

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	61216	Agenda Number	19.
Meeting Date:	September 1, 2016			
Department:	Purchasing			
Subject				
<p>Authorize negotiation and execution of a 12-month contract with MICROSTRATEGY SERVICES CORPORATION to provide continued software support and maintenance for business intelligence software in an amount not to exceed \$132,500, with four 12-month extension options in an amount not to exceed \$132,500 per extension option, for a total contract amount not to exceed \$662,500.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$132,500 is contingent upon approval of the proposed Fiscal Year 2016-2017 Operating Budget of the Communications and Technology Management Department. Funding for the remaining extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>A fiscal note is not required.</p>				
Purchasing Language:	Sole Source			
Prior Council Action:				
For More Information:	Jim Howard, Corporate Purchasing Manager, 512-974-2031			
Boards and Commission Action:				
Related Items:				
MBE / WBE:	<p>This contract is exempt from the City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.</p>			
Additional Backup Information				

The contract is for the purchase of software support for the MicroStrategy business intelligence software. Business intelligence software provides the functionality to capture necessary information from multiple systems, automate delivery for many of these reports, as well as perform advanced data analysis and projections. MicroStrategy business intelligence software was selected after an extensive selection process in 2009 including a proof of concept using City data and based upon feature set, performance, and cost. The Financial Services Department purchased the MicroStrategy software in December 2009 and Austin Energy purchased the MicroStrategy software in October 2010.

Since the implementation of this software in 2010, multiple departments such as Development Services, Human Resources, Health and Human Services, Emergency Medical Services, Austin Code, Austin Police Department, and Public Works are utilizing MicroStrategy reports and analytics to report on operational performance, budget performance and to make projections for future years. These departments produce daily, weekly, monthly, and quarterly reports on actual expenditures to planned expenditures, actual performance to planned performance, and projections of future expenditures and performance. Investment and training with this tool has been extensive and supports continued use of this product. Microstrategy maintenance and support is proprietary to Microstrategy Services Corporation.

This contract supports and maintains business intelligence software which provides the functionality to capture necessary information from multiple systems, automate delivery for many of these reports, as well as perform advanced data analysis and predictive projections.

The current contract expires on September 30, 2016 and this contract is necessary to maintain these critical services.

MICROSTRATEGY SERVICES CORPORATION				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 132,500	n/a	n/a
Extension Option 1	12	\$ 132,500	n/a	n/a
Extension Option 2	12	\$ 132,500	n/a	n/a
Extension Option 3	12	\$ 132,500	n/a	n/a
Extension Option 4	12	\$ 132,500	n/a	n/a
TOTAL	60	\$ 662,500	\$ -	\$ -