Thursday, November 18, 2010

Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

Item No. 44

Subject: Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD, Nederland, TX, for the purchase of 129 police patrol sedans in an amount not to exceed \$3,219,784.59.

Amount and Source of Funding: Funding is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

For More Information: Sharon Patterson, Senior Buyer 972-4014

MBE/WBE: This Cooperative Contract is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract is for the purchase of 129 police vehicles which are all replacement Ford Crown Victoria police sedans.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All 129 Ford Crown Victoria police sedans will be equipped with flexible fuel (E85) capability as a standard feature. E85 (15% gasoline blended with 85% ethanol) can reduce greenhouse gas reductions by approximately 15% compared to gasoline.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

One hundred and six of the sedans are equipped with a black and white color scheme, light bar, siren, push bar, and prisoner cage and will be used as patrol cars. Two of the sedans are equipped with a black and white color scheme, light bar, siren, prisoner cage, push bar, and a grille-guard wrap and will be used for highway enforcement. One of the sedans is equipped with a black and white color scheme, light bar, push bar, and siren and will be used for detective and executive duties. Eight of the sedans will be in a solid color scheme with the City of Austin logo and will be used for administrative duties. Eight of the sedans will be in a solid color scheme, spotlight, push bar and will be used for DWI enforcement duties. Four of the sedans will be equipped with a solid color scheme, spotlight, push bar, and grilleguard wrap and will be used for highway enforcement and License and Weight duties.

The Purchasing Office conducted a price analysis to determine that the BuyBoard contract was the best value to the City. The Philpott Motors contract offered the lowest prices and is able to provide vehicles that fully meet the needs of the Austin Police Department. Philpott Motors is contracted through BuyBoard to supply these types of vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicles on order.