

AGENDA



Recommendation for Council Action

AUSTIN CITY COUNCIL

Regular Meeting: October 5, 2017

Item Number: **021**

Purchasing Office

Authorize negotiation and execution of three multi-term contracts with CLEAResult Consulting, Inc., Atlas Efficiency Solutions, LLC, and French Ventures, LLC, or one of the other qualified offerors to Request For Proposals RMJ0311, to provide home energy performance assessments, each for up to five years, with total combined contract amounts not to exceed \$1,744,125; divided among the contractors. (Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were an insufficient number of certified M/WBEs; therefore, no subcontracting goals were established.)

Fiscal Note	Funding in the amount of \$348,825 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Energy. Funding for the remaining contract terms are contingent upon available funding in future budgets. A fiscal note is not required.
<u>Purchasing Language</u>	The Purchasing Office issued a Request for Proposals (RFP) RMJ0311 for these services. The solicitation issued on April 14, 2017 and it closed on May 18, 2017. Of the four offers received, the three recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a response list, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <u>Solicitation Documents</u> < https://www.ci.austin.tx.us/financeonline/vendor_connection/solicitation/solicitation_details.cfm?sid=117648 >.
<u>For More Information</u>	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov < mailto:AgendaOffice@austintexas.gov > NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Brett Hardy, at 512-322-6122

	or Brett.Hardy@austinenergy.com < mailto:Brett.Hardy@austinenergy.com >.
<u>Council Committee, Boards and Commission Action</u>	September 18, 2017 - Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioners Fath, Reel and Wray absent and one vacancy. September 19, 2017 - The Resource Management Commission meeting was cancelled due to lack of quorum.
<u>Client Department(s)</u>	Austin Energy.
<u>MBE / WBE</u>	

Additional Backup Information:

These contracts are for customer energy performance assessments. These contracts will assist Austin Energy in providing classroom and field training, performing high level and in some cases, comprehensive energy assessments, energy modeling, inspections and quality control services.

Homes and buildings may have performance problems ranging from inflated energy consumption to poor thermal comfort and indoor air quality issues. Austin Energy seeks to increase energy savings in existing residential homes, multifamily properties and small businesses.

These contracts will replace the contract that expired July 7, 2017. The total budget for the program is being increased with individual pricing per measure adjusted upward by 10% to account for market increases and anticipated expansion of the program. Quantities have also been adjusted to reflect historical usage as determined by demand in the population served and includes verification of Energy Conservation Audit and Disclosure Ordinance services. Budget forecasts were also based off of Fiscal Year 2016 expenditures, which more accurately reflect current and anticipated usage versus the annual expense average over the four years which is skewed significantly lower due to a slow ramp up of the program during the first two years of the prior contract.

An evaluation team with expertise in energy efficiency, engineering and finance evaluated the offers and scored CLEAResult Consulting, Inc., Atlas Efficiency Solutions, LLC, and French Ventures, LLC as the best to provide these services based on demonstrated applicable experience, project management structure, personnel qualifications, cost and local business presence.

This request allows for the development of a contract with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will

cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with this provider.

CLEAResult Consulting, Inc., Atlas Efficiency Solutions, LLC & French Ventures, LLC				
	Contract Term	Contract Amount	Contract Amendment	Revised Amount
Initial Term	1	\$ 348,825	n/a	n/a
Extension Option 1	1	\$ 348,825	n/a	n/a
Extension Option 2	1	\$ 348,825	n/a	n/a
Extension Option 3	1	\$ 348,825	n/a	n/a
Extension Option 4	1	\$ 348,825	n/a	n/a
TOTAL	5	\$ 1,744,125	\$ -	\$ -