# EXHIBIT B

	FY 2015-16	FY 2016-17	Note	Change
Austin Energy				
Concessions/Sales				
Austin Energy Logo Items (available for AE employees only)				
Shirts- Denim	\$19.00	\$19.00		\$0.00
Shirts- Moonlight Tower	\$10.55	\$10.55		\$0.00
Shirts- Polo	\$22.00	\$22.00		\$0.00
Construction/Right of Way Fees				
Construction/Installation				
After Hours Outage	\$250.00	cost plus 15%	minimum 2 hours per trip	
Requested by customer outside of normal working hours. Normal work	king hours 8 a.m. to 4	•		zed holidays.
Each Additional Hour	\$150.00	Cost plus 15%		•
Constructing Electrical Facilities for Primary Metered Customers	Cost plus 15%	Cost plus 15%		\$0.00
Constructing Overhead Distribution or Secondary Circuits to	Cost plus 15%	Cost plus 15%		\$0.00
Underground (or vice versa)		·		
Distributed Resource Interconnect Study Fee	\$6,000.00	\$6,000.00	per site	\$0.00
Dual Feed Service			·	
Capacity Reservation & Maintenance Fee	\$1,600.00	\$1,600.00	per MW per month	\$0.00
Unless customer is served under the State of Texas Large Service Cor	ntract, Primary Voltag	e >3 MW or High Lo	oad Factor Transmission Voltage	rates.
Customer Requested Changes to the Initial Assessment	\$2,000.00	\$2,000.00	per change	\$0.00
Facilities Design and Construction	Cost plus 15%	Cost plus 15%		
Initial Assessment Fee	\$6,000.00	\$6,000.00	per site	\$0.00
Excess Facilities	Cost plus 15%	Cost plus 15%		
Customer requested work beyond the standard of service delivery requ	uired of AE, and that is	s only performed by	AE on our electric system.	
Hit and Damaged Pad Mount Transformer	\$7,170.00	\$6,440.00		(\$730.00)
Hit and Damaged Streetlight Pole	\$3,270.00	\$3,690.00		\$420.00
Hit and Damaged Utility Pole	\$6,640.00	\$8,700.00		\$2,060.00
Impacted Streetlight Pole (without replacement)	\$350.00	\$390.00	per pole	\$40.00
Impacted Utility Pole (without replacement)	\$640.00	\$835.00	per pole	\$195.00
Installation of and Billing for Meter Totalization	Cost plus 15%	Cost plus 15%		
Except when required by Austin Energy.				
Installing Customer Conduit in the Vicinity of AE Facilities	Cost plus 15%	Cost plus 15%		
New Banner Linker Locations	\$925.00	\$925.00		\$0.00
New Banner Site Evaluations	\$75.00	\$75.00		\$0.00
Re-inspection Fee for Conduit in the Vicinity of AE Facilities	\$75.00	\$75.00		\$0.00
Relocating Existing Distribution or Secondary Circuits	Cost plus 15%	Cost plus 15%		
Repair to Damaged Austin Energy Facilities	Cost	Cost		

Austin Energy  Setting and Removing Single-Phase Voltage Recorder Setting and Removing Three-Phase Voltage Recorder Special Locates of Underground AE Electric Facilities Each Additional Hour Temporary Service Transformer Oil Testing (secondary pad mounted only) Each Additional Hour  Streetlight Installation Cost for Overhead (OH) Street Lighting Installation	\$150.00 \$200.00 \$250.00 \$125.00 Cost plus 15% \$800.00 \$150.00	\$150.00 \$200.00 \$250.00 \$125.00 Cost plus 15% \$800.00 \$150.00	up to 2 hours per transformer, first 2 hours	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Setting and Removing Three-Phase Voltage Recorder Special Locates of Underground AE Electric Facilities Each Additional Hour Temporary Service Transformer Oil Testing (secondary pad mounted only) Each Additional Hour Streetlight Installation	\$200.00 \$250.00 \$125.00 Cost plus 15% \$800.00	\$200.00 \$250.00 \$125.00 Cost plus 15% \$800.00	·	\$0.00 \$0.00 \$0.00 \$0.00
Special Locates of Underground AE Electric Facilities Each Additional Hour Temporary Service Transformer Oil Testing (secondary pad mounted only) Each Additional Hour Streetlight Installation	\$250.00 \$125.00 Cost plus 15% \$800.00	\$250.00 \$125.00 Cost plus 15% \$800.00	·	\$0.00 \$0.00 \$0.00
Each Additional Hour Temporary Service Transformer Oil Testing (secondary pad mounted only) Each Additional Hour Streetlight Installation	\$125.00 Cost plus 15% \$800.00	\$125.00 Cost plus 15% \$800.00	·	\$0.00 \$0.00
Temporary Service Transformer Oil Testing (secondary pad mounted only) Each Additional Hour Streetlight Installation	Cost plus 15% \$800.00	Cost plus 15% \$800.00	per transformer, first 2 hours	\$0.00
Transformer Oil Testing (secondary pad mounted only) Each Additional Hour Streetlight Installation	\$800.00	\$800.00	per transformer, first 2 hours	•
Each Additional Hour Streetlight Installation	•	•	per transformer, first 2 hours	
Streetlight Installation	\$150.00	\$150.00		¢ስ ስስ
•				۶0.00
Cost for Overhead (OH) Street Lighting Installation				
	\$250.00		per lot	Inactivated
Cost for Underground (UG) Street Lighting Installation	\$375.00		per lot	Inactivated
Professional Services/Analysis				
Green Building				
Commercial / Multi-family Green Building Consulting	\$250.00		per building	Inactivated
For designers, builders and owners who desire to have their buildings certified	ed as green built	t. Applies inside and	d outside Austin Energy's service a	rea, except to

Green Building				
Commercial / Multi-family Green Building Consulting	\$250.00		per building	Inactivated
For designers, builders and owners who desire to have their buildings cert	ified as green built	t. Applies inside and	d outside Austin Energy's service	area, except to
City of Austin SMART Housing projects.				
Plus:				
Building Conditioned SF between 50,000 and 250,000	\$3,500.00		per building	Inactivated
Building Conditioned SF greater than 250,000	\$7,000.00		per building	Inactivated
Building Conditioned SF less than 50,000	\$1,000.00		per building	Inactivated
Single Family Homes Green Building Consulting	\$50.00		per home certified	Inactivated
For single family designers, builders and owners who desire to have their h	nomes certified as	green built. Applies	s inside and outside Austin Energ	y's service area,
except to City of Austin SMART Housing projects.				
Research Real Estate Easements and Maps	\$75.00	\$75.00	per hour plus expenses	\$0.00
Tree Trimming Consultation	\$100.00	\$100.00		\$0.00
Special Events				
Commercial Film/Advertisement Productions				
Non-Shooting Days: Set Preparation, Set Strike	\$500.00	\$500.00	per day	\$0.00
Production Days: Working Power Plant or Hazardous Facility (exterior)				
and Other AE Facilities (interior or exterior)				
1 Day	\$2,000.00	\$2,000.00	per day	\$0.00
2 Day	\$1,000.00	\$1,000.00	per day	\$0.00
3 Days or More	\$700.00	\$700.00	per day	\$0.00
Production Days: Working Power Plant or Hazardous Facility (interior)				
1 Day	\$2,500.00	\$2,500.00	per day	\$0.00

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Austin Energy				
2 Day	\$1,500.00	\$1,500.00	per day	\$0.00
3 Days or More	\$1,000.00	\$1,000.00	per day	\$0.00
Security or AE Personnel Costs (in excess of 10 hours/day)	Cost	Cost		
Site Modifications / Returning Site to Prior Conditions	Cost	Cost		
Public Service Announcements, Documentaries & Student Film	\$100.00	\$100.00	per project	\$0.00
Productions				
Utility Charges/Rates				
Cell Tower and Other Transmission and Substation Services				
Annual Usage and Occupancy Charge			per contract	
Austin Energy Support Personnel and Engineers (Internal)			direct costs + overhead /g&a	
Holiday (regular time X 3.05)	\$146.40 -		per hour	Inactivated
	\$219.60			
Overtime (regular time X 2.55)	\$122.40 -		per hour	Inactivated
	\$183.60			
Regular Time	\$48.00 - \$72.00		per hour	Inactivated
Building Rooftop Fee	\$100.00	\$100.00	per square foot	\$0.00
Engineering / Design (External)		Direct Costs plus		New
		15%		
Equipment Upgrade Filing Fee	\$2,000.00	\$2,000.00		\$0.00
Escort for high voltage/secure areas	Direct Costs +	Direct Costs +		
	Overhead /G&A	Overhead /G&A		
Holiday (regular time X 3.05)	\$158.60		per hour	Inactivated
Overtime (regular time X 2.55)	\$132.60		per hour	Inactivated
Regular Time	\$52.00		per hour	Inactivated
Field Work / Construction / Site Maintenance (External)		Direct Costs plus		New
		15%		
Field Work / Construction / Site Maintenance (Internal)	Direct Costs +	Direct Costs +		
	Overhead /G&A	Overhead /G&A		
Holiday (regular time X 3.05)	staff rate X 3.05			Inactivated
	per hour			
Overtime (regular time X 2.55)	staff rate X 2.55			Inactivated
	per hour			
Regular Time	staff rate per			Inactivated
	hour			

	FY 2015-16	FY 2016-17	Note	Change
Austin Energy				
Ground Space Fee		\$50.00	per square foot	New
Area Outside the Substation Enclosure or on Other AE Property	\$15.00		per square foot	Inactivated
Within or Attached to the Substation Enclosure	\$50.00		per square foot	Inactivated
High Voltage Clearance Lose of Use Fee	\$400.00	\$400.00	per hour	\$0.00
New Site Filing Fee	\$1,800.00	\$1,800.00		\$0.00
Vehicle / Equipment Use (Internal)	Direct Costs	Direct Costs		
Vehicle / Equipment Use (external)		Direct Costs plus		New
		15%		
Customer Call Center				
Account Records Fee	\$25.00	\$25.00	per hour	\$0.00
To research and or compile customer records, account information or bi	illing information.			
Automated Meter Opt Out (monthly manual read fee)	\$10.00	\$10.00		\$0.00
Automated Meter Opt Out (switch to manual meter)	\$75.00	\$75.00		\$0.00
Broken Seal Fee	\$25.00	\$25.00		\$0.00
To replace a broken meter seal; charged to the customer who could rea	sonably be expected	d to benefit from se	rvice received through the meter; m	nay be
waived one time if no other tampering is found.				
Construction Loop Fee	\$25.00	\$25.00		\$0.00
To install an electric meter for construction purposes only.				
Continuous Service Program Disconnect Fee	\$20.00	\$20.00	per disconnect	\$0.00
To disconnect service at the meter for owners and apartment managers	s participating in the	e continuous service	e program.	
Continuous Service Program Initiation Fee	\$20.00	\$20.00	per unit, one-time charge upon	\$0.00
			joining the program	
For owners and apartment managers to enroll in the continuous service	program.			
Customer Requested Meter Test Fee	\$25.00	\$25.00		\$0.00
To test a meter upon a customer's request when a test at the address w	as performed durin	g the preceding 36	months & over-registration is not in	excess of
industry standards.				
Initiation Fee	\$20.00	\$20.00		\$0.00
To initiate new utility service; except for participants in the continuous s	service program.			
Meter Tampering Fee	\$106.80	\$106.80		\$0.00
To investigate tampered meters (in addition to utility diversion charges,	).			
Non-Scheduled Disconnect (non-emergency)	\$170.00	\$170.00		\$0.00
Trips requested by customers for emergency service disconnections that	t are determined to	be non-emergency	by an AE employee responding to the	he request.
Re-Initiation of Service Fee	\$25.00	\$25.00		\$0.00
To re-initiate utility service at an address where a customer had previou	is service at the san	ne address.		

	FY 2015-16	FY 2016-17	Note	Change
Austin Energy				
Return Trip/Customer Initiated Trip Fee For:	\$75.00	\$250.00		\$175.00
1) Follow-up trips required due to customer and or electricians action	ns that prevent AE fron	n completing scheduled v	vork on the first trip.	
2) Trips requested by customers and or electricians for service proble	ems that are determine	d not to be the responsib	oility of AE.	
Returned Payment Fee	\$30.00	\$30.00		\$0.00
To process account payments that are returned, dishonored or denie	d by a bank, lender or	third party payer.		
Utility Diversion Charges				
1 Phase Meter	\$34.00	\$34.00		\$0.00
Administrative Costs	\$100.00	\$100.00		\$0.00
Automated Meter (using radio wave transmission)	\$75.00	\$75.00		\$0.00
Broken Glass	\$4.00	\$4.00		\$0.00
Broken Test Seal	\$20.00	\$20.00		\$0.00
Burnt Meter Blocks - 1	\$7.80	\$7.80		\$0.00
Burnt Meter Blocks - 2	\$15.60	\$15.60		\$0.00
Damaged A-Base Adapter	\$17.50	\$17.50		\$0.00
Damaged Lid	\$6.50	\$6.50		\$0.00
Damaged Lock	\$19.50	\$19.50		\$0.00
Damaged Lockring	\$13.00	\$13.00		\$0.00
Damaged Meter Base	\$34.00	\$34.00		\$0.00
Damaged Sealing Ring	\$3.90	\$3.90		\$0.00
Labor and Support	\$89.60	\$89.60		\$0.00
Latch Kit	\$6.50	\$6.50		\$0.00
Meter Can	\$15.95	\$15.95		\$0.00
Meter Test and Repairs	\$5.01	\$5.01		\$0.00
Missing Blank Off	\$1.50	\$1.50		\$0.00
Other Utility Diversion Charges	Cost	Cost		
Distribution Design				
Additional Electric Facility Design(s) Due to Customer Changes	Direct Costs plus	Direct Costs plus	per design	
	15%	15%		
No cost for first design.				
Prepare Customer Requested Cost Estimates for:				
New Install				
Large Commercial or Subdivision (over 350 amps)	\$200.00	\$200.00		\$0.00
Single Resident	\$30.00	\$30.00		\$0.00
Small Commercial or Subdivision (under 350 amps)	\$100.00	\$100.00		\$0.00

	FY 2015-16	FY 2016-17	Note	Change
Austin Energy				
Overhead to Underground Conversion				
Maximum	\$500.00	\$500.00		\$0.00
Per 300ft	\$75.00	\$75.00		\$0.00
Relocations				
Overhead	\$25.00	\$25.00	per removed pole	\$0.00
Underground	\$75.00	\$75.00	per 300 ft	\$0.00
Service Upgrades				
Large Commercial or Subdivision (over 350 amps)	\$100.00	\$100.00		\$0.00
Single Resident	\$15.00	\$15.00		\$0.00
Small Commercial or Subdivision (under 350 amps)	\$25.00	\$25.00		\$0.00
Infrastructure Rental				
Engineering / Design (External)		Direct Costs plus		New
		15%		
Engineering / Design (Internal)	Direct Costs +	Direct Costs +		
	Overhead /G&A	Overhead /G&A		
Customer Planner C				
Holiday (regular time X 3.05)	\$158.60		per hour	Inactivate
Overtime (regular time X 2.55)	\$132.60		per hour	Inactivate
Regular Time	\$52.00		per hour	Inactivate
Power System Engineer				
Holiday (regular time X 3.05)	\$170.80		per hour	Inactivate
Overtime (regular time X 2.55)	\$142.80		per hour	Inactivate
Regular Time	\$56.00		per hour	Inactivate
Power System Engineer Senior				
Holiday (regular time X 3.05)	\$201.30		per hour	Inactivate
Overtime (regular time X 2.55)	\$168.30		per hour	Inactivate
Regular Time	\$66.00		per hour	Inactivate
Power System Graduate Engineer				
Holiday (regular time X 3.05)	\$152.50		per hour	Inactivate
Overtime (regular time X 2.55)	\$127.50		per hour	Inactivate
Regular Time	\$50.00		per hour	Inactivate
Field Work / Construction / Site Maintenance (External)		Direct Costs plus		New
		15%		
Field Work / Construction / Site Maintenance (Internal)		Direct Costs +		New
		Overhead /G&A		
Make Ready Assessment / Inspection (External)		Direct Costs plus		New
		15%		

	FY 2015-16	FY 2016-17	Note	Change
Austin Energy				
Make Ready Assessment/Inspection (Internal)	Direct Costs +	Direct Costs +		
	Overhead /G&A	Overhead /G&A		
Pole Attachments				
Annual Usage and Occupancy Charge	Per Contract	Per Contract		
Change Out Fee for Setting New Pole	Direct Costs +			Inactivated
	Overhead /G&A			
Construction Assistance Fee	Direct Costs +			Inactivated
	Overhead /G&A			
\$100 minimum charge.				
Mobilization Fee for Dispatched AE Crews	Direct Costs +			Inactivated
	Overhead /G&A			
Pole Attachment Filing Fee	\$25.00	\$25.00	per pole	\$0.00
Pole Loading Analysis Fee				
Basic Analysis	\$75.00		per pole	Inactivated
Detailed Analysis	\$225.00		per pole	Inactivated
Wireless Attachment	Per Contract	Per Contract		
Transferring Licensee's Attachments (External)	Direct Costs plus	Direct Costs plus		
	15%	15%		
Transferring Licensee's Attachments (Internal)	Direct Costs +	Direct Costs +		
	Overhead /G&A	Overhead /G&A		
Vehicle / Equipment Use (External)	Direct Costs plus	Direct Costs plus		
	15%	15%		
Vehicle / Equipment Use (Internal)	Direct Cost	Direct Cost		
Service Extensions / Switchovers				
Customer Swithchover	Cost	Cost		
For customers in a dually certified area all costs of disconnection owed.	ng service shall be paid in adv	vance of switchover, (	and customers must pay all cu	urrent balances
Distributed Generation Application Fee		\$100.00		New
Electric Service Application Fee	\$100.00	\$100.00		\$0.00
Line Extension Fee (facilities to establish new service)	at Estimated	at Estimated		•
,	Cost	Cost		
Utility Information				

#### Utility Information

**Austin Analytical Services** 

Austin Analytical laboratory services can benefit other customers as well as the City of Austin. The laboratory is equipped to provide PCB, lead, asbestos, and other environmental and analytical testing to customers.

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Austin Energy				

#### Construction/Installation

This service consists of pole or tower construction and conduit installation for electric or communications companies.

#### **Distributed Generation**

This service provides on-site analysis for large industrial or commercial customers to assess opportunities for on-site electrical generation for these customers for peak shaving or emergency outage situations. If circumstances for on-site generation are favorable, Austin Energy may provide or assist customers in obtaining distributed generation equipment. Austin Energy may own, operate, and/or maintain such equipment.

### District Heating and Cooling Service

Austin Energy may provide district cooling service to customers under long-term service contracts. A contract shall be required to receive service, and Austin Energy may enter into such contracts to the extent system capacity is available. The customer's capacity and consumption charges shall be determined by the utility and imposed to recover connection costs over a period not to exceed fifteen-years; capital costs and a rate of return; fixed and variable operation, maintenance, replacement, power, and administrative costs, both specific to the customer and attributable to the customer's proportionate share of over-all system cost-of-service.

Additional Meter Fee - On-Site Energy Resources - Domain	\$50.00	per month	New
Additional Meter Fee - On-Site Energy Resources - Downtown	\$50.00	per month	New
Additional Meter Fee - On-Site Energy Resources - MEC	\$50.00	per month	New
Customer Data Link Rental Fee - On-Site Energy Resources - Domain	\$50.00	per month	New
Customer Data Link Rental Fee - On-Site Energy Resources - Downtown	\$50.00	per month	New
Customer Data Link Rental Fee - On-Site Energy Resources - MEC	\$50.00	per month	New
ECAD Data Reporting Fee - On-Site Energy Resources - Domain	\$25.00	per month	New
ECAD Data Reporting Fee - On-Site Energy Resources - Downtown	\$25.00	per month	New
ECAD Data Reporting Fee - On-Site Energy Resources - MEC	\$25.00	per month	New
Load Profile Reporting Fee - On-Site Energy Resources - Domain	\$25.00	per month	New
Load Profile Reporting Fee - On-Site Energy Resources - Downtown	\$25.00	per month	New
Load Profile Reporting Fee - On-Site Energy Resources - MEC	\$25.00	per month	New
Reconnect Fee - On-Site Energy Resources - Domain	\$500.00	per occurence	New
Reconnect Fee - On-Site Energy Resources - Downtown	\$500.00	per occurence	New
Reconnect Fee - On-Site Energy Resources - MEC	\$500.00	per occurence	New

#### **Educational Services**

This service provides information and education on utility and competitive issues such as safety, power quality, planning, and energy services.

#### Electric Reliability Council of Texas Wholesale Market Services

These services may be offered to eligible parties desiring to participate in the Electric Reliability Council of Texas (ERCOT) wholesale market. Austin Energy is currently registered as a Qualified Scheduling Entity in ERCOT and, as such, may provide scheduling, dispatching, communication, and a broad range of other services related to the ERCOT wholesale market.

### **Energy Management Services**

Services include energy audits, feasibility studies, cost estimates, project management, providing, installing, and/or maintaining energy-efficient equipment, and arranging for project financing for governmental, commercial, and industrial customers.

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### **Austin Energy**

### **Green Building Program**

The Green Building Program is a voluntary building rating system that encourages environmentally sound building, remodeling, and building maintenance practices. This program includes those services connected with providing "green building" practices: professional consulting, educational and informational "green building" services, and marketing of the same, all connected with providing and promoting environmentally sound building practices and systems ("green building"). Green Building services are available to individuals and business outside the City of Austin's electric service area as well to businesses within the service area boundary.

### **Lighting Products and Services**

This service includes the supply and installation of lights or poles for commercial facilities and residences. Lights and poles may be owned and maintained by the Utility.

### Maintenance Contracts for Customer-Owned Medium-Voltage Equipment

This service provides specific maintenance contracts for customers requesting assistance in repairing or providing maintenance on medium-voltage equipment (over 600 volts). A maintenance contract will be prepared for each customer.

### Power Quality or Reliability Contracting

This service provides contracts to improve customer power quality or reliability through the sale, lease, installation and maintenance of electrical devices. The final product or service offering will be based on that customer's specific needs.

#### Pricing Guidelines for Electric Utility Products and Services

The pricing of electric products and services shall be derived from a competition-based pricing strategy. Competition-based pricing, also known as going-rate pricing, shall correlate prices for Austin Energy electric utility products and services to those of competitors for like goods and services in Austin, Texas or similar marketplaces. By including market-based surveys in the pricing process, competition based pricing includes within the pricing calculation the consumer's perception of the value of the product or service. The competition-based prices for products and services shall be selected by combining two standard pricing data sets and using pricing based on marginal cost.

- (1) The first pricing data set is the price range between the average lowest and average highest prices of the product or service. This price range shall be determined by researching the prices of the product or service in the current marketplace. Both internal and external market price surveys may be used. This range becomes the competition-based price range as established by competition in the market place.
- (2) The second pricing data set is the internally computed marginal cost of the product or service. Marginal cost is calculated by combining the determined total fixed and total variable costs to establish the floor of the profit margin.
- (3) The final price of the product or service shall not be offered below the marginal cost of the product or service and must be within the determined competition-based price range.
- (4) Calculation of the final price shall assume a product life cycle (to be determined for each product) for the purposes of determining the number of units or amount of service that will be sold.
- (5) The final price for a particular product or service shall be a ratio of the sum of the marginal cost and targeted profit to the anticipated number of units to be sold.

Competition-based pricing assumes that the selected price represents the collective pricing wisdom of the electric utility product and service marketplace. It reflects a price that affords a fair profit in a competitive marketplace.

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Austin Energy				

Pulse Metering, Submetering, and Interval Load Data Services

This service provides installation of pulse metering, submetering, or interval load data recorders at a customer's facility, and electronic collection of relevant data from a customer's facility, and provides customers with timely operating data to assist with the efficient operation of its equipment and facility.

Surge Protection

This service provides whole building and point-of-use surge protection from voltage spikes. These products will be suitable for residential and commercial establishments. Customers have the option of choosing either whole building surge protection installed at the meter or high quality surge protection strips for individual or grouped devices, or both.