



**RBA: GO Bond Home Repair Program
CITY OF AUSTIN
RECOMMENDATION FOR BOARD ACTION**

**AGENDA ITEM NO: 2
AGENDA DATE: 1/14/2010
PAGE: 1 OF 2**

SUBJECT: Authorize negotiation and execution of four service agreements with the following firms to provide residential roofing services and emergency home repair services under the General Obligation Bond Home Repair Program for a combined total amount not to exceed \$500,000: ADVANTAGE USAA, INC., Spring Branch, Texas; AgH20 HOLDINGS, L.L.C., Round Rock, Texas; VALDEZ REMODELING AND WEATHERIZATION, INC., Austin, Texas; and UNITY CONTRACTOR SERVICES, Austin, Texas.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Capital Budget of the Austin Housing Finance Corporation.

FISCAL NOTE: A fiscal note is attached.

REQUESTING DEPARTMENT: Austin Housing Finance Corporation

FOR MORE INFORMATION CONTACT: Margaret R. Shaw, Treasurer, Austin Housing Finance Corporation, 974-3184

PRIOR BOARD ACTION:

PRIOR COUNCIL ACTION:

The Austin Housing Finance Corporation (AHFC) Board appropriated \$2 million in General Obligation (GO) Bonds for fiscal year 2010 to be used for a new home repair program. The AHFC will use \$500,000 of the \$2 million to address residential roof replacements and emergency home repairs that pose immediate health and safety concerns. The remaining \$1.5 million will be awarded to non-profit organizations that will assist homeowners with electrical, plumbing, mechanical, exterior siding, window, door, drywall and flooring repairs.

The purpose of the GO Bond Home Repair Program is to address substandard housing conditions of low and moderate income homeowners residing within the corporate city limits of the City of Austin. The program provides financial assistance to make repairs that will eliminate health and safety hazards and/or provide improved accessibility. The program provides up to \$5,000 of assistance per home per fiscal year. This amount does not include assistance that might be provided through non-profit organizations.

The program will assist households with a total household income at or below 80 percent Area Median Family Income (AMFI) with a focus on assisting households at 50 percent or below AMFI. A homeowner may only use assistance received under the Program for repairs to his or her homestead

The AHFC issued an Invitation for Bid/Best Value solicitation on November 30. A mandatory pre-bid was held on December 8 where 18 firms from the construction community showed interest in this solicitation. Bids from eight contractors were received on December 15. Four bids were deemed non-responsive. Approval of this Board action will allow the AHFC to efficiently respond to client needs by having access to four contractors. Three of the responsive bidders, ADVANTAGE USAA, INC., AgH20 HOLDINGS, L.L.C., and VALDEZ REMODELING AND WEATHERIZATION, INC can provide roofing services, and the other responsive bidder, UNITY CONTRACTOR SERVICES, can provide roofing services and emergency home repair services. The construction contracts will allow roof replacement and emergency home repairs to approximately 90-100 homes.

This activity is consistent with the Fiscal Years 2009-2014 Consolidated Plan and the Fiscal Year 2009-2010 Action Plan as identified under the Homeowner Assistance Program.

**AUSTIN HOUSING FINANCE CORPORATION
CIP BUDGET
FISCAL NOTE**

Date of Board Consideration:	01/14/2010
Agenda Item:	GO Bond Home Repair Program
Division:	Client Services

SUBJECT:

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FINANCIAL INFORMATION:

The Austin Housing Finance Corporation (AHFC) Board appropriated \$2 million in General Obligation Bonds for fiscal year 2010 to be used for a new home repair program. The AHFC will use \$500,000 of the \$2 million to address residential roof replacements and emergency home repairs that pose immediate health and safety concerns. The remaining \$1.5 million will be awarded to non-profit organizations that will assist homeowners with electrical, plumbing, mechanical, exterior siding, window, door, drywall, and flooring repairs.

Parent Project Name:	2006 General Obligation Housing Bonds
Project Authorization:	Approved AHFC Capital Budget

Available Balance for the Owner-Occupied Home Repair Program	\$ 2,000,000.00
Amount of this Action	\$ (500,000.00)
Remaining Balance for the Owner-Occupied Home Repair Program	\$ 1,500,000.00

Community Development Administrator
(over AHFC Finances)

Signature: Diana L. Domeracki

Date: 12/22/2009

CERTIFIED BID TAB
Austin Housing Finance Corporation
Invitation for Bid/Best Value (IFB/BV)

Bid Opening Date: 12/15/09
 Time: 10:00 P.m.
 Location: 1000 E. 11th, Ste. 200
 Estimated Amount:
 RQS NO.:

Project Sponsor:
 Project Manager: Coby Ramirez
 A/HFC Procurement: Teresa Rodgers-Curtis
 Project Consultant: N/A
 First Advertisement: Nov. 30, 2009

Solicitation No.: 20091130CR

Project: HomeRepair Program Residential Roofing
 and Emergency Home Repair

0600A	Roofing	Bidders(s):	Rodriguez Barr	AGH20 Holdings	No Max (Non-Responsive)	On-Call	Dial One Electric (Non-Responsive)	Unity	Advantage	Valdez
			Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
1	Add % markup for profit and overhead			14.75%						
2	Add % markup for profit and overhead			30%						
3	Estimate Fee (site visit for estimate)			600.00 \$						
4	Foreman			71.47 \$						
5	Craftsman (mole)			67.67 \$						
6	Laborer/Helper			50.00 \$						
0600B	Electrical	Bidders(s):	Rodriguez Barr	AGH20 Holdings	No Max	On-Call	Dial One	Unity	Advantage	Valdez
			Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
1	Add % markup for profit and overhead			15%						
2	Add % markup for profit and overhead			45%						
3	Estimate Fee (site visit for estimate)			630.00 \$						
4	Master Electrician			74.45 \$						
5	Journeyman			48.45 \$						
6	Apprentice (laborer)			48.45 \$						

CERTIFIED BID TAB
Austin Housing Finance Corporation
Invitation for Bid/Best Value (IFB/BV)

06000C	Plumbing	Bidder(s):	Rodriguez Barr	ACH20 Holdings	Bo Max (Non-Responsive)	On-Call	Dial One Electric (Non-Responsive)	Unity	Advantage	Valdez
			Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
1	Material and Markup Cost		50%	50%	15%	10%				
2	Add % markup for profit and overhead		50%	50%	15%	10%				
3	Mobilization fee		\$ 500.00	\$ 500.00	\$ 25.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
4	Estimate Fee (site visit for estimate)		\$ 500.00	\$ 500.00	\$ 25.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
5	Master Plumber		\$ 78.00	\$ 78.00	\$ 90.00	\$ 95.00	\$ 55.00	\$ 55.00	\$ 55.00	\$ 55.00
6	Journeyman		\$ 62.00	\$ 62.00	\$ 80.00	\$ 85.00	\$ 39.00	\$ 39.00	\$ 39.00	\$ 39.00
7	Apprentice (laborer)		\$ 51.00	\$ 51.00	\$ 45.00	\$ 75.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 14.00
06000D	Mechanical (HVAC)	Bidder(s):	Rodriguez Barr	ACH20 Holdings	Bo Max (Non-Responsive)	On-Call	Dial One Electric (Non-Responsive)	Unity	Advantage	Valdez
1	Percentage of project and overhead		50%	50%	15%	10%				
2	Mobilization fee		\$ 591.00	\$ 591.00	\$ 25.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
3	Estimate Fee (site visit for estimate)		\$ 591.00	\$ 591.00	\$ 25.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
4	Licensed HVAC - air condition mechanic		\$ 79.00	\$ 79.00	\$ 75.00	\$ 95.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00
5	Journeyman		\$ 64.00	\$ 64.00	\$ 45.00	\$ 85.00	\$ 27.00	\$ 27.00	\$ 27.00	\$ 27.00
6	Apprentice (laborer)		\$ 53.00	\$ 53.00	\$ 25.00	\$ 75.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
06000F	Carpentry	Bidder(s):	Rodriguez Barr	ACH20 Holdings	Bo Max (Non-Responsive)	On-Call	Dial One Electric (Non-Responsive)	Unity	Advantage	Valdez
1	Percentage of project and overhead		30%	30%	15%	10%				
2	Mobilization fee		\$ 500.00	\$ 500.00	\$ 50.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
3	Estimate Fee (site visit for estimate)		\$ 500.00	\$ 500.00	\$ 50.00	\$ 100.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
4	Foreman		\$ 75.00	\$ 75.00	\$ 30.00	\$ 95.00	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00
5	Craftsman		\$ 64.00	\$ 64.00	\$ 29.00	\$ 85.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00
6	Laborer/Helper		\$ 30.00	\$ 30.00	\$ 18.00	\$ 75.00	\$ 12.00	\$ 12.00	\$ 12.00	\$ 12.00

AUSTIN HOUSING FINANCE CORPORATION Evaluation Matrix - IFB/BEST VALUE

Solicitation No: 20091130CR

Project: Home Repair Program Residential Roofing and Emergency Home Repair

Received: 10:00 a.m. December 15, 2009

Project Manager: Coby Ramirez

Contractor	COST	Item 1 [50]		Item 2 [30]		Item 3 [20]		TOTAL POINTS	Ranking	
		Subtotal		Subtotal		Subtotal				
ROOFING		Cost		Capacity and Stability		Experience		[100]		
	Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate. Profit and overhead percentage rate shall include all operational expenses and any effort cost, equipment, storage, etc.		Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects)					
	ADVANTAGE	\$4,842	\$4345\$4842 X 50 Points =	45	14.8	9	69			3
	VALDEZ	\$6,039	\$4345\$6039 X 50 Points =	36	17	10	63			4
	UNITY	\$5,645	\$4345\$5645 X 50 Points =	39	25.6	9.2	73			2
	ON CALL	\$11,108	\$4345\$11,108 x 50 points =	20	22.8	17.6	60			6
AGH20	\$4,345	\$4345\$4345 x 50 points =	50	14.8	12.6	78	1			
BARR	\$9,900	\$4345\$8711 x 50 points =	22	22	17	61	5			

AUSTIN HOUSING FINANCE CORPORATION
Evaluation Matrix - IFB/BEST VALUE

Contractor	Item 1 [50] Cost (Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate. Profit and overhead percentage may shall include all operational expenses and any indirect costs, equipment, signage, etc.	Item 2 [30] Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of company's financial stability	Item 3 [20] Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.	TOTAL POINTS	Ranking	
						Subtotal
UNITY	\$5,000 (\$5000/\$5000 x 50 Points =	50	24	15	89	1
ON CALL	\$7,120 (\$5000/\$7121 x 50 points	35	22.2	16.2	74	2
AGH20	\$6,308 (\$5000/\$6308 x 50 points =	40	14	13.8	67	4
BARR	\$7,617 (\$5000/\$7617 x 50 Points =	33	22.4	16.6	72	3

12/28/2009

**AUSTIN HOUSING FINANCE CORPORATION
Evaluation Matrix - IFB/BEST VALUE**

MECHANICAL	Item 1		Item 2		Item 3		TOTAL POINTS	Ranking
	COST	Subtotal	Capacity and Stability [30] Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of company financial stability	Experience [20] Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.	Subtotal			
Unity	\$5,000 \$5000 x 50 points	50	25.8		13.4	89.2	1	
Valdez	\$5,631 \$5631 x 50 points	44	17.4		13	74.8	2	
ON Call	\$8,281 \$8281 x 50 points	30	23.4		15.8	69.5	4	
AGH26	\$5,758 \$5758 x 50 points	43	15.4		10.5	68.3	5	
Barr	\$8,887 \$8887 x 50 points	29	23.8		17.8	70.4	3	

AUSTIN HOUSING FINANCE CORPORATION
Evaluation Matrix - IFB/BEST VALUE

Contractor	COST	Item 1	Item 2	Item 3	TOTAL POINTS	Ranking
		[50] Cost Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate. Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, freight, etc.	[30] Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of company financial stability	[20] Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.		
Unity	\$5,000 \$5000/\$5000 x 50 points =	50	25.8	18	93.8	1
Valdez	\$5,590 \$5500/\$5500 x 50 points =	38	16.5	15.2	69.6	3
ON Call	\$11,844 \$5000/\$11844 x 50 points =	21	23.6	15.6	60.3	5
ACH20	\$5,251 \$5000/\$5251 x 50 points =	48	16.4	15.2	79.2	2
Barr	\$9,659 \$5000/\$9659 x 50 points =	25	24	18.6	66.0	4