

EVALUATION MATRIX - RFQS TVN0103Rebid – Underwriters/Investment Banking Services – Regional Category

EVALUATION CRITERIA		Total Points	Raymond James	Jefferies	Piper Jaffray	Baird	Stifel	HSE	Mesirow
1	Innovation	25	19	18	20	19	17	19	18
2	Experience	20	20	16	17	13	16	9	8
3	Financial Viability/Stability	20	17	20	15	15	16	10	14
4	Personnel	15	13	13	13	13	12	12	12
5	Austin Bond Experience	10	10	10	10	10	3	10	4
6	References	10	10	10	10	10	9	9	9
GRAND TOTAL SCORE		100	89	87	85	80	73	69	65

EVALUATION CRITERIA		Total Points	Coastal	BOSC	William Blair	Rice	OPCO	Stephen	George K. Baum
1	Innovation	25	18	18	18	18	19	16	17
2	Experience	20	6	5	5	7	8	5	6
3	Financial Viability/Stability	20	13	13	15	10	15	15	11
4	Personnel	15	12	13	12	12	12	12	12
5	Austin Bond Experience	10	4	6	1	3	0	0	0
6	Reference	10	10	8	10	10	5	10	10
GRAND TOTAL SCORE		100	63	63	61	60	59	58	56

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.