

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

71231

Agenda Number

36.

Meeting Date:

June 15, 2017

Department:

Purchasing

Subject

Authorize negotiation and execution of a contract with FORD AUDIO-VISUAL SYSTEMS, LLC., or one of the other qualified offerors to Request For Proposals JXP0505, to provide a video wall for Austin Energy's System Control Center, in an estimated amount of \$1,333,495, with five 12-month extension options for maintenance and services, in an estimated amount of \$3,000 per extension option, for a total contract amount not to exceed \$1,348,495.

Amount and Source of Funding

Funding in the amount of \$444,498 is available in the Fiscal Year 2016-2017 Capital Budget of Austin Energy. Funding for the remaining eight months of the original contract period and extension options are contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is attached.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) JXP0505 for these goods and services on March 20, 2017 and it closed on April 13, 2017 with seven offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.

Prior Council Action:



For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austin texas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Joshua Pace, at 512-322-6583 or Joshua.Pace@ austinenergy.com

Boards and Commission Action:

May 15, 2017 – Recommended by the Electric Utility Commission on a 9-0 vote, with two vacancies.

Related Items:																					
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.																				
Additional Backup Information																					
<p>The contract will provide a video wall for the Network Operations Center (NOC) at Austin Energy's (AE) System Control Center. The NOC is a control room currently under construction at the System Control Center facility. The NOC will facilitate coordinated decision making and support for the AE's internet protocol network. Additionally, when not activated, the NOC serves as a training center for AE's network operations.</p> <p>The network operations video wall will be a new system that will provide visual tools, software, and functionality to better monitor, maintain, control, troubleshoot, and repair AE's internet protocol network. This unit is responsible for monitoring multiple networks for conditions that may require special attention to avoid degraded services, and to decrease the duration of electric service outages. The video wall will assist this effort by bringing together data from various internal and external operational systems to troubleshoot and address incidents as well as give AE the ability to collaborate with multiple business units in the event of a technical incident command implementation.</p> <p>The contractor will be responsible for the turnkey design, installation, and testing of the audio visual systems associated with the video wall. The work effort will proceed in phases, providing AE staff time to evaluate and approve the design of the equipment, video processor and computer applications, and shop drawings prior to the contractor's procurement of equipment and installation of the video wall. The five year maintenance and service contract will provide continued support to effectively maintain and support the hardware and software utilized in the audio visual systems.</p> <p>This is a new contract. Pricing was validated using previous video wall procurements for other City locations.</p> <p>An evaluation team with expertise in this area evaluated the offers and scored Ford Audio-Visual Systems, LLC., as the best to provide these services based on business organization and capacity, experience and qualifications, system concept and proposed solutions, implementation, testing, and quality assurance, support and ongoing service, cost, and local business presence.</p> <p>This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.</p> <p>If the City is unable to secure a contract, AE's ability to communicate and collaborate with various business units would diminish which could result in slow response times for outages and other incidents.</p> <p>A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: Solicitation Documents</p>																					
<table><tr><th colspan="5">FORD AUDIO-VISUAL SYSTEMS, LLC</th></tr><tr><th></th><th># months</th><th>Contract Amount</th><th>Contract Amendment</th><th>Revised Amount</th></tr><tr><td>Original Contract</td><td>-</td><td>\$ 1,333,495</td><td>n/a</td><td>n/a</td></tr><tr><td>Extension Option 1</td><td>12</td><td>\$ 3,000</td><td>n/a</td><td>n/a</td></tr></table>		FORD AUDIO-VISUAL SYSTEMS, LLC						# months	Contract Amount	Contract Amendment	Revised Amount	Original Contract	-	\$ 1,333,495	n/a	n/a	Extension Option 1	12	\$ 3,000	n/a	n/a
FORD AUDIO-VISUAL SYSTEMS, LLC																					
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Original Contract	-	\$ 1,333,495	n/a	n/a																	
Extension Option 1	12	\$ 3,000	n/a	n/a																	

Extension Option 2	12	\$ 3,000	n/a	n/a
Extension Option 3	12	\$ 3,000	n/a	n/a
Extension Option 4	12	\$ 3,000	n/a	n/a
Extension Option 5	12	\$ 3,000	n/a	n/a
TOTAL	60	\$ 1,348,495	\$ -	\$ -