



Amendment No. 2  
to  
Contract No. GC170000003  
for  
Postage Mailing System  
between  
Quadient, Inc.  
and the  
City of Austin, Texas

- 1.0 The City hereby wishes to extend the above referenced contract for a period of 12 months or until the contract replacing TxSmartBuy Contract No. 985-L1 is available. The term for the extension will be 12/2/2021 to 12/1/2022.
- 2.0 The total contract amount is increased by \$4,667.76. The total contract authorization is recapped below:

Term	Contract Amount for the Item	Total Contract Amount
Basic Term: 12/1/2016 – 12/1/2021	\$23,338.80	\$23,338.80
Amendment No. 1: Vendor Name Change 4/28/2020	\$0.00	\$23,338.80
Amendment No. 2: Extension 12/2/2021- 12/1/2022	\$4,667.76	\$28,006.56

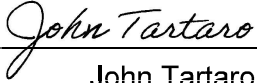
- 3.0 By signing this Amendment the Contractor certifies that the Contractor and its principals are not currently suspended or debarred from doing business with the Federal Government, as indicated by the General Services Administration (GSA) List of Parties Excluded from Federal Procurement and Non-Procurement Programs, the State of Texas, or the City of Austin.
- 4.0 ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

BY THE SIGNATURE(S) affixed below, this Amendment is hereby incorporated and made a part of the above referenced contract.

Signature & Date:

10/6/2021

Signature & Date:

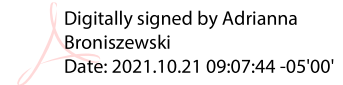


Printed Name: John Tartaro Deputy, CFO

Authorized Representative

Quadient, Inc.  
478 Wheelers Farms Rd.  
Milford, CT 06461  
us.government@quadient.com  
p.soto@quadient.com

Adrianna  
Broniszewski



Digitally signed by Adrianna  
Broniszewski  
Date: 2021.10.21 09:07:44 -05'00'

Didi Broniszewski, Procurement Specialist III  
City of Austin Purchasing Office



**Amendment No. 1  
of  
Contract No. GC17000003  
for  
Postage Mailing System  
between  
Neopost USA, Inc.  
The City of Austin**

1.0 The Contract is hereby amended as follows: Change name to Quadient, Inc. as requested and documented by the vendor:

	<b>From</b>	<b>To</b>
<b>Vendor Name</b>	Neopost USA Inc. Dba, Neopost Inc or Neopost Texas	<b>Quadient, Inc.</b>
<b>Vendor Code (for City use only)</b>	USP7160190	<b>USP7160190</b>
<b>Vendor Federal Tax ID (FEIN)</b>	[REDACTED]	[REDACTED]

2.0 All other terms and conditions of the Contract remain unchanged and in full force and effect.

**BY THE SIGNATURE** affixed below, this Amendment No. 1 is hereby incorporated into and made a part of the Contract.

**Cindy Reyes**

Digitally signed by Cindy  
Reyes  
Date: 2020.04.28  
09:52:57 -05'00'

Cindy Reyes  
Contract Management Specialist III  
City of Austin, Purchasing Office

Date

**CONTRACT BETWEEN THE CITY OF AUSTIN (“City”)  
AND  
NEOPOST USA, INC. (“Contractor”)  
FOR  
POSTAGE MAILING SYSTEM, 60 MONTH LEASE  
MA 8700 GC17000003**

This Contract is between Neopost USA, Inc. having offices at 478 Wheelers Farm Road, Milford, CT 06461 and the City, a home-rule municipality incorporated by the State of Texas, and is effective on November 23, 2016. Solicitation requirements are met by using Contractor’s TxSmartBuy Term Contract No. 985-L1.

**1.1 This Contract is composed of the following documents:**

- 1.1.1 TxSmartBuy Term Contract No. 985-L1
- 1.1.2 This document
- 1.1.3 Exhibit A, Supplemental Terms
- 1.1.4 Exhibit B, Neopost USA, Inc. Offer, dated September 7, 2016, including subsequent clarifications
- 1.1.5 Exhibit C, Non-Discrimination Certification

**1.2 Order of Precedence.** Any inconsistency or conflict in the Contract documents shall be resolved by giving precedence in the following order:

- 1.2.1 TxSmartBuy Term Contract No. 985-L1 as referenced in Section 1.1.1
- 1.2.2 This document
- 1.2.3 Supplemental Terms as referenced in Section 1.1.3
- 1.2.4 The Contractor’s Offer as referenced in Section 1.1.4, including subsequent clarifications

**1.3 Quantity.** Quantity of goods or services as described in Exhibit B.

**1.4 Term of Contract.** The Contract shall be in effect for an initial term of 60 months, subject to the extension of the cooperative contract (as referenced in Section 1.1.1 above), approval of the Contractor and the City Purchasing Officer or his designee. Under Lease Provisions Section B Terms of the Lease, Item 1 of the TxSmartBuy Term Contract 985-L 1, this Contract including all associated terms and conditions shall survive the expiration of TxSmartBuy Term Contract 985-L 1. The City reserves the right to transfer this contract by amendment to future TxSmartBuy contracts that supersede TxSmartBuy Term Contract No. 985-L1, if the terms and conditions are favorable to the City.

**1.5 Compensation.** The Contractor shall be paid as indicated in Exhibit B upon successful completion of the Scope of Work as indicated in Exhibit B, a total Not-to-Exceed amount of \$23,338.80, including all fees and expenses.

This Contract (including any Exhibits) constitutes the entire agreement of the parties regarding the subject matter of this Contract and supersedes all prior and contemporaneous agreements and understandings, whether written or oral, relating to such subject matter. This Contract may be altered, amended, or modified only by a written instrument signed by the duly authorized representatives of both parties.

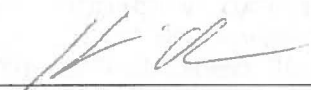
In witness whereof, the City has caused a duly authorized representative to execute this Contract on the date set forth below.

**NEOPOST USA, INC.**

**CITY OF AUSTIN**

Kevin O'Connor  
\_\_\_\_\_  
Printed Name of Authorized Person

JOHN HILBUN  
\_\_\_\_\_  
Printed Name of Authorized Person

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Signature

VP, US Marketing  
\_\_\_\_\_  
Title:

CONTRACT ADMINISTRATOR - CORPORATE  
\_\_\_\_\_  
Title:

11/30/2016  
\_\_\_\_\_  
Date:

11/30/16  
\_\_\_\_\_  
Date:

- Exhibit A - Supplemental Terms
- Exhibit B - Neopost USA, Inc. Offer dated September 7, 2016
- Exhibit C - Non-Discrimination Certification

**CITY OF AUSTIN  
PURCHASING OFFICE  
EXHIBIT A  
SUPPLEMENTAL TERMS**

The following Supplemental Purchasing Provisions apply to this solicitation:

1. **Designation of Key Personnel:** The Contractor's Contract Manager for this engagement shall be Caleb Ashby, Phone: (512) 697-2492, Email Address: c.ashby@neopost.com. The City's Contract Manager for the engagement shall be Enjolé Armstrong, (512) 974-5082, Email Address: enjole.armstrong@austintexas.gov. The City's and the Contractor resolve to keep the same key personnel assigned to this engagement throughout its term. In the event that it becomes necessary for the Contractor to replace any key personnel, the replacement will be an individual having equivalent experience and competence in executing projects such as the one described herein. Additionally, the Contractor will promptly notify the City Contract Manager and obtain approval for the replacement. Such approval shall not be unreasonably withheld.
2. **Insurance:** The following insurance requirements apply.
  - 2.1 **General Requirements.**
    - 2.1.1 The Contractor shall at a minimum carry insurance in the types and amounts indicated herein for the duration of the Contract and during any warranty period.
    - 2.1.2 The Contractor shall provide a Certificate of Insurance as verification of coverages required below to the City at the below address prior to Contract execution and within fourteen (14) calendar days after written request from the City.
    - 2.1.3 The Contractor must also forward a Certificate of Insurance to the City whenever a previously identified policy period has expired, or an extension option or holdover period is exercised, as verification of continuing coverage.
    - 2.1.4 The Contractor shall not commence work until the required insurance is obtained and has been reviewed by City. Approval of insurance by the City shall not relieve or decrease the liability of the Contractor hereunder and shall not be construed to be a limitation of liability on the part of the Contractor.
    - 2.1.5 The City may request that the Contractor submit certificates of insurance to the City for all subcontractors prior to the subcontractors commencing work on the project.
    - 2.1.6 The Contractor's and all subcontractors' insurance coverage shall be written by companies licensed to do business in the State of Texas at the time the policies are issued and shall be written by companies with A.M. Best ratings of B+VII or better.
    - 2.1.7 All endorsements naming the City as additional insured, waivers, and notices of cancellation endorsements as well as the Certificate of Insurance shall be mailed to the following address:

City of Austin  
Purchasing Office  
P. O. Box 1088  
Austin, Texas 78767
    - 2.1.8 The "other" insurance clause shall not apply to the City where the City is an additional insured shown on any policy. It is intended that policies required in the Contract, covering both the City and the Contractor, shall be considered primary coverage as applicable.
    - 2.1.9 If insurance policies are not written for amounts specified in Paragraph 5.1.2, Specific Coverage Requirements, the Contractor shall carry Umbrella or Excess Liability Insurance

for any differences in amounts specified. If Excess Liability Insurance is provided, it shall follow the form of the primary coverage.

2.1.10 The City reserves the right to review the insurance requirements set forth during the effective period of the Contract and to make mutually agreeable adjustments to insurance coverage, limits, and exclusions when deemed necessary and prudent by the City based upon changes in statutory law, court decisions, the claims history of the industry or financial condition of the insurance company as well as the Contractor.

2.1.11 The Contractor shall not cause any insurance to be canceled nor permit any insurance to lapse during the term of the Contract or as required in the Contract.

2.1.12 The Contractor shall be responsible for premiums, deductibles and self-insured retentions, if any, stated in policies.

2.1.13 The Contractor shall endeavor to provide the City thirty (30) calendar days written notice of erosion of the aggregate limits below occurrence limits for all applicable coverages indicated within the Contract.

2.2 **Specific Coverage Requirements.** The Contractor shall at a minimum carry insurance in the types and amounts indicated below for the duration of the Contract, including extension options and hold over periods, and during any warranty period. These insurance coverages are required minimums and are not intended to limit the responsibility or liability of the Contractor.

2.2.1 **Commercial General Liability Insurance.** The minimum bodily injury and property damage per occurrence are \$500,000 for coverages A (Bodily Injury and Property Damage) and B (Personal and Advertising Injuries). The policy shall contain the following provisions and endorsements.

2.2.1.1 Contractual liability coverage for liability assumed under the Contract and all other Contracts related to the project.

2.2.1.2 Contractor/Subcontracted Work.

2.2.1.3 Products/Completed Operations Liability for the duration of the warranty period.

2.2.1.4 Waiver of Subrogation, Endorsement CG 2404, or equivalent coverage.

2.2.1.5 Thirty (30) calendar days Notice of Cancellation, Endorsement CG 0205, or equivalent coverage.

2.2.1.6 The City of Austin listed as an additional insured, Endorsement CG 2010, or equivalent coverage.

2.2.2 **Business Automobile Liability Insurance.** The Contractor shall provide coverage for all owned, non-owned and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. Alternate acceptable limits are \$250,000 bodily injury per person, \$500,000 bodily injury per occurrence and at least \$100,000 property damage liability per accident. The policy shall contain the following endorsements:

2.2.2.1 Waiver of Subrogation, Endorsement CA0444, or equivalent coverage.

2.2.2.2 Thirty (30) calendar days Notice of Cancellation, Endorsement CA0244, or equivalent coverage.

2.2.2.3 The City of Austin listed as an additional insured, Endorsement CA2048, or equivalent coverage.

2.2.3 **Worker's Compensation and Employers' Liability Insurance.** Coverage shall be consistent with statutory benefits outlined in the Texas Worker's Compensation Act

(Section 401). The minimum policy limits for Employer's Liability are \$100,000 bodily injury each accident, \$500,000 bodily injury by disease policy limit and \$100,000 bodily injury by disease each employee. The policy shall contain the following provisions and endorsements:

2.2.3.1 The Contractor's policy shall apply to the State of Texas.

2.2.3.2 Waiver of Subrogation, Form WC420304, or equivalent coverage.

2.2.3.3 Thirty (30) calendar days Notice of Cancellation, Form WC420601, or equivalent coverage.

2.2.4 **Endorsements.** The specific insurance coverage endorsements specified above, or their equivalents must be provided. In the event that endorsements, which are the equivalent of the required coverage, are proposed to be substituted for the required coverage, copies of the equivalent endorsements must be provided for the City's review and approval.

3. **Invoices.**

3.1 The Contractor shall submit separate invoices in duplicate on each purchase order or delivery order after each delivery. If partial shipments or deliveries are authorized by the City, a separate invoice must be sent for each shipment or delivery made.

3.2 **Invoices shall contain a unique invoice number, the purchase order or delivery order number and the master agreement number if applicable, the Department's Name, and the name of the point of contact for the Department.** Invoices shall be itemized. The Contractor's name and, if applicable, the tax identification number on the invoice must exactly match the information in the Contractor's registration with the City. Unless otherwise instructed in writing, the City may rely on the remittance address specified on the Contractor's invoice. Invoices received without all required information cannot be processed and will be returned to the Contractor. Invoices shall be itemized and transportation charges, if any, shall be listed separately. A copy of the bill of lading and the freight waybill, when applicable, shall be attached to the invoice. Invoices shall be mailed to the below address:

	City of Austin
Department	Police Department
Attn:	Enjolé Armstrong
Address	715 E. 8 <sup>th</sup> Street
City, State, Zip Code	Austin, TX 78701

3.3 Invoices for labor shall include a copy of all time-sheets with trade labor rate and deliverables order number clearly identified. Invoices shall also include a tabulation of work-hours at the appropriate rates and grouped by work order number. Time billed for labor shall be limited to hours actually worked at the work site.

3.4 Unless otherwise expressly authorized in the Contract, the Contractor shall pass through all Subcontract and other authorized expenses at actual cost without markup.

3.5 Federal excise taxes, State taxes, or City sales taxes must not be included in the invoiced amount. The City will furnish a tax exemption certificate upon request.

4. **Payment.**

4.1 All proper invoices received by the City will be paid within thirty (30) calendar days of the City's receipt of the deliverables or of the invoice, whichever is later.

4.2 **If payment is not timely made, (per this paragraph), interest shall accrue on the unpaid balance at the lesser of the rate specified in Texas Government Code Section 2251.025 or the maximum lawful rate; except, if payment is not timely made for a reason for which the**



**City may withhold payment hereunder, interest shall not accrue until ten (10) calendar days after the grounds for withholding payment have been resolved.**

- 4.3 The City may withhold or set off the entire payment or part of any payment otherwise due the Contractor to such extent as may be necessary on account of:
- 4.3.1 delivery of defective or non-conforming deliverables by the Contractor;
  - 4.3.2 third party claims, which are not covered by the insurance which the Contractor is required to provide, are filed or reasonable evidence indicating probable filing of such claims;
  - 4.3.3 failure of the Contractor to pay Subcontractors, or for labor, materials or equipment;
  - 4.3.4 damage to the property of the City or the City's agents, employees or contractors, which is not covered by insurance required to be provided by the Contractor;
  - 4.3.5 reasonable evidence that the Contractor's obligations will not be completed within the time specified in the Contract, and that the unpaid balance would not be adequate to cover actual or liquidated damages for the anticipated delay;
  - 4.3.6 failure of the Contractor to submit proper invoices with all required attachments and supporting documentation; or
  - 4.3.7 failure of the Contractor to comply with any material provision of the Contract Documents.
- 4.4 Notice is hereby given of Article VIII, Section 1 of the Austin City Charter which prohibits the payment of any money to any person, firm or corporation who is in arrears to the City for taxes, and of §2-8-3 of the Austin City Code concerning the right of the City to offset indebtedness owed the City.
- 4.5 Payment will be made by check unless the parties mutually agree to payment by credit card or electronic transfer of funds. The Contractor agrees that there shall be no additional charges, surcharges, or penalties to the City for payments made by credit card or electronic transfer of funds.

5. **Equal Opportunity.**

- 5.1 **Equal Employment Opportunity.** No Contractor, or Contractor's agent, shall engage in any discriminatory employment practice as defined in Chapter 5-4 of the City Code. No Offer submitted to the City shall be considered, nor any Purchase Order issued, or any Contract awarded by the City unless the Offeror has executed and filed with the City Purchasing Office a current Non-Discrimination Certification. Non-compliance with Chapter 5-4 of the City Code may result in sanctions, including termination of the contract and the Contractor's suspension or debarment from participation on future City contracts until deemed compliant with Chapter 5-4.
- 5.2 **Americans With Disabilities Act (ADA) Compliance.** No Contractor, or Contractor's agent, shall engage in any discriminatory practice against individuals with disabilities as defined in the ADA, including but not limited to: employment, accessibility to goods and services, reasonable accommodations, and effective communications.

6. **Notices.** Unless otherwise specified, all notices, requests, or other communications required or appropriate to be given under the Contract shall be in writing and shall be deemed delivered three (3) business days after postmarked if sent by U.S. Postal Service Certified or Registered Mail, Return Receipt Requested. Notices delivered by other means shall be deemed delivered upon receipt by the addressee. Routine communications may be made by first class mail, telefax, or other commercially accepted means. Notices to the City and the Contractor shall be addressed as follows:

To the City:  
City of Austin, Purchasing Office  
ATTN: John Hilbun, Contract Administrator  
P O Box 1088

To the Contractor:  
Neopost Texas  
ATTN: Caleb Ashby, Contract Manager  
12515 Research Blvd., Bldg. 7, Suite 160

Austin, TX 78767

Austin, TX 78759

**EXHIBIT C**  
**City of Austin, Texas**  
**EQUAL EMPLOYMENT/FAIR HOUSING OFFICE**  
**NON-DISCRIMINATION CERTIFICATION**

**City of Austin, Texas**  
**Human Rights Commission**

To: City of Austin, Texas, ("OWNER")

I hereby certify that our firm conforms to the Code of the City of Austin, Section 5-4-2 as reiterated below:

Chapter 5-4. Discrimination in Employment by City Contractors.

**Sec. 4-2 Discriminatory Employment Practices Prohibited.** As an Equal Employment Opportunity (EEO) employer, the Contractor will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations and agrees:

- (B) (1) Not to engage in any discriminatory employment practice defined in this chapter.
- (2) To take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without discrimination being practiced against them as defined in this chapter. Such affirmative action shall include, but not be limited to: all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising; selection for training and apprenticeship, rates of pay or other form of compensation, and layoff or termination.
- (3) To post in conspicuous places, available to employees and applicants for employment, notices to be provided by OWNER setting forth the provisions of this chapter.
- (4) To state in all solicitations or advertisements for employees placed by or on behalf of the Contractor, that all qualified applicants will receive consideration for employment without regard to race, creed, color, religion, national origin, sexual orientation, gender identity, disability, veteran status, sex or age.
- (5) To obtain a written statement from any labor union or labor organization furnishing labor or service to Contractors in which said union or organization has agreed not to engage in any discriminatory employment practices as defined in this chapter and to take affirmative action to implement policies and provisions of this chapter.
- (6) To cooperate fully with OWNER's Human Rights Commission in connection with any investigation or conciliation effort of said Human Rights Commission to ensure that the purpose of the provisions against discriminatory employment practices are being carried out.
- (7) To require compliance with provisions of this chapter by all subcontractors having fifteen or more employees who hold any subcontract providing for the expenditure of \$2,000 or more in connection with any contract with OWNER subject to the terms of this chapter.

For the purposes of this Offer and any resulting Contract, Contractor adopts the provisions of the City's Minimum Standard Nondiscrimination Policy set forth below.

**City of Austin**  
**Minimum Standard Non-Discrimination in Employment Policy:**

*As an Equal Employment Opportunity (EEO) employer, the Contractor will conduct its personnel activities in accordance with established federal, state and local EEO laws and regulations.*

*The Contractor will not discriminate against any applicant or employee based on race, creed, color, national origin, sex, age, religion, veteran status, gender identity, disability, or sexual orientation. This policy covers all aspects of employment, including hiring, placement, upgrading, transfer, demotion, recruitment, recruitment advertising, selection for training and apprenticeship, rates of pay or other forms of compensation, and layoff or termination.*

*Further, employees who experience discrimination, sexual harassment, or another form of harassment should immediately report it to their supervisor. If this is not a suitable avenue for addressing their complaint, employees are advised to contact another member of management or their human resources representative.*

No employee shall be discriminated against, harassed, intimidated, nor suffer any reprisal as a result of reporting a violation of this policy. Furthermore, any employee, supervisor, or manager who becomes aware of any such discrimination or harassment should immediately report it to executive management or the human resources office to ensure that such conduct does not continue.

Contractor agrees that to the extent of any inconsistency, omission, or conflict with its current non-discrimination employment policy, the Contractor has expressly adopted the provisions of the City's Minimum Non-Discrimination Policy contained in Section 5-4-2 of the City Code and set forth above, as the Contractor's Non-Discrimination Policy or as an amendment to such Policy and such provisions are intended to not only supplement the Contractor's policy, but will also supersede the Contractor's policy to the extent of any conflict.

UPON CONTRACT AWARD, THE CONTRACTOR SHALL PROVIDE A COPY TO THE CITY OF THE CONTRACTOR'S NON-DISCRIMINATION POLICY ON COMPANY LETTERHEAD, WHICH CONFORMS IN FORM, SCOPE, AND CONTENT TO THE CITY'S MINIMUM NON-DISCRIMINATION POLICY, AS SET FORTH HEREIN, **OR** THIS NON-DISCRIMINATION POLICY, WHICH HAS BEEN ADOPTED BY THE CONTRACTOR FOR ALL PURPOSES (THE FORM OF WHICH HAS BEEN APPROVED BY THE CITY'S EQUAL EMPLOYMENT/FAIR HOUSING OFFICE), WILL BE CONSIDERED THE CONTRACTOR'S NON-DISCRIMINATION POLICY WITHOUT THE REQUIREMENT OF A SEPARATE SUBMITTAL.

**Sanctions:**

Our firm understands that non-compliance with Chapter 5-4 may result in sanctions, including termination of the contract and suspension or debarment from participation in future City contracts until deemed compliant with the requirements of Chapter 5-4.

**Term:**


The Contractor agrees that this Section 0800 Non-Discrimination Certificate or the Contractor's separate conforming policy, which the Contractor has executed and filed with the Owner, will remain in force and effect for one year from the date of filing. The Contractor further agrees that, in consideration of the receipt of continued Contract payments, the Contractor's Non-Discrimination Policy will automatically renew from year-to-year for the term of the underlying Contract.

Dated this 30th day of November, 2016

CONTRACTOR

Neopost USA Inc.

Authorized  
Signature



Title

VP, US Marketing