

## AGENDA



Thursday, August 19, 2010

**Purchasing Office  
RECOMMENDATION FOR COUNCIL ACTION**

Item No. 30

**Subject:** Authorize award and execution of two 36-month requirements supply contracts for golf course accessories and supplies with GAIL'S FLAGS & GOLF COURSE ACCESSORIES, INC., Haltom City, TX., in an estimated amount not to exceed \$98,721, and JOHN DEERE LANDSCAPES, Cleveland, OH., in an estimated amount not to exceed \$98,817, with three 12-month extension options in an estimated amount not to exceed \$32,907 and \$32,939 respectively per extension option, for a total estimated combined contract amount not to exceed \$395,076.

**Amount and Source of Funding:** Funding in the amount of \$10,975 is available in the Fiscal Year 2009-2010 Operating Budget of the Parks and Recreation Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note:** There is no unanticipated fiscal impact. A fiscal note is not required.

**For More Information:** Cruz Banda, Buyer II/974-2133

**Purchasing Language:** Lowest two bids of two bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

These contracts are for golf course supplies for the Parks and Recreation Department (PARC), Golf Division. The Golf Division is responsible for operating and maintaining five different golf courses and need ready access to a wide variety of products in order to replace worn, damaged, or missing equipment on these courses to support the golfing public and citizens of Austin.

Sample products to be purchased through this contract include items such as flag poles, directional signage, bunker rakes, marking paints for hazards and boundaries, cup changing tools and other various fixtures that are vital and high use for typical golf course operation. MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Fifty-nine notices were sent, including one WBE. There are no known MBEs available for these commodities. Four bids were received, with no response from the WBE.
- c. The pricing offered reflects a 6% increase to the last contract award in December 2006.

**APPROVAL JUSTIFICATION**

- a. Lowest two bids received. Gail's Flags and Golf Accessories, Inc. and John Deere Landscapes are/are not current providers of these products.
- b. The Purchasing Office concurs with the Parks and Recreation Department's recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.