

**EVALUATION MATRIX**  
**RFP RMJ0309**  
**Collection of Delinquent Accounts – Primary Level**

EVALUATION CRITERIA		Total Points	Account Control Technology	Penn Credit Corporation	Credit Protection Association	Transworld Systems	Gila	SWC Group	IC System	Convergent Outsourcing	Aargon Collection Agency
1	Business Organization and Project Management Structure	15	15	13	13	14	10	8	4	8	*
2	Solution and Program	15	15	14	14	15	7	10	7	7	*
3	Recovery Rates	25	20	24	23	19	4	13	6	4	*
4	Prior Experience	15	15	15	15	15	5	4	3	3	*
5	Commission Proposal	20	16	14	14	12	11	11	20	11	*
6	Local Business Presence	10	0	0	0	0	10	0	0	0	*
<b>GRAND TOTAL SCORE</b>		<b>100</b>	<b>81</b>	<b>80</b>	<b>79</b>	<b>75</b>	<b>47</b>	<b>46</b>	<b>40</b>	<b>33</b>	<b>*</b>

\* Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

**NOTE:** As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

**EVALUATION MATRIX**  
**RFP RMJ0309**  
**Collection of Delinquent Accounts – Secondary Level**

EVALUATION CRITERIA		Total Points	Account Control Technology	Penn Credit Corporation	Transworld Systems	Credit Protection Association	Gila	SWC Group	IC System	Convergent Outsourcing	Aargon Collection Agency
1	Business Organization and Project Management Structure	15	15	13	14	13	10	8	4	8	*
2	Solution and Program	15	15	14	15	14	7	10	7	7	*
3	Recovery Rates	25	20	24	19	23	4	13	6	4	*
4	Prior Experience	15	15	15	15	15	5	4	3	3	*
5	Commission Proposal	20	20	13	8	0	11	12	16	11	*
6	Local Business Presence	10	0	0	0	0	10	0	0	0	*
<b>GRAND TOTAL SCORE</b>		<b>100</b>	<b>85</b>	<b>79</b>	<b>71</b>	<b>65</b>	<b>47</b>	<b>47</b>	<b>36</b>	<b>33</b>	<b>*</b>

\* Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

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