

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	73347	Agenda Number	46.
Meeting Date:	August 31, 2017			
Department:	Purchasing			
Subject				
Authorize negotiation and execution of a contract with Caldwell Country Chevrolet, or one of the other qualified offerors to Request for Proposals MMO0304, for electric vehicles, for a term of one year in an amount not to exceed \$923,580.				
Amount and Source of Funding				
Funding in the amount of \$725,670 is available in the Fiscal Year 2016-2017 Capital Budgets of various City departments. Funding in the amount of \$197,910 is available in the Fiscal Year 2016-2017 Operating Budgets of various City departments.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued a Request for Proposals (RFP) MMO0304 for these goods. The solicitation issued on May 29, 2017 and it closed on June 15, 2017. Of the five offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a response list, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents			
Prior Council Action:	Resolution No. 20160505-025			
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Marian Moore, at 512-974-2062 or Marian.Moore@ austintexas.gov			
Boards and Commission Action:	November 9, 2016 – Recommended by the Zero Waste Advisory Committee on a 10-1 vote with Commissioner Jiampietro absent.			

Related Items:	
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.
Additional Backup Information	
<p>The contract will provide 28 electric vehicles to add to the City's fleet for use by Austin Energy, Austin Fire Department, Austin Police Department, Austin Public Health, Austin Resource Recovery, Austin Transportation Department, the Aviation Department, the Development Services Department, Fleet Services and the Parks and Recreation Department.</p> <p>Fleet Services and the Office of Sustainability have collaborated to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. This purchasing standard incorporates the following criteria: pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet Services.</p> <p>In 2016, Council Resolution 20160505-025 directed staff to develop an electric vehicle adoption plan, which was created and submitted to Council in October of 2016. This plan lays out the business case for the City fleet to add 330 electric vehicles by 2020. These vehicles are the first group of electric vehicles for purchase under this plan. These vehicles are battery electric powered with the newest and most advanced technology on the market, with over 200 miles of range. These vehicles will easily fulfill city service duty without worry of battery range during the day. The vehicles will be charged at City facilities on renewable energy, reducing our costs, reducing fossil fuel usage, and therefore reducing air pollutants and carbon dioxide. Over a 10 year (100,000 miles) lifetime, 28 battery electric vehicles will avoid up to 1000 metric tons of carbon dioxide from entering the atmosphere by not using over 100,000 gallons of gasoline at a cost of over \$200,000. This is a major step forward towards the de-carbonization of the City vehicle fleet.</p> <p>An evaluation team with expertise in this area evaluated the offers and scored Caldwell Country Chevrolet as the best to provide these vehicles based on proposed solution, proposed cost, experience and qualifications, and local business presence. The evaluation team determined that the long-range electric vehicle provided the best value to the City.</p> <p>This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.</p> <p>This is a new contract for the City. Requested authorization amounts were determined based on the offer submitted.</p> <p>The vehicles have met the purchase recommendations made by the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any procurement actions. The departments' recommendations for vehicles have been reviewed by Fleet Services to ensure the new vehicles are appropriate for the specified use. New vehicles must be put on order as soon as possible to ensure their place in the production schedule.</p>	