

**Evaluation Matrix**  
**Inspection, Testing & Maintenance of Fire Protection Systems for Austin Energy**  
**RFP No. SMH0112**

| <b>Evaluation Category</b>   | <b>Max. Points</b> | <b>Simplex Grinnell<br/>Round Rock, TX</b> | <b>Standard Automatic Fire<br/>Enterprises, Inc.<br/>College Station, TX</b> | <b>Firetrol Protection<br/>Systems<br/>Austin, TX</b> |
|--|--------------------|--|--|---|
| <b>Program Concept and Solutions Proposed</b><br>(Grasp of the requirements and its solution(s), responsiveness to terms and conditions)   | 35                 | 32   | 32   | 31  |
| <b>Demonstrated Applicable Experience</b><br>(Must provide experience of company as well as personnel as per submitted résumé's, description of similar projects from last 5 years, company references and employee certifications and licenses) | 35                 | 33   | 34   | 33  |
| <b>Total Evaluation Cost</b>   | 30                 | 30   | 24   | 21  |
| <b>Subtotal</b>  | 100                | 95   | 90   | 85  |
| <b>Interviews</b>  | 25                 | 23   | 23   | 20  |
| <b>Total Maximum Points Available</b>  | 125                | 118  | 113  | 105   |