

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

60235

Agenda Number

16.

Meeting Date:

August 4, 2016

Department:

Purchasing

Subject

Authorize negotiation and execution of a 36-month contract with CLINICAL PATHOLOGY LABORATORIES, INC., or one of the other qualified offerors to Request for Proposals EAD0126, to provide laboratory services in an amount not to exceed \$2,825,859, with three 12-month extension options in an amount not to exceed \$941,953 per extension option, for a total contract amount not to exceed \$5,651,718.

Amount and Source of Funding

Funding in the amount of \$18,300 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Fire Department. Funding in the amount of \$417 is available in the Fiscal Year 2015-2016 Operating Budget of the Austin Police Department. Funding in the amount of \$6,965 is available in the Fiscal Year 2015-2016 Operating Budget of the Emergency Medical Services Department. Funding in the amount of \$52,814 is available in the Fiscal Year 2015-2016 Operating Budget of the Health and Human Services Department. Funding for the remaining 33 months of the original period and extension options are contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is not required.

**Purchasing
Language:**

The Purchasing Office issued a Request for Proposals (RFP) EAD0126 for these services on March 21, 2016 and it closed on April 19, 2016 with two offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provide for these services.

**Prior Council
Action:**



**For More
Information:**

Erin D'Vincent, Senior Buyer Specialist, 512 974-3070

**Boards and
Commission
Action:**



Related Items:



MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were insufficient subcontracting opportunities and an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.
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Additional Backup Information

The contract will provide laboratory services for City employees and patients served by the Health and Human Services Department (HHSD) public health clinics. Services are provided to employees who are at risk from exposure to blood or other bodily fluids, typically first responders, or require baseline screening for employment or workers' compensation purposes. Additionally, the public health clinics serve HHSD patients and include the sexually transmitted disease clinic, the tuberculosis clinic and the refugee health clinic and provide a variety of health services including testing, evaluation, counseling, referral and follow-up medical services.

Clinical Pathology Laboratories (CPL) will provide all laboratory services including supplies and an online portal to provide test results to the requesting City department. CPL is certified in accordance with Clinical Laboratory Improvement Amendments and the College of American Pathologists laboratory accreditation standards. CPL will comply with all applicable statutes, regulations, rules, and directives of Federal, State and other governmental and regulatory bodies having jurisdiction over pathology and clinical laboratories as well as protecting all patient information in accordance with the Health Insurance Portability and Accountability Act.

An evaluation team with expertise in this area evaluated the offers and scored CPL as the best to provide these services based on total evaluated price, work plan and approach, applicable experience including personnel qualifications, number of locations and equipment, and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

The current contract expires on September 30, 2016 so failure to approve the contract would result in HHSD clients and City employees at risk from exposure to blood, bodily fluids, and blood-borne pathogens not receiving appropriate health services which can put the public at risk.

A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

CLINICAL PATHOLOGY LABORATORIES, INC.				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	36	\$ 2,825,859	n/a	n/a
Extension Option 1	12	\$ 941,953	n/a	n/a
Extension Option 2	12	\$ 941,953	n/a	n/a
Extension Option 3	12	\$ 941,953	n/a	n/a
TOTAL	72	\$ 5,651,718	\$ -	\$ -