



2012 Directory of Exhibitors

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Lending Exhibitors

This directory lists exhibitors that attended the City of Austin's 2012 Meet the LenderSM Business Loan Fair on October 11, 2012. This list includes banks, community lenders and government programs that make commercial loans or accounts receivable financing.

With the exception of our own departments, the City of Austin does not endorse any lending organization listed in this document. The purpose of this directory is to provide information to the public.

ACCION Texas

9800 N. Lamar Blvd., Suite 280
Suite 201

Austin, Texas 78753

888.215.2373 ext. 1202

www.acciontexas.org

Contact: Asal Shokati, Loan Officer at ashokati@acciontexas.org

ACCION Texas provides individual business loans from \$500 to \$50,000 for startups and up to \$100,000 for established businesses. ACCION Texas also provides business lines of credit from \$5,000 to \$50,000 for established businesses with two years of financial history. All loan funds repaid to ACCION Texas are reinvested in the community.

American Bank

3520 Bee Caves Road

Austin, Texas 78746

512-328-9900

www.americanbank.com

Contact: Lisa Killough, Senior Lending Officer at LKillough@americanbank.com

American Bank is a direct reflection of their customers. In fact, it's American Bank's goals and aspirations that define every aspect of American Bank – from the products and services American Bank creates to the personalized customer care they provide. American Bank creates services tailored to the unique needs of their customers. In fact, American Bank's customers help develop American Bank's products, ensuring that what American Bank offers is in-step with your needs today and as you continue to grow. It's about making your job easier and ensuring the most efficient use of your financial resources. From merchant services to wire transfers, to loans, American Bank will get you set up and provide whatever ongoing support you might need.

American Bank of Commerce

2243 W. Braker Lane
Austin, Texas 78758
512.391.5614

www.theabcbank.com

Contact: Shasi Wilson, Vice President, SBA Lending at swilson@theabcbank.com

American Bank of Commerce understands the daily challenges of business ownership. American Bank of Commerce has been a valuable partner to entrepreneurs in navigating the changing and uncertain path to success. American Bank of Commerce's expert team of lenders and their in-depth knowledge of the Small Business Administration and Commercial Lending has helped owners in taking their next steps in the marketplace. American Bank of Commerce is a preferred lender with the Small Business Administration.

ArTex Funding

17009 Flintrock Rd
Austin, Texas 78738
512.261.7069

www.artextfunding.com

Contact: Artie Berne, President at Artie@ArTexFunding.com

ArTex Funding provides alternative working capital, private debt and joint venture funding to small and medium businesses. ArTex Funding provides a world class array of financial tools under one roof to solve your funding situations. ArTex Funding work closely with companies experiencing financial difficulty so they can get back to profitability. ArTex Funding specialize in Accounts Receivable Funding, also known as Factoring or Invoice Financing.

Bank of America

515 Congress Ave
Austin, Texas 78701
512.534.6147

www.bankofamerica.com

Contact: Eeva Carr, Vice-President Small Business Banker at eeva.carr@bankofamerica.com

Bank of America's Business Loans, Lines of Credit, Leasing and SBA Financing give your business an immediate infusion of funds designated for a specific purpose. One-time expenditures or long-term financing needs—such as fixed-asset purchases, permanent working capital, and business expansion and acquisition—can be financed by one of Bank of America's secured, vehicle, real estate, agriculture, or equipment loans.

BB&T

2702 Bee Caves Rd
Austin, Texas 78746
512.651.8607

www.bbt.com

Contact: Allison Scott, Vice President at allison.scott@bbandt.com

BB&T offers loans and lines of credit to help businesses of all sizes achieve their financial goals. As a Small Business Administration (SBA) Preferred Lender, BB&T can offer extended terms on some small business loans. Loans can be used to purchase new equipment for your business, consolidate debt and gain convenient access to funds. Use BB&T's industry expertise to allocate your financial resources more efficiently, create cost savings and focus on growth.

BiGAUSTIN - Business Investment Growth

5407 N IH 35
Suite 200
Austin, Texas 78723
512.928.8010

www.bigaustin.org

Contact: Melissa Hepner, Program Manager at melissa@bigaustin.org

BiGAUSTIN is Central Texas' single-source solution for entrepreneurial education, tailored business counseling and flexible loans. BiGAUSTIN remains the leading non-profit micro-enterprise development organization in Central Texas. BiGAUSTIN offers a variety of loan programs to fit the growing needs of small businesses. With BiG's Smart Loans clients receive funding, education, and one-on-one counseling for the term of the loan. BiGAUSTIN Smart Loans are flexible, and affordable, with fast turnarounds.

Bridgeport Capital Service

5541 N University Dr.
Suite 101
Coral Springs, Texas 33067
469.777.0921

www.bridgeportcapital.com

Contact: Veronica Wallace, Vice President - Business Development at veronica@bridgeportcapital.com

Accounts Receivable Factoring at Bridgeport Capital lets you tap over 30 years' experience in factoring (the purchasing of commercial accounts receivable). Bridgeport Capital's seasoned team of professionals excels in serving the financial needs of small to medium sized companies involved in manufacturing, wholesaling, trucking and service industries. Bridgeport Capital is dedicated to your success by providing factoring solutions that help you meet your payment obligations in a timely and efficient basis.

Business and Community Lenders of Texas (BCL of Texas)

2212 S. Congress Ave
Austin, Texas 78704
512.912.9884

www.bcloftexas.org

Contact: Raquel Valdez, Director of Corporate Strategies at rvaldez@bcloftexas.org

BCL of Texas is a not-for-profit economic and community development lender. BCL of Texas (formally CEN.TEX CDC) was formed in 1990 at the invitation of the SBA San Antonio District Office to make commercial real estate loans for established Central Texas businesses. BCL of Texas provides a wealth of free business development services, in addition to providing SBA Loans, Commercial Loans, and Community Micro Loans.

Capital CDC

1250 S. Capital of Texas HWY.
Bldg 1, Ste 600
Austin, Texas 78746
512.615.0398

www.capitalcdc.com

Contact: Kelly Acosta, Marketing Communications Coordinator at kellyacosta@capitalcdc.com

Capital Certified Development Corporation (Capital CDC) is a leading private, not-for-profit provider of business financing solutions throughout Texas and New Mexico. Capital CDC has worked with hundreds of small businesses and partnered with multiple financial institutions to assist with their needs to finance building acquisitions, construction projects, and machinery and equipment.

DNA Financial Group

13492 Research Blvd
Suite 120, #178
Austin, Texas 78729
512.573.8800

www.dnafinancialgroup.com

Contact: Amity Mercado, Owner at amity@dnafinancialgroup.com

DNA Financial Group has a network of lenders and venture capitalists and can help you obtain additional funding to grow your company. Don't want the hassle? Let DNA Financial Group broker the loan for you. DNA Financial Group will do a complete analysis of both your business and personal financials and provide you with a complete package for both.

Far West Capital

PO BOX 30317
Austin, Texas 78755
512.527.1131

www.farwestcap.com

Contact: Jason Lippman, Vice President at jason@farwestcap.com

At Far West Capital, you get exactly what you need from a financing company and nothing less. Far West Capital's hands-on approach, working capital finance solutions, and client services are all tailor-made to meet your company's specific needs. Far West Capital can build customized factoring and financing solutions around your business. In fact, you will have full access to Far West Capital's senior management team during the planning stages to ensure your custom solution addresses your financial needs in every way.

Frost Bank

100 East Anderson Lane
Austin, Texas 78752
512.473.4902

www.frostbank.com

Contact: Betty Davis, Vice President at bdavis@frostbank.com

Frost Bank is committed to providing financial solutions to businesses in the communities we serve. That's why we offer a wide range of flexible and sophisticated financing options for short-term, seasonal and long-term borrowing needs. Frost Bank knows businesses are looking for a financial partner and adviser who understand the challenges they face every day. That's where Frost Bank's experience in relationship banking makes a difference. One of Frost Bank's Relationship Bankers will work with your company to find the best solution to your financing needs.

Greater Austin Hispanic Chamber of Commerce Access to Capital Committee

2800 South IH35
Austin, Texas 78704
512.462.4302

www.gahcc.org/Access-to-Capital.1807.0.html

Contact: Antonia Warren, Director of Economic Development at awarren@GAHCC.org

Through the Greater Austin Hispanic Chamber of Commerce Access to Capital Committee (GAHCC), business owners have access to our Cash Flow Resource Center. Here, businesses benefit from direct contact with financial industry experts. These Access to Capital Consultants represent a diverse number of traditional and nontraditional capital resources. GAHCC's Cash Flow Resource Center caters to businesses of any size. With the various experts available, business owners can explore different options and/or learn about what is needed and how to prepare to request financing from different sources.

Greater TEXAS Federal Credit Union

6411 North Lamar Boulevard
Austin, Texas 78752
512.458.2558

www.gtfcu.org

Contact: Rachel Fausett, Business Development Officer at rachel.fausett@gtfcu.org

Greater TEXAS Federal Credit Union (GTFCU) provides multiple financial resources to assist small businesses. Greater TEXAS Federal Credit Union partnered with CU Business Solutions to offer full service business loans for large and small companies. CU Business Solutions offers services such as accounts receivable and inventory financing, equipment financing, Small Business Administration financing, business acquisition financing, owner occupied and investor real-estate mortgages, and construction/development lending.

Horizon Bank

600 Congress Ave.
Austin, Texas 78701
512.637.5749

www.horizonbanktexas.com

Contact: Guy Perry, Senior Vice President at guy.perry@horizonbanktexas.com

Horizon Bank offers a diverse selection of loans to give your business the momentum it needs to grow and thrive. In addition, Horizon Bank offers a variety of loan programs through the Small Business Administration (SBA), the U.S. Department of Agriculture, and the Indiana Capital Access Program. Among the programs Horizon Bank offers are SBA 504 loans, which provide long-term, fixed-rate financing toward certain purchases for expansion or modernization with a down payment as low as 10%.

J P Morgan Chase Bank

221 W. Sixth Street
1st Floor Lobby
Austin, Texas 78701
512.479.1581

www.jpmorganchase.com

Contact: Paco Martinez, Licensed Banker at eustaquio.p.martinez@jpmchase.com

JP Morgan Chase Bank offers a diverse selection of loans to give your business the momentum it needs to grow and thrive. As an SBA Preferred Lender, JP Morgan Chase can expedite the loan approval process because we make the loan decision within SBA guidelines. JP Morgan Chase's vast experience with SBA guaranteed loans could help you obtain the loan you need to grow, with terms you can afford.

Liquid Capital Resources

10036 Lachlan Dr.
Austin, Texas 78717
512.660.5170

www.liquidcapitalcorp.com

Contact: Juan Pablo Mondragon, Chief Executive Officer at jpmondragon@liquidcapitalcorp.com

Liquid Capital™ understands what it takes for a small business to succeed because we're small businesspeople ourselves. Liquid Capital is built on a network of locally owned and operated Principal Offices, so whenever you're talking to Liquid Capital you're talking directly to your funding source. This flexibility allows Liquid Capital to give unmatched client service that is uniquely local and reliable. Liquid Capital has been in business since 1999 and even during the worst days of the 2008 financial crisis Liquid Capital didn't miss a single client funding. Liquid Capital has more offices across North America than any other commercial finance company, so getting a crystal clear picture of your business funding options is as easy as contacting your local Liquid Capital Principal.

Merrill Lynch

111 Congress Ave Ste 600
Austin, Texas 78701
512.397.1874

www.ml.com

Contact: Colin Bruenjes, Financial Advisor at colin.bruenjes@ml.com

Merrill Lynch is one of the world's premier providers of wealth management, securities trading and sales, corporate finance and investment banking services. Working with Merrill Lynch's clients as strategic partners, they create and execute winning solutions, which address their clients' most pressing strategic, financial and investment needs—anywhere in the world. Merrill Lynch places their client relationships first and is proud to conduct their business based on five unwavering principles: Client Focus, Respect for the Individual, Teamwork, Responsible Citizenship, and Integrity.

OMNIBANK, N.A.

1861 Lakeline Blvd.
Cedar Park, Texas 78613
512.506.2904

www.omnibank.com

Contact: Tammy Thorpe, Branch Manager at tammyt@omnibank.com

For 50 years OMNIBANK has provided personalized service and custom-tailored financial tools to small businesses in Texas. OMNIBANK's business lending team has the experience, expertise, and creativity to find the ideal loan program for your business needs. Whether you need to purchase equipment, construct facilities, or develop your inventory, OMNIBANK has a commercial loan to help your business succeed.

PeopleFund

2921 East 17th Street
Building D, Suite 1
Austin, Texas 78702
512.472.8087

www.peoplefund.org

Contact: Lesa Cox, Director of Lending at lesa@peoplefund.org

PeopleFund provides flexible loans to small businesses, not-for-profit organizations, and affordable housing ventures throughout the State of Texas. PeopleFund's loans and financial services help entrepreneurs strengthen their businesses, and keep Austin's economies thriving. With financing available for equipment purchases, permanent working capital term loans, and revolving lines of credit, PeopleFund helps you grow.

Prosperity Bank

1701 West Parmer Lane
Suite 100
Austin, Texas 78758
512.490.6658

<https://www.prosperitybanktx.com>

Contact: Patricia Moreno, at patricia.moreno@prosperitybanktx.com

Prosperity Bank offers all types of loans to accommodate and promote your business. From small loans for sole proprietorships to large loans for corporations, Prosperity Bank wants to be your business banking partner. In addition, Prosperity Bank offers loan products through the Small Business Act 7(a) and 504 Loan Programs to businesses who meet SBA eligibility requirements.

Randolph-Brooks Federal Credit Union

P.O. Box 2097
Universal City, Texas 78148
210.394.4560

www.rbfcu.org

Contact: Steve Ynostrosa, Business Development at Synostrosa@Rbfcu.org

As a member-owned, not-for-profit financial cooperative, Randolph-Brooks Federal Credit Union (RBFCU) is committed to serving their members' financial needs. RBFCU mission is to help improve their members' economic well-being and their quality of life. RBFCU has a team of lending professionals ready to assist you with your borrowing needs. RBFCU has easy applications, quick loan processing, low-cost financing, flexible repayment terms, and friendly, knowledgeable staff.

Regions Bank

100 Congress Ave
Suite 1700
Austin, Texas 78701
512.226.0235
www.regions.com

Contact: Haydee Patron, Relationship Specialist at Haydee.Patron@regions.com

Regions Bank provides loans and lines of credit products that are tailored to your specific request. Regions Bank has loan solutions to meet almost any need. Regions Bank is proud to be classified by the SBA as a Preferred Lender, which means they have the expertise to meet your business needs and close your loan quickly. Regions Bank provides a flexible, cost-effective way to obtain everything from office furniture to heavy equipment thru their lease financing options.

Southwestern National Bank

11220 North Lamar Boulevard
A-100
Austin, Texas 78758
512.299.2725
www.swnbk.com

Contact: Sunita Murti, Commercial Business Developer at sunita.murti@swnbk.com

Southwestern National Bank offers a variety of products and services to meet your banking needs. Southwestern National Bank offers competitive rates on or interest-bearing accounts and provides personalized customer service. Southwestern National Bank speaks your language. In most instances, Southwestern National Bank's multi-lingual tellers, account representatives and bank officers can assist and serve you in your own language.

Superior Financial Group

536 San Ramon Valley Boulevard
Suite 137
Danville,, CA 94526
925.899.8449
www.superiorfg.com

Contact: Sue Malone, President at SMalone165@aol.com

Superior Financial Group (SFG) is 1 of only 13 companies to be approved as a non-bank United States Small Business Administration (SBA) Lending Company in the country. This license allows SFG to continue to offer the award winning Small Office Home Office SBA loans and traditional 7(a) loans that accounted for 90% of the growth rate in the number of SBA loans approved in 2003-2004. The innovative program that was created by the founders while owning a small bank in Oakland California, vaulted the bank from the 64th to the 3rd largest SBA lender in the United States.

United States Small Business Administration

17319 San Pedro
Building 2, Suite 200
San Antonio, Texas 78232
210.403.5917

www.sba.gov

Contact: Leo Davila, Lender Relations Specialist at lionel.davila@sba.gov

The United States Small Business Administration (SBA) provides a number of financial assistance programs for small businesses that have been specifically designed to meet key financing needs, including debt financing, surety bonds, and equity financing. SBA offers a variety of loan programs for very specific purposes. Loans that include: The 7(a) Loan Program, Microloan Program, CDC/504 Loan Program, Export Loan Programs, and Rural Business Loans.

University Federal Credit Union

8100 Shoal Creek
Austin, Texas 78766
512.421.7346

www.ufcu.org

Contact: Felicia Jamison, Business Loan Officer at fjamison@ufcu.org

Whether you need a business loan for a growing business, a checking account for daily operations, or group insurance for your employees, University Federal Credit Union (UFCU) is able to help. UFCU works with hundreds of area employers to provide financial resources for daily operations, future growth, and employee retention. UFCU offers competitive financing options for businesses. As a locally owned business with more than 65 years' experience serving our members in Austin and Galveston, UFCU understands the market and has programs designed to meet your needs.

Velocity Credit Union

610 East 11th St.
Austin, Texas 78701
512.225.9145
www.velocitycu.com

Contact: Luis Acuna, Business/Community Development Manager at luis.acuna@velocitycu.com

Velocity Credit Union (VCU) offers a host of services to fit your business or association needs. VCU currently offers the following types of business loans: business equipment and vehicles, secured line of credit loans, unsecured line of credit loans, real estate purchase, and construction and development loans. VCU is an approved Small Business Administration (SBA) lender. Any business or association located in the five-county area is eligible to become a Velocity member.

Wells Fargo Bank

1400 Cypress Creek Rd.

Cedar Park, Texas 78613

512.336.1574

www.wellsfargo.com

Contact: Adam Trulove, at adam.trulove@wellsfargo.com

Wells Fargo Bank offers business financing solutions that work together or separately to meet your business needs. Whether you want an unsecured loan or one secured by equipment or real estate, a Wells Fargo business loan can give your business the financing it needs in one lump sum, so you can put the funds to work quickly and meet your goals sooner. Wells Fargo Bank and the Small Business Administration have partnered to provide businesses with secured SBA-backed financing options. Choose from several loan options and get access to up to \$4 million in funding for your small business.

Non-Lending Exhibitors

City of Austin Emerging Technologies Program

301 W. 2nd Street
2nd Floor
Austin, Texas 78701
512.974.1357

www.austintexas.gov/department/emerging-technologies

Contact: Eve Richter, Emerging Technology Coordinator at eve.richter@austintexas.gov

The Emerging Technologies Program brings technology companies to the region and helps the ones we have to grow through a combination of business consulting, matchmaking and cheerleading. Our goal is jobs and investment in the Austin technology sectors. Program staff works 1-on-1 with companies as well as with local partner and community organizations.

Community Impact Newspaper

821 Grand Avenue Parkway
Pflugerville, Texas 78660
512.810.2930

www.impactnews.com

Contact: Tess Coverman, Senior Account Executive at tcoverman@impactnews.com

Community Impact Newspaper is Texas' fastest-growing news organization and the most widely distributed news source for relevant and useful information at the community level. Since its launch in 2005, Community Impact Newspaper has restructured an antiquated model—the community newspaper—and turned it into an essential tool by providing readers with useful, informative news.