

**EVALUATION MATRIX**  
**Electric Golf Carts and Utility Golf Carts, Municipal Lease**  
**RFP SMB0105**

<b>EVALUATION FACTORS</b>	<b># Possible Points</b>	<b>PNC Equipment Finance, LLC and Textron Inc. dba E-Z-GO</b>	<b>Yamaha Golf Car Company</b>	<b>Club Car, LLC</b>
Cost Proposal	<b>35</b>	<b>35</b>	<b>33</b>	<b>28</b>
Proposed Lease Terms	<b>20</b>	<b>16</b>	<b>13</b>	<b>3</b>
Proposed Solution	<b>20</b>	<b>17</b>	<b>10</b>	<b>6</b>
Response Solution	<b>15</b>	<b>15</b>	<b>9</b>	<b>3</b>
Local Business Presence	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total</b>	<b>100</b>	<b>83</b>	<b>65</b>	<b>40</b>

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.