

Austin's Economy – the Best of the Best

- Fastest growing American city for 4th year in a row (Forbes, 2014)
- #1 in the U.S. for Job Growth (U.S. Dept. of Labor 2013)
- Starting in 2013 Austin had the fastest growing metropolitan economy in the U.S. It is expected to hold the #1 ranking through 2020. (U.S. Conference of Mayors 2014)



Strong and Growing Air Trade Area

Texas Facts

- #1 state in which to do business (Chief Executive Magazine 2012)
- 2nd largest economy in the U.S. (U.S. Bureau of Economic Analysis 2013)
- 2nd largest state population (Woods & Poole 2013 est.)
- 3rd largest U.S. domestic O&D market (YE 1Q 2014)

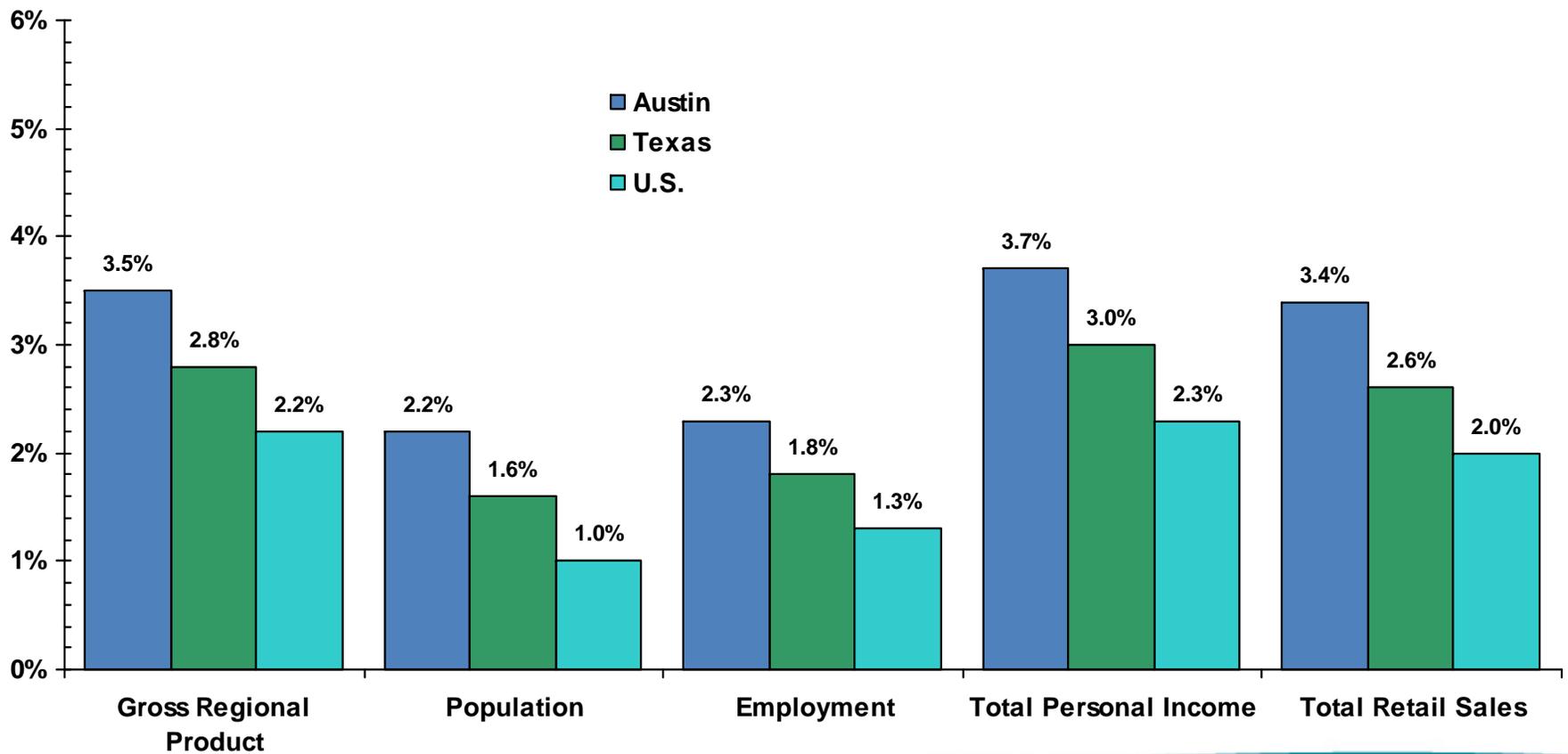
Austin Facts

- #1 Best Cities for the Next Decade (Kiplinger's Personal Finance July 2010)
- 3rd largest domestic O&D airport in Texas
- Fastest growing American city for 4th year in a row (Forbes 2014)
- Highest median household income metro area in Texas (2010 Census)
- Capital of Texas



Austin-Bergstrom
International Airport

Austin Projected to Outperform Texas & the U.S. In all Important Economic Growth Indicators

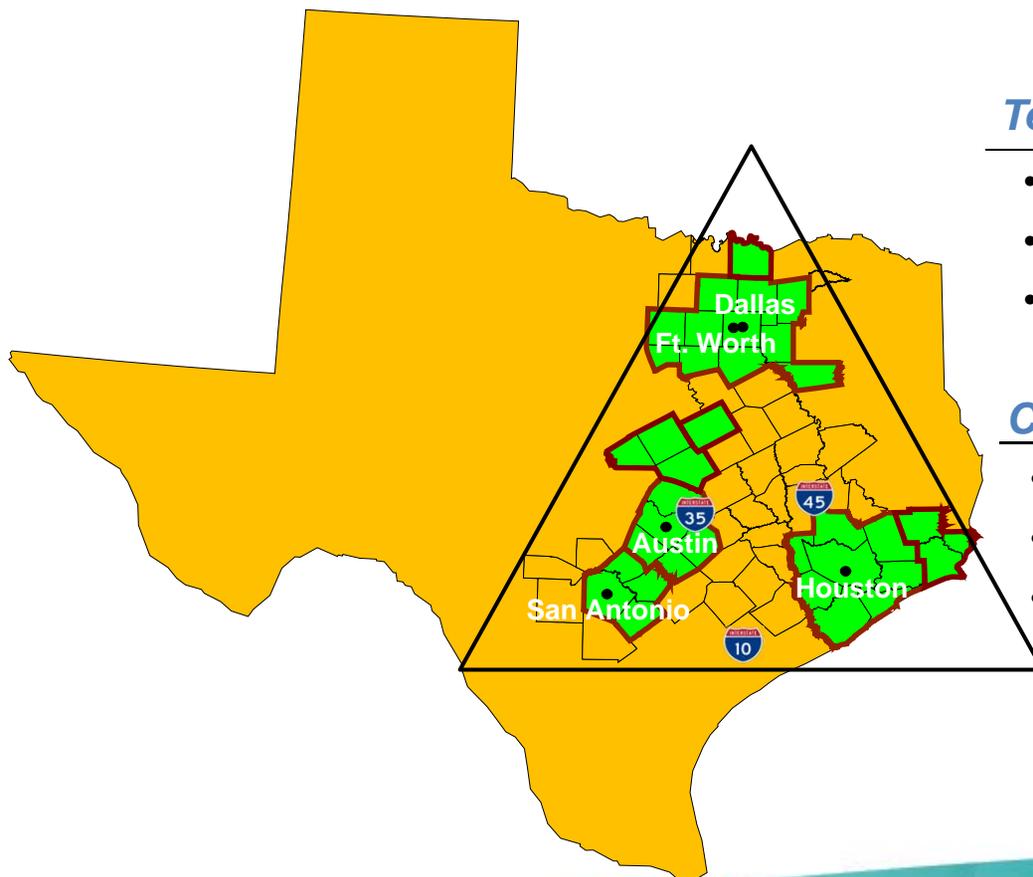


Source: Woods and Poole, 2014



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Austin is Ideally Situated as the Gateway to the Last Corner of the Texas Triangle



Texas Triangle

- Contains 5 of the 20 largest cities in the U.S.
- 6% of the U.S. population
- Home to more than 70% of all Texans

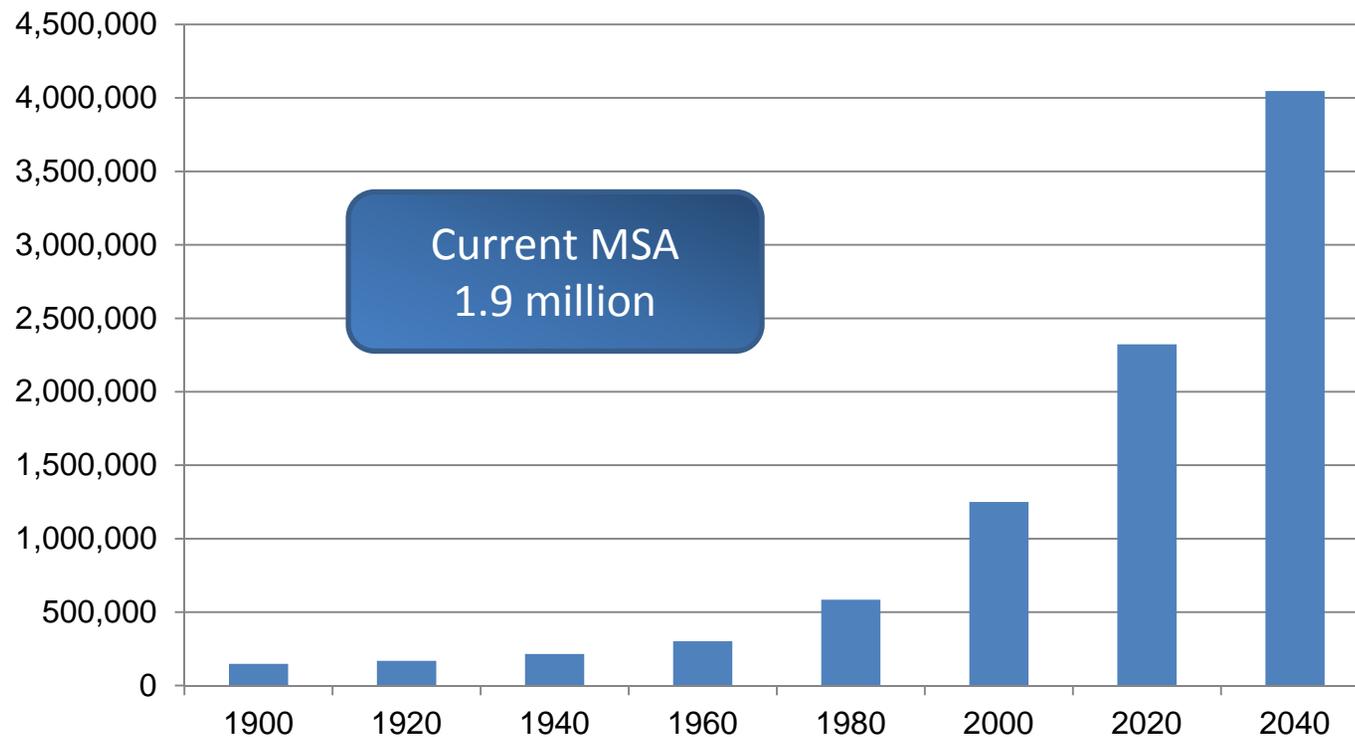
Contiguous Metro Area Population

- | | |
|----------------------|-------------|
| • Dallas/Ft. Worth | 6.3 million |
| • Houston | 6.0 million |
| • Austin/San Antonio | 4.2 million |



Austin-Bergstrom
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Austin MSA Nearly Doubles Every 20 Years



Source: U.S. Bureau of the Census & Texas Office of State Demographer



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Major Employers

Fortune 500 HQ



Fortune 500 HQ



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Source: Greater Austin Chamber of Commerce

Year-Round World Class Tourism



November 2013 Attendance: 250,000 over 3 days



June 2014 Attendance: 160,000



2013 daily sold out attendance: 75,000
2013 total attendance: 450,000



March 2014 Attendance: 160,000



Events and tourism changing Sky Line: 33,000 hotel rooms in 2015

New High-end Hotel Capacity

- **JW Marriott Austin** – (1,012 rooms) Largest JW Marriott in the U.S.
- **Fairmont Austin** – (1,066 rooms) Pictured
- **Hotel Van Zandt** – (320 rooms) 16-story Kimpton property
- **The Westin Austin Downtown** – (366 rooms) 17-story
- **Hotel ZaZa** – 215 luxury apartments atop 160-room hotel
- **South Congress Hotel** – 90-rooms
- **Hotel Granduca** – Luxurious 38-acre Hill Country hotel
- **Starwood Aloft/Element Hotels** – (410 rooms) in a 32-story tower
- **Archer Austin** – (168 rooms)



Summary

- ❑ By virtually every economic indicator, the Austin MSA is one of the strongest areas in the U.S.
- ❑ ABIA serves an O&D market with robust passenger growth.
- ❑ Experienced management team has a proved track record of bringing in new air service, completing major projects on-time and on-budget and consistently delivering strong financial results.
- ❑ Projections show ABIA will be able to undertake a major capital program and maintain its strong debt service coverage, reasonable airline costs and solid liquidity levels.



Austin-Bergstrom International Airport

- ❑ Generates enough revenue to cover both operational and expansion improvements
- ❑ Serves as primary diversion airport for DFW and IAH
- ❑ Ranked 36th busiest airport in North America (48th in 2006)

“Austin-Bergstrom airport is one of the most stress-free airports to fly in or out of. The airport is close to the city, check-in is easy with plenty of kiosks and attendants to help, TSA lines are well organized and move very quickly, gates are all relatively close together (so don't worry about having to run to a different terminal if you have a short connection), and local offerings are plentiful (e.g., Saltlick, Mangia, Amy's Ice Cream, etc.)”

Tiffany W., traveler
Yelp 10/07/2014



Austin-Bergstrom
International Airport

ABIA GENERATES

\$2.4 BILLION

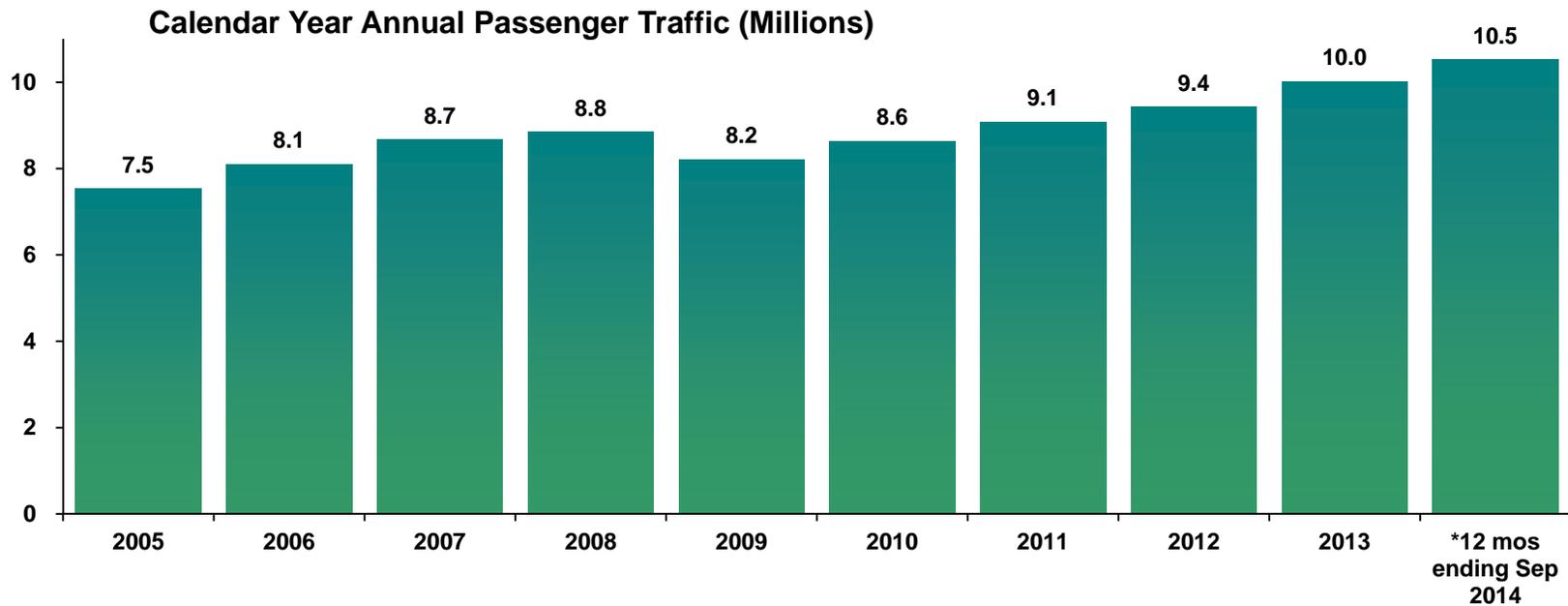
THAT'S 40,000 JOBS

7% TOTAL JOBS IN AUSTIN

TXDOT Economic Impacts Report 2011



Austin Continues to Set New Passenger Records



Year over Year Growth

2006	2007	2008	2009	2010	2011	2012	2013
7.56%	7.06%	2.08%	-7.14%	5.18%	5.06%	3.85%	6.23%

Source: Austin-Bergstrom International Airport

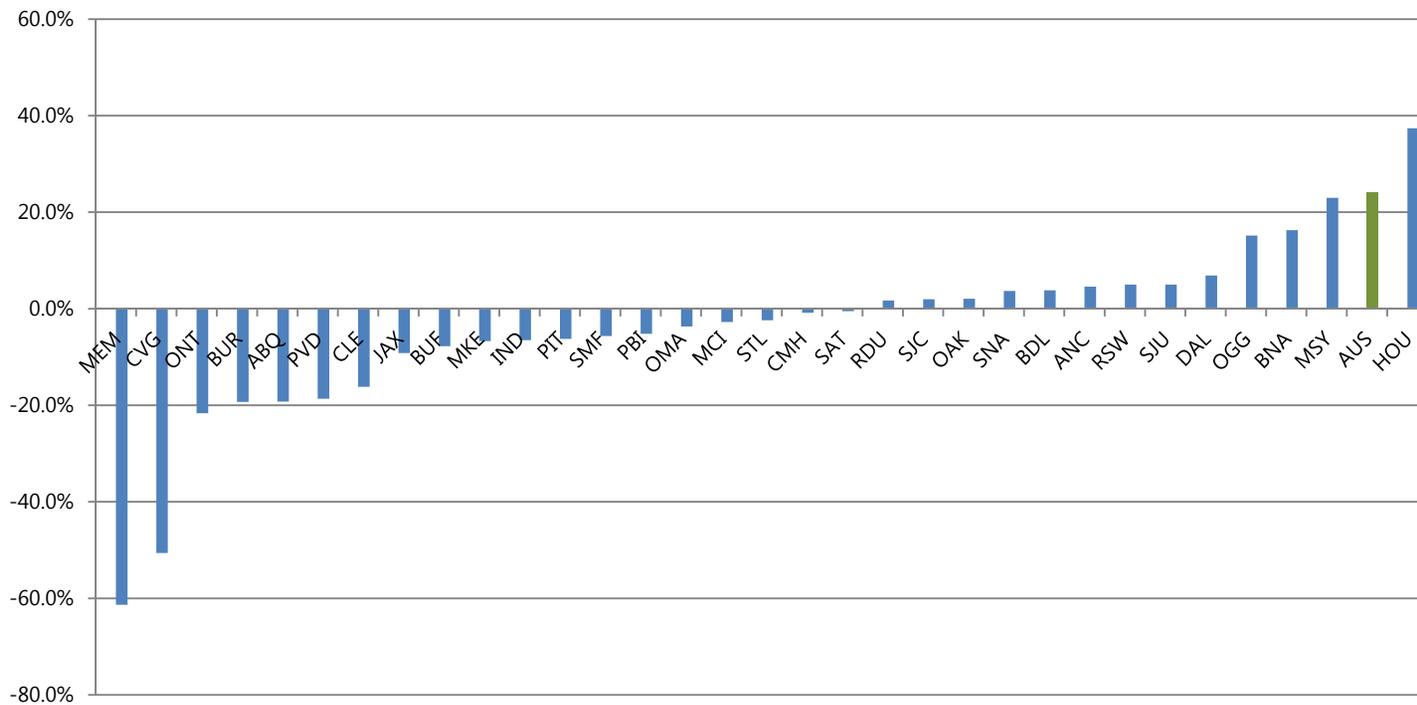


Austin-Bergstrom
International Airport

Austin Has Been Successful in Competing in the New Normal

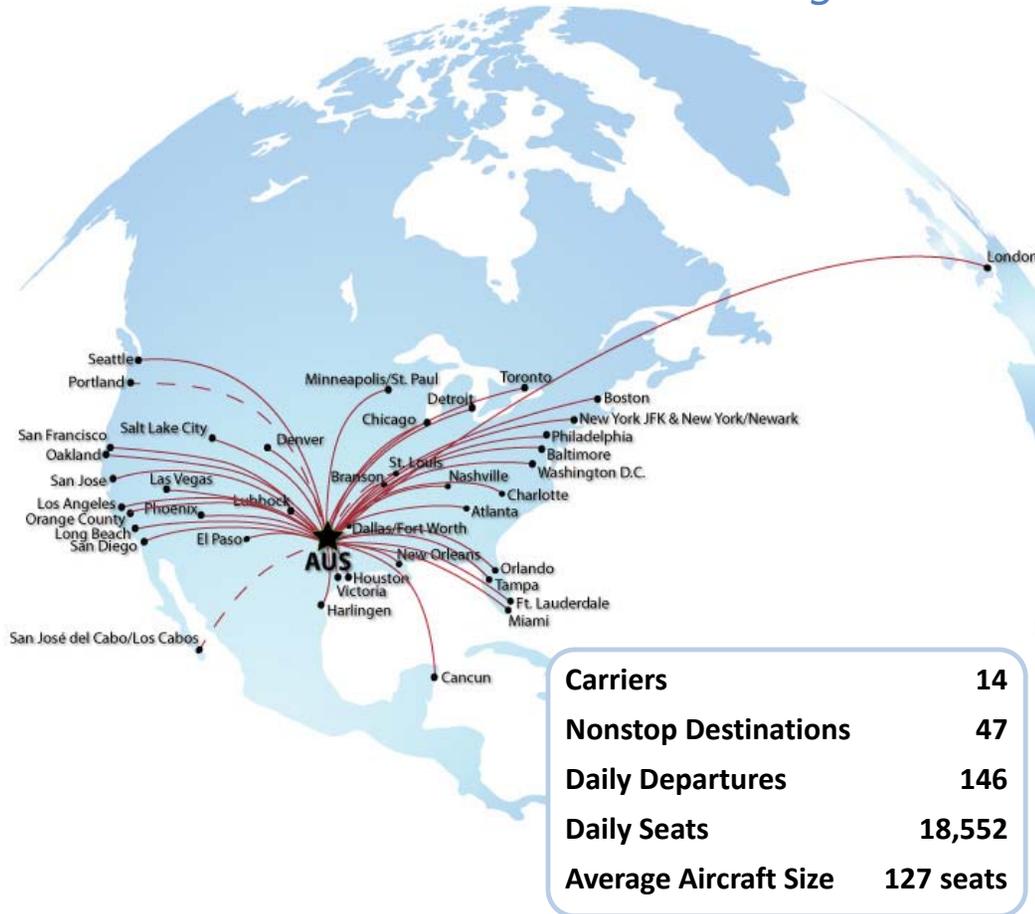
U.S. Medium-Hub Airports

% Change in Enplanements 2009-2014 (Comparison of 12 Month Periods Ending August)



AUS Has Nonstop Service to 44 Destinations

5 New Airlines Have Begun Service in the Last Two Years



RECENT SERVICES ANNOUNCED/ADDED

Toronto (YYZ)	Air Canada
London (LHR)	British Airways
Miami (MIA)	American Airlines
Orlando-Sanford (SFB)	Allegiant Air
Cancun (CUN)	Southwest
Victoria (VCT)	Texas Sky/Public Charters, Inc.
Branson (BKG)	Branson AirExpress on Buzz Airways
Orange County/Santa Ana (L.A.) (SNA)	Southwest
St. Louis (STL)	Southwest
Los Angeles (LAX)	Delta
Las Vegas (LAS)	Allegiant Air
San Francisco (SFO)	Virgin America

Source: Official Airline Guide



Austin-Bergstrom
International Airport

AUS Air Service Highlights

New *nonstop* service and carriers added

- ❑ Southwest Airlines – Washington DC (July 2012)
- ❑ AirTran – San Jose del Cabo (June 2013, seasonal)
- ❑ Southwest Airlines – Portland (June 2013, seasonal)
- ❑ Southwest Airlines – New Orleans (November 2013)
- ❑ Virgin America – San Francisco (May 2013)
- ❑ Aeromar – Mexico City (October 2013)
- ❑ Allegiant Airlines – Las Vegas (October 2013)
- ❑ British Airways – London (March 2014)
- ❑ Southwest Airlines – Daily Service to Cancun (November 2014)
- ❑ Texas Sky – Victoria, Texas (November 2014)
- ❑ Allegiant Airlines – Orlando-Sanford (February 2015)
- ❑ American Airlines – Miami (March 2015)
- ❑ Air Canada – Toronto (May 2015)
- ❑ Southwest – St. Louis (June 2015)





Construction Info coming



Austin-Bergstrom International Airport (AUS)

- ❑ 4,242 acres owned by the City of Austin
- ❑ 2 parallel runways allowing simultaneous landings and/or takeoffs
 - ❑ 17L/35R – 9,000 feet
 - ❑ 17R/35L – 12,248 feet
 - ❑ 17L is a CAT III runway for low visibility operations
- ❑ Passenger Terminal – approximately 700,000 sq. feet
 - ❑ 24 aircraft gates (with full-service aircraft jet bridges) and 1 commuter gate
 - ❑ 4 Security Checkpoints with a total of 15 lanes
 - ❑ 20 gates leased by Signatory Airlines and 5 gates controlled by ABIA
 - ❑ Federal Inspection Station for International flights
- ❑ Hilton Hotel – 262 rooms
- ❑ Air cargo facilities that can accommodate up to B747 aircraft
- ❑ General Aviation facilities in the south portion of the airport

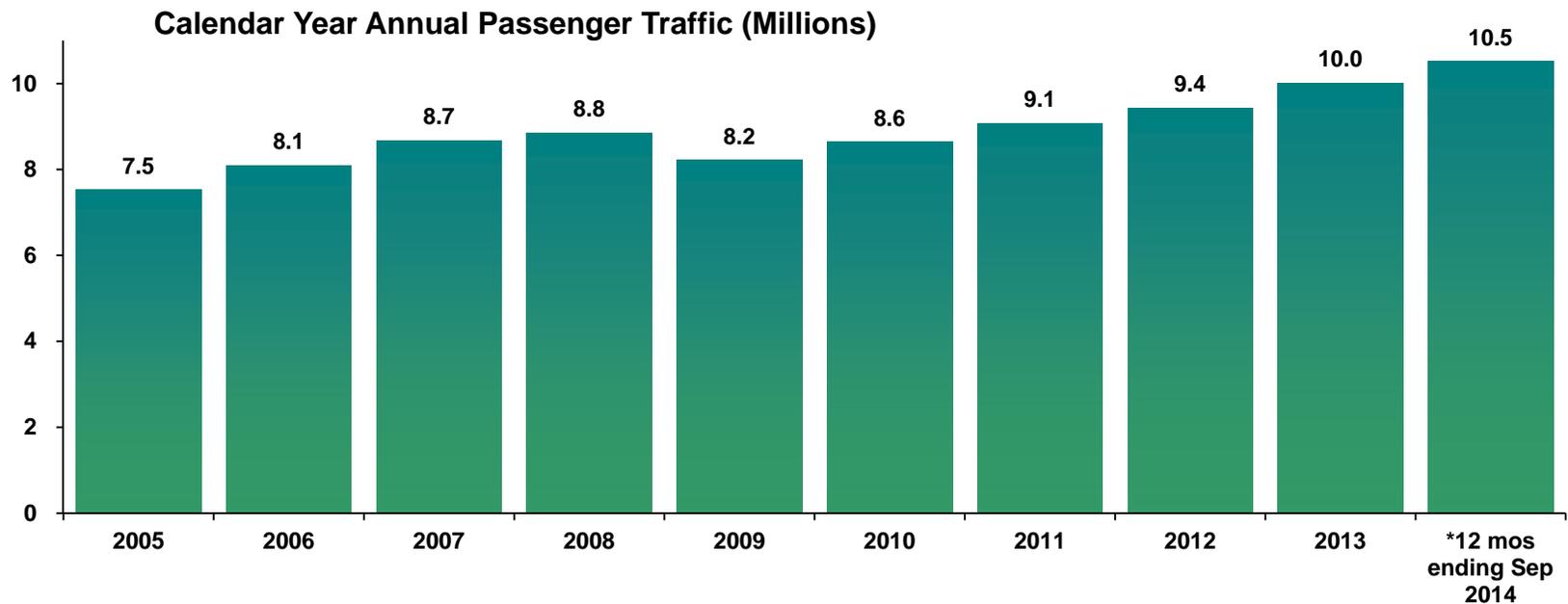


AUS: Clear choice of airport for Central Texas

	AUS	SAT	% difference
Total Passengers YE July 2014 (rolling 12 months)	10.4 million	8.3 million	25%
Number of Carriers	13	9	44%
Number of Weekly Seats	129,757	99,623	30%
Weekly Frequency	1,022	831	23%
Number of nonstop destinations	44	33	33%



Austin Continues to Set New Passenger Records



Year over Year Growth

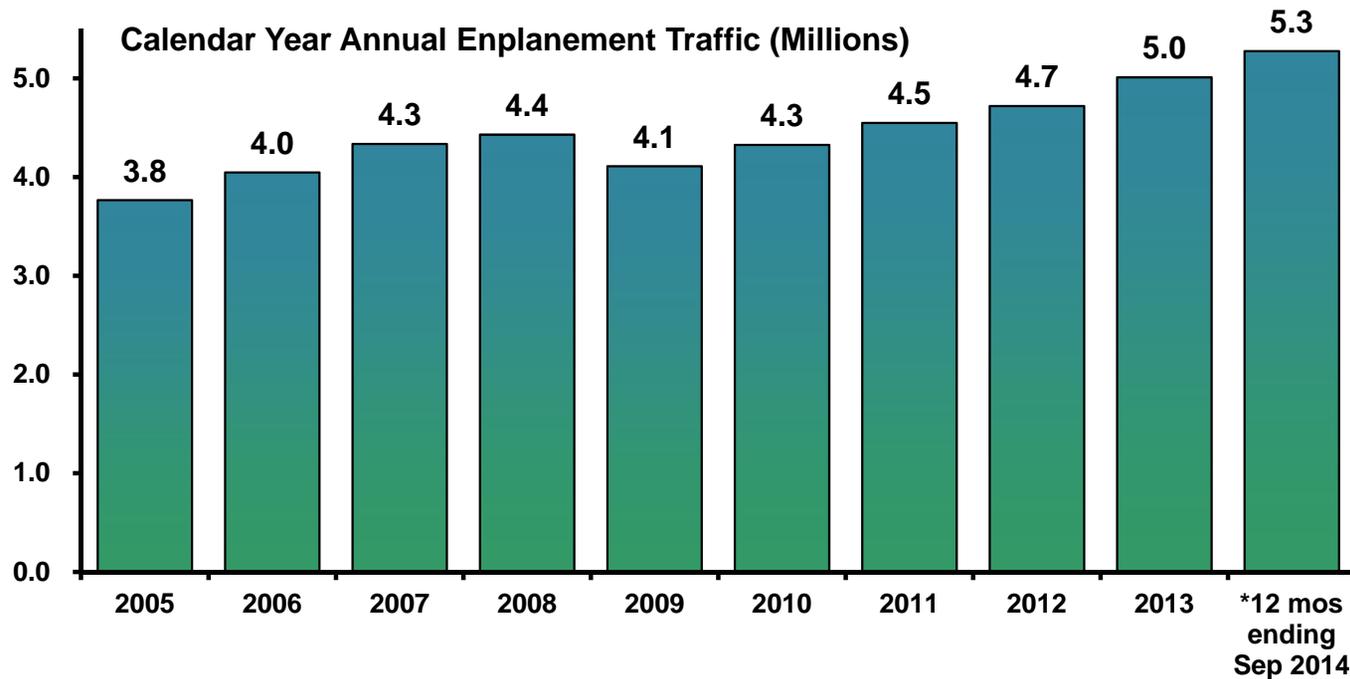
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Source: Austin-Bergstrom International Airport



Austin-Bergstrom International Airport

Austin Annual Enplanement Traffic (millions)



Year over Year Growth

2006	2007	2008	2009	2010	2011	2012	2013
7.45%	7.14%	2.17%	-7.21%	5.23%	5.17%	3.75%	6.17%



Strength of the ABIA Management Team

- ❑ Experience and Stability
 - ❑ CEO – 14 years
 - ❑ COO – 14 years
 - ❑ CFO – 5 years
 - ❑ Assistant Director for Business Development – 19 years
 - ❑ Assistant Director of Planning & Engineering – 8 years
 - ❑ Assistant Director of Maintenance – 5 years
- ❑ Track record of industry leading results
 - ❑ Traffic growth, customer service and financial stability
- ❑ Clear strategic plan integrating enterprise risk management with a focus on a long term sustainable future
- ❑ Thrives on competition



ABIA Executive Team



Jim Smith
CEO



Patti Edwards
COO



Shane Harbinson
Assistant Director,
Airport Planning and Development



Dave Arthur
CFO



Jamy Kazanoff
Assistant Director,
Business Development



Donnell January
Assistant Director,
Maintenance



Conclusion

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