

Public-Private Partnerships

Downtown Development

Urban Renewal

Transit-Oriented Development

Housing Affordability

Environmental Policy

Redevelopment

Social Policy

Economic Development

Alternative Financing

Fiscal Impact Analysis

Economic Impacts

Market Studies

Community Visioning

Sustainable Development



Thriving Urban Waterfronts: They Don't Just Happen Austin, Texas

Abe Farkas March 24th, 2014





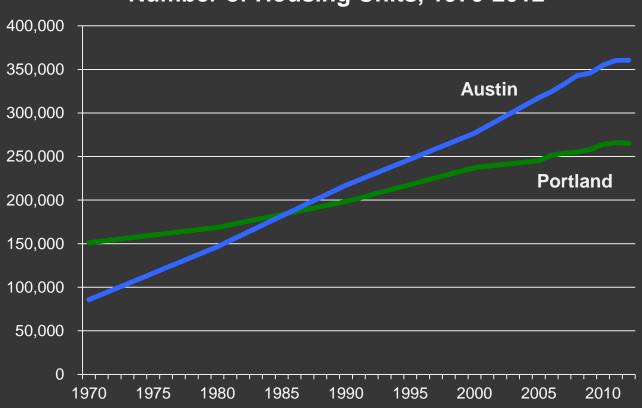


Portland

Seattle



Number of Housing Units, 1970-2012





Portlandia: Long-term Phased Waterfront Approach

Portland Experience

Planning/Development History/Context

- •History of land use and transportation planning (1972)
- Civic leadership and community involvement
- City/Regional goals for housing, jobs, environment, transportation
- Local Development Toolkit
- Implementation Agency
- ■Public and Private collaboration

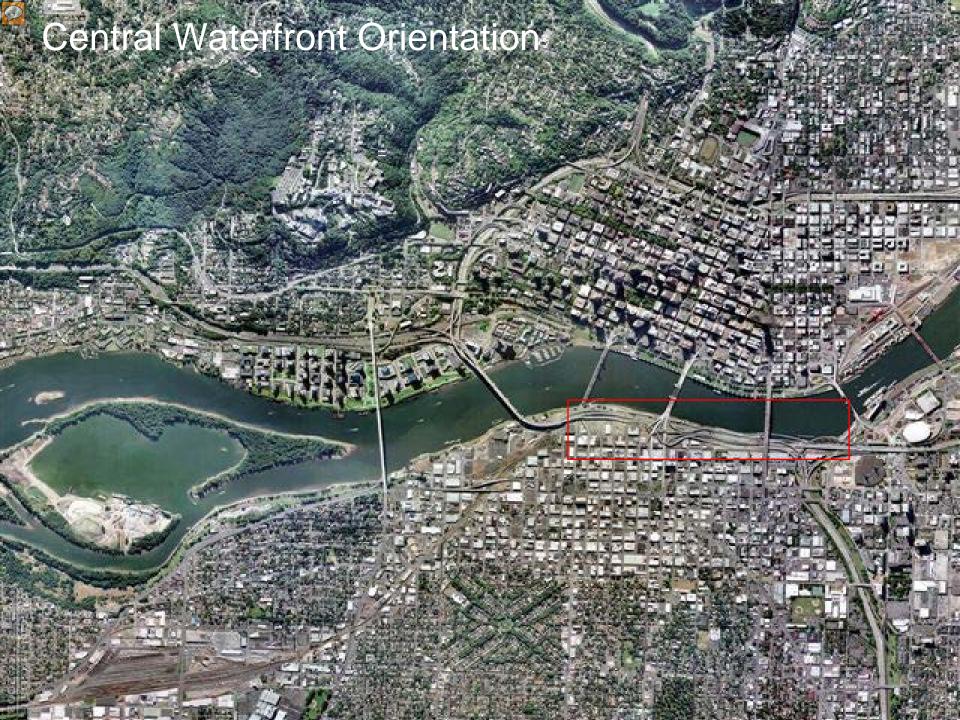
Regional Characteristics:

- ■1.4m population
- ■25 cities/3 counties
- ■800,000 jobs
- ■467 square miles
- ■Four light rail lines
 - ■4.1% of regional trips
 - ■45% Portland central city trips



Portland

Seattle





Urban Waterfront Redevelopment

"The river is the Central City's most significant geographic feature and binding element"



Start with a Vision – Know where you are going

- Community Plans (high level)
- Area Planning (detailed level)

Organic Factor – Build from situational strengths

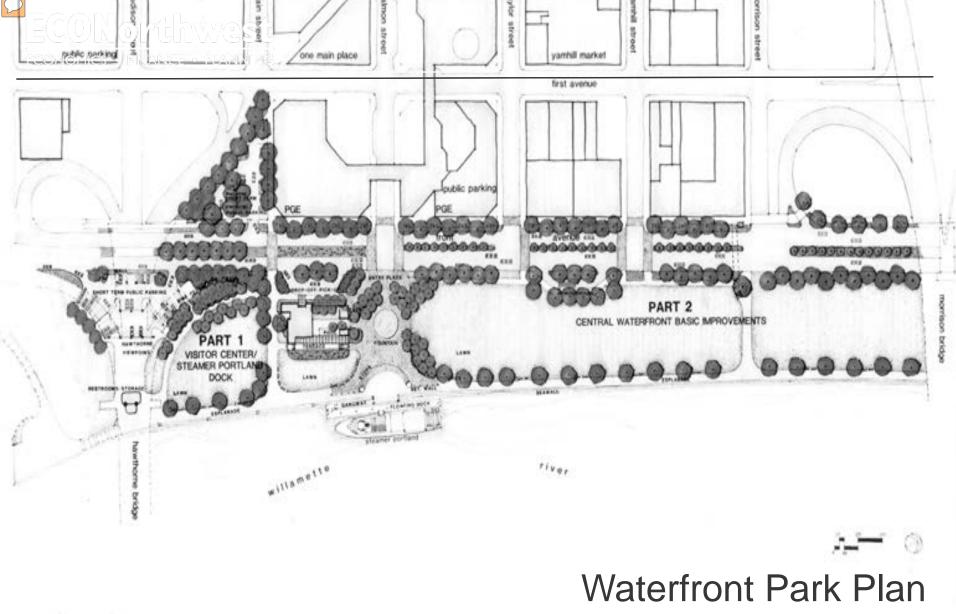
- Finding Balance social/economic/environment al
- You need a toolkit
- Partnership is like a marriage – "give and take"

PHASE I: Central Downtown Waterfront

Starting at the begining









Portland Seattle Bois



Waterfront Park









PHASE II: SOUTH DOWNTOWN

Portland | Seattle



South Downtown Waterfront











Density, Urban Form, Open Space





PHASE III: EAST BANK

ESPLANADE

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pating Walkway
Construction







Scenes on the Esplanade











PHASE IV: RIVER DISTRICT

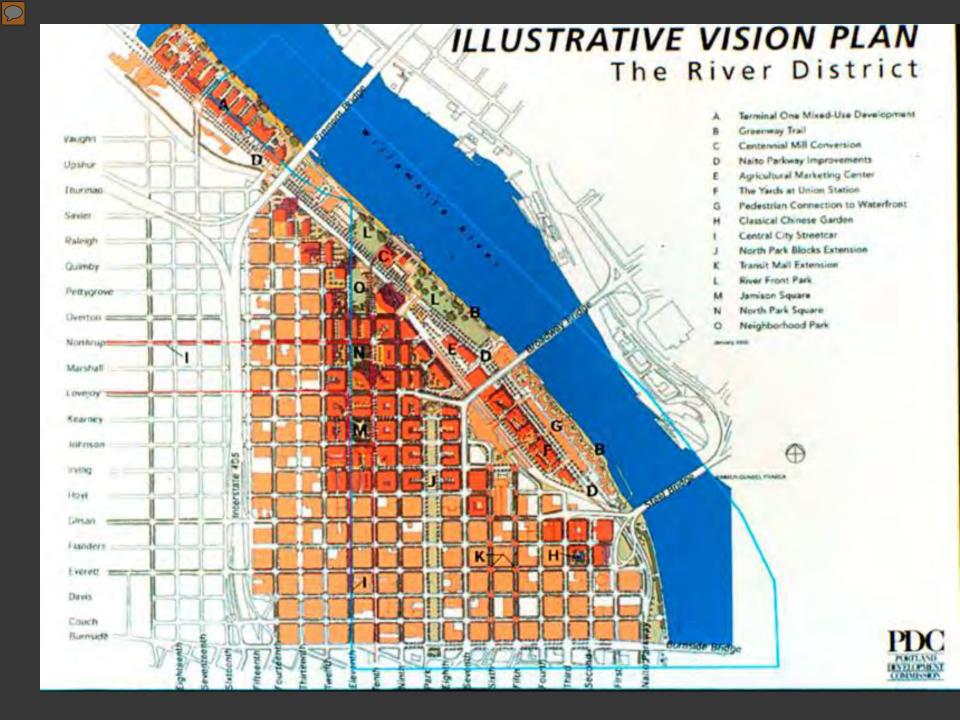
Portland

Seattle



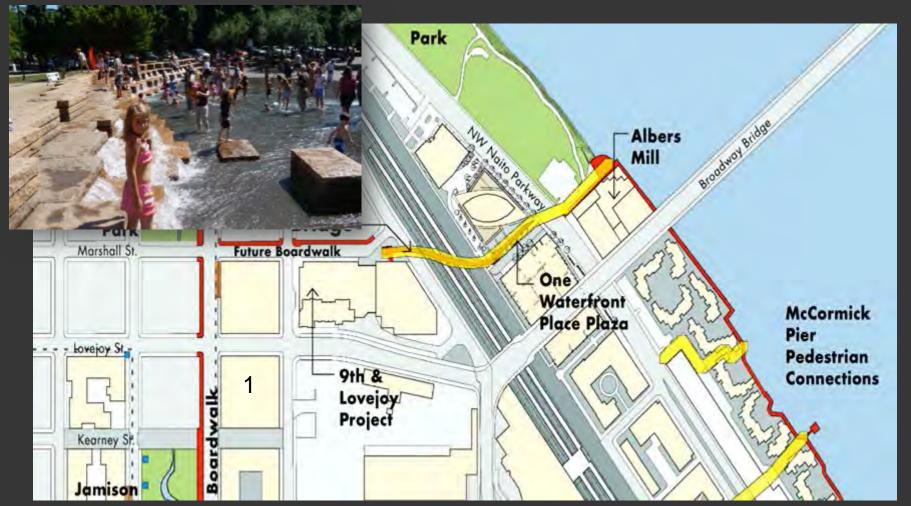
River District 1991





Parks, Walkability & Waterfront

Connections















Housing Diversity







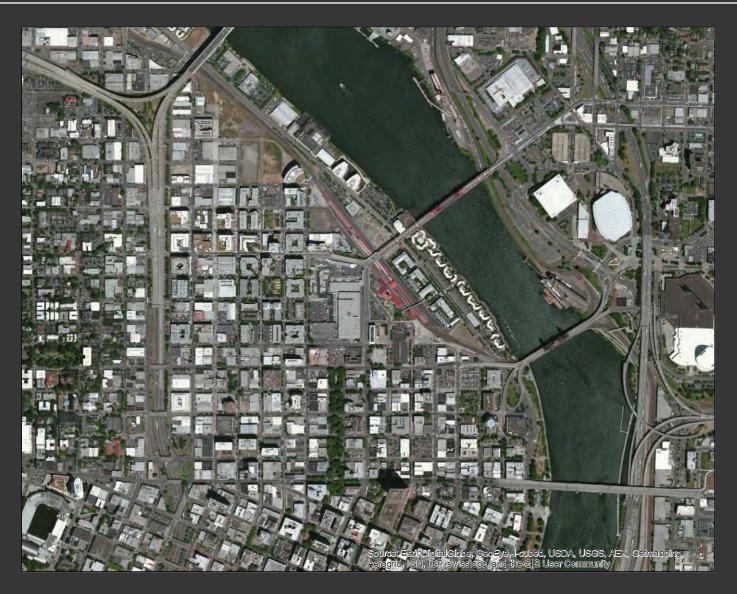








River District 2010



Portland

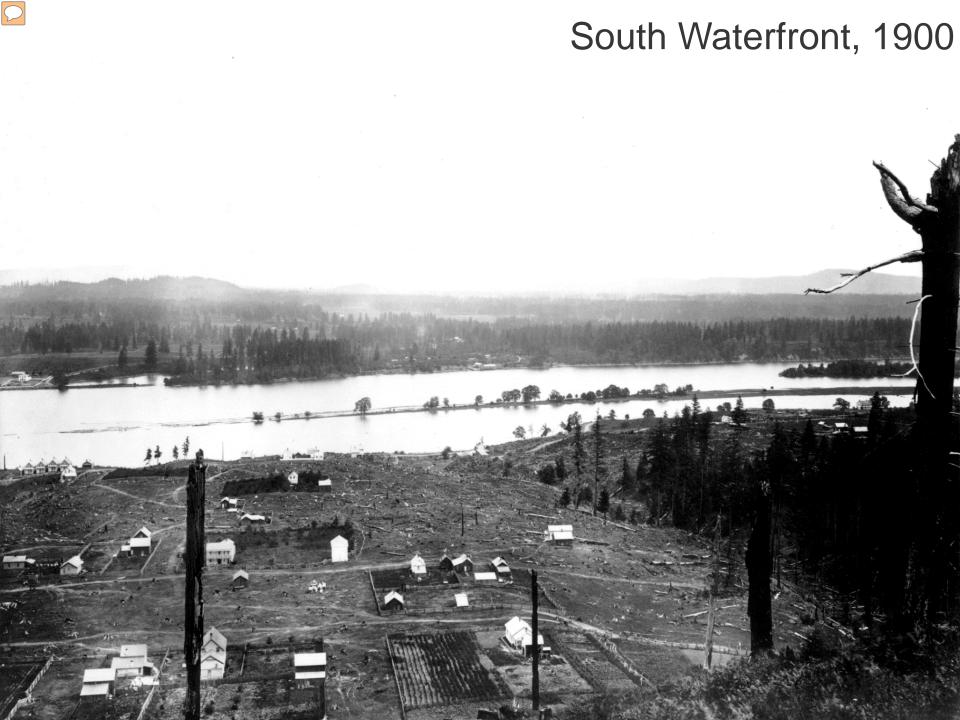
Seattle



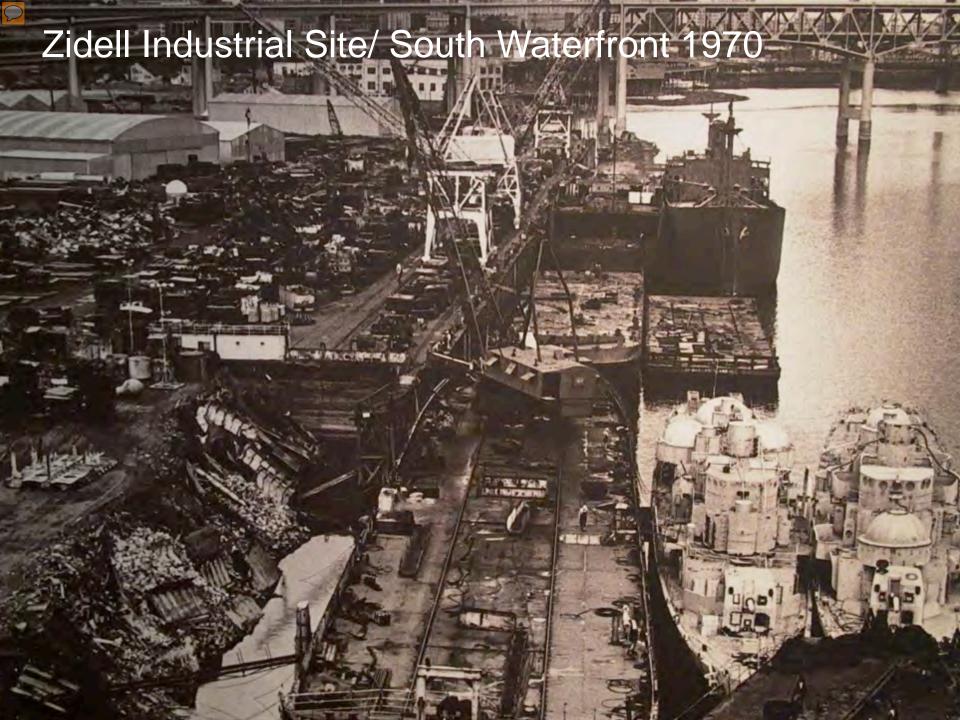
PHASE V: SOUTH

WATERFRONT

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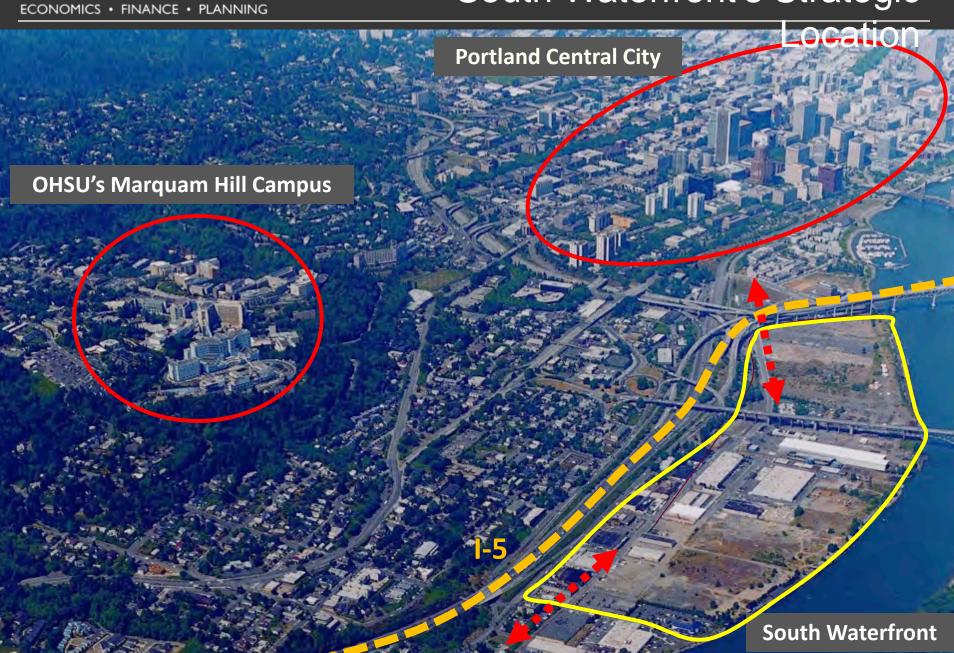








South Waterfront's Strategic



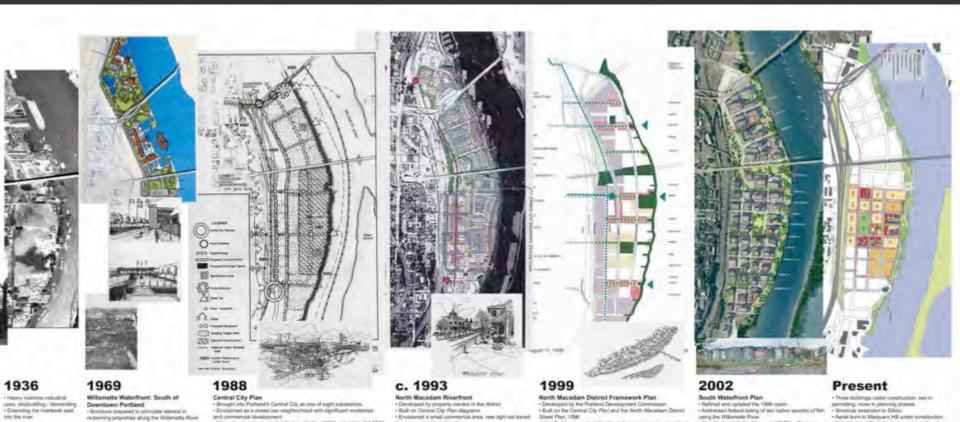


SoWa Property Ownership



· Uses / features envisioned included heliport,

commercial marmy island. International trade carrier.



Creen development potential that would allow 250-loot heights. It FARs
 Required housing area shertified south of the Ross latent Bridge

New street connections, greenway I other open spice

improvements identified

lice, new waterfront attractions - Approximately 1200 residential units, a measure of

one-story rowhouses and litres-story tick-under

apartments, about 17 dulacra-

Identified a new series of perks and open spaces, a new street.

meteoric and commercial and residential concentrations

Developed to accommodise 6.500 - 12.000 jobs and

1,500 - 5,000 housing units.

+ Coordinated with the Marquart Hill Plan, Oragon, Health & Science University (CHSU) increasion

· Environed later, thinner building types for sharct.

Neighborhood Plank has been acquired by only
 Greenway Development Plan accepted by

Dity Council in 2004



Portland

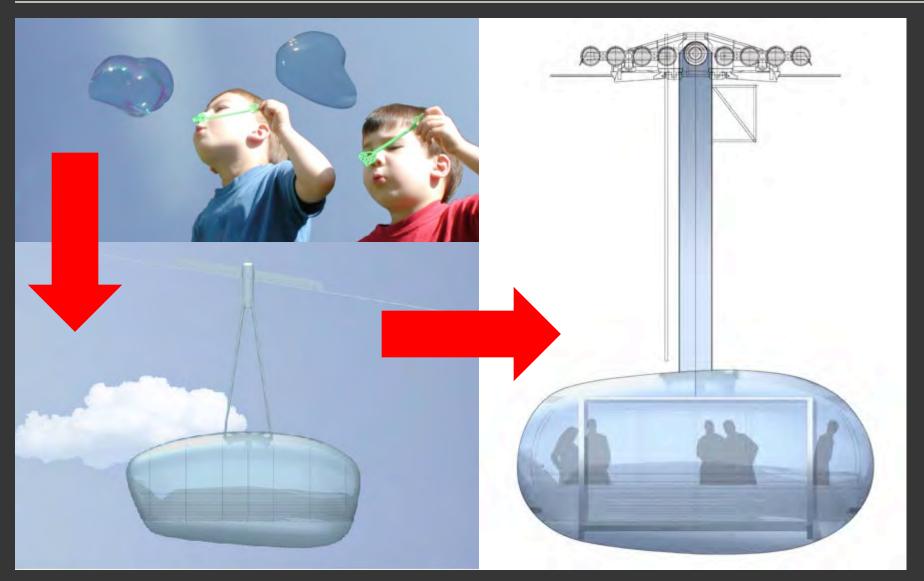
Seattle

Boise



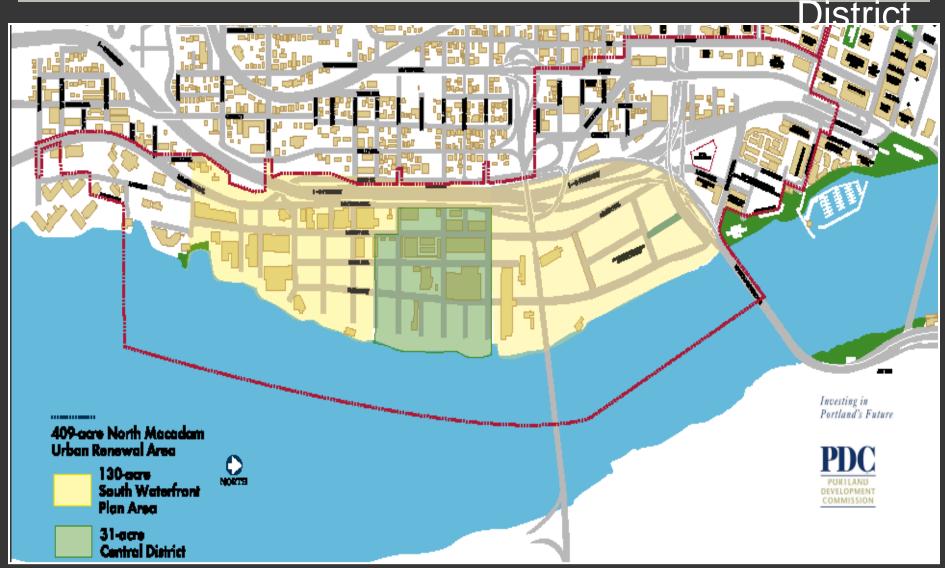


Aerial Tram: Evolution of Design



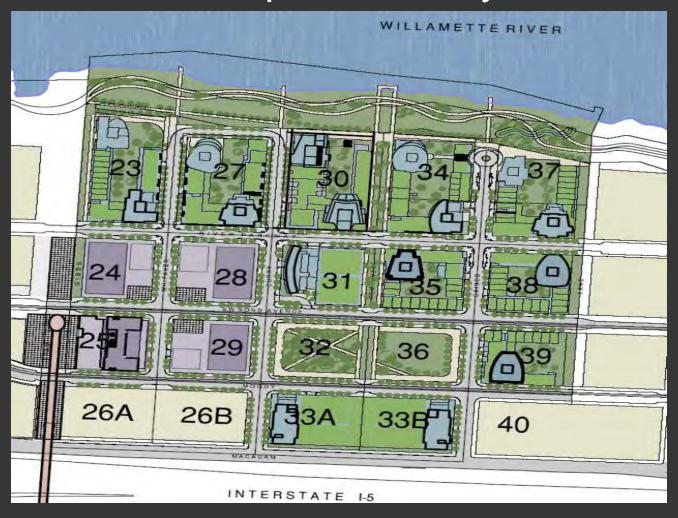


Plan Area, URA, and Central





Horizontal Development Entity





Development Agreement

- \$1+ B Private Investment (\$3B over 20 years)
- \$100+M Public Investment
- 2000 market-rate housing units; 400 affordable units
- Minimum density of 125 units/acre
- 750K SF OHSU (aka 2000+ jobs)
- Neighborhood Infrastructure: greenway, parks, pedestrian bridge, aerial tram, streetcar, room for light rail
- Sustainable buildings and environment
- MWESB and Prevailing Wage



Photo credit: Bruce Foster for the Portland Development Commission







Both photos: Elizabeth Caruthers Park in South Waterfront

Development Agreement – Public Ledger

Public committed:

- Funding
- Revised zoning district
- Park site acquisition greenway commitments
- Urban renewal financial risk
- ■Political Support
- Staffing resource

Public received:

- LEED building commitments
- Open space and
- Higher density better formed development
 - ■TIF generation
 - "Gap Payment" obligation
 - Infrastructure costsharing
 - Affordable housing and jobs creation
 - First right of refusal
 - District "Jump start"
- M/W/ESB and work force equity programs





OHSU Center for Health and Healing, South Waterfront

Development Agreement – Private Ledger

<u>Private</u>

Commitment:

- Investment in infrastructure
- Investment in development by date certain
- More public amenities than code required
- LEED buildings
- Land for affordable housing reserved
- ■OHSU main campus remained in City
- Cover TIF risk

Private Received:

- Policy/political support
 - Amenities for private investment
 - Infrastructure funding certainty (amount and timing)
 - OHSU funding
 - Increased return on investment



Results to date

- 750K SF OHSU Buildings
- 200 Affordable housing units (rental)
- 2000 Market rate units (condo/apartments)
- 1600 jobs + 700 (2014)
- 2 acre park + riverfront access
- One of most sustainable new urban neighborhoods in US
- \$1B+ in private investment
- \$100M in public investment (local, state, federal)



Future OHSU/ PSU Collaborative Life Sciences Building



Photo Credit: Bruce Foster for the Portland Development Commission

















Photo Credit: Bruce Foster for the Portland Development Commission



Portland Waterfront Public Tool Kit

- Vision/Plans/Code Changes
- Tax Increment (loans, site acquisition, infrastructure)
- Land Banking
- Development Agreements
- Transportation funds (state/fed)
- Parking fees (bonds)



- Local Improvement District
- Tax Credits (Housing, Historic, NMTC, Energy)
- Tax Abatements (market and affordable

housing)

- Eminent Domain
- Bonuses





- Air Rights (from open space)
- Public land monetization
- Sole Source Impact Fees
- HUD 108
- EB-5
- Earmarks (ped bridge)







Pedestrian Bridge, South Waterfront

Lessons Learned

- Start with common vision
 - Be bold be creative
- They said it couldn't be done: prepare for scrutiny and opposition
 - Best outcomes flow from public-private collaboration
- Provide certainty and flexibility
 - Listen to your partners needs
 - Don't negotiate for so long that you lose the opportunity



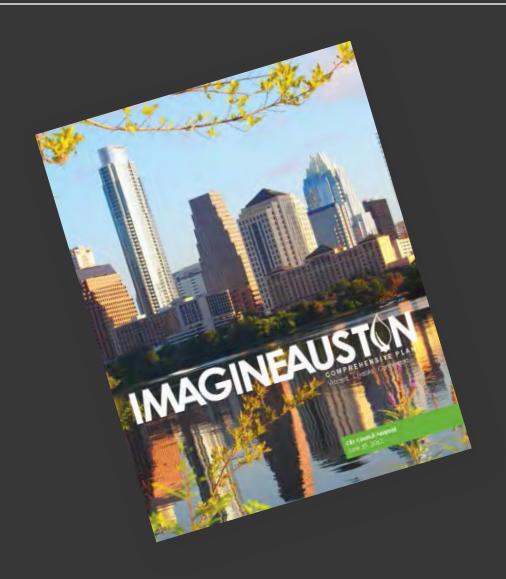


Lessons Learned

- •Be Patient stuff happens you can't control
 - •Circumstances Change
- Partnerships are situational
 - Silver Buckshot more apt than silver bullet
 - Mass transit, walkability essential
- •Plan with everyone but develop with the willing



Austin Community Plans and Goals



Portland

Seattle

Boise

Austin South Central Waterfront

- Rapid growth continues city-wide
- Change is happening in South Central now
- Area struggles with: transportation issues, poor walkability, inadequate waterfront access; housing-jobs balance
- Area lacks agreed upon plan and redevelopment strategy



South Central Property Ownership





- Individual owner approach
- quicker decisions more developer control
 - mostly developer risk
 - fewer public benefits
- Partnered approach (private-public)
 - will be more time consuming
 - shared risks
 - greater public benefits
 - stronger private returns over time





- Development Agreements
- Horizontal Development Entity (willing partners)
- Public Improvement Districts

More Possible Partnership Tools

- Tax Increment Financing (property and sales)
- Tax Credits (Low Income Housing; New Markets; Energy)
- HUD Section 108



- Land Banking
- Land Swaps
- Transfer of Development Rights
- Sole Source Impact Fees

And a few more possible tools

- EB-5
- Bonus
- Crowd Funding





"We are confronted by insurmountable opportunities" - Pogo

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