

RFP NO. STA1048 - Vision Insurance for Employee Benefit Program

EVALUATION MATRIX

| CRITERIA | Superior Vision Services Inc. Orange, CA | Davis Vision, Inc. Plainview, NY | EyeMed Vision Care Mason, OH | UnitedHealthCare Columbia, MD | Avesis Third Party Administrators, Inc. Phoenix, AZ |
|---|---|--|---------------------------------|----------------------------------|--|
| Part I - Business Organization, Personnel Qualifications, and Prior Experience MAX 20 Pts. | 16.8 | 16.8 | 14.8 | 15 | 17 |
| Part II - Scope of Work Response to Minimum Requirements, Additional Requirements, Provider Network, Benefit Design, and Contract Terms. MAX 50 Pts. | 35 | 45 | 29 | 30 | 28 |
| Part III - Rate Proposal: Proposer with the lowest overall cost. MAX 30 Pts. | 28 | 30 | 27 | 24 | 23 |
| Interview: MAX 25 Pts. | 18.6 | 24.2 | 0 | 0 | 0 |
| TOTAL POINTS AWARDED (MAX 100) | 98.4 | 116 | 70.8 | 69 | 68 |

| CRITERIA | Block Vision of Texas Dallas, TX | Vision Service Plan Rancho Cordova, CA | National Vision Administrators LLC Clifton, NJ | MetLife Dallas, TX | Humana Austin, TX |
|---|-------------------------------------|---|---|-----------------------|----------------------|
| Part I - Business Organization, Personnel Qualifications, and Prior Experience MAX 20 Pts. | 12.4 | 16.8 | 8.4 | 8 | 10.4 |
| Part II - Scope of Work Response to Minimum Requirements, Additional Requirements, Provider Network, Benefit Design, and Contract Terms. MAX 50 Pts. | 27 | 27 | 26 | 19 | 17.6 |
| Part III - Rate Proposal: Proposer with the lowest overall cost. MAX 30 Pts. | 25 | 18 | 25 | 21 | 19 |
| Interview: MAX 25 Pts. | 0 | 0 | 0 | 0 | 0 |
| TOTAL POINTS AWARDED (MAX 100) | 64.4 | 61.8 | 59.4 | 48 | 47 |