

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	63808	Agenda Number	34.
Meeting Date:	November 3, 2016			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of a 14-month contract through the HOUSTON-GALVESTON AREA COUNCIL cooperative purchasing program with TOTER INCORPORATED, to provide residential refuse, recycling, and organics containers, in an amount not to exceed \$4,910,000, with four 12-month extension options in an amount not to exceed \$4,400,000 for the first extension option, \$5,100,000 for the second extension option, \$4,725,000 for the third extension option, and \$2,100,000 for the fourth extension option, for a total contract amount not to exceed \$21,235,000.				
Amount and Source of Funding				
Funding in the amount of \$4,077,020 is available in the 2016-2017 Capital Budget of Austin Resource Recovery. Funding for the remaining three months of the original contract period and extension options are contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this Contractor best meets the needs of the department to provide the goods and services required at the best value for the City. The recommended Contractor is the current provider for these goods and services.			
Prior Council Action:				
For More Information:	Sandy Wirtanen, Senior Buyer, 512-974-7711			
Boards and Commission Action:	October 12, 2016 – Recommended by the Zero Waste Advisory Commission on a 9-0 vote with Commissioners Gattuso and JIampietro absent.			
Related Items:				
MBE / WBE:	This procurement was reviewed for subcontracting opportunities in accordance with City			

Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.

Additional Backup Information

The contract is for the purchase and delivery of residential containers including lid graphics for Austin Resource Recovery (ARR). The containers are to be issued for the ARR Pay-As-You-Throw Program, which requires ARR customers to use City-issued containers for the removal of residential refuse, recycling, and organics. The annual requested authorization amounts vary to account for anticipated fluctuations in residential container demand based on the implementation schedule of the Curbside Composting Program.

The Purchasing Office conducted an analysis of the cooperative purchasing programs to determine the Houston-Galveston Area Council contract is the best value to the City. This contract offers the lowest prices of the cooperative purchasing programs that were reviewed and is able to fully meet the needs of the department. Toter Incorporated is under contract with the Houston-Galveston Area Council cooperative to supply various types of containers and services statewide as a result of a competitive bidding process.

The purchase of these containers is necessary to provide ARR with a sufficient supply of 24, 32, 64 and 96-gallon containers readily available to replace existing customers' broken containers and to issue containers to new customers.

TOTER INCORPORATED

	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	14	\$ 4,910,000	n/a	n/a
Extension Option 1	12	\$ 4,400,000	n/a	n/a
Extension Option 2	12	\$ 5,100,000	n/a	n/a
Extension Option 3	12	\$ 4,725,000	n/a	n/a
Extension Option 4	12	\$ 2,100,000	n/a	n/a
TOTAL	62	\$ 21,235,000	\$ -	\$ -