

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 57078 | Agenda Number | 13. |
| Meeting Date: | May 5, 2016 | | | |
| Department: | Purchasing | | | |
| Subject | | | | |
| Authorize award and execution of two 36-month contracts with AMERITURF and HELENA CHEMICAL COMPANY to provide golf course grounds maintenance materials in an amount not to exceed \$948,915 each and combined, with two 12-month extension options in an amount not to exceed \$316,305 per extension option each and combined, for a total contract not to exceed \$1,581,525 each and combined. | | | | |
| Amount and Source of Funding | | | | |
| Funding in the amount of \$131,794 is available in the Fiscal Year 2015-2016 Operating Budget of the Parks and Recreation Department. Funding for the remaining 31 months of the original contract period and extension options are contingent upon available funding in future budgets. | | | | |
| Fiscal Note | | | | |
| There is no unanticipated fiscal impact. A fiscal note is not required. | | | | |
| Purchasing Language: | The Purchasing Office issued an Invitation for Bids (IFB) SMB0100 for these goods on January 25, 2016, and it closed on February 16, 2016, with eight offers received. The recommended offers are the lowest offers submitted by responsible offerors. Additional information on the solicitation is included below the line. One of the recommended offerors is the current provider for these goods. | | | |
| Prior Council Action: | | | | |
| For More Information: | Sandy Brandt, Senior Buyer Specialist, 512-974-1783 | | | |
| Boards and Commission Action: | | | | |
| Related Items: | | | | |
| MBE / WBE: | This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there was an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established. | | | |

Additional Backup Information

The contracts will provide golf course grounds maintenance materials for six golf courses managed by the Parks and Recreation Department (PARC). These products will be used to maintain the turf on fairways, tees, and greens. Products are administered by PARC staff certified by the Texas Department of Agriculture and in accordance with the Integrated Pest Management Plan established with the Watershed Protection Department. Due to varying seasonal weather conditions and high foot and cart traffic, a diverse array of products are required to ensure consistent health and playability of the soil, playing surfaces, and grasses on the City's golf courses. Organic products are PARC's preferred solution and will be utilized at every opportunity. Estimates for the contracts are based on historical use by the golf courses and anticipated capital improvement projects over the next five years.

Under this solicitation, the City accepted bids on buyer-approved equivalent products. Offers were analyzed on a line item basis, and PARC and the Purchasing Office determined that contracting with both Ameriturf and Helena Chemical Company would be most advantageous to the City. The new contracts represent a 21% price decrease compared to pricing on equivalent products under the current contract, which was awarded in May 2012 through the BuyBoard cooperative.

If the City is unable to enter into these contracts, golf course grounds will not be appropriately maintained, resulting in poor playing conditions, less play and revenue, and possible course closure.

BID TABULATION

IFB SMB0100

Golf Course Grounds Maintenance Materials

56 line items

TOTAL ITEMS BID

| <u>VENDOR</u> | <u>TOTAL BID</u> | <u>TOTAL ITEMS AWARDED</u> |
|--|-------------------------|-----------------------------------|
| Ameriturf Italy, TX | 37 of 56 \$180,165 | 20 of 56 \$48,334 |
| Helena Chemical Company San Antonio, TX | 53 of 56 \$342,810 | 34 of 56 \$267,971 |
| SiteOne Landscape Supply Austin, TX | 44 of 56 \$354,492 | |
| BWI – Schulenburg Schulenburg, TX | 47 of 56 \$372,014 | |
| Turfcare of Texas McKinney, TX | 32 of 56 \$150,484 | |
| KBW Supply | 16 of 56 | |

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| Donna, TX | \$93,875 |
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| Justin Seed Co. | 6 of 56 |
| Justin, TX | \$36,748 |

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)