

IFBBV NO. KDW0060
UNARMED UNIFORMED SECURITY GUARD SERVICES
EVALUATION MATRIX

EVALUATION FACTORS	US Security Associates Austin, TX	Allied Barton Security Services Houston, TX	G4 Secure Solutions dba G4SWackenhut, Austin, TX	Smith Protective Services Austin, TX	Vescom Corporation Hampden, ME	Executive Security Systems Austin, TX	ABM Security Austin, TX	*CSS USA, Inc. Ada, MI	*Ameritex Guard Services Austin, TX
Price Bidder with the lowest cost to the City receives the maximum points (51 points maximum)	48.37	51.00	49.09	49.31	46.48	45.39	46.31		
Corporate Experience Include status of current or previous service contracts & evaluations of quality of service, contract compliance, current experience, prior experience, size and scope, customer satisfaction, current status and references. (25 points maximum)	24	21	19	17	17	16	17		
Corporate Status Include complaints & violations with the Texas Private Security Bureau and their agencies (Private Security Bureau Licensing & Investigations (5 points maximum).	5	5	5	5	4	5	5		
Personnel Qualifications Include names & qualifications of all professional personnel who will be assigned to this project. Include all resumes, certifications and licenses for each person assigned to contract. (9 points maximum)	8	8	7	7	6	6	3		
Training Proposed conceptual design & develop training program. Provide training to all employees. (5 points maximum)	5	5	5	5	5	5	4		
Capability Proposed plan & demonstrated capability to service AE with high volume labor and continuous service requirements. (5 points maximum)	5	5	3	3	3	3	3		
TOTAL	95.37	95.00	88.09	86.31	81.48	80.39	78.31		

* Non-responsive, did not meet minimum requirements

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CORPORATE EXPERIENCE

		Maximum Points	US Security Associates, Inc.	Allied Barton Security Services	
Corporate Experience	Overall time company has been providing security services, experience with similar companies to AE, and large customers	16	16	14	Both companies had extensive experience in security work, US Securities also included information for utility companies as well as multiple very large corporations including Alcoa, Walmart, Home Depot, UPS, PepsiCo, US Steel Corporation and Lockheed martin
Local Experience	Experience locally, numbers of years providing service locally	2	1	2	Both companies had experience locally however Allied Barton's submission included 24 years locally and Allied Barton 13 years
References	Feedback from reference checks	5	5	5	Both companies received positive responses from the references provided
Additional Experience Offered	Additional experience submitted with bid specific to this Scope of Work	2	2	0	US Securities included training specifically for utility company NERC (North American Electric Reliability Corporation) compliance as well as ISO 9001:2008 certification for it's corporate office as well as their field offices
TOTAL		25	24	21	