



MESSAGE FROM OUR PRESIDENT

A Texas Company

- Corporate Office in Houston
- Largest Recycler in Texas
- Recycling nearly 500,000 TPY
- WM's President is a Longhorn

Austin is our Customer

- Completely committed to Austin Zero Waste Goal of 90% by 2040
- True Public private partnership- willing to invest \$18M in regional infrastructure.


WM Recycle America is perfectly suited to be the City's Diversion Partner

- Goal is "...to extract more economic and environmental value from materials managed than anyone in the industry"
- Track record, commitment, resources, assurances and capabilities






The Key to a Sustainable Future

Jaime Beaman – CasaBella Architects





AUSTIN'S zero waste TEAM

- WM Recycle America, L.L.C.
- CasaBella Architects
- RR Design and Construction
- Gilbane
- Boilegrain Equipment
- Community WASTE



**UNIVERSITIES OF TEXAS AND COLORADO
\$\$\$\$ REGIONAL ECONOMIC IMPACT**

| | |
|------------|---------|
| ▪2010-2011 | \$48.9M |
| ▪2011-2012 | \$21.7M |
| ▪2013 | \$12.5M |





UNIVERSITIES OF TEXAS AND COLORADO \$\$\$\$ REGIONAL ECONOMIC IMPACT

- **Green job creation**
 - 319 jobs in Travis County in 2010
 - ~70 permanent "green collar" jobs for Austin citizens.
- **Small and Minority Certified Business Partners**
 - CasaBella Architects (MBE)
 - SaenzBury Engineering (WBE)
 - Encotech Engineering Consultants, Inc. (MBE)
 - Thirdland (WBE)
 - Macias & Associates, L.P. Land Surveyors (MBE)
 - Austin Staffing, Inc. (WBE) *Hiring preference for Austin citizens*



THE DESIGN

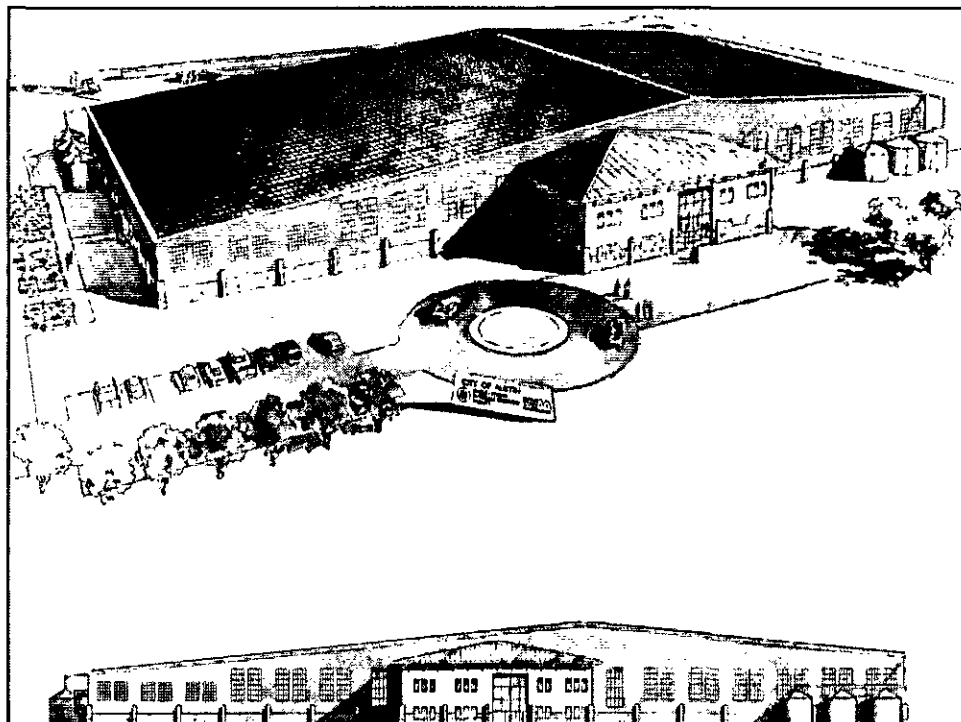
Utilizing Local
Partners

Aspiring to
Austin's highest
principles

Building on the
foundations of
Austin's Vision

A Superstar
Design Team






DESIGNED FOR 2040/90% SOLUTION

Environmental benefits of WMRA's "LEED Gold" Anchor Green Village MRF

- ✓ Growth: getting to 2040 by easy addition of diversion options
- ✓ Passive natural lighting
- ✓ Low emission materials for indoor environmental quality
- ✓ In-City location = lowest GHG footprint (FM 812) from transport emissions
- ✓ Rainwater collection for irrigation for only native plants
- ✓ Roof mounted Solar Panels to provide 15% of total power
- ✓ Emphasis on use of sustainable materials & recycling during construction
- ✓ State-of-the-art water quality ponds
- ✓ 34% optimization of the complex's energy performance
- ✓ Reduce water use by 50% over conventional sites



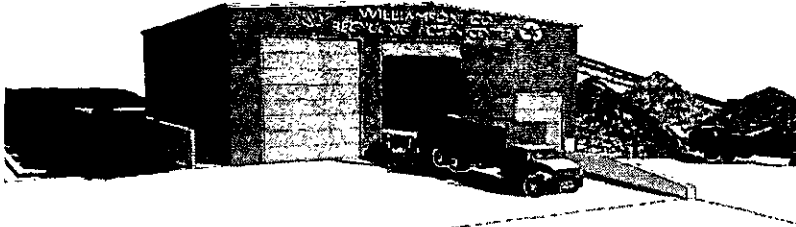


WMRA APPROACH: MEETING AUSTIN'S REGIONAL DIVERSION GOALS

ORGANIC
RECYCLING



TRANSFER
STATION


CONSTRUCTION WASTE
RECYCLING




Austin's 2009 Zero Waste Plan
 "...work together throughout the region to:

- Expand ...regional reuse, recycling, and composting programs;
- Embrace the goal of Zero Waste;
- Develop Recovery Parks for Zero Waste infrastructure;
- ...collaboration to achieve Zero Waste."





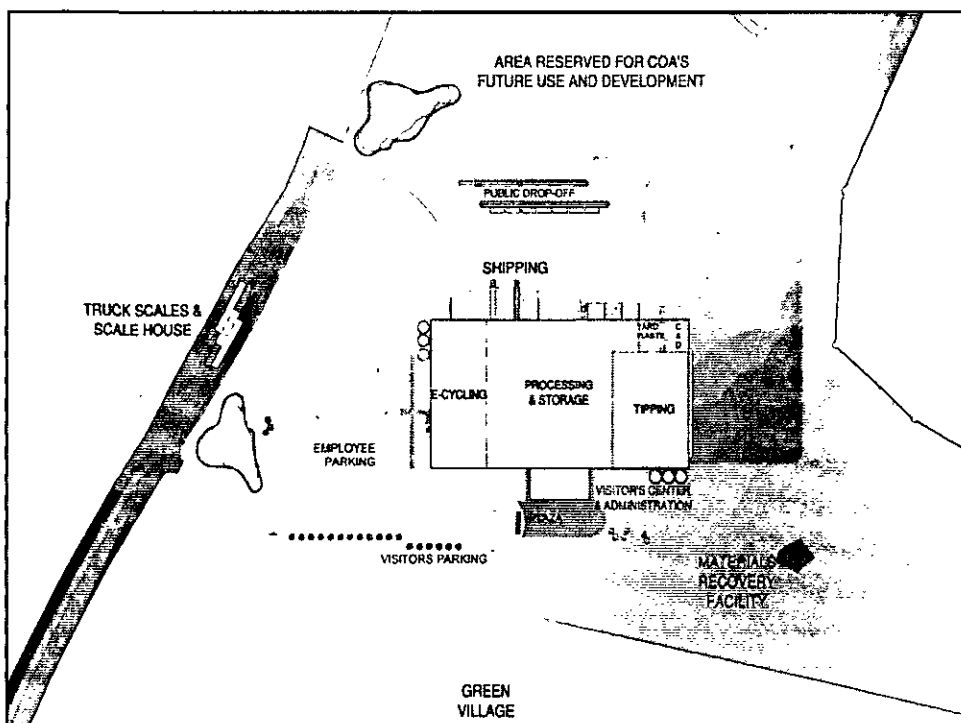
The Key to a Sustainable Future

Michael Timpane – WMRA

AUSTIN HAS A CLEAR CHOICE

Get to Zero Waste by building the anchor to the *City of Austin Green Village* through a sustainable public/private partnership with WMRA.

Abandon the *City of Austin Green Village* and Zero Waste vision for a short term solution.





PUBLIC PRIVATE PARTNERSHIP IN THE SPIRIT OF THE RFP

- ✓ State-of-the-art 30 TPH system
- ✓ 112,000 sq. ft. MRF
- ✓ Glass cleaning system
- ✓ Zero Waste Education Center
- ✓ All roads, utilities, LEED Gold



PUBLIC FINANCING OPTION

| | | |
|--------------|-------|----------------------------|
| \$ | 65.52 | Processing Fee/Ton |
| \$ | ~20 | Average Rebate/Ton (today) |
| \$33,081,288 | | City of Austin Investment |





PUBLIC FINANCING OPTION

| | | |
|----|------------------|---|
| \$ | 30,000 | WM Recycling Tons Royalty |
| \$ | 65,400 | Optional Royalties and Lease Payments |
| \$ | 1,250,400 | Rebate Today's Market (4,580TPM) |
| \$ | 1,345,800 | Total Contribution to City of Austin |



PUBLIC/PRIVATE PARTNERSHIP IN THE SPIRIT OF THE RFP

| | | |
|----|-------------------|---------------------------------------|
| \$ | 98.90 | Processing Fee/Ton |
| \$ | ~(20) | Average Tip Fee/Ton (today) |
| \$ | 13,389,000 | WMRA Investment |
| \$ | 19,692,288 | City of Austin Investment |
| \$ | 33,751,292 | Savings Over 2009 MRF Estimate |





PUBLIC/PRIVATE PARTNERSHIP IN THE SPIRIT OF THE RFP

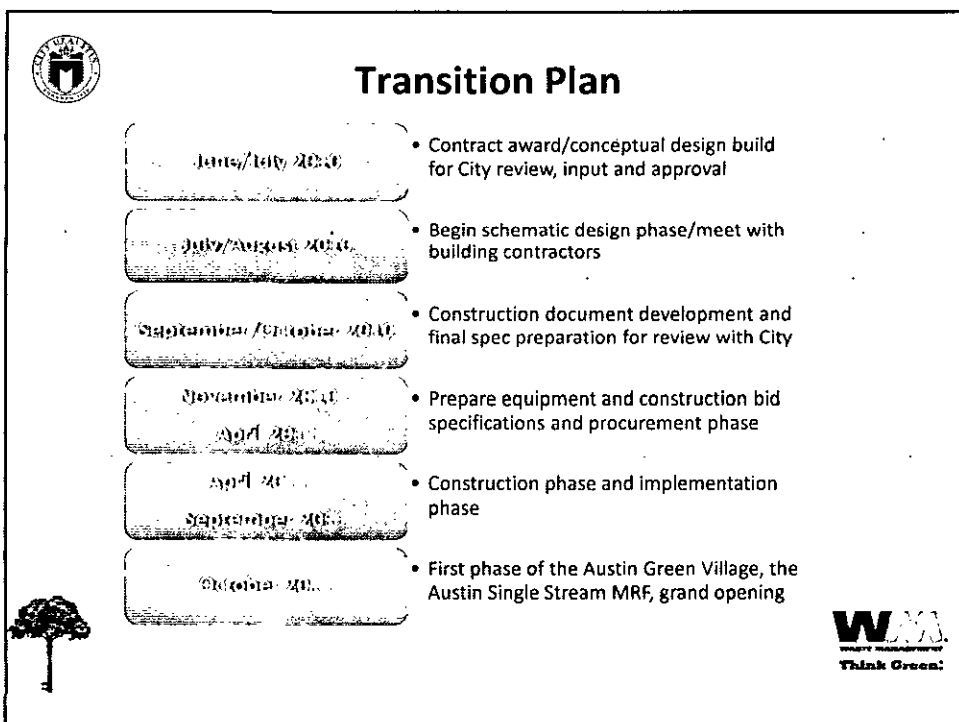
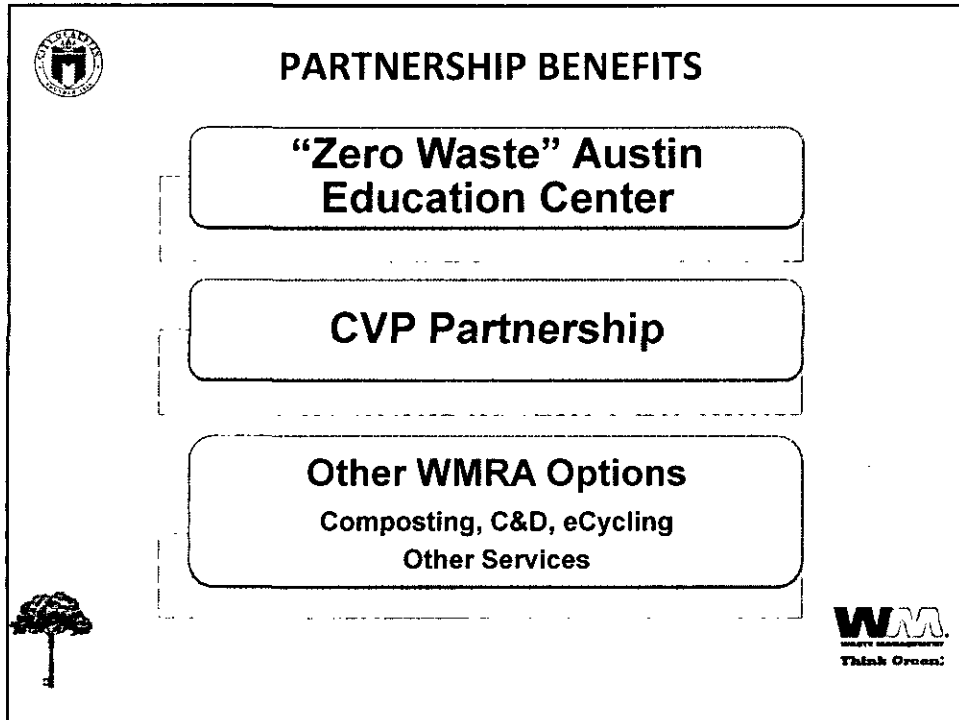
| | |
|----------------------|---|
| \$ 15,000 | WM Recycling Tons Royalty |
| \$ 65,400 | Optional Royalties and Lease Payments |
| \$ 0 | Rebate Today's Market (4,580 TPM) |
| \$ 80,400 | Total First Year Benefits |
| \$ 13,389,000 | WMRA Capital Investment |
| \$ 13,469,400 | Total Contribution to City of Austin |



PUBLIC PRIVATE PARTNERSHIP IN THE SPIRIT OF THE RFP

| |
|---|
| City owns everything after 10 years |
| Financing available today for this project |
| Flexible equipment that is designed to last |
| Wildlife Habitat Certification |
| Reinvestment with renewal |
| Ability to upgrade and expand |







The Key to a Sustainable Future

Pat DeRueda – WMRA