

**RFP EVALUATION MATRIX**  
**Sale of Scrap Metal**  
**RFP SLW0507**

<b>EVALUATION FACTORS</b>	<b># Possible Points</b>	<b>Austin Metal and Iron Co, LLC Austin, TX</b>	<b>Gardner Iron and Metal Co, Inc. Austin, TX</b>
MARKETABILITY OF GOODS FOR RESALE	<b>10</b>	<b>9</b>	<b>8</b>
DEMONSTRATED ABILITY TO PERFORM SERVICES	<b>10</b>	<b>9</b>	<b>7</b>
PERSONNEL QUALIFICATIONS	<b>10</b>	<b>8</b>	<b>8</b>
FACILITIES AND EQUIPMENT	<b>10</b>	<b>9</b>	<b>7</b>
REGULATORY COMPLIANCE	<b>10</b>	<b>9</b>	<b>7</b>
TOTAL EVALUATED REVENUE	<b>40</b>	<b>40</b>	<b>36</b>
LOCAL BUSINESS PRESENCE	<b>10</b>	<b>10</b>	<b>10</b>
<b>Total</b>	<b>100</b>	<b>94</b>	<b>83</b>

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.