

AGENDA



Thursday, September 23, 2010

**Purchasing Office
RECOMMENDATION FOR COUNCIL ACTION**
Item No. 58

Subject: Authorize award and execution of a 36-month requirements supply contract with ANIXTER, INC., Lewisville, TX for automotive wire and cabling products in an estimated amount not to exceed \$86,815, with three 12-month extension options in estimated amounts not to exceed \$38,025 for the first extension option, \$43,729 for second extension option, and \$50,290 for the third extension option, for a total estimated contract amount not to exceed \$218,859.

Amount and Source of Funding: Funding in the amount of \$25,000 is available in the Fiscal Year 2010-2011 Operating Budget of the Financial and Administrative Services Department, Communication and Technology Management Division. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Wilbur Jones, Buyer I, 972-4013

Purchasing Language: Lowest bid of two bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide for wire and cabling products for the Wireless Communication Services Office who installs and repairs various types of mobile communications equipment for both City of Austin vehicles, as well as other local government customers that are contracted through interlocal agreements. These supplies will be purchased on an as needed basis.

This wire and cabling is essential to the proper installation and operation of equipment, including radios, mobile data computers, and emergency lights and sirens in City-owned, Travis County and other local government emergency vehicles.

MBE/WBE solicited: 6/4

MBE/WBE bid: 0/1 PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred eleven notices were sent, including six MBEs and four WBEs. Two bids were received, including one WBE.
- c. The pricing offered represents a 28% increase to the last contract award in October 2005. The majority of the increase in cost can be attributed to an increase in the cost of copper. Bureau of Labor Statistics shows that copper wire had an annual increase of 47% in the year 2006.

APPROVAL JUSTIFICATION

- a. Lowest bid received. Anixter, Inc. is the current provider of these products.
- b. The Purchasing Office concurs with Wireless Communications Services' recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.