan Documents, should the AHFC exercise any of the above referenced sanctions, the AHFC will provide written notice at the Borrower's address as stated in the Loan Agreement. The AHFC shall make the final determination as to whether any proposed corrective action undertaken as the result of an event of default is sufficient to cure the default.

XIX. APPEALS/GRIEVANCE PROCESS

Persons aggrieved by any action or inactions of the RHDA program which occurs in the implementation of these guidelines, and who wish to appeal said action or inaction, must do so by submitting an appeal in writing to the AHFC Real Estate Development Manager within 30 days of the action or inaction deemed aggrieving by said person(s).

The AHFC Real Estate Development Manager is charged with the administration for reviewing an appeal or grievance. The Real Estate Development Manager shall submit to the AHFC Treasurer a written summary of each grievance received along with explanations of the administrative action taken or recommended, within 15 days of his/her receipt of a written grievance. The AHFC Treasurer shall constitute the highest administrative personnel in the process.

XX. ATTACHMENTS:

Attachment 1 – Current Tenant Income and Rent Limits

Attachment 2 – Current Utility Allowances

Attachment 3 - Tenant Information and Income Certification Form

Attachment 4 – Lease Addendum

Attachment 5 - RHDA Application and Scoring Criteria

Attachment 6 - City of Austin Good Neighbor Policy and Checklist

Dolores Gonzalez is the City's ADA/Section 504 Coordinator. Her office is located at 505 Barton Springs Road, Suite 600. If you have any questions or complaints regarding your ADA/Section 504 rights, please call the ADA/Section 504 Coordinator at 974-3256 (voice) or 974-2445(TTY).

This publication is available in alternative formats. Please call 974-3100 (voice) or 974-3102 (TDD) for assistance.



City of Austin Neighborhood Housing and Community Development Office

P.O. Box 1088, Austin, Texas 78767 (512) 974-3100 Fax (512) 974-3161

www.austintexas.gov/housing

HUD Income and Rent Limits Effective Date: December 11, 2012

FY 2013 Median Family Income = \$73,200 (4-person household) Austin-Round Rock-San Marcos, TX MSA

INCOME LIMITS

Household Size:	1 Person	2 Person	3 Person	4 Person	5 Person	6 Person	7 Person	8 Person
30% of Median Income (extremely low-income per HUD)	15,400	17,600	19,800	21,950	23,750	25,500	27,250	29,000
50% of Median Income (very low-income per HUD & income limit for LIHTC units)	25,65 0	29,300	32,950	36,600	39,550	42,5 00	45,400	48,350
60% of Median Income (income limit for LIHTC units)	30,780	35,160	39,540	43,920	47,460	51,000	54,480	58,020
80% of Median Income (low-income per HUD)	41,000	46,850	52,700	58,550	63,250	67,950	72,650	77,300
100% of Median Income	51,250	58,600	65,900	73,200	79,100	84,950	90,850	96,650
120% of Median Income	61,500	70,250	79,050	87,850	97,900	101,900	108,900	115,950

RENT LIMITS

	0 (Efficiency) [1 person @ 50% MFI]	1 Bedroom [2 persons]	2 Bedrooms [3 persons]	3 Bedrooms [4 persons]	4 Bedrooms [5 persons]	5 Bedrooms [6 persons]
30% MFI	384	439	494	548	593	637
50% MFI	641	732	823	915	988	1,062
60% MFI	769	879	988	1,098	1,186	1,275
80% MFI	1,026	1,172	1,318	1,464	1,582	1,700
Low HOME Rent	641	732	823	915	988	1,062
High HOME Rent	681	834	1,050	1,421	1,723	1,981
				•	•	•
Fair Market Rent	681	834	1,050	1,421	1,723	1,981

NOTES:

- Multiply 80% MFI by 1.25 to get 100% MFI
 Use 50% MFI When LIHTC developer chooses 20% of units at 50% MFI.
- 3. Use 60% MFI When LIHTC developer chooses 40% of units at 60% MFI.

- 4. Divide 50% MFI rents by 1.667 to get 30% Rents
 5. Multiply 50% MFI rents by 1.2 to get 60% MFI Rents
 6. Rent limits are calculated based on 50% MFI income limit by household size as indicated with the number of bedrooms.

HUD-52667: (modified) effective for August 1, 2011 re-exams US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT DATE SECTION 8 EXISTING HOUSING ALLOWANCES FOR reviewed December 2010 TENANT-FURNISHED UTILITIES AND OTHER SERVICES LOCALITY UNIT TYPE **Duplex/ Semi- Detached AUSTIN HOUSING AUTHORITY** MONTHLY DOLLAR ALLOWANCES **UTILITY OR SERVICE** 0 -BR 1-BR 5-BR 2-BR 3-BR 4-BR Heating a. Natural Gas \$4 \$8 \$10 \$12 \$6 \$13 b. Electric \$9 \$17 \$23 \$41 \$28 \$36 \$40 Air Conditioning \$12 \$16 \$23 \$31 \$46 Cooking a. Natural Gas \$4 \$3 \$3 \$5 \$6 \$8 b. Electric \$4 \$7 \$9 \$15 \$11 \$13 Other Electric (electric lighting, \$26 \$31 \$36 \$41 \$50 \$57 refrigerator, fan, etc.) Monthly Base Gas Charge \$10 \$10 \$10 \$10 \$10 \$10 Water Heating \$10 \$6 \$8 \$12 \$15 \$17 a. Natural Gas b. Flectric \$14 \$19 \$23 \$32 \$41 \$50 \$19 Water (Average) \$12 \$16 \$27 \$33 \$54 \$13 \$24 \$32 \$57 \$73 \$98 Sewer (Average) **Trash Collection** \$27 \$27 \$27 \$32 \$32 \$32 \$8 \$8 \$8 Range \$8 \$8 \$8 Refrigerator \$10 \$10 \$10 \$10 \$10 \$10 Qualifying customers certified by the City of Austin Utility Company may be eligible for the waiver of the monthly base charge. To qualify, the customers must be 65 years of age or older with total Discounts: household income of \$10,000 or less per year, provided that the service account is individually metered and in the customer's name. CITY OF AUSTIN DISCOUNT: \$ 6.00 MONTHLY Actual family allowances: (to be used by family to complete allowance. UTILITY OR SERVICE PER Complete below for actual unit rented) MONTH NAME OF FAMILY **HEATING** AIR CONDITIONING ADDRESS OF UNIT COOKING OTHER ELECTRIC WATER HEATING WATER SEWER TRASH COLLECTION **RANGE** NUMBER OF BEDROOMS REFRIGERATOR TOTAL

HUD-52667: (modified) effective for August 1, 2011 re-exams US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT DATE SECTION 8 EXISTING HOUSING ALLOWANCES FOR reviewed December 2010 TENANT-FURNISHED UTILITIES AND OTHER SERVICES LOCALITY UNIT TYPE Multi-Family Elevator **AUSTIN HOUSING AUTHORITY** MONTHLY DOLLAR ALLOWANCES UTILITY OR SERVICE 0 -BR 1-BR 5-BR 2-BR 3-BR 4-BR Heating a. Natural Gas \$4 \$6 \$10 \$5 \$8 \$12 b. Electric \$7 \$11 \$22 \$28 \$32 \$18 \$40 Air Conditioning \$8 \$12 \$17 \$25 \$34 Cooking a. Natural Gas \$4 \$3 \$3 \$5 \$6 \$8 b. Electric \$3 \$7 \$9 \$15 \$11 \$13 Other Electric (electric lighting, \$25 \$30 \$35 \$40 \$48 \$56 refrigerator, fan, etc.) Monthly Base Gas Charge \$10 \$10 \$10 \$10 \$10 \$10 Water Heating \$10 \$6 \$8 \$12 \$15 \$17 a. Natural Gas b. Flectric \$11 \$19 \$23 \$32 \$41 \$50 \$22 Water (Average) \$11 \$18 \$33 \$40 \$51 \$16 \$31 \$39 \$61 \$75 \$98 Sewer (Average) **Trash Collection** \$6 \$6 \$6 \$6 \$6 \$6 \$8 \$8 \$8 \$8 \$8 Range \$8 Refrigerator \$10 \$10 \$10 \$10 \$10 \$10 Qualifying customers certified by the City of Austin Utility Company may be eligible for the waiver of the monthly base charge. To qualify, the customers must be 65 years of age or older with total Discounts: household income of \$10,000 or less per year, provided that the service account is individually metered and in the customer's name. CITY OF AUSTIN DISCOUNT: \$ 6.00 MONTHLY Actual family allowances: (to be used by family to complete allowance. UTILITY OR SERVICE PER Complete below for actual unit rented) MONTH NAME OF FAMILY **HEATING** AIR CONDITIONING ADDRESS OF UNIT COOKING OTHER ELECTRIC WATER HEATING WATER SEWER TRASH COLLECTION **RANGE** NUMBER OF BEDROOMS REFRIGERATOR TOTAL

HUD-52667: (modified) effective for August 1, 2011 re-exams US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT DATE SECTION 8 EXISTING HOUSING ALLOWANCES FOR reviewed December 2010 TENANT-FURNISHED UTILITIES AND OTHER SERVICES LOCALITY UNIT TYPE Multi-Family Walk-Up **AUSTIN HOUSING AUTHORITY** MONTHLY DOLLAR ALLOWANCES UTILITY OR SERVICE 0 -BR 1-BR 5-BR 2-BR 3-BR 4-BR Heating a. Natural Gas \$4 \$6 \$10 \$5 \$8 \$12 b. Electric \$7 \$11 \$22 \$28 \$32 \$18 \$40 Air Conditioning \$8 \$12 \$17 \$25 \$34 Cooking a. Natural Gas \$3 \$3 \$4 \$ 5 \$6 \$8 b. Electric \$3 \$7 \$9 \$15 \$11 \$13 Other Electric (electric lighting, \$25 \$30 \$35 \$40 \$48 \$56 refrigerator, fan, etc.) Monthly Base Gas Charge \$10 \$10 \$10 \$10 \$10 \$10 Water Heating \$10 \$6 \$8 \$12 \$15 \$17 a. Natural Gas b. Flectric \$11 \$19 \$23 \$32 \$41 \$50 \$22 Water (Average) \$11 \$18 \$33 \$40 \$51 \$16 \$31 \$39 \$61 \$75 \$98 Sewer (Average) **Trash Collection** \$6 \$6 \$6 \$6 \$6 \$6 \$8 \$8 \$8 \$8 \$8 Range \$8 Refrigerator \$10 \$10 \$10 \$10 \$10 \$10 Qualifying customers certified by the City of Austin Utility Company may be eligible for the waiver of the monthly base charge. To qualify, the customers must be 65 years of age or older with total Discounts: household income of \$10,000 or less per year, provided that the service account is individually metered and in the customer's name. CITY OF AUSTIN DISCOUNT: \$ 6.00 MONTHLY Actual family allowances: (to be used by family to complete allowance. UTILITY OR SERVICE PER Complete below for actual unit rented) MONTH NAME OF FAMILY **HEATING** AIR CONDITIONING ADDRESS OF UNIT COOKING OTHER ELECTRIC WATER HEATING WATER SEWER TRASH COLLECTION **RANGE** NUMBER OF BEDROOMS REFRIGERATOR TOTAL

HUD-52667: (modified) effective for August 1, 2011 re-exams US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT DATE SECTION 8 EXISTING HOUSING ALLOWANCES FOR reviewed December 2010 TENANT-FURNISHED UTILITIES AND OTHER SERVICES LOCALITY UNIT TYPE Rowhouse/Townhouse **AUSTIN HOUSING AUTHORITY** MONTHLY DOLLAR ALLOWANCES UTILITY OR SERVICE 0 -BR 1-BR 5-BR 2-BR 3-BR 4-BR Heating a. Natural Gas \$4 \$6 \$10 \$5 \$8 \$12 b. Electric \$7 \$11 \$18 \$22 \$28 \$32 \$40 Air Conditioning \$8 \$12 \$17 \$25 \$34 Cooking a. Natural Gas \$4 \$3 \$3 \$5 \$6 \$8 b. Electric \$3 \$7 \$9 \$15 \$11 \$13 Other Electric (electric lighting, \$25 \$30 \$35 \$40 \$48 \$56 refrigerator, fan, etc.) Monthly Base Gas Charge \$10 \$10 \$10 \$10 \$10 \$10 Water Heating \$10 \$6 \$8 \$12 \$15 \$17 a. Natural Gas b. Flectric \$11 \$19 \$23 \$32 \$41 \$50 \$19 Water (Average) \$12 \$16 \$27 \$33 \$54 \$13 \$24 \$32 \$57 \$73 \$98 Sewer (Average) **Trash Collection** \$26 \$26 \$26 \$31 \$31 \$31 \$8 \$8 \$8 \$8 \$8 Range \$8 Refrigerator \$10 \$10 \$10 \$10 \$10 \$10 Qualifying customers certified by the City of Austin Utility Company may be eligible for the waiver of the monthly base charge. To qualify, the customers must be 65 years of age or older with total Discounts: household income of \$10,000 or less per year, provided that the service account is individually metered and in the customer's name. CITY OF AUSTIN DISCOUNT: \$ 6.00 MONTHLY Actual family allowances: (to be used by family to complete allowance. UTILITY OR SERVICE PER Complete below for actual unit rented) MONTH NAME OF FAMILY **HEATING** AIR CONDITIONING ADDRESS OF UNIT COOKING OTHER ELECTRIC WATER HEATING WATER SEWER TRASH COLLECTION **RANGE** NUMBER OF BEDROOMS REFRIGERATOR TOTAL

HUD-52667: (modified) effective for August 1, 2011 re-exams US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT DATE SECTION 8 EXISTING HOUSING ALLOWANCES FOR reviewed December 2010 TENANT-FURNISHED UTILITIES AND OTHER SERVICES LOCALITY UNIT TYPE Single Family Detached **AUSTIN HOUSING AUTHORITY** MONTHLY DOLLAR ALLOWANCES UTILITY OR SERVICE 0 -BR 1-BR 5-BR 2-BR 3-BR 4-BR Heating a. Natural Gas \$4 \$8 \$10 \$12 \$6 \$13 b. Electric \$9 \$17 \$23 \$41 \$28 \$36 \$40 Air Conditioning \$12 \$16 \$23 \$31 \$46 Cooking a. Natural Gas \$4 \$3 \$3 \$ 5 \$6 \$8 b. Electric \$4 \$7 \$9 \$15 \$11 \$13 Other Electric (electric lighting, \$26 \$32 \$37 \$42 \$50 \$58 refrigerator, fan, etc.) Monthly Base Gas Charge \$10 \$10 \$10 \$10 \$10 \$10 Water Heating \$10 \$6 \$8 \$12 \$15 \$17 a. Natural Gas b. Flectric \$14 \$19 \$23 \$32 \$41 \$50 \$19 Water (Average) \$12 \$16 \$27 \$33 \$54 \$13 \$24 \$32 \$57 \$73 \$98 Sewer (Average) **Trash Collection** \$27 \$27 \$27 \$32 \$32 \$32 \$8 \$8 \$8 Range \$8 \$8 \$8 Refrigerator \$10 \$10 \$10 \$10 \$10 \$10 Qualifying customers certified by the City of Austin Utility Company may be eligible for the waiver of the monthly base charge. To qualify, the customers must be 65 years of age or older with total Discounts: household income of \$10,000 or less per year, provided that the service account is individually metered and in the customer's name. CITY OF AUSTIN DISCOUNT: \$ 6.00 MONTHLY Actual family allowances: (to be used by family to complete allowance. UTILITY OR SERVICE PER Complete below for actual unit rented) MONTH NAME OF FAMILY **HEATING** AIR CONDITIONING ADDRESS OF UNIT COOKING OTHER ELECTRIC WATER HEATING WATER SEWER TRASH COLLECTION **RANGE** NUMBER OF BEDROOMS REFRIGERATOR TOTAL

Initial Tenant Information and Income Certification

This form must be completed for every household

Project/Property Address	Date of l	Initial Occupa	ncy:	
Unit No.: Yes No Access	ssible/sight-heari	ng:	Yes	No
Information on this form is required in order to ensure compliance with all ap Housing Finance Corporation and/or the U. S. Department of Housing and Ur party documentation to verify any and all information provided.				
Name of Head of Household:		Telephone	e No:	
2. Mailing Address (if different from above):				
	e select rental a Based Sec 8, VA	•	pe below:	
4. Marital Status: Single Married 5.	Number of P	ersons in Hous	sehold:	
6. Number of Dependents under age 18: Ages: 7.	Number of B	edrooms:		
8. Monthly Housing Costs: Rent: + Utilities:		= [Month
9. Total amount of rent paid by tenant:		[Month
10. Gross Yearly Household Income (include all persons over age 18):		÷ 12 = [Month
11. Please Circle the MFI % for this household:	<30%	31-50%	51-60%	61-80%
12. Please Calculate % of Housing Costs to Income: No. 9 ÷ No. 10 =		%		
13. Ethnicity (of Head of Household) 14. Race/Multi-Race Category (of Head of Household)	ousehold)	15. Type of Hor	usehold (Head of H	ousehold)
Hispanic or Latino Wh	nite		Single, Non-E	lderly
Not Hispanic or Latino Black/African America	can		Elderly, 62 ye	ears +
As	ian		Related/Single Page 1	arents
American Indian/Alaskan Nat			Related/Two Pa	arents
Native Hawaiian/Other Pacific Island	der			Other
American Indian/Alaskan Native & wh	nite		V	acant
Asian & Wh	nite		y (Head of House	-
Black/African American & Wh	nite	Femal	e (Head of House	ehold)
American Indian/Alaskan Native Black/African Americ				
Other Multi-Rac				
I (print tenant's name), income and other information indicated above is true and		y that the y	yearly house	hold
Tenant's Signature:	1	Date:		

RHDA Program Initial Tenant Information and Income Summary Report

Today's Date:							
Project Name:							
Address:							
Owner Name:		Phone: _					
Contact:							
Reporting Period Date	es: From	То:	То:				
	Total Household Reported	(this Period)	*				
	Total Household Reported	• •	nduplicated households served during this period:				
Total Number of Units	s:	Numb	er leased to date:				
Total number of RHD assisted units:	A- 	Numbo	er leased to date:				
Totals from client in							
Household Size:	Household Type /Head of Household	Household Income - (% of MFI)	Race/Multi-Race Category of Head of Household				
1	Single	< 30%	White				
2	1 Parent	31 - 50%	Black/African American				
3	Female	51 - 60%	Asian				
4	62 years +	61 - 80%	American Indian/Alaskan Native				
5	Disabled		Native Hawaiian/Other Pacific Islander				
6	Other		American Indian/Alaskan Native & White				
7			Asian & White				
8+			Black/African American & White American Indian/Alaskan Native & Black/African American				
			Other Multi-racial				
			Ethnicity of Head of Household				
			Hispanic or Latino				
			Not Hispanic or Latino				

CITY OF AUSTIN GOOD NEIGHBOR GUIDELINES

This Good Neighbor Policy is offered in response to Austin City Council resolution 20110113-040, which called for a broad community dialogue that includes stakeholders from neighborhoods all across Austin to establish successful approaches for integrating low-income housing throughout the city. The resolution called for research and a report on best practices in engaging communities and building support for permanent supportive housing projects.

Introduction

In Fall 2011, the City conducted meetings to engage community participants in discussions on expectations related to a community engagement plan and process among proposed affordable housing developers, City officials and area stakeholders. Participants in the discussions included neighborhood leaders, tenants of permanent supportive housing, housing developers, service providers, and members of business and faith communities.

Common themes for desired outcomes in the above conversations included:

- Transparency of information about a proposed development (whether provided by the developer or the City of Austin);
- Consistency with existing neighborhood plans and other city-approved planning documents designed by community stakeholders;
- Effective and predictable methods of communication between parties; and
- Respectful dialogue and good-faith effort from all parties engaged in the community.

The Neighborhood Housing and Community Development Office (NHCD) offers a Good Neighbor Policy to standardize process and identify expectations for all projects funded through the City of Austin's Rental Housing Development Assistance (RHDA) and Acquisition and Development (A&D) programs. Applicants of these programs are required to prepare and begin implementing a community engagement plan, including neighborhood notification activities. The community engagement plan is required whether the application is for funding for new construction or renovation of an existing building, regardless of whether there is a change in ownership.

A successful community engagement plan leads to open, ongoing two-way communication between developers and neighbors. This requires good-faith efforts and cooperation by developers, City officials and residents. A positive, open dialogue between housing developers and neighbors can prevent misunderstandings, facilitate prompt resolution of any inadvertent misunderstandings, and provide a fair, thoughtful, dependable means of resolving differences.

While not meant to be a definitive process for each proposal and neighborhood, the steps outlined below suggest a list of recommendations for a comprehensive notification and engagement process in the City's ongoing support of affordable housing projects that will preserve and enhance the strengths of Austin's neighborhoods.

Fair Housing

The City supports and is committed to promoting diversity in Austin neighborhoods. Consistent with local, State and Federal law, housing may not be excluded from a neighborhood based on any of the following characteristics of the persons who will live there: race, color, national origin, religion, gender/sex, familial status, disability, sexual orientation, gender identity, marital status, student status, and age.

The Analysis of Impediments to Fair Housing prepared for the City of Austin, which is available on City's Web site: www.austintexas.gov/housing, includes a thorough overview of Federal, State and local fair housing law. One goal is to ensure that housing for Austin's lowest-income residents and most vulnerable populations is available throughout the city, including in Austin's most opportunity-rich neighborhoods in terms of transit, employment, schools, parks and retail.

Guidelines for Affordable Housing Developers and Neighbors

This section is intended to provide guidance, acknowledging that neighborhood notification efforts and appropriate community relations plans may vary in order to provide the most effective outreach in neighborhoods across Austin.

(1) Preliminary Research

The developer should consult with NHCD staff. Members of the NHCD Outreach Team are available to offer guidance to assist the developer in his/her development of the community relations plan and help reach desired outcomes with internal and external lists of departmental and agency referrals. The team may also help identify developers of other affordable housing projects in the neighborhood(s) being considered and suggest neighborhood organizations to contact.

The developer should review the Neighborhood Plan (if applicable) Neighborhood plans may provide language describing the vision a particular neighborhood has for the area encompassing the proposed site for the development. This information will be important in understanding the perspective of area residents and help guide in the initial planning of the development. If a rezoning or change in the Future Land Use Map is necessary, additional public process requirements will apply. For more information, the Austin Neighborhood consult City of Planning Website: www.cityofaustin.org/planning.

(2) Neighborhood Notification

(a) Who should be notified?

The developer should notify property owners within a 500 foot radius of the site. In addition, neighborhood organizations **registered with the City of Austin** and whose boundaries include the proposed development site are to be notified. Notification can be accomplished using a written notice, letter, postcard or flyer.

Neighborhood organizations are listed on the City of Austin's Community Registry www.cityofaustin.org/neighbor. They include organizations such as neighborhood associations, Neighborhood Planning Contact Teams, home owner associations, business associations, and advocacy groups. The Registry includes contact information for each group.

(b) When should the notification occur?

The developer should consider sending the notification as soon as substantive information is available to ensure a comprehensive community relations plan. Early communication with neighborhood organizations and nearby residents provides the opportunity to exchange information as early as possible and ensure meaningful community input. Applicants must submit proof of notification prior to application consideration. NHCD is available to provide assistance should privacy or sensitivity concerns arise.

(c) Waiver of the Notification Policy

A waiver of the Notification Policy may be granted when:

 Applicants who have already requested a zoning change for a development and can provide evidence that notification for the zoning case has already taken place.

(3) Pre-Application Engagement

(a) How should the developer and the neighbors initiate communication?

The developer should contact neighborhood organizations to provide current information about the project, including any neighborhood association boundaries included in the proposed development site and Neighborhood Planning Contact Team (if applicable).

The updated information may include final site selection, schedule, proposal for ongoing communication with the neighborhood, and where (such as a web site) to find out more information about the project. The ongoing engagement plan may include presentation(s) at regularly-scheduled neighborhood organization meeting(s);

invitations to meeting hosted by the housing developer; formation of a neighborhood advisory committee; and/or regular project updates in neighborhood organization publications. It may also be posted at local libraries, recreational centers, etc. Please visit http://www.austintexas.gov/department/housing-developer-assistance to view a sample engagement plan.

The neighborhood organization should invite the developer to a community meeting, possibly a pre-scheduled neighborhood meeting should there be enough time to facilitate a productive dialogue. The neighborhood organization should extend an offer to the developer to provide information ahead of time to the general membership, such as through a list-serve or on the neighborhood-hosted website.

(b) What information should be made available to the neighborhood?

Acknowledging that development plans may change often based on a variety of seen and unforeseen circumstances, information the housing developer should consider sharing as early as possible as it becomes available may include the following:

- Experience as a housing developer and manager. Provide names and addresses of other affordable housing developments;
- Information about property management and non-profit partnerships, if applicable;
- Description of expected property design elements, such as parking, unit count, and additional community amenities (green space, community center, etc.);
- Planned mechanisms for communication between the housing developer and neighbors, including a 24-hour contact phone number that can return calls in a timely fashion and;
- Estimated schedule for construction and completion.

(c) How should meeting logistics be managed to facilitate a productive dialogue?

The developer should make a good faith effort to communicate the following to neighborhood stakeholders:

- Strive to make any meetings convenient to the neighborhood organization by either requesting time on already-scheduled agendas and/or by meeting at a time and location that is convenient for the nearby neighbors.
- Seek feedback from the neighborhood on how best to continue dialogue.
- Make pertinent information about the proposed project available as promptly as
 possible and set reasonable expectations by communicating when other
 information will be ready for distribution.
- Extend an invitation to appropriate city staff (i.e. NHCD, PDR, Transportation, etc.) to attend the meeting to be available as potential resources about the city process, referrals to other agency representatives, and general information about affordable housing or other issues as needed.

- Consider using a facilitator when working on potential agreements or obtaining input from the neighborhood organization.
- Appoint a single point of contact to serve as the liaison for exchanging information and working out language for any potential agreements.

The neighborhood organization and nearby neighbors should make a good faith effort to communicate the following to the developer:

- Provide feedback on the developer's engagement plan to ensure the dialogue is productive and works within the construct of expectations for both parties.
- Express the vision of the neighborhood, such as explaining the language of the neighborhood plans.
- Provide feedback on the design, operation and management of a project. Work collaboratively with housing developers and/or residents to identify ways to address concerns.
- Consider appointing a representative or committee from the neighborhood organization to serve as the liaison for exchanging information and working out language for any potential agreements.
- Consider formalizing input in a resolution or letter adopted by the neighborhood organization. This will help ensure the applicant/developer receives all of the relevant feedback and understands the information conveyed is representative of a large group of people.

(4) Implementation / Ongoing Relations

(a) How will agreed-upon provisions be implemented as the development moves forward?

- As a part of the application process, the developer must provide to the City an
 engagement plan, including single point of contact for the developer to work
 with neighborhood organizations and nearby neighbors throughout the project's
 design and construction phase in order to keep them updated with progress and
 changes.
- The developer and the neighbors may consider appointing a joint advisory committee to establish a process to help track the success of any agreements between the developer and the neighbors.
- Please visit http://www.austintexas.gov/department/housing-developer-assistance to view sample engagement plans and agreements.

(b) If an applicant is acquiring additional units in a development or subdivision where they have already completed the Good Neighbor Checklist, will they need to complete it again?

 Applicants who propose to acquire existing affordable housing units in the same development or subdivision as a project they have previously received funding for will need to complete another Good Neighbor Checklist for the new application. They may work off of the existing relationship they have developed during their original application.

(c) How should communication between the developer and the neighbors continue after the housing is operational?

The developer should:

- Honor the terms of any agreements that have been reached.
- Establish ongoing communication with neighborhood organizations and nearby neighbors and businesses. Invite neighborhood organizations and nearby residents to view the project, and promptly address emerging issues and share successes.
- Ask the property manager or developer's single point of contact to regularly attend meetings of the neighborhood organizations.

The neighborhood organization should:

- Honor the terms of the any agreements that have been reached.
- Welcome the housing developers and residents into the community, invite them
 to neighborhood meetings and events, and provide them with information on
 how to become members of the neighborhood organization.
- Establish a relationship with the developer's single point of contact and communicate any emerging issues or questions community members may have regarding the project.

City of Austin Good Neighbor Checklist

The Neighborhood Housing and Community Development Office (NHCD) offers a Good Neighbor Policy to standardize process and identify expectations for all projects funded through the City of Austin's Rental Housing Development Assistance (RHDA) and Acquisition and Development (A&D) programs. Applicants of these programs are required to prepare and begin implementing a community engagement plan, including neighborhood notification activities. The community engagement plan is required whether the application is for funding for new construction or renovation of an existing building, regardless of whether there is a change in ownership.

A successful community engagement plan leads to open, ongoing two-way communication between developers and neighbors. This requires good-faith efforts and cooperation by developers, City officials and residents. A positive, open dialogue between housing developers and neighbors can prevent misunderstandings, facilitate prompt resolution of any inadvertent misunderstandings, and provide a fair, thoughtful, dependable means of resolving differences.

The following checklist of items is required of all applicants for funding:

(1) Prel	liminary Research Review the Neighborhood Plan (if applicable)	
	ghborhood Notification Notify property owners within at least 500 feet of the site and registered neighleations with boundaries included in the proposed development site, using a writtener flyer.	
includir develop Good Napprop	Application Engagement Contact neighborhood organizations to provide current information about the ng any neighborhood association whose boundaries are included in the poment site and Neighborhood Planning Contact Team (if applicable). (see full City of Neighbor Guidelines for more detailed information on what kind of information riate to share) Appoint a Single-Point-of-Contact (SPOC) to serve as the liaison for exchanging information	roposed of Austin may be
(4) App	Provide communications plan Provide documentation showing the content of the notice, and proof of delivery Provide signed copy of this checklist.	
	reviewed and completed all of the above checklist items required by the City of leighbor Guidelines.	Austin's
Signed	printed name	date

