

# CITY OF AUSTIN INTERNATIONAL PROGRAM

Linking Austin with Communities  
and Businesses Around the World



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The [City of Austin International Economic Development Program](#) is the City's focal point for international business, trade, educational and cultural activities.

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## JUNE 2012

World Trade Month has wrapped up, but not before it shone a big spotlight on the importance of trade to the U.S. and Austin economy. Austin held its [2nd Annual Austin International Awards](#) and the President announced his own [E and E-Star Awards](#) for exporters and export services (three Texas companies were winners!). To learn more about why exports matter, [read this fact sheet](#) from the U.S. Department of Commerce. And make sure to check out this [great map](#) from the U.S. International Trade Administration - an old-school representation of current U.S. export flows.

Also in May, the Ecole Marcel Pagnol in our [sister city of Angers](#) welcomed a group of Austin students from the [Austin International School](#). The students stayed with host families and learned about French poetry and the geographies of the Loire and Colorado rivers. They were treated to singing and dancing by 160 Angers students and in turn did their own song and dance to teach the French students. The Angers educational exchange with Austin will continue this summer as a group of St. Edward's University students [embark on their summer semester](#) at the St. Edward's Angers campus.

In June, we welcomed an [Open World](#) delegation from the Ukraine who visited Austin to learn about safe forms of energy such as wind and solar. We were also visited by representatives from [Robotdalen](#), a robotics initiative in Sweden. Looking forward, our director Kevin Johns will be traveling to Tallinn, Estonia next week to give a keynote speech to the [International Association of Science Parks World Conference](#).

In this edition of the newsletter, we profile a South Congress [non-profit retail store](#) selling fair trade goods, discuss the study abroad business with [ISA](#), and tell you about our Sister City relationship with [Gwangmyeong, South Korea](#). We also have a new section of the newsletter, "[Other Resources](#)," which links you to other organizations in the Austin area providing assistance to local businesses.

We want to hear from you! If you are a non-profit or government entity and have an upcoming international event or activity that you would like us to mention in the newsletter, please email [Natalie Betts](#). Please submit events **before the 10th of the month**. Also [let us know](#) if you would like to be featured in a business or non-profit profile, and send us your feedback on our newsletter content.

## Thinking Local, Going Global: Austin Business Profile of the Month

June's business profile features an Austin business that has been international since it began 25 years ago. [International Studies Abroad \(ISA\)](#) is one of the largest program providers in the United States. ISA employs 250 full-time staff world-wide and sends over 6,000 students abroad every year. Bill Clabby, Executive Vice President of Research and Special Programs, answered our questions about studying abroad and operating such a far-reaching global business from Austin.

## ISA

**Tell us about your company and its international reach:**

International Studies Abroad (ISA) is a study abroad program provider that

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[U.S.-Mexico Border Energy Forum](#)

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offers academic courses during the summer, semester and academic year. Founded in 1987 in Austin, Texas by Gustavo Artaza, CEO, ISA has grown to include program options in 37 cities and 60 universities throughout the world. We now work with over 700 U.S. and Canadian universities to send more than 6,000 university students abroad each year.

In addition to academic programs, ISA offers internship and volunteer opportunities through Experiential Learning Abroad Programs (ELAP), a division of ISA. ELAP offers programs in Argentina, Chile, Costa Rica, Dominican Republic, England, Peru and Spain in fields such as arts, culture, business, marketing, education, sustainability, health care, human rights, social work and tourism. ISA also has specialized divisions that provide development and support for customized study abroad programs, high school study abroad opportunities and international student recruitment services.

### **What obstacles do you face to operating a successful international business, and how do you overcome them?**

One of the major challenges ISA faces on a day-to-day basis is maintaining personal relationships while continuing to grow both domestically and internationally. ISA also faces many questions from concerned parents, so educating students, parents and staff about safety abroad is one of our number one priorities. To help us confront these challenges we hire and train skilled staff members and develop comprehensive digital platforms to manage communication with sites abroad.

Another challenge is maintaining current information about global issues and student situations, and responding at the pace that people expect today. With Twitter, Facebook, and thousands of web-based sources, we are constantly connected and updating people both here and abroad. Our staff is available to students 24/7 while abroad, and our U.S. staff is on-call at all times for responding to any possible emergencies worldwide. Fortunately, with 250 full-time staff worldwide we have sufficient staff to respond quickly and efficiently.

### **What is it like to manage dozens of offices worldwide from Austin?**

It's stressful at times, but we love the job we do. We hire qualified and enthusiastic host-country nationals as overseas staff members to provide superior on-site support and carry out ISA's strategic vision for each program location. They are very familiar with the location, which is often their home town, and this allows them to help our students engage with the community more fully, as well as supporting our students in case of medical, academic, or personal incidents.

Our resident staff members are in constant contact with our Austin-based program managers, site specialists and vice presidents--and we utilize the latest technology to maintain open channels of communication with our headquarters here in Austin. This open communication is also very important for quickly resolving any issues that occur abroad, and to maintain quick and complete communication with families in the U.S., the U.S. home university staff, students abroad, international universities, and others who are involved.

### **What tips do you have for students considering studying abroad?**

It's a bit of a cliché, but if you have the opportunity, do it. With so many types of programs available, there is a great study abroad option for almost every type of student. There are many short-term programs in the summer or other times of year, quarter or semester-length programs, academic year programs, academic studies in nearly any discipline, internships and service learning are all available. Studying abroad will also help you gain skills you can't learn inside the classroom, improve your employability and help you gain a new perspective on your world. In today's fast-paced, global workplace, international experience is one of the best ways to help students gain a competitive advantage on their peers.

### **How has studying abroad changed in the last 25 years since ISA was founded?**

Study abroad has really grown up over the past 25 years. There is more academic, geographic and student diversity than there was when ISA was created in 1987. The sheer number of students studying abroad is one of the biggest changes we've seen over the past 25 years. As an illustration, today over 270,000 U.S. students are studying abroad for academic credit, and many more are involved in experiential programs, a number that has been doubling every 5-10 years.



## Cultural Events

### Every Wednesday Morning

Coffee Mornings for International Spouses  
10:00 am- Noon  
University Presbyterian Church Fellowship Hall

Every Wednesday morning, GlobalAustin hosts gatherings to provide support, friendship and resources to those living in Austin because their spouses are here as students, scholars or professionals. Americans interested in meeting these visitors to Austin are also welcome.

[Learn more](#)

### June 11-July 20

Les Explorers Summer Camp  
\$275 per week  
Austin International School

Les Explorers offers children aged 3 to 12 a unique experience to travel the world. The Austin International School's language immersion camp, based on French, Spanish, and English languages, allows children to choose their own destination each day, and to broaden their minds while learning through educational activities.

[Learn more](#)

### June 12

Polish Movie Night: Warsaw  
7:00 pm  
Free  
Austin Public Library Howson Branch

This 2003 film by Dariusz Gajewski attempts to build a bridge between great issues of the past and seemingly small problems faced by young people of today for whom the key-word is 'disorientation'. Next to former places of execution, things are happening which are not at all small but are just seen in a different scale. Both here and there what is at stake is someone's life, freedom, hope, love.

English subtitles.

[Learn more](#)

Another big change is communication--postcards are now quaint relics of the past. Major developments in communication technology have allowed students to stay in constant contact with people at home, making study abroad a shared experience.

Now that traveling and education abroad have become more commonplace for a much wider section of the population, ISA has been reaching out to other groups beyond university and high school students. The exciting thing is that all the experiences from which students are able to benefit can be just as revealing and positive for people in business or education, city planning or engineering. In this way, our outreach is broadening significantly and the possibilities are much more extensive.

## Non-Profit Profile of the Month: Ten Thousand Villages

All Austinites know that South Congress offers great shopping; one store also offers the chance to support an international humanitarian cause when you visit. [Ten Thousand Villages](#) is a volunteer-run non-profit store that sells only fair trade goods made by artisans around the world. Manager Kitty Bird answered our questions about their unique operation.

### Tell us a little bit about your organization's history--how did you get started?

Founded in 1946, our organization has grown from the trunk of founder Edna Ruth Byler's car to a network of more than 390 retail outlets throughout the United States selling Ten Thousand Villages products. Byler believed that she could provide sustainable economic opportunities for artisans in developing countries by creating a viable marketplace for their products in North America. She began a grassroots campaign among her family and friends in the United States by selling handcrafted products out of the trunk of her car. Byler made a concerted effort to educate her community about the lives of artisans around the world. The Austin store began in 2004 and our South Congress location brings us a lot of travelers from all over the Nation.

### Describe some of your organization's upcoming events or activities:

We just wrapped up the first ever fair trade challenge where we encouraged Austinites to dress, drink, eat, and use fair trade products for one week up until [World Fair Trade Day](#). It was a huge success and be on the lookout next May! Also each year we host an annual fair trade fine art show where we display beautifully handcrafted pieces from around the world in a gallery setting. This year the event will be held on October 5<sup>th</sup>. Check out [our website](#) for all the latest sales and promotions.

### What have you learned about the international community in Austin in your work with Ten Thousand Villages?

We are so lucky that some of our volunteers come to us from International programs all around Austin. We've had the benefit of working with students from Vietnam, Saudi Arabia, India and many more. Learning about other cultures through face to face interactions with students at the store is fascinating and also important for them to feel that they are gaining knowledge and experience while helping a worthwhile cause. We have also developed a strong partnership with MRC, [Multicultural Refugee Coalition](#) and often host refugee visitors in the store from Burundi and the Ivory Coast who can play instruments and offer stories about life in their homeland.

### What are the opportunities for getting involved with Ten Thousand Villages?

Ten Thousand Villages is a volunteer run retail store. Customer service volunteers are needed on a daily basis. Other opportunities include coordinating events, graphic design work, and marketing. Any special skills are always accepted!

## Sister City Spotlight:

## June 26

Cine de Oro: Acompañame  
9:30 am  
Free  
Mexican-American Cultural  
Center

The Emma C. Barrientos  
Mexican American Cultural  
Center presents a free  
screening of the 1966 film  
Acompañame, directed by  
Luis César Amadori. The  
screening is part of the Cine  
de Oro series. Spanish with  
no subtitles.

[Learn more](#)

## June 26, June 28, July 19

Texas State University- San  
Marcos Intensive English  
Information Sessions  
6:30-7:30 pm  
Free  
Various Locations

Chinese-Language: June 26  
Greater Austin Asian  
Chamber of Commerce  
Korean-Language: June 28  
Korean Baptist Church of  
Austin

Spanish-Language: July 19  
Greater Austin Asian  
Chamber of Commerce

[Learn more](#)

## June 30-July 7

International Federation of  
American Football Under-19  
World Championship  
Burger Stadium

The IFAF U-19 World  
Championship hosted by USA  
Football brings together  
eight teams of high school-  
age players representing four  
continents in a celebration of  
the sport through  
competition and cultural  
exchange. The eight-day  
tournament culminates in a  
gold-medal championship  
game. The U.S., Austria,  
Sweden, France, Canada,  
Panama, Japan, and  
American Samoa will  
compete for the title.

[Learn more](#)

## July 6

Brasil Guitar Duo  
7:30 pm  
\$25-50  
Bates Recital Hall, UT-Austin

The Austin Classical Guitar  
Society joins with the  
Austin Chamber Music  
Center to present the

## Gwangmyeong, South Korea

Austin and Gwangmyeong have been Sister Cities since 2001. Gwangmyeong is city of approximately 340,000 people just 9 miles from the capital city of Seoul in the Gyeonggi province. The city is a gateway to the Seoul metropolitan area and an important transportation hub with the Korean high-speed railroad stations and the Gwangmyeong Techno-Town located in the city. Gwangmyeong is also a center for arts and music, hosting many important annual festivals including the Ori Culture Festival, the Mt. Gureum Art Festival and the Music Valley Festival.

The Austin-Gwangmyeong Sister Cities Committee focuses on developing cultural, educational and economic development exchanges. Their goals include broadening networking horizons beyond Austin, Texas, and the U.S. and finding commonalities between U.S. and Korean cultures.

The committee has arranged multiple opportunities for Korean artists to perform in Austin, including a tour by the Gwangmyeong Farmers Band in 2009 and six Korean bands playing at the 2010 SXSW Music Festival. The Gwangmyeong Traditional Music Orchestra with Mrs. Yi Chun-Mok performed at the 60th Anniversary of the Korean War Commemoration Concert at the Westlake Community Performing Arts Center. Yi Chun-Mok visited Austin again in 2011 with her 15-member performing group to perform at the Austin Korean Community Gala. Yi Chun-Mok has been named a National "Human Treasure" by the Korean government.

In the area of education, the committee facilitated the establishment of a Sister School relationship between Travis Heights Elementary and Gwangmyeong Elementary. The committee also arranged for the Gwangmyeong Education Manager Stevie Ha to visit Austin in May 2011, where he signed a Memorandum of Understanding with Austin Community College regarding the establishment of an International Youth Summer Camp. The first group of South Korean students will arrive at ACC this summer. ACC also hopes to establish a branch campus in Gwangmyeong.

Austin's Sister City relationship with Gwangmyeong has also been fruitful in developing stronger economic and diplomatic ties between the two cities. A delegation including Mayor Yang Gi-dae and Council member came in Austin in the spring of 2011 to have meetings with Mayor Lee Leffingwell, Austin Community College, and the Austin-Gwangmyeong Sister Cities Committee. In October 2011, the City of Austin Economic Development Manager visited Gwangmyeong; meeting with Mayor Yang Gi-dae and the city council, and representing Austin at Gwangmyeong's 30<sup>th</sup> anniversary celebration.

The Austin-Gwangmyeong Sister Cities Committee welcomes new members who are interested in volunteering their time to facilitate exchange between the two cities. For more information, contact the committee chair [Paul Kim](#).

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### Featured International News Story: [Obama Signs Renewal of Export-Import Bank That Boosts Lending](#) *Bloomberg News*

On May 30, President Obama signed a bill to reauthorize the Export-Import Bank of the United States for the next three years and raise its lending limit from \$100 billion to \$140 billion. Without Congressional action, the bank's charter would have expired at the end of May. Although the Ex-Im Bank has been frequently reauthorized as a routine matter since its establishment in 1934, the reauthorization faced opposition this year from groups claiming that the bank distorts markets.

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### Workshops, Classes, and Networking Events

#### June 12-25

U.S. State Department Direct Line Programs on International Business  
Various Times  
Free  
Teleconference

The Direct Line program provides a unique opportunity for American

award-winning Brasil Guitar Duo (João Luiz and Douglas Lora) in Bates Recital Hall on the campus of the University of Texas at Austin. Recent winners of the prestigious Concert Artists Guild Victor Elmaleh Competition in New York, the Brasil Guitar Duo is equally at home in a classical or world music stage. Their innovative programs feature a seamless blend of classically traditional and Brazilian works, resulting in a global touring schedule and numerous critically acclaimed recordings.

[Learn more](#)



### Conferences

#### June 18-20

U.S.-Africa Infrastructure Conference

\$600 government, \$1,000 members, \$1,400 non-members

Washington Marriot Wardman Park  
Washington DC

This conference, themed "Foundations for Economic Growth," will highlight investment opportunities in energy including renewables, transportation, ICT, and the relevant capacity building necessary for successful development. In addition to traditional financing topics, this year's event will highlight procurement options. Scheduled to coincide with the AGOA annual meetings, the conference will bring together senior U.S. and African private sector and government officials, key decision makers from leading U.S. infrastructure companies, financial institutions, and international organizations with a vested interest in infrastructure investment and growth on the continent.

[Learn more](#)

#### August 13

Brazil Energy and Power X  
Houston, TX  
Save the Date!

businesses, particularly small- and medium-sized enterprises, to engage directly via teleconference with U.S. Ambassadors overseas. The program is open to American companies which are already in the country where the Ambassador serves or which are interested in expanding their businesses into those countries.

June 12, 11:00 am CDT - Doing Business in Kuwait

June 13, 7:00 am CDT- Opportunities for U.S. Business in Indonesia

June 14, 11:00 am CDT- Protection of Intellectual Property Rights in Spain

June 14, 2:00 pm CDT- Brazil's Economic Outlook and Opportunities for U.S. Businesses

June 20, 11:00 am CDT- Doing Business in Yemen

June 25, 11:00 am CDT- Opportunities for U.S. Business in Malta and Libya

[Learn more and register](#)

#### June 13

Export Documentation

9:00 - 11:30 am

\$35 (includes parking and refreshments)

201 East Second Street

This International Trade Education Series session will help you to ensure that your exported products arrive at their destination. Topics include addressing export documentation; basic nine documents; quotations; pro-forma invoice; commercial invoice; packing list; EEI/AES; certificates of origin (when needed)/NAFTA; insurance certificates; bills of lading/airway bills; pre-inspection certificates and more. Featured speaker: Shawn Levsen, UPS.

[Learn more and register](#)

#### June 13

Australia: Smart Grid and Renewable Energy Opportunities for U.S. Companies

6:00 pm Central

\$20

Webinar

The Australian Government has set a target to reduce greenhouse gas emissions by five percent on 2000 levels by 2050. The Government is committed to ensuring that 20 percent of Australia's electricity will come from renewable sources. This webinar will feature a country overview and presentations on the smart grid and renewable energy markets in Australia.

Learn about Australia's clean tech policies and developments which are advancing opportunities for U.S. companies operating in the smart grid and renewable energy space.

[Learn more](#)

[Register](#)

#### June 13

Roles and Responsibilities of the Importer, Customs Broker, and Freight Forwarder

1:00-2:00 pm Central Time

\$25

Webinar

In this webinar, you will understand the roles and responsibilities of the importer, customs broker and freight forwarder as it relates to the North America Free Trade Agreement (NAFTA). You will learn how each of these experts can efficiently and effectively facilitate the export of your products to Mexico and Canada.

[Learn more](#)

[Register](#)

#### June 13

Financing Your Exports and Getting Paid

1:00-2:00 pm Central Time

\$15

Webinar

Getting paid for your export sale is easier than ever. Learn from trade finance experts about the range of payment methods used in export transactions and how to evaluate which is best for your business. Learn about letters of credit and U.S. government programs for financing exports including a program that enables buyers to purchase your product or service. View a past program [here](#) or join to live to raise your questions.

This event will be hosted by the Brazil-Texas Chamber of Commerce, AMCHAM Brazil, and the Brazil-U.S. Business Council. More details forthcoming.

**October 22-24**

U.S.-Mexico Border Energy Forum XIX  
Hermosillo, Sonora, Mexico

The Border Energy Forum gathers once a year to exchange information about the best ways to produce and consume energy in this fast-growing region, forge new partnerships and help each other work together on the twin goals of economic development and environmental protection and has become a cornerstone of energy policy and program development for the region.

[Learn more](#)



**Trade Missions**

**August 30-September 6**

Education Mission to Brazil  
Brasilia, Sao Paulo, Rio  
\$3,750

This mission will connect 60 appropriately accredited U.S. education institutions with potential students and university/institutional partners in Brazil. The mission will include student fairs, embassy briefings, site visits, and networking events. Appropriately accredited graduate, undergraduate, and community college programs are encouraged to apply. Nearly 9,000 Brazilian students studied in the U.S. in the 2010/11 school year, and this number will no doubt grow in coming years, especially because of the new Brazilian government program, Science Without Borders, that provides scholarships to Brazilian undergraduate students for one year of study in at STEM field at colleges and universities in the United States.

[Learn more](#)

[Learn more](#)

[Register](#)

**June 14**

Russia's Upcoming WTO Accession and Permanent Normal Trade Relations:  
Implications and Opportunities for U.S. Business  
10:00 am-11:00 am Central Time

\$15

Webinar

As the world's 11th largest economy, Russia is a promising market for U.S. exporters with over 140 million consumers and projected average GDP of 4% until 2015. In summer 2012 Russia will enter the World Trade Organization, opening up its markets and agreeing to play by WTO rules. WTO members are poised gain by lower tariff bindings and better predictability, and stability through increased transparency. Many U.S. exporters and service-providers are well positioned to gain from Russia's WTO entry. However the passing of Permanent Normal Trade Relations (PNTR) is crucial in preventing a delay, or hindering U.S. companies from receiving these benefits.

[Learn more and register](#)

**June 26**

Temporary Exports- Carnets and Other Tools  
1:00-2:00 pm Central Time

\$15

Webinar

Temporary importation is an important tool to show your products in foreign markets or for professionals bringing tools of the trade into a foreign country for a limited time. Companies have several options when considering temporary importation. These include: ATA Carnets, Temporary Importation Bond (TIB) and entry with duty drawback. There is also provision for bringing "tools of trade." Learn more about these approaches to temporary importation, which option is best for your situation, and how to apply.

[Learn more](#)

[Register](#)

**June 26**

Greater Austin Asian Chamber of Commerce June Networking Event  
6:00- 8:00 pm

Free

Satay Restaurant

Come meet the chamber! Chamber networking events are a powerful way to meet new business contacts and share your products and services. You never know who you are going to meet!

[RSVP](#)

**July 11**

The Importance of the HS Number, Preference Criteria, NAFTA Certificate of Origin and Essential Documentation for Exporting to Mexico

1:00-2:00 pm Central time

\$25

Webinar

In this U.S. Department of Commerce NAFTA webinar, you will learn about the documentation needed to export to Mexico, including the NAFTA Certificate of Origin. You will also learn how to find the right HS Number / Schedule B Number and preference criteria for your shipment.

[Learn more and register](#)

**July 18**

Exporting as a Creative Professional

11:30 am- 1:00 pm

201 E. 2nd Street

Free

This Take It To the Next Level Class, offered by the City of Austin Cultural Arts Division in partnership with the International Economic Development Program, will provide artists of all types with the information they need to take their creative business global. Topics will include finding performing and exhibition opportunities overseas, marketing and travel considerations, going on tour or filming abroad with high-value equipment, and international trade

### October 15-17

Smart Grid Trade Mission to London  
Application deadline - August 17  
\$1,200 SMEs, \$2,350 large firms

The UK is the foremost market in the rapidly developing smart grid sector in Europe. This U.S. Dep't of Commerce trade mission will help U.S. companies obtain market information, establish business and government contacts, solidify business strategies, and/or advance specific projects.

[Learn more](#)

### March 10-14, 2013

Trade Mission to Egypt and Kuwait  
Application deadline- Dec 14  
\$3,350 SMEs, \$4,230 large firms

This U.S. Department of Commerce Trade Mission will explore opportunities in the energy, renewable energy, infrastructure and safety and security technology sectors and help participating firms gain market insights, make industry contacts, solidify business strategies, and advance specific projects, with the goal of increasing U.S. exports to Egypt and Kuwait.

[Learn more](#)

### Other Resources

[City of Austin Small Business Development Program](#)

[City of Austin Emerging Technologies Program](#)

[City of Austin Cultural Arts Division](#)

[City of Austin Music Division](#)

[U.S. Department of Commerce Austin Export Assistance Center](#)

[Texas State Small Business Development Center](#)

[UTSA International Trade Center](#)

[Office of the Governor Economic Development Division](#)

shows for creative industries. Beverages and dessert provided. Attendees are welcome to bring a brown bag lunch.

[Learn more and register](#)

### September 11-12

Texas Goes Global and Green: How to Take Your Green Tech Global  
8:30 am - 4:30 pm  
\$75 two days, \$40 one day  
Greater San Marcos Partnership  
1340 Wonder World Dr. San Marcos, TX

Central Texas small and medium size enterprises with Green Technology products and services now have an opportunity to identify the best target foreign markets and opportunities for their company. This two day conference will provide your company with the knowledge and training to pursue new foreign markets. If your company has been hesitant about expanding internationally but felt there was opportunities outside the U.S., these sessions will identify those markets along with the knowledge skills needed to pursue business outside the U.S.

[Learn more](#)

### September 12

NAFTA Series- Solutions Scenarios: Inbound Warehouses, Sending Samples to Mexico, Trading Companies  
1:00-2:00 pm Central Time  
\$25  
Webinar

This U.S. Department of Commerce NAFTA webinar will help you understand the benefits of inbound warehouses and trading companies under NAFTA; how to send samples to Mexico without any problems and how to arrive at solutions when exporting to Mexico.

[Learn more and register](#)

## News and Announcements

The Art in Public Places Program (AIPP) and artists Sunyong Chung and Philippe Klinefelter invite the citizens of Austin to **submit stones from Asia** for inclusion in a proposed mosaic at the **Asian American Resource Center**. AIPP has commissioned Chung and Klinefelter to create artwork for the new facility to be located at 8401 Cameron Road. The artists hope to receive stones from every Asian country so that **each nation will be represented within the artwork**. Stones will be accepted until **July 1, 2012** or until one stone from each country is donated, whichever comes first. [Click here to learn more and see the donation guidelines.](#)

The **2015 Milan Expo** is inviting companies in the following sectors to become partners: agribusiness, food, energy, telecommunications, edutainment, robotics, security, lighting, air conditioning, logistics, green mobility, sustainable building materials, waste management, banking, finance, advertising, system integration, and travel services. Requests for Proposal can be [found here](#).

The U.S. Department of Commerce has announced its **2013 International Buyer Program trade show schedule**. These are U.S. trade shows to which the USDOC will bring prospective international buyers. These shows offer the opportunity to find international clients without leaving the country.

The **Cultural Exchange Fund**, an initiative of the Association of Performing Arts Presenters, is a **travel subsidy program** that assists U.S.-based presenters in building partnerships with **international touring artists**, companies, and their collaborators. Travel to the Middle East, Asia, Latin America, and Africa is strongly encouraged. The remaining application deadline for 2012 is **November 16th**. Learn more and apply [here](#).

On **June 15th** and every other Friday, the **Honorary Consul General Bernard Buecker** provides office hours at the International Center of Austin at 201 East Second Street from 10:00 am- 3:00 pm. Individuals requiring authentication of a German document, German notarization, matters

[Greater Austin Chamber of Commerce](#)

[Greater Austin Hispanic Chamber of Commerce](#)

[Greater Austin Asian Chamber of Commerce](#)

[Capital City African American Chamber of Commerce](#)

[Austin Gay and Lesbian Chamber of Commerce](#)

involving German inheritance, business or other general matters may arrange an appointment by calling (210) 226-1788.

Please note: if you would like to opt out of receiving future emails from the International Program, please click the "**Manage Your Preferences**" link below instead of the "Opt Out" link. If you also receive emails from the City of Austin's Emerging Technologies Program, clicking the "Opt Out" link will automatically remove you from both the International Program mailing list and the Emerging Technologies mailing list.

*Note: Links to web sites are for the convenience of the user. Such links and use do not constitute an express or implied endorsement or approval of any web site, or of the products or services of specifically identified companies or of any of the private or non-profit entities. This information does not reflect an endorsement of these events, organizations, or companies, and therefore assumes no responsibility for the accuracy of data contained herein, or for the success or failure of any business transaction resulting from opportunities listed in this information.*

301 W. 2nd Street Ste. 2030 | Austin, TX 78701 US

