



Amendment No. 5  
of  
Contract No. GA110000043  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
between  
Ewald Kubota, Inc.  
and the  
City of Austin

- 1.0 The City hereby exercises the extension option for the above-referenced contract. Effective March 29, 2015, the term for the extension option will be March 29, 2015 to March 28, 2016 and there is one remaining option.
- 2.0 The total contract amount is increased by \$0.00 for the extension option period. The total Contract authorization is recapped below:

Term	Action Amount	Total Contract Amount
Basic Term: 3/29/11 – 3/28/14	\$438,166.00	\$438,166.00
Amendment No. 1: Additional terms and conditions	\$0.00	\$438,166.00
Amendment No. 2: Add Aviation as an Authorized User	\$0.00	\$438,166.00
Amendment No. 3: Option 1 3/29/14 – 3/28/15	\$204,923.00	\$643,089.00
Amendment No. 4: Name Change 10/17/14	\$0.00	\$643,089.00
Amendment No. 5: Option 2 3/29/15 – 3/28/16	\$0.00	\$643,089.00

- 3.0 MBE/WBE goals were not established for this contract.
- 4.0 By signing this Amendment the Contractor certifies that the Contractor and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the General Services Administration (GSA) List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 5.0 All other terms and conditions remain the same.

BY THE SIGNATURES affixed below, this Amendment is hereby incorporated into and made a part of the above-referenced contract.

Signature: Kelly Marbach  
Printed Name: KELLY MARBACH  
Authorized Representative

Signature: Debbie DePaul 3/27/15  
Debbie DePaul, Contract Compliance Supervisor  
City of Austin  
Purchasing Office

Ewald Kubota, Inc.  
PO Box 1287  
Seguin, TX 78156



**Amendment No. 4  
of  
Contract No. GA110000043  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
between  
Lanford Equipment Co. Inc.  
and the  
The City of Austin**

1.0 The Contract is hereby amended as follows: Change the Contractor's name as requested by the Contractor on 6/13/2014:

	From	To
<b>Vendor Name</b>	Lanford Equipment Co Inc	Ewald Kubota, Inc
<b>Vendor Code (for City use only)</b>	LAN2811000	V00000922865
<b>Vendor Federal Tax ID (FEIN)</b>	74-1542310	74-1753160

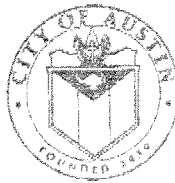
2.0 All other terms and conditions of the Contract remain unchanged and in full force and effect.

**BY THE SIGNATURE** affixed below, this Amendment No. 4 is hereby incorporated into and made a part of the Contract.

A handwritten signature in cursive script, appearing to read "Debbie DePaul", written over a horizontal line.

Debbie DePaul,  
Contract Compliance Supervisor  
City of Austin, Purchasing Office

10/17/14  
\_\_\_\_\_  
Date



Amendment No. 3  
of  
Contract No. GA110000043  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
between  
Lanford Equipment Co., Inc.  
and the  
City of Austin

- 1.0 The City hereby exercises the extension option for the above-referenced contract. Effective March 29, 2014, the term for the extension option will be March 29, 2014 to March 28, 2015 and there are two remaining options.
- 2.0 The total contract amount is increased by \$204,923.00 for the extension option period. The total Contract authorization is recapped below:

Term	Action Amount	Total Contract Amount
Basic Term: 3/29/11 - 3/28/14	\$438,166.00	\$438,166.00
Amendment No. 1: Additional terms and conditions	\$0.00	\$438,166.00
Amendment No. 2: Add Aviation as an Authorized User	\$0.00	\$438,166.00
Amendment No. 3: Option 1 3/29/14 - 3/28/15	\$204,923.00	\$643,089.00

- 3.0 MBE/WBE goals were not established for this contract.
- 4.0 By signing this Amendment the Contractor certifies that the Contractor and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the General Services Administration (GSA) List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 5.0 All other terms and conditions remain the same.

BY THE SIGNATURES affixed below, this Amendment is hereby incorporated into and made a part of the above-referenced contract.

Signature and Date

Printed Name:

Authorized Representative

*Jerry Rutledge* 3/25/14  
JERRY RUTLEDGE

Signature and Date:

Debbie DePaul, Contract Compliance Supervisor

City of Austin

Purchasing Office

Lanford Equipment Co., Inc.  
900 Ed Ruestein Blvd  
Austin, TX 78721



Amendment No. 2  
of  
Contract No. GA110000043  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
between  
Lanford Equipment Co., Inc.  
and  
City of Austin

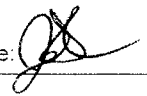
- 1.0 The City hereby adds Aviation as an authorized user of this contract.
- 2.0 Services shall be provided in accordance with the Lanford Equipment Co. quote submitted on 1/7/2011.
- 3.0 The total contract amount is increased by \$0. The total contract authorization is recapped below.

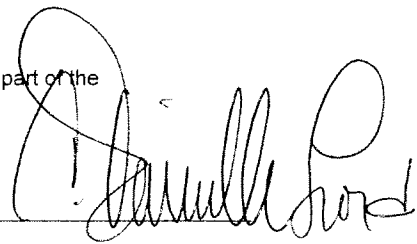
Term	Action Amount	Total Contract Amount
Base Term: 03/21/11 – 03/28/14	\$438,166.00	\$438,166.00
Amendment No. 1: Additional terms and conditions	\$0.00	\$438,166.00
Amendment No. 2: Add Aviation as an Authorized User	\$0.00	\$438,166.00

- 4.0 MBE/WBE goals were not established for this contract.
- 5.0 By signing this Amendment the Contractor certifies that the Contractor and its principals are not currently suspended or debarred from doing business with the Federal government, as indicated by the General Services Administration (GSA) List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 6.0 All other terms and conditions remain the same.

BY THE SIGNATURE(S) affixed below, this Amendment is hereby incorporated into and made a part of the above-referenced contract.

Signature:   
Lanford Equipment Co.  
900 Ed Bluestein Blvd.  
Austin, TX 78721

Signature:   
Jonathan Dalchau, Buyer II  
City of Austin  
Purchasing Office

  
DANIELLE LORD  
CORPORATE CONTRACT COMPLIANCE MGR  
PURCHASING OFFICE





Amendment No. 1  
of  
Contract No. GA110000043  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
between  
Lanford Equipment Co., Inc.  
and the  
City of Austin

- 1.0 Effective March 29, 2011, The City hereby amends the above-referenced contract to remove in its entirety item 11.D of Section 0400, Supplemental Purchase Provision.
- 2.0 The total contract authorization is recapped below:

Term	Action Amount	Contract Amount
Basic Term: 03/29/11 – 03/28/14	\$438,166.00	\$438,166.00
Amendment No. 1: Additional terms and conditions	\$0	\$438,166.00

- 3.0 MBE/WBE goals do not apply to this contract.
- 4.0 By signing this Amendment the Contractor certifies that the Contractor and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the General Services Administration (GSA) List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 5.0 All other terms and conditions remain the same.

BY THE SIGNATURES affixed below, this amendment is hereby incorporated into and made a part of the above-referenced contract.

Signature: *Jerry Rutledge*

Jerry Rutledge  
Lanford Equipment Co.  
900 Ed Bluestein Blvd.  
Austin, Texas 78721

Date: 4/5/2011

Signature: *Sharon Patterson*

Sharon Patterson, Senior Buyer  
City of Austin  
Purchasing Office

Date: 4/5/2011



**Financial and Administrative Service Department**  
**Purchasing Office**  
PO Box 1088, Austin, Texas, 78767

March 29, 2011

Lanford Equipment Co. Inc.  
Jerry Rutledge  
900 Ed Bluestein Blvd  
Austin, TX 78721

Dear Mr. Rutledge:

The City of Austin has approved the award and execution of a contract with your company for Repair Parts and Services for Massey Ferguson and Kubota Equipment in accordance with solicitation IFB SAP0150.

Responsible Department:	Fleet Services
Department Contact Person:	Hazel Black
Department Contact Email:	<a href="mailto:Hazel.Black@ci.austin.tx.us">Hazel.Black@ci.austin.tx.us</a>
Department Contact Telephone:	(512) 974-1751
Project Name:	Repair parts and services for Massey Ferguson and Kubota Equipment
Contractor Name:	Lanford Equipment Co.
Contract Number:	GA110000043
Contract Period:	3/29/2011 – 3/28/2014
Contract Period Amount	\$438,166.00
Extension Options:	Three 12-month options
Requisition Number:	7800 10063000478
Solicitation Number:	IFB SAP0150
Agenda Item Number:	36
Council Approval Date:	3/24/2011

A copy of the contract has been attached.

Thank you for your interest in doing business with the City of Austin. If you have any questions regarding this contract, please contact the person referenced under Department Contact Person above.

Sincerely,

Sharon Patterson,  
Purchasing Office

**CONTRACT BETWEEN THE CITY OF TWIN ("City")  
AND  
Lanford Equipment Co Inc. ("Contractor")  
for  
Repair Parts and Services for Massey Ferguson and Kubota Equipment  
GA110000043**

The City accepts the Contractor's Offer (as referenced in Section 1.1.3 below) for the above requirement and enters into the following Contract.

This Contract is between Lanford Equipment Co Inc having offices at Austin, TX 78721 and the City, a home-rule municipality incorporated by the State of Texas, and is effective as of the date executed by the City ("Effective Date").

Capitalized terms used but not defined herein have the meanings given them in Solicitation Number SAP0150.

**1.1 This Contract is composed of the following documents:**

- 1.1.1 This Contract
- 1.1.2 The City's Solicitation, Invitation for Bid (IFB), SAP0150 including all documents incorporated by reference
- 1.1.3 Lanford Equipment Co Inc.'s Offer, dated 1/7/2011, including subsequent clarifications

**1.2 Order of Precedence.** Any inconsistency or conflict in the Contract documents shall be resolved by giving precedence in the following order:

- 1.2.1 This Contract
- 1.2.2 The City's Solicitation as referenced in Section 1.1.2, including all documents incorporated by reference
- 1.2.3 The Contractor's Offer as referenced in Section 1.1.3, including subsequent clarifications

**1.3 Quantity of Work.** There is no guaranteed quantity of work for the period of the Contract and there are no minimum order quantities. Work will be on an as needed basis as specified by the City for each Delivery Order.

**1.4 Term of Contract.** The Contract will be in effect for an initial term of thirty-six (36) months and may be extended thereafter for up to three (3) twelve (12) month extension option(s), subject to the approval of the Contractor and the City Purchasing Officer or his designee. See the Term of Contract provision in Section 0400 for additional Contract requirements.

**1.5 Compensation.** The Contractor shall be paid a total Not-to-Exceed amount of \$438,165.96 for the initial Contract term, \$204,923 for the first extension option, \$245,907 for the second extension option, and \$295,089 for the third extension option for a total estimated contract amount not to exceed \$1,184,085 as indicated in the Bid Sheet, IFB Section 0600. Payment shall be made upon successful completion of services or delivery of goods as outlined in each individual Delivery Order.

- 1.6 This Contract (including any exhibits) constitutes the entire agreement of the parties regarding the subject matter of this Contract and supersedes all prior and contemporaneous agreements and understandings, whether written or oral, relating to such subject matter. This Contract may be altered, amended, or modified only by a written instrument signed by the duly authorized representatives of both parties.

In witness whereof, the City has caused a duly authorized representative to execute this Contract on the date set forth below.

**CITY OF AUSTIN**

Printed Name of

Authorized Person: Sharon Patterson

Lynn Mueller

Signature:

Sharon Patterson

LM

Title:

Senior Buyer

Contract Compliance Mgr

Date

March 29, 2011

03/29/11

**CITY OF AUSTIN, TEXAS**

**Purchasing Office  
INVITATION FOR BID (IFB)  
Offer Sheet**

**SOLICITATION NO:** SAP0150

**COMMODITY/SERVICE DESCRIPTION:** OEM Parts and Repair Services  
for Massey Ferguson and Kubota

**DATE ISSUED:** December 6, 2010

**PRE\_BID CONFERENCE TIME AND DATE:** N/A

**REQUISITION NO.:** 7800 10063000478

**LOCATION:** N/A

**COMMODITY CODE:** 93446 and 06062

**FOR CONTRACTUAL AND TECHNICAL  
ISSUES CONTACT:**

**BID DUE PRIOR TO:** 11:30 a.m. (CST), Wednesday, December 29, 2010

Sharon Patterson

**COMPLIANCE PLAN DUE PRIOR TO:** N/A

**BID OPENING TIME AND DATE:** 11:30 a.m. (CST), Wednesday,  
December 29, 2010

Senior Buyer

**Phone:** (512) 972 - 4014

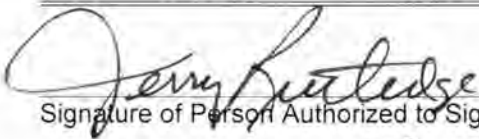
**LOCATION:** MUNICIPAL BUILDING, 124 W 8<sup>TH</sup> STREET  
RM 310, AUSTIN, TEXAS 78701

*It is the policy of the City of Austin to involve certified Minority Owned Business Enterprises (MBEs) and Woman Owned Business Enterprises (WBEs) in City contracting. MBE and WBE goals for this Solicitation are contained in Section 0900.*

*All Contractors and Subcontractors must be registered to do business with the City prior to submitting a response to a City Solicitation. In the case of Joint Ventures, each individual business in the joint venture must be registered with the City prior to submitting a response to a City solicitation. If the Joint Venture is awarded a contract, the Joint Venture must register to do business with the City. Prime Contractors are responsible for ensuring that their Subcontractors are registered. Registration can be done through the City's on-line vendor registration system. Log onto <https://www.cityofaustin.org/purchase> and follow the directions.*

**SUBMIT 1 ORIGINAL AND 1 SIGNED COPY OF RESPONSE**

SOLICITATION TO:



Signature of Person Authorized to Sign Offer

**JERRY RUTLEDGE**

Signer's Name and Title: (please print or type)

**FEDERAL TAX ID** [REDACTED]

Date: 1-7-11

Company Name: LANFORD Equipment Co. Inc.

Address: 900 ED Bluestein Blvd.

City, State, Zip Code Austin, Texas 78721

Phone No. (512) 385-2800

Fax No. (512) 385-8709

**BELOW INFO MUST MATCH THE NAME AND ADDRESS ON INVOICE AND IN COMPANY PROFILE WITH CITY**

Company "Remit To" Name: LANFORD Equipment Co. Inc.

Remit to Address: 900 Ed Bluestein Blvd.

City, State, Zip Code Austin, TEXAS 78721

Email Address Jerry@lanfordequipment.com



## Table of Contents

SECTION NO.	TITLE	PAGES
0100, 0200, 0300	See <a href="http://www.ci.austin.tx.us/purchase/standard.htm">http://www.ci.austin.tx.us/purchase/standard.htm</a> *	*
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0500	STATEMENT OF WORK	6
0505	ATTACHMENT A - SERVICE CENTER LOCATIONS	1
0600	BID SHEET	3
0700	REFERENCE SHEET	1
0800	NON-DISCRIMINATION CERTIFICATION	1
0805	NON-SUSPENSION OR DEBARMENT CERTIFICATION	1
0810	NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING AFFIDAVIT	2
0815	LIVING WAGES AND BENEFITS CONTRACTOR CERTIFICATION	1
0820	LIVING WAGES AND BENEFITS EMPLOYEE CERTIFICATION	1
0835	NONRESIDENT BIDDER PROVISIONS	1
0900	MBE/WBE PROCUREMENT PROGRAM PACKAGE or NO GOALS UTILIZATION PLAN	2
1000	"NO OFFER" RESPONSE FORM	1

All other Sections may be viewed at: <https://www.cityofaustin.org/purchase> by clicking the link to "Vendor Self Service (VSS)", sign in if registered, register, or use public access to follow the links to "Business Opportunities" and "Search for Solicitation."

### RETURN FOLLOWING DOCUMENTS WITH BID/PROPOSAL/QUOTE/RESPONSE/SUBMITTAL\*\*

- Cover Page                      Offer Sheet
- Section 0600                    Bid Sheet(s)
- Section 0700                    Reference Sheet (if required)
- Sections 0800 - 0835        Certifications and Affidavits (return all applicable Sections)
- Section 0900                    MBE/WBE Procurement Program Package or No Goals Utilization Plan, if applicable

**\*\* See also Section 0200, Solicitation Instructions, Section 0400, Supplemental Purchase Provisions, and Section 0500, Scope of Work/Specification, for additional documents that must be submitted with the Offer.**

#### **NOTES:**

The Vendor agrees, if this Offer is accepted within 90 calendar days after the Due Date, to fully comply in strict accordance with the Solicitation, specifications and provisions attached thereto for the amounts shown on the accompanying Offer.

**\* INCORPORATION OF DOCUMENTS.** Section 0100, Standard Purchase Definitions; Section 0200, Standard Solicitation Instructions; and Section 0300, Standard Purchase Terms and Conditions are hereby incorporated into this Solicitation by reference, with the same force and effect as if they were incorporated in full text. The full text versions of these Sections are available, on the Internet at the following online address: <http://www.ci.austin.tx.us/purchase/standard.htm>.

If you do not have access to the Internet, you may obtain a copy of these Sections from the City of Austin Purchasing Office at the below address. Please have the Solicitation number available so that the staff can select the proper documents. These documents can be mailed, expressed mailed, or faxed to you.

When sending a sealed Offer and/or Compliance Plan, use the proper address for the type of service desired, as shown below.

P.O. Address for US Mail	Street Address for Hand Delivery or Courier Service
City of Austin	City of Austin, Purchasing Office
Purchasing Office	Municipal Building
P.O. Box 1088	124 W 8 <sup>th</sup> Street, Rm 310
Austin, Texas 78767-8845	Austin, Texas 78701
	Reception Phone: (512) 974-2500

**Notes:** Offers (including Compliance Plans) that are not submitted in a sealed envelope or container will not be considered. Unless authorized in the Solicitation, telegraphic or facsimile Offers will not be accepted.



**ADDENDUM**  
**INVITATION FOR BID**  
**PURCHASING OFFICE**  
**CITY OF AUSTIN, TEXAS**

**IFB No.:** IFB 7800 SAP0150 **Addendum No:** 1  
**Date of Addendum:** December 28, 2010

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This addendum is to incorporate the following changes to the above-referenced Invitation for Bid.

- 1.0 Changes to solicitation due dates as follows;
  - 1.1 **Bid Due Prior to time/date is changed** to 11:30 AM (CST), January 11, 2011
  - 1.2 **Bid Opening Time and Date is changed** to 11:30 AM (CST), January 11, 2011
  - 1.3 Section 0400 item 1, Explanations or Clarifications time/date is changed to 4:00 PM (CST) on Thursday, January 6, 2011.
- 2.0 Change to Section 0500, the Scope of Work as follows;
  - 2.1 Page 2, item 3.3 shall be changed to:

"The Contractor must have an operational repair facility regularly engaged in the business of providing Massey Ferguson and Kubota Equipment parts and repair services for a minimum of three (3) consecutive years within the last five (5) years."
  - 2.2 Page 2, item 3.5 shall be changed to:

"The Contractor must be able to perform repairs in a facility equipped with all tools, diagnostic equipment, and supplies necessary for servicing Massey Ferguson and Kubota equipment. Said facility shall be located within 30 miles of the Texas State Capitol."
- 3.0 ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

BY THE SIGNATURES affixed below, this Addendum is hereby incorporated into and made a part of the above-referenced Invitation for Bid.

**RETURN ASSIGNED COPY OF THIS ADDENDUM**

to the Purchasing Office, City of Austin, Texas *with your bid*.  
Failure to do so may constitute grounds for rejection of your bid.

APPROVED BY:

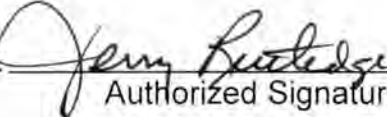


Sharon Patterson, Senior Buyer  
Purchasing Office

12/28/10

Date

ACKNOWLEDGED BY:

LANFORD EQUIPMENT Co. Inc. 

Vendor Name

Authorized Signature

1/7/11  
Date





## ADDENDUM

### INVITATION FOR BID

#### PURCHASING OFFICE CITY OF AUSTIN, TEXAS

IFB No.:

IFB 7800 SAP0150

Addendum No:

2

Date of Addendum: December 29, 2010

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This addendum is to incorporate the following changes and clarifications to the above-referenced Invitation for Bid.

- 1.0 Item 14 of the original Bid Sheet, Section 0600, was listed incorrectly. The correct part number is K351113514, Driveshaft Mower ASM. The Bid Sheet, Section 0600 has been updated to reflect the correct part number. This is now item number 10 on the revised Bid Sheet.
- 2.0 The original Bid Sheet, Section 0600, included part numbers that are not part of this solicitation. The Bid Sheet, Section 0600 has been updated to remove these part numbers.

**To avoid confusion, a revised version of the Bid Sheet is being published as Section 0600(R). Bidders should use this version in their bid submission.**

- 3.0 Changes to Section 0500, the Statement of Work as follows;

- 3.1 Page 1, add item 2.5 to "Definitions"

*2.5 "OEM Parts" is a term used to define repair parts ordered by Fleet Services to be used for repairs. OEM parts may be manufacturers other than Massey Ferguson or Kubota.*

- 4.0 ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

BY THE SIGNATURES affixed below, this Addendum is hereby incorporated into and made a part of the above-referenced Invitation for Bid.

**RETURN ASSIGNED COPY OF THIS ADDENDUM**

**to the Purchasing Office, City of Austin, Texas with your bid.  
Failure to do so may constitute grounds for rejection of your bid.**

APPROVED BY:

A handwritten signature in cursive script that reads "Sharon Patterson".

Sharon Patterson, Senior Buyer  
Purchasing Office

12/29/10  
Date

ACKNOWLEDGED BY:

LANFORD EQUIPMENT Co. Inc  
Vendor Name

[Signature]  
Authorized Signature

Date 1/5/11

**CITY OF AUSTIN  
PURCHASING OFFICE  
STANDARD PURCHASE TERMS AND CONDITIONS**

By submitting an Offer in response to the Solicitation, the Contractor agrees that the Contract shall be governed by the following terms and conditions. Unless otherwise specified in the Contract, Sections 3, 4, 5, 6, 7, 8, 20, 21, and 36 shall apply only to a Solicitation to purchase Goods, and Sections 9, 10, 11 and 22 shall apply only to a Solicitation to purchase Services to be performed principally at the City's premises or on public rights-of-way.

1. **CONTRACTOR'S OBLIGATIONS**: The Contractor shall fully and timely provide all deliverables described in the Solicitation and in the Contractor's Offer in strict accordance with the terms, covenants, and conditions of the Contract and all applicable Federal, State, and local laws, rules, and regulations.
2. **EFFECTIVE DATE/TERM**: Unless otherwise specified in the Solicitation, this Contract shall be effective as of the date the contract is signed by the City, and shall continue in effect until all obligations are performed in accordance with the Contract.
3. **CONTRACTOR TO PACKAGE DELIVERABLES**: The Contractor will package deliverables in accordance with good commercial practice and shall include a packing list showing the description of each item, the quantity and unit price. Unless otherwise provided in the Specifications or Supplemental Terms and Conditions, each shipping container shall be clearly and permanently marked as follows: (a) The Contractor's name and address, (b) the City's name, address and purchase order or purchase release number and the price agreement number if applicable, (c) Container number and total number of containers, e.g. box 1 of 4 boxes, and (d) the number of the container bearing the packing list. The Contractor shall bear cost of packaging. Deliverables shall be suitably packed to secure lowest transportation costs and to conform with requirements of common carriers and any applicable specifications. The City's count or weight shall be final and conclusive on shipments not accompanied by packing lists.
4. **SHIPMENT UNDER RESERVATION PROHIBITED**: The Contractor is not authorized to ship the deliverables under reservation and no tender of a bill of lading will operate as a tender of deliverables.
5. **TITLE & RISK OF LOSS**: Title to and risk of loss of the deliverables shall pass to the City only when the City actually receives and accepts the deliverables.
6. **DELIVERY TERMS AND TRANSPORTATION CHARGES**: Deliverables shall be shipped F.O.B. point of delivery unless otherwise specified in the Supplemental Terms and Conditions. Unless otherwise stated in the Offer, the Contractor's price shall be deemed to include all delivery and transportation charges. The City shall have the right to designate what method of transportation shall be used to ship the deliverables. The place of delivery shall be that set forth in the block of the purchase order or purchase release entitled "Receiving Agency".
7. **RIGHT OF INSPECTION AND REJECTION**: The City expressly reserves all rights under law, including, but not limited to the Uniform Commercial Code, to inspect the deliverables at delivery before accepting them, and to reject defective or non-conforming deliverables. If the City has the right to inspect the Contractor's, or the Contractor's Subcontractor's, facilities, or the deliverables at the Contractor's, or the Contractor's Subcontractor's, premises, the Contractor shall furnish, or cause to be furnished, without additional charge, all reasonable facilities and assistance to the City to facilitate such inspection.
8. **NO REPLACEMENT OF DEFECTIVE TENDER**: Every tender or delivery of deliverables must fully comply with all provisions of the Contract as to time of delivery, quality, and quantity. Any non-complying tender shall constitute a breach and the Contractor shall not have the right to substitute a conforming tender; provided, where the time for performance has not yet expired, the Contractor may notify the City of the intention to cure and may then make a conforming tender within the time allotted in the contract.
9. **PLACE AND CONDITION OF WORK**: The City shall provide the Contractor access to the sites where the Contractor is to perform the services as required in order for the Contractor to perform the services in a timely and efficient manner, in accordance with and subject to the applicable security laws, rules, and regulations. The Contractor acknowledges that it has satisfied itself as to the nature of the City's service requirements and specifications, the location and essential characteristics of the work sites, the quality and

**CITY OF AUSTIN  
PURCHASING OFFICE  
STANDARD PURCHASE TERMS AND CONDITIONS**

quantity of materials, equipment, labor and facilities necessary to perform the services, and any other condition or state of fact which could in any way affect performance of the Contractor's obligations under the contract. The Contractor hereby releases and holds the City harmless from and against any liability or claim for damages of any kind or nature if the actual site or service conditions differ from expected conditions.

**10. WORKFORCE**

- A. The Contractor shall employ only orderly and competent workers, skilled in the performance of the services which they will perform under the Contract.
- B. The Contractor, its employees, subcontractors, and subcontractor's employees may not while engaged in participating or responding to a solicitation or while in the course and scope of delivering goods or services under a City of Austin contract or on the City's property .
  - i. use or possess a firearm, including a concealed handgun that is licensed under state law, except as required by the terms of the contract; or
  - ii. use or possess alcoholic or other intoxicating beverages, illegal drugs or controlled substances, nor may such workers be intoxicated, or under the influence of alcohol or drugs, on the job.
- C. If the City or the City's representative notifies the Contractor that any worker is incompetent, disorderly or disobedient, has knowingly or repeatedly violated safety regulations, has possessed any firearms, or has possessed or was under the influence of alcohol or drugs on the job, the Contractor shall immediately remove such worker from Contract services, and may not employ such worker again on Contract services without the City's prior written consent.

**11. COMPLIANCE WITH HEALTH, SAFETY, AND ENVIRONMENTAL REGULATIONS:** The Contractor, its Subcontractors, and their respective employees, shall comply fully with all applicable federal, state, and local health, safety, and environmental laws, ordinances, rules and regulations in the performance of the services, including but not limited to those promulgated by the City and by the Occupational Safety and Health Administration (OSHA). In case of conflict, the most stringent safety requirement shall govern. The Contractor shall indemnify and hold the City harmless from and against all claims, demands, suits, actions, judgments, fines, penalties and liability of every kind arising from the breach of the Contractor's obligations under this paragraph.

**12. INVOICES:**

- A. The Contractor shall submit separate invoices in duplicate on each purchase order or purchase release after each delivery. If partial shipments or deliveries are authorized by the City, a separate invoice must be sent for each shipment or delivery made.
- B. **Proper Invoices must include a unique invoice number, the purchase order or delivery order number and the master agreement number if applicable, the Department's Name, and the name of the point of contact for the Department.** Invoices shall be itemized and transportation charges, if any, shall be listed separately. A copy of the bill of lading and the freight waybill, when applicable, shall be attached to the invoice. The Contractor's name and, if applicable, the tax identification number on the invoice must exactly match the information in the Vendor's registration with the City. Unless otherwise instructed in writing, the City may rely on the remittance address specified on the Contractor's invoice.
- C. Invoices for labor shall include a copy of all time-sheets with trade labor rate and deliverables order number clearly identified. Invoices shall also include a tabulation of work-hours at the appropriate rates and grouped by work order number. Time billed for labor shall be limited to hours actually worked at the work site.



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- D. Unless otherwise expressly authorized in the Contract, the Contractor shall pass through all Subcontract and other authorized expenses at actual cost without markup.
- E. Federal excise taxes, State taxes, or City sales taxes must not be included in the invoiced amount. The City will furnish a tax exemption certificate upon request.

13. **PAYMENT:**

- A. All proper invoices received by the City will be paid within thirty (30) calendar days of the City's receipt of the deliverables or of the invoice, whichever is later.
- B. **If payment is not timely made, (per paragraph A), interest shall accrue on the unpaid balance at the lesser of the rate specified in Texas Government Code Section 2251.025 or the maximum lawful rate; except, if payment is not timely made for a reason for which the City may withhold payment hereunder, interest shall not accrue until ten (10) calendar days after the grounds for withholding payment have been resolved.**
- C. If partial shipments or deliveries are authorized by the City, the Contractor will be paid for the partial shipment or delivery, as stated above, provided that the invoice matches the shipment or delivery.
- D. The City may withhold or set off the entire payment or part of any payment otherwise due the Contractor to such extent as may be necessary on account of:
  - i. delivery of defective or non-conforming deliverables by the Contractor;
  - ii. third party claims, which are not covered by the insurance which the Contractor is required to provide, are filed or reasonable evidence indicating probable filing of such claims;
  - iii. failure of the Contractor to pay Subcontractors, or for labor, materials or equipment;
  - iv. damage to the property of the City or the City's agents, employees or contractors, which is not covered by insurance required to be provided by the Contractor;
  - v. reasonable evidence that the Contractor's obligations will not be completed within the time specified in the Contract, and that the unpaid balance would not be adequate to cover actual or liquidated damages for the anticipated delay;
  - vi. failure of the Contractor to submit proper invoices with all required attachments and supporting documentation; or
  - vii. failure of the Contractor to comply with any material provision of the Contract Documents.
- E. Notice is hereby given of Article VIII, Section 1 of the Austin City Charter which prohibits the payment of any money to any person, firm or corporation who is in arrears to the City for taxes, and of §2-8-3 of the Austin City Code concerning the right of the City to offset indebtedness owed the City.
- F. Payment will be made bycheck unless the parties mutually agree to payment by credit card or electronic transfer of funds. The Contractor agrees that there shall be no additional charges, surcharges, or penalties to the City for payments made by credit card or electronic funds transfer.
- G. The awarding or continuation of this contract is dependent upon the availability of funding. The City's payment obligations are payable only and solely from funds Appropriated and available for this contract. The absence of Appropriated or other lawfully available funds shall render the Contract null and void to the extent funds are not Appropriated or available and any deliverables delivered but unpaid shall be returned to the Contractor. The City shall provide the Contractor written notice of the failure of the City to make an adequate Appropriation for any fiscal year to pay the amounts due under the Contract, or the reduction of any Appropriation to an amount insufficient to permit the City to pay its obligations under the Contract. In the event of non or inadequate appropriation of funds, there will be no penalty nor removal fees charged to the City.

14. **TRAVEL EXPENSES:** All travel, lodging and per diem expenses in connection with the Contract for which reimbursement may be claimed by the Contractor under the terms of the Solicitation will be reviewed

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against the City's Travel Policy as published and maintained by the City's Controller's Office and the Current United States General Services Administration Domestic Per Diem Rates (the "Rates") as published and maintained on the Internet at:

[http://www.gsa.gov/Portal/gsa/ep/contentView.do?contentId=17943&contentType=GSA\\_BASIC](http://www.gsa.gov/Portal/gsa/ep/contentView.do?contentId=17943&contentType=GSA_BASIC)

No amounts in excess of the Travel Policy or Rates shall be paid. All invoices must be accompanied by copies of detailed itemized receipts (e.g. hotel bills, airline tickets). No reimbursement will be made for expenses not actually incurred. Airline fares in excess of coach or economy will not be reimbursed. Mileage charges may not exceed the amount permitted as a deduction in any year under the Internal Revenue Code or Regulations.

**15. FINAL PAYMENT AND CLOSE-OUT:**

- A. If an MBE/WBE Program Compliance Plan is required by the Solicitation, and the Contractor has identified Subcontractors, the Contractor is required to submit a Contract Close-Out MBE/WBE Compliance Report to the Project manager or Contract manager no later than the 15th calendar day after completion of all work under the contract. Final payment, retainage, or both may be withheld if the Contractor is not in compliance with the requirements of the Compliance Plan as accepted by the City.
- B. The making and acceptance of final payment will constitute:
  - i. a waiver of all claims by the City against the Contractor, except claims (1) which have been previously asserted in writing and not yet settled, (2) arising from defective work appearing after final inspection, (3) arising from failure of the Contractor to comply with the Contract or the terms of any warranty specified herein, (4) arising from the Contractor's continuing obligations under the Contract, including but not limited to indemnity and warranty obligations, or (5) arising under the City's right to audit; and
  - ii. a waiver of all claims by the Contractor against the City other than those previously asserted in writing and not yet settled.

**16. SPECIAL TOOLS & TEST EQUIPMENT:** If the price stated on the Offer includes the cost of any special tooling or special test equipment fabricated or required by the Contractor for the purpose of filling this order, such special tooling equipment and any process sheets related thereto shall become the property of the City and shall be identified by the Contractor as such.

**17. RIGHT TO AUDIT:**

- A. The Contractor agrees that the representatives of the Office of the City Auditor or other authorized representatives of the City shall have access to, and the right to audit, examine, or reproduce, any and all records of the Contractor related to the performance under this Contract. The Contractor shall retain all such records for a period of three (3) years after final payment on this Contract or until all audit and litigation matters that the City has brought to the attention of the Contractor are resolved, whichever is longer. The Contractor agrees to refund to the City any overpayments disclosed by any such audit.
- B. The Contractor shall include section a. above in all subcontractor agreements entered into in connection with this Contract.

**18. SUBCONTRACTORS:**

- A. If the Contractor identified Subcontractors in an MBE/WBE Program Compliance Plan or a No Goals Utilization Plan the Contractor shall comply with the provisions of Chapters 2-9A, 2-9B, 2-9C, and 2-9D, as applicable, of the Austin City Code and the terms of the Compliance Plan or Utilization Plan as approved by the City (the "Plan"). The Contractor shall not initially employ any Subcontractor except

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as provided in the Contractor's Plan. The Contractor shall not substitute any Subcontractor identified in the Plan, unless the substitute has been accepted by the City in writing in accordance with the provisions of Chapters 2-9A, 2-9B, 2-9C and 2-9D, as applicable. No acceptance by the City of any Subcontractor shall constitute a waiver of any rights or remedies of the City with respect to defective deliverables provided by a Subcontractor. If a Plan has been approved, the Contractor is additionally required to submit a monthly Subcontract Awards and Expenditures Report to the Contract Manager and the Purchasing Office Contract Compliance Manager no later than the tenth calendar day of each month.

- B. Work performed for the Contractor by a Subcontractor shall be pursuant to a written contract between the Contractor and Subcontractor. The terms of the subcontract may not conflict with the terms of the Contract, and shall contain provisions that:
  - i. require that all deliverables to be provided by the Subcontractor be provided in strict accordance with the provisions, specifications and terms of the Contract;
  - ii. prohibit the Subcontractor from further subcontracting any portion of the Contract without the prior written consent of the City and the Contractor. The City may require, as a condition to such further subcontracting, that the Subcontractor post a payment bond in form, substance and amount acceptable to the City;
  - iii. require Subcontractors to submit all invoices and applications for payments, including any claims for additional payments, damages or otherwise, to the Contractor in sufficient time to enable the Contractor to include same with its invoice or application for payment to the City in accordance with the terms of the Contract;
  - iv. require that all Subcontractors obtain and maintain, throughout the term of their contract, insurance in the type and amounts specified for the Contractor, with the City being a named insured as its interest shall appear; and
  - v. require that the Subcontractor indemnify and hold the City harmless to the same extent as the Contractor is required to indemnify the City.
- C. The Contractor shall be fully responsible to the City for all acts and omissions of the Subcontractors just as the Contractor is responsible for the Contractor's own acts and omissions. Nothing in the Contract shall create for the benefit of any such Subcontractor any contractual relationship between the City and any such Subcontractor, nor shall it create any obligation on the part of the City to pay or to see to the payment of any moneys due any such Subcontractor except as may otherwise be required by law.
- D. The Contractor shall pay each Subcontractor its appropriate share of payments made to the Contractor not later than ten (10) calendar days after receipt of payment from the City.

19. **WARRANTY-PRICE:**

- A. The Contractor warrants the prices quoted in the Offer are no higher than the Contractor's current prices on orders by others for like deliverables under similar terms of purchase.
- B. The Contractor certifies that the prices in the Offer have been arrived at independently without consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such fees with any other firm or with any competitor.
- C. In addition to any other remedy available, the City may deduct from any amounts owed to the Contractor, or otherwise recover, any amounts paid for items in excess of the Contractor's current prices on orders by others for like deliverables under similar terms of purchase.

20. **WARRANTY – TITLE:** The Contractor warrants that it has good and indefeasible title to all deliverables furnished under the Contract, and that the deliverables are free and clear of all liens, claims, security interests and encumbrances. The Contractor shall indemnify and hold the City harmless from and against all adverse title claims to the deliverables.



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21. **WARRANTY – DELIVERABLES:** The Contractor warrants and represents that all deliverables sold the City under the Contract shall be free from defects in design, workmanship or manufacture, and conform in all material respects to the specifications, drawings, and descriptions in the Solicitation, to any samples furnished by the Contractor, to the terms, covenants and conditions of the Contract, and to all applicable State, Federal or local laws, rules, and regulations, and industry codes and standards. Unless otherwise stated in the Solicitation, the deliverables shall be new or recycled merchandise, and not used or reconditioned.
- A. Recycled deliverables shall be clearly identified as such.
  - B. The Contractor may not limit, exclude or disclaim the foregoing warranty or any warranty implied by law; and any attempt to do so shall be without force or effect.
  - C. Unless otherwise specified in the Contract, the warranty period shall be at least one year from the date of acceptance of the deliverables or from the date of acceptance of any replacement deliverables. If during the warranty period, one or more of the above warranties are breached, the Contractor shall promptly upon receipt of demand either repair the non-conforming deliverables, or replace the non-conforming deliverables with fully conforming deliverables, at the City's option and at no additional cost to the City. All costs incidental to such repair or replacement, including but not limited to, any packaging and shipping costs, shall be borne exclusively by the Contractor. The City shall endeavor to give the Contractor written notice of the breach of warranty within thirty (30) calendar days of discovery of the breach of warranty, but failure to give timely notice shall not impair the City's rights under this section.
  - D. If the Contractor is unable or unwilling to repair or replace defective or non-conforming deliverables as required by the City, then in addition to any other available remedy, the City may reduce the quantity of deliverables it may be required to purchase under the Contract from the Contractor, and purchase conforming deliverables from other sources. In such event, the Contractor shall pay to the City upon demand the increased cost, if any, incurred by the City to procure such deliverables from another source.
  - E. If the Contractor is not the manufacturer, and the deliverables are covered by a separate manufacturer's warranty, the Contractor shall transfer and assign such manufacturer's warranty to the City. If for any reason the manufacturer's warranty cannot be fully transferred to the City, the Contractor shall assist and cooperate with the City to the fullest extent to enforce such manufacturer's warranty for the benefit of the City.
22. **WARRANTY – SERVICES:** The Contractor warrants and represents that all services to be provided the City under the Contract will be fully and timely performed in a good and workmanlike manner in accordance with generally accepted industry standards and practices, the terms, conditions, and covenants of the Contract, and all applicable Federal, State and local laws, rules or regulations.
- A. The Contractor may not limit, exclude or disclaim the foregoing warranty or any warranty implied by law, and any attempt to do so shall be without force or effect.
  - B. Unless otherwise specified in the Contract, the warranty period shall be at least one year from the Acceptance Date. If during the warranty period, one or more of the above warranties are breached, the Contractor shall promptly upon receipt of demand perform the services again in accordance with above standard at no additional cost to the City. All costs incidental to such additional performance shall be borne by the Contractor. The City shall endeavor to give the Contractor written notice of the breach of warranty within thirty (30) calendar days of discovery of the breach warranty, but failure to give timely notice shall not impair the City's rights under this section.
  - C. If the Contractor is unable or unwilling to perform its services in accordance with the above standard as required by the City, then in addition to any other available remedy, the City may reduce the amount of



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services it may be required to purchase under the Contract from the Contractor, and purchase conforming services from other sources. In such event, the Contractor shall pay to the City upon demand the increased cost, if any, incurred by the City to procure such services from another source.

23. **ACCEPTANCE OF INCOMPLETE OR NON-CONFORMING DELIVERABLES:** If, instead of requiring immediate correction or removal and replacement of defective or non-conforming deliverables, the City prefers to accept it, the City may do so. The Contractor shall pay all claims, costs, losses and damages attributable to the City's evaluation of and determination to accept such defective or non-conforming deliverables. If any such acceptance occurs prior to final payment, the City may deduct such amounts as are necessary to compensate the City for the diminished value of the defective or non-conforming deliverables. If the acceptance occurs after final payment, such amount will be refunded to the City by the Contractor.
24. **RIGHT TO ASSURANCE:** Whenever one party to the Contract in good faith has reason to question the other party's intent to perform, demand may be made to the other party for written assurance of the intent to perform. In the event that no assurance is given within the time specified after demand is made, the demanding party may treat this failure as an anticipatory repudiation of the Contract.
25. **STOP WORK NOTICE:** The City may issue an immediate Stop Work Notice in the event the Contractor is observed performing in a manner that is in violation of Federal, State, or local guidelines, or in a manner that is determined by the City to be unsafe to either life or property. Upon notification, the Contractor will cease all work until notified by the City that the violation or unsafe condition has been corrected. The Contractor shall be liable for all costs incurred by the City as a result of the issuance of such Stop Work Notice.
26. **DEFAULT:** The Contractor shall be in default under the Contract if the Contractor (a) fails to fully, timely and faithfully perform any of its material obligations under the Contract, (b) fails to provide adequate assurance of performance under Paragraph 24, (c) becomes insolvent or seeks relief under the bankruptcy laws of the United States or (d) makes a material misrepresentation in Contractor's Offer, or in any report or deliverable required to be submitted by the Contractor to the City.
27. **TERMINATION FOR CAUSE:** In the event of a default by the Contractor, the City shall have the right to terminate the Contract for cause, by written notice effective ten (10) calendar days, unless otherwise specified, after the date of such notice, unless the Contractor, within such ten (10) day period, cures such default, or provides evidence sufficient to prove to the City's reasonable satisfaction that such default does not, in fact, exist. In addition to any other remedy available under law or in equity, the City shall be entitled to recover all actual damages, costs, losses and expenses, incurred by the City as a result of the Contractor's default, including, without limitation, cost of cover, reasonable attorneys' fees, court costs, and prejudgment and post-judgment interest at the maximum lawful rate. Additionally, in the event of a default by the Contractor, the City may remove the Contractor from the City's vendor list for three (3) years and any Offer submitted by the Contractor may be disqualified for up to three (3) years. All rights and remedies under the Contract are cumulative and are not exclusive of any other right or remedy provided by law.
28. **TERMINATION WITHOUT CAUSE:** The City shall have the right to terminate the Contract, in whole or in part, without cause any time upon thirty (30) calendar days' prior written notice. Upon receipt of a notice of termination, the Contractor shall promptly cease all further work pursuant to the Contract, with such exceptions, if any, specified in the notice of termination. The City shall pay the Contractor, to the extent of funds Appropriated or otherwise legally available for such purposes, for all goods delivered and services performed and obligations incurred prior to the date of termination in accordance with the terms hereof.
29. **FRAUD:** Fraudulent statements by the Contractor on any Offer or in any report or deliverable required to be submitted by the Contractor to the City shall be grounds for the termination of the Contract for cause by the City and may result in legal action.
30. **DELAYS:**

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- A. The City may delay scheduled delivery or other due dates by written notice to the Contractor if the City deems it is in its best interest. If such delay causes an increase in the cost of the work under the Contract, the City and the Contractor shall negotiate an equitable adjustment for costs incurred by the Contractor in the Contract price and execute an amendment to the Contract. The Contractor must assert its right to an adjustment within thirty (30) calendar days from the date of receipt of the notice of delay. Failure to agree on any adjusted price shall be handled under the Dispute Resolution process specified in paragraph 49. However, nothing in this provision shall excuse the Contractor from delaying the delivery as notified.
- B. Neither party shall be liable for any default or delay in the performance of its obligations under this Contract if, while and to the extent such default or delay is caused by acts of God, fire, riots, civil commotion, labor disruptions, sabotage, sovereign conduct, or any other cause beyond the reasonable control of such Party. In the event of default or delay in contract performance due to any of the foregoing causes, then the time for completion of the services will be extended; provided, however, in such an event, a conference will be held within three (3) business days to establish a mutually agreeable period of time reasonably necessary to overcome the effect of such failure to perform.

**31. INDEMNITY:**

A. Definitions:

- i. "Indemnified Claims" shall include any and all claims, demands, suits, causes of action, judgments and liability of every character, type or description, including all reasonable costs and expenses of litigation, mediation or other alternate dispute resolution mechanism, including attorney and other professional fees for:
  - (1) damage to or loss of the property of any person (including, but not limited to the City, the Contractor, their respective agents, officers, employees and subcontractors; the officers, agents, and employees of such subcontractors; and third parties); and/or
  - (2) death, bodily injury, illness, disease, worker's compensation, loss of services, or loss of income or wages to any person (including but not limited to the agents, officers and employees of the City, the Contractor, the Contractor's subcontractors, and third parties),
- ii. "Fault" shall include the sale of defective or non-conforming deliverables, negligence, willful misconduct, or a breach of any legally imposed strict liability standard.

- B. **THE CONTRACTOR SHALL DEFEND (AT THE OPTION OF THE CITY), INDEMNIFY, AND HOLD THE CITY, ITS SUCCESSORS, ASSIGNS, OFFICERS, EMPLOYEES AND ELECTED OFFICIALS HARMLESS FROM AND AGAINST ALL INDEMNIFIED CLAIMS DIRECTLY ARISING OUT OF, INCIDENT TO, CONCERNING OR RESULTING FROM THE FAULT OF THE CONTRACTOR, OR THE CONTRACTOR'S AGENTS, EMPLOYEES OR SUBCONTRACTORS, IN THE PERFORMANCE OF THE CONTRACTOR'S OBLIGATIONS UNDER THE CONTRACT. NOTHING HEREIN SHALL BE DEEMED TO LIMIT THE RIGHTS OF THE CITY OR THE CONTRACTOR (INCLUDING, BUT NOT LIMITED TO, THE RIGHT TO SEEK CONTRIBUTION) AGAINST ANY THIRD PARTY WHO MAY BE LIABLE FOR AN INDEMNIFIED CLAIM.**

**32. INSURANCE:** (reference Section 0400 for specific coverage requirements). The following insurance requirement applies. (Revised 6/01/98).

A. General Requirements.

- i. The Contractor shall at a minimum carry insurance in the types and amounts indicated in Section 0400, Supplemental Purchase Provisions, for the duration of the Contract, including extension options and hold over periods, and during any warranty period.
- ii. The Contractor shall provide Certificates of Insurance with the coverages and endorsements required in Section 0400, Supplemental Purchase Provisions, to the City as verification of coverage prior to contract execution and within fourteen (14) calendar days after written request from the City. Failure to provide the required Certificate of

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Insurance may subject the Offer to disqualification from consideration for award. The Contractor must also forward a Certificate of Insurance to the City whenever a previously identified policy period has expired, or an extension option or hold over period is exercised, as verification of continuing coverage.

- iii. The Contractor shall not commence work until the required insurance is obtained and until such insurance has been reviewed by the City. Approval of insurance by the City shall not relieve or decrease the liability of the Contractor hereunder and shall not be construed to be a limitation of liability on the part of the Contractor.
- iv. The Contractor must submit certificates of insurance to the City for all subcontractors prior to the subcontractors commencing work on the project.
- v. The Contractor's and all subcontractors' insurance coverage shall be written by companies licensed to do business in the State of Texas at the time the policies are issued and shall be written by companies with A.M. Best ratings of B+VII or better. The City will accept workers' compensation coverage written by the Texas Workers' Compensation Insurance Fund.
- vi. All endorsements naming the City as additional insured, waivers, and notices of cancellation endorsements as well as the Certificate of Insurance shall contain the solicitation number and the following information:

Attn: (Add Buyer's Name)

City of Austin  
Purchasing Office  
P. O. Box 1088  
Austin, Texas 78767
- vii. The "other" insurance clause shall not apply to the City where the City is an additional insured shown on any policy. It is intended that policies required in the Contract, covering both the City and the Contractor, shall be considered primary coverage as applicable.
- viii. If insurance policies are not written for amounts specified in Section 0400, Supplemental Purchase Provisions, the Contractor shall carry Umbrella or Excess Liability Insurance for any differences in amounts specified. If Excess Liability Insurance is provided, it shall follow the form of the primary coverage.
- ix. The City shall be entitled, upon request, at an agreed upon location, and without expense, to review certified copies of policies and endorsements thereto and may make any reasonable requests for deletion or revision or modification of particular policy terms, conditions, limitations, or exclusions except where policy provisions are established by law or regulations binding upon either of the parties hereto or the underwriter on any such policies.
- x. The City reserves the right to review the insurance requirements set forth during the effective period of the Contract and to make reasonable adjustments to insurance coverage, limits, and exclusions when deemed necessary and prudent by the City based upon changes in statutory law, court decisions, the claims history of the industry or financial condition of the insurance company as well as the Contractor.
- xi. The Contractor shall not cause any insurance to be canceled nor permit any insurance to lapse during the term of the Contract or as required in the Contract.



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- xii. The Contractor shall be responsible for premiums, deductibles and self-insured retentions, if any, stated in policies. All deductibles or self-insured retentions shall be disclosed on the Certificate of Insurance.
- xiii. The Contractor shall endeavor to provide the City thirty (30) calendar days' written notice of erosion of the aggregate limits below occurrence limits for all applicable coverages indicated within the Contract.
- xiv. The insurance coverages specified in Section 0400, Supplemental Purchase Provisions, are required minimums and are not intended to limit the responsibility or liability of the Contractor.

**B. Specific Coverage Requirements: Specific insurance requirements are contained in Section 0400, Supplemental Purchase Provisions**

- 33. **CLAIMS:** If any claim, demand, suit, or other action is asserted against the Contractor which arises under or concerns the Contract, or which could have a material adverse effect on the Contractor's ability to perform thereunder, the Contractor shall give written notice thereof to the City within ten (10) calendar days after receipt of notice by the Contractor. Such notice to the City shall state the date of notification of any such claim, demand, suit, or other action; the names and addresses of the claimant(s); the basis thereof; and the name of each person against whom such claim is being asserted. Such notice shall be delivered personally or by mail and shall be sent to the City and to the Austin City Attorney. Personal delivery to the City Attorney shall be to City Hall, 301 West 2<sup>nd</sup> Street, 4<sup>th</sup> Floor, Austin, Texas 78701, and mail delivery shall be to P.O. Box 1088, Austin, Texas 78767.
- 34. **NOTICES:** Unless otherwise specified, all notices, requests, or other communications required or appropriate to be given under the Contract shall be in writing and shall be deemed delivered three (3) business days after postmarked if sent by U.S. Postal Service Certified or Registered Mail, Return Receipt Requested. Notices delivered by other means shall be deemed delivered upon receipt by the addressee. Routine communications may be made by first class mail, telefax, or other commercially accepted means. Notices to the Contractor shall be sent to the address specified in the Contractor's Offer, or at such other address as a party may notify the other in writing. Notices to the City shall be addressed to the City at P.O. Box 1088, Austin, Texas 78767 and marked to the attention of the Contract Administrator.
- 35. **RIGHTS TO BID, PROPOSAL AND CONTRACTUAL MATERIAL:** All material submitted by the Contractor to the City shall become property of the City upon receipt. Any portions of such material claimed by the Contractor to be proprietary must be clearly marked as such. Determination of the public nature of the material is subject to the Texas Public Information Act, Chapter 552, Texas Government Code.
- 36. **NO WARRANTY BY CITY AGAINST INFRINGEMENTS:** The Contractor represents and warrants to the City that: (i) the Contractor shall provide the City good and indefeasible title to the deliverables and (ii) the deliverables supplied by the Contractor in accordance with the specifications in the Contract will not infringe, directly or contributorily, any patent, trademark, copyright, trade secret, or any other intellectual property right of any kind of any third party; that no claims have been made by any person or entity with respect to the ownership or operation of the deliverables and the Contractor does not know of any valid basis for any such claims. The Contractor shall, at its sole expense, defend, indemnify, and hold the City harmless from and against all liability, damages, and costs (including court costs and reasonable fees of attorneys and other professionals) arising out of or resulting from: (i) any claim that the City's exercise anywhere in the world of the rights associated with the City's ownership, and if applicable, license rights, and its use of the deliverables infringes the intellectual property rights of any third party; or (ii) the Contractor's breach of any of Contractor's representations or warranties stated in this Contract. In the event of any such claim, the City shall have the right to monitor such claim or at its option engage its own separate counsel to act as co-counsel on the City's behalf. Further, Contractor agrees that the City's specifications regarding the deliverables shall in no way diminish Contractor's warranties or obligations under this paragraph and the City makes no warranty that the production, development, or delivery of such deliverables will not impact such warranties of Contractor.

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37. **CONFIDENTIALITY**: In order to provide the deliverables to the City, Contractor may require access to certain of the City's and/or its licensors' confidential information (including inventions, employee information, trade secrets, confidential know-how, confidential business information, and other information which the City or its licensors consider confidential) (collectively, "Confidential Information"). Contractor acknowledges and agrees that the Confidential Information is the valuable property of the City and/or its licensors and any unauthorized use, disclosure, dissemination, or other release of the Confidential Information will substantially injure the City and/or its licensors. The Contractor (including its employees, subcontractors, agents, or representatives) agrees that it will maintain the Confidential Information in strict confidence and shall not disclose, disseminate, copy, divulge, recreate, or otherwise use the Confidential Information without the prior written consent of the City or in a manner not expressly permitted under this Agreement, unless the Confidential Information is required to be disclosed by law or an order of any court or other governmental authority with proper jurisdiction, provided the Contractor promptly notifies the City before disclosing such information so as to permit the City reasonable time to seek an appropriate protective order. The Contractor agrees to use protective measures no less stringent than the Contractor uses within its own business to protect its own most valuable information, which protective measures shall under all circumstances be at least reasonable measures to ensure the continued confidentiality of the Confidential Information.
38. **OWNERSHIP AND USE OF DELIVERABLES**: The City shall own all rights, titles, and interests throughout the world in and to the deliverables.
- A. **Patents**. As to any patentable subject matter contained in the deliverables, the Contractor agrees to disclose such patentable subject matter to the City. Further, if requested by the City, the Contractor agrees to assign and, if necessary, cause each of its employees to assign the entire right, title, and interest to specific inventions under such patentable subject matter to the City and to execute, acknowledge, and deliver and, if necessary, cause each of its employees to execute, acknowledge, and deliver an assignment of letters patent, in a form to be reasonably approved by the City, to the City upon request by the City.
- B. **Copyrights**. As to any deliverables containing copyrightable subject matter, the Contractor agrees that upon their creation, such deliverables shall be considered as work made-for-hire by the Contractor for the City and the City shall own all copyrights in and to such deliverables, provided however, that nothing in this Paragraph 38 shall negate the City's sole or joint ownership of any such deliverables arising by virtue of the City's sole or joint authorship of such deliverables. Should by operation of law, such deliverables not be considered works made-for-hire, the Contractor hereby assigns to the City (and agrees to cause each of its employees providing services to the City hereunder to execute, acknowledge, and deliver an assignment to the City of) all worldwide right, title, and interest in and to such deliverables. With respect to such work made-for-hire, the Contractor agrees to execute, acknowledge, and deliver and cause each of its employees providing services to the City hereunder to execute, acknowledge, and deliver a work-made-for-hire agreement, in a form to be reasonably approved by the City, to the City upon delivery of such deliverables to the City or at such other time as the City may request.
- C. **Additional Assignments**. The Contractor further agrees to, and if applicable, cause each of its employees to, execute, acknowledge, and deliver all applications, specifications, oaths, assignments, and all other instruments which the City might reasonably deem necessary in order to apply for and obtain copyright protection, mask work registration, trademark registration and/or protection, letters patent, or any similar rights in any and all countries and in order to assign and convey to the City, its successors, assigns and nominees, the sole and exclusive right, title, and interest in and to the deliverables. The Contractor's obligation to execute, acknowledge, and deliver (or cause to be executed, acknowledged, and delivered) instruments or papers such as those described in this Paragraph 38 a., b., and c. shall continue after the termination of this Contract with respect to such deliverables. In the event the City should not seek to obtain copyright protection, mask work registration or patent protection for any of the deliverables, but should desire to keep the same

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secret, the Contractor agrees to treat the same as Confidential Information under the terms of Paragraph 37 above.

39. **PUBLICATIONS**: All published material and written reports submitted under the Contract must be originally developed material unless otherwise specifically provided in the Contract. When material not originally developed is included in a report in any form, the source shall be identified.
40. **ADVERTISING**: The Contractor shall not advertise or publish, without the City's prior consent, the fact that the City has entered into the Contract, except to the extent required by law.
41. **NO CONTINGENT FEES**: The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure the Contract upon any agreement or understanding for commission, percentage, brokerage, or contingent fee, excepting bona fide employees of bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For breach or violation of this warranty, the City shall have the right, in addition to any other remedy available, to cancel the Contract without liability and to deduct from any amounts owed to the Contractor, or otherwise recover, the full amount of such commission, percentage, brokerage or contingent fee.
42. **GRATUITIES**: The City may, by written notice to the Contractor, cancel the Contract without liability if it is determined by the City that gratuities were offered or given by the Contractor or any agent or representative of the Contractor to any officer or employee of the City of Austin with a view toward securing the Contract or securing favorable treatment with respect to the awarding or amending or the making of any determinations with respect to the performing of such contract. In the event the Contract is canceled by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold the amount of the cost incurred by the Contractor in providing such gratuities.
43. **PROHIBITION AGAINST PERSONAL INTEREST IN CONTRACTS**: No officer, employee, independent consultant, or elected official of the City who is involved in the development, evaluation, or decision-making process of the performance of any solicitation shall have a financial interest, direct or indirect, in the Contract resulting from that solicitation. Any willful violation of this section shall constitute impropriety in office, and any officer or employee guilty thereof shall be subject to disciplinary action up to and including dismissal. Any violation of this provision, with the knowledge, expressed or implied, of the Contractor shall render the Contract voidable by the City.
44. **INDEPENDENT CONTRACTOR**: The Contract shall not be construed as creating an employer/employee relationship, a partnership, or a joint venture. The Contractor's services shall be those of an independent contractor. The Contractor agrees and understands that the Contract does not grant any rights or privileges established for employees of the City.
45. **ASSIGNMENT-DELEGATION**: The Contract shall be binding upon and enure to the benefit of the City and the Contractor and their respective successors and assigns, provided however, that no right or interest in the Contract shall be assigned and no obligation shall be delegated by the Contractor without the prior written consent of the City. Any attempted assignment or delegation by the Contractor shall be void unless made in conformity with this paragraph. The Contract is not intended to confer rights or benefits on any person, firm or entity not a party hereto; it being the intention of the parties that there be no third party beneficiaries to the Contract.
46. **WAIVER**: No claim or right arising out of a breach of the Contract can be discharged in whole or in part by a waiver or renunciation of the claim or right unless the waiver or renunciation is supported by consideration and is in writing signed by the aggrieved party. No waiver by either the Contractor or the City of any one or more events of default by the other party shall operate as, or be construed to be, a permanent waiver of any rights or obligations under the Contract, or an express or implied acceptance of any other existing or future default or defaults, whether of a similar or different character.



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47. **MODIFICATIONS:** The Contract can be modified or amended only by a writing signed by both parties. No pre-printed or similar terms on any the Contractor invoice, order or other document shall have any force or effect to change the terms, covenants, and conditions of the Contract.
48. **INTERPRETATION:** The Contract is intended by the parties as a final, complete and exclusive statement of the terms of their agreement. No course of prior dealing between the parties or course of performance or usage of the trade shall be relevant to supplement or explain any term used in the Contract. Although the Contract may have been substantially drafted by one party, it is the intent of the parties that all provisions be construed in a manner to be fair to both parties, reading no provisions more strictly against one party or the other. Whenever a term defined by the Uniform Commercial Code, as enacted by the State of Texas, is used in the Contract, the UCC definition shall control, unless otherwise defined in the Contract.
49. **DISPUTE RESOLUTION:**
- A. If a dispute arises out of or relates to the Contract, or the breach thereof, the parties agree to negotiate prior to prosecuting a suit for damages. However, this section does not prohibit the filing of a lawsuit to toll the running of a statute of limitations or to seek injunctive relief. Either party may make a written request for a meeting between representatives of each party within fourteen (14) calendar days after receipt of the request or such later period as agreed by the parties. Each party shall include, at a minimum, one (1) senior level individual with decision-making authority regarding the dispute. The purpose of this and any subsequent meeting is to attempt in good faith to negotiate a resolution of the dispute. If, within thirty (30) calendar days after such meeting, the parties have not succeeded in negotiating a resolution of the dispute, they will proceed directly to mediation as described below. Negotiation may be waived by a written agreement signed by both parties, in which event the parties may proceed directly to mediation as described below.
- B. If the efforts to resolve the dispute through negotiation fail, or the parties waive the negotiation process, the parties may select, within thirty (30) calendar days, a mediator trained in mediation skills to assist with resolution of the dispute. Should they choose this option, the City and the Contractor agree to act in good faith in the selection of the mediator and to give consideration to qualified individuals nominated to act as mediator. Nothing in the Contract prevents the parties from relying on the skills of a person who is trained in the subject matter of the dispute or a contract interpretation expert. If the parties fail to agree on a mediator within thirty (30) calendar days of initiation of the mediation process, the mediator shall be selected by the Travis County Dispute Resolution Center (DRC). The parties agree to participate in mediation in good faith for up to thirty (30) calendar days from the date of the first mediation session. The City and the Contractor will share the mediator's fees equally and the parties will bear their own costs of participation such as fees for any consultants or attorneys they may utilize to represent them or otherwise assist them in the mediation.
50. **JURISDICTION AND VENUE:** The Contract is made under and shall be governed by the laws of the State of Texas, including, when applicable, the Uniform Commercial Code as adopted in Texas, V.T.C.A., Bus. & Comm. Code, Chapter 1, excluding any rule or principle that would refer to and apply the substantive law of another state or jurisdiction. All issues arising from this Contract shall be resolved in the courts of Travis County, Texas and the parties agree to submit to the exclusive personal jurisdiction of such courts. The foregoing, however, shall not be construed or interpreted to limit or restrict the right or ability of the City to seek and secure injunctive relief from any competent authority as contemplated herein.
51. **INVALIDITY:** The invalidity, illegality, or unenforceability of any provision of the Contract shall in no way affect the validity or enforceability of any other portion or provision of the Contract. Any void provision shall be deemed severed from the Contract and the balance of the Contract shall be construed and enforced as if the Contract did not contain the particular portion or provision held to be void. The parties further agree to reform the Contract to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent this entire Contract from being void should a provision which is the essence of the Contract be determined to be void.

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52. **HOLIDAYS:** The following holidays are observed by the City:

<u>Holiday</u>	<u>Date Observed</u>
New Year's Day	January 1
Martin Luther King, Jr.'s Birthday	Third Monday in January
President's Day	Third Monday in February
Memorial Day	Last Monday in May
Independence Day	July 4
Labor Day	First Monday in September
Veteran's Day	November 11
Thanksgiving Day	Fourth Thursday in November
Friday after Thanksgiving	Friday after Thanksgiving
Christmas Eve	December 24
Christmas Day	December 25

If a Legal Holiday falls on Saturday, it will be observed on the preceding Friday. If a Legal Holiday falls on Sunday, it will be observed on the following Monday.

53. **SURVIVABILITY OF OBLIGATIONS:** All provisions of the Contract that impose continuing obligations on the parties, including but not limited to the warranty, indemnity, and confidentiality obligations of the parties, shall survive the expiration or termination of the Contract.

54. **NON-SUSPENSION OR DEBARMENT CERTIFICATION:**

The City of Austin is prohibited from contracting with or making prime or sub-awards to parties that are suspended or debarred or whose principals are suspended or debarred from Federal, State, or City of Austin Contracts. By accepting a Contract with the City, the Vendor certifies that its firm and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the General Services Administration List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.

55. **EQUAL OPPORTUNITY**

- A. **Equal Employment Opportunity:** No Offeror, or Offeror's agent, shall engage in any discriminatory employment practice as defined in Chapter 5-4 of the City Code. No Offer submitted to the City shall be considered, nor any Purchase Order issued, or any Contract awarded by the City unless the Offeror has executed and filed with the City Purchasing Office a current Non-Discrimination Certification and has submitted a copy of the Contractor's employment non-discrimination policy. Non-compliance with Chapter 5-4 of the City Code may result in sanctions, including termination of the contract and the Contractor's suspension or debarment from participation on future City contracts until deemed compliant with Chapter 5-4.
- B. **Americans with Disabilities Act (ADA) Compliance:** No Offeror, or Offeror's agent, shall engage in any discriminatory employment practice against individuals with disabilities as defined in the ADA.

56. **BUY AMERICAN ACT-SUPPLIES (Applicable to certain Federally funded requirements)**

- A. Definitions. As used in this paragraph –

- I. "Component" means an article, material, or supply incorporated directly into an end product.



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- ii. "Cost of components" means -
  - (1) For components purchased by the Contractor, the acquisition cost, including transportation costs to the place of incorporation into the end product (whether or not such costs are paid to a domestic firm), and any applicable duty (whether or not a duty-free entry certificate is issued); or
  - (2) For components manufactured by the Contractor, all costs associated with the manufacture of the component, including transportation costs as described in paragraph (1) of this definition, plus allocable overhead costs, but excluding profit. Cost of components does not include any costs associated with the manufacture of the end product.
- iii. "Domestic end product" means-
  - (1) An unmanufactured end product mined or produced in the United States; or
  - (2) An end product manufactured in the United States, if the cost of its components mined, produced, or manufactured in the United States exceeds 50 percent of the cost of all its components. Components of foreign origin of the same class or kind as those that the agency determines are not mined, produced, or manufactured in sufficient and reasonably available commercial quantities of a satisfactory quality are treated as domestic. Scrap generated, collected, and prepared for processing in the United States is considered domestic.
- iv. "End product" means those articles, materials, and supplies to be acquired under the contract for public use.
- v. "Foreign end product" means an end product other than a domestic end product.
- vi. "United States" means the 50 States, the District of Columbia, and outlying areas.
- B. The Buy American Act (41 U.S.C. 10a - 10d) provides a preference for domestic end products for supplies acquired for use in the United States.
- C. The City does not maintain a list of foreign articles that will be treated as domestic for this Contract; but will consider for approval foreign articles as domestic for this product if the articles are on a list approved by another Governmental Agency. The Offeror shall submit documentation with their Offer demonstrating that the article is on an approved Governmental list.
- D. The Contractor shall deliver only domestic end products except to the extent that it specified delivery of foreign end products in the provision of the Solicitation entitled "Buy American Act Certificate".

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The following Supplemental Purchasing Provisions apply to this solicitation:

1. **EXPLANATIONS OR CLARIFICATIONS** (reference paragraph 5 in Section 0200)

All requests for explanations or clarifications must be submitted in writing by 4:00 PM Central Savings Time, on Friday, December 17, 2010. Please send to Sharon Patterson by email [Sharon.Patterson@ci.austin.tx.us](mailto:Sharon.Patterson@ci.austin.tx.us) or fax: (512) 972-4015.

2. **INSURANCE** Insurance is required for this solicitation.

A. **General Requirements.** See Section 0300, Standard Purchase Terms and Conditions, paragraph 32, entitled Insurance, for general insurance requirements.

- i. The Contractor shall provide a Certificate of Insurance as verification of coverages required below to the City at the below address prior to Contract execution and within 14 calendar days after written request from the City. Failure to provide the required Certificate of Insurance may subject the Offer to disqualification from consideration for award
- ii. The Contractor shall not commence work until the required insurance is obtained and until such insurance has been reviewed by the City. Approval of insurance by the City shall not relieve or decrease the liability of the Contractor hereunder and shall not be construed to be a limitation of liability on the part of the Contractor.
- iii. The Contractor must also forward a Certificate of Insurance to the City whenever a previously identified policy period has expired, or an extension option or holdover period is exercised, as verification of continuing coverage.
- iv. The Certificate of Insurance, and updates, shall contain the solicitation number and the Buyer's name and shall be mailed to the following address:

City of Austin Purchasing Office  
Attn: Insurance Coordinator  
P. O. Box 1088  
Austin, Texas 78767

B. **Specific Coverage Requirements.** The Contractor shall at a minimum carry insurance in the types and amounts indicated below for the duration of the Contract, including extension options and hold over periods, and during any warranty period. These insurance coverages are required minimums and are not intended to limit the responsibility or liability of the Contractor.

- i. **Worker's Compensation and Employers' Liability Insurance.** Coverage shall be consistent with statutory benefits outlined in the Texas Worker's Compensation Act (Section 401). The minimum policy limits for Employer's Liability are \$100,000 bodily injury each accident, \$500,000 bodily injury by disease policy limit and \$100,000 bodily injury by disease each employee.

- (1) The Contractor's policy shall apply to the State of Texas and include these endorsements in favor of the City of Austin:
  - (a) Waiver of Subrogation, Form WC 420304, or equivalent coverage

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- (b) Thirty (30) days Notice of Cancellation, Form WC 420601, or equivalent coverage
- ii. Commercial General Liability Insurance. The minimum bodily injury and property damage per occurrence are \$500,000 for coverages A (Bodily Injury and Property Damage) and B (Personal and Advertising Injuries).
  - (1) The policy shall contain the following provisions:
    - (a) Blanket contractual liability coverage for liability assumed under the Contract and all other Contracts related to the project.
    - (b) Independent Contractor's Coverage.
    - (c) Products/Completed Operations Liability for the duration of the warranty period.
  - (2) The policy shall also include these endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation, Endorsement CG 2404, or equivalent coverage
    - (b) Thirty (30) days Notice of Cancellation, Endorsement CG 0205, or equivalent coverage
    - (c) The City of Austin listed as an additional insured, Endorsement CG 2010, or equivalent coverage
- iii. Business Automobile Liability Insurance. The Contractor shall provide coverage for all owned, non-owned and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. Alternate acceptable limits are \$250,000 bodily injury per person, \$500,000 bodily injury per occurrence and at least \$100,000 property damage liability per accident.
  - (1) The policy shall include these endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation, Endorsement TE 2046A, or equivalent coverage
    - (b) Thirty (30) days Notice of Cancellation, Endorsement TE 0202A, or equivalent coverage
    - (c) The City of Austin listed as an additional insured, Endorsement TE 9901B, or equivalent coverage.
- iv. Garage Liability Coverage. The Contractor may provide Garage Liability coverage in place of the Commercial General Liability and Business Automobile Liability policies. The Garage Liability policy shall provide a minimum limit of liability of \$500,000 Auto Only / \$500,000 Aggregate other than Auto. Coverage shall be provided for all owned, hired, and non-owned vehicles.
  - (1) The policy shall contain the following endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation
    - (b) Thirty (30) days Notice of Cancellation
    - (c) The City of Austin listed as an additional insured
- v. Property Coverage. The Contractor shall provide all risk physical loss coverage for the vehicle and equipment in the care, custody, and control of the Contractor. Coverage shall continue until the work is accepted by the City. The limit of coverage required is the total estimated actual cash value of vehicles/equipment in the Contractor's care, custody, and control at any given time. The minimum limit of liability shall be \$100,000 with the ability to be increased to \$500,000 during the Contract term.

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(1) City of Austin shall be added as loss payee.

- vi. Garagekeepers Liability. The Contractor may provide Garagekeepers Liability for the required property coverage for vehicles in the care, custody, and control of the Contractor. Comprehensive and collision coverage shall be provided on a Legal Liability basis. The limit of coverage required is the total estimated actual cash value of vehicles in the Contractors care, custody, and control at any given time. The minimum limit of liability shall be \$100,000 with the ability to be increased to \$500,000 during the Contract term.

(1) City of Austin shall be added as loss payee.

- C. Endorsements. The specific insurance coverage endorsements specified above, or their equivalents must be provided. In the event that endorsements, which are the equivalent of the required coverage, are proposed to be substituted for the required coverage, copies of the equivalent endorsements must be provided for the City's review and approval.
- D. Certificate: The following statement must be shown on the Certificate of Insurance.

The City of Austin is an Additional Insured on the general liability and the auto liability policies. A Waiver of Subrogation is issued in favor of the City of Austin for general liability, auto liability and workers compensation policies.

3. **TERM OF CONTRACT**

- A. The Contract shall be in effect for an initial term of 36 months and may be extended thereafter for up to three (3) additional 12-month periods, subject to the approval of the Contractor and the City Purchasing Officer or his designee.
- B. Upon expiration of the initial term or period of extension, the Contractor agrees to hold over under the terms and conditions of this agreement for such a period of time as is reasonably necessary to re-solicit and/or complete the project (not to exceed 120 days unless mutually agreed on in writing).
- C. Upon written notice to the Contractor from the City's Purchasing Officer or his designee and acceptance of the Contractor, the term of this Contract shall be extended on the same terms and conditions for an additional period as indicated in paragraph A above. A price increase, subject to the provisions of this Contract, may be requested by the Contractor (for each period of extension) for approval by the City's Purchasing Officer or his designee.

THIS IS A 36-MONTH CONTRACT

FIRM PRICES ARE TO BE SUBMITTED FOR THE FIRST TWELVE (12) MONTH PERIOD

4. **PRE AWARD**

Prior to awarding a Contract, the City reserves the right to visit the premises of any Offeror being considered for a Contract. The site visit will be made during the evaluation process to determine whether or not the Offeror has the appropriate facilities, equipment, inventory, licenses, registrations, permits, and qualified personnel to perform according to the Statement of Work (Section 0500). Offerors, who in the City's opinion, do not have the resources to perform, will not be considered for Contract award regardless of their Bid price. The Offeror shall furnish, or cause to



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be furnished, without additional charge, all reasonable assistance to the City to facilitate the site visit.

**5. POST AWARD**

- A. The Contractor may be required to attend a post award meeting with City personnel within thirty (30) calendar days after Contract award. The purpose of the meeting is to discuss the terms and conditions of the Contract.
- B. The City may perform site visits during the term of the Contract to verify that the Contractor, or the Contractor's Subcontractor, has the appropriate facilities, equipment, inventory, licenses, permits, and qualified personnel to perform according to the Statement of Work (Section 0500). The Contractor, or the Contractor's Subcontractor shall furnish, or cause to be furnished, without additional charge, all reasonable assistance to the City to facilitate the site visit.

**6. QUANTITIES**

The quantities listed herein are estimates for the period of the Contract. Actual quantities required for the period of the Contract are unknown. However, the initial annual estimated expenditure is \$30,000.00 with annual increases of 20% per year thereafter. The City reserves the right to purchase more or less of these quantities as may be required during the Contract term. Quantities will be as needed and specified by the City for each order. Unless specified in the solicitation, there are no minimum order quantities.

**7. PICKUP AND/OR DELIVERY REQUIREMENTS**

- A. Pickup and/or delivery shall be made as specified in the Statement of Work (Section 0500) after the order is placed. See Section 0505, Attachment A, for delivery locations.
- B. **For Parts:** All orders for parts must be shipped complete unless arrangements for partial shipments are made in advance. The Contractor shall provide, with each delivery, a Shipping or Delivery Ticket showing the description of each item, quantity, and unit price.
- C. **For Repairs:** The Contractor shall provide an itemized service ticket to the Fleet Service Center Manager or designee upon completion of each repair that includes the information specified in the Contractor's Responsibilities For Repair Services paragraph in the Statement of Work (Section 0500).
- D. The Contractor shall confirm the quantity to be shipped on all orders within two (2) hours of notification by phone from the City.
- E. Unless requested by the City, deliveries shall not be made on City-recognized legal holidays (see paragraph 52 in Section 0300).
- F. No additional delivery charges (FedEx, UPS, etc.) will be paid by the City for any shipment unless the Fleet delivery order specifically states "Code Red" and "Code Red" is noted on the invoice. (NOTE: The term "code red" means that there is a critical need for the shipment such that the City is willing to pay expedited shipping charges for faster delivery.)

**8. INVOICES and PAYMENT (reference paragraphs 12 and 13 in Section 0300)**



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- A. Invoices shall contain a non-duplicated invoice number and the information required in Section 0300, paragraph 12, entitled "Invoices." Additionally, invoices shall include, as applicable, the following information: Equipment and/or parts numbers and descriptions, unit number or license plate number of vehicle, credit for core charge for core exchanges, documentation to support all parts charged to the City per the Published Price List paragraph in this Section 0400, and the Contractor's business name and "remit to" name and address which must match the payment address in the City's vendor registration database. Invoices received without all required information cannot be processed and will be returned to the vendor.
- B. Invoices shall be mailed to the Fleet Service Center that placed the order (See Section 0505, Attachment A, for delivery locations)
- C. The Contractor agrees to accept payment by credit card, check or Electronic Funds Transfer (EFT) for all goods and/or services provided under the Contract. The Contractor shall factor the cost of processing credit card payments into the Offer. There shall be no additional charges, surcharges, or penalties to the City for payments made by credit card.
- D. Monthly statements shall be mailed to the below address:

	City of Austin
Department	Fleet Services
Attn:	Accounts Payable
Address	1190 Hargrave
City, State Zip Code	Austin, TX 78702

- E. Final invoices at the end of the Contract must be received at the Fleet Service Center that placed the order within thirty (30) calendar days after the Contract expiration date to be considered for payment. No exceptions to this 30-day submission requirement will be considered.

**9. VERIFICATION OF CONTRACTOR'S LABOR HOURS AND PARTS PRICING**

- A. Labor hours must be based on published industry standards where they apply. In areas where such standards have not been published, the City reserves the right to restrict labor hours based on historic experience for like repairs.
- B. Fleet Services Contract Compliance and/or Accounts Payable personnel will review invoices to determine the accuracy of charges invoiced. The review will be performed by using the current price list and percentage discount or mark up and labor rates as indicated on the bid sheet.
- C. If pricing is found to be different than bid, the Contractor shall reimburse the City for the amount overcharged within thirty (30) calendar days after written notification from the Contract Manager.

**10. RESTOCKING FEES**

- A. The Contractor may bill the City restocking fees (limited to 5% of the total cost of the item or items returned) for parts that are ordered by the City under the Contract during the Contract

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term and returned for refund; except that no restocking fee shall be billed for any parts returned within thirty (30) calendar days after receipt or for any parts returned during a quarterly stock lift. The Contractor is not obligated to accept for refund any part that is not resalable and/or not in the same condition as when purchased.

- B. The City will permit a restocking fee of greater than 5% **only** in the event that the manufacturer charges the Contractor a restocking fee of greater than 5%. In order to qualify for the higher restocking fee, the Contractor shall be required to submit written evidence of the manufacturer's higher restocking fee.

**11. UNUSED INVENTORY (STOCK LIFT)**

- A. The Contractor shall, on a quarterly basis, pick up and credit the City's account for items purchased during the Contract term which have not been used or have become obsolete for the City's needs, provided that these items are in the original cartons and in marketable condition. The amount credited to the City account shall be the original purchase price for the items.
- B. The date for the quarterly stock lift shall be mutually agreed upon between the Contractor and the Fleet Services Materials Control Supervisor or designee.
- C. No restocking fees will be assessed for parts returned during a quarterly stock lift.
- D. At the end of the final Contract term, if the Contractor is not the successful vendor for the replacement Contract, the Contractor shall pick up and refund the City for items purchased during the Contract term which were not used, provided the items are in the original cartons and in marketable condition. The amount refunded to the City shall be the original purchase price for the items less the stocking fee as outlined in item 10 above.

**12. MATERIALS SPECIFICATIONS/DESCRIPTIVE LITERATURE**

- A. If Original Equipment Manufacturer (OEM) or Captive Repair Parts (CRP) are required by the Statement of Work, and are not available, the Offeror offering a non OEM or non-CRP part must submit as part of their Offer materials specifications/descriptive literature for the non-OEM / non-CRP. Materials specifications/descriptive literature must be identified to show the item(s) in the Offer to which it applies.
- B. Materials specifications/descriptive literature are defined as product manufacturer's catalog pages, "cut sheets" applicable tests results, or related detailed documents that specify material construction, performance parameters, and any industrial standards that are applicable such as ANSI, ASTM, ASME, SAE, NFPA, NBS, EIA, ESL, and NSA. The submitted materials specifications/descriptive literature must include the manufacturer's name and product number of the product being offered.
- C. The failure of the materials specifications/descriptive literature to show that the product offered conforms to the requirements of the Solicitation shall result in rejection of the Offer.
- D. Failure to submit the materials specifications/descriptive literature as part of the Offer may subject the Offer to disqualification from consideration for award.

**13. RECYCLED PRODUCTS**

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The City prefers that Offerors offer products that contain recycled materials. When a recycled product is offered by the Offeror, the Offeror must state in their Offer the percentage of the product that is recycled and must include a list of the recycled materials that are contained in the product.

14. **PRICING REQUIREMENTS**

- A. A representative sample of items is listed on the Offer sheet, Section 0600, for evaluation purposes.
- B. Award shall be made to one (1) vendor with the lowest responsive total Offer.
- C. All Offerors must submit firm fixed pricing on all items that are listed on the Offer sheet.
- D. **Failure to bid all the line items on the bid sheet, Section 0600 of the solicitation, may disqualify an Offeror as "non-responsive" and Offeror will not be considered for award of this Contract.**
- E. For any other items not specified on the bid sheet, the information will not be used to evaluate the bid, but is for informational purposes only.
- F. Offeror may offer a different discount or percentage markup amount per manufacturer; however, items within each manufacturer's product line must be priced by taking the stated list price and applying a consistent and uniform discount or percentage markup. The discount or percentage markup will remain firm throughout the term of the Contract.

15. **PUBLISHED PRICE LISTS**

- A. Offerors may quote using published price lists in the following ways:
  - i. Offerors may quote one discount from a Published Price List for all offered items to be covered in the Contract. The discount must remain firm during the life of the Contract.
  - ii. Offerors may quote their dealer cost, plus a percentage markup to be added to the cost. The percentage markup must remain firm during the life of the Contract.
- B. **Two (2) CDs or electronic copies, if available, of the price list(s) upon which the discounts or markups are based shall be submitted within five (5) business days after notice of award the Offer.**
  - i. **The City will accept a printed copy only if no electronic format is available. NOTE: If a price list is no longer available in hard copy or electronic format, the Contractor shall grant the City access to a company website or company-owned local computer to research parts pricing for verification purposes.**
  - ii. If the Contractor is unable to provide a CD, electronic copies, access to a company website, or a hard copy of the price list with their Offer, the Contractor shall be required to document by written invoice the cost for all parts charged to the City. The cost documentation must be submitted with each invoice.
  - iii. All price lists identified in the Offer shall clearly include the Offeror's name and address, the solicitation number, prices, title of the discount and number, and the latest effective date of the price list. If the Offer is based on a discount or markup on a manufacturer's

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price list, the price list must also include the manufacturer's name, the manufacturer's latest effective date, and the manufacturer's price schedule. All price lists submitted become part of the Contract and will be used to place orders and to verify the percent discount or markup throughout the term of the Contract. Price list(s) submitted must include descriptions of items listed.

- C. The price list may be superseded or replaced during the Contract term only if price revisions are the result of the manufacturer's official price list revision. Written notification from the Contractor of price changes, along with two (2) copies of the documentation supporting the price revision must be submitted to the Buyer in the Purchasing Office with the effective date of change to be at least **30-calendar days** after written notification. The City reserves the right to refuse any list revision.
  - D. The percentage discounts or markups on material, supplies, parts, and Contract services shall be fixed throughout the term of the Contract, and are not subject to increase.
  - E. Failure to submit written notification of price list revisions will result in the rejection of new prices being invoiced. The City will only pay invoices according to the last approved price list.
16. **LIVING WAGES AND BENEFITS (applicable to procurements involving the use of labor)**
- A. In order to help assure low employee turnover, quality services, and to reduce costs for health care provided to uninsured citizens, the Austin City Council is committed to ensuring fair compensation for City employees and those persons employed elsewhere in Austin. This commitment has been supported by actions to establish a "living wage" and affordable health care protection. Currently, the minimum wage for City employees is \$11.00 per hour. This minimum wage is required for any Contractor employee directly assigned to this City Contract, unless Published Wage Rates are included in this solicitation. In addition, the City may stipulate higher wage rates in certain solicitations in order to assure quality and continuity of service.
  - B. Additionally, the City provides health insurance for its employees, and for a nominal rate, employees may obtain coverage for their family members. Contractors must offer health insurance with optional family coverage for all Contractor employees directly assigned to this Contract. Proof of the health care plan shall be provided prior to award of a Contract. In addition, an insurance certificate for Workers' Compensation Insurance Coverage must be provided if required by the solicitation.
  - C. The City requires Contractors submitting Offers on this Contract to provide a signed certification (**see the Living Wages and Benefits Contractor Certification included in the Solicitation**) with their Offer certifying that all employees directly assigned to this City Contract will be paid a minimum living wage equal to or greater than \$11.00 per hour and are offered a health care plan. The certification shall include a list of all employees directly assigned to providing services under the resultant Contract including their name and job title. The list shall be updated and provided to the City as necessary throughout the term of the Contract.
  - D. The Contractor shall maintain throughout the term of the resultant Contract basic employment and wage information for each employee as required by the Fair Labor Standards Act (FLSA). Basic employment records shall at a minimum include:



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- i. Employee's full name, as used for social security purposes, and on the same record, the employee's identifying symbol or number if such is used in place of name on any time, work, or payroll records
  - ii. Time and date of week when employee's workweek begins
  - iii. Hours worked each day and total hours worked each workweek
  - iv. Basis on which employee's wages are paid
  - v. Regular hourly pay rate
  - vi. Total daily or weekly straight-time earnings
  - vii. Total overtime earnings for the workweek
  - viii. All additions to or deductions from the employee's wages
  - ix. Total wages paid each pay period
  - x. Date of payment and the pay period covered by the payment
- E. The Contractor shall provide with the first invoice and as requested by the Department's Contract Manager, individual Employee Certifications (**see the Living Wages and Benefits Employee Certification included in the Solicitation**) for all employees directly assigned to the Contract containing:
- i. The employee's name and job title
  - ii. A statement certifying that the employee is paid at a rate equal to or greater than the Living Wage of \$11.00 per hour
  - iii. A statement certifying that the employee is offered a health care plan with optional family coverage
- Employee Certifications shall be signed by each employee directly assigned to the Contract.
- F. Contractor shall submit employee certifications quarterly with the respective invoice to verify that employees are paid the Living Wage throughout the term of the Contract.
- G. The Department's Contract Manager will periodically review the employee data submitted by the Contractor to verify compliance with this Living Wage provision. The City retains the right to review employee records identified in paragraph D above to verify compliance with this provision.

**17. NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING**

- A. The Austin City Council adopted Ordinance No. 20071206-045 on December 6, 2007, adding a new Article 6 to Chapter 2-7 of the City Code relating to Anti-Lobbying and Procurement. The policy defined in this Code applies to Solicitations for goods and/or services exceeding \$5,000. During the No-Contact Period, Offerors or potential Offerors are prohibited from making a representation to anyone other than the person designated in the Solicitation as the contact for questions and comments regarding the Solicitation.
- B. If during the No-Contact Period an Offeror makes a representation to anyone other than the Authorized Contact Person for the Solicitation, the Offeror's Offer is disqualified from further consideration except as permitted in the Ordinance.
- C. The City requires Offerors submitting Offers on this Solicitation to provide a signed affidavit certifying that the Offeror has not in any way directly or indirectly made representations to anyone other than the Authorized Contact Person during the No-Contact Period as defined in the Ordinance (**see the Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying Affidavit included in the Solicitation**).



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**18. WORKFORCE SECURITY CLEARANCE AND IDENTIFICATION (ID)**

- A. Access to any Fleet Services facility by the Contractor, all subcontractors and their employees will be strictly controlled at all times by the City.
- B. Contractor personnel will be required to check in at the Service Writer's desk when entering or leaving any Fleet Services facility. Failure to do so may be cause for removal of Contractor Personnel from the worksite, without regard to Contractor's schedule.
- C. The Contractor shall comply with all other security requirements imposed by the City and shall ensure that all employees and subcontractors are kept fully informed as to these requirements.

**19. MONTHLY SUBCONTRACT AWARDS AND EXPENDITURES REPORT (reference paragraph 18 in Section 0300) (applicable when an MBE/WBE Compliance Plan is required)**

- A. The Contractor must submit a monthly Subcontract Awards and Expenditures Report to the Contract Manager specified herein and to the Purchasing Office Contract Compliance Manager no later than the tenth calendar day of each month.
- B. Mail the Purchasing Office Copy of the report to the following address:

City of Austin  
Purchasing Office  
Attn: Contract Compliance Manager  
P. O. Box 1088  
Austin, Texas 78767

**20. ECONOMIC PRICE ADJUSTMENT**

- A. Prices shown in this Contract shall remain firm for the first 12-month period of the Contract. After that, in recognition of the potential for fluctuation of the Contractor's cost, a price adjustment (increase or decrease) may be requested by either the City or the Contractor subject to the following considerations:
- B. Price Increases
  - i. Requests for price increases must be made in writing and submitted to the appropriate Buyer in the City's Purchasing Office. The letter must be signed by a person with the authority to bind the Contractor contractually, shall reference the Contract number, and include the following documentation:
    - (1) An itemized, revised price list with the effective date of the proposed increase
    - (2) Copies of the documentation provided by the manufacturer regarding the proposed price increase if the Contractor is not the manufacturer of the products. If the Contractor is the manufacturer of the products, a letter so stating must be provided.

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- (3) Contractor shall submit, as a part of the request for price increase, the version of the Producer Price Index (s) PCU333112333112 (the "Index") current as of the date of the Contractor's Offer; and a copy of the index for the most current period.
- (4) Proposed price increases must be solely for the purpose of accommodating increases in the Contractor's costs for the products or services provided. Prices for products or services unaffected by verifiable cost trends shall not be subject to change.
- ii. Requests for price increases must be made in writing and submitted to the appropriate Contract Manager (identified in Section 0400 of the solicitation) not less than **60-calendar days** prior to each yearly anniversary date of the Contract. Prices will only be considered for an increase at that time. Once received, the City will have **30-calendar days** to review and approve/disapprove the requested increase. Should the City not agree with the requested increase, the Contractor may either maintain the prices currently in effect, negotiate an acceptable increase with the City or terminate the Contract.
- iii. The proposed percentage change between the current Contract price and the requested price shall not exceed the percentage change between the Index in effect at the beginning of the current review period and the one in effect at the time the price increase is requested. Except in the case of emergency situations, the requested index related or non-index related price increase shall not exceed **twenty-five percent (25%)** for any single line item, and in no event shall the total amount of the Contract be automatically increased as a result of the increase in any one or more line items made pursuant to this provision.
- iv. Since the perceived need for price increases may be due in whole or in part to factors other than index changes, the City may consider approving fully-documented increase requests which, in the Contractor's opinion, justify price increases for one or more line items in the Contract. If index changes are responsible in part for the requested change, those changes shall be documented as previously described above.

**C. Price Decreases**

- i. Proposed price decreases may be offered to the City at any time, and become effective upon acceptance by the City unless a different effective date is specified by the Contractor. Price decrease offers may also be subject to negotiation.
- ii. Price decreases based on relevant factors may be requested by the City at any time. Such requests shall be accompanied by a complete statement of the City's justification for the request. The Contractor shall have **30-calendar days** to respond to the City's request. Following receipt of the Contractor's agreement with the requested decrease, the City may implement the decrease at any time. Should the Contractor not agree with the requested decrease, the City may either maintain the prices currently in effect, negotiate with the Contractor, or terminate the Contract.

**21. PERFORMANCE**

In the event that the Contractor cannot provide the deliverables required by this Contract, the Contractor must supply deliverables from other sources at the Contract price in accordance with the terms and conditions of the Contract. If the Contractor delays in the above, the City reserves the

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right to purchase the deliverables on the open market and charge the Contractor the difference between the Contract price and the purchase price (see also Paragraphs 21.D and 22.C in Section 0300 and Section 0900).

**22. NON-COMPLIANCE**

The City will not tolerate repetitive non-compliance to the City's terms and conditions and Statement of Work (Section 0500) as stated in the Contract. The City will be the sole judge evaluating any unacceptable performance. The City will notify the Contractor of any unacceptable performance in writing. The Contractor shall prepare a written response to the Contract Manager within two (2) working days after receipt of the City's notification. The Contractor's response shall include action taken to correct and prevent unacceptable performance from reoccurring. The City may terminate the Contract for cause based on repetitive non-compliance pursuant to Paragraph 27 of Section 0300.

**23. CORES (whenever applicable)**

- A. Fleet Services will return cores within thirty (30) calendar days after installation of new or rebuilt part.
- B. If Fleet Services does not return core(s) within thirty (30) calendar days, the Contractor must contact the Fleet Service Center Manager or designee, from where the part was delivered to request that the core be returned or to request reimbursement from the City for the Core(s) at the Contract rate. If the City pays for a core and later returns it to the Contractor, the City must be reimbursed.
- C. The City will not accept invoices for any core charges until thirty-one (31) calendar days after the installation of the new or rebuilt part.

**24. WARRANTY REQUIREMENTS – PARTS (see Paragraph 21, Section 0300)**

- A. The Contractor warrants that all parts are free from manufacturer defects in material and workmanship for a minimum of twelve (12) months or for the standard period as provided by the manufacturer, whichever is for the greatest length of time.
- B. A copy of the manufacturer's parts warranty shall be provided with each delivery of parts.
- C. For repair services including parts, proof of the parts warranty shall be provided to the Fleet Service Center Manager or designee immediately after installation.
- D. The Contractor further warrants that the parts supplied under this Contract will not void existing vehicle/equipment or manufacturer's warranties.

**25. WARRANTY REQUIREMENTS – SERVICES (see Paragraph 22, Section 0300)**

The Contractor warrants and represents that all services provided the City under the Contract will be fully and timely performed in a good and workmanlike manner in accordance with generally accepted industry standards and practices, the terms, conditions, and covenants of the Contract, and all applicable Federal, State and local laws, rules or regulations. The warranty period shall be for a minimum of twelve (12) months from acceptance of the services.

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26. **INTERLOCAL PURCHASING AGREEMENTS** (applicable to competitively procured goods/services contracts).

- A. The City has entered into Interlocal Purchasing Agreements with other governmental entities, pursuant to the Interlocal Cooperation Act, Chapter 791 of the Texas Government Code. The Contractor agrees to offer the same prices and terms and conditions to other eligible governmental agencies that have an Interlocal Agreement with the City.
- B. The City does not accept any responsibility or liability for the purchases by other governmental agencies through an Interlocal Agreement.

27. **CONTRACT MANAGER**

- A. The following person is designated as Contract Manager, and will act as the contact point between the City and the Contractor during the term of the Contract:

Hazel Black, Contract Compliance Associate – Fleet Services

1190 Hargrave

Austin, TX 78702

Phone: 512-974-1751 or Email: hazel.black@ci.austin.tx.us

- B. The above listed Contract Manager is not the authorized Contact Person for purposes of the **NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING Provision** of this Section; and therefore, contact with the Contract Manager is prohibited during the No-Contact Period.



**CITY OF AUSTIN  
PURCHASING STATEMENT OF WORK FOR  
OEM PARTS AND REPAIR SERVICES  
FOR  
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**1. PURPOSE**

This Invitation for Bid (IFB) – is to establish a Contract with an established single vendor who can provide parts and repair services for City of Austin ("City") Massey Ferguson and Kubota equipment. A Contract will be awarded to provide OEM parts and repair services on an as needed basis as stipulated in this solicitation. The Contract will be utilized by the Fleet Services Division of the Finance and Administrative Services Department.

At the time of Contract award, the following equipment will be covered under this Contract. This list however, is subject to change.

MANUFACTURER	DESCRIPTION	QUANTITY
KUBOTA	TRACTOR M5030	1
KUBOTA	TRACTOR M47000	6
KUBOTA	TRACTOR M47000SD	1
KUBOTA	RIDING MOWER F2560	1
KUBOTA	ARTICULATED LOADER F520	1
KUBOTA	TRACTOR L2600DTR	1
MASSEY FERGUSON	TRACTOR 4370	1
MASSEY FERGUSON	TRACTOR 20D	1
MASSEY FERGUSON	TRACTOR 399	1
MASSEY FERGUSON	TRACTOR MOWER MF 283	1
MASSEY FERGUSON	MOWER W/FAIL 20D	1
MASSEY FERGUSON	TRACTOR LOADER 1552	1
MASSEY FERGUSON	TRACTOR LCG 240	5
MASSEY FERGUSON	TRACTOR LCG 4270	1

**2. DEFINITIONS**

- 2.1 In-Stock Parts are defined as fast moving parts that are most commonly needed for repairs. These parts shall be available for delivery as specified in this Statement of Work.
- 2.2 Non-Stock (or Out-of-Stock) Parts are defined as low usage, high dollar parts that are not kept in inventory. These parts shall be available for delivery as specified in this Statement of Work.
- 2.3 Back-ordered Parts are defined as parts that are not currently in stock but have been ordered or will be ordered. These parts shall be delivered as specified in this Statement of Work.
- 2.4 Code Red is a term used by the City to designate that the parts are critical to providing services to the public to the extent that the City is willing to pay express shipping charges. The Contractor shall include the term "Code Red" on invoices when the delivery orders so stipulates.

**3. CONTRACTOR QUALIFICATIONS**

- 3.1. The Contractor shall accept payment by credit card, check, or Electronic Funds Transfer (EFT) for all parts and repair services provided under the Contract, as indicated in the Invoices and Payment Provision in Section 0400. The Contractor shall factor the cost of processing credit card payments



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into the Offer. There shall be no additional charges, surcharges, or penalties to the City for payments made by credit card.

- 3.2. The Contractor shall stock or have immediate access to a parts inventory sufficient to fill stock orders 95% of the time and to complete needed repairs within the timeframe stipulated in this Statement of Work. The stock level required shall be a two-week supply of inventory, which will be determined by the City after Contract award. All parts will be ordered on an as-needed basis. The City reserves the right to inspect the Contractor's, or the Contractor's Subcontractor's, parts inventory and/or repair facility as specified in the Pre-Award and Post-Award paragraphs in Section 0400.
- 3.3. The Contractor must be an established dealer of Massey Ferguson and Kubota parts and must have an operational repair facility regularly engaged in the business of providing Massey Ferguson and Kubota Equipment parts and repair services for a minimum of three (3) consecutive years within the last five (5) years.
- 3.4. The Contractor shall furnish customer references as required in Section 0700 of the solicitation. In addition, the Contractor shall furnish a minimum of three (3) professional references from current parts suppliers. Professional references shall be on suppliers' letterhead and shall provide pertinent information regarding the relationship, such as how long you have worked with the supplier.
- 3.5. The Contractor must be an authorized dealer, able to perform both warranty and non-warranty repairs, in a facility equipped with all tools, diagnostic equipment, and supplies necessary for servicing Massey Ferguson and Kubota equipment. Said facility shall be located within 30 miles of the Texas State Capitol.
- 3.6. The Contractor shall have a minimum of two (2) service technicians, fully qualified to work on Massey Ferguson and Kubota equipment. The Contractor shall be able to verify that all service technicians have had sufficient training with a minimum of three (3) years hands-on experience within the last five years working on Massey Ferguson and Kubota equipment.

**4. CONTRACTOR'S RESPONSIBILITIES FOR REPAIR SERVICES**

- 4.1. The Contractor shall stock or have immediate access to a parts inventory sufficient to complete needed repairs within the timeframe stipulated in this Statement of Work.
- 4.2. The Contractor shall provide all labor, parts, equipment, materials, tools, supervision, and transportation required to perform the services described herein.
- 4.3. The Contractor shall perform all repair services on the Contractor's premises.
- 4.4. The City shall transport all City units to the Contractor's place of business where the repair services will be completed. On occasion, the Contractor may be required to transport units to the Contractor's place of business where repairs will be completed. The Fleet Service Center Manager will provide written authorization for the Contractor to transport units to the Contractor's place of business for repairs.
- 4.5. The City shall pick up repaired units within one (1) working day after completion of the repair(s). On occasion, the Contractor may be required to deliver units back to the City within one (1) working day after completion of the repairs. The Fleet Service Center Manager will provide written authorization for the Contractor to transport units back to the City.
- 4.6. The Contractor shall diagnose the unit for repairs and provide a written cost estimate to the Fleet Service Center Manager or designee, within one (1) working-day after taking possession of the unit. The written cost estimate shall include:

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The cause of failure  
The correction or repair needed  
Estimated labor hours  
Description and cost of parts  
Total cost to complete repair services  
Total amount of time needed to complete repairs

- 4.7. The Fleet Service Center Manager or designee will provide written authorization to proceed with the repairs after evaluating the estimate. Authorization shall include a unique delivery order number. The Contractor is not authorized to proceed with repairs based on verbal authorizations and assumes all liability and responsibility for repairs performed based on such verbal authorizations.
- 4.8. The Contractor shall complete the repairs within the timeframe indicated in the estimate, after receipt of the Fleet Service Center Manager or designee written approval to proceed with the repairs. If more time is required to complete the necessary repairs, the Contractor shall request an extension in writing that includes the reason for the extension and the date repairs will be completed. The Fleet Service Center Manager or designee must approve the Contractor's request for an extension in writing.
- 4.9. The Contractor shall submit a new cost estimate if the cost of the necessary repairs increases from the original cost estimate due to hidden damage. The new cost estimate shall list the additional repairs and costs and shall be submitted in advance to the Fleet Service Center Manager or designee for written approval for the hidden damage repairs.
- 4.10. The Contractor shall anticipate that repairs made will be tested and/or inspected by the City during the term of the Contract. Fleet Services reserves the right to conduct any tests or inspections deemed necessary to ensure services or parts conform to the vehicle or equipment manufacturer's specifications. Fleet Services' inspection will not relieve the Contractor of its obligation to ensure all repairs, articles, materials, and parts are consistent with the vehicle or equipment manufacturer's specifications, and are fit for their intended use.
- 4.11. The Contractor shall be responsible for any damage by the Contractor or Contractor's Subcontractor to City equipment, buildings, and/or property. Any damage shall be repaired at the Contractor's expense.
- 4.12. The Contractor shall be responsible for risk of loss or damage to all items in the care, custody, and control of the Contractor until accepted by the Fleet Service Center Manager or designee.
- 4.13. The Contractor shall properly dispose of used and contaminated lubricants or fluids. Costs for disposal fees shall be included in the cost of the material bid and not charged separately on an invoice. The Contractor shall provide to Fleet Services, upon request, a copy of a standard transportation manifest showing that all used and contaminated lubricants and fluids were properly handled and disposed.
- 4.14. The Contractor shall provide an itemized service ticket to the Fleet Service Center Manager or designee, upon completion of each repair. The service ticket shall include the following information.

Date repairs were authorized  
Date repairs were completed  
Itemized list of parts used for the repairs  
Number of labor hours associated with the repairs  
Repaired unit identification (either unit number, license plate, or VIN)

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- 4.15. The Contractor shall return all non-usable cores to the City upon completion of the repair job, if cores are applicable to the repair. The City will not be charged for usable cores from City units repaired at Contractor's facility.
- 4.16. The Contractor shall provide the parts removed during repair of the unit, for verification purposes, upon request by the Fleet Service Center Manager or designee.
- 4.17. The Contractor shall provide, upon request, a monthly and/or yearly total of all repairs performed for Fleet Services. The City prefers that the report be in an electronic format that may be sorted, or other City-approved format. The report shall itemize repairs by: date, Service Center that placed the order, type of repair, cost for labor, description and cost for parts, total cost of repair, and repaired unit identification (either unit number, license plate, or VIN.)
- 4.18. The Contractor shall comply with all safety and environmental laws (see also Paragraph 11, in Section 0300).
- 4.19. The Contractor shall submit copies of all documentation related to hazardous waste to both the Fleet Service Center Manager and to the Fleet Occupational Health & Safety Specialist located within Fleet Administration.
- 4.20. All repair services shall carry a 12-month labor warranty.

**5. CONTRACTOR'S RESPONSIBILITIES FOR REPAIR PARTS**

- 5.1. Within five business days of Contract award, the Contractor shall submit to Fleet Services two (2) CDs or electronic copies, if available, of the price list(s) upon which the discounts or markups are based on the bid sheet. The City will accept a printed copy only if no electronic format is available.
- 5.2. If a price list is no longer available in hard copy or electronic format, the Contractor shall grant the City access to a company website or company-owned local computer to research parts pricing for verification purposes. If the Contractor is unable to provide a CD, electronic copies, access to a company website, or a hard copy of the price list with their Offer, the Contractor shall document by written invoice from the supplier the cost for all parts charged to the City. The cost documentation must be submitted with each invoice.
- 5.3. All materials and repair parts shall be new or equal, except core components on renewed assemblies. Used, shopworn, demonstrator, prototype, and discontinued parts or materials are not acceptable. Repair parts shall be OEM parts. If OEM parts are not available, any repair parts that are not OEM shall be approved by the Fleet Service Center Manager or designee, and shall be equivalent to or better than the manufacturer's parts originally installed on the respective unit.
- 5.4. The Contractor warrants that all parts are free from manufacturer defects in material and workmanship for a minimum of twelve (12) months or for the standard period as provided by the manufacturer, whichever is for the greatest length of time. A copy of the manufacturer's parts warranty shall be provided with each delivery.
- 5.5. If new parts are not available, or if Fleet Services requests them, remanufactured or rebuilt parts may be used. All parts shall carry a minimum 12-month parts warranty.
- 5.6. The warranty period for all parts shall not start until the part is actually installed on a unit as evidenced by the City's work order.
- 5.7. A City representative from the Fleet Service Center will contact the Contractor by e-mail, fax, or telephone to place an order for parts. The request will include the part numbers, parts description, delivery requirements, and a unique delivery order number.



**CITY OF AUSTIN**  
**PURCHASING STATEMENT OF WORK FOR**  
**OEM PARTS AND REPAIR SERVICES**  
**FOR**  
**MASSEY FERGUSON AND KUBOTA EQUIPMENT**

- 5.8. All orders for parts must be shipped complete unless arrangements for partial shipments are made in advance. The Contractor shall provide, with each delivery, a Shipping or Delivery Ticket showing the description of each item, quantity, and unit price.
- 5.9. In-Stock parts shall be delivered to the ordering Fleet Service Center as follows: Parts ordered before 10:00 AM shall be delivered to the Fleet Service Center within one (1) working day after receipt of order (ARO). Parts ordered after 10:00 AM shall be delivered within two (2) working days ARO. The City will not pay shipping costs to obtain "in-stock" parts that the Contractor does not have in stock at the time the City places the order.
- 5.10. Out-of-Stock parts shall be delivered to the ordering Fleet Service Center within three (3) working days ARO. No more than a 5% surcharge (or delivery fee) may be added to any special or next day order, only when "Code Red" is designated on the City's delivery order. All special orders will be honored under the Contract pricing, without any additional markups.
- 5.11. Back-ordered parts shall be delivered within five (5) working days. The Contractor shall notify the ordering Fleet Service Center representative by telephone within two (2) hours after receipt of order (ARO) to advise when the part will be available. If the Contractor cannot provide the backordered part within five (5) working days, the City reserves the right to purchase the part on the open market and charge the Contractor the difference between the Contract price and the purchase price in accordance with the Performance paragraph in Section 0400.
- 5.12. The Contractor shall provide, upon request, a monthly and/or yearly total of all parts purchased by Fleet Services. The City prefers that the report be in an electronic format that may be sorted, or other City-approved format. The report shall include date purchased, invoice number, part number, part description, price per part, and total dollar amount for all parts purchased.

**6. CONTRACTOR'S TRAINING RESPONSIBILITIES**

- 6.1. The Contractor, as a courtesy to the City, shall provide a qualified factory-authorized service representative to provide operational and technical training for Fleet Services automotive technicians.
- 6.2. The training shall consist of a combination of classroom discussion and/or audio-visual aids and/or other training modules.
- 6.3. The training shall also include safety instructions, operation, maintenance, and lubrication requirements, any special adjustments and minor repair procedures. Fleet Services automotive technicians, supervisors, and stores personnel shall also receive procedures for ordering parts, along with repair manual and parts book orientation.
- 6.4. The training shall be up to one 8-hour day, or longer if the Contractor deems necessary.
- 6.5. The date of the training shall be coordinated between the Contractor and a Fleet Service Center Manager or designee.
- 6.6. Equipment training will be held at one of the Fleet Service Centers (see section 0505, Attachment "A" for locations) and the classroom training will be held at a designated location arranged by a designated Fleet Service Center Manager or designee.

**7. WORK HOURS**

The City will not pay off-shift rates for repairs performed. Off-shift hours are any hours other than Monday through Friday from 7:00 A.M. through 5:00 P.M. local time.

**CITY OF AUSTIN  
PURCHASING STATEMENT OF WORK FOR  
OEM PARTS AND REPAIR SERVICES  
FOR  
MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**8. PICKUP AND DELIVERY**

Pickup and delivery shall be made during normal business hours Monday through Friday between the hours of 7:00 A.M. through 5:00 P.M. except for City holidays and weekends unless requested by Fleet Services in advance.

**9. MILEAGE**

Mileage is not reimbursable and shall not be billed. However, the Contractor may charge one flat fee as indicated on the Bid Sheet for pick up and delivery of units being repaired on Contractor's premises when the Service Center Manager authorizes transportation in writing.



**BID SHEET - REVISED**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICES**  
**IFB 7800 SAP0150**  
**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**Special Instructions:**

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" will be interpreted by the City that the responder does not wish to bid on that item. Be advised, a "no bid" may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide to historical usage. Actual purchases may be more or less.

**SECTION 1 -- HOURLY LABOR RATE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
1	Hourly labor rate for services provided during normal business hours	\$ 75.00	722	Hourly	\$ 54,150.00

**SECTION 2 -- REPLACEMENT PARTS AND MATERIAL**

#	MANUFACTURER'S PART NUMBER	DESCRIPTION	VENDOR PART NUMBER	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
2	70002-08304	STRUT, GAS R	KuBoTA	\$ 262.39	10	EA	\$ 2623.90
3	CE12696FSB	CUTTING EDGE RACK	Tisco	\$ 172.28	15	EA	\$ 2584.20
4	00775385	DRIVELINE 43	Rhino	\$ 713.26	10	EA	\$ 7132.60
5	8589	BLADE SET	Rhino	\$ 66.69	20	EA	\$ 1333.80
6	70002-08260	GLASS RH FRT	KuBoTA	\$ 1041.18	10	EA	\$ 10,411.80
7	70002-08275	CASE DOOR H	KuBoTA	\$ 135.54	5	EA	\$ 677.70
8	3698119M92	TACHOMETER	MASSEY	\$ 580.69	5	EA	\$ 2903.45
9	LF493	FILTER ENGINE OIL	Fleetguard	\$	20	EA	\$
10	K351113514	DRIVESHAFT MOWER ASM	KuBoTA	\$ 412.90	10	EA	\$ 4,129.00
11	7005094622	BLADES MOWER DECK	KuBoTA	\$ 26.72	15	EA	\$ 400.80
12	1625173032	WATER PUMP ASM	MASSEY	\$ 241.82	15	EA	\$ 3,627.30
13	7005093912	FORK DECK WHEEL	KuBoTA	\$ 110.90	10	EA	\$ 1,109.00
14	3610268V92	CLUTCH PRESSURE PLATE COVER	MASSEY	\$ 580.42	10	EA	\$ 5804.20
15	7654342240	WHEEL	KuBoTA	\$ 170.18	10	EA	\$ 1701.80
TOTAL \$							

**SECTION 3 -- TRIP CHARGE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
16	FLAT FEE FOR ROUND-TRIP PICK UP AND DELIVERY OF CITY UNITS	\$ 130.00	50	ROUND-TRIP	\$ 6,500.00

Parts To be Picked up by City of Austin  
 at: LANFORD Equipment Co.  
 900 Ed Bluestein Blvd.  
 Austin, TX. 78721

**BID SHEET - REVISED**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICES**  
**IFB 7800 SAP0150**  
**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**SECTION 4 -- OTHER ITEMS** (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)

Bidder must be able to provide other repair parts for Massey Ferguson and Kubota equipment.  
 Failure to provide pricing information for this Section may result in the disqualification of your bid.  
 Indicate below the Discount from List or Mark-up from Dealer Cost the City will be charged for all other parts not listed above.  
 Include Price List name, number and date. If no price list is available, upon request by the City, the Contractor must be prepared to furnish proof of Dealer Cost with a copy of invoice from supplier.

#	EQUIPMENT MANUFACTURE	EQUIPMENT DESCRIPTION	NAME AND NUMBER OF PRICE LIST**	DATE OF PRICE LIST*	DISCOUNT FROM LIST OR MARK-UP TO DEALER COST	CHECK DISCOUNT OR MARKUP
17	KUBOTA	1995 TRACTOR M5030	Kubota on line		List 13% plus 6%	<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
18	KUBOTA	1996 TRACTOR M47000				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
19	KUBOTA	1997 TRACTOR M4700SD				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
20	KUBOTA	1998 MOWER, RIDING, W/72" FRONT MOUNTED ROTARY F2560				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
21	KUBOTA	2001 TRACTOR L2600DTR				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
22	KUBOTA	2001 ARTICULATED LOADER R-520				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
23	MASSEY FERGUSON	1986 TRACTOR IMPLEMENT DRIVER 20D	Massey Ferguson on line		List 13% plus 6%	<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
24	MASSEY FERGUSON	1987 MOWER FLAIL ATTACHMENT 20D				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
25	MASSEY FERGUSON	1993 TRACTOR, LARGE, W/MOWER ATTACHED TO EXTENDED MF283				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
26	MASSEY FERGUSON	1996 TRACTOR 399				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
27	MASSEY FERGUSON	1998 TRACTOR, LCG, DIESEL 240				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
28	MASSEY FERGUSON	1999 TRACTOR, LCG, DIESEL 4270				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
29	MASSEY FERGUSON	2002 TRACTOR 4370				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP
30	MASSEY FERGUSON	2002 TRACTOR LOADER MED DSL 1552				<input type="checkbox"/> DISCOUNT <input checked="" type="checkbox"/> MARK UP

\* DATE OF PRICE LIST – The effective date of the price list listed above shall be disclosed.

\*\* NAME AND NUMBER OF PRICE LIST NUMBER – Offeror shall include the current price list name and number used for the pricing they included in the bid.

**BIDDER MUST SUBMIT TWO (2) PRINTED COPIES OF ITS SIGNED BID - one original and one copy.**

**ALL PAGES OF THE BID SHEET MUST BE RETURNED OR THE BID MAY BE DISQUALIFIED.**

COMPANY NAME: LANFORD Equipment Co. Inc.  
 SIGNATURE OF AUTHORIZED REPRESENTATIVE: Jerry Rutledge  
 PRINTED NAME: JERRY RUTLEDGE  
 EMAIL ADDRESS: Jerry@lanfordequipment.com

CITY OF AUSTIN  
PURCHASING OFFICE  
REFERENCE SHEET  
Please Complete and Return This Form with the Offer

SOLICITATION NUMBER:

SAP0150

OFFEROR'S NAME:

LANFORD Equipment Co. Inc.

DATE:

12/28/10

The Offeror shall furnish, with the Offer, the following information, for at least 5 recent customers to whom products and/or services have been provided that are similar to those required by this Solicitation.

1. Company's Name  
Name and Title of Contact  
Present Address  
City, State, Zip Code  
Telephone Number  
Email Address

City of Austin Aviation  
Brenda Helgren  
124 W. 8TH RM 310  
Austin, TX. 78701  
(512) 974-9141 Fax Number ( )

2. Company's Name  
Name and Title of Contact  
Present Address  
City, State, Zip Code  
Telephone Number  
Email Address

( ) Fax Number ( )

3. Company's Name  
Name and Title of Contact  
Present Address  
City, State, Zip Code  
Telephone Number  
Email Address

( ) Fax Number ( )

4. Company's Name  
Name and Title of Contact  
Present Address  
City, State, Zip Code  
Telephone Number  
Email Address

( ) Fax Number ( )

5. Company's Name  
Name and Title of Contact  
Present Address  
City, State, Zip Code  
Telephone Number  
Email Address

( ) Fax Number ( )

City of Austin, Texas  
EQUAL EMPLOYMENT/FAIR HOUSING OFFICE  
NONDISCRIMINATION CERTIFICATION  
SOLICITATION NO. SAP0150

I hereby certify that our firm conforms to the Code of the City of Austin, Section 5-4-2 as reiterated below:

Chapter 5-4 of the Code of the City of Austin (Discrimination in Employment by City Contractors) requires that at all times while acting as a Contractor (as defined under Chapter 5-4) a Contractor must agree:

- (1) Not to engage in any discriminatory employment practice defined in this chapter (including any later amendments or modifications).
- (2) To take affirmative action to ensure that applicants are employed and that employees are treated during employment, without discrimination being practiced against them as defined in this chapter including affirmative action relative to employment, promotion, demotion or transfer, recruitment or recruitment advertising; layoff or termination, rate of pay or other form of compensation and selection for training or any other terms, conditions or privileges of employment.
- (3) To post in conspicuous places, available to the employees and applicants for employment, notices to be provided by the City setting forth the provisions of this chapter.
- (4) To state in all Solicitations or advertisements for employees placed by or on behalf of the Contractor, that all qualified applicants will receive consideration for employment without regard to race, creed, color, religion, national origin, sexual orientation, gender identity, disability, sex or age.
- (5) To obtain a written statement from any labor union or labor organization furnishing labor or service to Contractors in which said union or organization has agreed not to engage in any discriminatory employment practices as defined in this chapter and to take affirmative action to implement policies and provisions of this chapter.
- (6) To cooperate fully with the City's Human Rights Commission in connection with any investigation or conciliation effort of said Human Rights Commission to insure that the purpose of the provisions against discriminatory employment practices are being carried out.
- (7) To require compliance with provisions of this chapter by all subcontractors having fifteen or more employees who hold any subcontract providing for the expenditure of \$2,000 or more in connection with any contract with the City subject to the terms of this chapter.

Please check one of the following:

- ☐ Our firm's nondiscrimination policy conforms to the requirements of City Code, Chapter 5-4-2-B, items (1) through (7) and will be sent to the City upon request.
- ☒ Our firm does not have an established nondiscrimination policy and will adopt the City's minimum standard shown below. Our firm will send the adopted policy on company letterhead to the City upon request.

**Minimum Standard Nondiscrimination in Employment Policy:**

As an Equal Employment Opportunity (EEO) employer, the \_\_\_\_\_ (company name) will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations.

Lanford Equipment Co. Inc.

The \_\_\_\_\_ (company name) will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age, religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising, selection for training and apprenticeship, rates of pay or other forms of compensation, and layoff or termination.

Employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative. No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting violation of this policy. Furthermore, any employee, supervisor or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.

**Sanctions:**

Our firm understands that non-compliance with Chapter 5-4 may result in sanctions, including termination of the contract and suspension or debarment from participation in future City contracts until deemed compliant with this chapter.

Contractor's Name: Lanford Equipment Co. Inc.

Signature of Officer or  
Authorized  
Representative:

Jerry Rutledge  
Jerry Rutledge

Date:

12/28/10

Printed Name:

Title

Sen



**LANFORD EQUIPMENT CO., INC.**

900 ED BLUESTEIN BLVD.

AUSTIN, TEXAS 78721

(512) 385-2800

**Minimum Standard Nondiscrimination in Employment Policy**

As an Equal Employment Opportunity (EEO) employer, the LANFORD Equipment Co. (company name) will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations.

The LANFORD Equipment Co. (company name) will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising, selection for training and apprenticeship, rates or pay or other forms of compensation, and layoff or termination.

Employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative. No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting violation of this policy. Furthermore, any employee, supervisor or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.

A handwritten signature in black ink, appearing to read "Jerry Ruediger". The signature is fluid and cursive, with a large initial "J" and "R".

Lanford Equipment Company  
Austin, Texas

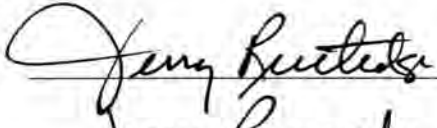


City of Austin, Texas  
NON-SUSPENSION OR DEBARMENT CERTIFICATION  
SOLICITATION NO. SAP0150

The City of Austin is prohibited from contracting with or making prime or sub-awards to parties that are suspended or debarred or whose principals are suspended or debarred from Federal, State, or City of Austin Contracts. Covered transactions include procurement contracts for goods or services equal to or in excess of \$25,000.00 and all non-procurement transactions. This certification is required for all Vendors on all City of Austin Contracts to be awarded and all contract extensions with values equal to or in excess of \$25,000.00 or more and all non-procurement transactions.

The Offeror hereby certifies that its firm and its principals are not currently suspended or debarred from bidding on any Federal, State, or City of Austin Contracts.

Contractor's Name: LANFORD Equipment Co, Inc.

Signature of Officer  
or Authorized  
Representative:  Date: 12/27/10

Printed Name: Jerry Rutledge

Title: Sec.

CITY OF AUSTIN  
NON-COLLUSION,  
NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING AFFIDAVIT  
SOLICITATION NO. SAP0150

FOR  
OEM Parts and Repair Services for Massey Ferguson and Kubota

State of Texas

County of Travis

The undersigned "Affiant" is a duly authorized representative of the Offeror for the purpose of making this Affidavit, and, after being first duly sworn, has deposed and stated and hereby deposes and states, to the best of his or her personal knowledge and belief as follows:

The term "Offeror", as used herein, includes the individual or business entity submitting the Offer and for the purpose of this Affidavit includes the directors, officers, partners, managers, members, principals, owners, agents, representatives, employees, other parties in interest of the Offeror, and anyone or any entity acting for or on behalf of the Offeror, including a subcontractor in connection with this Offer.

1. **Anti-Collusion Statement.** The Offeror has not in any way directly or indirectly:
  - a. colluded, conspired, or agreed with any other person, firm, corporation, Offeror or potential Offeror to the amount of this Offer or the terms or conditions of this Offer.
  - b. paid or agreed to pay any other person, firm, corporation Offeror or potential Offeror any money or anything of value in return for assistance in procuring or attempting to procure a contract or in return for establishing the prices in the attached Offer or the Offer of any other Offeror.
2. **Preparation of Solicitation and Contract Documents.** The Offeror has not received any compensation or a promise of compensation for participating in the preparation or development of the underlying Solicitation or Contract documents. In addition, the Offeror has not otherwise participated in the preparation or development of the underlying Solicitation or Contract documents, except to the extent of any comments or questions and responses in the solicitation process, which are available to all Offerors, so as to have an unfair advantage over other Offerors, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.
3. **Participation in Decision Making Process.** The Offeror has not participated in the evaluation of Offers or other decision making process for this Solicitation, and, if Offeror is awarded a Contract hereunder, no individual, agent, representative, consultant, subcontractor, or subconsultant associated with Offeror, who may have been involved in the evaluation or other decision making process for this Solicitation, will have any direct or indirect financial interest in the Contract, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.
4. **Present Knowledge.** Offeror is not presently aware of any potential or actual conflicts of interest regarding this Solicitation, which either enabled Offeror to obtain an advantage over other Offerors or would prevent Offeror from advancing the best interests of the City in the course of the performance of the Contract.
5. **City Code.** As provided in Sections 2-7-61 through 2-7-65 of the City Code, no individual with a substantial interest in Offeror is a City official or employee or is related to any City official or employee within the first or second degree of consanguinity or affinity.
6. **Chapter 176 Conflict of Interest Disclosure.** In accordance with Chapter 176 of the Texas Local Government Code, the Offeror:
  - a. does not have an employment or other business relationship with any local government officer of the City or a family member of that officer that results in the officer or family member receiving taxable income;

CITY OF AUSTIN  
NON-COLLUSION,  
NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING AFFIDAVIT

- b. has not given a local government officer of the City one or more gifts, other than gifts of food, lodging, transportation, or entertainment accepted as a guest, that have an aggregate value of more than \$250 in the twelve month period preceding the date the officer becomes aware of the execution of the Contract or that OWNER is considering doing business with the Offeror.
- c. as required by Chapter 176 of the Texas Local Government Code, Offeror must file a Conflict of Interest Questionnaire with the Office of the City Clerk no later than 5:00 P.M. on the seventh (7<sup>th</sup>) business day after the commencement of contract discussions or negotiations with the City or the submission of an Offer, or other writing related to a potential Contract with the City. The questionnaire is available on line at the following website for the City Clerk:  
<http://www.ci.austin.tx.us/cityclerk/coi.htm>

There are statutory penalties for failure to comply with Chapter 176.

If the Offeror cannot affirmatively swear and subscribe to the forgoing statements, the Offeror shall provide a detailed written explanation in the space provided below or, as necessary, on separate pages to be annexed hereto.

7. **Anti-Lobbying Ordinance.** As set forth in the Solicitation Instructions, Section 0200, paragraph 7N, between the date that the Solicitation was issued and the date of full execution of the Contract, Offeror has not made and will not make a representation to a member of the City Council, a member of a City Board, or any other official, employee or agent of the City, other than the Authorized Contact Person for the Solicitation, except as permitted by the Ordinance.

OFFEROR'S EXPLANATION:

Contractor's Name:

LANFORD Equipment Co. Inc.

Printed  
Name:

JERRY RUTLEDGE

Title

Sec.

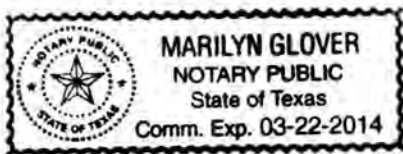
Signature of Officer or Authorized Representative:

Jerry Rutledge

Subscribed and sworn to before me this 28<sup>th</sup> day of December, 2010.

Marilyn Glover  
Notary Public

My Commission Expires 03/22/2014



CITY OF AUSTIN, TEXAS  
LIVING WAGES AND BENEFITS CONTRACTOR CERTIFICATION  
(Please duplicate as needed)

SOLICITATION NO. SAP0150

Pursuant to the Living Wages and Benefits provision (reference Section 0400, Supplemental Purchase Provisions) the Contractor is required to pay to all employees directly assigned to this City contract a minimum Living Wage equal to or greater than \$11.00 per hour.

I hereby certify under penalty of perjury that all of the below listed employees of the Contractor who are directly assigned to this contract:

- (1) are compensated at wage rates equal to or greater than \$11.00 per hour; and
- (2) are offered a health care plan with optional family coverage.

Employee Name	Employee Job Title
John HELLINGER	Service Mgr.
DON SCHULLE	Parts Mgr.

- (3) all future employees assigned to this Contract will be paid a minimum Living Wage equal to or greater than \$11.00 per hour and offered a health care plan with optional family coverage.

- (4) Our firm will not retaliate against any employee claiming non-compliance with the Living Wage provision.

A Contractor who violates this Living Wage provision shall pay each employee affected the amount of the deficiency for each day the violation continues. Willful or repeated violations of the provision may result in termination of this Contract for Cause and subject the firm to possible suspension or debarment.

Contractor's Name: LANFORD Equipment Co. Inc.

Signature of Officer  
or Authorized  
Representative:

Jerry Rutledge

Date: 12/28/10

Printed Name:

JERRY RUTLEDGE

Title

Sec.



CITY OF AUSTIN, TEXAS  
LIVING WAGES AND BENEFITS EMPLOYEE CERTIFICATION

Contract Number:	Description of Services: OEM Parts and Repair Services for Massey Ferguson and Kubota
Contractor Name: <i>LANFORD EQUIPMENT Co. Inc.</i>	

Pursuant to the Living Wages and Benefits provision of the contract (reference Section 0400, Supplemental Purchase Provisions), the Contractor is required to pay to all employees directly assigned to this City contract a minimum Living Wage equal to or greater than \$11.00 per hour. In addition, employees are required to certify that they are compensated in accordance with the Living Wage provision. Contractors are prohibited from retaliating against any employee claiming non-compliance with the Living Wage provision.

I hereby certify under penalty of perjury that I am directly assigned to this contract and that I am:

- (1) compensated at wage rates equal to or greater than \$11.00 per hour; and
- (2) offered a health care plan with optional family coverage.

Employee's Title: Insert Employee's Title <i>Service MGR.</i>	
Signature of Employee <i>x John Hellinger</i>	Date <i>12/28/10</i>
Type or Print Name Insert Employee's Name <i>JOHN HELLINGER</i>	

*Jerry Rutledge*  
(Witness Signature)

*Jerry Rutledge*  
(Printed Name)

CITY OF AUSTIN, TEXAS  
LIVING WAGES AND BENEFITS EMPLOYEE CERTIFICATION

Contract Number:	Description of Services: OEM Parts and Repair Services for Massey Ferguson and Kubota
Contractor Name: <u>LANFORD EQUIPMENT Co. Inc.</u>	

Pursuant to the Living Wages and Benefits provision of the contract (reference Section 0400, Supplemental Purchase Provisions), the Contractor is required to pay to all employees directly assigned to this City contract a minimum Living Wage equal to or greater than \$11.00 per hour. In addition, employees are required to certify that they are compensated in accordance with the Living Wage provision. Contractors are prohibited from retaliating against any employee claiming non-compliance with the Living Wage provision.

I hereby certify under penalty of perjury that I am directly assigned to this contract and that I am:

- (1) compensated at wage rates equal to or greater than \$11.00 per hour; and
- (2) offered a health care plan with optional family coverage.

Employee's Title: Insert Employee's Title <u>Parts Mgr.</u>	
Signature of Employee <u>X Don Schulle</u>	Date <u>12/28/10</u>
Type or Print Name Insert Employee's Name <u>DON SCHULLE</u>	

Jerry Rutledge  
(Witness Signature)

Jerry Rutledge  
(Printed Name)

City of Austin, Texas  
NONRESIDENT BIDDER PROVISIONS  
SOLICITATION NO. SAP0150

- A. Bidder must answer the following questions in accordance with Vernon's Texas Statutes and Codes Annotated Government Code 2252.002, as amended:

Is the Bidder that is making and submitting this Bid a "Resident Bidder" or a "Non-resident Bidder"?

Answer:

Resident Bidder that Pays City of Austin Taxes

- (1) Texas Resident Bidder – A Bidder whose principal place of business is in Texas and includes a Contractor whose ultimate parent company or majority owner has its principal place of business in Texas.
- (2) Nonresident Bidder – A Bidder who is not a Texas Resident Bidder.

- B. If the Bidder is a "Nonresident Bidder" does the state, in which the Nonresident Bidder's principal place of business is located, have a law requiring a Nonresident Bidder of that state to bid a certain amount or percentage under the Bid of a Resident Bidder of that state in order for the nonresident Bidder of that state to be awarded a Contract on such bid in said state.

Answer: \_\_\_\_\_ Which State: \_\_\_\_\_

- C. If the answer to Question B is "yes", then what amount or percentage must a Texas Resident Bidder bid under the bid price of a Resident Bidder of that state in order to be awarded a Contract on such bid in said state?

Answer: \_\_\_\_\_

Bidder's Name:

LANFORD Equipment Co. Inc.

Signature of Officer or  
Authorized  
Representative:

Jerry Rutledge

Date:

12/28/10

Printed Name:

Jerry Rutledge

Title

Sec.

**MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE (MBE/WBE)  
PROCUREMENT PROGRAM  
NO GOALS UTILIZATION PLAN**  
(Please duplicate as needed)

SOLICITATION NUMBER: SAP0150

PROJECT NAME: OEM Parts and Repair Services for Massey Ferguson and Kubota

**PRIME CONTRACTOR/CONSULTANT COMPANY INFORMATION**

Name of Contractor/Consultant	LANFORD Equipment Co. Inc.		
Address	900 Ed Bluestein Blvd.		
City, State Zip	Austin, TX 78721		
Phone	512-385-2800	Fax Number	512-385-8709
Name of Contact Person	JERRY Rutledge		
Is company City certified?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	MBE <input type="checkbox"/> WBE <input type="checkbox"/> MBE/WBE Joint Venture <input type="checkbox"/>	

I certify that the information included in this No Goals Utilization Plan is true and complete to the best of my knowledge and belief. I further understand and agree that the information in this document shall become part of my Contract with the City of Austin.

Jerry Rutledge  
Name and Title of Authorized Representative (Print or Type)

Jerry Rutledge  
Signature

12/28/10  
Date

Provide a list of all proposed subcontractors/subconsultants/suppliers that will be used in the performance of this Contract. **Attach Good Faith Efforts documentation if non MBE/WBE firms will be used.**

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

**FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:**

Having reviewed this plan, I acknowledge that the proposer (HAS) or (HAS NOT) complied with City Code Chapter 2-9A/B/C/D, as amended.

Reviewing Counselor \_\_\_\_\_ Date \_\_\_\_\_ Director/Deputy Director \_\_\_\_\_ Date \_\_\_\_\_



MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE (MBE/WBE)  
PROCUREMENT PROGRAM  
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City, State Zip	Austin, TX 78721		
Phone	512-385-2800	Fax Number	512-385-8704
Name of Contact Person	Jerry Rutledge		
Is company City certified?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	MBE <input type="checkbox"/> WBE <input type="checkbox"/> MBE/WBE Joint Venture <input type="checkbox"/>	

I certify that the information included in this No Goals Utilization Plan is true and complete to the best of my knowledge and belief. I further understand and agree that the information in this document shall become part of my Contract with the City of Austin.

Jerry Rutledge  
Name and Title of Authorized Representative (Print or Type)

Jerry Rutledge  
Signature

12/28/10  
Date

Provide a list of all proposed subcontractors/subconsultants/suppliers that will be used in the performance of this Contract. Attach Good Faith Efforts documentation if non MBE/WBE firms will be used.

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

**FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:**

Having reviewed this plan, I acknowledge that the proposer (HAS) or (HAS NOT) complied with City Code Chapter 2-9A/B/C/D, as amended.

Reviewing Counselor \_\_\_\_\_ Date \_\_\_\_\_ Director/Deputy Director \_\_\_\_\_ Date \_\_\_\_\_



## City of Austin Anti-Lobbying and Procurement Ordinance

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### Contact with any party other than the Authorized Contact Person for this solicitation could result in **DISQUALIFICATION OF YOUR BID OR PROPOSAL!**

On December 6, 2007, the City Council enacted the City's new Anti-Lobbying and Procurement Ordinance. The objective of this ordinance is to ensure a fair, equitable, and competitive procurement process, to secure the best and most competitive goods and services, to ensure compliance with state law, to make sure that each response is considered on the same basis, and to provide respondents with equal access to information and equal opportunity to present information.

The ordinance creates a strict "No Contact Period" for all solicitations that begins with the issuance of the solicitation and ends with contract execution. If a solicitation is cancelled and will be reissued, the "No Contact Period" continues throughout the hiatus between the cancellation and the reissue. If a solicitation is cancelled, with the intent to reissue, but the solicitation is not reissued, the "No Contact Period" expires 60 days after the cancellation.

**During the "No Contact Period," all communications regarding a solicitation must be directed SOLELY to the Authorized Contact Person listed in the solicitation.** The "No Contact Period" does not apply to communications made at a meeting convened under the Open Meetings Act, communications made at a meeting convened by the authorized contact person, communications made at a protest hearing, discussions with the Department of Small & Minority Business Resources related to compliance with the Minority and Women-Owned Business Enterprise ordinance, or discussions with the City's Risk Management Office regarding insurance issues. **Failure to comply with this new ordinance may result in disqualification of a submitted bid or proposal.**

The complete text of the Anti-Lobbying ordinance is available on-line at:  
<http://www.ci.austin.tx.us/purchase/downloads/Antilobbying%20Ord%2012%2017%2007.pdf>

In solicitations issued by the City of Austin Purchasing Office, the name and contact information for the Authorized Contact Person is listed on the **Offer Sheet** and in **Section 0400**.

# **CITY OF AUSTIN, TEXAS**

## **Purchasing Office INVITATION FOR BID (IFB) Offer Sheet**

**SOLICITATION NO:** SAP0150

**COMMODITY/SERVICE DESCRIPTION:** OEM Parts and Repair Services  
for Massey Ferguson and Kubota

**DATE ISSUED:** December 6, 2010

**PRE\_BID CONFERENCE TIME AND DATE:** N/A

**REQUISITION NO.:** 7800 10063000478

**LOCATION:** N/A

**COMMODITY CODE:** 93446 and 06062

**FOR CONTRACTUAL AND TECHNICAL  
ISSUES CONTACT:**

**BID DUE PRIOR TO:** 11:30 a.m. (CST), Wednesday, December 29, 2010

Sharon Patterson

**COMPLIANCE PLAN DUE PRIOR TO:** N/A

**BID OPENING TIME AND DATE:** 11:30 a.m. (CST), Wednesday,  
December 29, 2010

Senior Buyer

**LOCATION:** MUNICIPAL BUILDING, 124 W 8<sup>th</sup> STREET  
RM 310, AUSTIN, TEXAS 78701

**Phone:** (512) 972 - 4014

*It is the policy of the City of Austin to involve certified Minority Owned Business Enterprises (MBEs) and Woman Owned Business Enterprises (WBEs) in City contracting. MBE and WBE goals for this Solicitation are contained in Section 0900.*

*All Contractors and Subcontractors must be registered to do business with the City prior to submitting a response to a City Solicitation. In the case of Joint Ventures, each individual business in the joint venture must be registered with the City prior to submitting a response to a City solicitation. If the Joint Venture is awarded a contract, the Joint Venture must register to do business with the City. Prime Contractors are responsible for ensuring that their Subcontractors are registered. Registration can be done through the City's on-line vendor registration system. Log onto <https://www.cityofaustin.org/purchase> and follow the directions.*

### **SUBMIT 1 ORIGINAL AND 1 SIGNED COPY OF RESPONSE**

**SOLICITATION TO:**

Signature of Person Authorized to Sign Offer

Signer's Name and Title: (please print or type)

**FEDERAL TAX ID NO.** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City, State, Zip Code** \_\_\_\_\_

**Phone No. (      )**

**Fax No. (      )**

**BELOW INFO MUST MATCH THE NAME AND ADDRESS ON INVOICE AND IN COMPANY PROFILE WITH CITY**

**Company "Remit To" Name:** \_\_\_\_\_

**Remit to Address:** \_\_\_\_\_

**City, State, Zip Code** \_\_\_\_\_

**Email Address** \_\_\_\_\_

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0100, 0200, 0300	See <a href="http://www.ci.austin.tx.us/purchase/standard.htm">http://www.ci.austin.tx.us/purchase/standard.htm</a> *	*
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0500	STATEMENT OF WORK	6
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All other Sections may be viewed at: <https://www.cityofaustin.org/purchase> by clicking the link to "Vendor Self Service (VSS)", sign in if registered, register, or use public access to follow the links to "Business Opportunities" and "Search for Solicitation."

### **RETURN FOLLOWING DOCUMENTS WITH BID/PROPOSAL/QUOTE/RESPONSE/SUBMITTAL\*\***

- Cover Page                      Offer Sheet
- Section 0600                    Bid Sheet(s)
- Section 0700                    Reference Sheet (if required)
- Sections 0800 - 0835        Certifications and Affidavits (return all applicable Sections)
- Section 0900                    MBE/WBE Procurement Program Package or No Goals Utilization Plan, if applicable

**\*\* See also Section 0200, Solicitation Instructions, Section 0400, Supplemental Purchase Provisions, and Section 0500, Scope of Work/Specification, for additional documents that must be submitted with the Offer.**

#### **NOTES:**

The Vendor agrees, if this Offer is accepted within 90 calendar days after the Due Date, to fully comply in strict accordance with the Solicitation, specifications and provisions attached thereto for the amounts shown on the accompanying Offer.

**\* INCORPORATION OF DOCUMENTS.** Section 0100, Standard Purchase Definitions; Section 0200, Standard Solicitation Instructions; and Section 0300, Standard Purchase Terms and Conditions are hereby incorporated into this Solicitation by reference, with the same force and effect as if they were incorporated in full text. The full text versions of these Sections are available, on the Internet at the following online address: <http://www.ci.austin.tx.us/purchase/standard.htm>.

If you do not have access to the Internet, you may obtain a copy of these Sections from the City of Austin Purchasing Office at the below address. Please have the Solicitation number available so that the staff can select the proper documents. These documents can be mailed, expressed mailed, or faxed to you.

When sending a sealed Offer and/or Compliance Plan, use the proper address for the type of service desired, as shown below.

P.O. Address for US Mail	Street Address for Hand Delivery or Courier Service
City of Austin	City of Austin, Purchasing Office
Purchasing Office	Municipal Building
P.O. Box 1088	124 W 8 <sup>th</sup> Street, Rm 310
Austin, Texas 78767-8845	Austin, Texas 78701
	Reception Phone: (512) 974-2500

**Notes:** Offers (including Compliance Plans) that are not submitted in a sealed envelope or container will not be considered. Unless authorized in the Solicitation, telegraphic or facsimile Offers will not be accepted.



**CITY OF AUSTIN  
PURCHASING OFFICE  
SUPPLEMENTAL PURCHASE PROVISIONS  
FLEET SPECIFIC  
PARTS AND REPAIR SERVICES  
FOR  
MASSEY FERGUSON AND KUBOTA EQUIPMENT**

The following Supplemental Purchasing Provisions apply to this solicitation:

1. **EXPLANATIONS OR CLARIFICATIONS** (reference paragraph 5 in Section 0200)

All requests for explanations or clarifications must be submitted in writing by 4:00 PM Central Savings Time, on Friday, December 17, 2010. Please send to Sharon Patterson by email [Sharon.Patterson@ci.austin.tx.us](mailto:Sharon.Patterson@ci.austin.tx.us) or fax: (512) 972-4015.

2. **INSURANCE** Insurance is required for this solicitation.

A. **General Requirements.** See Section 0300, Standard Purchase Terms and Conditions, paragraph 32, entitled Insurance, for general insurance requirements.

- i. The Contractor shall provide a Certificate of Insurance as verification of coverages required below to the City at the below address prior to Contract execution and within 14 calendar days after written request from the City. Failure to provide the required Certificate of Insurance may subject the Offer to disqualification from consideration for award
- ii. The Contractor shall not commence work until the required insurance is obtained and until such insurance has been reviewed by the City. Approval of insurance by the City shall not relieve or decrease the liability of the Contractor hereunder and shall not be construed to be a limitation of liability on the part of the Contractor.
- iii. The Contractor must also forward a Certificate of Insurance to the City whenever a previously identified policy period has expired, or an extension option or holdover period is exercised, as verification of continuing coverage.
- iv. The Certificate of Insurance, and updates, shall contain the solicitation number and the Buyer's name and shall be mailed to the following address:

City of Austin Purchasing Office  
Attn: Insurance Coordinator  
P. O. Box 1088  
Austin, Texas 78767

B. **Specific Coverage Requirements.** The Contractor shall at a minimum carry insurance in the types and amounts indicated below for the duration of the Contract, including extension options and hold over periods, and during any warranty period. These insurance coverages are required minimums and are not intended to limit the responsibility or liability of the Contractor.

- i. **Worker's Compensation and Employers' Liability Insurance.** Coverage shall be consistent with statutory benefits outlined in the Texas Worker's Compensation Act (Section 401). The minimum policy limits for Employer's Liability are \$100,000 bodily injury each accident, \$500,000 bodily injury by disease policy limit and \$100,000 bodily injury by disease each employee.

- (1) The Contractor's policy shall apply to the State of Texas and include these endorsements in favor of the City of Austin:
  - (a) Waiver of Subrogation, Form WC 420304, or equivalent coverage

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- (b) Thirty (30) days Notice of Cancellation, Form WC 420601, or equivalent coverage
- ii. Commercial General Liability Insurance. The minimum bodily injury and property damage per occurrence are \$500,000 for coverages A (Bodily Injury and Property Damage) and B (Personal and Advertising Injuries).
  - (1) The policy shall contain the following provisions:
    - (a) Blanket contractual liability coverage for liability assumed under the Contract and all other Contracts related to the project.
    - (b) Independent Contractor's Coverage.
    - (c) Products/Completed Operations Liability for the duration of the warranty period.
  - (2) The policy shall also include these endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation, Endorsement CG 2404, or equivalent coverage
    - (b) Thirty (30) days Notice of Cancellation, Endorsement CG 0205, or equivalent coverage
    - (c) The City of Austin listed as an additional insured, Endorsement CG 2010, or equivalent coverage
- iii. Business Automobile Liability Insurance. The Contractor shall provide coverage for all owned, non-owned and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. Alternate acceptable limits are \$250,000 bodily injury per person, \$500,000 bodily injury per occurrence and at least \$100,000 property damage liability per accident.
  - (1) The policy shall include these endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation, Endorsement TE 2046A, or equivalent coverage
    - (b) Thirty (30) days Notice of Cancellation, Endorsement TE 0202A, or equivalent coverage
    - (c) The City of Austin listed as an additional insured, Endorsement TE 9901B, or equivalent coverage.
- iv. Garage Liability Coverage. The Contractor may provide Garage Liability coverage in place of the Commercial General Liability and Business Automobile Liability policies. The Garage Liability policy shall provide a minimum limit of liability of \$500,000 Auto Only / \$500,000 Aggregate other than Auto. Coverage shall be provided for all owned, hired, and non-owned vehicles.
  - (1) The policy shall contain the following endorsements in favor of the City of Austin:
    - (a) Waiver of Subrogation
    - (b) Thirty (30) days Notice of Cancellation
    - (c) The City of Austin listed as an additional insured
- v. Property Coverage. The Contractor shall provide all risk physical loss coverage for the vehicle and equipment in the care, custody, and control of the Contractor. Coverage shall continue until the work is accepted by the City. The limit of coverage required is the total estimated actual cash value of vehicles/equipment in the Contractor's care, custody, and control at any given time. The minimum limit of liability shall be \$100,000 with the ability to be increased to \$500,000 during the Contract term.

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(1) City of Austin shall be added as loss payee.

- vi. Garagekeepers Liability. The Contractor may provide Garagekeepers Liability for the required property coverage for vehicles in the care, custody, and control of the Contractor. Comprehensive and collision coverage shall be provided on a Legal Liability basis. The limit of coverage required is the total estimated actual cash value of vehicles in the Contractors care, custody, and control at any given time. The minimum limit of liability shall be \$100,000 with the ability to be increased to \$500,000 during the Contract term.

(1) City of Austin shall be added as loss payee.

- C. Endorsements. The specific insurance coverage endorsements specified above, or their equivalents must be provided. In the event that endorsements, which are the equivalent of the required coverage, are proposed to be substituted for the required coverage, copies of the equivalent endorsements must be provided for the City's review and approval.

- D. Certificate: The following statement must be shown on the Certificate of Insurance.

The City of Austin is an Additional Insured on the general liability and the auto liability policies. A Waiver of Subrogation is issued in favor of the City of Austin for general liability, auto liability and workers compensation policies.

**3. TERM OF CONTRACT**

- A. The Contract shall be in effect for an initial term of 36 months and may be extended thereafter for up to three (3) additional 12-month periods, subject to the approval of the Contractor and the City Purchasing Officer or his designee.
- B. Upon expiration of the initial term or period of extension, the Contractor agrees to hold over under the terms and conditions of this agreement for such a period of time as is reasonably necessary to re-solicit and/or complete the project (not to exceed 120 days unless mutually agreed on in writing).
- C. Upon written notice to the Contractor from the City's Purchasing Officer or his designee and acceptance of the Contractor, the term of this Contract shall be extended on the same terms and conditions for an additional period as indicated in paragraph A above. A price increase, subject to the provisions of this Contract, may be requested by the Contractor (for each period of extension) for approval by the City's Purchasing Officer or his designee.

THIS IS A 36-MONTH CONTRACT

FIRM PRICES ARE TO BE SUBMITTED FOR THE FIRST TWELVE (12) MONTH PERIOD

**4. PRE AWARD**

Prior to awarding a Contract, the City reserves the right to visit the premises of any Offeror being considered for a Contract. The site visit will be made during the evaluation process to determine whether or not the Offeror has the appropriate facilities, equipment, inventory, licenses, registrations, permits, and qualified personnel to perform according to the Statement of Work (Section 0500). Offerors, who in the City's opinion, do not have the resources to perform, will not be considered for Contract award regardless of their Bid price. The Offeror shall furnish, or cause to

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be furnished, without additional charge, all reasonable assistance to the City to facilitate the site visit.

**5. POST AWARD**

- A. The Contractor may be required to attend a post award meeting with City personnel within thirty (30) calendar days after Contract award. The purpose of the meeting is to discuss the terms and conditions of the Contract.
- B. The City may perform site visits during the term of the Contract to verify that the Contractor, or the Contractor's Subcontractor, has the appropriate facilities, equipment, inventory, licenses, permits, and qualified personnel to perform according to the Statement of Work (Section 0500). The Contractor, or the Contractor's Subcontractor shall furnish, or cause to be furnished, without additional charge, all reasonable assistance to the City to facilitate the site visit.

**6. QUANTITIES**

The quantities listed herein are estimates for the period of the Contract. Actual quantities required for the period of the Contract are unknown. However, the initial annual estimated expenditure is \$30,000.00 with annual increases of 20% per year thereafter. The City reserves the right to purchase more or less of these quantities as may be required during the Contract term. Quantities will be as needed and specified by the City for each order. Unless specified in the solicitation, there are no minimum order quantities.

**7. PICKUP AND/OR DELIVERY REQUIREMENTS**

- A. Pickup and/or delivery shall be made as specified in the Statement of Work (Section 0500) after the order is placed. See Section 0505, Attachment A, for delivery locations.
- B. **For Parts:** All orders for parts must be shipped complete unless arrangements for partial shipments are made in advance. The Contractor shall provide, with each delivery, a Shipping or Delivery Ticket showing the description of each item, quantity, and unit price.
- C. **For Repairs:** The Contractor shall provide an itemized service ticket to the Fleet Service Center Manager or designee upon completion of each repair that includes the information specified in the Contractor's Responsibilities For Repair Services paragraph in the Statement of Work (Section 0500).
- D. The Contractor shall confirm the quantity to be shipped on all orders within two (2) hours of notification by phone from the City.
- E. Unless requested by the City, deliveries shall not be made on City-recognized legal holidays (see paragraph 52 in Section 0300).
- F. No additional delivery charges (FedEx, UPS, etc.) will be paid by the City for any shipment unless the Fleet delivery order specifically states "Code Red" and "Code Red" is noted on the invoice. (NOTE: The term "code red" means that there is a critical need for the shipment such that the City is willing to pay expedited shipping charges for faster delivery.)

**8. INVOICES and PAYMENT** (reference paragraphs 12 and 13 in Section 0300)



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- A. Invoices shall contain a non-duplicated invoice number and the information required in Section 0300, paragraph 12, entitled "Invoices." Additionally, invoices shall include, as applicable, the following information: Equipment and/or parts numbers and descriptions, unit number or license plate number of vehicle, credit for core charge for core exchanges, documentation to support all parts charged to the City per the Published Price List paragraph in this Section 0400, and the Contractor's business name and "remit to" name and address which must match the payment address in the City's vendor registration database. Invoices received without all required information cannot be processed and will be returned to the vendor.
- B. Invoices shall be mailed to the Fleet Service Center that placed the order (See Section 0505, Attachment A, for delivery locations)
- C. The Contractor agrees to accept payment by credit card, check or Electronic Funds Transfer (EFT) for all goods and/or services provided under the Contract. The Contractor shall factor the cost of processing credit card payments into the Offer. There shall be no additional charges, surcharges, or penalties to the City for payments made by credit card.
- D. Monthly statements shall be mailed to the below address:

	City of Austin
Department	Fleet Services
Attn:	Accounts Payable
Address	1190 Hargrave
City, State Zip Code	Austin, TX 78702

- E. Final invoices at the end of the Contract must be received at the Fleet Service Center that placed the order within thirty (30) calendar days after the Contract expiration date to be considered for payment. No exceptions to this 30-day submission requirement will be considered.

**9. VERIFICATION OF CONTRACTOR'S LABOR HOURS AND PARTS PRICING**

- A. Labor hours must be based on published industry standards where they apply. In areas where such standards have not been published, the City reserves the right to restrict labor hours based on historic experience for like repairs.
- B. Fleet Services Contract Compliance and/or Accounts Payable personnel will review invoices to determine the accuracy of charges invoiced. The review will be performed by using the current price list and percentage discount or mark up and labor rates as indicated on the bid sheet.
- C. If pricing is found to be different than bid, the Contractor shall reimburse the City for the amount overcharged within thirty (30) calendar days after written notification from the Contract Manager.

**10. RESTOCKING FEES**

- A. The Contractor may bill the City restocking fees (limited to 5% of the total cost of the item or items returned) for parts that are ordered by the City under the Contract during the Contract

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term and returned for refund; except that no restocking fee shall be billed for any parts returned within thirty (30) calendar days after receipt or for any parts returned during a quarterly stock lift. The Contractor is not obligated to accept for refund any part that is not resalable and/or not in the same condition as when purchased.

- B. The City will permit a restocking fee of greater than 5% **only** in the event that the manufacturer charges the Contractor a restocking fee of greater than 5%. In order to qualify for the higher restocking fee, the Contractor shall be required to submit written evidence of the manufacturer's higher restocking fee.

**11. UNUSED INVENTORY (STOCK LIFT)**

- A. The Contractor shall, on a quarterly basis, pick up and credit the City's account for items purchased during the Contract term which have not been used or have become obsolete for the City's needs, provided that these items are in the original cartons and in marketable condition. The amount credited to the City account shall be the original purchase price for the items.
- B. The date for the quarterly stock lift shall be mutually agreed upon between the Contractor and the Fleet Services Materials Control Supervisor or designee.
- C. No restocking fees will be assessed for parts returned during a quarterly stock lift.
- D. At the end of the final Contract term, if the Contractor is not the successful vendor for the replacement Contract, the Contractor shall pick up and refund the City for items purchased during the Contract term which were not used, provided the items are in the original cartons and in marketable condition. The amount refunded to the City shall be the original purchase price for the items less the stocking fee as outlined in item 10 above.

**12. MATERIALS SPECIFICATIONS/DESCRIPTIVE LITERATURE**

- A. If Original Equipment Manufacturer (OEM) or Captive Repair Parts (CRP) are required by the Statement of Work, and are not available, the Offeror offering a non OEM or non-CRP part must submit as part of their Offer materials specifications/descriptive literature for the non-OEM / non-CRP. Materials specifications/descriptive literature must be identified to show the item(s) in the Offer to which it applies.
- B. Materials specifications/descriptive literature are defined as product manufacturer's catalog pages, "cut sheets" applicable tests results, or related detailed documents that specify material construction, performance parameters, and any industrial standards that are applicable such as ANSI, ASTM, ASME, SAE, NFPA, NBS, EIA, ESL, and NSA. The submitted materials specifications/descriptive literature must include the manufacturer's name and product number of the product being offered.
- C. The failure of the materials specifications/descriptive literature to show that the product offered conforms to the requirements of the Solicitation shall result in rejection of the Offer.
- D. Failure to submit the materials specifications/descriptive literature as part of the Offer may subject the Offer to disqualification from consideration for award.

**13. RECYCLED PRODUCTS**

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The City prefers that Offerors offer products that contain recycled materials. When a recycled product is offered by the Offeror, the Offeror must state in their Offer the percentage of the product that is recycled and must include a list of the recycled materials that are contained in the product.

14. **PRICING REQUIREMENTS**

- A. A representative sample of items is listed on the Offer sheet, Section 0600, for evaluation purposes.
- B. Award shall be made to one (1) vendor with the lowest responsive total Offer.
- C. All Offerors must submit firm fixed pricing on all items that are listed on the Offer sheet.
- D. **Failure to bid all the line items on the bid sheet, Section 0600 of the solicitation, may disqualify an Offeror as "non-responsive" and Offeror will not be considered for award of this Contract.**
- E. For any other items not specified on the bid sheet, the information will not be used to evaluate the bid, but is for informational purposes only.
- F. Offeror may offer a different discount or percentage markup amount per manufacturer; however, items within each manufacturer's product line must be priced by taking the stated list price and applying a consistent and uniform discount or percentage markup. The discount or percentage markup will remain firm throughout the term of the Contract.

15. **PUBLISHED PRICE LISTS**

- A. Offerors may quote using published price lists in the following ways:
  - i. Offerors may quote one discount from a Published Price List for all offered items to be covered in the Contract. The discount must remain firm during the life of the Contract.
  - ii. Offerors may quote their dealer cost, plus a percentage markup to be added to the cost. The percentage markup must remain firm during the life of the Contract.
- B. **Two (2) CDs or electronic copies, if available, of the price list(s) upon which the discounts or markups are based shall be submitted within five (5) business days after notice of award the Offer.**
  - i. **The City will accept a printed copy only if no electronic format is available. NOTE: If a price list is no longer available in hard copy or electronic format, the Contractor shall grant the City access to a company website or company-owned local computer to research parts pricing for verification purposes.**
  - ii. If the Contractor is unable to provide a CD, electronic copies, access to a company website, or a hard copy of the price list with their Offer, the Contractor shall be required to document by written invoice the cost for all parts charged to the City. The cost documentation must be submitted with each invoice.
  - iii. All price lists identified in the Offer shall clearly include the Offeror's name and address, the solicitation number, prices, title of the discount and number, and the latest effective date of the price list. If the Offer is based on a discount or markup on a manufacturer's

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price list, the price list must also include the manufacturer's name, the manufacturer's latest effective date, and the manufacturer's price schedule. All price lists submitted become part of the Contract and will be used to place orders and to verify the percent discount or markup throughout the term of the Contract. Price list(s) submitted must include descriptions of items listed.

- C. The price list may be superseded or replaced during the Contract term only if price revisions are the result of the manufacturer's official price list revision. Written notification from the Contractor of price changes, along with two (2) copies of the documentation supporting the price revision must be submitted to the Buyer in the Purchasing Office with the effective date of change to be at least **30-calendar days** after written notification. The City reserves the right to refuse any list revision.
  - D. The percentage discounts or markups on material, supplies, parts, and Contract services shall be fixed throughout the term of the Contract, and are not subject to increase.
  - E. Failure to submit written notification of price list revisions will result in the rejection of new prices being invoiced. The City will only pay invoices according to the last approved price list.
16. **LIVING WAGES AND BENEFITS (applicable to procurements involving the use of labor)**
- A. In order to help assure low employee turnover, quality services, and to reduce costs for health care provided to uninsured citizens, the Austin City Council is committed to ensuring fair compensation for City employees and those persons employed elsewhere in Austin. This commitment has been supported by actions to establish a "living wage" and affordable health care protection. Currently, the minimum wage for City employees is \$11.00 per hour. This minimum wage is required for any Contractor employee directly assigned to this City Contract, unless Published Wage Rates are included in this solicitation. In addition, the City may stipulate higher wage rates in certain solicitations in order to assure quality and continuity of service.
  - B. Additionally, the City provides health insurance for its employees, and for a nominal rate, employees may obtain coverage for their family members. Contractors must offer health insurance with optional family coverage for all Contractor employees directly assigned to this Contract. Proof of the health care plan shall be provided prior to award of a Contract. In addition, an insurance certificate for Workers' Compensation Insurance Coverage must be provided if required by the solicitation.
  - C. The City requires Contractors submitting Offers on this Contract to provide a signed certification (**see the Living Wages and Benefits Contractor Certification included in the Solicitation**) with their Offer certifying that all employees directly assigned to this City Contract will be paid a minimum living wage equal to or greater than \$11.00 per hour and are offered a health care plan. The certification shall include a list of all employees directly assigned to providing services under the resultant Contract including their name and job title. The list shall be updated and provided to the City as necessary throughout the term of the Contract.
  - D. The Contractor shall maintain throughout the term of the resultant Contract basic employment and wage information for each employee as required by the Fair Labor Standards Act (FLSA). Basic employment records shall at a minimum include:



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- i. Employee's full name, as used for social security purposes, and on the same record, the employee's identifying symbol or number if such is used in place of name on any time, work, or payroll records
  - ii. Time and date of week when employee's workweek begins
  - iii. Hours worked each day and total hours worked each workweek
  - iv. Basis on which employee's wages are paid
  - v. Regular hourly pay rate
  - vi. Total daily or weekly straight-time earnings
  - vii. Total overtime earnings for the workweek
  - viii. All additions to or deductions from the employee's wages
  - ix. Total wages paid each pay period
  - x. Date of payment and the pay period covered by the payment
- E. The Contractor shall provide with the first invoice and as requested by the Department's Contract Manager, individual Employee Certifications (**see the Living Wages and Benefits Employee Certification included in the Solicitation**) for all employees directly assigned to the Contract containing:
- i. The employee's name and job title
  - ii. A statement certifying that the employee is paid at a rate equal to or greater than the Living Wage of \$11.00 per hour
  - iii. A statement certifying that the employee is offered a health care plan with optional family coverage
- Employee Certifications shall be signed by each employee directly assigned to the Contract.
- F. Contractor shall submit employee certifications quarterly with the respective invoice to verify that employees are paid the Living Wage throughout the term of the Contract.
- G. The Department's Contract Manager will periodically review the employee data submitted by the Contractor to verify compliance with this Living Wage provision. The City retains the right to review employee records identified in paragraph D above to verify compliance with this provision.

**17. NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING**

- A. The Austin City Council adopted Ordinance No. 20071206-045 on December 6, 2007, adding a new Article 6 to Chapter 2-7 of the City Code relating to Anti-Lobbying and Procurement. The policy defined in this Code applies to Solicitations for goods and/or services exceeding \$5,000. During the No-Contact Period, Offerors or potential Offerors are prohibited from making a representation to anyone other than the person designated in the Solicitation as the contact for questions and comments regarding the Solicitation.
- B. If during the No-Contact Period an Offeror makes a representation to anyone other than the Authorized Contact Person for the Solicitation, the Offeror's Offer is disqualified from further consideration except as permitted in the Ordinance.
- C. The City requires Offerors submitting Offers on this Solicitation to provide a signed affidavit certifying that the Offeror has not in any way directly or indirectly made representations to anyone other than the Authorized Contact Person during the No-Contact Period as defined in the Ordinance (**see the Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying Affidavit included in the Solicitation**).

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**18. WORKFORCE SECURITY CLEARANCE AND IDENTIFICATION (ID)**

- A. Access to any Fleet Services facility by the Contractor, all subcontractors and their employees will be strictly controlled at all times by the City.
- B. Contractor personnel will be required to check in at the Service Writer's desk when entering or leaving any Fleet Services facility. Failure to do so may be cause for removal of Contractor Personnel from the worksite, without regard to Contractor's schedule.
- C. The Contractor shall comply with all other security requirements imposed by the City and shall ensure that all employees and subcontractors are kept fully informed as to these requirements.

**19. MONTHLY SUBCONTRACT AWARDS AND EXPENDITURES REPORT** (reference paragraph 18 in Section 0300) (applicable when an MBE/WBE Compliance Plan is required)

- A. The Contractor must submit a monthly Subcontract Awards and Expenditures Report to the Contract Manager specified herein and to the Purchasing Office Contract Compliance Manager no later than the tenth calendar day of each month.
- B. Mail the Purchasing Office Copy of the report to the following address:

City of Austin  
Purchasing Office  
Attn: Contract Compliance Manager  
P. O. Box 1088  
Austin, Texas 78767

**20. ECONOMIC PRICE ADJUSTMENT**

- A. Prices shown in this Contract shall remain firm for the first 12-month period of the Contract. After that, in recognition of the potential for fluctuation of the Contractor's cost, a price adjustment (increase or decrease) may be requested by either the City or the Contractor subject to the following considerations:
- B. Price Increases
  - i. Requests for price increases must be made in writing and submitted to the appropriate Buyer in the City's Purchasing Office. The letter must be signed by a person with the authority to bind the Contractor contractually, shall reference the Contract number, and include the following documentation:
    - (1) An itemized, revised price list with the effective date of the proposed increase
    - (2) Copies of the documentation provided by the manufacturer regarding the proposed price increase if the Contractor is not the manufacturer of the products. If the Contractor is the manufacturer of the products, a letter so stating must be provided.

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- (3) Contractor shall submit, as a part of the request for price increase, the version of the Producer Price Index (s) PCU333112333112 (the "Index") current as of the date of the Contractor's Offer; and a copy of the index for the most current period.
- (4) Proposed price increases must be solely for the purpose of accommodating increases in the Contractor's costs for the products or services provided. Prices for products or services unaffected by verifiable cost trends shall not be subject to change.

- ii. Requests for price increases must be made in writing and submitted to the appropriate Contract Manager (identified in Section 0400 of the solicitation) not less than **60-calendar days** prior to each yearly anniversary date of the Contract. Prices will only be considered for an increase at that time. Once received, the City will have **30-calendar days** to review and approve/disapprove the requested increase. Should the City not agree with the requested increase, the Contractor may either maintain the prices currently in effect, negotiate an acceptable increase with the City or terminate the Contract.
- iii. The proposed percentage change between the current Contract price and the requested price shall not exceed the percentage change between the Index in effect at the beginning of the current review period and the one in effect at the time the price increase is requested. Except in the case of emergency situations, the requested index related or non-index related price increase shall not exceed **twenty-five percent (25%)** for any single line item, and in no event shall the total amount of the Contract be automatically increased as a result of the increase in any one or more line items made pursuant to this provision.
- iv. Since the perceived need for price increases may be due in whole or in part to factors other than index changes, the City may consider approving fully-documented increase requests which, in the Contractor's opinion, justify price increases for one or more line items in the Contract. If index changes are responsible in part for the requested change, those changes shall be documented as previously described above.

**C. Price Decreases**

- i. Proposed price decreases may be offered to the City at any time, and become effective upon acceptance by the City unless a different effective date is specified by the Contractor. Price decrease offers may also be subject to negotiation.
- ii. Price decreases based on relevant factors may be requested by the City at any time. Such requests shall be accompanied by a complete statement of the City's justification for the request. The Contractor shall have **30-calendar days** to respond to the City's request. Following receipt of the Contractor's agreement with the requested decrease, the City may implement the decrease at any time. Should the Contractor not agree with the requested decrease, the City may either maintain the prices currently in effect, negotiate with the Contractor, or terminate the Contract.

**21. PERFORMANCE**

In the event that the Contractor cannot provide the deliverables required by this Contract, the Contractor must supply deliverables from other sources at the Contract price in accordance with the terms and conditions of the Contract. If the Contractor delays in the above, the City reserves the

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right to purchase the deliverables on the open market and charge the Contractor the difference between the Contract price and the purchase price (see also Paragraphs 21.D and 22.C in Section 0300 and Section 0900).

**22. NON-COMPLIANCE**

The City will not tolerate repetitive non-compliance to the City's terms and conditions and Statement of Work (Section 0500) as stated in the Contract. The City will be the sole judge evaluating any unacceptable performance. The City will notify the Contractor of any unacceptable performance in writing. The Contractor shall prepare a written response to the Contract Manager within two (2) working days after receipt of the City's notification. The Contractor's response shall include action taken to correct and prevent unacceptable performance from reoccurring. The City may terminate the Contract for cause based on repetitive non-compliance pursuant to Paragraph 27 of Section 0300.

**23. CORES (whenever applicable)**

- A. Fleet Services will return cores within thirty (30) calendar days after installation of new or rebuilt part.
- B. If Fleet Services does not return core(s) within thirty (30) calendar days, the Contractor must contact the Fleet Service Center Manager or designee, from where the part was delivered to request that the core be returned or to request reimbursement from the City for the Core(s) at the Contract rate. If the City pays for a core and later returns it to the Contractor, the City must be reimbursed.
- C. The City will not accept invoices for any core charges until thirty-one (31) calendar days after the installation of the new or rebuilt part.

**24. WARRANTY REQUIREMENTS – PARTS (see Paragraph 21, Section 0300)**

- A. The Contractor warrants that all parts are free from manufacturer defects in material and workmanship for a minimum of twelve (12) months or for the standard period as provided by the manufacturer, whichever is for the greatest length of time.
- B. A copy of the manufacturer's parts warranty shall be provided with each delivery of parts.
- C. For repair services including parts, proof of the parts warranty shall be provided to the Fleet Service Center Manager or designee immediately after installation.
- D. The Contractor further warrants that the parts supplied under this Contract will not void existing vehicle/equipment or manufacturer's warranties.

**25. WARRANTY REQUIREMENTS – SERVICES (see Paragraph 22, Section 0300)**

The Contractor warrants and represents that all services provided the City under the Contract will be fully and timely performed in a good and workmanlike manner in accordance with generally accepted industry standards and practices, the terms, conditions, and covenants of the Contract, and all applicable Federal, State and local laws, rules or regulations. The warranty period shall be for a minimum of twelve (12) months from acceptance of the services.



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26. **INTERLOCAL PURCHASING AGREEMENTS** (applicable to competitively procured goods/services contracts).

- A. The City has entered into Interlocal Purchasing Agreements with other governmental entities, pursuant to the Interlocal Cooperation Act, Chapter 791 of the Texas Government Code. The Contractor agrees to offer the same prices and terms and conditions to other eligible governmental agencies that have an Interlocal Agreement with the City.
- B. The City does not accept any responsibility or liability for the purchases by other governmental agencies through an Interlocal Agreement.

27. **CONTRACT MANAGER**

- A. The following person is designated as Contract Manager, and will act as the contact point between the City and the Contractor during the term of the Contract:

Hazel Black, Contract Compliance Associate – Fleet Services

1190 Hargrave

Austin, TX 78702

Phone: 512-974-1751 or Email: hazel.black@ci.austin.tx.us

- B. The above listed Contract Manager is not the authorized Contact Person for purposes of the **NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING Provision** of this Section; and therefore, contact with the Contract Manager is prohibited during the No-Contact Period.

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PURCHASING STATEMENT OF WORK FOR  
OEM PARTS AND REPAIR SERVICES  
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**1. PURPOSE**

This Invitation for Bid (IFB) – is to establish a Contract with an established single vendor who can provide parts and repair services for City of Austin ("City") Massey Ferguson and Kubota equipment. A Contract will be awarded to provide OEM parts and repair services on an as needed basis as stipulated in this solicitation. The Contract will be utilized by the Fleet Services Division of the Finance and Administrative Services Department.

At the time of Contract award, the following equipment will be covered under this Contract. This list however, is subject to change.

MANUFACTURER	DESCRIPTION	QUANTITY
KUBOTA	TRACTOR M5030	1
KUBOTA	TRACTOR M47000	6
KUBOTA	TRACTOR M47000SD	1
KUBOTA	RIDING MOWER F2560	1
KUBOTA	ARTICULATED LOADER F520	1
KUBOTA	TRACTOR L2600DTR	1
MASSEY FERGUSON	TRACTOR 4370	1
MASSEY FERGUSON	TRACTOR 20D	1
MASSEY FERGUSON	TRACTOR 399	1
MASSEY FERGUSON	TRACTOR MOWER MF 283	1
MASSEY FERGUSON	MOWER W/FAIL 20D	1
MASSEY FERGUSON	TRACTOR LOADER 1552	1
MASSEY FERGUSON	TRACTOR LCG 240	5
MASSEY FERGUSON	TRACTOR LCG 4270	1

**2. DEFINITIONS**

- 2.1 In-Stock Parts are defined as fast moving parts that are most commonly needed for repairs. These parts shall be available for delivery as specified in this Statement of Work.
- 2.2 Non-Stock (or Out-of-Stock) Parts are defined as low usage, high dollar parts that are not kept in inventory. These parts shall be available for delivery as specified in this Statement of Work.
- 2.3 Back-ordered Parts are defined as parts that are not currently in stock but have been ordered or will be ordered. These parts shall be delivered as specified in this Statement of Work.
- 2.4 Code Red is a term used by the City to designate that the parts are critical to providing services to the public to the extent that the City is willing to pay express shipping charges. The Contractor shall include the term "Code Red" on invoices when the delivery orders so stipulates.

**3. CONTRACTOR QUALIFICATIONS**

- 3.1. The Contractor shall accept payment by credit card, check, or Electronic Funds Transfer (EFT) for all parts and repair services provided under the Contract, as indicated in the Invoices and Payment Provision in Section 0400. The Contractor shall factor the cost of processing credit card payments

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into the Offer. There shall be no additional charges, surcharges, or penalties to the City for payments made by credit card.

- 3.2. The Contractor shall stock or have immediate access to a parts inventory sufficient to fill stock orders 95% of the time and to complete needed repairs within the timeframe stipulated in this Statement of Work. The stock level required shall be a two-week supply of inventory, which will be determined by the City after Contract award. All parts will be ordered on an as-needed basis. The City reserves the right to inspect the Contractor's, or the Contractor's Subcontractor's, parts inventory and/or repair facility as specified in the Pre-Award and Post-Award paragraphs in Section 0400.
- 3.3. The Contractor must be an established dealer of Massey Ferguson and Kubota parts and must have an operational repair facility regularly engaged in the business of providing Massey Ferguson and Kubota Equipment parts and repair services for a minimum of three (3) consecutive years within the last five (5) years.
- 3.4. The Contractor shall furnish customer references as required in Section 0700 of the solicitation. In addition, the Contractor shall furnish a minimum of three (3) professional references from current parts suppliers. Professional references shall be on suppliers' letterhead and shall provide pertinent information regarding the relationship, such as how long you have worked with the supplier.
- 3.5. The Contractor must be an authorized dealer, able to perform both warranty and non-warranty repairs, in a facility equipped with all tools, diagnostic equipment, and supplies necessary for servicing Massey Ferguson and Kubota equipment. Said facility shall be located within 30 miles of the Texas State Capitol.
- 3.6. The Contractor shall have a minimum of two (2) service technicians, fully qualified to work on Massey Ferguson and Kubota equipment. The Contractor shall be able to verify that all service technicians have had sufficient training with a minimum of three (3) years hands-on experience within the last five years working on Massey Ferguson and Kubota equipment.

**4. CONTRACTOR'S RESPONSIBILITIES FOR REPAIR SERVICES**

- 4.1. The Contractor shall stock or have immediate access to a parts inventory sufficient to complete needed repairs within the timeframe stipulated in this Statement of Work.
- 4.2. The Contractor shall provide all labor, parts, equipment, materials, tools, supervision, and transportation required to perform the services described herein.
- 4.3. The Contractor shall perform all repair services on the Contractor's premises.
- 4.4. The City shall transport all City units to the Contractor's place of business where the repair services will be completed. On occasion, the Contractor may be required to transport units to the Contractor's place of business where repairs will be completed. The Fleet Service Center Manager will provide written authorization for the Contractor to transport units to the Contractor's place of business for repairs.
- 4.5. The City shall pick up repaired units within one (1) working day after completion of the repair(s). On occasion, the Contractor may be required to deliver units back to the City within one (1) working day after completion of the repairs. The Fleet Service Center Manager will provide written authorization for the Contractor to transport units back to the City.
- 4.6. The Contractor shall diagnose the unit for repairs and provide a written cost estimate to the Fleet Service Center Manager or designee, within one (1) working-day after taking possession of the unit. The written cost estimate shall include:

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The cause of failure  
The correction or repair needed  
Estimated labor hours  
Description and cost of parts  
Total cost to complete repair services  
Total amount of time needed to complete repairs

- 4.7. The Fleet Service Center Manager or designee will provide written authorization to proceed with the repairs after evaluating the estimate. Authorization shall include a unique delivery order number. The Contractor is not authorized to proceed with repairs based on verbal authorizations and assumes all liability and responsibility for repairs performed based on such verbal authorizations.
- 4.8. The Contractor shall complete the repairs within the timeframe indicated in the estimate, after receipt of the Fleet Service Center Manager or designee written approval to proceed with the repairs. If more time is required to complete the necessary repairs, the Contractor shall request an extension in writing that includes the reason for the extension and the date repairs will be completed. The Fleet Service Center Manager or designee must approve the Contractor's request for an extension in writing.
- 4.9. The Contractor shall submit a new cost estimate if the cost of the necessary repairs increases from the original cost estimate due to hidden damage. The new cost estimate shall list the additional repairs and costs and shall be submitted in advance to the Fleet Service Center Manager or designee for written approval for the hidden damage repairs.
- 4.10. The Contractor shall anticipate that repairs made will be tested and/or inspected by the City during the term of the Contract. Fleet Services reserves the right to conduct any tests or inspections deemed necessary to ensure services or parts conform to the vehicle or equipment manufacturer's specifications. Fleet Services' inspection will not relieve the Contractor of its obligation to ensure all repairs, articles, materials, and parts are consistent with the vehicle or equipment manufacturer's specifications, and are fit for their intended use.
- 4.11. The Contractor shall be responsible for any damage by the Contractor or Contractor's Subcontractor to City equipment, buildings, and/or property. Any damage shall be repaired at the Contractor's expense.
- 4.12. The Contractor shall be responsible for risk of loss or damage to all items in the care, custody, and control of the Contractor until accepted by the Fleet Service Center Manager or designee.
- 4.13. The Contractor shall properly dispose of used and contaminated lubricants or fluids. Costs for disposal fees shall be included in the cost of the material bid and not charged separately on an invoice. The Contractor shall provide to Fleet Services, upon request, a copy of a standard transportation manifest showing that all used and contaminated lubricants and fluids were properly handled and disposed.
- 4.14. The Contractor shall provide an itemized service ticket to the Fleet Service Center Manager or designee, upon completion of each repair. The service ticket shall include the following information:

Date repairs were authorized  
Date repairs were completed  
Itemized list of parts used for the repairs  
Number of labor hours associated with the repairs  
Repaired unit identification (either unit number, license plate, or VIN)



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- 4.15. The Contractor shall return all non-usable cores to the City upon completion of the repair job, if cores are applicable to the repair. The City will not be charged for usable cores from City units repaired at Contractor's facility.
- 4.16. The Contractor shall provide the parts removed during repair of the unit, for verification purposes, upon request by the Fleet Service Center Manager or designee.
- 4.17. The Contractor shall provide, upon request, a monthly and/or yearly total of all repairs performed for Fleet Services. The City prefers that the report be in an electronic format that may be sorted, or other City-approved format. The report shall itemize repairs by: date, Service Center that placed the order, type of repair, cost for labor, description and cost for parts, total cost of repair, and repaired unit identification (either unit number, license plate, or VIN.)
- 4.18. The Contractor shall comply with all safety and environmental laws (see also Paragraph 11. in Section 0300).
- 4.19. The Contractor shall submit copies of all documentation related to hazardous waste to both the Fleet Service Center Manager and to the Fleet Occupational Health & Safety Specialist located within Fleet Administration.
- 4.20. All repair services shall carry a 12-month labor warranty.

**5. CONTRACTOR'S RESPONSIBILITIES FOR REPAIR PARTS**

- 5.1. Within five business days of Contract award, the Contractor shall submit to Fleet Services two (2) CDs or electronic copies, if available, of the price list(s) upon which the discounts or markups are based on the bid sheet. The City will accept a printed copy only if no electronic format is available.
- 5.2. If a price list is no longer available in hard copy or electronic format, the Contractor shall grant the City access to a company website or company-owned local computer to research parts pricing for verification purposes. If the Contractor is unable to provide a CD, electronic copies, access to a company website, or a hard copy of the price list with their Offer, the Contractor shall document by written invoice from the supplier the cost for all parts charged to the City. The cost documentation must be submitted with each invoice.
- 5.3. All materials and repair parts shall be new or equal, except core components on renewed assemblies. Used, shopworn, demonstrator, prototype, and discontinued parts or materials are not acceptable. Repair parts shall be OEM parts. If OEM parts are not available, any repair parts that are not OEM shall be approved by the Fleet Service Center Manager or designee, and shall be equivalent to or better than the manufacturer's parts originally installed on the respective unit.
- 5.4. The Contractor warrants that all parts are free from manufacturer defects in material and workmanship for a minimum of twelve (12) months or for the standard period as provided by the manufacturer, whichever is for the greatest length of time. A copy of the manufacturer's parts warranty shall be provided with each delivery.
- 5.5. If new parts are not available, or if Fleet Services requests them, remanufactured or rebuilt parts may be used. All parts shall carry a minimum 12-month parts warranty.
- 5.6. The warranty period for all parts shall not start until the part is actually installed on a unit as evidenced by the City's work order.
- 5.7. A City representative from the Fleet Service Center will contact the Contractor by e-mail, fax, or telephone to place an order for parts. The request will include the part numbers, parts description, delivery requirements, and a unique delivery order number.

**CITY OF AUSTIN  
PURCHASING STATEMENT OF WORK FOR  
OEM PARTS AND REPAIR SERVICES  
FOR  
MASSEY FERGUSON AND KUBOTA EQUIPMENT**

- 5.8. All orders for parts must be shipped complete unless arrangements for partial shipments are made in advance. The Contractor shall provide, with each delivery, a Shipping or Delivery Ticket showing the description of each item, quantity, and unit price.
- 5.9. In-Stock parts shall be delivered to the ordering Fleet Service Center as follows: Parts ordered before 10:00 AM shall be delivered to the Fleet Service Center within one (1) working day after receipt of order (ARO). Parts ordered after 10:00 AM shall be delivered within two (2) working days ARO. The City will not pay shipping costs to obtain "in-stock" parts that the Contractor does not have in stock at the time the City places the order.
- 5.10. Out-of-Stock parts shall be delivered to the ordering Fleet Service Center within three (3) working days ARO. No more than a 5% surcharge (or delivery fee) may be added to any special or next day order, only when "Code Red" is designated on the City's delivery order. All special orders will be honored under the Contract pricing, without any additional markups.
- 5.11. Back-ordered parts shall be delivered within five (5) working days. The Contractor shall notify the ordering Fleet Service Center representative by telephone within two (2) hours after receipt of order (ARO) to advise when the part will be available. If the Contractor cannot provide the backordered part within five (5) working days, the City reserves the right to purchase the part on the open market and charge the Contractor the difference between the Contract price and the purchase price in accordance with the Performance paragraph in Section 0400.
- 5.12. The Contractor shall provide, upon request, a monthly and/or yearly total of all parts purchased by Fleet Services. The City prefers that the report be in an electronic format that may be sorted, or other City-approved format. The report shall include date purchased, invoice number, part number, part description, price per part, and total dollar amount for all parts purchased.

**6. CONTRACTOR'S TRAINING RESPONSIBILITIES**

- 6.1. The Contractor, as a courtesy to the City, shall provide a qualified factory-authorized service representative to provide operational and technical training for Fleet Services automotive technicians.
- 6.2. The training shall consist of a combination of classroom discussion and/or audio-visual aids and/or other training modules.
- 6.3. The training shall also include safety instructions, operation, maintenance, and lubrication requirements, any special adjustments and minor repair procedures. Fleet Services automotive technicians, supervisors, and stores personnel shall also receive procedures for ordering parts, along with repair manual and parts book orientation.
- 6.4. The training shall be up to one 8-hour day, or longer if the Contractor deems necessary.
- 6.5. The date of the training shall be coordinated between the Contractor and a Fleet Service Center Manager or designee.
- 6.6. Equipment training will be held at one of the Fleet Service Centers (see section 0505, Attachment "A" for locations) and the classroom training will be held at a designated location arranged by a designated Fleet Service Center Manager or designee.

**7. WORK HOURS**

The City will not pay off-shift rates for repairs performed. Off-shift hours are any hours other than Monday through Friday from 7:00 A.M. through 5:00 P.M. local time.

**CITY OF AUSTIN  
PURCHASING STATEMENT OF WORK FOR  
OEM PARTS AND REPAIR SERVICES  
FOR  
MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**8. PICKUP AND DELIVERY**

Pickup and delivery shall be made during normal business hours Monday through Friday between the hours of 7:00 A.M. through 5:00 P.M. except for City holidays and weekends unless requested by Fleet Services in advance.

**9. MILEAGE**

Mileage is not reimbursable and shall not be billed. However, the Contractor may charge one flat fee as indicated on the Bid Sheet for pick up and delivery of units being repaired on Contractor's premises when the Service Center Manager authorizes transportation in writing.

**CITY OF AUSTIN  
FLEET SERVICES  
ATTACHMENT A  
DELIVERY LOCATIONS AND POINTS OF CONTACT**

<b>Service Center #1</b> Chuck Schoenfeld, Manager 6301-A Harold Court Austin, Texas 78721 Main Tel. No. (512) 974-2052 FAX No. (512) 974-2233	<b>Service Center #12</b> Larry Simpson, Supervisor 4108 Todd Lane Austin, TX 78744 Main Tel. No. (512) 974-4327 FAX No. (512) 974-4328
<b>Service Center #5</b> Daniel Lomas, Manager 714 East 8 <sup>th</sup> Street Austin, TX 78701 Main Tel. No. (512) 974-1804 FAX No. (512) 322-9903	<b>Service Center #13</b> William Lindbergh, Manager 2412 Kramer Lane Austin, TX 78758 Main Tel. No. (512) 491-3950 FAX No. (512) 491-3968
<b>Service Center #6</b> Homer Bradshaw, Manager 1182 Hargrave Austin, TX 78702 Main Tel. No. (512) 974-1742 FAX No. (512) 974-9156	<b>Make Ready Services and Accidents</b> Melvin Schulze, Supervisor 6400 Bolm Road Austin, TX 78721 Main Tel. No. (512) 927-3232 FAX No. (512) 927-3225
<b>Service Center #8</b> Mike Buckner, Manager 4411-D Meinardus Austin, TX 78745 Main Tel. No. (512) 974-3075 FAX No. (512) 912-1524	<b>Hornsby Bend</b> William Greer, TP Diesel Mech. (manager is Chuck Schoenfeld) 2210 S. FM 973 Austin, TX 78725 Main Tel. No. (512) 974-2052 FAX No. (512) 974-2233
<b>Service Center #11</b> Roy Donaldson, Manager 6301-J Harold Court Austin, TX 78721 Main Tel. No. (512) 974-2479 FAX No. (512) 974-9055	<b>Fleet Tire Shop</b> Position Vacant, Program Manager 6301-K Harold Court Austin, TX 78721 Main Tel. No. (512) 974-1789 FAX No. (512) 974-1790
<b>Fuel Operations and Acquisitions</b> Will O'Connor, Program Manager 6400 Bolm Road Austin, TX 78721 Main Tel. No. (512) 927-3232 FAX No. (512) 927-3225	<b>Auction</b> Erik Maxey, 6400 Bolm Road Austin, TX 78721 Main Tel. No. (512) 927-3232 FAX No. (512) 927-3225
<b>Fleet Administration – Safety</b> Jo-Ann Cowan, Occupational Health and Safety Specialist Senior 1190 Hargrave Austin, TX 78702 Main Tel. No. (512) 974-1534 FAX No. (512) 974-1549	<b>Fleet Administration – Contracts</b> Virginia (Ginger) Whitaker, Contract Compliance Manager 1190 Hargrave Austin, TX 78702 Main Tel. No. (512) 974-2119 FAX No. (512) 974-1769



**BID SHEET**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICES**  
**IFB 7800 SAP0150**  
**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**Special Instructions:**

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" will be interpreted by the City that the responder does not wish to bid on that item. Be advised, a "no bid" may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide to historical usage. Actual purchases may be more or less.

**SECTION 1 – HOURLY LABOR RATE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
1	Hourly labor rate for services provided during normal business hours	\$	722	Hourly	\$

**SECTION 2 – REPLACEMENT PARTS AND MATERIAL**

#	MANUFACTURER'S PART NUMBER	DESCRIPTION	VENDOR PART NUMBER	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
2	70002-08304	STRUT, GAS R		\$	10	EA	\$
3	CE12696FSB	CUTTING EDGE RACK	7500	\$	15	EA	\$
4	00775385	DRIVELINE 43		\$	10	EA	\$
5	8589	BLADE SET		\$	20	EA	\$
6	70002-08260	GLASS RH FRT		\$	10	EA	\$
7	70002-08275	CASE DOOR H		\$	5	EA	\$
8	702705	PTO COVER		\$	25	EA	\$
9	00760248A	PTO SHAFT COVER	Rhine	\$	15	EA	\$
10	00760249A	PTO SHIELD		\$	10	EA	\$
11	3698119M92	TACHOMETER		\$	5	EA	\$
12	001863	DRIVELINE	Rhine	\$	15	EA	\$
13	LF493	FILTER ENGINE OIL	Fleet garage	\$	20	EA	\$
14	K351113513	DRIVESHAFT MOWER ASM	S/B K351113514	\$	10	EA	\$
15	7005094622	BLADES MOWER DECK		\$	15	EA	\$
16	1625173032	WATER PUMP ASM		\$	15	EA	\$
17	7005093912	FORK DECK WHEEL		\$	10	EA	\$
18	190425	STARTER	? not good #	\$	5	EA	\$
19	7000208260	FRONT GLASS	> set @ auction	\$	5	EA	\$
20	3610268V92	CLUTCH PRESSURE PLATE COVER		\$	10	EA	\$
21	2957625	ELECTRIC CLUTCH SWITCH	Rhine bought	\$1	25	EA	\$
22	7654342240	WHEEL		\$	10	EA	\$

**TOTAL \$**

**BID SHEET**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICES**  
**IFB 7800 SAP0150**  
**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**SECTION 3 – TRIP CHARGE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
23	FLAT FEE FOR ROUND-TRIP PICK UP AND DELIVERY OF CITY UNITS	\$	50	ROUND-TRIP	\$

**SECTION 4 – OTHER ITEMS** (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)

**Bidder must be able to provide other repair parts for Massey Ferguson and Kubota equipment.**  
**Failure to provide pricing information for this Section may result in the disqualification of your bid.**  
 Indicate below the Discount from List or Mark-up from Dealer Cost the City will be charged for all other parts not listed above.  
 Include Price List name, number and date. If no price list is available, upon request by the City, the Contractor must be prepared to furnish proof of Dealer Cost with a copy of invoice from supplier.

#	EQUIPMENT MANUFACTURE	EQUIPMENT DESCRIPTION	NAME AND NUMBER OF PRICE LIST**	DATE OF PRICE LIST*	DISCOUNT FROM LIST OR MARK-UP TO DEALER COST	CHECK DISCOUNT OR MARKUP
24	KUBOTA	1995 TRACTOR M5030			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
25	KUBOTA	1996 TRACTOR M47000			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
26	KUBOTA	1997 TRACTOR M4700SD			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
27	KUBOTA	1998 MOWER, RIDING, W/72" FRONT MOUNTED ROTARY F2560			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
28	KUBOTA	2001 TRACTOR L2600DTR			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
29	KUBOTA	2001 ARTICULATED LOADER R-520			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
30	MASSEY FERGUSON	1986 TRACTOR IMPLEMENT DRIVER 20D			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
31	MASSEY FERGUSON	1987 MOWER FLAIL ATTACHMENT 20D			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
32	MASSEY FERGUSON	1993 TRACTOR, LARGE, W/MOWER ATTACHED TO EXTENDED MF283			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
33	MASSEY FERGUSON	1996 TRACTOR 399			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
34	MASSEY FERGUSON	1998 TRACTOR, LCG, DIESEL 240			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
35	MASSEY FERGUSON	1999 TRACTOR, LCG, DIESEL 4270			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
36	MASSEY FERGUSON	2002 TRACTOR 4370			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
37	MASSEY FERGUSON	2002 TRACTOR LOADER MED DSL 1552			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP

\* DATE OF PRICE LIST – The effective date of the price list listed above shall be disclosed.

\*\* NAME AND NUMBER OF PRICE LIST NUMBER – Offeror shall include the current price list name and number used for the pricing they included in the bid.

**BID SHEET**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICES**  
**IFB 7800 SAP0150**  
**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**BIDDER MUST SUBMIT TWO (2) PRINTED COPIES OF ITS SIGNED BID - one original and one copy.**

**ALL PAGES OF THE BID SHEET MUST BE RETURNED OR THE BID MAY BE DISQUALIFIED.**

COMPANY NAME: \_\_\_\_\_

SIGNATURE OF AUTHORIZED REPRESENTATIVE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

**CITY OF AUSTIN  
PURCHASING OFFICE  
REFERENCE SHEET**  
**Please Complete and Return This Form with the Offer**

**SOLICITATION NUMBER:**

**SAP0150**

**OFFEROR'S NAME:**

**DATE:**

The Offeror shall furnish, with the Offer, the following information, for at least 5 recent customers to whom products and/or services have been provided that are similar to those required by this Solicitation.

1. Company's Name \_\_\_\_\_  
Name and Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number (       )                      Fax Number (       )  
Email Address \_\_\_\_\_
2. Company's Name \_\_\_\_\_  
Name and Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number (       )                      Fax Number (       )  
Email Address \_\_\_\_\_
3. Company's Name \_\_\_\_\_  
Name and Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number (       )                      Fax Number (       )  
Email Address \_\_\_\_\_
4. Company's Name \_\_\_\_\_  
Name and Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number (       )                      Fax Number (       )  
Email Address \_\_\_\_\_
5. Company's Name \_\_\_\_\_  
Name and Title of Contact \_\_\_\_\_  
Present Address \_\_\_\_\_  
City, State, Zip Code \_\_\_\_\_  
Telephone Number (       )                      Fax Number (       )  
Email Address \_\_\_\_\_



**City of Austin, Texas**  
**EQUAL EMPLOYMENT/FAIR HOUSING OFFICE**  
**NONDISCRIMINATION CERTIFICATION**  
**SOLICITATION NO. SAP0150**

I hereby certify that our firm conforms to the Code of the City of Austin, Section 5-4-2 as reiterated below:

**Chapter 5-4 of the Code of the City of Austin (Discrimination in Employment by City Contractors) requires that at all times while acting as a Contractor (as defined under Chapter 5-4) a Contractor must agree:**

- (1) Not to engage in any discriminatory employment practice defined in this chapter (including any later amendments or modifications).
- (2) To take affirmative action to ensure that applicants are employed and that employees are treated during employment, without discrimination being practiced against them as defined in this chapter including affirmative action relative to employment, promotion, demotion or transfer, recruitment or recruitment advertising; layoff or termination, rate of pay or other form of compensation and selection for training or any other terms, conditions or privileges of employment.
- (3) To post in conspicuous places, available to the employees and applicants for employment, notices to be provided by the City setting forth the provisions of this chapter.
- (4) To state in all Solicitations or advertisements for employees placed by or on behalf of the Contractor, that all qualified applicants will receive consideration for employment without regard to race, creed, color, religion, national origin, sexual orientation, gender identity, disability, sex or age.
- (5) To obtain a written statement from any labor union or labor organization furnishing labor or service to Contractors in which said union or organization has agreed not to engage in any discriminatory employment practices as defined in this chapter and to take affirmative action to implement policies and provisions of this chapter.
- (6) To cooperate fully with the City's Human Rights Commission in connection with any investigation or conciliation effort of said Human Rights Commission to insure that the purpose of the provisions against discriminatory employment practices are being carried out.
- (7) To require compliance with provisions of this chapter by all subcontractors having fifteen or more employees who hold any subcontract providing for the expenditure of \$2,000 or more in connection with any contract with the City subject to the terms of this chapter.

**Please check one of the following:**

- ☐ Our firm's nondiscrimination policy conforms to the requirements of City Code, Chapter 5-4-2-B, items (1) through (7) and will be sent to the City upon request.
- ☐ Our firm does not have an established nondiscrimination policy and will adopt the City's minimum standard shown below. Our firm will send the adopted policy on company letterhead to the City upon request.

**Minimum Standard Nondiscrimination in Employment Policy:**

As an Equal Employment Opportunity (EEO) employer, the \_\_\_\_\_ (company name) will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations.

The \_\_\_\_\_ (company name) will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age, religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising, selection for training and apprenticeship, rates of pay or other forms of compensation, and layoff or termination.

Employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative. No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting violation of this policy. Furthermore, any employee, supervisor or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.

**Sanctions:**

Our firm understands that non-compliance with Chapter 5-4 may result in sanctions, including termination of the contract and suspension or debarment from participation in future City contracts until deemed compliant with this chapter.

Contractor's Name: \_\_\_\_\_

Signature of Officer or  
Authorized  
Representative: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

**City of Austin, Texas**  
**NON-SUSPENSION OR DEBARMENT CERTIFICATION**  
**SOLICITATION NO. SAP0150**

The City of Austin is prohibited from contracting with or making prime or sub-awards to parties that are suspended or debarred or whose principals are suspended or debarred from Federal, State, or City of Austin Contracts. Covered transactions include procurement contracts for goods or services equal to or in excess of \$25,000.00 and all non-procurement transactions. This certification is required for all Vendors on all City of Austin Contracts to be awarded and all contract extensions with values equal to or in excess of \$25,000.00 or more and all non-procurement transactions.

The Offeror hereby certifies that its firm and its principals are not currently suspended or debarred from bidding on any Federal, State, or City of Austin Contracts.

Contractor's Name: \_\_\_\_\_

Signature of Officer  
or Authorized  
Representative: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title \_\_\_\_\_

**CITY OF AUSTIN  
NON-COLLUSION,  
NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING AFFIDAVIT  
SOLICITATION NO. SAP0150**

**FOR  
OEM Parts and Repair Services for Massey Ferguson and Kubota**

**State of Texas**

**County of Travis**

**The undersigned "Affiant" is a duly authorized representative of the Offeror for the purpose of making this Affidavit, and, after being first duly sworn, has deposed and stated and hereby deposes and states, to the best of his or her personal knowledge and belief as follows:**

The term "**Offeror**", as used herein, includes the individual or business entity submitting the Offer and for the purpose of this Affidavit includes the directors, officers, partners, managers, members, principals, owners, agents, representatives, employees, other parties in interest of the Offeror, and anyone or any entity acting for or on behalf of the Offeror, including a subcontractor in connection with this Offer.

1. **Anti-Collusion Statement.** The Offeror has not in any way directly or indirectly:
  - a. colluded, conspired, or agreed with any other person, firm, corporation, Offeror or potential Offeror to the amount of this Offer or the terms or conditions of this Offer.
  - b. paid or agreed to pay any other person, firm, corporation Offeror or potential Offeror any money or anything of value in return for assistance in procuring or attempting to procure a contract or in return for establishing the prices in the attached Offer or the Offer of any other Offeror.
2. **Preparation of Solicitation and Contract Documents.** The Offeror has not received any compensation or a promise of compensation for participating in the preparation or development of the underlying Solicitation or Contract documents. In addition, the Offeror has not otherwise participated in the preparation or development of the underlying Solicitation or Contract documents, except to the extent of any comments or questions and responses in the solicitation process, which are available to all Offerors, so as to have an unfair advantage over other Offerors, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.
3. **Participation in Decision Making Process.** The Offeror has not participated in the evaluation of Offers or other decision making process for this Solicitation, and, if Offeror is awarded a Contract hereunder, no individual, agent, representative, consultant, subcontractor, or subconsultant associated with Offeror, who may have been involved in the evaluation or other decision making process for this Solicitation, will have any direct or indirect financial interest in the Contract, provided that the Offeror may have provided relevant product or process information to a consultant in the normal course of its business.
4. **Present Knowledge.** Offeror is not presently aware of any potential or actual conflicts of interest regarding this Solicitation, which either enabled Offeror to obtain an advantage over other Offerors or would prevent Offeror from advancing the best interests of the City in the course of the performance of the Contract.
5. **City Code.** As provided in Sections 2-7-61 through 2-7-65 of the City Code, no individual with a substantial interest in Offeror is a City official or employee or is related to any City official or employee within the first or second degree of consanguinity or affinity.
6. **Chapter 176 Conflict of Interest Disclosure.** In accordance with Chapter 176 of the Texas Local Government Code, the Offeror:
  - a. does not have an employment or other business relationship with any local government officer of the City or a family member of that officer that results in the officer or family member receiving taxable income;

**CITY OF AUSTIN  
NON-COLLUSION,  
NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING AFFIDAVIT**

- b. has not given a local government officer of the City one or more gifts, other than gifts of food, lodging, transportation, or entertainment accepted as a guest, that have an aggregate value of more than \$250 in the twelve month period preceding the date the officer becomes aware of the execution of the Contract or that OWNER is considering doing business with the Offeror.
- c. as required by Chapter 176 of the Texas Local Government Code, Offeror must file a Conflict of Interest Questionnaire with the Office of the City Clerk no later than 5:00 P.M. on the seventh (7<sup>th</sup>) business day after the commencement of contract discussions or negotiations with the City or the submission of an Offer, or other writing related to a potential Contract with the City. The questionnaire is available on line at the following website for the City Clerk:  
<http://www.ci.austin.tx.us/cityclerk/coi.htm>

There are statutory penalties for failure to comply with Chapter 176.

If the Offeror cannot affirmatively swear and subscribe to the forgoing statements, the Offeror shall provide a detailed written explanation in the space provided below or, as necessary, on separate pages to be annexed hereto.

7. **Anti-Lobbying Ordinance.** As set forth in the Solicitation Instructions, Section 0200, paragraph 7N, between the date that the Solicitation was issued and the date of full execution of the Contract, Offeror has not made and will not make a representation to a member of the City Council, a member of a City Board, or any other official, employee or agent of the City, other than the Authorized Contact Person for the Solicitation, except as permitted by the Ordinance.

OFFEROR'S EXPLANATION:

Contractor's Name: \_\_\_\_\_

Printed  
Name: \_\_\_\_\_

Title \_\_\_\_\_

Signature of Officer or Authorized Representative: \_\_\_\_\_

Subscribed and sworn to before me this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_  
Notary Public

My Commission Expires \_\_\_\_\_



**CITY OF AUSTIN, TEXAS**  
**LIVING WAGES AND BENEFITS CONTRACTOR CERTIFICATION**  
*(Please duplicate as needed)*

**SOLICITATION NO. SAP0150**

Pursuant to the Living Wages and Benefits provision (reference Section 0400, Supplemental Purchase Provisions) the Contractor is required to pay to all employees directly assigned to this City contract a minimum Living Wage equal to or greater than \$11.00 per hour.

I hereby certify under penalty of perjury that all of the below listed employees of the Contractor who are directly assigned to this contract:

- (1) are compensated at wage rates equal to or greater than \$11.00 per hour; and
- (2) are offered a health care plan with optional family coverage.

Employee Name	Employee Job Title

- (3) all future employees assigned to this Contract will be paid a minimum Living Wage equal to or greater than \$11.00 per hour and offered a health care plan with optional family coverage.

- (4) Our firm will not retaliate against any employee claiming non-compliance with the Living Wage provision.

A Contractor who violates this Living Wage provision shall pay each employee affected the amount of the deficiency for each day the violation continues. Willful or repeated violations of the provision may result in termination of this Contract for Cause and subject the firm to possible suspension or debarment.

Contractor's Name: \_\_\_\_\_

Signature of Officer  
or Authorized  
Representative: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title \_\_\_\_\_

**CITY OF AUSTIN, TEXAS  
LIVING WAGES AND BENEFITS EMPLOYEE CERTIFICATION**

Contract Number:	Description of Services: OEM Parts and Repair Services for Massey Ferguson and Kubota
Contractor Name:	

Pursuant to the Living Wages and Benefits provision of the contract (reference Section 0400, Supplemental Purchase Provisions), the Contractor is required to pay to all employees directly assigned to this City contract a minimum Living Wage equal to or greater than \$11.00 per hour. In addition, employees are required to certify that they are compensated in accordance with the Living Wage provision. Contractors are prohibited from retaliating against any employee claiming non-compliance with the Living Wage provision.

I hereby certify under penalty of perjury that I am directly assigned to this contract and that I am:

- (1) compensated at wage rates equal to or greater than \$11.00 per hour; and
- (2) offered a health care plan with optional family coverage.

Employee's Title: Insert Employee's Title	
Signature of Employee	Date
Type or Print Name Insert Employee's Name	

\_\_\_\_\_  
(Witness Signature)

\_\_\_\_\_  
(Printed Name)

**City of Austin, Texas**  
**NONRESIDENT BIDDER PROVISIONS**  
**SOLICITATION NO. SAP0150**

- A. Bidder must answer the following questions in accordance with Vernon's Texas Statutes and Codes Annotated Government Code 2252.002, as amended:

Is the Bidder that is making and submitting this Bid a "Resident Bidder" or a "Non-resident Bidder"?

Answer: \_\_\_\_\_

- (1) Texas Resident Bidder – A Bidder whose principal place of business is in Texas and includes a Contractor whose ultimate parent company or majority owner has its principal place of business in Texas.
- (2) Nonresident Bidder – A Bidder who is not a Texas Resident Bidder.

- B. If the Bidder is a "Nonresident Bidder" does the state, in which the Nonresident Bidder's principal place of business is located, have a law requiring a Nonresident Bidder of that state to bid a certain amount or percentage under the Bid of a Resident Bidder of that state in order for the nonresident Bidder of that state to be awarded a Contract on such bid in said state.

Answer: \_\_\_\_\_ Which State: \_\_\_\_\_

- C. If the answer to Question B is "yes", then what amount or percentage must a Texas Resident Bidder bid under the bid price of a Resident Bidder of that state in order to be awarded a Contract on such bid in said state?

Answer: \_\_\_\_\_

Bidder's Name: \_\_\_\_\_

Signature of Officer or  
Authorized  
Representative: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title \_\_\_\_\_

**MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE (MBE/WBE)  
PROCUREMENT PROGRAM  
NO GOALS FORM**

SOLICITATION NUMBER: SAP0150

PROJECT NAME: OEM Parts and Repair Services for Massey Ferguson and Kubota

**The City of Austin has determined that no goals are appropriate for this project.** Even though no goals have been established for this solicitation, the Bidder/Proposer is required to comply with the City's MBE/WBE Procurement Program, if areas of subcontracting are identified.

If any service is needed to perform the Contract and the Bidder/Proposer does not perform the service with its own workforce or if supplies or materials are required and the Bidder/Proposer does not have the supplies or materials in its inventory, the Bidder/Proposer shall contact the Small and Minority Business Resources Department (SMBR) at (512) 974-7600 to obtain a list of MBE and WBE firms available to perform the service or provide the supplies or materials. The Bidder/Proposer must also make a Good Faith Effort to use available MBE and WBE firms. Good Faith Efforts include but are not limited to contacting the listed MBE and WBE firms to solicit their interest in performing on the Contract; using MBE and WBE firms that have shown an interest, meet qualifications, and are competitive in the market; and documenting the results of the contacts.

**Will subcontractors or sub-consultants or suppliers be used to perform portions of this Contract?**

No \_\_\_\_\_ If no, please sign the No Goals Form and submit it with your Bid/Proposal in a sealed envelope.

Yes \_\_\_\_\_ If yes, please contact SMBR to obtain further instructions and an availability list and perform Good Faith Efforts. Complete and submit the No Goals Form and the No Goals Utilization Plan with your Bid/Proposal in a sealed envelope.

After Contract award, if your firm subcontracts any portion of the Contract, it is a requirement to complete Good Faith Efforts and the No Goals Utilization Plan, listing any subcontractor, subconsultant, or supplier. Return the completed Plan to the Project Manager or the Contract Manager.

I understand that even though no goals have been established, I must comply with the City's MBE/WBE Procurement Program if subcontracting areas are identified. I agree that this No Goals Form and No Goals Utilization Plan shall become a part of my Contract with the City of Austin.

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Name and Title of Authorized Representative (Print or Type)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date



**MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE (MBE/WBE)  
PROCUREMENT PROGRAM  
NO GOALS UTILIZATION PLAN**  
*(Please duplicate as needed)*

**SOLICITATION NUMBER:** SAP0150

**PROJECT NAME:** OEM Parts and Repair Services for Massey Ferguson and Kubota

**PRIME CONTRACTOR/CONSULTANT COMPANY INFORMATION**

Name of Contractor/Consultant			
Address			
City, State Zip			
Phone		Fax Number	
Name of Contact Person			
Is company City certified?		Yes <input type="checkbox"/> No <input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> MBE/WBE Joint Venture <input type="checkbox"/>	

I certify that the information included in this No Goals Utilization Plan is true and complete to the best of my knowledge and belief. I further understand and agree that the information in this document shall become part of my Contract with the City of Austin.

\_\_\_\_\_  
**Name and Title of Authorized Representative (Print or Type)**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Date**

Provide a list of all proposed subcontractors/subconsultants/suppliers that will be used in the performance of this Contract. **Attach Good Faith Efforts documentation if non MBE/WBE firms will be used.**

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

<b>Sub-Contractor/Consultant</b>	
City of Austin Certified	MBE <input type="checkbox"/> WBE <input type="checkbox"/> Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code	
Contact Person	Phone Number:
Amount of Subcontract	\$
List commodity codes & description of services	

**FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:**

Having reviewed this plan, I acknowledge that the proposer (HAS) or (HAS NOT) complied with City Code Chapter 2-9A/B/C/D, as amended.

**Reviewing Counselor** \_\_\_\_\_ **Date** \_\_\_\_\_ **Director/Deputy Director** \_\_\_\_\_ **Date** \_\_\_\_\_

CITY OF AUSTIN  
PURCHASING OFFICE  
"NO OFFER" REPLY FORM

SOLICITATION NUMBER: SAP0150

**Please Complete and Return This Form to the following address to Indicate a "No Offer" Reply**

City of Austin  
Purchasing Office  
P.O. Box 1088  
Austin, Texas 78767-8845

**(DO NOT RETURN ALONG WITH OFFER)**

Please check the appropriate box to indicate why your firm is submitting a "no offer" response. Failure to respond to three (3) consecutive solicitations may result in your company being removed from the source list for this commodity or service. Completion of this form will assist us in maintaining an accurate, up-to-date source list.

**COMMODITY CODE:** 93446

**DESCRIPTION:** Lawn Equipment Maintenance and Repair

**COMMODITY CODE:** 06062

**DESCRIPTION:** Tractors, Mowers, and Horticulture

- ☐ Unable to supply item(s) specified. Remove my company from the source list for the Commodity / Service Group
- ☐ Unable to supply item(s) specified. Retain my company on the vendor list for this commodity / service.
- ☐ Cannot meet the Scope of Work / Specifications.
- ☐ Cannot provide required Insurance.
- ☐ Cannot provide required Bonding.
- ☐ Job too small.
- ☐ Job too large.
- ☐ Do not wish to do business with the City. Remove my company from the City's Vendor list.
- ☐ Other reason (please state why you will not submit a bid):

\_\_\_\_\_  
\_\_\_\_\_

Contractor's Name: \_\_\_\_\_

Street Address \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Signature of Officer or  
Authorized  
Representative: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title \_\_\_\_\_



## **ADDENDUM**

### **INVITATION FOR BID**

#### **PURCHASING OFFICE CITY OF AUSTIN, TEXAS**

**IFB No.:** IFB 7800 SAP0150 **Addendum No:** 1  
**Date of Addendum:** December 28, 2010

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This addendum is to incorporate the following changes to the above-referenced Invitation for Bid.

- 1.0 Changes to solicitation due dates as follows;
  - 1.1 **Bid Due Prior to time/date is changed** to 11:30 AM (CST), January 11, 2011
  - 1.2 **Bid Opening Time and Date is changed** to 11:30 AM (CST), January 11, 2011
  - 1.3 Section 0400 item 1, Explanations or Clarifications time/date is changed to 4:00 PM (CST) on Thursday, January 6, 2011.
- 2.0 Change to Section 0500, the Scope of Work as follows;
  - 2.1 Page 2, item 3.3 shall be changed to:

"The Contractor must have an operational repair facility regularly engaged in the business of providing Massey Ferguson and Kubota Equipment parts and repair services for a minimum of three (3) consecutive years within the last five (5) years."
  - 2.2 Page 2, item 3.5 shall be changed to:

"The Contractor must be able to perform repairs in a facility equipped with all tools, diagnostic equipment, and supplies necessary for servicing Massey Ferguson and Kubota equipment. Said facility shall be located within 30 miles of the Texas State Capitol."
- 3.0 ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

BY THE SIGNATURES affixed below, this Addendum is hereby incorporated into and made a part of the above-referenced Invitation for Bid.

**RETURN ASSIGNED COPY OF THIS ADDENDUM**

to the Purchasing Office, City of Austin, Texas *with your bid*.  
Failure to do so may constitute grounds for rejection of your bid.

APPROVED BY:



Sharon Patterson, Senior Buyer  
Purchasing Office

12/28/10

Date

ACKNOWLEDGED BY:

\_\_\_\_\_  
Vendor Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date





**ADDENDUM**

**INVITATION FOR BID**

**PURCHASING OFFICE  
CITY OF AUSTIN, TEXAS**

**IFB No.:**

IFB 7800 SAP0150

**Addendum No:**

2

**Date of Addendum:** December 29, 2010

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This addendum is to incorporate the following changes and clarifications to the above-referenced Invitation for Bid.

- 1.0 Item 14 of the original Bid Sheet, Section 0600, was listed incorrectly. The correct part number is K351113514, Driveshaft Mower ASM. The Bid Sheet, Section 0600 has been updated to reflect the correct part number. This is now item number 10 on the revised Bid Sheet.
- 2.0 The original Bid Sheet, Section 0600, included part numbers that are not part of this solicitation. The Bid Sheet, Section 0600 has been updated to remove these part numbers.

**To avoid confusion, a revised version of the Bid Sheet is being published as Section 0600(R). Bidders should use this version in their bid submission.**

- 3.0 Changes to Section 0500, the Statement of Work as follows;

- 3.1 Page 1, add item 2.5 to "Definitions"

*2.5 "OEM Parts" is a term used to define repair parts ordered by Fleet Services to be used for repairs. OEM parts may be manufacturers other than Massey Ferguson or Kubota.*

- 4.0 ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

BY THE SIGNATURES affixed below, this Addendum is hereby incorporated into and made a part of the above-referenced Invitation for Bid.

**RETURN ASSIGNED COPY OF THIS ADDENDUM**

**to the Purchasing Office, City of Austin, Texas with your bid.  
Failure to do so may constitute grounds for rejection of your bid.**

APPROVED BY:

Sharon Patterson, Senior Buyer  
Purchasing Office

12/29/10

Date

ACKNOWLEDGED BY:

\_\_\_\_\_  
Vendor Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

**BID SHEET - REVISED**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICE**  
**IFB 7800 SAP0150**

**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**Special Instructions:**

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" will be interpreted by the City that the responder does not wish to bid on that item. Be advised, a "no bid" may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide to historical usage. Actual purchases may be more or less.

**SECTION 1 – HOURLY LABOR RATE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
1	Hourly labor rate for services provided during normal business hours	\$	722	Hourly	\$

**SECTION 2 – REPLACEMENT PARTS AND MATERIAL**

#	MANUFACTURER'S PART NUMBER	DESCRIPTION	VENDOR PART NUMBER	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
2	70002-08304	STRUT, GAS R		\$	10	EA	\$
3	CE12696FSB	CUTTING EDGE RACK		\$	15	EA	\$
4	00775385	DRIVELINE 43		\$	10	EA	\$
5	8589	BLADE SET		\$	20	EA	\$
6	70002-08260	GLASS RH FRT		\$	10	EA	\$
7	70002-08275	CASE DOOR H		\$	5	EA	\$
8	3698119M92	TACHOMETER		\$	5	EA	\$
9	LF493	FILTER ENGINE OIL		\$	20	EA	\$
10	K351113514	DRIVESHAFT MOWER ASM		\$	10	EA	\$
11	7005094622	BLADES MOWER DECK		\$	15	EA	\$
12	1625173032	WATER PUMP ASM		\$	15	EA	\$
13	7005093912	FORK DECK WHEEL		\$	10	EA	\$
14	3610268V92	CLUTCH PRESSURE PLATE COVER		\$	10	EA	\$
15	7654342240	WHEEL		\$	10	EA	\$
<b>TOTAL</b>							<b>\$</b>

**SECTION 3 – TRIP CHARGE**

#	DESCRIPTION	UNIT PRICE	ESTIMATED ANNUAL QUANTITY	UNIT	EXTENDED PRICE
16	FLAT FEE FOR ROUND-TRIP PICK UP AND DELIVERY OF CITY UNITS	\$	50	ROUND-TRIP	\$

**BID SHEET - REVISED**  
**CITY OF AUSTIN ("CITY") - FLEET SERVICE**  
**IFB 7800 SAP0150**

**OEM PARTS AND SERVICES FOR MASSEY FERGUSON AND KUBOTA EQUIPMENT**

**SECTION 4 – OTHER ITEMS** (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)

Bidder must be able to provide other repair parts for Massey Ferguson and Kubota equipment.  
 Failure to provide pricing information for this Section may result in the disqualification of your bid.  
 Indicate below the Discount from List or Mark-up from Dealer Cost the City will be charged for all other parts not listed above.  
 Include Price List name, number and date. If no price list is available, upon request by the City, the Contractor must be prepared to furnish  
 proof of Dealer Cost with a copy of invoice from supplier.

#	EQUIPMENT MANUFACTURE	EQUIPMENT DESCRIPTION	NAME AND NUMBER OF PRICE LIST**	DATE OF PRICE LIST*	DISCOUNT FROM LIST OR MARK- UP TO DEALER COST	CHECK DISCOUNT OR MARKUP
17	KUBOTA	1995 TRACTOR M5030			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
18	KUBOTA	1996 TRACTOR M47000			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
19	KUBOTA	1997 TRACTOR M4700SD			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
20	KUBOTA	1998 MOWER, RIDING, W/72" FRONT MOUNTED ROTARY F2560			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
21	KUBOTA	2001 TRACTOR L2600DTR			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
22	KUBOTA	2001 ARTICULATED LOADER R-520			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
23	MASSEY FERGUSON	1986 TRACTOR IMPLEMENT DRIVER 20D			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
24	MASSEY FERGUSON	1987 MOWER FLAIL ATTACHMENT 20D			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
25	MASSEY FERGUSON	1993 TRACTOR, LARGE, W/MOWER ATTACHED TO EXTENDED MF283			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
26	MASSEY FERGUSON	1996 TRACTOR 399			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
27	MASSEY FERGUSON	1998 TRACTOR, LCG, DIESEL 240			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
28	MASSEY FERGUSON	1999 TRACTOR, LCG, DIESEL 4270			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
29	MASSEY FERGUSON	2002 TRACTOR 4370			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP
30	MASSEY FERGUSON	2002 TRACTOR LOADER MED DSL 1552			_____ %	<input type="checkbox"/> DISCOUNT <input type="checkbox"/> MARK UP

\* DATE OF PRICE LIST – The effective date of the price list listed above shall be disclosed.

\*\* NAME AND NUMBER OF PRICE LIST NUMBER – Offeror shall include the current price list name and number used for the pricing they included in the bid.

**BIDDER MUST SUBMIT TWO (2) PRINTED COPIES OF ITS SIGNED BID - one original and one copy.**

**ALL PAGES OF THE BID SHEET MUST BE RETURNED OR THE BID MAY BE DISQUALIFIED.**

COMPANY NAME: \_\_\_\_\_

SIGNATURE OF AUTHORIZED REPRESENTATIVE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_





TO: Veronica Lara, Director  
Department of Small and Minority Business Resources

FROM: Sharon Patterson, Senior Buyer  
DATE: November 15, 2010

SUBJECT: Approval to use Zero Goals for Invitation for Bid  
Project Name: Parts and Repair Services for Massey Ferguson and Kubota Equipment  
Commodity  
Code(s): 93446, 06062, 96286  
Estimated Value: \$30,000 with 20% annual increase

The Purchasing Office has determined that the following Goals are appropriate for this Commodity solicitation:

☒ X No Goals (Goal of 0%)

This determination is based on the following reasons:

This solicitation will be bid by and awarded to a prime contractor. No subcontracting opportunities have

Per paragraph 8.2.1 of the Rules Governing the Minority and Women Owned Business Enterprise Program, please approve the use of the above goals by completing and returning the below endorsement questions, please call me at 972-4014.

☒ Approval is hereby granted to use the above Goals.

☐ Approval is hereby denied. Recommend the use of the following goals based on the below reasons:

a. Goals: ☐ % MBE ☐ % WBE

b. Subgoals ☐ % African American ☐ % Hispanic

☐ % Native/Asian American ☐ % WBE

This determination is based on the following reasons: *No subcontracting opportunities available. There are several qualified firms in the area available to bid as a prime.*

*Raymond M. Young, Sr.*  
Veronica Lara, Director

Date: *November 16, 2010*

cc: Lorena Fesendiz