

TESLA

Travis County
Gigafactory Texas

September 16, 2020

10:00am

W E L C O M E

Cloteal Davis Haynes

Tesla HUB Consultant



PRESENTATION
(30 MINUTES)



QUESTIONS FOLLOWING
PRESENTATION

Travis County

Diana Ramirez

Director, Economic Development & Strategic Investments

Planning & Budget Office

512.854.9694 diana.ramirez@traviscountytexas.gov

Sylvia Lopez

Director, HUB Program

Purchasing Office

512.854.4561 sylvia.lopez@traviscountytexas.gov

City of Austin

Small and Minority Business Resources (SMBR)

smbr@austintexas.gov

www.austintexas.gov/smbr

- Edward Campos, Interim Director
- Tamela Saldana, Compliance Officer
- Thomas Owens, Resources Division Manager
- Blender Hill, Public Information Specialist, Sr.

Economic Development Department

www.austintexas.gov/department/economic-development

- Veronica Briseño, Chief Economic Recovery Officer
- Sylnovia Holt-Rabb, Acting Director
- Susana Carbajal, Assistant Director
- Vicky Valdez, Small Business Program Division Manager
- David Gray, Public Information & Marketing Manager

Tesla Team

Rohan Patel

Senior Director

Public Policy and Business Development

rohpatel@tesla.com

Jessica Munoz

Senior Group Manager,

Procurement

jesmunoz@tesla.com

Kristin Maselli

Supply Analyst,

Procurement

kmaselli@tesla.com

Haynes-Eaglin-Waters, LLC

HUB Consultant

Cloteal Davis Haynes

President & CEO

Arika Haynes

Marketing Director

HUB Participation

Cloteal Davis Haynes

Eligible Certifications

- City of Austin MBE/WBE/DBE
- State of Texas HUB
- Texas Unified Certification Program (TUCP)
- South Central Texas Regional Certification Agency (SCTRCA)

Project Specific Goals

- Established for Specific Scopes of Work

PROJECT OVERVIEW

Rohan Patel, Senior Director
Public Policy and Business Development

Upcoming Bid Opportunities

Jessica Munoz, Senior Group Manager, Procurement

- Site Logistics
 - PPE Equipment
 - Portable Toilets
 - Janitorial
 - Site Clean-Up
- Painting
- Epoxy Flooring
- Interior Finishes
- Fireproofing
- Plumbing/HVAC
- Electrical

ECOMPLY Partner Pre-Qualification

Kristin Maselli, Supply Analyst, Procurement

- Pre-Qualification Purpose

- For Questions: eComply@tesla.com

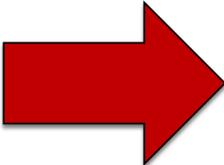
- Pre-Qualification Review

ECOMPLY Process

The screenshot shows the Tesla ECOMPLY user interface. At the top, there is a red header with the Tesla logo and the word 'TESLA'. Below the header, there is a navigation menu with the following sections:

- Activities**
 - Company Profile
 - My Organization
 - My Employees
 - My Profile
 - Extension Programs**
 - Prequalification Questionnaire
 - Documents
 - Contractor Documents
 - Account Settings
 - User Management
 - Change password

Step 1:
Click on "Prequalification Questionnaire"



The screenshot shows the 'Pre-qualification Questionnaire' page. At the top, there is a grey header with the text 'Pre-qualification Questionnaire'. Below the header, there is a blue button labeled 'Create New'. Below the button, there is a table with the following columns:

Project Site	Entered By	Entered Date	Status
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Step 2:
Select "Create New"

Business Organization

Complete all sections

1 Organization of Business 2 WBE/ MBE 3 Safety Information 4 Required Documents 5 Submission Acknowledgement

Organization of Business

This firm is a:

State of Incorporation or Formation:

Date Founded: Under Present Management Since:

Name of Parent Company (if applicable):

If Union, indicate Union Hall:

This firm is a: If yes, indicate:

Attach Firm's organization chart and complete names of key personnel in the table below.

Names of Officers or Principals	Title	
No data available in table		

Showing 0 to 0 of 0 entries

Have any of your principal officers gone through insolvency or been convicted of civil or criminal claims?

Financial Information

Dunn and Bradstreet Number and Rating:

Bonding Rate:

Bonding Capacity:

Federal Tax Identification Number:

NAICS Code:

What is your current backlog of awarded projects?

If you are awarded work by Tesla or its contractors, what is your expected value of award?

Have you paid all taxes and social security benefits as required by law?

Are there currently any open lawsuits against your company?

Has your company had any financial infractions in the last 10 years?

If you are a subsidiary of a parent company, Tesla may require that the parent company of any subsidiary execute a performance guaranty as a condition of awarding a contract.

Financial Information

Provide your annual revenue for the last three years and a forecast for the current year.

Year ▲	Corporation / Parent ◆	Subsidiary / Division ◆	Tesla ◆	◆
2017				<input type="text"/>
2018				<input type="text"/>
2019				<input type="text"/>
2020 Forecast				<input type="text"/>

Contractors License Information (As Appropriate)

Contractor's License Information

Add License

License Type	License Number	Expiration Date	Issued in State	Classification	License Limit	
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Have any of your company's licenses ever been suspended or revoked?

Qualifications & Experience

Qualifications & Experience

Scopes of Work

Please detail the products and services that your company offers:

Please supply details of any organization whose products/services your company is licensed to sell:

How many employees does your company have:

How many managerial, construction, engineering, and administrative staff does your company have?

How many craft workers does your company have?

Is your company currently completing any projects?

Does your company have any projects starting in the next 6 months that will require large staffing?

Does your company have valid General Liability and Automobile insurance with \$1,000,000 limits?

References: Provide a minimum of 3 projects your firm has worked on.

[Add Reference](#)

Client Name / Project Name	General Scope	Contract Amount	Reference Name	Telephone Number	
No data available in table					

Safety Information

- 1 Organization of Business
- 2 WBE/ MBE
- 3 Safety Information
- 4 Required Documents
- 5 Submission Acknowledgement

Environmental Health and Safety Data and Record (EHS)

Company Safety Manager:

Name: Length of service with company:

Address:

City, State, Zip:

Telephone Number:

e-mail Address:

List your Worker's Compensation Experience Modification Rate (EMR) for the 3 most recent years.
Verification of EMR for the last 3 most recent must be uploaded in the Documents list tab

Year	Corporation / Parent	Subsidiary / Division	
2017			
2018			
2019			

Required Documents

Firm's Organization Chart	<input type="button" value="Choose File"/> No file chosen
Please upload applicable insurance or professional liability into your contractor documents to acknowledge that your company is insured	<input type="button" value="Choose File"/> No file chosen
OSHA Citations	<input type="button" value="Choose File"/> No file chosen
OSHA 300 Logs	<input type="button" value="Choose File"/> No file chosen
OSHA 300A Logs (for last 3 reporting years)	<input type="button" value="Choose File"/> No file chosen
EMR (for the 3 most recent years)	<input type="button" value="Choose File"/> No file chosen
Please attach a copy of safety program, safety training program and written drug policy	<input type="button" value="Choose File"/> No file chosen
Safety Manual/ Risk Assessment	<input type="button" value="Choose File"/> No file chosen
Incident Investigation protocol or process	<input type="button" value="Choose File"/> No file chosen
State Business License	<input type="button" value="Choose File"/> No file chosen
Environmental Policy	<input type="button" value="Choose File"/> No file chosen
Environmental Citations	<input type="button" value="Choose File"/> No file chosen
Training Matrix and/or records	<input type="button" value="Choose File"/> No file chosen
Drug and Alcohol Program (if separate from Safety Manual)	<input type="button" value="Choose File"/> No file chosen
HUB Certification	<input type="button" value="Choose File"/> No file chosen
Other	<input type="button" value="Choose File"/> No file chosen

Submission Acknowledgement

YOU'RE DONE!

1 Organization of Business 2 WBE/ MBE 3 Safety Information 4 Required Documents 5 Submission Acknowledgement

Signing Information

This pre-qualification questionnaire was completed by:

Date:

Name:

Title:

Address:

Zip, City, Country:

Telephone Number:

E-mail Address:

Do you acknowledge that all information provided and submitted within the Tesla Prequalification Questionnaire is true to the best of your knowledge?

I acknowledge that all information submitted within this account is true and accurate to the best of my knowledge

I do not acknowledge that this information is true and accurate

[Back](#)

[Save as Draft](#)

[Submit](#)

For More Information

Contact:

- Jessica Munoz, Senior Group Manager, Procurement

jesmunoz@tesla.com

- eComply

eComply@tesla.com

QUESTIONS